2004-05 57 th ANNUAL REPORT

One cannot change the wind's direction; but can adjust the sails to one's advantage



THE GREAT EASTERN SHIPPING COMPANY LIMITED



Mr. K. M. Sheth, Executive Chairman being bestowed with the "Varuna Award", in recognition of his sustained and outstanding contribution to the cause of development of Indian Shipping Industry, by The National Maritime Day Celebrations Committee on the occasion of the 42nd National Maritime Day – 2005 held on April 5, 2005 at Mumbai.

#### **BOARD OF DIRECTORS**



Mr. K.M. Sheth & Mr. S.J. Mulji Executive Chairman & Executive Dy. Chairman



Mr. Vijay K. Sheth & Mr. Bharat K. Sheth Managing Directors



Mr. R.N. Sethna Director



Ms. Asha V. Sheth Director



Mr. Manu Shroff
Director



Mr. T.N. Pandey Director



**Mr. Cyrus Guzder**Director



**Mr. Keki Mistry**Director



**Mr. Vineet Nayyar**Director

**Statutory Auditors** Kalyaniwalla & Mistry

**Regd. Office & Shipping Division** 

Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018. Tel.: 022-56613000 **Company Secretary** Mr. Jayesh M. Trivedi

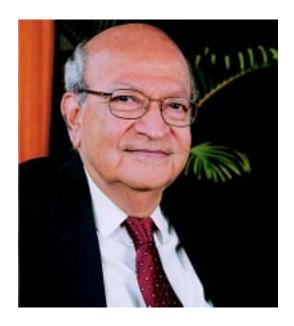
**Offshore Division** 

Energy House, 81, D.N. Road, Mumbai - 400 001. Tel.: 022-56352222

### Contents.....

Chairman's Statement
Directors' Report
Management Discussion and Analysis 07
Corporate Governance Report 18
Asset Profile
Financials
(a) Year at a Glance 36
(b) Financial Highlights
(c) 10 years at a glance 38
(d) Financial Statements 39
Consolidated Financial Statements
Subsidiaries

#### **Chairman's Statement**



Dear Shareholders,

It is my proud privilege to report yet another record year – the fifth in a row of unprecedented financial performance. For the year, your Company earned 43.80% return on average shareholder funds.

The financial year 2004-05, registered a total income of Rs. 2119 crores and net profit of Rs. 809 crores. Your Company declared a final dividend of Rs. 3 per share which, combined with two interim dividends of Rs. 3.50 and Rs. 2.50 declared earlier during the year, aggregates to a total dividend of Rs.9 per share for the year resulting in payment of Rs. 194 crores (inclusive of tax thereon).

The year was undoubtedly the "year of the ship owners" with demand driving freight rates across all segments of shipping. Whilst tanker freight rates registered new highs as a result of very steep rise in global oil demand (highest in the past 2 decades), dry bulk rates were driven by China's seemingly insatiable appetite for raw materials. Rising oil and gas prices saw increased interest in Exploration and

Production activities resulting in higher utilisation of offshore assets.

The improved performance of your Company is a result of management's ability to consistently identify opportunities and adopt appropriate business strategies to create long-term value. The unstinted support of officers and crew on board our floating assets ensured seamless integration and implementation of these strategies. The Management Discussion and Analysis section gives an in depth overview of your Company's business performance during the year.

Global demand for oil and commodities varies over time and this subjects freight rates to volatility. Your Company appreciates this cyclical nature of the industry and recognises the challenge of continuing to achieve superior returns by prudently managing commercial and financial risks. Your Company's financial strength is the foundation of the trust that your Company enjoys amongst all its stakeholders.

As a responsible corporate supporting the key principles underlying good corporate governance your Company continues to focus on health, safety and quality with an emphasis on adoption of clean environment systems. Your Company has created a successful and sustainable business model and remains committed to enhancing shareholder value, consistently delighting its customers through service excellence and creating growth opportunities for its employees.

While market conditions remain challenging in view of relatively less favourable global conditions, we look forward to the future with confidence.

With warm regards,

K. M. Sheth

Executive Chairman

Mumbai: April 29, 2005



Mr. K. M. Sheth, Executive Chairman receiving the "Fastest Expanding Indian Shipping Company" award bestowed on the Company by the National Maritime Day Celebrations Committee.

The Company received this award for the 2nd consecutive year in a row.



Director's Report forethought wins... The Great Eastern Shipping Company Ltd.

### **Directors' Report**

The Directors present the 57th Annual Report on the business and operations of your Company and Audited Accounts for the financial year ended March 31, 2005.

#### **FINANCIAL PERFORMANCE**

Your Company has for the 5th year in succession achieved record profits :

			(Rs. in lakhs)
	2004-05		2003-04
Total Income	211923		142635
Total Expenditure	132805		93451
Profit before tax	79118		49184
Less/(Add) : Provision for Tax :			
<ul><li>Current</li></ul>	2220	2700	
<ul><li>Deferred</li></ul>	(4738)	263	
	(2518)		2437
Profit for the year after tax	81656		46747
Less/(Add): Prior years Adjustments	777		366
	80879		47113
Less: Transfer to Reserve under Section 33 AC of the			
Income Tax Act, 1961	-		24000
Transfer to Tonnage Tax Reserve Account under			
Section 115VT of the Income Tax Act, 1961	15000		
	65879		23113
Add : Transfer from :			
<ul> <li>Investment Allowance Reserve</li> </ul>	_	279	
- Reserve under Section 33 AC of the	14500	12500	
Income Tax Act, 1961		12500	
<ul> <li>Debenture Redemption Reserve</li> </ul>	<u>1900</u> 16400		12770
	<del></del>		12779
Add Cumpling by ought for your from provious your	82279		35892
Add : Surplus brought forward from previous year	9388		8116
A	91667		44008
Appropriations		2275	
Transfer to Debenture Redemption Reserve  Transfer to Conital Redemption Reserve	7500	2275	
- Transfer to Capital Redemption Reserve	7500	2500	
Transfer to Exchange Fluctuation Reserve	-	2500	
- Transfer to General Reserve	30000	15000	
<ul> <li>Interim Dividend on Preference Shares</li> </ul>	253	788	
Interim Dividend on Equity Shares	11421	4758	
<ul> <li>Proposed Dividend on Equity Shares</li> </ul>	5710	7613	
<ul> <li>Tax on Dividend</li> </ul>	2327	1686	
	57211		34620
Balance Carried Forward	34456		9388

The total income for the year was recorded at Rs. 211923 lakhs as against Rs. 142635 lakhs in the previous year and a Net Profit of Rs. 81656 lakhs as against Rs. 46747 lakhs in the previous year. The Shipping Division contributed around 79.18% (previous year 71%) to the Company's income while the Offshore Division contributed around 16.42% (previous year 23%).

#### **TONNAGE TAX**

During the year "Special Provisions Relating to Income of Shipping Companies" under a new Chapter XII – G of the Income Tax Act, commonly known as Tonnage Tax regime, was introduced. This regime aligns the income tax incidence on Shipping incomes to levels applicable to most of the global shipping tonnage. Your Company has opted to subject itself to this new regime.

#### **DIVIDEND ON PREFERENCE SHARES**

As per the terms of issue of Preference Shares, an interim dividend of 10.5% on Redeemable Cumulative Preference Shares of Rs. 7500 lakhs amounting to Rs. 286 lakhs including tax on dividend was declared and paid for the period April 1, 2004 upto the date of redemption of the said shares as per the terms of issue.

#### **DIVIDEND ON EQUITY SHARES**

During the year, the Board declared and paid 2 interim dividends of Rs. 3.50 per share and Rs. 2.50 per share on 19,03,39,975 equity share(s) of the Company amounting to Rs. 12913 lakhs including tax on dividend.

Your Directors recommend a final dividend of Rs. 3/- per share amounting to Rs. 6511 lakhs including tax on dividend (previous year Rs. 4/- per share).

The final dividend will be paid after your approval at the ensuing Annual General Meeting. The aggregate outflow on account of the equity dividend for the year @ Rs. 9/per share would be Rs. 19424 lakhs including tax on dividend. This represents a payout ratio of 24.10% (previous year around 30.20%).

# CAPITAL STRUCTURE PREFERENCE CAPITAL

During the year your Company exercised the call option to redeem the 7,50,00,000, 10.5% Non-Convertible Redeemable Preference Shares of Rs. 10/- each. Accordingly, the Company redeemed 5,50,00,000 Preference Shares on July 21, 2004 and the balance 2,00,00,000 Preference Shares on August 13, 2004.

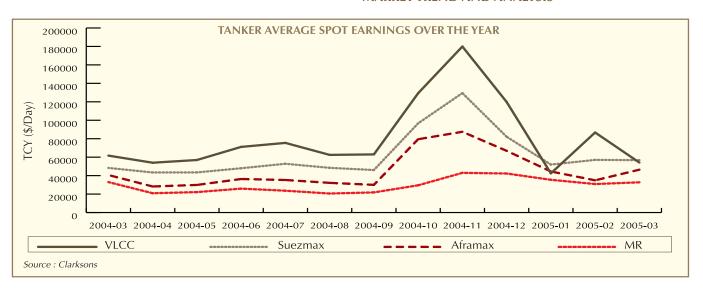
#### **EQUITY CAPITAL**

During the year the Company allotted 12,960 equity shares of Rs. 10/- each out of the 6,49,621 Rights Equity Shares held in abeyance pursuant to the order received from The Special Court (Trial of Offences relating to Transactions in Securities) Act, 1992. With this the paid up capital of the Company stands at Rs. 1,90,33,99,750 divided into 19,03,39,975 equity shares of Rs.10/- each.

# MANAGEMENT DISCUSSION AND ANALYSIS SHIPPING DIVISION

In FY 2004-05, the Shipping Division recorded a total income of Rs. 167803 lakhs (previous year Rs. 101385 lakhs) and earned a PBIDT of Rs. 99642 lakhs (previous year Rs. 55009 lakhs).

# TANKER BUSINESS MARKET TREND AND ANALYSIS



#### Tanker average spot earnings over the year

Following on the heels of a strong FY 04, FY 05 was an exceptionally profitable year for tanker owners. Oil demand went up by about 2.7 million barrels per day (mbd) in 2004 (about 3.4%), translating to a 7-8% increase in tonnemile demand. The tanker fleet grew by approximately 17 mn dwt (about 5.5%). This resulted in higher tanker utilisation rates, and therefore higher spot earnings.

With production capacity already stretched by strong demand from China and the US, the trigger for higher freight rates was provided by disruptions to the supply chain.

With utilisation running at high levels, the demand-supply relationship was finely balanced, leading to a very high level of volatility. VLCC spot rates, for instance, ranged between WorldScale (WS) 60 (Time Charter Equivalent, or TCE, approx. USD 28,000/day) and WS 345 (TCE approx. USD 225,000/day) during the year.

Towards the end of 2004 and into the New Year, the markets continued to take everyone by surprise. After the highs of WS 345 in mid-November, earnings softened dramatically in December, with a 10th December OPEC decision to cut output by 1 mbd from January reportedly acting as the trigger. Freight rates dropped 75% from WS 300 to WS 75 in the last three weeks of December, even though nothing seemed to have changed fundamentally.

The average OPEC oil production in 2004 totalled about 29.1 mbd, up 2 mbd as compared to 2003.

Currently, OPEC oil production, including Iraq, is estimated to be close to 29.5 mbd, substantially above its quota and the year ago level.

#### **COMPANY PERFORMANCE**

The tanker business accounted for around 80% of the division's revenues and operating profits.

In FY 2004-05, VLCCs earned an average TCY of USD 69,900/day (Previous year USD 67,400/day), Suezmaxes earned an average of USD 50,300/day (USD 39,600/day), and Aframaxes earned USD 20,500/day (USD 18,900/day), while the product carriers earned an average TCY of USD 16,200/day (USD 13,026/day). The improvement in crude earnings was in part due to the very strong spot markets

seen in the year. The improved product earnings were mainly on account of period charters being renewed at higher levels, and firmer spot markets. Your Company's two LPG carriers earned an average TCY of USD 16,600/day (USD 16,975/day).

A large part of the improvement in operating results was due to the increase of about 17% in operating days, thanks to the addition of several vessels during FY 04 and FY 05.

Around half of the total tanker earnings was derived from period charters. With this proportion of the tankers fixed on period charters, and the markets being buoyant, the TCYs earned by your Company were somewhat less than the spot earnings. However, this was part of the conscious decision by the management to de-risk the earnings.

#### **TANKER FLEET CHANGES**

The Company's tanker fleet increased by 0.5 mn dwt to 2.67 mn dwt during the FY 2004-05.

During the year, your Company took delivery of its second VLCC, 'Ardeshir H Bhiwandiwalla', in June 2004, and increased its presence in the Gas Carrier segment with the acquisition of 'Jag Viraj' in October 2004.

Your Company also acquired a single hull Aframax tanker, 'Jag Labh', in February 2005.

Besides the above, your Company took delivery of two newly-built double hull tankers, the MR product tanker 'Jag Pahel' in October 2004 and the Suezmax tanker, 'Jag Lok' in March 2005. The contracts for purchase of these tankers had been entered into in previous financial years.

Your Company also sold one Aframax tanker 'Jag Larjish' in December 2004. After the end of the financial year, the Company also contracted to sell one of its VLCCs, the 'Vasant J Sheth'. The vessel will be delivered to the buyers in the first quarter of FY 2005-06.

During FY 2004-05, your Company placed orders for three MR product tankers, all three of which are to be delivered in 2007. Of these, two will be with the Ice-class 1A notation.

The current tanker fleet of your Company stands at 33 tankers aggregating 2.67 mn dwt, with an average age of 12.8 years. 33% of this fleet is double-hulled, while 64% of the world tanker fleet is double-hulled.

#### **OUTLOOK FOR THE TANKER MARKET**

Based on IEA projections of a 2.2% growth in oil demand, we expect that the incremental demand for tankers will be approximately 4%. With a total of 31 mn dwt of tankers to be delivered in 2005, and 10 mn dwt of scrapping expected, the net fleet growth in tankers in 2005 would be about 6-7%, with fleet utilisation likely to drop to around the levels seen in 2003. We therefore expect that average spot rates, though healthy, will be lower than those in the previous year. However, with the demand for and supply of ships in a tight balance, any supply side disruptions or a greater than anticipated demand could significantly improve earnings.

The tanker orderbook currently stands at about 87.7 mn dwt, or 27% of the fleet, at the end of March 2005.

#### **DRY BULK BUSINESS**

#### **MARKET TREND AND ANALYSIS**

#### Dry bulk average earnings over the year

As in 2003, the dry-bulk markets were almost entirely driven by the Chinese demand for commodities. Chinese imports of iron ore were up an astounding 60 million tons (mt) over the 2003 level of 149 mt, as steel production moved up 50 mt to 272 mt in 2004. The overall increase in tonne-mile demand for bulkers in 2004 is estimated at about 10%. Against this, the supply of dry-bulk carriers went up by only about 5%, resulting in substantial tightening in utilisation levels.

This utilisation rate is reflected in the very strong earnings, with Panamax and Handymax spot averages up 75% and 90% to USD 35,000/day and USD 28,000/day respectively.

The markets saw a steep fall in the first quarter of financial 2004-05, when China slowed down iron ore imports in an attempt to remove logistical bottlenecks. Between mid-April and mid-June, Panamax spot rates halved from USD 40,000/day to less than USD 20,000/day. These subsequently recovered by mid-July, as China re-started its imports.

#### **COMPANY PERFORMANCE**

The dry bulk fleet contributed around 20% of the division's revenues and operating profits. The average TCY for dry bulk vessels was approximately USD 19,200/day as compared to USD 10,461/day in the previous year.

The current dry bulk fleet stands at 9 vessels aggregating 0.34 mn dwt.

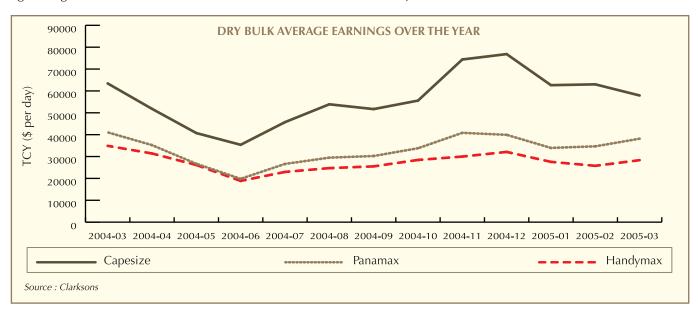
#### **DRY BULK FLEET CHANGES**

With an endeavour to increase its presence in the dry bulk segment, your Company acquired two Handysize bulk carriers 'Jag Radha' and 'Jag Rupali' in May 2004.

In addition to the above, your Company has contracted to acquire three modern Handymax bulk carriers to be delivered during May-June 2005.

The Company sold its last remaining mini bulk carrier, 'GE 3', in June 2004.

With these acquisitions, the dry bulk fleet would consist of 12 vessels totalling 0.48 mn dwt, with an average age of 16.3 years.



#### **OUTLOOK FOR THE DRY BULK MARKET**

With the world economy projected to grow by 3-4% in 2005, led by an 8-9% growth in China, demand for movement of dry bulk commodities is expected to be strong. Incremental demand for dry-bulk vessels is expected to be about 5-6%. A total of 22 mn dwt (or almost 7%) is due for delivery in 2005, and strong earnings are expected to keep scrapping to a minimum. Freight rates are therefore expected to be healthy.

The dry bulk vessel orderbook stands at about 71.6 mn dwt, or about 22% of the existing fleet, at the end of March 2005.

With the Chinese government continuously monitoring the economy for signs of over-heating and ready to step in to prevent a later 'hard landing', China remains the biggest risk factor by far for the dry-bulk markets.

#### **ASSET VALUES**

Asset values in both tanker and dry-bulk sectors moved to levels never seen before. These were driven by both demand and supply-side factors. As earnings stayed strong, cash-rich owners looked to expand their tonnage, leading to higher demand for ships.

Supply from yards seemed to have dried up as yards were reported to be fully booked well into 2007. In addition, yards were also hurting from the hike in prices of steel, and therefore hiked their prices to compensate for this.

Modern tankers saw an increase of between 40 and 50% in second-hand values over the year 2004, while modern dry-bulk carriers gained about 35-40% in value during the same period. Older tankers doubled in value over the year, while 80s-built bulkers also saw some increase in value.

New-building prices went up by about 30-40%, during the year, breaking previous price records.

As a result of the above, the value of your Company's fleet has gone up substantially over the year. There is also a significant unrealised gain in the total value of the outstanding newbuilding contracts.

#### **LNG**

Transportation of LNG as a business has lot of growth potential and your Company would like to participate in this business. Accordingly, during the year the Company had in consortiums with foreign partners participated in the Pre-Qualification LNG tender floated by Petronet LNG Ltd. for time charter of LNG tankers for the supply of LNG to its Dahej and Kochi Terminal. The Consortiums of which the Company is a member have been pre-qualified to bid under the said tender.

#### RISKS AND CONCERNS OF THE SHIPPING DIVISION

#### **Economic risk**

Shipping is a global business whose performance is closely linked to the state of the global economy. Therefore, any slowdown of the pace of growth globally, especially in the major economies like the US and China, could negatively impact the earnings of the Division. Your Company has attempted to hedge some of this risk by entering into time charters for part of its fleet. For the year 2005-06, approximately half of the Shipping Division's operating days has been covered in this manner.

#### High proportion of single hull tankers in the fleet

As stated above, only 33% of your Company's tanker fleet is double-hulled. The single hull tankers in the fleet could be vulnerable to any further changes in regulations that may take place.

#### **Shipboard personnel**

Indian officers continue to be in great demand all over the world. Given that Indian regulations specify that your Company can only employ Indian seafarers, and the unfavourable tax status conferred on a seafarer sailing on Indian-flagged vessels, it is becoming increasingly difficult for your Company to source officers capable of meeting the modern day challenges of worldwide trading. This is more relevant for tanker personnel and may become a hindrance to growth.

#### **OFFSHORE DIVISION**

In FY 2004-05, the offshore division recorded a total income of Rs. 34799 lakhs (previous year Rs. 32197 lakhs) and earned a PBIDT of Rs. 15889 lakhs (previous year Rs. 15825 lakhs).

#### **GLOBAL DEVELOPMENTS**

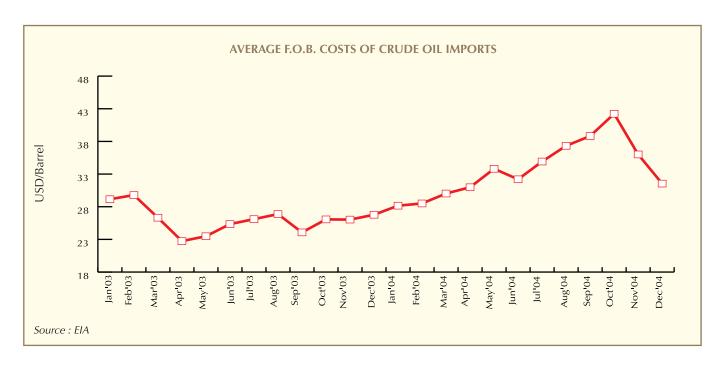
The year saw an unprecedented and sustained rise in crude oil prices to USD 57 plus per barrel.

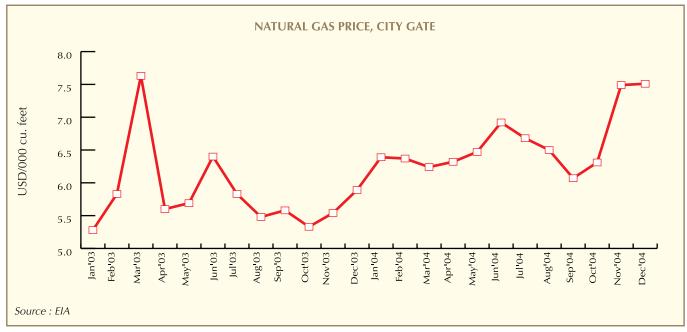
The disconnect between exploration and production activities that has been witnessed over the past few years faded away given the sustained increase in the hydrocarbon prices. The E & P operators seemed to be convinced that the revised prices were here to stay in the medium term and therefore was a growing need for reserve accretion, which resulted in improved E & P activities.

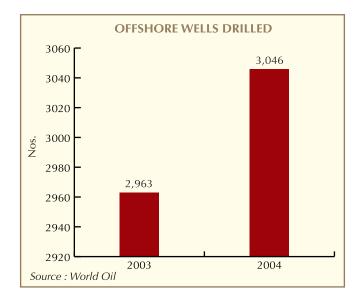
This was evidenced by the increase in the number of

offshore wells drilled. By March 2005 rig utilisation rates were close to 88% as against around 80% in March 2004.

Global drilling activities outperformed most performance predictions leading to a rise in E&P investments. Apart from that, increasing oil demand, depleting oil reserves, and also downward revision of oil reserves by several oil companies fuelled the need to find more oil and gas.







Support vessels also witnessed strong growth in activities this year. This situation has come against the backdrop of an ageing worldwide OSV fleet, averaging 20 years plus. This, coupled with stringent requirements by oil companies on various technical specs, including age, has resulted in withdrawal of vessels from the active fleet.

#### DOMESTIC DEVELOPMENTS

During the year, Asia, and predominantly India, played a crucial role in the E&P arena. The ever-widening gap between demand and supply of oil resulted in the Government of India placing greater emphasis on oil security.

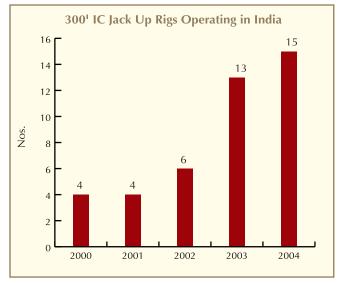
Government of India's effort to conclude NELP-V within 4 months indicates the criticality of the problem and the responsiveness of Government. NELP-V, comprising of 20 exploration blocks (8 being offshore) is slated to conclude by end of May 2005. In order to broad base the participation, the Government of India has eased other eligibility norms as well.

ONGC, India's largest E&P company has launched the world's largest data acquisition programme, a prerequisite to drilling activities.

Many upstream oil companies including ONGC, Reliance and GSPCL have reported significant gas discoveries in the offshore oil fields. Furthermore, ONGC's "Sagar Samriddhi" project has made significant gas discovery in the deep waters of the KG Basin.

#### **DRILLING ACTIVITIES**

During the year the charter hired rigs operating on the Indian coast increased by about 9%, to 25. Availability of suitable drilling rigs is a cause of concern for this sector and many operators had to partially defer their drilling programmes.



#### MARINE CONSTRUCTION

The year witnessed a rise in offshore marine construction activities. Tenders for various projects, both on turnkey basis or otherwise, were floated during the year. The scope of work required, *inter alia*, setting up of process platforms, well head platforms, modifications to the existing platforms for oil production enhancement, replacement of sub sea pipes, both of crude and water injection, and others. This required balancing of multidiscipline project management skills. A few tenders relating to modification jobs to conform to the latest environmental, safety and security regulations were also floated.

#### **OFFSHORE SUPPORT VESSEL SERVICES**

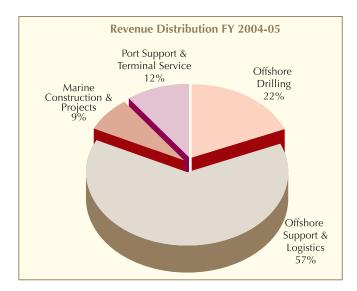
Given that the drilling and marine construction activities were on the rise, the offshore support services business followed suit. The offshore support service vessels working within the country increased by approximately 16%, and currently around 45 to 50 vessels (excluding ONGC-owned) are operating in India.

#### PORT AND HARBOUR TUG SERVICES

Global economic growth - and hence higher volume of international trade - resulted in increased international sea

borne trade across all sectors. Cargo traffic handled at Indian ports during 2004-05 was about 384 mt, an increase of around 11% over the previous year. Considerable private investment has been flowing into the Indian port sector resulting in creation of greater cargo handling capacity and a vibrant port sector.

#### **COMPANY PERFORMANCE**



#### **OFFSHORE DRILLING SERVICES**

Two of your Company's drilling rigs were under time charter with ONGC . The average utilisation was 88% up by 14% with day rates being flat.

"Badrinath" has been on charter to ONGC from September 2003 through your Company's wholly owned subsidiary, Deep Water Services (India) Ltd. While she was waiting for weather, she sustained damage due to severe weather conditions at an ONGC location in offshore western India, and was not operating for 86 days. Repairs have been carried out and the rig is fully operational. The insurers have already settled the claim towards the damage sustained on the rig.

The jack-up rig, "Kedarnath", completed the contract with ONGC in March 2005. The rig has since then proceeded for statutory dry dock, special survey and refurbishment. The rig has secured a 3-year contract with ONGC commencing October 2005.

#### MARINE CONSTRUCTION PROJECTS AND SERVICES

"Gal Constructor", your Company's construction barge,

showed an improved utilisation of 92% during this financial year as compared to 86% in the previous year. During this financial year the barge operated even during the monsoon for around 88 days. This is an additional utilisation as, historically, the operating days did not include the non operational period of monsoon. The barge was deployed in the Indian and Middle East waters.

ONGC has awarded a contract to your Company to install 3 main oil pumps on BHN process complex along with the entire gamut of activities - piping, instrumentation and electricals.

#### OFFSHORE SUPPORT AND LOGISTICS SERVICES

The average utilisation of offshore support vessels was 86% (previous year 86%). The year under review saw a marginal rise in average day rates.

#### **PORT AND TERMINAL SERVICES**

During the year, the harbour tug fleet saw a utilisation of around 90% as against 83% in the last financial year though there was a 9% drop in average day rates.

#### **FLEET PROFILE**

During the year 2004-05, your Company placed orders for 2 new building AHTSVs that are expected to be delivered in March and June 2006 respectively, and 2 PSVs expected to be delivered in June and August 2006 respectively.

During the year, your Company took delivery of a new building PSV named "Malaviya Twenty" built in Norway and sold 2 OSVs. Subsequently, in April 2005, a newly built AHTSV "Malaviya Twenty One" was delivered to the Company.

The current offshore fleet stands at 31 vessels (2 exploratory rigs, a construction barge, 17 offshore support vessels and 11 harbour tugs).

#### **OUTLOOK FOR INDIA'S OFFSHORE SERVICES**

The renewed thrust on exploration and development by oil companies operating in India would create newer opportunities. Stronger balance sheets, improved cash flows of the oil companies and a matching regulatory regime with a clearly defined focus from the Government towards oil security would ably support this business.

In the interim, till exploration activity results in new production coming on stream, ONGC is expected to award projects, such as the revamping of 26 platforms in Mumbai High, in order to enhance the existing level of production.

The Indian Port and harbour tug business will continue to be satisfactory.

#### RISKS AND CONCERNS OF THE OFFSHORE DIVISION

#### Ageing fleet

The two rigs and your Company's older supply vessels, are a cause for concern with regard to their acceptability with a few charterers. Your Company is aware of this and has inducted newer supply vessels, which are technologically advanced with superior features and are also geared to cater to the deep water exploration activities. Apart for this, your Company has on order 7 new support vessels that are expected to join the Company's fleet in next two years. This new building programme will not only revamp the existing fleet but also ensure technological upgradation to meet the charterers' requirements.

Periodic upgradations of your Company's existing rigs is a normal activity and forms a part of planned maintenance programme.

#### Increased presence of foreign flag vessels

With the softening of the global E&P market over the past few years, several foreign players have entered the Indian market, which they found comparatively more promising. However, the growth in activities has not kept pace with the number of new entrants into the Indian market.

However, due to its fleet reorientation plan and domain expertise, your Company is still comfortably placed in the domestic waters. Your Company has also leveraged its international experience with global players in the North Sea and Middle East markets to increase its presence in more international markets.

#### **FOREIGN EXCHANGE RISKS**

Being a global service provider the Company bills most of its customers in U.S. Dollars and therefore receives most of its revenues in that currency. As a result the Company is exposed to the risk to revenue from fluctuations in the rupee:dollar parity. To some extent the Company enjoys a natural hedge as a significant portion of the operating expenses are incurred in foreign currency. However, there still is a large residuary exposure. This the Company actively manages by a) maintaining its debt obligations too in U.S. Dollars and b) using hedge products like forward rate contracts and options at opportune times.

As on March 31, 2005 the Company had sold its future revenues aggregating U.S. Dollars 135.5 mn.

#### **SAFETY**

A long voyage of over 5 decades has seen your Company carry the Safety Flag high across oceans and across boundaries. Quality, integrity and safety has been core to the Company's success in ensuring that quality is ingrained in its corporate culture & ethos has enabled certification from oil majors on our ships. Your Company consistently strives to adhere to the highest quality standards and is an industry leader in its own right for the efforts and initiatives taken.

In the Maritime industry, your Company today is facing much stricter regimes where Safety and Environmental concerns are taking everyone's attention and it is desired by all stakeholders in the shipping industry that all possible measures are taken to enhance Safety, and reduce damage to Environment by following the best practices available to us.

The International Safety Management (ISM) Code was introduced in 1998 that was expected to achieve the objectives of promoting safety on board and protect the marine environment. Today conformance to ISM Code, which is mandatory, is considered the minimum level of conformance to the objectives set forth by regulatory and statutory bodies as well as our valued clients such as oil majors.

The Company's success at achieving the highest quality standards is a hallmark of its operations ensuring high operational reliability. The entire route of the hydrocarbon chain is critically tracked through communication network and constant interaction with ship staff. Updates at any point of time are available and this reflects in high credibility that your Company enjoys with its charterers.

Having taken steps towards achieving the objective of continual improvement, your Company is now poised to move towards documenting Integrated Management System that will document all practices. This would be then followed by implementation on pilot vessels and then the certification.

#### **ON-BOARD TRAINING**

Ever increasing number of safety, environment and security stipulations have significant consequences both on sea and on shore. The ships depend on shore based support in times of high criticality. In order to ensure that your Company's assets are in right and safe hands your Company institutes various training programmes to meet the need of time.

In order to bring the training of seafarers closer to their work-field, your Company initiated on-board training on its vessels. This training is in addition to the on-shore training that was already being conducted earlier. A detailed on-board training programme has been put in place based on various modules that dwell upon safety, environmental issues, port state control inspections, oil major vetting inspections, new regulations and their requirements, technical training, critical operations on board etc. to name a few. To cover these modules, two trainers who are no less than the ranks of ex-Master Mariner and ex-Chief Engineer sail on the vessel for a period of 8-10 days.

There has been a very encouraging response not only from shipboard officers but also from oil majors on the topics covered during training. In last financial year, the Company has covered 11 ships. A total of 416 officers and ratings have been trained by way of on-board and on-shore training.

#### **EXPANSION DURING THE YEAR**

Your Company has continued with the expansion and modernisation drive taken up since last year. The Company during the year acquired both new building as well as second hand vessels and increased its tonnage to 3.02 mn dwt (2.47 mn dwt previous year), an increase of 22.27%. The Company has acquired 8 vessels during the year and sold 4 vessels. The total fleet strength stands at 72 vessels (42 ships and 30 offshore vessels). With 13 vessels under construction, agreements for acquisition of 3 second hand vessels and committed capex in new building of about Rs. 144396 lakhs the Company is all set to join the league of major international shipping companies.

#### CONSOLIDATED FINANCIAL STATEMENTS

The Consolidated Financial Statements have been prepared by your Company in accordance with the

requirements of the accounting standards issued by The Institute of Chartered Accountants of India. The audited Consolidated Financial Statements together with Auditors Report thereon forms part of the Annual Report.

The group recorded a consolidated net profit of Rs. 85388 lakhs for the year 2004-05 as compared to Rs. 81656 lakhs for the Company. The networth of the group as on March 31, 2005 was Rs. 225820 lakhs as compared to Rs. 226030 lakhs for the Company.

#### **DEBT FUND RAISING**

The year that went by saw great liquidity in the ship finance market. Hence, taking advantage of this and also the low interest rates, your Company raised Rs. 85565 lakhs as fresh borrowings through the external commercial borrowings route. In spite of this level of borrowings the Company's gross debt: equity ratio was 0.95 and net (of cash) debt: equity ratio was 0.48.

# INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

Your Company has instituted an internal control system commensurate with the nature of its business and the size of its operations. The internal audit is carried out by a firm of external Chartered Accountants and covers all the departments and key business areas of the Company. The audit process is undertaken under the supervision and guidance of the Audit Committee which comprise of three Independent Directors. All significant audit observations and action taken thereof are reported to this Committee. The Audit Committee met 5 times during the year under review.

#### **IT INITIATIVES**

Your Company in its drive towards administrative efficiencies through better systems and controls has completed a Systems Audit and has streamlined its processes to meet all requirements. During the year, your Company also re-engineered systems for seamless integration of data and is now implementing business intelligence tools. Your Company has set up a Disaster Recovery Data center at Hyderabad, which will be fully operational from June 2005. Currently this center is ensuring total backup of emails and programs. Database backup will be completed in May 2005.

#### **HUMAN RESOURCES**

It has been your Company's constant endeavor to train and develop the human resource to meet the challenges the Company faces. Your Company continues to induct competent professionals for its present and future needs. The Company provides excellent and challenging work atmosphere through various systems and process in place like induction, performance management and variable compensation to enable them to give their best. Training imparted is comprehensive covering knowledge, skill and attitude apart from the mandatory courses in safety and environment protection.

Your Company is the fastest growing Shipping Company in India and requires manpower from the floating side to man its fleet including new acquisitions. Presently, Shipping industry faces an acute shortage of manpower especially in the senior categories and the Company finds it difficult to get quality manpower. In order to ensure availability of best trained officers on board our ships, the Company has decided to have its own Training Institute to train cadets both on the deck side and engine side. This Training Institute will replace the Cadet Academy which the Company was running for training only deck cadets since last 25 years.

Your Company has a total employee strength of 272 on shore and 879 floating as on March 31, 2005.

#### **SUBSIDIARY COMPANIES**

The Great Eastern Chartering LLC (FZC) was incorporated as a wholly owned subsidiary of the Company on November 1, 2004 at Sharjah, United Arab Emirates. The Company has been incorporated with the aim of chartering in-chartered vessels. The subscribed capital of the Company is AED 150,000.

Its first financial year will close in March 2006. However, the accounts for the limited purpose of consolidation have been made for the period November 1, 2004 to March 31, 2005 and audited by Messrs Pannell Kerr & Forster, its auditors.

The Company acquired 13,52,350 equity shares of Rs. 10/each in P & O Travel India Limited thereby increasing its stake to 63.62%, thus making it a subsidiary of the Company.

The audited statement of accounts along with the report

of the Board of Directors relating to the Company's subsidiaries namely The Great Eastern Shipping Co. London Limited, The Greatship (Singapore) Pte. Limited, The Great Eastern (Fujairah) L.L.C.-FZC, Greatship (India) Limited, Deep Water Services (India) Limited and P & O Travel India Limited for the year ended March 31, 2005 are annexed.

#### **DIRECTORS**

Mr. B. K. Sheth, Mr. R. N. Sethna and Ms. Asha V. Sheth retire by rotation and being eligible offer themselves for re-appointment.

#### **CORPORATE GOVERNANCE**

Your Company has complied with the mandatory provisions of Clause 49, relating to Corporate Governance, of the Listing Agreement with the Stock Exchanges. A separate section on Corporate Governance forming part of the Directors' Report and the certificate from the Company's auditors confirming the compliance of conditions on Corporate Governance is included in the Annual Report.

#### **DEMATERIALISATION OF SECURITIES**

With a view to attract shareholders to dematerialise their shareholdings SEBI has rationalised the charge structure for the depository services whereby the Shareholders will not have to pay Demat Account opening charges, charges for credit of securities and the annual custody charges. Dematerialisation of securities therefore has become shareholder friendly. Shareholders who have not yet dematerialised their securities may now find the dematerialisation economical and beneficial. Those shareholders who wish to know more about the same may contact the Company's Registrar and Share Transfer Agents or the Share Department of the Company.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors hereby state that:

- in preparation of the annual accounts, the applicable accounting standards had been followed (alongwith proper explanation relating to material departures) and that there are no material departures;
- ii. they have, selected the accounting policies and

applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;

- iii. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. they have prepared the annual accounts on a going concern basis.

# COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

Pursuant to Notification No. GSR 1029 dated 31.12.1988 your Company is not required to furnish prescribed information regarding conservation of energy and technology absorption as Shipping Industry is not covered by the schedule to the said rules. The details of Foreign Exchange Earnings and Outgo are:

Rs. in lakhs

209071

- (a) Foreign Exchange earned and saved (on account of freight, charter hire earnings including foreign exchange savings of Rs. 61464 lakhs).
- (b) Foreign Exchange used including operating expenses, capital repayment, down payments for acquisition of ships, interest

payment. 93090

#### PARTICULARS OF EMPLOYEES

Statement pursuant to Section 217 (2A) of the Companies Act, 1956 (Act), read with the Companies (Particulars of Employees) Rules, 1975, are annexed to this Report. Members are being provided with the Report and Accounts of the Company treating these as abridged accounts as

contemplated by Section 219 of the Act. Members desirous of receiving the Statement pursuant of Section 217(2A) will be provided the same on receipt of written request from them.

#### **AUDITORS**

Messrs. Kalyaniwalla & Mistry, the Auditors of your Company, who hold office until the conclusion of the forthcoming Annual General Meeting being eligible, offer themselves for re-appointment.

#### AWARDS AND ACKNOWLEDGEMENTS

Mr. K. M. Sheth, Executive Chairman was bestowed the prestigious "Varuna Award" by the National Maritime Day Celebrations Committee in recognition of his unstinted and outstanding contribution to the Indian Maritime Industry.

For the 2nd consecutive year your Company was awarded "The Fastest Expanding Indian Shipping Company" by the National Maritime Day Celebrations Committee.

#### **APPRECIATION**

Your Directors express their sincere thanks to all customers, charterers, vendors, investors, shipping agents, bankers, insurance companies, protection and indemnity clubs, consultants and advisors for their continued support throughout the year. Your Directors also sincerely acknowledge the significant contributions made by all the employees for their dedicated services to the Company.

Your Directors are grateful to the Government of India, Ministry of Shipping, Ministry of Petroleum & Natural Gas, Ministry of Finance, Directorate General of Shipping, Directorate General of Hydrocarbons, Department of Civil Aviation, Port Authorities, ONGC Ltd. and various other authorities for their co-operation. Your Directors look forward to their continued support.

For and on behalf of the Board of Directors

**K.M. Sheth** Executive Chairman

Mumbai, April 29, 2005

### **Corporate Governance Report**

#### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company believes that sound Corporate practices based on openness, credibility and accountability is essential to it's long term success. These practices will ensure the Company, having regard to competitive exigencies, conduct its affairs in such a way that would build the confidence of its various stakeholders in it, and its Board's integrity.

#### 2. BOARD OF DIRECTORS

The Board consisted of 11 Directors as on March 31, 2005 with 7 Non-Working Directors.

During the year ended March 31, 2005, nine Board Meetings were held on April 30, 2004; June 25, 2004; July 30, 2004; August 27, 2004; October 2, 2004; October 29, 2004; November 26, 2004; December 16, 2004 and January 27, 2005.

#### **Composition and other details of Company's Board is as follows:**

Name of Director	Position	Board Meetings attended	Attendance at the last AGM held on June 25, 2004	No. of other Directorships*	Committee membership of other companies**	Committee Chairmanship of other companies
Mr. K. M. Sheth	Promoter, Executive Chairman	9	Yes	1	_	_
Mr. S. J. Mulji	Promoter, Executive Deputy Chairman	6	Yes	6	_	_
Mr. Vijay K. Sheth	Promoter, Managing Director	9	Yes	5	_	_
Mr. B. K. Sheth	Promoter, Managing Director	9	Yes	2	_	_
Ms. Asha V. Sheth	Promoter, Non-Executive Director	9	Yes	_		
Mr. R. N. Sethna	Non Executive Independent Director	7	Yes	5	5	2
Mr. Manu Shroff	Non-Executive Independent Director & Chairman - Audit Committee	8	No	2	3	_
Mr. T. N. Pandey	Non-Executive Independent Director & Chairman - Investor Grievance Committee	5	Yes	1	3	2
Mr. Keki Mistry	Non-Executive Independent Director	6	No	14	9	3
Mr. Cyrus Guzder	Non-Executive Independent Director & Chairman - Remuneration Committee	8	Yes	7	4	2
Mr. Vineet Nayyar	Non-Executive Independent Director	8	Yes	4	_	_

excludes directorships in private limited companies.

<sup>\*\*</sup> includes memberships of only Audit, Remuneration and Shareholders Grievance Committees.

#### **Board Meetings**

The Company's Board Meetings are governed by a structured agenda. The Board members, in consultation with the Chairman, may bring up any matter for the consideration of the Board. All items on the Agenda are backed by comprehensive background information to enable the Board to take informed decision. Agenda papers are generally circulated seven working days prior to the meeting of the Board.

#### 3. AUDIT COMMITTEE

The management is primarily responsible for the internal controls and the financial reporting process. The Board of Directors have entrusted the Audit Committee to supervise these processes and thus ensure accurate and timely disclosures that maintain the transparency, integrity and quality of financial controls and reporting.

#### **Terms of reference:**

- Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
- Reviewing with management the annual financial statements before submission to the board, focusing primarily on :
  - Any Change in accounting policies and practices.
  - Major accounting entries based on exercise of judgement by management.
  - Qualifications in draft audit report.
  - Significant adjustments arising out of audit.
  - The going concern assumption.
  - Compliance with accounting standards.
  - Compliance with stock exchange and legal requirements concerning financial statements.
  - Any related party transactions i.e. transactions of the Company of material nature, with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large.
- Reviewing with the management, external and internal auditors, the adequacy of internal control systems.
- Reviewing the adequacy of internal audit function.
- Discussion with internal auditors on any significant findings and follow up thereon.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- Discussion with external auditors before the audit commences, nature and scope of audit as well as have post-audit discussion to ascertain any area of concern.
- Reviewing the Company's financial and risk management policies.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.

#### Composition of Audit Committee as on March 31, 2005

The Audit Committee, which was constituted in 1995 comprises of 3 Independent Directors. The Committee met 5 times on April 29, 2004; July 30, 2004; October 29, 2004; January 3, 2005 and January 27, 2005.

Composition	<b>Mr. Manu Shroff</b> Chairman	Mr. R.N. Sethna	Mr. Keki Mistry
Number of meetings attended	5	5	4

Mr. A.K. Parikh was a member of the Committee till the date of retirement (June 25, 2004).

Audit Committee Meetings are attended by the President – Corporate, Chief Financial Officer, representatives of Internal Audit Firm and Statutory Auditors. Whenever required the Managing Directors and other Senior officials of the Company are requested to attend the meetings. Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.

#### 4. REMUNERATION COMMITTEE

#### **Terms of reference:**

The Remuneration Committee is empowered to determine the Company's Policy on specific remuneration packages for Wholetime Directors including pension rights and any other compensation related matters and issues within the framework of the provisions and enactments governing the same.

#### Composition of Remuneration Committee as on March 31, 2005

The Committee, which was constituted in 2000 comprises of 4 Independent Directors. The Committee met 4 times on April 12, 2004; April 29, 2004; July 22, 2004 and October 2, 2004.

Composition	<b>Mr. Cyrus Guzder</b> Chairman	Mr. R.N. Sethna	Mr. T.N. Pandey	Mr. Manu Shroff
Number of meetings attended	4	4	3	4

Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.

#### **The Remuneration Policy**

The Remuneration Committee of the Board is constituted in compliance with SEBI guidelines. The Committee is fully empowered to frame the compensation structure for the Whole-time Directors and review the same from time to time based on certain performance parameters, growth in business as well as profitability and also align the remuneration with the best practices prevailing in the industry.

Details of Remuneration paid/to be paid to all Directors

Name of Director	Salary* (Rs.)	Sitting Fees (Rs.)	Commission (Rs.)
Mr. K. M. Sheth	87,49,188		1,20,00,000
Mr. S. J. Mulji	84,98,360	_	1,20,00,000
Mr. Vijay K. Sheth	81,62,676	_	2,40,00,000
Mr. B. K. Sheth	82,64,510		2,40,00,000
Mr. Cyrus Guzder	_	65,000	12,50,000
Mr. Keki Mistry	_	50,000	12,50,000
Mr. Vineet Nayyar	_	40,000	12,50,000
Mr. T. N. Pandey	_	45,000	12,50,000
Mr. A. K. Parikh**	_	20,000	_
Mr. R. N. Sethna	_	80,000	12,50,000
Ms. Asha V. Sheth	_	50,000	12,50,000
Mr. Manu Shroff	_	85,000	12,50,000
Total	3,36,74,734	4,35,000	8,07,50,000

- \* Salary includes monetary value of perquisites.
- \*\* Was on the Board for part of the year.
- Commission is paid as determined by the Remuneration Committee based on certain performance parameters and profitability of the Company.
- Presently, the Company does not have a scheme for grant of stock options either to the Whole-time Directors or employees.
- The Company has no pecuniary relationship or transactions with its Non-Executive Directors other than payment
  of sitting fees to them for attending Board and Committee meetings and payment of commission to them. The
  Company pays fees to a firm of solicitors and advocates of which a Non-Executive Director is a partner.
- As per the terms of remuneration of the Whole-time Directors approved by the shareholders at the Annual General Meeting held on June 25, 2004 the Remuneration Committee formulated a Retirement Benefit Scheme for the Whole-time Directors. The Scheme provides for provision of pension, medical reimbursements and other benefits to the retiring Whole-time Directors, accordingly on the basis of an actuarial valuation an amount of Rs. 1259 lakhs has been provided during the year for pension payable to the Whole-time Directors on their retirement. The Board approved Scheme has been made effective from January 1, 2005.

#### SHAREHOLDER/INVESTORS GRIEVANCE COMMITTEE

The Shareholder/Investors Grievance Committee oversees redressal of shareholders and investors grievances.

#### Terms of reference:

- ensure redressal of the shareholders and investors complaints relating to transfer of shares, non-receipt of balance sheet, etc.
- redressal of investors complaints in respect of non-receipt of dividends/interests/payments on redemption of preference shares, debentures, bonds or such other instruments which are redeemable.

#### Composition of the Committee as on March 31, 2005

The Committee, which was constituted in 2000 comprises of 3 Non-Executive Directors of which 2 are Independent Directors.

Mr. T.N. Pandey	Mr. Cyrus Guzder	Ms. Asha Sheth
Chairman		

- The Committee met once on April 29, 2004 and all the directors attended the same.
- Mr. A.K. Parikh was a member of the Committee till the date of retirement (June 25, 2004).
- Mr. Jayesh M. Trivedi, Company Secretary is the Compliance Officer of the Company.
- During the year under review, 70 complaints were received from investors which were replied / resolved to the satisfaction of the investors.
- 34 requests for transfer and 158 requests for dematerialisation were pending for approval as on March 31, 2005. These pending requests were duly approved and dealt with by the Company.

#### **GENERAL MEETING**

#### **Location and time of Annual General Meetings:**

Date & Year	Time	Location
June 25, 2004	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai - 400 020.
July 24, 2003	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai - 400 020.
July 25, 2002	3.00 p.m.	Nehru Centre, Dr. A.B. Road, Worli, Mumbai - 400 018.

- All resolutions moved at the last three Annual General Meetings were passed by a show of hands by requisite majority of members attending the meeting.
- No special resolutions were required to be put through postal ballot last year.
- At this meeting there are no Special Resolutions for which clause 49 of the Listing Agreement or Section 192A of the Companies Act, 1956 has recommended/mandated postal ballot.

#### **DISCLOSURES** 7.

- There were no transactions of material nature with its Promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large. However, the Company has annexed to the accounts a list of related parties as per Accounting Standard 18 and the transactions entered into with them.
- There were no instances of non-compliances nor have any penalties, strictures been imposed by Stock Exchanges or SEBI or any statutory authority during the last 3 years on any matter related to capital markets.

#### 8. MEANS OF COMMUNICATION TO SHAREHOLDERS

Half yearly report sent to each household of shareholders	No, as the Results of the Company are published in the Newspapers and Press Releases are also issued.
Quarterly, half yearly and annual results	Published in The Economic Times, Business Standard, Hindu Business Line, Free Press Journal, Maharashtra Times and Navshakti.
Whether Company displays official news, releases and presentations made to institutional investors or to the analysts on its website	Yes
Whether MD&A is a part of annual report	Yes

Website of the Company

: www.greatship.com

Your Company's official press releases are available and archived on the corporate website www.greatship.com. Presentation made to Analysts, Institutional Investors and the media on the April 29, 2005, the day of declaration of the Annual Results for FY 05 have been posted on the website. The Shareholders and general public visiting the website have greatly appreciately the contents and user friendliness of the corporate website.

#### 9. SHAREHOLDERS INFORMATION

#### **Annual General Meeting**

Date	Friday, June 24, 2005
Time	3.00 p.m.
Venue	Rama Watumal Auditorium, K.C. College, Churchgate, Mumbai – 400 020.
Dividend Payment Date	June 29, 2005
<b>Date of Book Closure</b>	June 14, 2005 to June 24, 2005 (both days inclusive)

#### **Financial Calendar**

1st Quarterly Result	last week of July, 2005
2nd Quarterly Result	last week of October, 2005
3rd Quarterly Result	last week of January, 2006
4th Quarterly Result	last week of April, 2006/first week of May, 2006

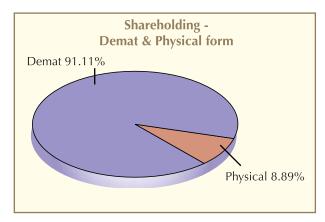
#### **Listing on Stock Exchanges**

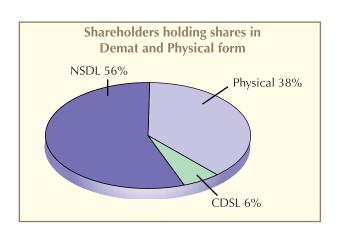
Stock Exchange	Stock Code	ISIN No.
The Stock Exchange, Mumbai	BSE 500620	INE 017A01024
Phiroze Jeejeebhoy Towers, Dalal Street		
Mumbai - 400 001		
National Stock Exchange of India Ltd.	NSE EQ GE SHIPPING	INE 017A01024
Exchange Plaza, Bandra Kurla Complex		
Bandra (E), Mumbai - 400 051		

Global Depository Receipts	Non-Convertible Debentures
Luxembourg Stock Exchange	Wholesale Debt Market – National Stock Exchange
Kredietbank S.A.	Exchange Plaza
Luxembourgeoise Societe Anonyme	Bandra Kurla Complex, Bandra (E)
43, Boulevard Royal	Mumbai - 400 051
L-2955 Luxembourg, R. C. Luxembourg B 6395	

Share Transfer Agents	Share Transfer System
Share Fransier Agents  Sharepro Services (India) Pvt. Ltd.  Satam Estate, 3rd Floor  Above Bank of Baroda  Cardinal Gracious Road  Chakala, Andheri (East)  Mumbai - 400 099  Tel: 022-28215168, 28329828  Fax: 022-28375646	Share Transfer requests received in physical form is registered within an average period of 15 days. A Share Transfer Committee comprising of members of the Board meets once in a week to consider the transfers of shares.  Request for dematerialisation (demat) received from the shareholders are effected within an average period of 15 days.
Email: sharepro@bom7.vsnl.net.in	

#### **Dematerialisation of Shares**





#### **Outstanding GDR's**

239499 GDR's are outstanding as on March 31, 2005.

#### **Plant Location**

The Company has no plants.

#### **Address for Correspondence**

Company	Transfer Agent
Share Department	Sharepro Services (India) Pvt. Ltd.
Ocean House	Satam Estate, 3rd Floor
134-A, Dr. Annie Besant Road	Above Bank of Baroda
Worli, Mumbai - 400 018	Cardinal Gracious Road, Chakala
Tel: 022-56613000/2492 2200	Andheri (East), Mumbai - 400 099
Fax: 022-24925900	Tel: 022-28215168, 28329828
Email: shares@greatship.com	Email : sharepro_gesco@roltanet.com

#### ADDITIONAL SHAREHOLDERS INFORMATION

#### **Unclaimed Dividends**

Under the Companies Act, 1956, dividends that are unclaimed for a period of seven years automatically get transferred to the Investor Education and Protection Fund administered by the Central Government. Table 1 gives the dates of dividend declaration or payment since 1998 and the corresponding dates when unclaimed dividend are due to be transferred to the Central Government. Table 2 gives the unclaimed dividend amount since 1998.

A total amount of Rs. 56,00,846/- being unclaimed 43rd and 44th (interim) dividends were transferred during the year to the Investors Educaton and Protection Fund established by the Central Government under Section 205 C of the Companies Act, 1956.

#### Electronic Clearing Services (ECS) for Payment of Dividend

ECS facility is presently available at Ahmedabad, Bangalore, Chennai, Delhi, Hyderabad, Kolkata, Mumbai and Pune. To avoid the risk of loss/interception of dividend warrants in postal transit and/or fraudulent encashment, shareholders are requested to avail of ECS facility - where dividends are directly credited in electronic form to their respective bank accounts. This also ensures faster credit of dividend. The ECS application form can be obtained either from Registrars Office or the Registered Office of the Company.

Shareholders located in places where ECS facility is not available, may submit their bank details. This will enable the Company to incorporate this information on the dividend warrants and thus prevent fraudulent encashment.

#### Shares held in dematerialised form

Shareholders holding shares in dematerialised form may note that :

- Instructions regarding bank details which they wish to have incorporated on their dividend warrants must be submitted to their depository participants. As per the regulations of NSDL and CDSL, the Company is obliged to print the bank details on the dividend warrants, as furnished by these depositories to the Company.
- Instructions already given by them for shares held in physical form will not automatically be applicable to the dividend paid on shares held in electronic form.
- Instructions regarding change of address, nomination and power of attorney should be given directly to the depository participants. The Company cannot entertain any such requests directly from the shareholders.
- The Company provides ECS facility for shares held in electronic form and for reasons mentioned earlier, shareholders may wish to avail of this facility.

Table 1

	DATES OF TRANS	FERRING UNCLAIME	D DIVIDEND TO THE CENTRA	L GOVERNMENT		
Year	Dividend No.	Туре	Date of Declaration	Date of Transfer to Central Government		
1998	44	Final	03.08.1998	14.09.2005		
1999	45	Final	30.07.1999	10.09.2006		
2000	46	Interim	23.03.2000	04.05.2007		
2001	47	Final	26.07.2001	25.08.2008		
2002	48	Final	25.07.2002	24.08.2009		
2003	49	Final	24.07.2003	23.08.2010		
2004	50	Interim	30.01.2004	01.03.2011		
2004	50	Final	25.06.2004	25.07.2011		
2005	51	1st Interim	29.10.2004	28.11.2011		
2005	51	2nd Interim	27.01.2005	26.02.2012		

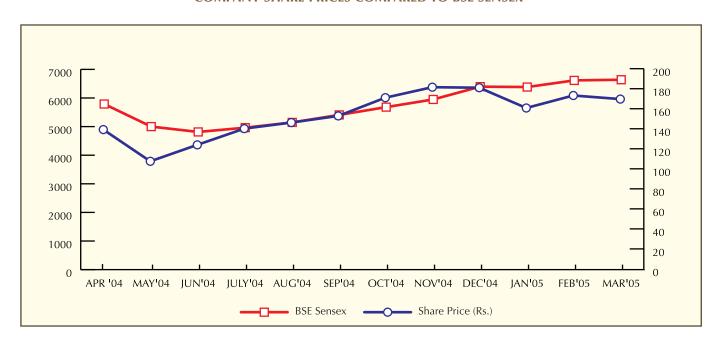
Table 2

	UNCLAIMED DIVIDEND AS OF MARCH 31, 2005										
Year	Div. No.	Туре	No. of Warrants Issued	No. of Warrants Unclaimed	% Unclaimed	Amount of Dividend (Rs. in lakhs)	Dividend Unclaimed (Rs. in lakhs)	% Unclaimed			
1998	44	Final	204276	10674	5.23	4313	15.04	0.35			
1999	45	Final	199211	10601	5.32	5751	25.51	0.44			
2000	46	Interim	188606	8168	4.33	3883	19.79	0.51			
2001	47	Final	160040	9038	5.65	5937	34.56	0.58			
2002	48	Final	159175	9135	5.74	6981	47.33	0.68			
2003	49	Final	145716	11190	7.68	7613	63.20	0.83			
2004	50	Interim	128230	12143	9.47	4758	43.17	0.91			
2004	50	Final	134202	11292	8.41	7613	62.19	0.82			
2005	51	1st Interim	121451	12442	10.24	6662	58.62	0.88			
2005	51	2nd Interim	121169	16702	13.78	4758	70.26	1.48			

#### MARKET PRICE DATA-HIGH/LOW DURING EACH MONTH IN THE YEAR 2004-05

Month	Market Price (Rs.)						
World	Highest	Lowest	Volume				
April 2004	151.10	127.25	81,36,167				
May 2004	131.00	84.00	93,88,743				
June 2004	138.60	109.25	1,03,29,935				
July 2004	150.30	130.00	90,43,573				
August 2004	157.50	134.90	45,85,489				
September 2004	165.75	139.90	90,32,931				
October 2004	183.50	158.55	56,29,682				
November 2004	199.50	163.55	51,02,424				
December 2004	195.90	166.10	62,15,837				
January 2005	173.00	148.50	48,84,424				
February 2005	183.00	163.45	45,01,129				
March 2005	188.30	151.00	57,40,961				

#### **COMPANY SHARE PRICES COMPARED TO BSE SENSEX**



#### DISTRIBUTION OF SHAREHOLDINGS AS ON MARCH 31, 2005

No. of Shares Held	Share Holders		No. of	Shares
	Number	% To Total	Shares	% To Total
Upto 500	98736	82.88	1,40,49,110	7.38
501 to 1000	9848	8.27	72,19,137	3.79
1001 to 2000	5162	4.33	74,62,489	3.92
2001 to 3000	1745	1.47	43,17,570	2.27
3001 to 4000	977	0.82	34,07,680	1.79
4001 to 5000	584	0.49	26,83,649	1.41
5001 to 10000	1031	0.87	73,15,919	3.84
10001 and above	1045	0.87	14,38,84,421	75.60
Total	119128	100.00	19,03,39,975	100.00

#### **SHAREHOLDING PATTERN AS ON MARCH 31, 2005**

Category	No. of Shares Held	% of Shareholding
Promoters	4,55,05,018	23.91
Directors other than Promoters	84,250	0.04
Foreign Institutional Investors	2,04,80,740	10.76
International Finance Corporation	1,316	0.00
Global Depository Receipts	11,97,494	0.63
Foreign Holding	15,20,201	0.80
Government / Financial Institutions	4,48,68,298	23.57
Bodies Corporate	1,39,35,094	7.32
Resident Individuals	6,27,47,564	32.97
Total	19,03,39,975	100.00

To The Members of The Great Eastern Shipping Co. Ltd.

#### Auditors' Certificate on Corporate Governance

We have examined the compliance of conditions of Corporate Governance by The Great Eastern Shipping Co. Ltd., for the year ended on March 31, 2005, as stipulated in Clause 49 of the Listing Agreement of the said Company with the stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination has been limited to a review of procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance as stipulated in the said Clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made to us by the directors and the management, we certify that the Company has complied with the conditions of Corporate Governance stipulated in Clause 49 of the above mentioned Listing Agreement.

We state that as per the records maintained by the Registrars and Share Transfer Agents of the Company and presented to the Shareholders/Investor Grievance Committee, no investor grievances received during the year ended March 31, 2005, were remaining unattended / pending against the Company for a period exceeding thirty days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For and on behalf of

Kalyaniwalla & Mistry

**Chartered Accountants** 

Sd/-

Partner

Mumbai, April 29, 2005



# Shipping Fleet as on March 31, 2005

Category				Vessel Name	DWT (MT)	Year Built	Av. Age (yrs.)
CRUDE OIL CARRI	IERS						
	1 000 005	VLCC	1	m.t. Ardeshir H Bhiwand		1992	
Total Tonnage (dwt)	1,898,385		2	m.t. Vasant J Sheth	261,167	1990	14.0
Average Age (yrs.) % of Total Tonnage	11.8 63%		2		527,122		14.0
		Suezmax	1	m.t. Jag Lok	158,280	2005	
			2	m.t. Jag Lakshya	152,485	1989	
			3	m.t. Jag Laadki	145,242	1992	
			3	-	456,007		9.5
		Aframax	1	m.t. Jag Leher	107,592	1986	
			2	m.t. Jag Lata	105,716	2003	
			3	m.t. Jag Leela	105,148	1999	
			4	m.t. Jag Laxmi	105,051	1999	
			5	m.t. Jag Lavanya	105,010	2004	
			6	m.t. Jag Lamha	98,214	1987	
			7	m.t. Jag Laila	96,967	1987	
			8	m.t. Jag Labh	96,551	1988	
			9 <b>9</b>	m.t. Jag Leena	95,007 <b>915,256</b>	1985	11.7
PRODUCT CARRI Total Tonnage(dwt) Average Age (yrs.)	728,881 13.4	Panamax	1 2 <b>2</b>	m.t. Jag Anjali m.t. Jag Arpan	66,203 66,183 <b>132,386</b>	1986 1986	19.0
% of Total Tonnage	24%				,		
		Medium Range	1	m.t. Jag Pranam	50,600	1984	
			2	m.t. Jag Pavitra	50,600	1985	
			3	m.t. Jag Padma	47,803	1982	
			4	m.t. Jag Prakash	46,345	2003	
			5	m.t. Jag Pahel	46,319	2004	
			6	m.t. Jag Pankhi	46,273	2003	
			7	m.t. Jag Pratap	45,693	1995	
			8	m.t. Jag Pradip	45,684	1996	
			9 <b>9</b>	m.t. Jag Prachi	44,124 <b>423,441</b>	1996	11.0
		<b>General Purpose</b>	1	m.t. Jag Prayog	29,990	1982	
			2	m.t. Jag Praja	29,990	1982	
			3	m.t. Jag Pari	29,139	1982	
			4	m.t. Jag Preeti	29,133	1981	
			5	m.t. Jag Pragati	27,402	1985	
			6	m.t. Jag Palak	27,400	1985	
			6		173,054		22.2

### Shipping Fleet as on March 31, 2005

Category			Vessel Name	DWT (MT)	Year Built	Av. Age (yrs.)
GAS CARRIERS	45.077	LPG Carriers	, 0 ,	28,400	1978	
Total Tonnage(dwt) Average Age (yrs.) % of Total Tonnage	45,977 22.0 2%		2 m.t. Jag Viraj <b>2</b>	17,577 <b>45,977</b>	1991	22.0
DRY BULK CARRIE	343,885 21.1	Panamax	, 0	71,122 <b>71,122</b>	1995	10.0
Average Age (yrs.) % of Total Tonnage	11%	Handymax	, 0	41,545 41,093 <b>82,638</b>	1984 1984	21.0
		4	m.v. Jag Radha m.v. Jag Ratna m.v. Jag Vikram m.v. Jag Vidya	37,092 35,676 35,662 27,463 27,451 26,781	1983 1983 1977 1980 1977	
SHIPPING FLEET TOT	AL		<b>5</b>	190,125	13,7	25.3
Number	42					

## Offshore Fleet as on March 31, 2005

13.8

Total Tonnage (dwt) 3,017,128

Average Age (yrs.)

Category				Vessel Name	DWT (MT)	Year Built	Av. Age (yrs.)
OFFSHORE SUPPOR VESSELS (OSVs)		Platform Supply					
Number	16	Vessels	1	m.v. Malaviya Twenty	3,317	2004	
Average Age (yrs.)	10.1		2	m.v. Malaviya Sixteen	3,309	2002	
			3	m.v. Malaviya Eighteen	3,305	2002	
			4	m.v. Malaviya Nineteen	3,302	2004	
			4		13,233		2.0
		Anchor Handling	1	m.v. Malaviya Ten	2,558	1999	
		<b>Tug Supply Vessels</b>	2	m.v. Malaviya Three	1,251	1984	
			3	m.v Malaviya Four	1,242	1984	
			4	m.v. Malaviya Nine	1,221	1983	
			5	m.v. Malaviya Five	1,162	1982	
			6	m.v. Malaviya Six	1,149	1981	
			7	m.v. Malaviya Two	1,084	1983	
			8	m.v. Malaviya One	1,073	1983	
			8	,	10,740		18.3

# Offshore Fleet as on March 31, 2005

Category				Vessel Name	DWT (MT)	Year Built	Av. Age (yrs.)
		<b>Anchor Handling Tugs</b>	1	m.v. Gal Beaufort Sea	540	1982	
			2	m.v. Gal Ross Sea	540	1982	
			3	m.v. Sangita	218	1994	
			3	Ü	1,298		21.0
		<b>Diving Supply Vessel</b>	1	m.v. Malaviya Twelve	938	1989	
			1	,	938		16.0
HARBOURTUGS							
			1	m.v. Birsingha	175	2001	
Number	11		2	m.v. Ananya	148	2000	
Average Age (yrs.)	8.5		3	m.v. Vahbiz	148	1999	
			4	m.v. Malini	136	1987	
			5	m.v. Kanti	135	1998	
			6	m.v. Kumari Tarini	127	1998	
			7	m.v. Anasuya	123	1997	
			8	m.v. Purnima	120	2000	
			9	m.v. Sudhir Mulji	117	1998	
			10	m.v. Rishabh	84	1985	
			11	m.v. Jyotsna S.	69	1989	
CONSTRUCTION BARO	GE		11	,	1,382		8.5
Number	1		1	m.v. Gal Constructor	4,801	1978	
Average Age (yrs.)	27		1	iii.v. Gai Constructor	4,801 4,801	1970	27.0
	27		•		4,001		27.0
DRILLING UNITS							
Number	2		1	Badrinath	6,000	1973	
Average Age (yrs.)	31.6		2	Kedarnath	1,600	1975	
			2		7,600		31.6
OFFSHORE FLEET TOTA	<b>AL</b>						
Number	30						
Average Age (yrs.)	16.2						

# Subsidiary Fleet as on March 31, 2005

Category	Туре	Vessel Name	DWT (MT)	Year Built
Dry Bulk Carrier	Handysize	m.v. Nisha	27,481	1977

### **Acquisitions and Sales during FY 2004-05**

ACQUISITIONS					
Category	Туре	Vessel Name	DWT (MT)	Year Built	Month of Addition
SHIPPING					
New Building Addit	ions				
Crude Oil Carrier					
_	Suezmax (Ice Class)	m.t. Jag Lok	158,280	2005	Mar-05
Product Carrier					
	Medium Range	m.t. Jag Pahel	46,319	2004	Oct-04
Second Hand Addit	tions				
Crude Oil Carriers					
	VLCC	m.t. Ardeshir H Bhiwandiwalla	265,955	1992	Jun-04
	Aframax	m.t. Jag Labh	96,551	1988	Feb-05
Gas Carrier					
	LPG Carrier	m.t. Jag Viraj	17,577	1991	Oct-04
Dry Bulk Carriers					
	Handymax	m.v. Jag Rupali	37,092	1983	May-04
	Handymax	m.v. Jag Radha	35,676	1983	May-04
OFFSHORE					
New Building Addit					
Offshore Support Ve					
	Platform Supply Vessel	m.v. Malaviya Twenty	3,317	2004	Aug-04
SALES					
Category	Туре	Vessel Name	DWT (MT)	Year Built	Month of Sale
SHIPPING					
Crude Oil Carrier		<u>.</u>			
" - '	Aframax	m.t. Jag Larjish	105,391	1986	Dec-04
Dry Bulk Carrier	At the H.C. t	CF 2	2.127	1000	1 04
	Mini Bulk Carrier	GE 3	2,137	1998	Jun-04
OFFSHORE					
Offshore Support Ve	essels				
Silsiisie support ve	Offshore Supply Vessel	m.v. Malaviya Eleven	1,204	1989	Oct-04
	Offshore Supply Vessel	m.v. Malaviya Fourteen	1,206	1989	Oct-04
	,	,			

## Vessels on Order as on April 29, 2005

#### **SHIPPING**

Category	Туре	Shipyard	DWT (MT)	Month of Contracting	Expected Delivery
New Building Order	Book				
Crude Oil Carrier					
	Suezmax (Ice Class)	Hyundai Samho Heavy Industries, Korea	158,344	May-03	May-05
Product Carriers					
	Medium Range	STX Shipbuilding Co. Ltd., Korea	47,400	Mar-04	Feb-07
	Medium Range	STX Shipbuilding Co. Ltd., Korea	47,400	Mar-04	Mar-07
	Medium Range	STX Shipbuilding Co. Ltd., Korea	47,400	Apr-04	Aug-07
	Medium Range Ice Class	Hyundai Mipo Dockyard Ltd., Korea	37,000	Oct-04	Feb-07
	Medium Range Ice Class	Hyundai Mipo Dockyard Ltd., Korea	37,000	Oct-04	Apr-07

# Vessels on Order as on April 29, 2005

	Category	Туре	Shipyard	DWT (MT)	Month of Contracting	Expected Delivery
SHIPE	PING					
	Second Hand	Order Book				
	Dry Bulk Carr	iers				
		Handymax	China Shipbuilding Corporation, Taiwan	45,342	Feb-05	Q1 FY06
		Handymax	Tsuneishi Heavy Industries, Philippines	52,364	Mar-05	Q1 FY06
		Handymax	Tsuneishi Heavy Industries, Philippines	45,659	Mar-05	Q1 FY06
OFFSI	HORE					
	New Building	Order Book				
	Offshore Supp	oort Vessels				
		Platform Supply Vessel	Bharati Shipyard Ltd., India		Sep-03	May-05
		Platform Supply Vessel	Aker Brattvaag, Norway		Sep-04	Jun-06
		Platform Supply Vessel	Aker Brattvaag, Norway		Sep-04	Aug-06
		Anchor Handling Tug Supply Vessel	Bharati Shipyard Ltd., India		Jun-03	Jan-06
		Anchor Handling Tug Supply Vessel	Bharati Shipyard Ltd., India		Sep-03	Sep-05
		Anchor Handling Tug Supply Vessel	Bharati Shipyard Ltd., India		Aug-04	Mar-06
		Anchor Handling Tug Supply Vessel	Bharati Shipyard Ltd., India		Aug-04	Jun-06

### Transactions between April 1, 2005 to April 29, 2005

ACQUISITIONS				
Category	Туре	Vessel Name	DWT (MT)	Year Built
OFFSHORE				
New Building A	additions			
Offshore Suppo	ort			
Vessel	Anchor Handling Tug Supply Vessel	m.v. Malaviya Twenty One	2,370	2005

### Contract for sale between April 1, 2005 to April 29, 2005

SALE	Category	Туре	Vessel Name	DWT (MT)	Year Built	Expected Delivery
SHIPP	rING					
	Crude Oil Carrier	VLCC	m.t. Vasant J Sheth	261,167	1990	Q1 FY06



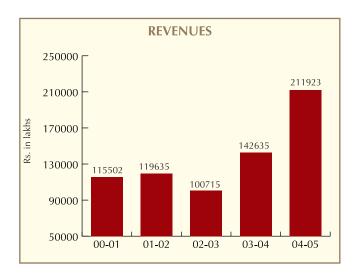
## Year at a Glance

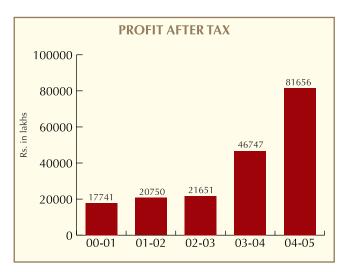
	March	31, 2005	March	31, 2004
	Rs. (in lakhs) (exc	US\$ (in millions) cept for Earnings	Rs. (in lakhs) & Cash earnings p	US\$ (in millions) er share)
For the year	<u> </u>	1 0		
Total Revenue	211923	472	142635	309
Operating Profit (PBIDT)	115905	258	74000	160
Profit after tax (PAT)	81656	182	46747	101
PBIDT as a percentage of total revenue	54.69	54.69	51.88	51.88
Earnings per share (Rs./US\$)	42.34	0.94	24.29	0.53
Cash earnings per share (Rs./US\$)	57.32	1.28	34.86	0.76
Dividend amount	19711	44	14845	32
(Including tax on dividend)				
Capital Investment	99737	222	105765	229
At the end of the year				
Total assets	463480	1059	346363	792
Fixed assets	320133	732	255195	583
Total debt	207975	475	145900	333
Net worth	218712	500	149257	341
Equity Capital	19034	44	19033	44
Preference Capital	_	_	7500	17

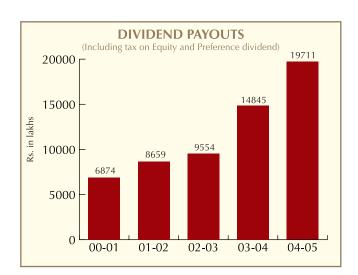
Figures in US\$ are arrived at by converting Rupee figures at the average conversion rate for all for the year items and at closing rate for all year end items, as given below, to facilitate comparison

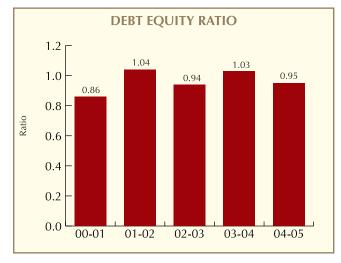
	Rs./L	JS\$
Exchange Rate	2004-05	2003-04
– Average	44.92	46.11
<ul><li>Closing</li></ul>	43.75	43.75

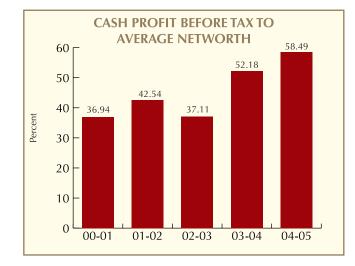
## Financial Highlights

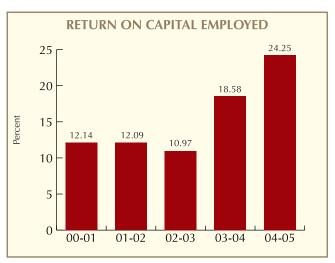












## 10 Years at a Glance

									(R	ts. in lakhs
	1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05
PROFIT & LOSS A/C										
Revenues:										
Income from operations	72384	78122	88102	92896	91464	108068	117243	95547	135194	204920
Profit on sale of ships	3383	956	1693	54	4795	3598	58	1598	860	2475
Other income	7357	8729	6615	5090	3187	3836	2234	3570	6581	4528
	83124	87807	96410	98040	99446	115502	119535	100715	142635	211923
Expenditure:										
Operating expenses	49237	48546	49508	53951	57242	60808	60798	48438	61318	84395
Administration expenses	3911	3962	4844	5894	5361	7297	8259	7004	7317	11623
Operating profit (PBIDT)	29976	35299	42058	38195	36843	47397	50478	45273	74000	115905
Interest & finance charges	4533	6906	6504	5782	6081	7174	5027	3900	4695	8287
PBDT	25443	28393	35554	32413	30762	40223	45451	41373	69305	107618
Depreciation	9031	12251	15581	16470	18117	20082	20173	16798	20121	28500
Provisions & Capitalisations	(1278)	_	850	500	_	_	_	_	_	_
PBT	17690	16142	19123	15443	12645	20141	25278	24575	49184	79118
Tax:										
- Current	2450	2500	2700	2800	1600	2400	2600	850	2700	2200
<ul><li>Deferred</li></ul>		_		_	-	_	1928	2074	(263)	(4738)
PAT	15240	13642	16423	12643	11045	17741	20750	21651	46747	81656
BALANCE SHEET										
What the Company owned										
Net Block	117487	132254	134190	165911	168043	152352	168076	167258	232852	287418
Ships under construction	4477	7522	10643	5163	-	9192	12950	15002	22343	32715
Investments & net Current assets	60385	58691	55213	41572	43193	37644	46065	56430	59938	106148
Deferred Taxation (Net)	_	_	_	_	_	_	_	_	-	406
TOTAL	182349	198467	200046	212646	211236	199188	227091	238690	315133	426687
What the Company owed										
Secured loans	71705	64536	62161	73405	80488	69347	79485	88553	145900	207975
Unsecured loans	-	19037	21014	20067	20047	13292	13908	13533	_	-
Deferred Taxation (Net)	-	-	-	_	-	-	10072	12739	12476	-
TOTAL	71705	83573	83175	93472	100535	82639	103465	114825	158376	207975
Shareholders' Funds										
	20754	20756	20756	20760	25004	21770	20256	10022	10022	1002.4
Equity Share Capital	28754	28756	28756	28760	25884	21778	20256	19033	19033	19034
Preference Share Capital	-	-	-	-	-	9500	17000	7500	7500	4000=0
Reserves & surplus	83019	87104	91141	92334	86927	87320	88031	98425	130693	199870
Misc. Expd. (to the										
extent not w/off)	(1129)	(966)	(3026)	(1920)	(2110)	(2049)	(1661)	(1093)	(469)	(192)
TOTAL	110644	114894	116871	119174	110701	116549	123626	123865	156757	218712
Debt-Equity ratio (times)	0.65	0.73	0.71	0.78	0.91	0.86	1.04	0.94	1.03	0.95
Earning per Share (in Rs.)	5.30	4.74	5.71	4.40	4.30	8.00	8.80	11.40	24.30	42.34

# Report of the Auditors to the Members of The Great Eastern Shipping Company Limited

- 1. We have audited the attached Balance Sheet of The Great Eastern Shipping Company Limited, as at March 31, 2005 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of Section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph (3) above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - e) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2005;
    - ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5. On the basis of written representations received from the Directors of the Company as on March 31, 2005, and taken on record by the Board of Directors, we report that none of the Directors of the Company is disqualified as on March 31, 2005, from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.

For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

**Viraf R. Mehta** Partner

Membership No.: 32083 Mumbai, April 29, 2005

## **Annexure to the Auditors' Report**

Referred to in Paragraph 3 of our report of even date on the accounts of The Great Eastern Shipping Company Limited for the year ended March 31, 2005 :

- 1. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The fixed assets are physically verified by the management as per a phased programme of verification. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.
  - (c) In our opinion, a substantial part of the fixed assets has not been disposed off by the Company during the year.
- 2. (a) The management has conducted physical verification of inventory at reasonable intervals.
  - (b) In our opinion, the procedures followed by the management for such physical verification are reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) In our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventories as compared to the book records were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
- 3. (a) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
  - (b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the company and the nature of its business, for the purchase of inventory and fixed assets, and for the sale of goods and services. During the course of our audit no major weakness has been observed in the internal controls.
- 5. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that section.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 58A, 58AA or any other relevant provisions of the Act.
- 7. In our opinion, the Company has an internal audit system which is commensurate with the size and nature of its business.
- 8. As informed to us, the maintenance of cost records has not been prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
- 9. (a) According to the information and explanations given to us and according to the books and records as produced and examined by us, in our opinion, except for the provident fund dues of floating staff, the Company is generally regular in depositing undisputed statutory dues including Shore Staff Provident fund, Investor Education and Protection Fund, Employees State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Excise duty, Customs duty, Cess and other statutory dues with the appropriate authorities. We are informed that in respect of floating staff it is not possible to accurately ascertain the provident fund dues in view of the nature of the Company's activities. The Company regularly makes ad hoc payments to the appropriate authorities and on final determination the balance, if any, is paid.
  - (b) According to the books of account and records as produced and examined by us, there are no dues of Sales tax, Income tax, Customs duty, Wealth tax, Service tax, Excise duty or Cess which have not been deposited on account of any dispute, other than those stated below:

Name of the Statute	Nature of Dues	Amount (Rs. in lakhs)	Period to which the amount relates	Forum where dispute is pending
The Customs Act, 1962	Customs Duty	11.96	1999-00	High Court, Mumbai
	Import Duty	30.63	2000-01	High Court, Mumbai
	Customs Duty	70.37	2001-02	Customs Excise and Gold (Control) Appellate Tribunal
The Tamilnadu General Sales Tax Act, 1959 *	Tax u/s 3A of The Tamilnadu General Sales Tax Act, 1959	100.78	1995-96 & 1996-97	The Sales Tax Appellate Tribunal, Chennai

Name of the Statute	Nature of Dues	Amount (Rs. in lakhs)	Period to which the amount relates	Forum where dispute is pending
The Karnataka Sales Tax Act, 1957	Tax u/s 5-C of the Act	170.71	1998-99 to 2001-02	Stay granted by Supreme Court
Tamilnadu General Sales Tax Act, 1959	Lease Tax	1739.51	1995-96 to 1997-98	Sales Tax Appellate Tribunal
The Central Sales Tax Act, 1956	Sales Tax	4.08	1997-98 & 1998-99	The Sales Tax Appellate Tribunal
		4.54	1999-00 & 2000-01	The Sales Tax Officer
		647.31	1995-96 to 1998-99	The Sales Tax Tribunal
The Income Tax Act, 1961	TDS demand	329.72	1994	The Appellate Tribunal
Maharashtra Land Revenue Code, 1966	Transfer charges for office premises under the scheme of demerger	123.99	2002-03	The High Court at Bombay
	Transfer charges for office premises	310.27	2003-04	Estate Department Joint Municipal Commissioner
Major Ports Trust Act, 1963	Demand for Pilotage and Berth charges on gross tonnage	137.35	2001-02 to 2002-03	Karnataka High Court at Bangalore
Central Excise and Customs Act	Service Tax	72.53	2002-03 to 2004-05	Suprintendant of Central excise

- 10. The Company has no accumulated losses at the end of the financial year and it has not incurred any cash losses in the current year and in the immediately preceding financial year.
- 11. According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- 12. According to the information and explanations given to us and the records examined by us, adequate records and documents have been maintained in respect of the loan granted by the Company on the basis of security by way of pledge of shares.
- 13. In our opinion and according to the information and explanations given to us, the nature of the activities of the Company does not attract any special statute applicable to the chit fund and nidhi/mutual benefit fund/societies.
- 14. In our opinion, the Company has maintained proper records of the transactions and contracts of the investments dealt in by the Company and timely entries have been made therein. The investments made by the Company are held in its own name except to the extent of the exemption under Section 49 of the Act.
- 15. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions, the terms and conditions whereof are prima facie prejudicial to the interest of the Company.
- 16. As informed to us, the term loans were applied by the Company for the purpose for which they were obtained.
- 17. On the basis of an overall examination of the balance sheet and cash flows of the Company and the information and explanations given to us, we report that the Company has not utilised any funds raised on short term basis for long term investments.
- 18. The Company has not made any preferential allotment of shares to parties or companies covered under Section 301 of the Act.
- 19. According to the explanations given to us, securities have been created in respect of the debentures issued by the Company.
- 20. The Company has not raised any money through a public issue during the year.
- 21. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the year.

For and on behalf of

Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083 Mumbai, April 29, 2005

## Balance Sheet as at March 31, 2005

				( <b>Rs. in lakhs</b> ) Previous Year
COLUBERS OF FUNDS	Schedule			
SOURCES OF FUNDS :				
Shareholders' Funds :	1	10024		26522
Capital	1	19034		26533
Reserves and Surplus	2	<u>199870</u>		130693
Land Fronds			218904	157226
Loan Funds : Secured Loans	3		207975	145900
Deferred tax liability (net)	3		20/9/3	12476
TOTAL			426879	315602
			4200/9	313002
APPLICATION OF FUNDS :	4			
Fixed Assets : Gross Block	4	449924		369891
Less: Depreciation (including impairment)		<u>162506</u>		137039
Net Block		287418		232852
Ships under Construction/Capital work-in-progress		<u>32715</u>		22343
	_		320133	255195
nvestments	5		5753	41669
Deferred tax assets			406	_
Current Assets,Loans and Advances:		2000		F001
Inventories	6 7	3089		5081 10728
Sundry Debtors Cash and Bank balances	8	16536 103645		21996
Other Current assets	9	1254		1092
Loans and Advances	10	12472		10037
Incomplete Voyages (net)	10	124/2		96
meompiete voyages (net)		136996		49030
Less: Current Liabilities and Provisions:				
Current Liabilities  Current Liabilities	11	26739		21046
Provisions	12	8034		9715
Incomplete Voyages (net)	12	1828		<i>57</i> 15
meomplete voyages (net)		36601		30761
Net Current Assets			100395	
Miscellaneous Expenditure (to the extent	13		100393	18269
not written off or adjusted)	13		192	469
TOTAL			426879	315602
	20			
Significant Accounting Policies	20 21			
Notes on Accounts	41			

The Schedules referred to above form an integral part of the Balance Sheet.

Jayesh M. Trivedi

Company Secretary

As per our Report attached hereto

For and on behalf of **Kalyaniwalla & Mistry** 

Chartered Accountants

**Viraf R. Mehta**Partner

Mumbai, April 29, 2005.

For and on behalf of the Board

K. M. Sheth Vijay K. Sheth Bharat K. Sheth R. N. Sethna Executive Chairman Managing Director Managing Director

Director

Mumbai, April 29, 2005.

## Profit and Loss Account for the year ended March 31, 2005

				Previous Year
	Schedule			
INCOME: Income from Operations	14		207395	136054
Other Income	15		4528	6581
EVALUE ET LIE			211923	142635
EXPENDITURE: Operating Expenses	16	84395		61318
Administration & Other Expenses	17	11623		7317
Interest & Finance charges	18	8287		4695
Depreciation		28500		20121
			132805	93451
Profit before tax Less: Provision for taxation			79118	49184
- Current tax			2200	2700
<ul> <li>Deferred tax</li> </ul>			_	(263)
<ul> <li>Deferred tax liability written back - an exce Less: Transitional deferred tax liability</li> </ul>	eptional item	(12882)		_
drawn from General Reserve on				
1.4.2001 transferred back		8144		_
			(4 <b>=</b> 20)	
D. C. f. d for t			(4738)	
Profit for the year after tax Less/(Add): Prior period adjustments	19		81656 777	46747 (366)
Less (ridd) . That period dajustificitis	13		80879	47113
Less: Transfer to Tonnage Tax Reserve Account under				17 113
Section 115VT of the Income-tax Act, 1961 Less: Transfer to Reserve under Section 33AC			15000	_
of the Income-tax Act, 1961			_	24000
,			65879	23113
Add: Transfer from -				270
<ul><li>Investment Allowance Reserve</li><li>Reserve under Section 33AC of the</li></ul>			_	279
Income-tax Act, 1961		14500		12500
<ul> <li>Debenture Redemption Reserve</li> </ul>		1900		
			16400	12779
			82279	35892
Add : Surplus brought forward from previous year			9388	8116
Amount available for appropriation  Appropriations:			91667	44008
<ul> <li>Transfer to Debenture Redemption Reserve</li> </ul>		_		2275
<ul> <li>Transfer to Capital Redemption Reserve</li> <li>Transfer to Exchange Fluctuation Reserve</li> </ul>		7500		2500
Transfer to Exchange Fluctuation Reserve     Transfer to General Reserve		30000		15000
<ul> <li>Interim Dividend on Preference Shares</li> </ul>		253		788
<ul> <li>Interim Dividend on Equity Shares</li> </ul>		11421		4758
<ul> <li>Proposed Dividend on Equity Shares</li> </ul>		5710		7613
<ul><li>Tax on Dividends</li></ul>		2327		1686
			57211	34620
Balance Carried Forward			34456	9388
Basic and diluted earnings per share (in Rs.)			42.3	24.3
Significant Accounting Policies	20 21			
Notes on Accounts	21			

The Schedules referred to above form an integral part of the Profit and Loss Account.

As per our Report attached hereto

For and on behalf of Kalyaniwalla & Mistry

**Chartered Accountants** 

Viraf R. Mehta

Partner

Mumbai, April 29, 2005.

Jayesh M. Trivedi Company Secretary

For and on behalf of the Board

K. M. Sheth **Executive Chairman** Vijay K. Sheth Managing Director Bharat K. Sheth Managing Director R. N. Sethna Director

Mumbai, April 29, 2005.

(Rs. in lakhs)

## Schedules Annexed to and forming part of the Balance Sheet as at March 31, 2005

(Rs. in lakhs) **Previous Year** 

#### **SCHEDULE** "1": **SHARE CAPITAL:**

AUTHORISED:			
30,00,00,000	Equity Shares of Rs.10 each	30000	30000
20,00,00,000	Preference Shares of Rs.10 each	20000	20000
		50000	50000
ISSUED:			
19,08,73,056	(Previous Year 19,08,73,056) Equity Shares of Rs.10 each	19087	19087
_	(Previous Year 7,50,00,000) 10.50% Cumulative Redeemable Non-Convertible Preference Shares of Rs. 10 each	_	7500
		19087	26587
SUBSCRIBED :			
19,03,43,123	(Previous Year 19,03,30,163) Equity Shares of Rs.10 each	19034	19033
_	(Previous Year 7,50,00,000) 10.50% Cumulative Redeemable Non-Convertible Preference Shares of Rs. 10 each	_	7500
		19034	26533
PAID-UP:			
19,03,39,975	(Previous Year 19,03,27,015) Equity Shares of Rs.10 each		
_	fully paid up (Previous Year 7,50,00,000) 10.50% Cumulative Redeemable	19034	19033
	Non-Convertible Preference Shares of Rs. 10 each	_	<i>7</i> 500
		19034	26533

#### Notes:

- Out of above 92,99,823 (Previous Year 92,99,823) shares are allotted as fully paid up persuant to a contract without payment being received in cash.
- The Paid-up Equity Share Capital includes Rs. 30,358 (Previous Year Rs. 30,358), on account of forfeited shares and is net of Calls in Arrears Rs. 40,799 (Previous Year Rs. 41,609).

### SCHEDULE "2":

## RESERVES AND SURPLUS:

	CADITAL DEDENATION DECEDVE.		
(a)	CAPITAL REDEMPTION RESERVE : As per last Balance Sheet Add : Transfer from Profit and Loss Account	16354 7500	16354 -
		23854	16354
(b)	INVESTMENT ALLOWANCE RESERVE : As per last Balance Sheet	_	279
	Less: Transfer to Profit & Loss Account		279
		_	_
(c)	RESERVE UNDER SECTION 33AC OF THE INCOME-TAX ACT, 1961 :		
	As per last Balance Sheet Less: Transfer to Profit & Loss Account	38500 14500	27000 12500
	Less. Transfer to Front & Loss Account	24000	14500
	Add : Transfer from Profit and Loss Account	<u>-</u>	24000
		24000	38500
(d)	TONNAGE TAX RESERVE ACCOUNT UNDER SECTION 115VT OF THE INCOME-TAX ACT,1961: Transfer from Profit and Loss Account	15000	_
( )		13000	
(e)	DEBENTURE REDEMPTION RESERVE : As per last Balance Sheet Add : Transfer from Profit and Loss Account	8050 -	5775 2275
	Less: Transfer to Profit & Loss Account	8050 1900	8050
		6150	8050
(f)	EXCHANGE FLUCTUATION RESERVE : As per last Balance Sheet	2500	2500
(g)	SHARE PREMIUM ACCOUNT : As per last Balance Sheet	15801	15801
(h)	GENERAL RESERVE: As per last Balance Sheet Less: Accumulated Impairment loss as on April 1, 2004	40100 135	25100 -
	·	39965	25100
	Add : Deferred tax liability written back Add : Transfer from Profit and Loss Account	8144 30000	- 15000
(:)	DROFIT AND LOSS ACCOUNT	78109	40100
(i)	PROFIT AND LOSS ACCOUNT	<u>34456</u> 199870	9388 130693
			130033

## SCHEDULE "3": SECURED LOANS:

JLC	UILL	20/11/15			
(a)	TERM	M LOANS -			
		<ul><li>From Ba</li></ul>		179275	112900
		Secured	by mortgage of specific ships		
(b)	NON	n-convert	IBLE DEBENTURES* -		
	(i)		edeemable Non-Convertible Debentures 0,00,000 each		
		- 11.75%	(part F-G) redeemable in two annual instalments from August 31, 2005 to August 31, 2006	600	1100
		- 11.75%	(part F-G) redeemable in two equal annual instalments from October, 2005 to October, 2006	600	900
		- 11.75%	(series 6-7) redeemable in two equal annual instalments from November 29, 2005 to November 29, 2006	2000	3000
		- 12.10%	(part F-G) redeemable in two equal annual instalments from November 17, 2005 to November 17, 2006	400	600
		- 10.65%	(series III) redeemable on February 14, 2006	1500	2500
		- 8.95%	redeemable on July 7, 2007	9000	9000
		- 6.05%	redeemable on September 19, 2010	9500	9500
	(ii)	Secured Re	edeemable Non-Convertible Debentures of Rs. 50,00,000 each -		
		- 10.25%	(series 4 - 7) redeemable in four annual instalments from May 25, 2005 to May 25, 2008	5100	6400
	* Sec	cured by mo	tgage of specified immovable properties and ships.		
		, , , ,		207975	145900

SCHEDULE "4": FIXED ASSETS:

FIXED ASSETS:										(Rs. in lakhs)
		Ö	COST			DEPRECIATION	ATION			NET BLOCK
Particulars	As at April 1, 2004	Additions for the year	Deductions for the year [Note 4(b)]	As at March 31, 2005	Upto March 31, 2004	Adjustments in respect of Assets sold/ discarded	For the year	Upto March 31, 2005	Impairment Upto March 31, 2005 [Note 4(d)]	As at March 31, 2005
Fleet	352689	87839	8872	431656	128135	2822	27714	153027	I	278629
	273527	97719	18557	352689	114938	6211	19408	128135	I	224554
Plant & Machinery:										
<ul> <li>Rigs and Barges</li> </ul>	4418	I	I	4418	4344	I	73	4417	I	-
	4418	I	I	4418	4344	ı	I	4344	I	74
- Others	320	581	23	878	229	23	72	278	I	009
	1287	I	296	320	1179	996	91	229	I	91
Land	4371	444	1	4815	ı	1	ı	I	I	4815
(Freehold & Perpetual Lease)	4388	I	17	4371	I	I	I	I	I	4371
Land (Leasehold)	2	I	I	5	_	ı	I	_	I	4
	5	I	I	5	1	I	I	1	I	4
Ownership Flats and										
Office Premises *	4620	_	172	4449	1470	80	146	1536	135	2778
	4497	494	371	4620	1373	69	166	1470	I	3150
Furniture, Fixtures										
and Office Equipment	2667	262	77	2852	2363	72	247	2538	I	314
	3382	91	908	2667	2766	293	390	2363	I	304
Vehicles	801	238	188	851	497	171	248	574	I	277
	773	120	92	801	418	62	141	497	I	304
SUB-TOTAL	369891	89365	9332	449924	137039	3168	28500	162371	135	287418
	292277	98424	20810	369891	125019	8101	20121	137039	Ι	232852

Ships under construction/Capital work-in-Progress

**32715** 22343

**320133** 255195

<sup>\*</sup> The Ownership Flats & Office Premises include Rs. 13,020 (Previous Year Rs. 15,770), being value of shares held in various co-operative societies. Previous year figures are in italics.

### SCHEDULE "5": **INVESTMENTS:**

				Previo	ous year
	Face Value Rs.	No. of Units	Rs. in lakhs	No. of Units	Rs. in lakhs
(a) LONG TERM INVESTMENTS:	1100				
(at cost - fully paid)					
Equity Shares : Unquoted					
Subsidiaries:					
The Great Eastern Shipping Co. London Ltd. of Stg. Pound 10 each		16,000	26	16,000	26
The Great Eastern (Fujairah) L.L.C FZC of		,		,	
US\$1 each		1,50,000	66	1,50,000	66
The Greatship (Singapore) Pte. Ltd. of S\$ 1 each		5,00,000	115	5,00,000	115
Greatship (India) Ltd.	10	50,000	5	50,000	5
Deep Water Services (India) Ltd.	10	50,000	5	50,000	5
P & O Travels India Ltd.	10	22 27 250	1.11	8,75,000	00
(13,52,350 Shares acquired during the year) The Great Eastern Chartering L.L.C FZC of	10	22,27,350	141	0,73,000	88
AED 100 each		1,500	19	_	_
(Shares acquired during the year)		,			
Joint Venture:					
United Helicharterers Pvt.Ltd.	10	F 20 000			
(Shares acquired during the year)	10	5,20,000	57	_	_
Associates : Business Standard Ltd.	10	1,67,85,787	2402	1,67,85,787	2402
Business standard Etc.	10	1,07,03,707		1,07,03,707	2707
Less: Provision for diminution in value of long			2836		2/0/
term investments			800		800
			2036		1907
(b) CURRENT INVESTMENTS:					
(at lower of cost and fair value - fully paid)					
Mutual Funds: Unquoted					
Sold during the year:  Alliance Cash Institutional Plan - Daily Dividend	10	_	_	2,84,72,289	2847
Birla Cash Plus - Institutional Plan -	10			2,01,72,203	2017
Dividend Reinvestment	10	_	_	3,84,09,577	3841
Deutsche Insta Cash Fund - Daily Dividend Plan	10	_	-	1,92,16,568	1978
DSP Merrill Lynch Liquidity Fund -					
Weekly Dividend	10	_	-	69,65,733	864
Grindlays Cash Fund - Institutional Plan B -	10			1 40 76 020	1574
Daily Dividend	10	_	-	1,48,76,828	1574
Grindlays Short Term Plan B Institutional Plan - Monthly Dividend	10	_	_	1,01,22,965	1031
HDFC Cash Management Fund - Savings Plan -				., , ,	
Daily Dividend Reinvestment	10	_	-	2,31,97,245	2467

### SCHEDULE "5": (CONTD.) INVESTMENTS:

				Previ	ous year
•	Face Value Rs.	No. of Units	Rs. in lakhs	No. of Units	Rs. in lakhs
HDFC Liquid Fund - Premium Plus Plan -					
Dividend Reinvestment	10	_	-	2,92,10,925	3498
HSBC Cash Fund- Institutional - Daily Dividend HSBC Institutional Income Fund -	10	_	_	1,69,41,473	1768
Short Term Plan - Dividend	10	_	_	66,99,273	679
IL & FS Liquid Account -				, ,	
Institutional Plan - Dividend	10	_	-	81,72,453	817
ING Vysya Liquid Fund - Daily Dividend	10	-	_	1,83,23,717	1974
JM High Liquidity Fund - Institutional Plan - Dividend	10	_	_	1,14,17,846	1144
JM Short Term Fund -					
Institutional Plan - Dividend	10	-	-	1,78,60,196	1793
Kotak Liquid Institutional Premium Plan - Daily Dividend	10	_	_	2,00,49,320	2452
Prudential ICICI Liquid Institutional Plus - Weekly Dividend	10	_	_	3,35,74,878	3980
Reliance Treasury Plan - Institutional Option - Weekly Dividend	10	_	_	1,30,41,922	1987
SBI Magnum InstaCash Fund - Dividend Plan	10	_	_	92,07,130	969
Sun F&C Money Value Fund - Liquid -					
Daily Dividend	10	-	-	30,26,413	303
Templeton India Liquid Fund - Daily Dividend Reinvestment	10	_	-	3,79,60,770	3796
Subscribed during the year: Birla Cash Plus - Institutional Plan -					
Dividend Reinvestment	10	85,20,562	853	-	_
Deutsche Insta Cash Fund -	40	40.00.006	404		
Institutional Daily Dividend Plan	10	48,09,296	481	_	_
HSBC Cash Fund - Institutional Plus - Daily Dividend	10	47,87,135	479	_	_
JM High Liquidity Fund - Super Institutional Plan - Weekly Dividend	10	89,81,946	900	_	_
Reliance Treasury Plan - Institutional Option - Weekly Dividend	10	19,62,888	300	_	_
Templeton India Treasury Management -					
Institutional Daily Dividend Reinvestment	10	70,370	<u>704</u>	_	
			3717		39762
			5753		41669
ggregate Book Value of Quoted Investments					
Market Value of Quoted Investments			-		41660
ggregate Book Value of Unquoted Investments			<u>5753</u>		41669

SCHEDULE "6"	:
<b>INVENTORIES:</b>	

INVENTORIES.				
(a) Fuel oils			2168	2107
(b) Properties for sale			20	23
(c) Property development work-in-pro	ogress		901	2951
. ,			2000	
			3089	5081
SCUEDINE #7".				
SCHEDULE "7":				
SUNDRY DEBTORS:				
(Unsecured)				
(a) Debts outstanding over six month	os:			
<ul> <li>Considered good</li> </ul>			927	244
<ul> <li>Considered doubtful</li> </ul>			253	323
			1180	567
(b) Other Debts:			1100	307
	idos duo from a subsidiary Ps. 241 lakhs		15609	10484
	udes due from a subsidiary Rs. 241 lakhs,		13009	10404
Previous Year Rs. 130	akns)		(0	
<ul> <li>Considered doubtful</li> </ul>			69	
			15678	10484
Less: Provision for doubtful debts			322	323
			16536	10728
SCHEDULE "8":				
CASH AND BANK BALANCES:				
(a) Cash on hand			7	3
(b) Cheques on hand			424	_
(c) Balances with scheduled banks :				
<ul> <li>On current account</li> </ul>		1123		1293
<ul> <li>On deposit account</li> </ul>		78149		6371
2			79272	7664
(d) Balances with other banks:			7 3272	7004
. ,	ABN AMRO Bank, London	7357		14287
	ce Rs. 31508 lakhs,	7337		14207
	Rs. 16418 lakhs)			
		-000		
	int with ABN AMRO Bank, London	5388		_
(Maximum Balanc				
Previous Year	Ks. "NII")			
	ith ABN AMRO Bank, Dubai	_		1
(Rs. 40359, Previo	ous Year Rs. 83293)			
(Maximum Baland	ce Rs. 9 lakhs,			
Previous Year	Rs. 10 lakhs)			
<ul> <li>On current account w</li> </ul>	ith ABN AMRO Bank, Singapore	5		3
(Maximum Balanc				9
Previous Year				
	<b>'</b>	11100		20
On call deposits with (		11192		38
	ce Rs. 24092 lakhs, Rs. 4892 lakhs)			
rrevious Year	NS. 4092 IdKIIS )		22042	14220
			23942	14329
			103645	21996

SCHEDULE "9": OTHER CURRENT ASSETS:		
<ul> <li>(a) Interest accrued on investments and deposits</li> <li>(b) Accrued Income</li> <li>(c) Insurance claims receivable         <ul> <li>(Net of provision for doubtful claims Rs. 61 lakhs,</li> <li>- Previous Year Rs. 61 lakhs)</li> </ul> </li> </ul>	686 563 5	68 868 156
SCHEDULE "10": LOANS AND ADVANCES: (Unsecured - considered good, unless otherwise stated)	1254	1092
<ul><li>(a) Advances recoverable in cash or in kind or for value to be received.</li><li>(Net of provision for doubtful advances Rs. 75 lakhs, - Previous Year Rs. 73 lakhs)</li></ul>	10586	8059
<ul> <li>(b) Advance to Subsidiaries :         <ul> <li>The Great Eastern (Fujairah) L.L.C.</li> <li>(Maximum balance during the year Rs. 32 lakhs,</li> <li>Previous Year Rs. 107 lakhs)</li> </ul> </li> </ul>	32	32
<ul> <li>Greatship (India) Ltd. (Rs. 4875, Previous Year Rs. 2175)</li> <li>(Maximum balance during the year Rs. 4875,</li> <li>Previous Year Rs. 2175 )</li> </ul>	-	-
<ul> <li>P &amp; O Travels India Ltd.</li> <li>(Maximum balance during the year Rs. 55 lakhs)</li> </ul>	15	_
<ul> <li>Deep Water Services (India) Ltd.</li> <li>(Maximum balance during the year Rs. 2156 lakhs,</li> <li>Previous Year Rs. 1250 lakhs)</li> </ul>	716	1250
(c) Agents' current accounts	1118	689
(d) Balances with Customs, Port Trust etc.	5	7
	12472	10037

(**Rs. in lakhs**) Previous Year

#### SCHEDULE "11": **CURRENT LIABILITIES:**

CUK	KENT LIABILITIES:			
(a)	Sundry Creditors		17156	13579
(b)	Due to a Subsidiary Company		3	3
(c)	Advance Charter Hire received		3662	2932
(d)	Unpaid dividend *		440	572
(e)	Unpaid matured fixed deposits *		5	5
(f)	Other Liabilities		1333	1233
(g)	Interest accrued but not due		3333	2309
(h)	Managerial Remuneration payable		807	413
	, ,		00,	
*	There are no amounts due and outstanding to be credited to Investor Education and Protection Fund.			
			26739	21046
	EDULE "12":			
PRO	VISIONS:			
(a)	Provision for taxation		37	778
(I- )	(Net of Advance tax and tax deducted at source)		F710	7(1)
(b)	Proposed Dividend		5710	7613
(c)	Provision for tax on dividend		801	975
(d)	Provision for Retirement benefits		1486	349
			8034	9715
SCH	EDULE "13":			
MISO	CELLANEOUS EXPENDITURE:			
	(to the extent not written off or adjusted)			
(a)	Share Issue Expenses:			
	As per last Balance Sheet	9		23
	Less: Amortised during the year	9		14
			-	9
(b)	De-merger Expenses :			
	As per last Balance Sheet	_		281
	Less : Amortised during the year	_		281
			-	
(c)	Deferred Revenue Expenditure :			
	As per last Balance Sheet	460		789
	Less : Amortised during the year	268		329
			192	460
			192	469
				103

## Schedules Annexed to and forming part of the Profit and Loss Account for the year ended March 31, 2005

(Rs. in lakhs) Previous Year

SCHEDULE "14":	
<b>INCOME FROM OPERATIONS:</b>	•

Freight and Demurrage Charter Hire Contract Revenue (Gross) (Income-tax deducted at source Rs. 131 lakhs, Previous Year Rs. 169 lakhs)		81692 106797 10938	43656 75827 9703
Profit on sale of Ships		2475	860
Turnover:			
– Property Development	4917		3483
– Projects	265		1330
		5182	4813
Miscellaneous Receipts		311	1195
		207395	136054
SCHEDULE "15":			
OTHER INCOME:			
Dividend :  - from subsidiary companies	16		
- from others	1091		1676
		1107	1676
Interest earned (Gross):		1107	16/6
– on term deposits	1744		754
– on call deposit	369		107
– others	108		466
(Income-tax deducted at source Rs. 88 lakhs,		2221	1327
Previous Year Rs. 174 lakhs)			
Profit on sale of Investments :			
Profit on sale of current investments (net)	67		271
<ul><li>Diminution in value of current investments</li><li>Loss on sale/winding up of long term investments (net)</li></ul>	_		(20) (64)
- Loss on sale/winding up of long term investments (net)			
Cain on fourier augus ou turner stiens (not)		67	187 2970
Gain on foreign currency transactions (net)		-	
Profit on sale of sundry assets (net)		887	173
Provision for doubtful debts & advances written back		-	36
Miscellaneous Income		246	212
		4528	6581

### SCHEDULE "16": **OPERATING EXPENSES:**

OPE	KATING EXPENSES:			
(a)	FLEET:			
	Direct :			
	Fuel Oil and Water	11977		8053
	Port, Light and Canal Dues	5204		3777
	Stevedoring, Despatch & Cargo Expenses	108		49
	Hire of chartered ships	10982		6915
	Brokerage & Commission	1984		1330
	Agency Fees	532		458
	Others:	552		.50
	Wages, Bonus and Other Expenses on Floating Staff	11721		8737
	Gratuity	31		141
	Contribution to Provident & Other Funds	133		91
	Stores	4782		4064
	Repairs & Maintenance - Fleet	18852		13358
	(Including Deferred Revenue Expenditure	10032		13330
	written off Rs.107 lakhs,			
	Previous Year Rs.158 lakhs)			
	Insurance & Protection Club Fees	4394		2975
		3105		2059
	Vessel Management Expenses			
	Sundry Steamer Expenses	955		952
			74760	52959
45	COCT OF CALES - PROPERTY DEVELOPMENT			
<b>(b)</b>	COST OF SALES - PROPERTY DEVELOPMENT :			
	Opening Stock -	00		2.40
	– Properties for sale	23		249
	<ul> <li>Development work-in-progress</li> </ul>	2951		4219
		2974		4468
	Add/(Less): Expenses during the year-			
	<ul><li>Project Management Fees</li></ul>	3249		1810
	<ul><li>Other project expenses</li></ul>	18		79
	<ul><li>Properties capitalised</li></ul>	_		(8)
	Troperties cupitansea	<del></del>		
		6241		6349
	Less: Closing Stock -			
	<ul> <li>Properties for sale</li> </ul>	20		23
	<ul> <li>Development work-in-progress</li> </ul>	901		2951
		921		2974
			5320	3375
(c)	OIL & GAS DIVISION:			
	Manpower	351		349
	Salary & Allowances	1130		924
	Gratuity	5		23
	Contribution to Provident & Other Funds	25		25
	Insurance	665		668
	Repairs & Maintenance	1322		1464
	Fuel, Water & Supplies	545		390
	Brokerage & Commission	68		_
	Others	204		1141
			4045	
		_	4315	4984
			84395	61318
		_		

## SCHEDULE "17":

### AD

SCHEDULE "1/":			
ADMINISTRATION & OTHER EXPENSES:			
Staff Expenses :			
- Salaries & Bonus	6210		3199
<ul><li>Staff Welfare Expenses</li></ul>	226		135
	127		123
<ul><li>Gratuity</li><li>Contribution to Provident &amp; Other Funds</li></ul>			
<ul> <li>Contribution to Provident &amp; Other Funds</li> </ul>	245		250
		6808	3707
Rent		22	37
Insurance		73	32
Repairs and Maintenance -			
– Buildings	66		69
– Others	187		81
		253	150
Property Taxes		15	12
Miscellaneous Expenses		3355	2824
Auditors' Remuneration (including service tax):			
<ul><li>Audit Fees</li></ul>	23		19
<ul><li>In Other Capacity :</li></ul>			
Tax Audit	2		2
Taxation	9		10
Certification & other services	22		16
		56	47
Donations		184	127
		683	127
Loss on foreign currency transactions (net)		9	_ 14
Share issue expenses written off		9	281
De-merger expenses written off  Doubtful debts and advances written off		161	
		161	86
Provision for Doubtful Debts & Advances (Net)	-	4	
		11623	7317
SCHEDULE "18":	-		
INTEREST & FINANCE CHARGES:			
Interest :		<b>-</b> 006	4600
- Fixed Loans		7826	4682
- Other Loans		52	144
Finance charges	-	1145	128
		9023	4954
Less: Pre-delivery interest capitalised	_	736	259
		8287	4695
SCHEDULE "19":	-		
PRIOR PERIOD ADJUSTMENTS:			
Expenses of prior years		870	216
Income tax for prior years		5	_
	-	875	216
Less:		3, 3	210
Excess provisions written back		98	177
Income tax refunds for prior years		_	405
	-		

98

777

582

(366)

#### SCHEDULE "20":

#### SIGNIFICANT ACCOUNTING POLICIES:

#### (a) Accounting Convention:

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.

#### Fixed Assets:

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

#### **Investments:**

- (i) Investments are classified into long-term and current investments.
- (ii) Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

#### Inventories:

Inventories are valued as under:

(i) Fuel oil at cost on first-in-first out basis

(ii) Properties for sale at lower of cost and realisable value

(iii) Property development work-in-progress at lower of cost and realisable value

#### **Incomplete voyages:**

Incomplete voyages represent freight received and direct operating expenses paid on voyages which were not complete as at the Balance Sheet date.

#### **Miscellaneous Expenditure:**

Expenditure incurred prior to April 1, 2003 is amortised as under:

- (i) Share issue expenses other than on issue of Preference Shares are amortised over a period of ten years. Preference Share Issue expenses are amortised over the tenor of the Preference share Issue.
- (ii) Deferred revenue expenditure :

Hold Blasting and painting expenditure ... 5 years

Compensation payable under voluntary retirement scheme ... 5 years

#### **Income recognition:**

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

Revenue from long-term turnkey offshore projects is recognised on the percentage of completion basis, based on costs incurred and the expected costs to completion.

#### (h) Property development - Long-Term Contracts:

Income from long-term property development activity is recognised on the percentage of completion basis, [its project having commenced prior to the coming into effect of AS 7, Construction Contracts (Revised)] based on costs incurred and the expected costs to completion. Turnover represents the value of properties sold proportionate to work completed during the year. Costs incurred are apportioned to sales on the basis of area sold and those relating to unsold properties are carried as development work-in-progress.

#### (i) Operating expenses:

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships and rigs are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

#### (i) Retirement benefits:

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to wholetime directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The gratuity, leave encashment and pension liability is evaluated at the year end on the basis of actuarial valuations.

#### (k) Depreciation:

(i) Fleet:

On the straight line method so as to write off 95% of the original cost of the ship over the balance useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher. The useful life as estimated by the management is as under:

Tankers, Supply Vessels & Tugs – 20 to 23 years

Bulk Carriers – 23 to 25 years

Gas Carriers – 27 years

(ii) Rigs and Barges:

On the straight line method so as to write off 95% of the original cost over the estimated useful life of 7 years.

(iii) Properties:

Leasehold land is amortised over the lease period.

Flats and Office premises are depreciated on the written down value method, at the rates prescribed in Schedule XIV to the Companies Act, 1956.

(iv) Other Assets:

On the straight line method so as to write off 95% of the original cost of the asset over the estimated useful life as under:

Computers - 3 years
Furniture & Fixtures, Office Equipment, Vehicles, etc. - 5 years
Plant & Machinery - 10 years

(v) Depreciation on fleet, rigs and barges is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.

(vi) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.

#### **Foreign Exchange Transactions:**

- Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the end of the year are translated at closing rates. The difference in translation of monetary assets and liabilities and realised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) In respect of transactions covered by forward exchange contracts the difference between the contract rate and the spot rate on the date of the transaction is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.
- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement, however losses, if any, are provided for in each period.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit and Loss Account of the year in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Cross currency forward exchange contracts are evaluated at the period end whereby net loss, if any, is provided, and net profit is not recognised.
- (vi) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances / Other liabilities.

#### (m) Provision for Taxation:

Tax expense comprises both current and deferred tax.

- Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

#### **Provisions and Contingent Liabilities:**

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

## SCHEDULE "21" NOTES ON ACCOUNTS:

#### 1. Contingent Liabilities:

(Rs. in lakhs)

Sr. No.	Particulars	As on 31.3.2005	As on 31.3.2004
(i)	Guarantees given by banks including performance and bid bonds, counter guaranteed by the Company.	3834	2804
(ii)	Performance guarantee by bank given on behalf of a subsidiary Company.	428	428
(iii)	Corporate guarantees including comfort letter given on behalf of subsidiary companies.	2850	4000
(iv)	Income Tax demand for non-deduction of tax at source on commission paid to Managers to the GDR issue against which the Company has preferred appeal.	330	330
(v)	Sales Tax demands under BST Act for the years 1995-96, 1996-97, 1997-98 and 1998-99 against which the Company has preferred appeals.	647	174
(vi)	Lease Tax liability in respect of a matter in which Deputy Commissioner Chennai has filed an appeal before the Sales Tax Appellate Tribunal against order passed in favour of the Company - Rs. 1740 lacs.	1793	1740
	Demand by Asst. Commissioner Commercial Tax, Mangalore - Rs. 53 lakhs.		
(vii)	Customs Duty on Tug at Mundra Port	70	71
(viii)	ESIC Demand against which the Company has preferred appeal	_	8
(ix)	Service Tax demand by The Suptd. of Central Excise - Tuticorin - on Charter Hire Payments	73	_
(x)	Possible obligation in respect of matters under abitration	74	514
(xi)	Letters of Credit outstanding	502	24
(xii)	Demand from the Office of the Collector & District Magistrate, Mumbai City and from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises not acknowledged by the Company.	434	434
(xiii)	Showcause notice from enforcement directorate.	_ )	273
C.I.			

#### 2. Share Capital:

(a) The 10.50% Cumulative Redeemable Non-Convertible Preference Shares of Rs. 10/- each issued during 2001-02 were redeemed during the year.

(b) Under orders from the Special Court (Trial of Offences relating to Transactions in Securities) Act, 1992, - the allotment of 3,67,032 (Previous Year 3,79,992) right equity shares of the Company have been kept in abeyance in accordance with Section 206 A of the Companies Act, 1956, till such time as the title of the bonafide owner is certified by the concerned Stock Exchanges. An Additional 50,760 (Previous year 50,760) shares have also been kept in abeyance for disputed cases in consultation with the Bombay Stock Exchange. 12,960 (Previous year Nil) equity shares have been allotted during the year out of the shares kept out in abeyance.

#### 3. Secured Loans:

Term loans from banks include a syndicated loan of USD 53 million from a consortium of banks against the security of a harbour tug and a financial covenant *inter-alia*, to maintain unencumbered assets of value not less than 1.25 times the said borrowing.

#### 4. Fixed Assets:

- (a) Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for Rs. 144396 lakhs (Previous Year Rs. 90989 lakhs).
- (b) The amount of exchange gain on account of fluctuation of the rupee against foreign curencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 1420 lakhs (Previous Year Rs. 8948 lakhs).
- (c) The deed of assignment in respect of the Company's Leasehold property at Worli is yet to be transferred in the name of the Company.
- (d) Pursuant to Accounting Standard (AS) 28 Impairment of Assets coming into effect, the Company has identified an ownership flat where its net selling price is estimated to be lower than its value in use. The accumulated impairment loss in respect of this asset amounting to Rs. 135 lakhs as on April 1, 2004 has been adjusted against the opening balance of General Reserve in accordance with the transitional provisions of the standard.

#### 5. Current Assets, Loan and Advances:

- (a) Property development work-in-progress includes the proportionate cost of property under development Rs. 79 lakhs (Previous Year Rs. 653 lakhs), which though in the possession of the Company, has not been conveyed in favour of the Company. This property will be conveyed to the Company or its nominees on completion of its development.
- (b) Advances recoverable in cash or in kind or for value to be received include loans to Executive Dy. Chairman Rs. 12 lakhs (Previous Year Rs. 12 lakhs), maximum amount due during the year Rs. 12 lakhs (Previous Year 13 lakhs). The said loan has been granted under the Company's housing loan scheme for the employees.
- **6.** The balances of debtors and creditors are subject to confirmation.

#### 7. Deferred Tax:

Pursuant to the introduction of Section 115V under the Income Tax Act, 1961, the Company has opted for computation of it's income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships will be assessed on the basis of the deemed Tonnage income of the Company and no deferred tax will be applicable to this income as there will be no timing differences. Consequently, the deferred tax liability pertaining to the business of operating ships amounting to Rs. 12882 lakhs an exceptional item, has been reversed during the year and the amount relating to transitional deferred tax liability amounting to Rs. 8144 lakhs drawn from General Reserve on April 1, 2001 has been transferred back to General Reserve.

The break-up of net deferred tax assets/(liability) is as under:

		(Rs. in lakhs)
	As on 31.3.2005	As on 31.3.2004
Deferred tax assets :		
Difference between book and tax depreciation	313	_
Expenditure disallowable under Section 43B	3	317
Diminution in value of investments	90	268
Provision for doubtful debts and advances (Net)	_	89
	406	674
Deferred tax liabilities :		
Difference between book and tax depreciation	_	13081
Deferred revenue expenditure on hold blasting and painting		69
		13150
Net deferred tax assets/(liability)	406	(12476)

#### **B.** Current Liabilities:

The Company does not owe any sum to Small Scale Industrial Undertakings exceeding Rs. 1 lakh, which is outstanding for more than 30 days.

#### 9. Provisions:

The Company has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which are expected to result in an outflow embodying economic benefits.

(Rs. in lakhs)

Description	Balance as on April 1, 2004	Additions during the year	Reversed/ paid during the year	Balance as on March 31, 2005
Manning dues and related contributions to welfare funds	112	1275	_	1387
Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.				
Vessel Performance/Offhire Claims	403	596	138	861
Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispute.				
Pool Payable	231	828	231	828
Provision has been recognised for amounts payable to a pool of charterers estimated on the basis of average pool earnings.				

#### 10. Profit and Loss Account:

- (a) Dividend income comprises of dividend on long-term investments Rs. 16 lakhs (Previous Year Rs. "Nil") and on current investments Rs. 1091 lakhs (Previous Year Rs. 1676 lakhs).
- (b) The Company has revised the estimated useful life of vehicles from 5 years to 4 years. Consequent to the change in useful life, the depreciation for the year is higher by Rs. 97 lakhs and profit for the year is lower to that extent.
- Managerial Remuneration paid/payable to Directors for the year is as follows: (c) i)

			Previous year
(a)	Salaries	257	200
(b)	Contribution to Provident fund and Superannuation fund	70	53
(c)	Perquisites	10	6
(d)	Commission to Whole-time Directors	720	360
(e)	Commission to Non-Whole-time Directors	87	53
(f)	Sitting fees	4	6
	TOTAL	1148	678

(Rs. in lakhs)

(Rs. in lakhs)

Note: The above does not include:

- Contribution to Gratuity Fund and provision for retirement leave encashment benefit as separate figures are not available for the Managing Directors and Whole-time Directors.
- Provision for retirement pension benefits of Rs. 1259 lakhs (on the basis of an actuarial valuation) to the Whole-time Directors as per the scheme approved by the Board of Directors during the year.
- Computation of Net Profit in accordance with Section 198 of the Companies Act, 1956:

			(N3	5. III iakii5)
			Pre	vious year
Profit for the year before tax		79118		49184
Add/(Less):				
Managerial Remuneration	2407		678	
Provision for doubtful debts and advances	4		(36)	
Depreciation as per books	28500		20121	
		30911		20763
		110029		69947
Less: Profit on sale of investments	67		187	
Prior period adjustments (excluding Income	772		39	
Tax adjustments)	//2		39	
Depreciation u/s 350 of the Companies Act, 1956	28500		20121	
Capital profit on sale of fixed assets	1959		195	
		31298		20542
Net Profit for Section 198 of the Companies Act, 1956		78731		49405
11% of Net Profit as computed above		8660		5435
Total Managerial Remuneration (including commission and provision for retirement				
pension benefits)		2403		672

#### 11. Particulars of investments purchased and sold during the year:

	No. of Units	Face Value (Rs.)	Purchase Cost (Rs. in lakhs)
LIQUID FUNDS:			
Alliance Cash Manager - Ip-Daily Dividend Reinvestment	21,477,555	10.00	2,148
Birla Cash Plus Institutional Premium Plan - Dividend Reinvestment	31,167,854	10.00	3,122
Deutsche Insta Cash Plus Fund - Dividend Reinvestment	15,648,947	10.00	1,565
DSP Merrill Lynch Liquidity Fund - Weekly Dividend Reinvestment	20,340,019	10.00	2,524
Grindlays Cash Fund - Dividend Reinvestment	51,667,556	10.00	5,167
HDFC Liquid Fund - Dividend Reinvestment	65,627,381	10.00	7,377
HSBC Cash Fund - Dividend Reinvestment	28,822,544	10.00	2,912
ING Vysya Liquid Fund - Dividend Reinvestment	27,303,966	10.00	2,732
JM High Liquidity Fund - Dividend Reinvestment	30,177,958	10.00	3,019
Kotak Mahindra Liquid Institutional Premium Plan - Daily Dividend Reinvestment	9,299,234	10.00	1,137
Principal Cash Management Fund - Liquid Dividend Daily Reinvestment	18,843,278	10.00	1,885
Prudential ICICI Liquid Plan Institutional Plus - Weekly Dividend Reinvestment	61,814,448	10.00	7,333
Reliance Liquid Fund - Dividend Reinvestment	34,868,668	10.00	4,566
SBI Magnum Instacash Fund - Dividend Reinvestment	217,220	10.00	23
Templeton India Liquid Fund - Daily Dividend Reinvestment	3,855,963	10.00	386
Templeton India Treasury Management-Institutional - Daily Dividend Reinvestment	943,125	1,000.00	9,432
UTI - Liquid Advantage Fund - Institutional Dividend Reinvestment Plan	6,726,662	1,000.00	1,652
SHORT-TERM FUNDS:			
Grindlays Short-Term Fund - Dividend Reinvestment	10,401,913	10.00	1,041
HDFC Floating Rate Income Fund - Short-term Plan - Dividend Reinvestment	20,339,548	10.00	2,038
HSBC Income Fund - Short-Term - Dividend Reinvestment	6,465,098	10.00	683
JM Floater Fund - Short-Term Plan - Dividend Reinvestment	10,239,264	10.00	1,030
Templeton Floating Income - Short-term Plan - Dividend Reinvestment	20,387,863	10.00	2,040

#### 12. Segment Reporting:

The Company operates in two business segments viz. shipping and offshore. Shipping includes tanker business and dry bulk business. Offshore includes offshore drilling services, marine construction projects and services, offshore support and logistic services, portsupport and terminal services and the air logistics services. Property development and treasury operations do not form part of any segment and are included under others.

The segments have been identified taking into account the nature of operation, the differing risk and returns, organisational structure and the internal reporting system. Revenues, expenses, assets and liabilities have been identified to the segment based on their relationship to the business activity of the segment. Income/expense relating to the enterprise as a whole and not allocable on reasonable basis to business segments are reflected as unallocated corporate income/expenses.

#### (a) Primary segment reporting by business segment

(Rs. in lakhs)

	Shipping		Of	fshore	Ot	hers	Total			
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year		
REVENUE :	1041		1041		7041					
Total Revenue	167803	101385	34799	32197	9321	9053	211923	142635		
Less : Inter Segment Revenue	_	_	_	_	_	_	_	_		
Net Revenue	167803	101385	34799	32197	9321	9053	211923	142635		
RESULTS:										
Profit/(Loss) before tax and interest	74646	38206	13026	13204	3349	4973	91021	56383		
Less : Interest							8287	4695		
Less: Unallocated expenditure							3616	2504		
Total Profit before tax							<b>7</b> 9118	49184		
Provision for tax :										
– current							2200	2700		
– deferred							(4738)	(263)		
Profit for the year after tax							81656	46747		
Prior period adjustments							(777)	366		
Net Profit							80879	47113		
OTHER INFORMATION:										
Assets	279108	212406	67421	56699	116951	77258	463480	346363		
Liabilities	173051	113994	27471	23790	44054	51353	244576	189137		
Capital Expenditure	82537	92692	16683	12368	517	705	99737	105765		
Depreciation	24996	16803	2863	2621	641	697	28500	20121		
Amortisation and other non-cash Expenditures	241	252	_	_	36	372	277	624		

- (b) Secondary segment reporting by geographical segment :
  - Segment-wise Revenue from Operations & Sales:

(Rs. in lakhs)

Previous year

Revenue from customers outside India Revenue from customers within India Total

	i icvious year
126648	76834
85275	65801
211923	142635

- (ii) All the assets of the Company are situated/registered in India. Substantial assets of the Company are ships, which are operating across the world. In view of which they cannot be identified by any particular geographical segment.
- (iii) In view of (ii) above the total cost incurred during the year, geographical segment-wise is not applicable.

#### 13. Related Party Disclosures:

- (i) List of Related Parties:
  - a) Parties where control exists:

Subsidiary Companies:

The Great Eastern Shipping Co. (London) Ltd.

The Greatship (Singapore) Pte. Ltd.

The Great Eastern (Fujairah) L.L.C.- FZC

Greatship (India) Ltd.

Deep Water Services (India) Ltd.

P&O Travel India Ltd.

The Great Eastern Chartering L.L.C. - (FZC)

b) Other related parties with whom transactions have taken place during the year

Joint Venture:

United Helicharterers Pvt. Ltd.

Associate:

Business Standard Ltd.

Key Management Personnel:

Mr. K.M. Sheth – Executive Chairman

Mr. Sudhir J. Mulji – Executive Dy. Chairman

Mr. Vijay K. Sheth – Managing Director

Mr. Bharat K. Sheth – Managing Director

Relatives of Key Management Personnel:

Mr. Sevantilal M. Sheth – brother of Executive Chairman

Mr. Ravi K. Sheth – son of Executive Chairman and

brother of Managing Director

#### (ii) Transactions with related parties:

(Rs. in lakhs)

Nature of Transaction	Subsid Compa		Joi Vent		Associate Companies		Key Management Personnel		K Manaş	Relatives of Key Management Personnel		al
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Sale of goods	_	70	_	_	_	_	_	_	_	_	_	70
Services rendered  – Deep Water Services (India) Ltd. Rs. 1475 lakhs	1475	1049	37	-	-	_	-	_	_	_	1512	1049
Services received – The Greatship (Singapore) Pte Ltd. Rs. 344 lakhs	1153	524	-	-	_	594	4	3	_	_	1157	1121
– P & O Travel India Ltd. Rs. 809 lakhs												
Interest income  – Deep Water Services (India) Ltd.	82	66	-	-	_	_	-	1	_	_	82	67
Dividend income  – The Greatship (Singapore) Pte Ltd.	16	_	_	_	_	_	-	_	_	_	16	_
Finance received (including loans and equity contributions)  - Deep Water Services (India) Ltd. Rs.1716 lakhs	1746	284	_	_	-	4	-	65	-	-	1746	353
Finance provided (including loans and equity contributions)	1256	1219	57	_	_	60	_	_	-	_	1313	1279
– Deep Water Services (India) Ltd. Rs.1183 lakhs												
Remuneration – Mr. K.M. Sheth Rs. 627 lakhs	-	_	_	_	-	-	2316	619	8	8	2324	627
– Mr. S.J. Mulji Rs. 664 lakhs												
- Mr. B.K. Sheth Rs. 494 lakhs												
- Mr. V.K. Sheth Rs. 531 lakhs												
Guarantees/Comfort letter given  - Deep Water Services (India) Ltd. Rs. 2828 lakhs	3278	4428	_	_	-	_	-	_	_	_	3278	4428
Outstanding balance as on 31-03-2005 : Receivables - Deep Water Services (India) Ltd. Rs.966 lakhs	1030	1556	35	_	-	54	12	12	-	-	1077	1622
Payables – The Great Eastern Shipping Co. London Ltd. Rs. 3 lakhs	25	3	_	_	-	_	-	_	_	_	25	3
– P & O Travel India Ltd. Rs. 17 lakhs												
<ul> <li>Deep Water Services</li> <li>(India) Ltd. Rs. 5 lakhs</li> </ul>												

Note: The significant related party transactions are disclosed separately under each transaction.

**14.** The Company has a joint venture interest in United Helicharterers Pvt. Ltd. (a Company incorporated in India) as on March 31, 2005 and its proportionate share in the assets, liabilities, income and expenses of the Joint Venture Company, is as under:

Percentage of holding - 26% as on March 31, 2005.

(Rs. in lakhs)

As on December 31, 2004		For the nine months ended December 31, 2004					
Assets 444		Income	1293				
Liability	341	Expenditure	1245				

#### 15. Basic and diluted earnings per share:

(Rs. in lakhs)

		Previous year
(a) Profit for the year after tax	81656	46747
(Less)/Add: Prior period adjustments	(777)	366
	80879	47113
Less: Interim dividend on Preference Shares	253	787
Tax on interim dividend on Preference Shares	33	101
Net Profit after tax for Equity Shareholders	80593	46225
(b) Number of Equity Shares as on April 1, 2004	19,03,27,015	19,03,27,015
Add: Shares allotted out of abeyance quota	12,960	_
Number of Equity Shares as on March 31, 2005	19,03,39,975	19,03,27,015
Weighted average number of Equity Shares outstanding during the year	19,03,35,982	19,03,27,015
(c) Face Value of Equity Shares	Rs. 10	Rs. 10
(d) Basic and diluted earnings per share	Rs. 42.34	Rs. 24.29

- **16.** Information pursuant to para 4D of Part II of Schedule VI of the Companies Act, 1956 has not been given in view of exemption granted by the Department of Company Affairs, vide Order No. 46/43/2005/CL-III dated April 6, 2005.
- 17. Previous Years figures have been regrouped wherever necessary to conform to current year's clarification.

## Cash Flow Statement for the year ended March 31, 2005

			( <b>Rs. in lakhs</b> ) Previous Year
Α.	CASH FLOW FROM OPERATING ACTIVITIES:		rievious fear
7	NET PROFIT BEFORE TAX :	79118	49184
	Adjustments For :	73110	13101
	Prior year adjustments	(777)	366
	Depreciation	28500	20121
	Interest earned	(2221)	(1327)
	Interest paid	8287	4695
	Dividend received	(1107)	(1676)
	(Profit)/Loss on investments (Net)	(887)	(187)
	(Profit)/loss on sale of sundry assets	(67)	(173)
	Share issue expenses written off	9	14
	De-merger expenses written off	_	281
	Doubtful debts and advances written off/provided	166	51
	Deferred revenue expenditure written off	268	329
	Foreign exchange	1695	(985)
	Operating profit before working capital changes	112984	70693
	Adjustments For:	112904	70093
	Trade & Other Receivables	(9085)	(4370)
	Inventories	1992	287
	Incomplete Voyages (Net)	1924	394
	Trade Payables	5842	7078
	Cash Generated From Operations :  Tax Paid	113657	74082
	lax raiu	(2941)	(2237)
	Net cash flow from operating activities	110716	71845
В.	CASH FLOW FROM INVESTING ACTIVITIES:	(100222)	(114270)
	Purchase of fixed assets	(100332)	(114379)
	* Sale proceeds of fixed assets	7051	12882
	Purchase of Investments (includes Rs. 130 Lakhs towards	(67659)	(165030)
	investment in Equity of Subsidiary companies and Joint Venture		
	- Previous Year - Rs. 4 Lakhs)	103641	1 42 0 4 0
	Sale proceeds of Investments (includes Rs. Nil towards investment in Equity of Subsidiary company	103041	143040
	– Previous Year - Rs. 210 Lakhs)		
	Interest received	1603	1625
	Dividend received (includes Rs. 16 Lakhs received from a	1107	1676
	Subsidiary Company - Previous Year Rs. Nil)	110/	10/0
	Term Deposits with Companies		Л
	·	(E4E90)	$\frac{4}{(120182)}$
	Net cash from/(used in) investing activities	(54589)	(120182)

22192

#### C. **CASH FLOW FROM FINANCING ACTIVITIES:**

Proceeds from issue of equity shares from abeyance quota	1	_
Redemption of preference shares	(7500)	_
Proceeds from long-term borrowings	85565	80308
Repayments of long-term borrowings	(21951)	(28718)
Dividend paid	(19419)	(12902)
Tax on Dividend paid	(2501)	(1686)
Interest paid	(7694)	(4901)
Net cash from/(used in) financing activities	26501	32101
Net increase/(decrease) in cash and cash equivalents:	82628	(16236)
Cash and cash equivalents as at April 1, 2004 (See note below)	22192	38428

<sup>\*</sup> Sale of fixed assets excludes profit on sale of ships which is considered as operating income.

#### Note:

Cash and cash equivalent as on	March 31, 2005	March 31, 2004
Cash and Bank Balances	103645	21996
Effect of exchange rate changes	1175	196
[Loss/(gain)]		
Cash and cash equivalents as restated	104820	22192

As per our Report attached hereto For and on behalf of Kalyaniwalla & Mistry **Chartered Accountants** Viraf R. Mehta Jayesh M. Trivedi Partner Company Secretary Mumbai, April 29, 2005.

Cash and cash equivalents as at March 31, 2005 (See note below)

For and on behalf of the Board

K. M. Sheth Executive Chairman Vijay K. Sheth Managing Director **Bharat K. Sheth** Managing Director R. N. Sethna Director

104820

Mumbai, April 29, 2005.

# Additional Information as Required Under Part IV of Schedule VI to the Companies Act, 1956

#### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE:

I.	Registration Details :										
1.		6	4	7	2	О	f	1	9	4	8
	Registration No.	H		, , 			'			1	1
	State Code	3	1	_	0	3		2	0	0	5
	Balance Sheet Date		1		U	,			0	0	
II.	Capital Raised during the year :	_									
	Public Issue								Ν		L
	Rights Issue								Z		L
	Bonus Issue								Ν	ı	L
	Private Placement								Ν	I	L
III.	Position of Mobilisation and Deployment of Funds:				A	mo	unt	(Rs	. in	lak	hs)
	Total Liabilities					4	6	3	4	8	0
	Total Assets					4	6	3	4	8	0
	Sources of Funds :										
	Paid-up Capital						1	9	0	3	4
	Reserves & Surplus					1	9	9	8	7	0
	Secured Loans					2	0	7	9	7	5
	Unsecured Loans								Ζ	I	L
	Application of Funds:										
	Net Fixed Assets					3	2	0	1	3	3
	Investments							5	7	5	3
	Deferred Tax Assets								4	0	6
	Net Current Assets					1	0	0	3	9	5
	Misc. Expenditure								1	9	2
	Accumulated Losses								Ζ	I	L
IV.	Performance of Company:				Α	mo	unt	(Rs	. in	lak	hs)
	Turnover					2	1	1	9	2	3
	Total Expenditure					1	3	2	8	0	5
	Profit/(Loss) Before Tax						7	9	1	<u> </u>	8
	Profit/(Loss) After Tax						8	1	6	5	6
	Earning Per Share (in Rs.)						4	2		3	4
	Dividend Rate (%)									9	0
V.	Generic Names of Three Principal Products/										
	Services of Company (as per monetary terms):										
	Description	_					Į:		Со		No.
	(i) Shipping							N	•	Α	님
	(ii) Offshore							Ν		Α	

# Consolidated Accounts combined strength...

# Report of the Auditors to the Board of Directors of The Great Eastern Shipping Company Limited on Consolidated Financial Statements

- 1. We have audited the attached Consolidated Balance Sheet of The Great Eastern Shipping Company Limited and its subsidiaries as at March 31, 2005, and also the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement for the year then ended, annexed thereto. These consolidated financial statements are the responsibility of The Great Eastern Shipping Company Limited's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We did not audit the financial statements of certain subsidiaries, whose financial statements reflect the Group's share of total assets of Rs. 3691 lakhs as at March 31, 2005 and the Group's share of total revenues of Rs. 2438 lakhs for the year ended on that date and net cash inflows amounting to Rs. 1089 lakhs for the year ended on that date. These financial statements have been audited by other auditors whose report has been furnished to us and our opinion, insofar as it relates to the amounts included in respect of the subsidiaries is based solely on the report of the other auditors. We also did not audit the financial statements of the Company's joint venture, whose financial statements reflect the Group's share of total assets of Rs. 444 lakhs as at March 31, 2005 and the Group's share of total revenues of Rs. 1293 lakhs for the year ended on that date and net cash outflows amounting to Rs. 44 lakhs for the year ended on that date and the Company's associate, whose financial statements reflect the Group's share of loss upto March 31, 2005 of Rs. 2402 lakhs and the Group's share of loss for the year of Rs. 112 lakhs. The Group's share of assets and revenues in the joint venture and losses in the associate has been included in the consolidated financial statements on the basis of unaudited management accounts.
- 4. We report that the consolidated financial statements have been prepared by the management of The Great Eastern Shipping Company Limited in accordance with the requirements of Accounting Standard (AS) 21 Consolidated Financial Statements, Accounting Standard (AS) 23 Accounting for Investments in Associates in Consolidated Financial Statements and Accounting Standard (AS) 27 Financial Reporting of Interests in Joint Ventures issued by the Institute of Chartered Accountants of India and on the basis of the separate audited financial statements of The Great Eastern Shipping Company Limited and its subsidiaries and the unaudited results of the joint venture and associate included in the consolidated financial statements.
- 5. Based on our audit and on consideration of the reports of other auditors on separate financial statements, unaudited financial statements and other financial information of the components, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in case of the Consolidated Balance Sheet, of the consolidated state of affairs of The Great Eastern Shipping Company Limited Group as at March 31, 2005;
- b) in case of the Consolidated Profit and Loss Account, of the consolidated results of operations for the year ended on that date; and
- c) in case of the Consolidated Cash Flow Statement, of the consolidated cash flows for the year ended on that date.

For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083

Mumbai, April 29, 2005

# Consolidated Balance Sheet as at March 31, 2005

	Schedule			( <b>Rs. in lakhs</b> ) Previous Year
SOURCES OF FUNDS:				
Shareholders' Funds:				
Capital	1	19034		26533
Reserves and Surplus	2	199660		127583
			218694	154116
Minority Interest			148	_
Loan Funds :				
Secured Loans	3		210860	149900
Deferred tax liability (net)				12677
TOTAL			429702	316693
APPLICATION OF FUNDS:				
Fixed Assets :	4			
Gross Block	•	452196		371961
Less: Depreciation (including impairment)		164024		138159
Net Block		288172		233802
Ships under Construction/Capital work-in-progress		32715		22343
ompo under construction/capital work in progress			22222	
			320887	256145
Investments	5		3717	39974
Deferred tax assets			209	-
Current Assets, Loans and Advances:				
Inventories	6	3166		5079
Sundry Debtors	7	18153		11111
Cash and Bank balances Other Current assets	8 9	107388 1255		24671 1052
Loans and Advances	10	12707		9177
Incomplete Voyages (Net)	10	-		96
incomplete voyages (iver)		110660		
		<u>142669</u>		51186
Less: Current Liabilities and Provisions:				
Current Liabilities	11	28131		21340
Provisions	12	8013		9741
Incomplete Voyages (Net)		<u> 1828</u>		
		37972		31081
Net Current Assets			104697	20105
Miscellaneous Expenditure (to the extent	13			
not written off or adjusted)			192	469
TOTAL			429702	316693
Significant Accounting Policies	21			
Notes on Accounts	22			
Tioles on Accounts				

The Schedules referred to above form an integral part of the Consolidated Balance Sheet.

As per our Report attached hereto For and on behalf of the Board

For and on behalf of

Kalyaniwalla & Mistry

Chartered Accountants

Viraf R. MehtaJayesh M. TrivediPartnerCompany Secretary

Mumbai, April 29, 2005.

K. M. Sheth
 Vijay K. Sheth
 Bharat K. Sheth
 R. N. Sethna
 Executive Chairman
 Managing Director
 Director

Mumbai, April 29, 2005.

# Consolidated Profit and Loss Account for the year ended March 31, 2005

				<u> </u>
				( <b>Rs. in lakhs</b> ) Previous Year
	Schedule			Trevious real
INCOME:				
Income from Operations	14		215712	139907
Other Income	15		4520	7137
EVDENIDITI IDE :			220232	147044
EXPENDITURE:	16	00417		60005
Operating Expenses Administration & Other Expenses	16 17	88417 12276		68095 7515
Interest & Finance charges	18	8410		4776
Depreciation		28795		20269
			137898	100655
Profit before tax			82334	46389
Less: Provision for taxation				
- Current tax			2475	2750
<ul><li>Deferred tax</li><li>Deferred tax liability written back - an exce</li></ul>	ntional itom	(12866)	_	(62)
Less: Transitional deferred tax liability draws		(12000)		_
General Reserve on 1.4.2001 transferre		8144		_
			(4722)	
Profit for the year after tax			84581	43701
Less/(Add): Prior period adjustments	19		<u>777</u>	(360)
			83804	44061
Less: Share in loss of Associates			112	101
Less: Minority Interest			13	
Loss Torrefords Transaction Development and dev			83679	43960
Less: Transfer to Tonnage Tax Reserve Account under Section 115VT of the Income-tax Act,1961			15000	
Less: Transfer to Reserve under Section 33AC			13000	_
of the Income-tax Act,1961			_	24000
			68679	19960
Add: Transfer from -				
<ul><li>Investment Allowance Reserve</li><li>Reserve under Section 33AC of the</li></ul>			-	279
Income-tax Act, 1961.		14500		12500
<ul> <li>Debenture Redemption Reserve</li> </ul>		1900		
			16400	12779
			85079	32739
Add: Surplus brought forward from previous year			7671	9552
Amount available for appropriation			92750	42291
Appropriations:				22==
<ul> <li>Transfer to Debenture Redemption Reserve</li> <li>Transfer to Capital Redemption Reserve</li> </ul>		- 7500		2275
<ul> <li>Transfer to Capital Redemption Reserve</li> <li>Transfer to Exchange Fluctuation Reserve</li> </ul>		7500		2500
<ul> <li>Transfer to General Reserve</li> </ul>		30000		15000
- Interim Dividend on Preference Shares		253		788
<ul><li>Interim Dividend on Equity Shares</li><li>Proposed Dividend on Equity Shares</li></ul>		11421 5710		4758 7613
– Troposed Dividend on Equity Shares  – Tax on Dividends		2327		1686
			57211	34620
Balance Carried Forward			35539	7671
Basic and diluted earnings per share (in Rs.)			43.8	22.6
Significant Accounting Policies	20			
Notes on Accounts	21			

The Schedules referred to above form an integral part of the Consolidated Profit and Loss Account.

As per our Report attached hereto

For and on behalf of Kalyaniwalla & Mistry

Chartered Accountants Viraf R. Mehta

Mumbai, April 29, 2005.

Partner

Jayesh M. Trivedi Company Secretary

Vijay K. Sheth Bharat K. Sheth

K. M. Sheth

**Executive Chairman** Managing Director Managing Director

R. N. Sethna Director

Mumbai, April 29, 2005.

For and on behalf of the Board

# Schedules Annexed to and forming part of the Consolidated Balance Sheet as at March 31, 2005

(**Rs. in lakhs**)
Previous Year

# SCHEDULE "1": SHARE CAPITAL:

SHAKE CAPIT	AL:		
AUTHORISED:			
30,00,00,000	Equity Shares of Rs.10 each	30000	30000
20,00,00,000	Preference Shares of Rs.10 each	20000	20000
		50000	50000
ISSUED:			
19,08,73,056	(Previous Year 19,08,73,056) Equity Shares of Rs.10 each	19087	19087
_	(Previous Year 7,50,00,000)10.50% Cumulative Redeemable		
	Non-Convertible Preference Shares of Rs. 10 each		7500
		19087	26587
SUBSCRIBED:			
19,03,43,123	(Previous Year 19,03,30,163) Equity Shares of Rs.10 each	19034	19033
_	(Previous Year 7,50,00,000)10.50% Cumulative Redeemable		
	Non-Convertible Preference Shares of Rs. 10 each		7500
		19034	26533
PAID-UP:			
19,03,39,975	(Previous Year 19,03,27,015) Equity Shares of Rs.10 each		
	fully paid up	19034	19033
_	(Previous Year 7,50,00,000)10.50% Cumulative Redeemable		
	Non-Convertible Preference Shares of Rs. 10 each	_	7500
		19034	26533

### Notes:

- 1. Out of above, 92,99,823 (Previous Year 92,99,823) shares are allotted as fully paid up pursuant to a contract without payment being received in cash.
- 2. The Paid-up Equity Share Capital includes Rs. 30,358 (Previous Year Rs. 30,358), on account of forfeited shares and is net of Calls in Arrears Rs. 40,799 (Previous Year Rs. 41,609).

# SCHEDULE "2": RESERVES AND SURPLUS:

(a)	CAPITAL RESERVE ON CONSOLIDATION : On Investment in Subsidiary		91	_
(b)	CAPITAL REDEMPTION RESERVE : As per last Balance Sheet Add : Transfer from Profit and Loss Account	16354 7500		16354
(c)	INVESTMENT ALLOWANCE RESERVE :		23854	16354
(0)	As per last Balance Sheet Less : Transfer to Profit & Loss Account			279 279
(d)	RESERVE UNDER SECTION 33AC OF THE		-	-
	INCOME-TAX ACT,1961 : As per last Balance Sheet	38500		27000
	Less : Transfer to Profit & Loss Account	<u>14500</u> 24000		<u>12500</u> 14500
	Add: Transfer from Profit and Loss Account			24000
(e)	TONNAGE TAX RESERVE ACCOUNT UNDER SECTION		24000	38500
(-)	115VT OF THE INCOME-TAX ACT,1961 : Transfer from Profit and Loss Account		15000	_
(f)	DEBENTURE REDEMPTION RESERVE : As per last Balance Sheet Add : Transfer from Profit and Loss Account	8050		5775 2275
	Less : Transfer to Profit & Loss Account	8050 1900		8050
(g)	DIVIDEND EQUALISATION RESERVE :		6150	8050
(g)	As per last Balance Sheet		18	18
(h)	EXCHANGE FLUCTUATION RESERVE : As per last Balance Sheet		2500	2500
(i)	SHARE PREMIUM ACCOUNT : As per last Balance Sheet		15801	15801
(j)	GENERAL RESERVE: As per last Balance Sheet Less: Loss on translation of foreign currency balances Less: Accumulated Impairment loss as on April 1, 2004	38689 (9) 135		23723 34 
	Add : Deferred tax liability written back	38563 8144		23689
	Add : Transfer from Profit and Loss Account	30000		15000
(k)	PROFIT AND LOSS ACCOUNT		76707 35539	38689 7671
(K)	TROTTI AND LOSS ACCOUNT		199660	127583

### SCHEDULE "3": **SECURED LOANS:**

(a) (b)	book debts as BANK OVERDRAFTS:	nortgage of specific ships, hypothecation of nd pledge of deposit receipts with the bank on of book debts and pledge of deposit	181825	116900
(c)	NON-CONVERTIBLE DI (i) Secured Redeema of Rs. 1,00,00,000	able Non-Convertible Debentures		
		part F-G) redeemable in two annual instalments from August 31, 2005 to August 31, 2006.	600	1100
		part F-G) redeemable in two equal annual instalments rom October, 2005 to October, 2006.	600	900
		series 6-7) redeemable in two equal annual instalments rom November 29, 2005 to November 29, 2006.	2000	3000
		part F-G) redeemable in two equal annual instalments from November 17, 2005 to November 17, 2006.	400	600
	- 10.65% (s	series III) redeemable on February 14, 2006.	1500	2500
	– 8.95% re	edeemable on July 07, 2007.	9000	9000
	- 6.05% re	edeemable on September 19, 2010.	9500	9500
	(ii) Secured Redeema of Rs. 50,00,000 e	able Non-Convertible Debentures each :		
	٨	series 4-7) redeemable in four annual instalments from May 25, 2005 to May 25, 2008.	5100	6400
	* Secured by mortgage of	of specified immovable properties and ships.		
			210860	149900

SCHEDULE "4":

**FIXED ASSETS:** 

(Rs. in lakhs)

			COST					DEPRECIATION	NC C			NET BLOCK
Particulars	As at April 1, 2004	Assets of subsidiary and Joint Venture as on the effective date	Additions for the year	Deductions for the year [Note 6(b)]	As at March 31, 2005	Upto March 31, 2004	Accumulated Depreciation of Subsidiary and Joint Venture on the effective date	Adjustments in respect of Assets sold/ discarded	For the Year	Upto March 31, 2005	Impairment upto March 31, 2005 [Note 6 (d)]	As at March 31, 2005
Fleet	353898	ı	87839	8872	432865	129053	ı	2822	27714	153945	ı	278920
	274828	ı	97731	18981	353898	115935	1	6290	19408	129053	ı	224845
Plant & Machinery:												
-Rigs and Barges	5212	ı	ις	I	5217	4488	I	ı	339	4827	ı	390
	4418	ı	I	I	4418	4344	I	I	I	4344	I	74
-Others	317	ı	581	23	875	229	I	23	72	278	ı	597
	1287	ı	794	026	1111	1179	I	996	160	373	I	738
Land	4371	ı	444	I	4815	ı	I	I	ı	ı	ı	4815
(Freehold & Perpetual Lease)	4388	1	I	17	4371	ı	ı	ı	I	I	I	4371
Land (Leasehold)	ις	4	ı	I	6	_	I	ı	ı	_	ı	80
	5	1	I	I	7.0	1	ı	ı	I	1	I	4
Ownership Flats and												
Office Premises *	4620	ı	-	172	4449	1470	I	80	146	1536	135	2778
	4497	ı	494	371	4620	1373	I	69	166	1470	I	3150
Furniture, Fixtures												
and Office Equipment	2698	129	279	82	3024	2387	87	77	264	2661	ı	363
	3414	I	95	811	7698	2792	I	797	392	2387	I	311
Vehicles	840	22	245	200	942	531	33	181	258	641	1	301
	815	_	120	95	840	453	1	65	143	531	ı	309
SUB-TOTAL	371961	190	89394	9349	452196	138159	120	3183	28793	163889	135	288172
	293652	I	99234	20925	371961	126077	I	8187	50269	138159	I	233802
Shins under construction/Capital Work-in-Progress	tal Work-in-	Progress										37715
		2019011										22343
												CTC 77

Ships under construction/Capital Work-in-Progress

**320887** 256145

<sup>\*</sup> The Ownership Flats & Office Premises include Rs. 13,020, being value of shares held in various co-operative societies. Previous year figures are in italics.

### **SCHEDULE** "5": **INVESTMENTS:**

INV	ESTMENTS:				\	
		Face	No. of	Rs. in	No. of	Rs. in
		Value Rs.	Units	lakhs	Units	lakhs
(a) L(	ONG TERM INVESTMENTS :					
	(at cost - fully paid) Equity Shares : Unquoted					
	Associates :					
	P & O Travels India Ltd.	10	_	_	8,75,000	100
	Business Standard Ltd.	10	1,67,85,787		1,67,85,787	112
4				_		212
(b) C	URRENT INVESTMENTS:					
	(at lower of cost and fair value - fully paid) Mutual Funds - Liquid/Short Term					
	Schemes- Unquoted			3717		39762
	· · · · · · · · · · · · · · · · · · ·			3717		39974
SCH	EDULE "6":			3/1/		33374
	ENTORIES:				)	
(a)	Fuel oils			2245		2105
(b)	Properties for sale			20		23
(c)	Property development work-in-progress			901		2951
				3166		5079
SCH	EDULE "7":		_		_	
SUN	DRY DEBTORS:					
(Unse	ecured)					
(a)	Debts outstanding over six months:					
` '	<ul><li>Considered good</li></ul>			947		244
	<ul><li>Considered doubtful</li></ul>			282		323
				1229	_	567
(b)	Other Debts :			1223		307
()	<ul><li>Considered good</li></ul>			17206		10867
	<ul><li>Considered doubtful</li></ul>			69		_
				17275	_	10867
Less :	Provision for doubtful debts			351		323
				18153	_	11111
			_	10133	_	11111
SCH	EDULE "8":					
	H AND BANK BALANCES:					
(a)	Cash and cheques on hand			451		3
(b)	Balances with scheduled banks :			131		3
(D)	- On current account			3894		2865
	<ul><li>On current account</li><li>On deposit account</li></ul>			78315		6371
	– On deposit account				_	
		_		82209		9236
(c)	Balances with other banks on call/deposit accour	nts		24728	_	15432
				107388		24671
					<i></i>	

### SCHEDULE "9": **OTHER CURRENT ASSETS:**

<ul> <li>(a) Interest accrued on investments and deposits</li> <li>(b) Accrued Income</li> <li>(c) Insurance claims receivable         <ul> <li>(Net of provision for doubtful claims Reprevious Year Rs. 61 lakhs)</li> </ul> </li> </ul>	s. 61 lakhs,  1255	15 881 156 ——————————————————————————————————
SCHEDULE "10": LOANS AND ADVANCES:  (Upsequend, considered good, upless otherw		1032
<ul> <li>(Unsecured – considered good, unless otherw</li> <li>(a) Advances recoverable in cash or in kind or for value to be received         <ul> <li>(Net of provision for doubtful advances F</li> <li>Previous Year Rs. 73 lakhs)</li> </ul> </li> </ul>	11572	8481
(b) Agents' current accounts	1118	689
(c) Balances with Customs, Port Trust etc.	5	7
(d) Advance payment of Income-tax & tax deduction at source (Net of Provision for taxation)	12	9177

### SCHEDULE "11": **CURRENT LIABILITIES:**

CUI	KEINI LIADILITIES.			
(a)	Sundry Creditors		18524	13841
(b)	Advance Charter Hire received		3662	2932
(c)	Unpaid dividend *		440	572
(d)	Unpaid matured fixed deposits *		5	5
(e)	Other Liabilities		1348	1249
(f)	Interest accrued but not due		3345	2328
			807	413
(g)	Managerial Remuneration payable		007	413
*	There are no amounts due and outstanding to be credited to Investor Education and Protection Fund.			
			28131	21340
SCF	IEDULE "12":			
PRC	OVISIONS:			
(a)	Provision for taxation			804
(a)	(Net of Advance tax and tax deducted at source)		_	004
(b)	Proposed Dividend		5710	7613
(b)	Provision for tax on dividend		801	975
(c)				
(d)	Provision for Retirement benefits		1502	349
			8013	9741
SCH	IEDULE "13":			
MIS	CELLANEOUS EXPENDITURE:			
	(to the extent not written off or adjusted)			
(a)	Share Issue Expenses :			
	As per last Balance Sheet	9		23
	Less: Amortised during the year	9		14
				9
(b)	De-merger Expenses :		_	Э
(D)	As per last Balance Sheet			281
	Less: Amortised during the year	_		281
	Less . Amorused during the year		_	
(c)	Deferred Revenue Expenditure :		_	
(-)	As per last Balance Sheet	460		845
	Less: Amortised during the year	268		385
	2000 17 anorabed during the year		192	460
				-
			192	469

### Schedules Annexed to and forming part of the Consolidated Profit and Loss Account for the year ended March 31, 2005

(Rs. in lakhs) Previous Year

### SCHEDULE "14": **INCOME FROM OPERATIONS:**

Freight and Demurrage Charter Hire Contract Revenue (Gross) (Income-tax deducted at source Rs.131 lakhs, Previous Year Rs.193 lakhs)		81692 110170 14114	43656 77003 12344
Profit on sale of Ships		2475	860
Turnover :  - Property Development	4917		3483
- Projects	265		1330
,		5182	4813
Miscellaneous Receipts		2079	1231
·		215712	139907
SCHEDULE "15":			
OTHER INCOME:			
Dividend		1091	1704
Interest earned (Gross):			
– On term deposits	1744		689
– On call deposit – Others	369 75		107 493
(Income-tax deducted at source Rs. 88 lakhs, Previous Year Rs. 174 lakhs)		2188	1289
Profit on sale of Investments :  - Profit on sale of current investments (net)	67		271
<ul><li>Profit on safe of current investments (net)</li><li>Diminution in value of current investments</li></ul>	0/		(20)
<ul> <li>Loss on sale/winding up of long-term investments (net)</li> </ul>	_		(64)
2000 011 011 011 01 01 01 01 01 01 01 01		<i>(</i> 7	
Gain on foreign currency transactions (net)		67	187 3533
Profit on sale of sundry assets (net)		889	173
Provision for doubtful debts & advances written back		_	36
Miscellaneous Income		285	215
		4520	7137
			7 137

# SCHEDULE "16": OPERATING EXPENSES:

OIL	RATING LAI LINGLS.			
(a)	FLEET: Direct:			
	Fuel Oil and Water	12936		8045
	Port, Light and Canal Dues	5375		4074
	Stevedoring, Despatch & Cargo Expenses	107		46
	Hire of chartered ships	10982		6915
		2011		1393
	Brokerage & Commission			
	Agency Fees	476		396
	Others:	40070		0006
	Wages, Bonus and Other Expenses on Floating Staff	12078		8986
	Gratuity	31		141
	Contribution to Provident & Other Funds	133		91
	Stores	4852		4131
	Repairs & Maintenance – Fleet	18928		13328
	(Including Deferred Revenue Expenditure			
	written off Rs.107 lakhs,			
	Previous Year Rs.158 lakhs)			
	Insurance & Protection Club Fees	4505		3077
	Vessel Management Expenses	3124		2059
	Sundry Steamer Expenses	951		950
			76489	53632
			7 0 10 3	33032
(b)	COST OF SALES – PROPERTY DEVELOPMENT :			
	Opening Stock:			
	<ul> <li>Properties for sale</li> </ul>	23		249
	<ul> <li>Development work-in-progress</li> </ul>	2951		4219
		2974		4468
	Add//Loss) . Expenses during the year.	29/4		4400
	Add/(Less): Expenses during the year:	2240		1010
	- Project Management Fees	3249		1810
	– Other project expenses	18		79
	<ul><li>Properties capitalised</li></ul>			(8)
		6241		6349
	Less: Closing Stock:			
	<ul> <li>Properties for sale</li> </ul>	20		23
	<ul> <li>Development work-in-progress</li> </ul>	901		2951
	1 0	921		2974
			F220	
			5320	3375
(c)	OIL & GAS DIVISION:			
	Manpower	351		349
	Salary & Allowances	1130		875
	Gratuity	5		23
	Contribution to Provident & Other Funds	25		25
	Insurance	665		764
	Repairs & Maintenance	2792		6830
	Fuel, Water & Supplies	1352		960
	Brokerage & Commission	68		_
	Others	220		1262
			6608	11088
			88417	68095

# SCHEDULE "17": ADMINISTRATION & OTHER EXPENSES:

ADMINISTRATION & OTHER EXPENSES:		
Staff Expenses :	6640	2205
- Salaries & Bonus	6610 227	3305 135
<ul><li>Staff Welfare Expenses</li><li>Gratuity</li></ul>	127	123
<ul><li>– Gratienty</li><li>– Contribution to Provident &amp; Other Funds</li></ul>	258	250
contribution to Frontacin a Galler Failes	<del></del>	
D4	7222	3813
Rent	74 80	58 34
Insurance Repairs and Maintenance:	OU	34
– Buildings	66	69
- Others	218	82
Dropowty Tayor	284 15	151 12
Property Taxes Miscellaneous Expenses	3537	2870
Auditors' Remuneration (including service tax)	83	69
Donations	184	127
Loss on foreign currency transactions (Net)	616	_
Share issue expenses written off	9	14
De-merger expenses written off	-	281
Doubtful debts and advances written off	163	86
Provision for Doubtful Debts & Advances (Net)	9	_
	12276	7515
SCHEDULE "18":		
INTEREST & FINANCE CHARGES:		
Interest:		
– Fixed Loans	7946	4763
– Other Loans	54	144
Finance charges	1146	128
	9146	5035
Less: Pre-delivery interest capitalised	736	259
Less . The derivery interest capitainsed		
	8410	4776
CCHEDINE #40#		
SCHEDULE "19":		
PRIOR PERIOD ADJUSTMENTS:		
Expenses of prior years	870	222
Income tax for prior years	5	
	875	222
Less:		
Excess provisions written back	98	177
Income tax refunds for prior years	<del></del> _	405
	98	582
	777	(360)
		(300)

### SCHEDULE "20":

### **SIGNIFICANT ACCOUNTING POLICIES:**

### (a) **Accounting Convention:**

The financial statements are prepared under the historical cost convention, on the accrual basis of accounting, and in conformity with generally accepted accounting principles in India and the Accounting Standards issued by The Institute of Chartered Accountants of India.

### (b) **Fixed Assets:**

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

### (c) **Investments:**

- (i) Investments are classified into long-term and current investments.
- (ii) Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

### (d) Inventories:

Inventories are valued as under:

at cost on first-in-first out basis (i) Fuel oil

(ii) Properties for sale at lower of cost and realisable value

at lower of cost and realisable value (iii) Property development work-in-progress

### (e) Incomplete voyages :

Incomplete voyages represent freight received and direct operating expenses paid on voyages which were not complete as at the Balance Sheet date.

### **Miscellaneous Expenditure:**

Expenditure incurred prior to April 1, 2003 is amortised as under:

- (i) Share issue expenses other than on issue of Preference Shares are amortised over a period of ten years. Preference Share Issue expenses are amortised over the tenor of the Preference share Issue.
- (ii) Deferred revenue expenditure :
  - Hold Blasting and painting expenditure ... 5 years
  - Compensation payable under voluntary retirement scheme ... 5 years

### (g) Income recognition:

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

Revenue from long term turnkey offshore projects is recognised on the percentage of completion basis, based on costs incurred and the expected costs to completion.

### (h) **Property development - Long-term Contracts:**

Income from long-term property development activity is recognised on the percentage of completion basis,

[its project having commenced prior to the coming into effect of (AS)7, Construction Contracts (Revised)] based on costs incurred and the expected costs to completion. Turnover represents the value of properties sold proportionate to work completed during the year. Costs incurred are apportioned to sales on the basis of area sold and those relating to unsold properties are carried as development work-in-progress.

### (i) Operating expenses:

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships and rigs are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

### (j) Retirement benefits:

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to whole time directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The gratuity, leave encashment and pension liability is evaluated at the year end on the basis of actuarial valuations.

### (k) **Depreciation:**

### (i) Fleet:

On the straight line method so as to write off 95% of the original cost of the ship over the balance useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher. The useful life as estimated by the management is as under:

Tankers, Supply Vessels & Tugs – 20 to 23 years

Bulk Carriers – 23 to 25 years

Gas Carriers – 27 years

### (ii) Rigs and Barges:

On the straight line method so as to write off 95% of the original cost over the estimated useful life of 7 years.

### (iii) Properties:

Leasehold land is amortised over the lease period.

Flats and Office premises are depreciated on the written down value method, at the rates prescribed in Schedule XIV to the Companies Act, 1956.

### (iv) Other Assets:

On the straight line method so as to write off 95% of the original cost of the asset over the estimated useful life as under:

Computers – 3 years
Furniture & Fixtures, Office Equipment, Vehicles, etc. – 5 years
Plant & Machinery – 10 years

- (v) Depreciation on fleet, rigs and barges is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.
- (vi) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.

(vii) The depreciation policy of the subsidiary companies are not in uniformity with the depreciation policy of the holding company, however the amount of depreciation in the financial statement of the subsidiaries not being material, no adjustment have been carried out in the consolidated financial statements.

### **Foreign Exchange Transactions:**

- (i) Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the end of the year are translated at closing rates. The difference in translation of monetary assets and liabilities and realised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) In respect of transactions covered by forward exchange contracts the difference between the contract rate and the spot rate on the date of the transaction is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.
- (iii) Exchange difference in respect of forward exchange contracts entered into by the company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement, however losses, if any, are provided for in each period.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit & Loss Account of the year in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Cross currency forward exchange contracts are evaluated at the period end whereby net loss, if any, is provided, and net profit is not recognised.
- (vi) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances / Other liabilities.

### (m) **Provision for Taxation:**

Tax expense comprises both current and deferred tax:

- Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961, except in case of the foreign subsidiaries. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

### (n) **Provisions and Contingent Liabilities:**

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

### SCHEDULE "21":

### **NOTES ON CONSOLIDATED ACCOUNTS:**

### 1. Basis of Consolidation:

The consolidated financial statements relates to The Great Eastern Shipping Company Ltd., the Holding Company and its majority owned subsidiaries. The consolidation of the financial statements of the Company with its subsidiaries has been prepared in accordance with the requirements of Accounting Standard (AS) 21 "Consolidated Financial Statements". The financial statement of the parent and its subsidiaries are combined on a line by line basis and intra group balances, intra group transactions and unrealised profits or losses are fully eliminated.

In case of foreign subsidiaries, revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at the rates prevailing at the end of the year. Exchange gains / (losses) arising on conversion are recognized under General Reserve as "Loss on translation of foreign currency balances".

Investment in Associate company is dealt with in accordance with Accounting Standard (AS) 23 "Accounting for Investments in Associates in Consolidated Financial Statements". Effect has been given to the carrying amount of investment in the Associate company using the Equity method. The Company's share of the post acquisition profits or losses is included in the carrying cost of the Investment.

Investment in Joint Venture is dealt with in accordance with Accounting Standard (AS) 27 "Financial Reporting of Interests in Joint Ventures". The Group's interest in the Joint Venture is accounted for using proportionate consolidation method.

The financial statements of the subsidiaries used in the consolidation are drawn upto the same reporting date as that of the Company i.e. year ended March 31, 2005. The financial statements of the Associate company and Joint Venture are not available as of the reporting date and have thus been consolidated on the basis of accounts drawn upto December 31, 2004.

2. The subsidiary companies considered in the consolidated financial statements are:

Sr. No.	Name of the Company	Country of Incorporation	% of Holding
1.	The Great Eastern Shipping Co. London Ltd.	U.K.	100%
2.	The Greatship (Singapore) Pte. Ltd.	Singapore	100%
3.	The Great Eastern (Fujairah) L.L.C FZC	U.A.E.	100%
4.	Greatship (India) Ltd.	India	100%
5.	Deep Water Services (India) Ltd.	India	100%
6.	The Great Eastern Chartering L.L.C. (FZC)	U.A.E.	100%
7.	P&O Travel India Ltd.	India	63.64%

3. The associates considered in the financial statements are:

Sr. No	. Name of the Company	Country of Incorporation	% of Holding
1.	Business Standard Ltd.	India	31.59%
2.	P&O Travel India Ltd.	India	*

<sup>\*</sup> P&O Travel India Ltd. has become a subsidiary company on June 18, 2004 consequent to an increase in shareholding during the year. The shareholding percentage prior to that date was 25%.

4. The Group's interest in jointly controlled entity (incorporated Joint Venture) is:

Sr. No	. Name of the Company	he Company Country of % Incorporation	
1.	United Helicharters Pvt. Ltd.	India	26%

### 5. Contingent Liabilities:

(Rs. in lakhs)

Sr. No	. Particulars	As on 31.03.2005	As on 31.03.2004
(i)	Guarantees given by Banks including Performance and Bid Bonds, counter guaranteed by respective companies.	4422	3232
(ii)	Corporate guarantees including comfort letter given.	2850	4535
(iii)	Income Tax demand for non-deduction of tax at source on Commission paid to Managers to the GDR issue against which appeal has been preferred.	330	330
(iv)	Sales Tax demands under BST Act for the years 1995-96, 1996-97,1997-98 & 1998-99 against which appeals have been preferred.	647	174
(v)	Lease Tax liability in respect of a matter in which Deputy Commissioner Chennai has filed an appeal before the Sales Tax Appellate Tribunal against order passed in favour of the Company - Rs.1740 lakhs.	1793	1740
	Demand by Asst. Commissioner Commercial Tax, Mangalore – Rs. 53 lakhs.		
(vi)	Customs Duty on re-import of a rig against which writ petition is filed before the High Court.	3165	_
(vii)	Customs Duty on Tug at Mundra Port	70	71
(viii)	ESIC demand against which the appeal has been preferred.	_	8
(ix)	Service Tax demand by The Suptd. of Central Excise - Tuticorin – on Charter Hire Payments.	73	_
(x)	Possible obligation in respect of matters under arbitration.	78	514
(xi)	Letters of Credit outstanding.	502	24
(xii)	Demand from the Office of the Collector & District Magistrate, Mumbai City and from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises not acknowledged.	434	434
(xiii)	Show Cause notice from enforcement directorate	-	273

### 6. Fixed Assets:

- (a) Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for Rs. 144396 lakhs [Previous Year Rs. 90989 lakhs].
- (b) The amount of exchange gain on account of fluctuation of the rupee against foreign currencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 1425 lakhs [Previous Year Rs. 9010 lakhs].
- (c) The deed of assignment in respect of leasehold property at Worli is yet to be transferred in the name of the Company.
- (d) Pursuant to Accounting Standard (AS) 28 Impairment of Assets coming into effect, an ownership flat has been identified where its net selling price is estimated to be lower than its value in use. The accumulated impairment loss in respect of this asset amounting to Rs. 135 lakhs as on April 1, 2004 has been adjusted against the opening balance of General Reserve in accordance with the transitional provisions of the standard.

### 7. Deferred tax:

Pursuant to the introduction of Section 115V under the Income Tax Act, 1961 the holding company has opted for computation of it's income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships will be assessed on the basis of the deemed Tonnage Income and no deferred tax will be applicable to this income as there will be no timing differences. Consequently, the deferred tax liability pertaining to the business of operating ships amounting to Rs. 12882 lakhs an exceptional item, has been reversed during the year and the amount relating to transitional deferred tax liability amounting to Rs. 8144 lakhs drawn from General Reserve on April 1, 2001 has been transferred back to General Reserve.

The break up of net deferred tax assets / (liability) is as under:

	As on	As on
	31.03.2005	31.03.2004
Deferred tax assets:		
Difference between book and tax depreciation	306	_
Expenditure disallowable under Section 43B	11	317
Diminution in value of investments	90	268
Depreciation and business loss carried forward	642	1211
Provision for doubtful debts and advances (Net)	4	89
	1053	1885
Deferred tax liabilities:		
Difference between book and tax depreciation	_	13100
Deferred revenue expenditure on hold blasting, painting & refurbishment of rig	844	1462
	844	14562
Net deferred tax asset/(liability)	209	(12677)

### 8. Provisions:

The Company has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which are expected to result in an outflow embodying economic benefits.

(Rs. in lakhs)

(Rs. in lakhs)

Description	Balance as on April 1, 2004	Additions during the year	Reversed / Paid during the year	Balance as on March 31, 2005
Manning dues and related contributions to welfare funds	112	1275	_	1387
Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.				
<b>Vessel Performance / Offhire Claims</b>	403	596	138	861
Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispute.				
Pool Payable	231	828	231	828
Provision has been recognised for amounts payable to a pool of charterers estimated on the basis of average pool earnings				

### 9. Investments:

Investment in Associates has been accounted for in the consolidated statements, under the equity method. The particulars of investments in associates are as under:

(**Rs. in lakhs**)
Previous Year

	P&O Travel India Ltd. *	Business Standard	P&O Travel India Ltd.	Business Standard
Book Value of Investments on Acquisition	_	112	88	218
Goodwill	_	2290	_	2184
Cost of Investment	_	2402	88	2402
Share of Profit / (Loss) in Associates post acquisition	n –	(2290)	12	(2189)
Share of Profit / (Loss) in Associates for the year	_	(112)	_	(101)
Carrying Cost	_	_	100	112

<sup>\*</sup> P&O Travel India Ltd. has become a subsidiary company on June 18, 2004 consequent to an increase in shareholding during the year. The shareholding percentage prior to that date was 25%.

10. The proportionate share of assets, liabilities, income and expenditure of the above joint venture company included in these financial statements is as under:

	(Rs. in lakhs)
ASSETS	
Net Block	8
Current Assets	373
Loans and Advances	63
	444
LIABILITIES	
Reserves and Surplus	51
Current Liabilities	341
	392
INCOME	
Income from Operations	1284
Other Income	9
	1293
EXPENDITURE	
Operating Expenses	1131
Administration & Other Expenses	46
Interest & Finance Charges	2
Depreciation	2
Provision for Taxation – Current Tax	27
	1208

### 11. Segment Reporting:

The group operates in two business segments viz. shipping and offshore. Shipping includes tanker business and dry bulk business. Offshore includes offshore drilling services, marine construction projects and services, offshore support and logistic services, port support and terminal services and the air logistics services. Property development, treasury operations agency services and travel related services do not form part of any segment and are included under others.

The segments have been identified taking into account the nature of operation, the differing risk and returns, organizational structure and the internal reporting system. Revenues, expenses, assets and liabilities have been identified to the segment based on their relationship to the business activity of the segment. Income / expense relating to the enterprise as a whole and not allocable on reasonable basis to business segments are reflected as unallocated corporate income / expenses.

### (a) Primary segment reporting by business segment :

(Rs. in lakhs)

	Shipp	oing	Offs	hore	Otl	hers	То	tal
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
REVENUE:								
Total Revenue	170228	103287	38929	36302	11547	9053	220704	148642
Less: Inter Segment Revenue	_	_	_	_	_	_	472	1598
Net Revenue	170228	103287	38929	36302	11547	9053	220232	147044
RESULTS:								
Profit/(Loss) before tax								
and interest	76531	38812	14648	9950	3181	4802	94360	53564
Less : Interest							8410	4776
Less: Unallocated expenditure							3616	2399
Total Profit before tax							82334	46389
Provision for tax :								
<ul><li>Current</li></ul>							2475	2750
<ul> <li>Deferred</li> </ul>							(4722)	(62)
Profit for the year after tax							84581	43701
Prior period adjustments							(777)	360
Share in loss of Associates							(112)	(101)
Minority Interest							(13)	_
Net Profit							83679	43960
OTHER INFORMATION :								
Assets	282402	214787	66540	57527	118732	75460	467674	347774
Liabilities	173099	114103	30321	28310	45560	51353	248980	193658
Capital Expenditure	82538	92696	16688	13174	540	705	99766	106575
Depreciation	24998	16807	3129	2765	668	697	28795	20269
Amortisation and other non cash Expenditures	241	252	_	_	36	372	277	624

- (b) Secondary segment reporting by geographical segment :
  - (i) Segment-wise Revenue from Operations and Sales:

Revenue from customers outside India Revenue from customers within India Total

	(Rs. in lakhs)
	Previous Year
129430	81243
90802	65801
220232	147044

- (ii) Substantial assets of the Company are ships, which are operating across the world, in view of which they cannot be identified by any particular geographical segment.
- (iii) In view of (ii) above the total cost incurred during the year, geographical segment-wise is not applicable.

### 12. Related Party Disclosures:

(i) List of Related Parties:

Related parties with whom transactions have taken place during the year:

Joint Venture:

United Helicharterers Pvt. Ltd.

Associate:

Business Standard Ltd.

Key Management Personnel:

Mr. K.M. Sheth – Executive Chairman
Mr. Sudhir J. Mulji – Executive Dy. Chairman
Mr. Vijay K. Sheth – Managing Director

Mr. Bharat K. Sheth – Managing Director

Relatives of Key Management Personnel:

Mr. Sevantilal M. Sheth – brother of Executive Chairman

Mr. Ravi K. Sheth – son of Executive Chairman and brother of Managing Director

(ii) Transactions with related parties:

(Rs. in lakhs)

Nature of Transaction	Associate Companies		Key Management Personnel		Relatives of Key Management Personnel		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Services received – Mr. S.J. Mulji Rs. 4 lakhs	-	594	4	3	_	_	4	597
Interest income	_	_	_	1	_	_	_	1
Finance received (including loans and equity contributions)	_	4	_	65	_	_	_	69
Finance provided (including loans and equity contributions)	_	60	_	_	_	_	_	60
Remuneration  – Mr. K.M. Sheth Rs. 627 lakhs  – Mr. S.J. Mulji Rs. 664 lakhs  – Mr. B.K. Sheth Rs. 494 lakhs  – Mr. V.K. Sheth Rs. 531 lakhs	-	_	2316	619	8	8	2324	627
Outstanding balance as on 31-03-2005 : Receivables – Mr. S.J. Mulji Rs. 12 lakhs	-	54	12	12	_	_	12	66

Note: The significant related party transactions are disclosed separately under each transaction.

### 13. Basic and diluted earnings per share:

			Previous Year
(a)	Profit for the year after tax	84581	43701
	(Less)/Add : Prior period adjustments	(777)	360
	Share in loss of Associates	(112)	(101)
	Minority Interest	(13)	_
		83679	43960
	Less : Interim dividend on Preference Shares	253	787
	Tax on interim dividend on Preference Shares	33	101
	Net Profit after tax for Equity Shareholders	83393	43072
(b)	Number of Equity Shares as on April 1, 2004	19,03,27,015	19,03,27,015
	Add : Shares allotted out of abeyance quota	12,960	_
	Number of Equity Shares as on March 31, 2005	19,03,39,975	19,03,27,015
	Weighted average number of Equity Shares		
	outstanding during the year	19,03,35,982	19,03,27,015
(c)	Face value of Equity Share	Rs. 10	Rs. 10
(d)	Basic and diluted earnings per share	Rs. 43.81	Rs. 22.63

<sup>14.</sup> Previous Years figures have been regrouped wherever necessary to conform to current years classification.

(Rs. in lakhs)

# Consolidated Cash Flow Statement for the year ended March 31, 2005

(Rs. in lakhs)

Previous Year

A. CASH FLOW FROM OPERATING AC	TIVITIES:
--------------------------------	-----------

NET PROFIT/(LOSS) BEFORE TAX	82334	46389
Adjustments For :		
Prior year adjustments	(777)	360
Depreciation	28795	20269
Interest earned	(2188)	(1289)
Interest paid	8410	4776
Dividend received	(1091)	(1704)
(Profit)/Loss on investments (Net)	(67)	(187)
(Profit)/Loss on sale of sundry assets	(889)	(173)
Share issue expenses written off	9	14
De-merger expenses written off	_	281
Doubtful debts & advances written off/provided	173	51
Revenue expenditure deferred	_	(698)
Deferred revenue expenditure written off	268	1191
Foreign exchange	1534	(1434)
Operating profit before working capital changes	116511	67846
Adjustments For:		
Trade & Other Receivables	(10518)	(3595)
Inventories	1914	289
Incomplete Voyages (Net)	1924	394
Trade Payables	6241	7083
Cash Generated From Operations	116072	72017
Tax Paid	(3016)	(2262)
Net cash flow from operating activities	113056	69755
CASH FLOW FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	(100396)	(115236)
*Sale proceeds of fixed assets	7056	12882
Purchase of Investments	(67610)	(169726)
Sale proceeds of Investments	103641	147529
Interest received	1570	1648
Dividend received	1091	1704
Term Deposits with Companies	_	4
Net cash from/(used in) investing activities	(54648)	(121195)
-		

B.

### C. CASH FLOW FROM FINANCING ACTIVITIES:

Proceeds from issue of equity shares	9	_
Proceeds from issue of equity shares from abeyance quota	1	_
Redemption of preference shares	(7500)	_
Proceeds from long-term borrowings	85762	85108
Repayments of long-term borrowings	(23583)	(29519)
Dividend paid	(19419)	(12902)
Tax on Dividend paid	(2501)	(1686)
Interest paid	(7817)	(4975)
Net cash from/(used in) in financing activities	24952	36026
Net increase/(decrease) in cash and cash equivalents :	83360	(15414)
Cash and cash equivalents as at April 1, 2004 (See note below)	24867	40281
Cash and cash equivalents of Subsidiary and share in Joint Venture		
as on the effective dates	341	_
Cash and cash equivalents as at March 31, 2005 (See note below)	108568	24867

<sup>\*</sup> Sale of fixed assets excludes profit on sale of ships which is considered as operating income.

### Note:

Cash and cash equivalents as on Cash and bank balances Effect of exchange rate changes [Loss/(gain)]

Cash and cash equivalents as restated

March 31, 2005	March 31, 2004
107388	24671
1180	196
108568	24867

As per our Report attached hereto For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

**Viraf R. Mehta** Partner

Mumbai, April 29, 2005.

Jayesh M. Trivedi Company Secretary For and on behalf of the Board

K. M. ShethVijay K. ShethBharat K. ShethR. N. SethnaExecutive ChairmanManaging DirectorManaging DirectorDirector

Mumbai, April 29, 2005.

# Statement Pursuant to Section 212 of the Companies Act, 1956

<del>-</del>	Name of Subsidiary	The Great Eastern Shipping Co. London Ltd.	The Greatship (Singapore) Pte Ltd.	The Great Eastern (Fujairah) LLC-FZC	Greatship (India) Ltd.	Deep Water Services (India) Ltd.	P & O Travel India Ltd.	The Great Eastern* Chartering LLC - (FZC)
2.	Financial Year ended	March 31, 2005	March 31, 2005	March 31, 2005	March 31, 2005	March 31, 2005	March 31, 2005	March 31, 2005
3.	Date from which it became a Subsidiary	July 3, 1985	March 28, 1994	September 11, 1999	June 26, 2002	August 02, 2002	June 18, 2004	November 1, 2004
4	Extent of interest of the Holding Company in the capital of the Subsidiary	100%	100%	100%	100%	100%	63.64%	100%
5.	Net aggregate amount of the Subsidiary's profit less losses not dealt with in the Holding Company's Accounts:  (i) Current Year  (ii) Previous Year since it became Subsidiary	US\$ 1,937,331 US\$ 4,238,545	S\$ 191,007 S\$ 709,195	US\$ (7,170) US\$ (144,428)	Rs. (2,733) Rs. (22,795)	Rs. (5,247,781) Rs. 19,150,002	Rs. 3,572,736 _	Rs. 43,606,456 _
9	Net aggregate amount of the Subsidiary's profit less losses dealt with in the Holding Company's Accounts:  (i) Current Year (ii) Previous Year since it became Subsidiary	1 1	1 1	1 1	1 1	1 1	1 1	1 1
* \$	* Company was incorporated in November 2004 and <b>Ja</b> Mumbai, April 29, 2005.	in November 2004 a		its first financial year will close in March 2006. yesh M. Trivedi ompany Secretary		For and on behalf of the Board K. M. Sheth Vijay K. Sheth Bharat K. Sheth	of the Board Exec Mar Mar Dire	st Executive Chairman Managing Director Managing Director Director



### THE GREAT EASTERN SHIPPING CO. LONDON LTD.

A Subsidiary Company

**DIRECTORS** S.J. Mulji

B.K. Sheth V.K. Sheth M.J. Brace P.B. Kerr-Dineen W.R. Horkey

**SECRETARY** K.R. Engineer

**REGISTERED OFFICE** The Galleries

Charters Road Sunningdale Ascot Berkshire SL5 9QJ

**REGISTRATION NUMBER** 1877474 (England and Wales)

**AUDITORS** G R Atkinson FCA

Registered Auditor The Galleries Charters Road Sunningdale Berkshire SL5 9QJ

**BANKERS** The Royal Bank of Scotland plc

Shipping Business Centre 5-10 Great Tower Street

London EC3P3HX

Bank of Baroda 31-32 King Street

London EC2V 8EN

### Report of the Directors for the year ended March 31, 2005

The directors present their report with the financial statements of the Company for the year ended March 31, 2005.

### **Principal Activities**

The principal activities of the Company in the year under review were those of shipowners and charterers.

No significant change in the nature of these activities occurred during the year.

### **Review of Business**

The results for the year and financial position of the Company are as shown in the annexed financial statements.

A review of the operations of the Company during the financial year and the results of those operations are as follows:

The world shipping market remained buoyant throughout the year, and the Company was able to take full advantage of charter hires fixed at rates substantially higher than the historic average.

### **Dividends**

No dividends will be distributed for the year ended 31st March, 2005.

### **Directors**

The directors during the year under review were:

S.J. Mulji

B.K. Sheth

V.K. Sheth

M.J. Brace

P.B. Kerr-Dineen

W.R. Horkey

The directors holding office at 31st March, 2005 did not hold any beneficial interest in the issued share capital of the Company at 1st April, 2004 or 31st March, 2005.

### **Post Balance Sheet Events**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in financial year subsequent to the financial year ended 31st March, 2005.

### **Future Developments**

The likely developments in the operations of the Company and the expected results of these operations in the financial years subsequent to the year ended 31st March, 2005 are as follows:

Although limited opportunities exist to acquire further ships at reasonable prices, the directors will continue to monitor the market closely. Prospects for future profitability remain good in the light of the continuing firm hire market.

### Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Auditors**

The auditors, G.R. Atkinson FCA, will be proposed for reappointment in accordance with Section 385 of the Companies Act 1985.

### ON BEHALF OF THE BOARD

**K. R. Engineer** – Secretary April 18, 2005

# Report of the Independent Auditors to the Shareholders of The Great Eastern Shipping Co. London Ltd.

We have audited the financial statements of The Great Eastern Shipping Co. London Ltd. for the year ended 31st March, 2005 on pages five to fourteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions with the Company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

### **Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March, 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

### G.R. Atkinson FCA

### **Registered Auditor**

The Galleries Charters Road Sunningdale Berkshire SL5 9QJ

April 18, 2005

# Profit and Loss Account for the year ended March 31, 2005

	Notes	2005 US\$	2005 INR	2004 US\$	2004 INR
<b>Turnover</b> Cost of Sale	2	4,540,934 1,854,998	203,978,755 83,326,510	2,773,957 1,513,631	127,907,157 69,781,076
Gross Profit Administrative expenses		2,685,936 301,747	120,652,245 13,554,475	1,260,596 262,641	58,126,082 12,110,377
Operating Profit Interest receivable and similar income	4	2,384,189 125,297	107,097,770 2,689,678	997,955 262,821	46,015,705 9,147,139
Interest payable and similar charges	5	2,509,486 761	109,787,448 34,184	1,260,776 1,650	55,162,844 76,082
<b>Profit on Ordinary Activities before Taxation</b> Tax on profit on ordinary activities	<b>n</b> 6	2,508,725 571,394	109,753,264 24,998,488	1,259,126 -	55,086,763 -
<b>Profit for the Financial Year after Taxation</b> Retained profit brought forward		1,937,331 4,238,545	84,754,776 185,436,344	1,259,126 2,979,419	55,086,763 130,349,581
RETAINED PROFIT CARRIED FORWARD		\$6,175,876	270,191,120	\$4,238,545	185,436,344
CONTINUING OPERATIONS					

CONTINUING OPERATIONS

None of the Company's activities were acquired or discontinued during the current and previous years.

### **TOTAL RECOGNISED GAINS AND LOSSES**

The Company has no recognised gains or losses other than the profits for the current and previous years.

The notes form part of these financial statements.

### Balance Sheet as at March 31, 2005

	Notes	2005 US\$	2005 INR	2004 US\$	2004 INR
Fixed Assets					
Tangible assets	7	684,376	29,937,995	687,331	30,070,731
<b>Current Assets</b>					
Debtors	8	133,639	5,846,706	78,220	3,422,125
Cash at bank and in hand		6,377,776	279,027,700	3,927,120	171,811,500
		6,511,415	284,874,406	4,005,340	175,233,625
Creditors					
Amounts falling due within one year	9	581,015	25,419,406	112,526	4,923,013
Net Current Assets		5,930,400	259,455,000	3,892,814	170,310,613
Total Assets less					
<b>Current Liabilities</b>		6,614,776	289,392,995	4,580,145	200,381,344
Provision for					
Liabilities and Charges	11	97,300	4,256,875	<del>_</del>	
		\$6,517,476	285,136,120	\$4,580,145	200,381,344
Capital and Reserves					
Called up share capital	12	301,600	13,195,000	301,600	13,195,000
Dividend equalisation reserve	13	40,000	1,750,000	40,000	1,750,000
Profit and loss account		6,175,876	270,191,120	4,238,545	185,436,344
Shareholder's Funds	17	\$6,517,476	285,136,120	\$4,580,145	200,381,344
ON REHALF OF THE ROARD					

ON BEHALF OF THE BOARD

S. J. Mulji – Director

Approved by the Board on April 18, 2005 *The notes form part of these financial statements.* 

# Cash Flow Statement for the year ended March 31, 2005

	Notes	2005 US\$	2005 INR	2004 US\$	2004 INR
Net cash inflow from operating activities	1	2,322,983	104,426,393	1,031,166	47,299,246
Returns on investments and					
Servicing of finance	2	124,536	2,658,421	261,171	(612,042)
Capital expenditure	2	(2,504)	(112,480)	(3,469)	(159,956)
		2,445,015	106,972,334	1,288,868	46,527,248
Management of liquid resources		8,143	356,256	(235,716)	(11,194,153)
Financing	2	(2,502)	(112,390)	(4,802)	(221,374)
Increase in cash in the period		\$2,450,656	107,216,200	\$1,048,350	35,111,721
Reconciliation of net cash flow to					
movement in net funds	3				
Increase in cash in the period		2,450,656	107,216,200	1,048,350	35,111,721
Cash outflow from decrease in debt					
and lease financing		2,502	112,390	4,801	221,374
Change in net funds resulting from					
cash flows		2,453,158	107,328,590	1,053,151	35,333,095
Movements in net funds in the period		2,453,158	107,328,590	1,053,151	35,320,087
Net funds at 1 April		3,924,618	171,699,110	2,871,468	136,366,015
Net funds at 31 March		\$6,377,776	279,027,700	\$3,924,618	171,699,110

The notes form part of these financial statements

# Notes to the Cash Flow Statement for the year ended March 31, 2005

	Notes	2005 US\$	2005 INR	2004 US\$	2004 INR
1.	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES	U3\$	INK	U3\$	IINK
	Operating profit	2,384,189	107,097,770	997,955	46,015,705
	Depreciation charges Decrease in debtors	5,458 (63,561)	245,173 (2,780,794)	6,448 91,024	297,317 4,584,817
	Decrease in creditors	(3,103)	(135,756)	(64,261)	(3,598,593)
	Net cash inflow from operating activities	2,322,983	104,426,393	1,031,166	47,299,246
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT Returns on investments and servicing of finance Interest received	92,560	4,157,795	56,843	2,621,031
	Foreign exchange gains /(losses) Interest element of hire purchase or financial	32,737	(1,465,190)	205,978	(3,156,991)
	lease rentals payments  Net cash inflow for returns on	(761)	(34,184)	(1,650)	(76,082)
	Investments and servicing of finance	124,536	2,658,421	261,171	(612,042)
	Capital expenditure Purchase of tangible fixed assets	(2,504)	(112,480)	(3,469)	(159,956)
	Net cash outflow for capital expenditure	(2,504)	(112,480)	(3,469)	(159,956)
	Management of liquid resources Amounts owed to/(by) group undertakings	8,143	356,256	(235,716)	(11,194,153)
	Net cash inflow from management of liquid resources	8,143	356,256	(235,716)	(11,194,153)
	Financing HP Repayments	(2,502)	(112,390)	(4,801)	(221,374)
	Net cash outflow from financing	(2,502)	(112,390)	(4,801)	(221,374)
	The notes form part of these financial statements.				
3.	ANALYSIS OF CHANGES IN NET FUNDS Net Cash:		At 1.4.04 \$	Cash Flow \$	At 31.3.05
	Cash at bank and in hand		3,927,120 3,927,120	2,450,656 2,450,656	6,377,776 6,377,776
	Debt:				
	Hire purchase or finance leases		$\frac{(2,502)}{(2,502)}$	2,502 2,502	
	Total		3,924,618	2,453,158	6,377,776
	Analysed in Balance Sheet Cash at bank and in hand		3,927,120	2,133,130	6,377,776
	Hire purchase or finance leases within one year		(2,502)		
	within one year		3,924,618		6,377,776
			At 1.4.04 INR	Cash Flow INR	At 31.03.05
	Net cash: Cash at bank and in hand		171,811,500 171,811,500	107,216,200 107,216,200	279,027,700 279,027,700
	Debt:		171,011,300	107,210,200	273,027,700
	Hire purchase or finance leases		(112,390) (112,390)	<u>112,390</u> 112,390	
	Total Analysed in Balance Sheet		171,699,110	107,328,590	279,027,700
	Cash at bank and in hand Hire purchase or finance leases		171,811,500 (112,390)		279,027,700

### Notes to the Financial Statements for the year ended March 31, 2005

### **ACCOUNTING POLICIES**

### **Accounting covention**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

### **Turnover**

Turnover represents the aggregate of revenue receivable from ship operators under charters and commissions receivable in respect of fixtures arranged for third parties.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Ships Straight line over the projected life

Fixtures and fittings 20% on reducing balance Motor vehicles 25% on reducing balance

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

### Foreign currencies

The financial statements are stated in US Dollars and in Indian Rupees.

Assets and liabilities denominated in other currencies are translated into US Dollars at the rates of exchange ruling at the balance sheet date. Income and expenditure transactions in other currencies are translated into US Dollars at an average rate for the year.

The Indian Rupee equivalent figures are converted from U.S. Dollars at the year-end exchange rate for assets and liabilities, and at the average rate for the year for income and expenditure.

Exchange differences are taken to the profit and loss account for the year.

### Hire purchase and leasing commitments

Assets held under finance leases and hire purchase contracts are capitalized in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the

Lease payments under operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

### **Pension Costs**

The company operates a defined contributions pension scheme. Contributions payable for the year are charged in the profit and loss account.

### **TURNOVER**

The total turnover of the company for the year has been derived from its principal activity substantially undertaken outside the UK. As an international carrier the company does not have definable geographical markets.

### **STAFF COSTS**

	2005 US\$	2005 INR	2004 US\$	2004 INR
Wages and salaries	105,485	4,738,386	98,716	4,551,795
Social Security costs	11,212	503,643	10,538	485,907
Other pension costs	53,173	2,388,531	21,520	992,287
	169,870	7,630,560	130,774	6,029,989
The average monthly number of employees during	the year was as follow	/S:		
			2005	2004
Staff (including directors)			8	8

#### 4. OPERATING PROFIT

The operating profit is stated after charging:

	The operating profit is stated after charging:				
		2005 US\$	2005 INR	2004 US\$	2004 INR
	Depreciation – owned assets	5,458	245,173	6,448	297,317
	Auditors' remuneration Non-audit work	6,000 38,983	269,520 1,751,116	4,000 36,372	184,440 1,677,113
		30,903	1,731,110	30,372	1,0//,113
	Directors' emoluments				
<b>5.</b>	INTEREST PAYABLE AND SIMILAR CHARGES		200	2224	2004
		2005 US\$	2005 INR	2004 US\$	2004 INR
	Hire purchase	761	34,184	1,650	76,082
	·			,	
6.	TAXATION				
	Analysis of the tax charge	for the year was as fall	0.4/64		
	The tax charge on the profit on ordinary activities	2005	2 <b>005</b>	2004	2004
		US\$	INR	US\$	INR
	Current Tax:				
	UK corporation tax Deferred taxation	474,094	20,741,613	_	_
	Tax on profit on ordinary activities	97,300 571,394	$\frac{4,256,875}{24,998,488}$		
	UK corporation tax has been charged at 30%	371,334	24,330,400		
	en corporation and has been changed at 50%				
7.	TANGIBLE FIXED ASSETS		Fixtures and	Motor	
		Ships	fittings	vehicles	Totals
		\$	\$	\$	\$
	COST: At 1 April 2004	2,764,412	48,156	88,729	2,901,297
	Additions	2,704,412	2,504	00,729	2,504
	At 31 March 2005	2,764,412	50,660	88,729	2,903,801
	DEPRECIATION:	<u> </u>	<u> </u>	·	<u> </u>
	At 1 April 2004	2,099,210	37,458	77,299	2,213,967
	Charge for year	<del></del>	2,601	2,857	5,458
	At 31 March 2005	2,099,210	40,059	80,156	2,219,425
	NET BOOK VALUE: At 31 March 2005	665,202	10,601	8,573	684,376
	At 31 March 2004	665,202	10,699	11,430	
	ACST Match 2004	003,202	10,099	11,430	687,331
	COST:	INR	INR	INR	INR
	At 1 April 2004 Additions	120,943,025	2,106,825 112,480	3,881,894	126,931,744 112,480
	At 31 March 2005		2,219,305	3,881,894	127,044,224
	DEPRECIATION:	120,943,023		3,001,094	127,044,224
	At 1 April 2004	91,840,438	1,638,787	3,381,831	96,861,056
	Charge for year	<u></u>	116,837	128,336	245,173
	At 31 March 2005	91,840,438	1,755,624	3,510,167	97,106,229
	NET BOOK VALUE: At 31 March 2005	29,102,587	463,681	371,727	29,937,995
	At 31 March 2004	29,102,587	468,081	500,063	30,070,731
	ALD I MIDICII 2004	Z9,1UZ,30/	400,001	300,063	30,0/0,/31

DEDICKS://WIGOTITST/KEERING DOE WITHIN	SINE LEARN			
	2005	2005	2004	2004
	US\$	INR	US\$	INR
VAT	1,298	56,788	1,100	48,125
Other debtors	_	_	2,089	91,394
Prepayments	132,341	5,789,918	66,888	2,926,350
Amounts owed by group undertakings	_	_	8,143	356,256
	133,639	5,846,706	78,220	3,422,125
CREDITORS: AMOUNTS FALLING DUE WITHIN	N ONE YEAR			
	2005	2005	2004	2004
	US\$	INR	US\$	INR
Hire Purchase	_	_	2,502	109,463
Social Security & Other Taxes	2,087	91,306	1,750	76,562
Taxation	474,094	20,741,613	_	_
Accrued expenses	104,834	4,586,487	108,274	4,736,988
	581,015	25,419,406	112,526	4,923,013
OPERATING LEASE COMMITMENTS				
The following payments are committed to be paid	d within one year:			
		Land and building o	perating Leases	
	2005	2005	2004	2004
	US\$	INR	US\$	INR
Expiring:				
Between one and five years	22,393	979,694	21,830	955,063
	Other debtors Prepayments Amounts owed by group undertakings  CREDITORS: AMOUNTS FALLING DUE WITHIN  Hire Purchase Social Security & Other Taxes Taxation Accrued expenses  OPERATING LEASE COMMITMENTS The following payments are committed to be paid	VAT 1,298 Other debtors - Prepayments 132,341 Amounts owed by group undertakings -  133,639  CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR  2005 US\$ Hire Purchase - Social Security & Other Taxes 2,087 Taxation 474,094 Accrued expenses 104,834  581,015  OPERATING LEASE COMMITMENTS The following payments are committed to be paid within one year:  2005 US\$  Expiring :	VAT         1,298         56,788           Other debtors	VAT         1,298         56,788         1,100           Other debtors         _         _         2,089           Prepayments         132,341         5,789,918         66,888           Amounts owed by group undertakings         _         _         _         8,143           Amounts owed by group undertakings         _         _         _         8,143           CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR         _         _         2005         2004           Uss         INR         US\$           Hire Purchase         _         _         _         2,502           Social Security & Other Taxes         2,087         91,306         1,750           Taxation         474,094         20,741,613         _           Accrued expenses         104,834         4,586,487         108,274           OPERATING LEASE COMMITMENTS         Eand and building operating Leases           The following payments are committed to be paid within one year:         Land and building operating Leases           Expiring :         US\$         1NR         US\$

**DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR** 

11. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation

14. ULTIMATE PARENT COMPANY

				Deferred tax \$			
	Accelerated cap	oital allowances	S	97,300	4,256,875		
	Balance at 31M	1arch 2005		97,300	4,256,875		
12.	CALLED UP SH	ARE CAPITAL					
	Authorised, allo	otted, issued an	d fully paid :				
	Number:	Class:	Nominal Value:				
				2005	2005	2004	2004
				US\$	INR	US\$	INR
	30,160	Ordinary	£ 10	301,600	13,195,000	301,600	13,195,000
13.	DIVIDEND EQ	UALIZATION R	ESERVE				
				2005	2005	2004	2004
				US\$	INR	US\$	INR
	Brought forward	d		40,000	1,750,000	40,000	1,750,000

The ultimate parent company is The Great Eastern Shipping Company Ltd., a company incorporated in India.

2005

US\$

97,300

2004

US\$

2004

INR

2005

4,256,875

INR

2004-05 **57**th

#### 15. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 March 2005 other then unquantifiable amounts in respect of warranties given in the normal course of business.

#### 16. RELATED PARTY DISCLOSURES

There were no financial transactions with related parties during the year other than transactions with entities forming part of The Great Eastern Shipping group. Group financial statements in which those entities are included are publicly available.

#### 17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUND

	2005	2005	2004	2004
	US\$	INR	US\$	INR
Profit for the financial year	1,937,331	84,754,776	1,259,126	55,086,763
Net addition to shareholders' fund	1,937,331	84,754,776	1,259,126	55,086,763
Opening shareholders' funds	4,580,145	200,381,344	3,321,019	145,294,581
Closing shareholder's funds	6,517,476	285,136,120	4,580,145	200,381,344
Equity interests	6,517,476	285,136,120	4,580,145	200,381,344

### THE GREATSHIP (SINGAPORE) PTE. LTD.

A Subsidiary Company

**Directors** Pradyumna R. Naware

Jaya Prakash Balan Wasudeo

Company Secretary Cheng Lian Siang

**Registered Office** 61 Robinson Road

#09-03 Robinson Centre

Singapore 068893

**Registration Number** 199401313D

**Auditors** Shanker Iyer & Co.

### **Directors' Report**

The directors present their report to the member together with the audited financial statements of the Company for the financial year ended 31 March, 2005.

#### **DIRECTORS**

The directors of the Company in office at the date of this report are : Naware Pradyumna Raghunath

Jaya Prakash

Balan Wasudeo

### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object is to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### **DIRECTORS' INTERESTS IN SHARES AND DEBENTURES**

None of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations at the beginning and end of the financial year as recorded in the register of directors' shareholdings kept by the company.

#### **DIRECTORS' CONTRACTUAL BENEFITS**

Since the end of the previous financial year, no director of the company has received or become entitled to receive a benefit by reason of a contract made by the company or a related corporation with the director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest.

#### **SHARE OPTIONS**

There were no share options granted during the financial year to subscribe for unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under option at the end of the financial year.

#### **AUDITORS**

Messrs Shanker Iyer & Co., Certified Public Accountants, Singapore, have expressed their willingness to accept re-appointment as auditors.

On behalf of the Board

#### Naware Pradyumna Raghunath

Director

#### Jaya Prakash

Director

April 15, 2005

#### STATEMENT BY DIRECTORS

In the opinion of the directors of THE GREATSHIP (SINGAPORE) PTE. LTD.,

- (a) the accompanying balance sheet, income statement, statement of changes in equity and cash flow statement together with the notes thereto are drawn up so as to give a true and fair view of the state of affairs of the Company as at 31 March 2005 and of the results, changes in equity and cash flows for the financial year ended on that date; and
- (b) at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The board of directors authorised these financial statements for issue on 15 April, 2005.

On behalf of the Board

Naware Pradyumna Raghunath Director

Jaya Prakash Director

April 15, 2005

### Auditors' Report to the Member of The Greatship (Singapore) Pte. Ltd.

We have audited the accompanying financial statements of THE GREATSHIP (SINGAPORE) PTE. LTD. as set out on pages 115 to 121 for the year ended 31 March, 2005. These financial statements are the responsibility of the Company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion,

- (a) the financial statements are properly drawn up in accordance with the provisions of the Singapore Companies Act, Cap. 50 (the "Act") and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Company as at 31 March, 2005 and the results, changes in equity and cash flows of the company for the year ended on that date; and
- (b) the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

**SHANKER IYER & CO.** 

Certified public accountants

Singapore April 15, 2005

### Balance Sheet as at March 31, 2005

	Note	2005 S\$	2005 Rs.	2004 S\$	2004 Rs.
NON-CURRENT ASSET		σφ	140.	ЗΨ	No.
Plant and equipment CURRENT ASSETS	3	28,809	764,879	7,518	196,596
Cash and cash equivalents	4	1,225,350	32,533,043	1,219,884	31,899,967
Trade receivables		14,357	381,178	10,578	276,615
Other receivables	5	53,105	1,409,938	58,476	1,529,147
Amount owing by holding company	6	20	531	1,003	26,228
		1,292,832	34,324,690	1,289,941	33,731,957
CURRENT LIABILITIES					
Trade payables		40,662	1,079,576	68,995	1,804,219
Other payables	7	56,277	1,494,154	101,769	2,661,260
Provision for taxation		38,000	1,008,900	71,000	1,856,650
		134,939	3,582,630	241,764	6,322,129
NET CURRENT ASSETS		1,157,893	30,742,060	1,048,177	27,409,828
NET ASSETS		1,186,702	31,506,939	1,055,695	27,606,424
SHAREHOLDER'S EQUITY					
Share capital	8	500,000	13,075,000	500,000	13,075,000
Retained profits		686,702	18,431,939	555,695	14,531,424
TOTAL EQUITY		1,186,702	31,506,939	1,055,695	27,606,424

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

### Income Statement for the year ended March 31, 2005

	Note	2005 \$\$	2005 Rs.	2004 S\$	2004 Rs.
REVENUES Agency income Disbursement income Interest income Other income Gain on disposal of plant and equipment		247,327 1,114,094 5,254 24,418	6,566,532 29,579,196 139,494 648,298	303,550 1,709,172 2,750 3,600 500	7,937,833 44,694,848 71,912 94,140 13,075
Total revenues		1,391,093	36,933,520	2,019,572	52,811,808
COSTS AND EXPENSES Disbursement expenses Depreciation of plant and equipment Exchange loss Plant and equipment written off Staff and related costs Operating expenses	3	919,742 12,663 3,640 - 142,362 83,959	24,419,150 336,203 96,642 - 3,779,711 2,229,111	1,352,528 4,410 9,592 334 168,558 72,735	35,368,607 115,322 250,831 8,734 4,407,792 1,902,020
Total costs and expenses		1,162,366	30,860,817	1,608,157	42,053,306
PROFIT FROM OPERATIONS FINANCE COST		228,727	6,072,703	411,415 (230)	10,758,502 (6,014)
PROFIT BEFORE TAXATION TAXATION	9 10	228,727 (37,720)	6,072,703 (1,001,466)	411,185 (69,745)	10,752,488 (1,823,832)
PROFIT AFTER TAXATION		191,007	5,071,237	341,440	8,928,656

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

### Statement of Changes in Shareholder's Equity for the year ended March 31, 2005

	Note	Share Capital	Share Capital	Retained Profits	Retained Profits	Total	Total
		S\$	Rs.	S\$	Rs.	S\$	Rs.
2005							
Balance as at 1 April, 2005		500,000	13,075,000	555,695	14,531,424	1,055,695	27,606,424
Foreign translation difference		_	_	_	422,278	_	422,278
Profit after taxation		_	_	191,007	5,071,237	191,007	5,071,237
Dividend of 15% less tax at 20%	_			(60,000)	(1,593,000)	(60,000)	(1,593,000)
Balance as at 31 March, 2005		500,000	13,075,000	686,702	18,431,939	1,186,702	31,506,939
2004							
Balance as at 1 April, 2003		500,000	13,075,000	214,255	5,602,768	714,255	18,677,768
Profit after taxation	_			341,440	8,928,656	341,440	8,928,656
Balance as at 31 March, 2004	_	500,000	13,075,000	555,695	14,531,424	1,055,695	27,606,424

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

### Cash Flow Statement for the year ended March 31, 2005

N	lote	2005	2005	2004	2004
		S\$	Rs.	S\$	Rs.
Cash Flows from Operating Activities					
Profit before taxation		228,727	6,072,703	411,185	10,752,488
Adjustments for :					
Depreciation of plant and equipment		12,663	336,203	4,410	115,322
Exchange loss		3,640	96,642	9,592	250,831
Gain on disposal of plant and equipment		-	-	(500)	(13,075)
Plant and equipment written off		-	-	334	8,734
Interest expense		- (= a= t)	- (400 404)	230	6,014
Interest income		(5,254)	(139,494)	(2,750)	(71,912)
Cash Flows generated from Operations					
before changes in working capital		239,776	6,366,054	422,501	11,048,402
Working capital changes, excluding					
changes relating to cash :		/·	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	
Trade receivables		(3,779)	(100,332)	(3,811)	(99,657)
Other receivables		5,371	142,600	(39,658)	(1,037,057)
Amount owing by holding company		983	26,099	12,891	337,100
Trade payables		(28,333)	(752,241)	27,596	721,635
Other payables		(45,492)	(1,207,813)	(17,778)	(464,895)
Cash generated from Operations		168,526	4,474,367	401,741	10,505,528
Income tax paid		(70,720)	(1,877,616)	(2,193)	(57,347)
Interest paid		-	-	(230)	(6,014)
Interest received		5,254	139,494	2,583	67,545
Net cash generated from Operating Activities		103,060	2,736,245	401,901	10,509,712
Cash Flows from Investing Activities					
Proceeds from sale of plant and equipment		_	_	500	13,075
Purchase of plant and equipment		(33,954)	(901,478)	(7,632)	(199,577)
Net cash absorbed by Investing Activities		(33,954)	(901,478)	(7,132)	(186,502)
Cash Flows from Financing Activity					
Dividend paid		(60,000)	(1,593,000)	<u> </u>	
Net cash absorbed by Financing Activity		(60,000)	(1,593,000)	<u> </u>	
Net increase in cash and cash equivalents		9,106	241,765	394,769	10,323,210
Unrealised exchange loss on cash and cash equivalents		(3,640)	(96,642)	(9,592)	(250,831)
Cash and cash equivalents at the beginning of the year		1,219,884	32,387,920	834,707	21,827,588
Cash and cash equivalents at the end of the year	4	1,225,350	32,533,043	1,219,884	31,899,967
	_				

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

### Notes to the Financial Statements – March 31, 2005

#### 1. CORPORATE INFORMATION

The Company's principal place of business is at:

61 Robinson Road, # 09-03 Robinson Centre, Singapore 068893

The principal activities of the Company are those relating to shipping agents and brokers.

There have been no significant changes in the nature of these activities during the financial year.

The number of staff employed as of 31 March, 2005 was 2 (2004 : 2).

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of accounting

The financial statements are prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Companies Act.

The financial statements expressed in Singapore dollars are prepared in accordance with the historical cost convention.

The audited financial statements of the Company, prepared in accordance with the laws of Singapore, the country of incorporation, do not include the Indian Rupee equivalent figures, which have been arrived at by applying the year end interbank exchange rate of S\$1= Rs. 26.55 (2004: S\$1 = Rs. 26.15).

#### (b) Currency translation

Monetary assets and liabilities in foreign currencies are translated into Singapore dollars at rates of exchange closely approximate to those ruling at the balance sheet date and transactions in foreign currencies during the financial year are translated at rates ruling on transaction dates. Translation differences are dealt with through the income statement.

#### (c) Plant and equipment

Plant and equipment is stated at cost less accumulated depreciation. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repairs are charged to the income statement. When plant and equipment are sold or retired, their cost and accumulated depreciation are removed from the financial statements and any gain or loss resulting from their disposal is included in the income statement.

#### (d) Depreciation of plant and equipment

Depreciation is calculated to write off the cost of plant and equipment by the straight-line method over their estimated useful lives. The annual rates used are as follows:

Computers	50%
Furniture and fittings	331/3%
Renovation	331/3%
Office equipment	20%

Fully depreciated plant and equipment are retained in the financial statements until they are no longer in use.

#### (e) Cash and cash equivalents

Cash and cash equivalents include cash in hand, bank balances and fixed deposits.

#### f) Trade and other receivables

Trade and other receivables are recognised and carried at original invoiced amount less any provision for uncollectible amounts. A provision for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

#### (g) Trade and other payables

Trade and other payables are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### (h) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

- Agency income is recognised upon provision of agency services.
- (ii) Disbursement income is recognised upon completion of services.
- (iii) Interest income arising from bank deposits is recognised on an accrual basis.

#### (i) Income tax

Income tax expense is calculated on the basis of tax effect accounting, using the liability method and is applied to all significant temporary differences.

Deferred income tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carry-forward of unabsorbed capital allowances and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilised.

At each balance sheet date, the Company re-assesses unrecognised deferred tax assets and the carrying amount of deferred tax assets. The Company recognises a previously unrecognised deferred tax asset to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered. The Company conversely reduces the carrying amount

of a deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet date.

#### Impairment of assets

The carrying amounts of the Company's assets are reviewed at each balance sheet date. If any indication of impairment exists, an impairment loss is recognised to the extent of the excess of the carrying amount over the estimated recoverable amount.

#### (k) Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### **Employee benefits**

#### Defined Contribution Plan

As required by law, the Company makes contributions to the state pension scheme, the Central Provident Fund (CPF). CPF contributions are recognised as an expense in the income statement in the same period as the employment that gives rise to the contributions.

#### Employee leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. An accrual is made of the estimated liability for leave as a result of services rendered by employees up to the balance sheet date.

#### (m) **Operating lease**

Leases where the lessor effectively retains substantially all the risks and rewards of ownership of the leased item are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

#### PLANT AND EQUIPMENT

·	Computers	Furniture and fittings	Renovation	Office equipment	Total
	S\$	S\$	S\$	S\$	S\$
2005	Эф	3\$	3.9	34	3.0
Cost					
At 1 April 2004 Additions	8,486 2,145	8,592 -	13,770 28,321	8,810 3,488	39,658 33,954
At 31 March 2005	10,631	8,592	42,091	12,298	73,612
At 1 April 2004 Charge for the year	7,032 1,831	8,333 186	13,770 8,654	3,005 1,992	32,140 12,663
At 31 March 2005	8,863	8,519	22,424	4,997	44,803
Net book value At 31 March 2005	1,768	73	19,667	7,301	28,809
<u>2004</u>					
Cost At 1 April 2003 Additions Disposal Written off	9,404 2,053 (2,971)	8,592 - - -	13,770 - - -	8,274 5,579 – (5,043)	40,040 7,632 (2,971) (5,043)
At 31 March 2004	8,486	8,592	13,770	8,810	39,658
Accumulated depreciation At 1 April 2003 Charge for the year Disposal Written off	7,209 2,794 (2,971)	8,116 217 -	13,005 765 –	7,080 634 - (4,709)	35,410 4,410 (2,971) (4,709)
At 31 March 2004	7,032	8,333	13,770	3,005	32,140
Net book value At 31 March 2004	1,454	259		5,805	7,518

#### 3. PLANT AND EQUIPMENT (Contd.)

		Furniture			
	Communitorio	and	Renovation	Office	Total
	Computers Rs.	fittings Rs.	Rs.	equipment Rs.	Rs.
2005	KS.	KS.	KS.	KS.	KS.
Cost					
At 1 April 2004	221,908	224,682	360,085	230,382	1,037,057
Additions	56,950	_	751,922	92,606	901,478
Foreign translation					
difference	3,395	3,436	5,509	3,524	15,864
At 31 March 2005	282,253	228,118	1,117,516	326,512	1,954,399
At 1 April 2004	183,886	217,909	360,085	78,581	840,461
Charge for the year	48,613	4,938	229,764	52,888	336,203
Foreign translation difference	2,814	3,332	5,508	1,202	12,856
At 31 March 2005	235,313	226,179	595,357	132,671	1,189,520
Net book value					
At 31 March 2005	46,940	1,939	522,159	193,841	764,879
2004					
Cost At 1 April 2003	245,914	224,682	360,085	216,365	1,047,046
Additions	53,686	224,002	300,003	145,891	199,577
Disposal	(77,692)	_	_	-	(77,692)
Written off	_	_	_	(131,874)	(131,874)
At 31 March 2004	221,908	224,682	360,085	230,382	1,037,057
Accumulated depreciation					
At 1 April 2003	188,515	212,233	340,081	185,142	925,971
Charge for the year	73,063	5,676	20,004	16,579	115,322
Disposal	(77,692)	_	_	(4.0.2, 4.4.0)	(77,692)
Written off				(123,140)	(123,140)
At 31 March 2004	183,886	217,909	360,085	78,581	840,461
Net book value	20.022	6 772		151 001	106 506
At 31 March 2004	38,022	6,773		151,801	196,596
4. CASH AND CASH EQUIVALENTS					
			2005	2004	2004
		<b>S</b> \$	Rs.	S\$	Rs.
Cash in hand Cash at bank		323 768,315	8,576	48 766,726	1,255 20,049,885
Fixed deposit		456,712	20,398,763 12,125,704	453,110	11,848,827
Thed deposit		1,225,350	32,533,043	1,219,884	31,899,967
5. OTHER RECEIVABLES		1,223,330	32,333,043	1,219,004	31,099,907
5. OTHER RECEIVABLES					
		2005 S\$	2005 Rs.	<u>2004</u> S\$	2004 Rs.
		3.0	NS.	ЭФ	NS.
Other debtors		10,410	276,386	15,186	397,114
Deposits		39,048	1,036,724	39,110	1,022,726
Prepayments		3,647	96,828	4,180	109,307
		53,105	1,409,938	58,476	1,529,147

#### 6. AMOUNT OWING BY HOLDING COMPANY

The immediate and ultimate holding company is The Great Eastern Shipping Company Limited, a company incorporated in India. The amount owing by holding company is trade in nature, unsecured, interest free and has no fixed terms of repayment.

#### 7. OTHER PAYABLES

7 .	OTTLKTATABLES				
		2005	2005	2004	2004
		S\$	Rs.	S\$	Rs.
	Advances received	47.061	1 272 264	30	785
	Accruals Other creditors	47,961 8,316	1,273,364 220,790	94,253 7,486	2,464,716 195,759
	Other creditors				
		56,277	1,494,154	101,769	2,661,260
8.	SHARE CAPITAL				
		2005	2005	2004	2004
		S\$	Rs.	S\$	Rs.
	Authorised	<b>=</b> 00.000	40.000.000	<b>5</b> 00 000	43.075.000
	500,000 ordinary shares of S\$1 each	500,000	13,075,000	500,000	13,075,000
	Issued and fully paid				
	500,000 ordinary shares of S\$1 each	500,000	13,075,000	500,000	13,075,000
9.	PROFIT BEFORE TAXATION			,	
9.					
	Profit before taxation is arrived at after charging:				
		2005	2005	2004	2004
		S\$	Rs.	S\$	Rs.
	Director's fees	3,500	92,925	3,500	91,525
	Office rental –	3,300	3 <b>2,</b> 323	3,300	31,323
	operating lease	28,670	761,189	22,873	598,129
	Staff CPF contribution	17,261	458,280	12,800	334,720
10.	TAXATION				
		2005	2005	2004	2004
		S\$	Rs.	S\$	Rs.
	Current year provision	38,000	1,008,900	71,000	1,856,650
	Over provision for prior year	(280)	(7,434)	(1,255)	(32,818)
		37,720	1,001,466	69,745	1,823,832
	The current year income tax expense varied from the a	mount of income	tay eynense deter	mined by applyir	og the applicable

The current year income tax expense varied from the amount of income tax expense determined by applying the applicable Singapore statutory income tax rate to the profit before income tax as a result of the following differences:

2005 S\$	2005 Rs.	2004 S\$	2004 Rs.
228,727	6,072,703	411,185	10,752,488
35,000	929,250	71,738	1,875,949
2,600	69,030	2,817	73,664
(300)	(7,965)	(481)	(12,578)
(280)	(7,434)	(1,255)	(32,818)
_	_	(254)	(6,642)
_	_	(3,099)	(81,039)
700	18,585	279	7,296
37,720	1,001,466	69,745	1,823,832
	\$\$ 228,727 35,000 2,600 (300) (280) 700	S\$         Rs.           228,727         6,072,703           35,000         929,250           2,600         69,030           (300)         (7,965)           (280)         (7,434)           -         -           700         18,585	S\$         Rs.         S\$           228,727         6,072,703         411,185           35,000         929,250         71,738           2,600         69,030         2,817           (300)         (7,965)         (481)           (280)         (7,434)         (1,255)           -         -         (254)           -         -         (3,099)           700         18,585         279

#### 11. DIVIDENDS

Ordinary dividend paid or proposed:

Final dividends paid 15 cents per share, net of tax at 20% (2004 : Nil)

2005	2005	 2004
S\$	Rs.	Rs.
60,000	1,593,000	 

At the forthcoming Annual General Meeting, a final dividend of 15 cents per share net of tax of 20% amounting to a total of approximately \$\$ 60,000 is to be recommended. These financial statements do not reflect this dividend payable, which will be accounted for in the shareholder's equity as an appropriation of retained earnings in the year ending 31 March, 2006.

#### 12. RELATED PARTY TRANSACTIONS

The Company has the following significant transactions with the holding company on terms agreed between them as follows:

	======================================		<u>2004</u> \$\$	2004 Rs.
Agency fees billed to holding company	226,313	6,008,610	236,150	6,175,323
Disbursement income billed to holding company	1,025,987	27,239,955	1,458,947	38,151,464

#### 13. OPERATING LEASE COMMITMENTS

At the balance sheet date, the commitments in respect of operating leases are as follows:

Due within one year
Due within two to five years

•				
_	2005 S\$	2005 Rs.	2004 S\$	2004 Rs.
	32,517 43,357	863,326 1,151,128	20,415 84,320	533,852 2,204,968
	75,874	2,014,454	104,735	2,738,820

#### 14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### Liquidity risk

The Company has no significant liquidity risk.

#### Foreign currency risk

The majority of the Company's trading transactions are denominated in matching foreign currencies, therefore, there is a certain amount of natural hedge. The Company does not use any hedging instruments to protect against the volatility associated with foreign currency transactions, other assets and liabilities created in the normal course of business.

#### Interest rate risk

The Company has no significant exposure to market risk for changes in interest rates because it has no borrowings.

#### Credit risk

The carrying amount of trade and other receivables represents the Company's maximum exposure to credit risk.

#### Fair values

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The carrying amounts of trade and other receivables, cash and cash equivalents, trade and other payables and holding company's balance approximate their fair values due to their short-term nature.

### THE GREAT EASTERN (FUJAIRAH) L.L.C. – FZC

A Subsidiary Company

**Directors** S.J. Mulji

Vijay K. Sheth

**Registered Office** P.O. Box 5225

Fujairah U.A.E.

**Registration Number** 99-E-005

**Auditors** Messrs Kalyaniwalla & Mistry

Chartered Accountants Kalpataru Heritage

127, Mahatma Gandhi Road

Mumbai – 400 023

Bankers ABN-AMRO Bank

Dubai U.A.E.

### Report of the Directors for the year ended March 31, 2005

The Directors present their report with the financial statements of the Company for the year ended March 31, 2005.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the Company are as shown in the annexed financial statements.

#### DIVIDEND

No dividends will be distributed for the year ended March 31, 2005.

#### **DIRECTORS**

The Directors of the Company during the year under review were: S.J. Mulji

Vijay K. Sheth

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

select suitable accounting policies and then apply them consistently;

- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with relevant Company legislation. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

Messrs Kalyaniwalla & Mistry, Chartered Accountants were appointed as the auditors of the Company for the financial year 2004-05 in place of G.R. Atkinson FCA. They have expressed their willingness to accept re-appointment as auditors for the financial year 2005-06.

#### ON BEHALF OF THE BOARD

S.J. Mulji – DIRECTOR

April 28, 2005

# Report of the Auditors to the Members of The Great Eastern (Fujairah) L.L.C. – FZC

- We have audited the attached Balance Sheet of The Great Eastern (Fujairah) L.L.C. - FZC, as at March 31, 2005 and the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.

- c) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in Schedule 7 to the Accounts.
- d) In our opinion and to the best of our information and according to the explanations given to us the said accounts read with the notes thereon, give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2005;
  - ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date; and
  - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083

April 28, 2005

### Balance Sheet as at March 31, 2005

		US \$	Rupees	US \$ Previous Year	Rupees Previous Year
	Schedule			rievious ieai	rievious feat
SOURCES OF FUNDS	Semedare				
Shareholders' Funds					
Share Capital	1	150,000	6,562,500	150,000	6,562,500
Loan Funds					
Unsecured Loans	2	74,000	3,237,500	74,000	3,237,500
TOTAL		224,000	9,800,000	224,000	9,800,000
APPLICATION OF FUNDS					
Current Assets, Loans and Advances					
Cash and Bank Balances	3	68,160	2,982,001	83,314	3,644,988
Loans and Advances	4	5,115	223,781	5,027	219,931
		73,275	3,205,782	88,341	3,864,919
<b>Less: Current Liabilities and Provisions</b>					
Current Liabilities	5	873	38,194	8,769	383,644
Net Current Assets		72,402	3,167,588	79,572	3,481,275
Profit and Loss Account		151,598	6,632,412	144,428	6,318,725
TOTAL		224,000	9,800,000	224,000	9,800,000
<b>Significant Accounting Policies</b>	7				

The Schedules referred to above form an integral part of the Balance Sheet

As per our Report attached hereto

For and on behalf of For and on behalf of the Board

Kalyaniwalla and Mistry

Chartered Accountants

**Notes on Accounts** 

**S. J. Mulji** Director

Viraf R. Mehta

Partner

Vijay K. Sheth

April 28, 2005 Director

### Profit and Loss Account for the year ended March 31, 2005

	US\$	Rupees	US \$	Rupees
Schedule			Previous Year	Previous Year
INCOME:				
Interest Income	519	22,706	185	8,094
EXPENDITURE:				
Administration and Other Expenses 6	7,689	336,395	6,583	288,006
Loss for the year	7,170	313,689	6,398	279,912
Add: Prior period expenses	_	_	13,627	596,180
	7,170	313,689	20,025	876,092
Less: Provision for Taxation				
TOTAL	7,170	313,689	20,025	876,092
Add : Loss brought forward from previous year	144,428	6,318,723	124,403	5,442,631
Loss carried forward	151,598	6,632,412	144,428	6,318,723
Significant Accounting Policies 7				
Notes on Accounts 8				

The Schedules referred to above form an integral part of the Profit and Loss Account

As per our Report attached hereto

For and on behalf of For and on behalf of the Board

Kalyaniwalla and Mistry

Chartered Accountants
S. J. Mulji

Director

Viraf R. Mehta

Partner

April 28, 2005 Vijay K. Sheth
Director

### Schedules annexed to and forming part of the Accounts for the year ended March 31, 2005

	US\$	Rupees	US \$	Rupees
SCHEDULE "1"			Previous Year	Previous Year
CAPITAL:				
AUTHORISED: 500,000 (Previous Year 500,000) Ordinary shares				
of US \$ 1/- each	500,000	21,875,000	500,000	21,875,000
ISSUED, SUBSCRIBED & PAID UP				
150,000 (Previous Year 150,000) Ordinary shares of US \$ 1/- each fully paid up	150,000	6,562,500	150,000	6,562,500
(The entire issued share capital is held by	100,000	3,332,333	.50,000	0,002,000
The Great Eastern Shipping Co. Ltd., the holding company)	150,000	6,562,500	150,000	6,562,500
		0,302,300	130,000	0,302,300
SCHEDULE "2" UNSECURED LOANS:				
Loan from The Great Eastern Shipping Co. Ltd.,				
the holding company	74,000	3,237,500	74,000	3,237,500
	74,000	3,237,500	74,000	3,237,500
SCHEDULE "3"				
CASH AND BANK BALANCES:				
Balances with banks :  — On current account with :	8,186	358,138	23,858	1,043,788
ABN AMRO Bank, Dubai	,	,		
(Maximum Balance US \$ 23,858/- Previous Year US \$ 153,514/-)				
<ul> <li>On call deposit account</li> </ul>	59,974	2,623,863	59,456	2,601,200
ABN AMRO Bank, Dubai (Maximum Balance US \$ 59,974/-,				
Previous Year US \$ 81,440/-)				
	68,160	2,982,001	83,314	3,644,988
SCHEDULE "4" LOANS AND ADVANCES:				
(Unsecured – considered good unless otherwise stated)				
Advances recoverable in cash or in kind or for	- 44-	222 704	F 027	210.021
value to be received	5,115	223,781	5,027	219,931
	5,115	223,781	5,027	219,931
SCHEDULE "5"				
CURRENT LIABILITIES:	625	27.244	625	27.244
Sundry Creditors Due to The Great Eastern Shipping Co. London Ltd.	625 248	27,344 10,850	625 8,144	27,344 356,300
- 11 10 11 11 11 11 11 11 11 11 11 11 11	873	38,194	8,769	383,644
SCHEDULE "6"				
ADMINISTRATION AND OTHER EXPENSES: Office Rent	6,050	264,688	5,623	246,006
Survey Expenses	248	10,850	_	_
Licence Fees Auditors' remuneration (including service tax):	609	26,644	146	6,388
<ul><li>Audit Fees</li></ul>	625	27,344	625	27,344
Miscellaneous expenses	157	6,869	189	8,269
	7,689	336,395	6,583	288,006

# Schedules annexed to and forming part of the Accounts for the year ended March 31, 2005

#### SCHEDULE "7"

#### **SIGNIFICANT ACCOUNTING POLICIES:**

#### (a) Accounting Convention:

The financial statements expressed in US Dollars are prepared under the historical cost convention, in accordance with generally accepted accounting principles in India, the accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.

#### (b) Revenue Recognition:

Interest income arising from bank deposits is recognised on an accrual basis.

#### (c) Currency Translation:

Monetary assets and liabilities in foreign currencies are translated into US Dollars at rates of exchange ruling at the balance sheet date and transactions in foreign currencies during the financial year are translated at rates ruling on transaction dates. Exchange differences are dealt with through the Profit and Loss Account for the year.

#### SCHEDULE "8"

#### **NOTES ON ACCOUNTS:**

#### 1. Amount due to Holding Company:

The immediate and ultimate holding company is The Great Eastern Shipping Co. Ltd., a Company incorporated in India. The amount due to the holding Company is unsecured, interest free and has no fixed terms of repayment.

#### 2. Related Party Disclosures:

- (i) List of Related Parties
  - (a) Parties where control exists
    - Holding Company

The Great Eastern Shipping Co. Ltd.

(b) Other related parties with whom transactions have taken during the year:

Fellow Subsidiary

The Great Eastern Shipping Co. London Ltd.

	D ' W
Previous Year	Previous Year
(ii) Transactions with related parties :	
(a) Reimbursement of insurance, accruals and payments :	
Fellow Subsidiary <b>248 10,850</b> 235,716	10,312,575
(b) Repayment of loan:	
Holding Company – 150,859	6,600,081
(c) Outstanding balances as at March 31, 2005	
(i) Fellow Subsidiary :	
Payables <b>248 10,850</b> 8,143	356,256
(ii) Holding Company :	
Share Capital <b>150,000 6,562,500</b> 150,000	6,562,500
Unsecured Loan <b>74,000 3,237,500</b> 74,000	3,237,500

- **3.** Additional information pursuant to the provisions of paragraphs 4C and 4D of Schedule VI of the Companies Act, 1956, to the extent not applicable are not given.
- **4.** The audited financial statements of The Great Eastern (Fujairah) L.L.C. FZC are expressed in US Dollars, the currency in which the books of account have been maintained. The audited financial statements do not include the Indian Rupee equivalent figures, which have been arrived at by applying the year-end inter bank exchange rate of USD 1 = INR 43.75 (Previous Year USD 1 = INR 43.75).
- 5. Previous Years figures have been regrouped wherever necessary to conform to current years classification.

### Cash Flow Statement for the year ended on March 31, 2005

		US\$	Rupees	US \$ Previous Year	Rupees Previous Year
Α.	CASH FLOW FROM OPERATING ACTIVITIES:  NET LOSS BEFORE TAX:  ADJUSTMENTS FOR:  Prior year adjustments	(7,170)	(313,688)	(6,398) (13,627)	(279,913) (596,181)
	Interest earned	(519)	(22,706)	(185)	(8,094)
	OPERATING LOSS BEFORE WORKING CAPITAL CHANGES ADJUSTMENTS FOR:	(7,689)	(336,394)	(20,210)	(884,188)
	Trade & Other Receivables	(88)	(3,850)	222,546	9,736,388
	Trade Payables	(7,896)	(345,450)	(72,324)	(3,164,175)
	NET CASH FROM / (USED IN) OPERATING ACTIVITIES	(15,673)	(685,694)	130,012	5,688,025
В.	CASH FLOW FROM INVESTING ACTIVITIES: Interest received	519	22,706	185	8,094
	NET CASH FROM / (USED IN) INVESTING ACTIVITIES:	519	22,706	185	8,094
C.	CASH FLOW FROM FINANCING ACTIVITIES: Repayments of borrowings		_	(150,859)	(6,600,081)
	NET CASH USED IN FINANCING ACTIVITIES	_		(150,859)	(6,600,081)
Ne	(decrease) in cash and cash equivalents	(15,154)	(662,988)	(20,662)	(903,962)
Cas	h and cash equivalents as at April 1, 2004	83,314	3,644,988	103,976	4,548,950
Cas	h and cash equivalents as at March 31, 2005	68,160	2,982,000	83,314	3,644,988

As per our Report attached hereto

For and on behalf of

Kalyaniwalla and Mistry

Chartered Accountants

Viraf R. Mehta

Partner

April 28, 2005

For and on behalf of the Board

S. J. Mulji

Director

Vijay K. Sheth

Director

### THE GREATSHIP (INDIA) LTD.

A Subsidiary Company

**Directors** Vijay K. Sheth

Bharat K. Sheth

Ocean House

Pradyumna R. Naware Balan Wasudeo

**Registered Office** 

134/A, Dr. Annie Besant Road Worli, Mumbai – 400 018

**Registration Number** IJ 63090 MH 2002 PLC 136326

**Auditors** Messrs Kalyaniwalla & Mistry

Chartered Accountants Kalpataru Heritage

127, Mahatma Gandhi Road

Mumbai - 400 023

### **Directors' Report**

#### **DIRECTOR'S REPORT TO THE SHAREHOLDERS**

Your Directors have pleasure in presenting the Third Report, for the period ended March 31, 2005.

#### **FINANCIAL RESULTS**

Your Company for the year ended March 31, 2005 has incurred a loss of Rs. 2,733/-.

#### **DIVIDEND**

The Directors do not recommend any dividend for the year in view of the loss sustained by the Company.

#### **CURRENT YEAR**

Your Directors had proposed to explore the possibility of undertaking insurance broking as one of its business activities. Accordingly, the Company had proposed an amendment to the Memorandum of Association by passing a special resolution at the Annual General Meeting held on June 24, 2004. An application for approval of the amendment of the Memorandum of Association had been made. However, in order to carry out the activity in the field of insurance various rules and regulations of Insurance Regulatory Development Authority (IRDA) needed to be followed like requirement of minimum capital etc. In view of the current scenario and the various requirements of IRDA, your Directors are of the opinion that it would not be feasible to enter into the insurance sector at this juncture.

#### **DIRECTORS**

Mr. Vijay K. Sheth, Director retires by rotation and being eligible, offers himself for re-appointment.

#### **AUDITORS**

Messrs Kalyaniwalla & Mistry, Chartered Accountants, retire as auditors of the Company and have given their consent for reappointment. The Shareholders will be required to elect auditors for the current year and fix their remuneration.

#### PARTICULARS ON CONSERVATION OF ENERGY AND **TECHNOLOGY ABSORPTION**

Information as regard to a) Conservation of Energy and b) Technology Absorption is not applicable to your Company.

#### **PARTICULARS OF EMPLOYEES**

There is no employee who was in receipt of remuneration exceeding the limits specified in Section 217 (2A) of the Companies Act, 1956.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956 the Board of Directors hereby state that:

- in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures.
- 2. the Directors had selected accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
- the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- the Directors had prepared the annual accounts on a going concern basis.

#### **FOREIGN EXCHANGE**

There was no:

- Foreign exchange earning
- Foreign exchange expenditure

during the period under review.

#### **APPRECIATION**

Your Directors wish to place on record their gratitude to the Company's bankers for their continuous support.

For and on behalf of the Board

Pradyumna R. Naware **Balan Wasudeo** 

Director Director

## Report of the Auditors to the Members of The Greatship (India) Ltd.

- We have audited the attached Balance Sheet of The Greatship (India) Ltd., as at March 31, 2005 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3) As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government in terms of Section 227 (4A) of the Companies Act, 1956 we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4) Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - e) In our opinion and to the best of our information and according to the explanations given to us the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2005;
    - ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5) On the basis of the written representations received from the Directors of the Company as on March 31, 2005, and taken on record by the Board of Directors, we report that none of the Directors of the Company is disqualified as on March 31, 2005, from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.

For and on behalf of Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083 Mumbai, April 28, 2005

### (Annexure to the Auditors' Report

Referred to in Paragraph 3 of our report of even date on the accounts of Greatship (India) Ltd. for the year ended March 31, 2005 :

- (a) The Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
  - (b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that there are no contracts or arrangements referred to in Section 301 of the Act that need to be entered in the register required to be maintained under that section.
- In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Section 58A, 58AA or any other relevant provisions of the Companies Act, 1956.
- As informed to us, the maintenance of cost records has not been prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
- 5. (a) According to the records examined by us, the Company did not have any liability on account of statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Customs duty, Excise duty, Cess during the year.
  - (b) According to the information and explanations given to us and the records examined by us, there are no dues of Sales tax, Income tax, Customs duty, Wealth tax, Service tax, Excise duty or Cess outstanding on account of any dispute.
- The Company does not have any dues to a financial institution or bank or debenture holders.
- The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities
- In our opinion and according to the information and explanations given to us, the nature of the activities of the Company does not attract any special statute applicable to chit fund and nidhi / mutual benefit fund / societies.
- The Company did not deal or trade in shares, securities, debentures or other investments during the financial year.
- According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- 1. The Company has not taken any term loans during the year.
- The Company has not raised any funds on short term basis during the year.
- 13. The Company has not made any preferential allotment of shares to parties or companies covered under Section 301 of the Act.
- 14. The Company has not issued any debentures.
- The Company has not raised any money through a public issue during the year.
- 16. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported.
- In our opinion, the other clauses of the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India are not applicable to the Company for the year.

For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083 Mumbai, April 28, 2005

### Balance Sheet as at March 31, 2005

	Schedule	As at March 31, 2005 Rupees	As at March 31, 2004 Rupees	Schedule	Year ended March 31, 2005 Rupees	Year ended March 31, 2004 Rupees
SOURCES OF FUNDS		•	·	INCOME		- Kapees
Shareholders' Funds : Capital	1	500,000	500,000			
TOTAL		500,000	500,000	EXPENDITURE		
APPLICATION OF FUND	S			Audit Fees	1,653	1,620
Current Assets, Loans				Bank Charges	-	500
and Advances:	2	404.047	401.047	Miscellaneous Expenses	1,080	600
Cash and Bank Balances Loan and Advances	2 3	481,047 18,453	481,047 18,453		2,733	2,720
		499,500	499,500	Loss for the period before tax Provision for taxation of	2,733	2,720
Less: Current Liabilities and Provisions:				previous year		18,500
Current Liabilities	4	6,528	3,795		2,733	21,220
Provision for Tax	5	18,500	18,500	Balance brought forward	22,795	1,575
		25,028	22,295	Balance carried forward	25,528	22,795
Net Current Assets		474,472	477,205	Earnings per share	(0.05)	(0.42)
Profit and Loss Account		25,528	22,795	Notes on Accounts 6		
TOTAL		500,000	500,000	7 0 1 1 6 1 6		. (d. p. %)
Notes on Accounts	6			The Schedules referred to above form and Loss Account.	an integral pa	rt of the Profit

Profit and Loss Account for the year ended March 31, 2005

The Schedules referred to above form an integral part of the Balance Sheet.

Partner	Director	Partner	Director
Viraf R. Mehta	Balan Wasudeo	Viraf R. Mehta	Balan Wasudeo
Chartered Accountants	Director	Chartered Accountants	Director
For and on behalf of Kalyaniwalla & Mistry	Pradyumna R. Naware	For and on behalf of Kalyaniwalla & Mistry	Pradyumna R. Naware
As per our Report of even date	For and on behalf of the Board	As per our Report of even date	For and on behalf of the Bo

Mumbai, April 28, 2005

### Schedules Annexed to and forming part of the Balance Sheet as at March 31, 2005

	As at March 31, 2005 Rupees	As at March 31, 2004 Rupees	SCHEDULE "6" NOTES ON ACCOUNTS  1. Significant Accounting Policies (a) Accounting Convention The financial statements are prepared under the
SCHEDULE "1" SHARE CAPITAL AUTHORISED: 50,000 Equity Shares of Rs. 10 each ISSUED, SUBSCRIBED & PAID UP: 50,000 Equity Shares of	500,000	500,000	historical cost convention, on an accrual basis, in accordance with the Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.  (b) Provision for taxation  (i) Provision for current income tax is made on the
Rs. 10 each fully paid up	500,000	500,000	basis of the assessable income under the Income
Note: The entire share capital is held by The Great Eastern Shipping Co. Ltd., the holding company.	500,000	500,000	Tax Act, 1961.  (ii) The deferred income tax on account of timing differences between taxable income and accounting income for the year is accounted for by applying the tax rates and laws, enacted or substantially enacted as of the balance sheet date.
SCHEDULE "2" CASH AND BANK BALANCES Balance with a scheduled bank - On current account	481,047	481,047	2. Income Taxes  The realisation of the deferred tax assets is dependent on the generation of sufficient future taxable income during the periods in which the timing differences are recovered or settled. In the absence of virtual certainty that sufficient future taxable income will be available against which the net deferred
	481,047	481,047	tax assets can be realised on a prudent and conservative
SCHEDULE "3" LOAN AND ADVANCES (Unsecured - considered good unless otherwise stated) Advance tax & taxes			basis the same has not been recognised in the accounts.  3. Earning per share  As at March 31, 2005 Rupees Rupees  As at March 31, 2004 Rupees
deducted at source	18,453	18,453	Net Profit/(Loss) after tax (2,733) (21,220)
SCHEDULE "4" CURRENT LIABILITIES Sundry Creditors (including Rs. 4,875/- due	6,528	3,795	No. of Equity shares At the commencement of the year Issued during the year Weighted average no. of equity  50,000 50,000 50,000
to the holding company, previous year Rs. 2,175/-)	6,528	3,795	shares during the year Basic & diluted Earning per share (0.05) (Face value Rs. 10)
SCHEDULE "5" PROVISIONS Provision for Taxation	18,500 18,500	18,500 18,500	4. Related party disclosure  i) List of the related party Holding Company The Great Eastern Shipping Co. Ltd.
			ii) Transaction with related party Outstanding balances payable to Holding Company  4,875 2,175

- 5. Previous Year figures have been regrouped wherever necessary.
- 6. Additional Information pursuant to the provisions of Paragraphs 4C and 4D of Schedule VI to the Companies Act, 1956, to the extent not applicable are not given.

### Additional Information as required under Part IV of Schedule VI to the Companies Act, 1956

#### **Balance Sheet Abstract and Company's General Business Profile:**

1	Regis	tration	<b>Details</b>	
1.	Kegis	uauon	Details	•

Registration No.	136326
State Code	11
Balance Sheet Date	31-03-2005

#### II. Capital Raised during the year:

Public Issue		NIL
Rights Issue		NIL
Bonus Issue		NIL
Private Placement		NIL

#### III. Position of Mobilisation and

<b>Deployment of Funds:</b>	Amount (Rupees)
Total Liabilities	525,028
Total Assets	525,028

#### **Sources of Funds:**

Paid-up Capital	500,000
Reserves & Surplus	NIL
Secured Loans	NIL
Unsecured Loans	NIL

#### **Application of Funds:**

Net Fixed Assets	NIL
Investments	NIL
Net Current Assets	474,472
Miscellaneous Expenditure	NIL
Accumulated Losses	25,528

#### IV. Performance of Company: Amount (Rupees)

Turnover	NIL
Total Expenditure	2,733
Loss Before Tax	2,733
Loss After Tax	2,733
Earnings Per Share	(0.05)
Dividend Rate (%)	NIL

#### V. Generic Names of Three Principal Products/ Services of Company (as per monetary terms):

Description	Item Code No.
Shipping	N.A.
Offshore	N.A.

# Cash Flow Statement for the year ended March 31, 2005

		As at March 31, 2005 Rupees	As at March 31, 2004 Rupees
A.	Cash Flow From Operating Activities Net Loss Before Tax	(2,733)	(2,720)
	Adjustments : Operating Loss Before Working Capital Changes Adjustment for :	(2,733)	(2,720)
	Trade payables Cash Generated from Operations Taxes paid	2,733 - -	2,220 (500) (18,453)
	Net Cash Flow/(Used in) Operating Activities	_	(18,953)
В.	Cash Flow from Investing Activities	_	_
C.	Cash Flow from Financing Activities Net Increase/(Decrease)	_	
	in Cash and Cash Equivalents Cash and Cash Equivalents		(18,953)
	at the beginning of the year Cash and Cash Equivalents at the end of the year	481,047 481,047	500,000 481,047
	,		

As per our Report attached hereto

For and on behalf of Kalyaniwalla & Mistry	For and on behalf of the Board
Chartered Accountants	
	Pradyumna R. Naware
	Director
Viraf R. Mehta	
Partner	

### DEEP WATER SERVICES (INDIA) LTD.

A Subsidiary Company

**Directors** Vijay K. Sheth

Pradyumna R. Naware

Balan Wasudeo

Company Secretary Manoj Contractor

**Registered Office** Ocean House

134-A, Dr. Annie Besant Road Worli, Mumbai - 400 018

**Registration Number** U 63032 MH 2002 PTC 136714

**Auditors** Messrs Kalyaniwalla & Mistry

Chartered Accountants Kalpataru Heritage

127, Mahatma Gandhi Road

Mumbai – 400 023



#### Dear Shareholders.

The Board of Directors have pleasure in presenting the 3rd Annual Report on the business and operations of your Company together with the Audited Accounts for the financial year ended March 31, 2005

#### **Financial Performance**

	2004-05 (Rs.)	2003-04 (Rs.)
Income:	(,	(1101)
Income from Operations	436,411,292	359,761,179
Other Income	136,516,531	50,838,257
	572,927,823	410,599,436
Expenditure:		
Operating Expenses	535,013,417	337,791,686
Administration and	2,161,152	1,735,689
Other Expenses		
Interest and Finance charges	16,696,535	14,243,290
Depreciation	26,604,605	14,410,805
	580,475,709	368,181,470
Profit/(Loss) before tax	(7,547,886)	42,417,966
Add/(Less): Provision for tax:		
<ul><li>Current</li></ul>	_	(3,100,000)
<ul><li>Deferred</li></ul>	2,300,105	(20,118,747)
	2,300,105	(23,218,747)
Profit/(Loss) after tax	(5,247,781)	19,199,219
Add : Profit/(Loss) brought forward	19,150,002	(49,217)
from previous year		
Balance carried forward	13,902,221	19,150,002

During the year ended March 31, 2005 your Company earned an income from operations of Rs. 436,411,292/-. The other income of Rs. 136,516,531/- was mainly on account of insurance claim recovery. Your Company has incurred a loss of Rs. 7,547,886/- as compared to a profit before tax of Rs. 42,417,966/-. The loss can be attributed to non availability of Rig for operation for about 86 days as she was damaged due to heavy weather and also increase in Repairs and Maintenance expenditure.

#### Dividend

The Directors do not recommend any dividend for the year in view of the loss sustained by the Company.

#### **Operations**

The drill barge "Badrinath" is performing satisfactorily after she resumed the work.

#### **Directors**

Mr. Balan Wasudeo retires by rotation and being eligible, offers himself for re-appointment.

#### **Auditors**

Messrs Kalyaniwalla & Mistry, Chartered Accountants, retire as auditors of the Company and have given their consent for re-appointment. The Shareholders will be required to elect auditors for the current year and fix their remuneration.

#### Particulars on Conservation of Energy and Technology Absorption

Information as regard to a) Conservation of Energy and b) Technology Absorption is not applicable to our Company.

#### **Particulars of Employees**

There were no employees who were in receipt of remuneration exceeding the limits specified in Section 217(2A) of the Companies Act, 1956.

#### **Directors Responsibility Statement**

Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956 the Board of Directors hereby state that :

- in the preparation of the annual accounts, the applicable accounting standards had been followed (alongwith proper explanation relating to material departures) and that there are no material departures;
- they have, selected the accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- they have prepared the annual accounts on a going concern

#### Foreign Exchange Earnings and Expenditure

Foreign exchange earned during the period under consideration was Rs. 4350.32 lakhs.

Foreign exchange expenditure incurred during the year amounted to Rs. 2809.85 lakhs.

For and on behalf of the Board

Vijay K. Sheth Chairman

# Report of the Auditors to the Members of Deep Water Services (India) Ltd.

- We have audited the attached Balance Sheet of Deep Water Services (India) Ltd., as at March 31, 2005 and the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government in terms of Section 227 (4A) of the Companies Act, 1956 we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph (3) above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.

- d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
- e) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2005; and
  - ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date
  - iii) in the case of the cash flow statement, of the cash flows for the year ended on that date.
- 5. On the basis of the written representations received from the Directors of the Company as on March 31, 2005, and taken on record by the Board of Directors, we report that none of the Directors of the Company is disqualified as on March 31, 2005, from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.

For and on behalf of

Kalyaniwalla & Mistry Chartered Accountants

#### Viraf R. Mehta

Partne

Membership No.: 32083

Mumbai, April 28, 2005

### **Annexure to the Auditors' Report**

Referred to in Paragraph (3) of our report of even date on the accounts of Deep Water Services (India) Ltd. for the year ended March 31, 2005

3.

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The fixed assets have been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.
  - (c) There was no disposal of fixed assets during the year.
- 2. (a) The management has conducted physical verification of inventory at reasonable intervals.

- (b) In our opinion, the procedures followed by the management for such physical verification are reasonable and adequate in relation to the size of the Company and nature of its business.
- (c) In our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventories as compared to the book records were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
- (a) The Company has not granted any loans, secured or unsecured to companies, firms or other parties listed in

- the register maintained under Section 301 of the Companies Act, 1956.
- (b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of services. During the course of our audit no major weakness has been observed in the internal controls.
- 5. Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that there are no contracts or arrangements referred to in Section 301 of the Act that need to be entered in the register required to be maintained under that section.
- 6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Section 58A, 58AA or any other relevant provisions of the Companies Act, 1956.
- The Company has an internal audit system, which in our opinion, is commensurate with the size and nature of its business.
- 8. As informed to us, the maintenance of cost records has not been prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
- 9. (a) According to the information and explanations given to us and according to the books and records as produced and examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Customs duty, Excise duty, Cess and other statutory dues with the appropriate authorities, where applicable.
  - (b) According to the books of account and records as produced and examined by us, there are no dues of Sales tax, Income tax, Customs duty, Wealth tax, Service tax, Excise duty or Cess which have not been deposited on account of any dispute.
- 10. The Company has no accumulated losses at the end of the financial year, however the Company has incurred a cash loss in the immediately preceding financial year.

- 11. According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.
- 13. In our opinion and according to the information and explanation given to us, the nature of the activities of the Company does not attract any special statute applicable to chit fund and nidhi / mutual benefit fund / societies.
- 14. The Company has not dealt or traded in shares, securities, debentures or other investments during the financial year.
- 15. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions, the terms and conditions whereof are prima facie prejudicial to the interest of the Company.
- 16. As informed to us, the term loans were applied by the Company for the purpose for which they were obtained.
- 17. On the basis of an overall examination of the balance sheet and cash flows of the Company and the information and explanation given to us, we report that the Company has not utilised any funds raised on short term basis for long term investments.
- The Company has not made any preferential allotment of shares to parties or companies covered under Section 301 of the Act.
- According to the information and explanations given to us and the records examined by us, the Company has not issued any debentures.
- 20. The Company has not raised any money through a public issue during the year.
- 21. Based upon the audit procedures performed and the information and explanation given by the management, we report that no fraud on or by the Company has been noticed or reported.

For and on behalf of

Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083

### Balance Sheet as at March 31, 2005

### **Profit and Loss Account for the year ended March 31, 2005**

Previous Schedule Year				( <b>Rupees)</b> Previous Year	Schedule				( <b>Rupees)</b> Previous Year
SOURCES OF FUNDS:					INCOME: Income from Operation	s 14		436,411,292	250 761 170
Shareholders' Funds : Capital	1	500,000		500,000	•				359,761,179
Reserves and Surplus	2	13,919,878		19,167,659	Other Income	15		136,516,531	50,838,257
			14 410 979					572,927,823	410,599,436
Loan Funds :			14,419,878	19,667,659	EXPENDITURE:				
Secured Loans	3	240,000,000		400,000,000	Operating Expenses	16	535,013,417		337,791,686
Unsecured Loans	4	71,000,000		125,000,000	Administration and				
			311,000,000	525,000,000	Other Expenses	17	2,161,152		1,735,689
Deferred Tax Liability (Ne	et)		17,800,985	20,101,090	Interest and Finance				
TOTAL			343,220,863	564,768,749	Charges	18	16,696,535		14,243,290
			0.10/220/000	30 1,7 00,7 13	Depreciation		26,604,605		14,410,805
APPLICATION OF FUNDS Fixed Assets:	5 5							580,475,709	368,181,470
Gross Block		79,886,705		79,368,044	Profit / (Loss) Before Tax			(7,547,886)	42,417,966
Less : Depreciation		41,015,410		14,410,805	Add / (Less) : Provision for	Tax:			
Net Block			38,871,295	64,957,239	<ul><li>Current</li></ul>		-		(3,100,000)
Current Assets,			50,07 1,235	0 1,337,1233	<ul> <li>Deferred</li> </ul>		2,300,105		(20,118,747)
Loans and Advances:								2,300,105	(23,218,747)
Inventories	6	14,564,103		6,795,975	Profit / (Loss) for the				
Sundry Debtors	7	46,549,384		50,917,343	year after tax			(5,247,781)	19,199,219
Cash and Bank Balanc Other Current Assets	es 8	27,468,535 504,732		59,839,680 1,332,353	Add: Profit / (Loss)				
Loans and Advances	10	65,545,623		40,949,080	Brought Forward from				
		154,632,377		159,834,431	Previous Year			19,150,002	(49,217)
		134,032,377		133,034,431	Balance Carried Forward			13,902,221	19,150,002
Less: Current Liabilities and Provisions:					Earnings per share			(104.96)	1,355.49
Current Liabilities	11	77,535,727		45,342,636		\			
Provisions	12	3,100,000		3,100,000	Significant Accounting				
		80,635,727		48,442,636	Policies	19			
Not Comment Assets			72.00( (50		Notes on Accounts	20			
Net Current Assets Miscellaneous Expenditur	'e		73,996,650	111,391,795					
(to the extent not written	C								
off or adjusted):	13		230,352,918	388,419,715					
TOTAL			343,220,863	564,768,749					
Significant Accounting									
Policies	19								
Notes on Accounts	20								
The Schedules referred to	above fo	orm an integral p	art of the Bala	nce Sheet.	The Schedules referred to ab	ove form	n an integral part	of the Profit and	Loss Account.
As per our Report attached For and on behalf of	d hereto	For a	nd on behalf of	the Board	As per our Report attached For and on behalf of	hereto	For a	nd on behalf of	the Board
Kalyaniwalla and Mistry Chartered Accountants			<b>Vijay K. Sh</b> Director	eth	Kalyaniwalla and Mistry Chartered Accountants			<b>Vijay K. Sh</b> Director	eth
<b>Viraf R. Mehta</b> Partner	•	Contractor ny Secretary	<b>Pradyumna</b> Director	R. Naware	<b>Viraf R. Mehta</b> Partner	•	Contractor ny Secretary	<b>Pradyumna</b> Director	R. Naware
Mumbai, April 28, 2005			<b>Balan Wası</b> Director	udeo	Mumbai, April 28, 2005			<b>Balan Was</b> Director	udeo

#### Rupees Previous Year

### Schedules Annexed to and forming part of the Balance Sheet as at March 31, 2005

#### SCHEDULE"2" **RESERVES AND SURPLUS**

(a) General Reserve: As per Last Balance Sheet Deferred tax liability (net) as on April 1, 2003

17,657 17,657 17,657 17,657 13,902,221 19,150,002

Rupees Previous Year

(b) Profit and Loss Account

SCHEDULE"3"

**SECURED LOANS** 

13,919,878 19,167,659

#### SCHEDULE "1" **SHARE CAPITAL**

AUTHORISED:

50,000 (Previous Year 50,000) Equity Shares of Rs. 10 each

ISSUED, SUBSCRIBED & PAID UP 50,000 (Previous Year 50,000) Equity Shares of Rs. 10 each fully paid up.

Note: The entire share capital is held by The Great Eastern Shipping Co. Ltd., the holding company.

500,000	500,000

500,000

500,000

500,000

500.000

Term Loan from bank

(Secured by hypothecation of Rig, an unconditional irrevocable corporate guarantee and the assignment of insurances by The Great Eastern Shipping Co. Ltd., the holding company)

400,000,000

400.000.000

240,000,000

240,000,000

54,000,000

SCHEDULE "4" **UNSECURED LOANS** 

Loan from The Great Eastern Shipping Co. Ltd., the holding company

71,000,000 125,000,000 71,000,000 125,000,000

Amount due within one year

#### SCHEDULE "5" **FIXED ASSETS**

Rupees

54,000,000

Particulars	Cost				Depreciation				Net Block	
	As at April 1, 2004	Additions	Deductions	As at March 31, 2005	Upto March 31, 2004	For the year	Adjustments on assets sold	Upto March 31, 2005	As at March 31, 2005	As at March 31, 2004
Plant & Machinery	79,368,044	518,661	_	79,886,705	14,410,805	26,604,605	_	41,015,410	38,871,295	64,957,239
TOTAL	79,368,044	518,661	_	79,886,705	14,410,805	26,604,605	-	41,015,410	38,871,295	64,957,239
Previous Year	_	79,368,044	_	79,368,044	-	14,410,805	_	14,410,805	64,957,239	

Rupees
Previous
Voor

Rupees Previous Year

#### SCHEDULE "6" **INVENTORIES**

Fuel oils

#### SCHEDULE "7" **SUNDRY DEBTORS**

(Unsecured)

Debts outstanding (considered good): For a period more than six months Others

#### SCHEDULE "8" **CASH AND BANK BALANCES**

(a) Balances with scheduled banks: On current account

(b) Balances with other banks: On call deposit with ABN AMRO Bank, London (Maximum balance Rs. 121,489,956/-, Previous Year Rs. 77,506,166/-)

14,564,103	6,795,975
14,564,103	6,795,975
624	-
46,548,760	50,917,343
46,549,384	50,917,343
5,605,911	4,757,878
21,862,624	55,081,802

59.839.680

27,468,535

#### SCHEDULE "9" **OTHER CURRENT ASSETS** Accrued Income

SCHEDULE "10" LOANS AND ADVANCES

(Unsecured - considered good unless otherwise stated) (a) Advances recoverable in cash or in kind or for value to be received

(b) Advance payment of taxes

#### SCHEDULE"11" **CURRENT LIABILITIES**

**Sundry Creditors** Due to The Great Eastern Shipping Co. Ltd., the holding company Other liabilities Interest accrued but not due

(including Rs. 320,000/-, Previous Year Rs. 5,261,688/-, accrued on loan from the holding company)

1,332,353
1,332,353

59,804,001 38,558,739 5,741,622 2,390,341 40,949,080 65,545,623 43,739,835 16,494,417 31,701,159 19,932,102 568,664 1.644.314 1,526,069 7,271,803

77,535,727 45,342,636

			Rupees Previous
SCHEDULE "12"			Year
PROVISIONS			
Provision for taxation		3,100,000	3,100,000
		3,100,000	3,100,000
SCHEDULE "13"			
MISCELLANEOUS			
EXPENDITURE			
(to the extent not written			
off or adjusted)			
(a) Preliminary Expenses			
As per last balance sheet	23,932		35,900
Add : Expenditure incurred			
during the year			
	23,932		35,900
Less : Amortised during the year	23,932		11,968
		-	23,932
(b) Deferred Revenue Expenditure			
- Repairs and Maintenance			
Expenditure	200 205 702		16 416 140
As per last balance sheet Add : Expenditure incurred	388,395,783		16,416,140
during the year	_		458,145,449
during the year	200 205 702		<del></del>
Less : Amortised during	388,395,783		474,561,589
the year	158,042,865		86,165,806
/		230,352,918	388,395,783
SCHEDULE "14"		230,352,918	388,419,715
INCOME FROM			
OPERATIONS			
Contract Revenue (Gross)		436,411,292	359,761,179
(Income - tax deducted at		, , , , , , , , , , , , , , , , , , , ,	, ,
source Rs. 2,337,089/-,			
Previous Year - Rs. 2,390,341/-)			
		436,411,292	359,761,179
SCHEDINE #15"			
SCHEDULE "15" OTHER INCOME			
Dividend Income			2,753,976
Interest Income (Gross)		424,460	122,113
Gain on foreign currency		424,400	122,113
transactions (Net)		7,573,915	47,817,116
Insurance Claim received		127,514,972	_
Miscellaneous Income		1,003,184	145,052
		136,516,531	50,838,257
SCHEDULE "16"			
OPERATING EXPENSES			
Commissary and Quarters		2,498,888	1,640,919
Insurance .		-	9,634,573
Repairs and maintenance		333,844,562	157,807,001
(Including deferred revenue			
expenses written of			
Rs. 158,042,865/-, Previous year Rs. 86,165,806/-)			
Charter hire paid		116,326,907	104,885,995
Fuel and Water		54,821,033	29,654,830
Supplies		25,912,986	28,907,034
Others		1,609,041	5,261,334
		535,013,417	337,791,686
		333,013,417	557,751,000

SCHEDULE "17"

ADMINISTRATION AND OTH	ER EXPENS	ES	
Legal and Professional fees		1,424,903	689,200
Miscellaneous expenses		529,772	872,683
Loss on sale of investments		_	42,238
Auditors' remuneration			
(including service tax):			
<ul><li>Audit Fees</li></ul>	82,650		75,600
<ul><li>in Other Capacity :</li></ul>			
<ul><li>Tax Audit</li></ul>	27,550		32,400
- Certification &			
other services	72,345		11,600
		182,545	119,600
Preliminary expenses written off		23,932	11,968
		2,161,152	1,735,689
SCHEDULE "18"			
INTEREST AND FINANCE			
CHARGES			
		16 606 535	1 4 2 42 200
Interest on Fixed Loans		16,696,535	14,243,290
		16,696,535	14,243,290

Rupees Previous Year

#### SCHEDULE "19" SIGNIFICANT ACCOUNTING POLICIES

#### **Accounting Convention:**

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.

#### Fixed Assets:

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of such assets are adjusted to the carrying cost of the respective assets.

#### (c) Inventories:

Inventory of fuel oils is carried at cost.

#### Miscellaneous Expenditure :

Deferred revenue expenditure on refurbishment of Rig Badrinath are being amortised over the period of the contract, namely, three years.

#### (e) Income recognition:

Charter Hire earnings are recognised on accrual basis.

#### (f) Operating expenses :

Stores and spares delivered on board the rig are charged to revenue.

#### Depreciation: (g)

Depreciation on fixed assets is provided on the straight line method so as to write off the entire cost over the period of the contract, namely, three years.

#### Foreign Exchange Transactions:

- Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the end of the year are translated at closing rates. The difference in translation of monetary assets and liabilities and realised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) In respect of transactions covered by forward exchange contracts the difference between the contract rate and the spot rate on the date of the transaction is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.
- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments

- or highly probable forecast transactions are accounted for on settlement, however losses, if any, are provided for in each period.
- (iv) Realised gain or losses on cancellation of forward exchange contracts is recognised in the Profit & Loss Account of the year in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances / Other liabilities.

#### (i) Provision for Taxation:

- (i) Provision for current income-tax is made on the basis of the assessable income under the Income Tax Act, 1961.
- (iii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

#### SCHEDULE "20" NOTES ON ACCOUNTS

#### 1. Contingent liabilities:

Guarantees given by banks - Rs. 42,793,594/- (Previous Year Rs. 42,793,594/-). Showcause notice was issued by Custom Authority, Goa, asking for reason why customs duty of Rs. 31.65 crores should not be levied. The Company has filed a Writ Petition before Goa Bench of Mumbai High Court.

#### 2. Fixed assets:

The amount of exchange loss on account of fluctuation of the rupee against foreign currencies and cancellation of forward covers relating to loan liabilities deducted from the carrying amounts of fixed assets during the year is Rs. 518,661/- (Previous Year exchange gain of Rs. 6,241,631/-).

#### 3. Profit and loss account:

- (a) The amount of exchange difference in respect of forward contracts to be recognised in the profit and loss account in the subsequent accounting period is Rs. Nil (Previous Year Rs.1,716,260/-).
- (b) Dividend income comprises of dividend on Mutual Fund investments -Rs. Nil (Previous Year Rs. 2,753,976/-).

Rupees

#### 4. Basic and diluted earnings per share:

	Previous
	Year
(5,247,781)	19,199,219
50,000	10,000
-	40,000
50,000	50,000
50,000	14,164
10	10
(104.96)	1,355.49
	50,000 - 50,000 50,000

#### 5. Deferred tax:

The break up of net deferred tax		
liability is as under:	As on	As on
	March 31, 2005	April 1, 2004
Deferred tax liabilities :		
Difference between book and tax depreciation	(2,309,833)	1,948,445
Deferred revenue expenditure on		
refurbishment of rig	84,291,892	139,345,573
	81,982,059	141,294,018
Deferred tax assets :		
Preliminary expenses	732	1,065
Depreciation and business loss		
carried forward	64,180,342	121,174,206
	64,181,074	121,175,271
Net deferred tax liability / (asset)	17,800,985	20,118,747

#### 6. Related Party Disclosures:

- (i) List of Related Parties
  - (a) Parties where control exists

    The Great Eastern Shipping Co. Ltd. the holding company
  - (b) Other related parties with whom transactions have taken place during the year :

P & O Travel India Ltd. - fellow subsidiary (Previous Year - an associate)

The Greatship (Singapore) Pte. Ltd. - fellow subsidiary

(ii) Transactions with related parties:

		Holdin	ig Company	Fellow:	Subsidiary
		Current	Previous	Current	Previous
		Year	Year	Year	Year
(a)	Loan taken during the year	117,818,000	121,500,000	-	-
(b)	Loan repaid during the year	171,818,000	-	-	-
(c)	Contribution to Share Capital	-	400,000	_	_
(d)	Interest on Loan	8,203,582	6,610,997	_	-
(e)	Expenditure on reimbursement of Insurance charges & Port dues	9,789,684	9,093,976	_	6,203,892
(f)	Expenditure incurred for Agency, Travelling & other Services	160,082,538	104,930,500	350	1,737,400
(g)	Outstanding balances as at March 31, 2005 :				
	Share Capital	500,000	500,000	-	-
	Loans and Advances	_	_	_	-
	Payables	103,021,159	151,550,578	-	

- Additional information pursuant to the provisions of paragraphs 4C and 4D of Schedule VI of the Companies Act, 1956, to the extent not applicable are not given.
- Previous Years figures have been regrouped wherever necessary to conform to current year's classification.

# Additional Information as required under Part IV of Schedule VI to the Companies Act, 1956

### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE:

I.	Registration Details :	
	Registration No.	11-136714
	State Code	11
	Balance Sheet Date	31-03-2005
II.	Capital Raised during the year :	Amount (Rupees)
	Public Issue	NIL
	Rights Issue	NIL
	Bonus Issue	NIL
	Private Placement	NIL
III.	Position of Mobilisation and Deployment of Funds :	Amount (Rupees)
	Total Liabilities	343,220,863
	Total Assets	343,220,863
	Sources of Funds :	
	Paid-up Capital	500,000
	Reserves & Surplus	13,919,878
	Secured Loans	240,000,000
	Unsecured Loans	71,000,000
	Deferred Taxation (Net)	17,800,985
	Application of Funds :	
	Net Fixed Assets	38,871,295
	Investments	NIL
	Net Current Assets	73,996,650
	Miscellaneous Expenditure	230,352,918
	Accumulated Losses	NIL
IV.	Performance of Company:	Amount (Rupees)
	Turnover	572,927,823
	Total Expenditure	580,475,709
	Profit/(Loss) Before Tax	(7,547,886)
	Profit/(Loss) After Tax	(5,247,781)
	Earnings Per Share	(104.96)
	Dividend Rate (%)	NIL
V.	Generic Names of Three Principal Products/ Services of Company (as per monetary terms) :	
	Description	Item Code No.
	Offshore	N.A.

# Cash Flow Statement for the year ended on March 31, 2005

			Rupees Previous Year
A.	CASH FLOW FROM OPERATING ACTIVITIES		r revious rear
	NET (LOSS)/PROFIT BEFORE TAX	(7,547,886)	42,417,966
	ADJUSTMENTS FOR:	( ) / - / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / - / / / / / / / / / / / -	,,
	Depreciation	26,604,605	14,410,805
	Interest earned	_	(122,113)
	Interest paid	16,272,075	14,243,290
	Dividend received	-	(2,753,976)
	Loss on investments (Net)	_	42,238
	Preliminary expenses written off	23,932	11,968
	Deferred revenue expenditure written off	158,042,865	86,165,806
	Deferred revenue expenditure	130,012,003	00,100,000
	incurred during the year	_	(458,145,449)
	Foreign exchange	(17,832,828)	(33,000,639)
	OPERATING PROFIT/(LOSS) BEFORE	(11,000,000,000,000,000,000,000,000,000,	(00,000,000,
	WORKING CAPITAL CHANGES	175,562,763	(336,730,104)
	ADJUSTMENTS FOR:	, ,	
	Trade & other receivables	2,103,514	(45,624,279)
	Inventories	(7,768,128)	(6,795,975)
	Trade payables	32,320,531	17,419,897
	NET CASH FLOW FROM/(USED IN)		, , , , , , , , , , , , , , , , , , , ,
	OPERATING ACTIVITIES	202,218,680	(371,730,461)
B.	CASH FLOW FROM/(USED IN)		
	INVESTING ACTIVITIES		
	Purchase of fixed assets	(3,871,328)	(84,955,822)
	Purchase of investments	_	(470,000,000)
	Sale of investments	_	469,957,762
	Interest received	_	122,113
	Dividend received	_	2,753,976
	NET CASH USED IN INVESTING		
	ACTIVITIES	(3,871,328)	(82,121,971)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Proceeds from issue of equity shares	_	400,000
	Proceeds from long term borrowings	-	601,500,000
	Repayments of long term borrowings	(214,000,000)	(80,000,000)
	Interest paid	(16,272,075)	(8,288,201)
	NET CASH (USED IN)/FROM FINANCING	<del></del>	
	ACTIVITIES	(230,272,075)	513,611,799
	Net increase/(decrease) in cash	(24 024 722)	FO 7FO 267
	and cash equivalents:	(31,924,723)	59,759,367
	Cash and cash equivalents as at April 1, 2004 (See note below)	59,928,722	169,355
	Cash and cash equivalents as at	33,320,722	105,555
	March 31, 2005 (See note below)	28,003,999	59,928,722
	,		00,000,000
	Note:		
	Cash and cash equivalent as on	March 31, 2005	March 31, 2004
	Cash and bank balances	27,468,535	59,839,680
	Effect of exchange rate changes	535,464	89,042
	[Loss/(gain)]		
	Cash and cash equivalents as restated	28,003,999	59,928,722

As per our Report attached hereto

For and on behalf of the Board

Vijay K. Sheth

For and on behalf of **Kalyaniwalla and Mistry** Chartered Accountants

Viraf R. Mehta

Partner

Manoj Contractor Company Secretary

Pradyumna R. Naware

Director

Balan Wasudeo

Director

Mumbai, April 28, 2005 Director

### P & O TRAVEL INDIA LTD.

A Subsidiary Company

**Directors** Partha Basu

T. Radhakrishna Ravi K. Sheth

Pradyumna R. Naware

Balan Wasudeo

**Registered Office** 212 Unique House

Cardinal Gracias Road Chakala, Andheri (East) Mumbai - 400 099

**Registration Number** 11-82460

**Auditors** Messrs Kalyaniwalla & Mistry

Chartered Accountants Kalpataru Heritage

127, Mahatma Gandhi Road

Mumbai - 400 023

### **Directors Report to the Shareholders**

Dear Members,

Your Directors are pleased to present their Eleventh Annual Report and Audited Accounts for the year ended March 31, 2005.

#### **Summarized Financial Results**

The year under review was a good one for your Company considering the challenges faced by the travel industry in general. The results are summarized as under:

INR in millions		Year ended March 31, 2005		Year ended March 31, 2004
Turnover		1053.59		969
Total Income		56.16		52.27
Operating Profit		7.69		5.08
Less : Depreciation	2.11		2.50	
Provision for				
Income Tax (Net)	2.01	4.12	2.00	4.50
Net Profit		3.57		0.58
Add: Balance brought				
forward from previous year	ır	1.17		0.58
Balance Carried Forward		4.74		1.16

Figures have been regrouped wherever necessary to make them comparable.

#### **Review of Operations**

The travel & tourism trade is going through a paradigm shift in the way this business is structured. One has to find more productive ways of doing business to be successful. There are likely to be shakeouts, which will dislodge many agents, big and small, and that will provide significant growth opportunities for those who can re-invent themselves along more creative lines.

Pre and post Cruise tours for the P&O brand were successfully handled, as were segments of the Athens Olympics and the ICC Cricket World Cup, the IIFA Award mega functions and so on. Whilst remaining a predominantly corporate travel service provider, the Company will continue to grow its higher margin, lower staff-intensive and less debt-ridden Outbound Incentives activity and look for ways to further its Cargo and Forex businesses.

The Company is now not restricted to sell just the P&O and Princess cruise brands and is free to deal in other brands, as well.

During the year under review, your Company significantly improved both its top and bottom lines as a result of the high service levels delivered by its dedicated staff and effective control on costs. It continued to adopt the most conservative accounting practices in providing for slow moving and doubtful debts, booking of incomes and recognition of the true value of its assets and liabilities.

#### **Shareholding Structure**

The sale by P&O Princess Cruises plc of their equity stake in your Company to the existing shareholders, was concluded in June 2004. With the sale of the P&O Cruises holding, use of P&O Brand and Logos will be discontinued from June, 2005. GE Shipping acquired majority of shares after sale of its holding by P&O Cruises, making your Company a subsidiary of GE Shipping.

#### Dividend

Your Directors do not recommend any dividend for the year in view to conserve resources for the future.

#### **Directors**

In accordance with Section 255 and 256 of the Companies Act, 1956, Mr. Balan Wasudeo is liable to retire by rotation and being eligible, offers himself for reappointment.

#### Auditors

The Statutory Auditors, Kalyaniwalla & Mistry, Chartered Accountants retire at the conclusion of the eleventh Annual General Meeting and being eligible, offer themselves for reappointment for the financial year 2005-2006. They have confirmed their eligibility under Section 224(1B) of the Companies Act, 1956.

#### **Directors' Responsibility Statement**

In terms of Section 217 (2AA) of the Companies Act, 1956, the Directors would wish to state:

- that in the preparation of the Annual Accounts for the year ended March 31, 2005, the applicable accounting standards have been followed;
- ii. that the Directors have selected such accounting practices and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year March 31, 2005 and of the profit of the Company for the year under review;
- iii. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. that the Directors have prepared the Annual Accounts on a going concern basis.

### Conservation of Energy, Technology Absorption, Foreign Exchange and Employees

The Company is not required to disclose information on Energy Conservation and Technology Absorption.

Foreign Exchange earned and spent during the year ended March 31, 2005 was INR 16,093,871 (INR 16,547,855 in 2004) and INR 69,763 (INR 33,266 in 2004) respectively.

There are no employees whose remuneration is in excess of the limits specified under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

#### **Appreciation**

Your Directors record their appreciation of the support received from its employees, customers, bankers and statutory authorities in furthering your Company's business.

For and on behalf of the Board

Partha Basu Chairman

### Report of the Auditors to the Members of P&O Travel India Limited

- We have audited the attached Balance Sheet of P&O Travel India Limited as at March 31, 2005 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government in terms of Section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to in paragraph (3) above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this

- report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
- In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2005;
  - in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
  - in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- On the basis of written representations received from the Directors of the Company as on March 31, 2005, and taken on record by the Board of Directors, we report that none of the Directors of the Company is disqualified as on March 31, 2005, from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.

For and on behalf of Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083

### **Annexure to the Auditors' Report**

Referred to in Paragraph 3 of our report of even date on the accounts of P&O Travel India Limited for the year ended March 31, 2005:

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The fixed assets have been physically verified by the management at periodic intervals. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.
  - (c) In our opinion, a substantial part of the fixed assets has not been disposed off by the Company during the year.
- (a) The Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
  - (b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
- 3. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of fixed assets and for the sale of services. During the course of our audit no major weakness has been observed in the internal controls.
- 4. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 5. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of sections 58A, 58AA or any other relevant provisions of the Act.
- 6. In our opinion, the Company has an internal audit system which is commensurate with the size and nature of its business
- 7. (a) According to the information and explanations given to us and the records examined by us, the Company is generally regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income tax, sales tax, wealth tax, service tax, customs duty, excise duty, cess, and other statutory dues with the appropriate authorities.
  - (b) According to the information and explanation given to us and the records examined by us, there are no dues

- of sales tax, income tax, wealth tax, service tax, customs duty, excise duty or cess outstanding on account of any dispute.
- 8. The Company has no accumulated losses at the end of the financial year and it has not incurred any cash loss in the current or immediately preceding financial year.
- According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 11. In our opinion and according to the information and explanation given to us, the nature of the activities of the Company does not attract any special statute applicable to chit fund and nidhi/ mutual benefit fund/ societies.
- 12. The Company has not dealt or traded in shares, securities, debentures or other investments during the financial year.
- 13. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- 14. According to the information and explanations given to us and the records examined by us, the term loans have been applied for the purpose for which the loans were obtained.
- 15. The Company has not utilised any funds raised on short term basis for long term investments.
- The Company has not made any preferential allotment of shares to parties or companies covered under section 301 of the Act.
- 17. According to the information and explanations given to us and the records examined by us, no debentures have been issued by the Company.
- 18. The Company has not raised any money through a public issue during the year.
- 19. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the year.
- The other clauses of the Companies (Auditor's Report) Order,
   2003 issued by the Central Government of India are not applicable to the Company for the current year.

For and on behalf of **Kalyaniwalla & Mistry** Chartered Accountants

Viraf R. Mehta

Partner

Membership No.: 32083

### Balance Sheet as at March 31, 2005

		As at	As at
		March 31,	March 31,
	Schedule	2005	2004
	Schedule	Rupees	Rupees
SOURCES OF FUNDS			
Shareholders' Funds Capital	1	35,000,000	35,000,000
Reserves and surplus	2	5,691,431	2,118,695
Reserves and surplus	_	40,691,431	37,118,695
Loan Funds		40,091,431	37,110,093
Secured loans	3	48,470,304	28,773,220
TOTAL		89,161,735	65,891,915
	26	03,101,733	03,031,313
APPLICATION OF FUNI Fixed Assets	<b>4</b>		
Gross block	4	17,594,438	18,519,318
Less : Depreciation		12,651,847	11,941,628
Net block		4,942,591	6,577,690
Investments	5	4,942,391	1,000
Deferred Tax Asset	3	2,346,126	1,851,170
Current Assets,		_,,,,,,,,,	.,,,,,,,,
Loans and Advances:			
Sundry debtors	6	104,831,442	68,566,386
Cash and bank balances		27,000,347	28,695,761
Loans and advances	8	12,575,475	12,883,270
		144,407,264	110,145,417
Less: Current Liabilities			
and Provisions:			
Current liabilities	9	54,330,133	48,827,252
Provisions	10	8,204,113	3,856,110
		62,534,246	52,683,362
Net Current Assets		81,873,018	57,462,055
TOTAL		89,161,735	65,891,915
Notes on Accounts	15		
The Schedules referred	to above	form an integ	ral part of the

### **Profit and Loss Account for the year** ended March 31, 2005

		<b>)</b>
	Year ended 31.03.2005	Period ended 31.03.2004
Sched		Rupees
INCOME	are Rupees	Кирсез
Income from Operations 11	53,372,122	50,030,353
Other Income 12	2,790,963	2,243,084
Strict medite 12	l — ·	<u> </u>
	56,163,085	52,273,437
EXPENDITURE		
Administration and		
Other Expenses 13	43,176,627	42,214,277
Interest and Finance		
Charges 14	5,290,668	4,937,964
Depreciation	2,118,010	2,506,457
	50,585,305	49,658,698
Profit before taxation	5,577,780	2,614,739
Provision for taxation		
<ul><li>Current</li></ul>	2,500,000	2,200,000
<ul><li>Deferred</li></ul>	(494,956)	(199,648)
Profit for the year after taxation	3,572,736	614,387
Less: Transfer to Reserve		
under Section		
80HHD of the Income-tax	(	
Act, 1961	_	30,000
	3,572,736	584,387
Balance brought forward		
from previous year	1,166,003	581,616
Balance carried forward	4,738,739	1,166,003
Basic earnings per share	1.02	0.18
Notes on Accounts 15		J

The Schedules referred to above form an integral part of the Profit and Loss Account

As per our report of even date attached.

**Balance Sheet** 

Signatures to Balance Sheet

For and on behalf of Kalyaniwalla & Mistry

Chartered Accountants

and Schedules 1 to 10 and 15

For and on behalf of the Board

Company Secretary

Viraf R. Mehta T. Radhakrishna Partner Managing Director

**Balan Wasudeo** Director

Viraf R. Mehta Partner

As per our report of

even date attached.

For and on behalf of

Kalyaniwalla & Mistry

**Chartered Accountants** 

For and on behalf of the Board

and Schedules 11 to 15

Signatures to Profit and Loss Account

T. Radhakrishna Managing Director

**Balan Wasudeo** Director

Seema Nagpal Company Secretary

Mumbai, April 28, 2005

Seema Nagpal

### Schedules Annexed to and forming part of Accounts for the year ended March 31, 2005

	As at 31.03.2005 Rupees	As at 31.03.2004 Rupees		As at 31.03.2005 Rupees	As at 31.03.2004 Rupees
SCHEDULE "1" SHARE CAPITAL AUTHORISED 3,500,000 Equity shares of Rs.10 each	35,000,000	35,000,000	RESERVES AND SURPLUS Reserve under Section 80HHD of the Income Tax Act, 1961 Balance as per last		
ISSUED, SUBSCRIBED AND PAID UP			balance sheet Transferred from	210,000	180,000
3,500,000 Equity shares of Rs. 10 each fully paid up	35,000,000	35,000,000	profit and loss account	210,000	<u>30,000</u> 210,000
Of the above, 2,227,350 shares	35,000,000	35,000,000	General reserve Balance as per last balance sheet	742,692	742,692
are held by The Great Eastern Shipping Company Limited (previous year 2,125,000 shares			Profit and loss account	4,738,739 5,691,431	1,166,003 2,118,695
held by P&O Cruises B.V.), the holding company.			SCHEDULE "3" SECURED LOANS Bank overdraft Short term loan from bank	33,470,304 15,000,000	13,773,220 15,000,000
			(Secured by hypothecation of book debts and pledge of deposit receipts with the bank)		

### SCHEDULE "4" FIXED ASSETS

PARTICULARS		GROS	S BLOCK			DEPREC	CIATION		NET	BLOCK
	As at 01.04.2004	Additions	Sales/ adjustments	As at 31.03.2005	Upto 01.04.2004	For the year	On sales/ adjustments	Up to 31.03.2005	As at 31.03.2005	As at 31.03.2004
Leasehold Improvements Computers Computer Software Furniture and Fixture Office Equipments Motor Vehicles Assets acquired under	1,889,735 3,920,963 170,000 3,148,530 3,634,830 4,885,260	36,778 20,000 75,700 66,619	233,890 52,936 - 23,656 183,153 1,215,936	1,655,845 3,904,805 190,000 3,200,574 3,518,296 3,669,324	985,938 2,540,265 117,112 2,051,397 2,986,000 3,186,752	276,025 359,407 21,287 326,732 231,619 631,383	233,890 49,278 - 110,238 68,938 945,436	1,028,073 2,850,394 138,399 2,267,891 3,148,681 2,872,699	627,772 1,054,411 51,601 932,683 369,615 796,625	903,797 1,380,698 52,888 1,097,133 648,830 1,698,508
hire purchase agreements Motor Vehicles	870,000	585,594	_	1,455,594	74,164	271,546	_	345,710	1,109,884	795,836
TOTAL	18,519,318	784,691	1,709,571	17,594,438	11,941,628	2,117,999	1,407,780	12,651,847	4,942,591	6,577,690
Previous Year Total	20,622,658	1,419,085	3,522,425	18,519,318	12,335,846	2,506,457	2,900,675	11,941,628	6,577,690	-

48,470,304

28,773,220

### Schedules Annexed to and forming part of Accounts for the year ended March 31, 2005

	As at	As at		As at	As at
	31.03.2005	31.03.2004		31.03.2005	31.03.2004
SCHEDULE "5"	Rupees	Rupees	COLLEGE #0#	Rupees	Rupees
INVESTMENTS			SCHEDULE "9" CURRENT LIABILITIES		
Long term			Sundry creditors	47,085,482	36,938,789
Government securities			Hire purchase creditors	17,003,102	30,330,703
(Unquoted)			(net of unmatured finance		
Indira Vikas Patra	_	1,000	charges Rs. 67,520, previous		
(Face value Rs. 1,000)		1,000	year Rs. 115,018)	731,660	993,371
		1,000	Advances received	E 47E 706	0.262.100
SCHEDULE "6"			from customers Other liabilities	5,475,796 1,037,195	8,363,198 2,531,894
SUNDRY DEBTORS			Other habilities		
(Unsecured - considered good,				54,330,133	48,827,252
unless otherwise stated)			SCHEDULE "10"		
Debts outstanding for a period exceeding six months			PROVISIONS		
<ul><li>Considered good</li></ul>	2,015,582	691,171	Provision for gratuity	1,900,000	397,915
<ul> <li>Considered doubtful</li> </ul>	2,933,703	1,269,320	Provision for leave		
	4,949,285	1,960,491	encashment benefit Provision for taxation	1,604,113	1,258,195
Other debts			Provision for taxation	4,700,000	2,200,000
- Considered good	102,815,860	67,875,215		8,204,113	3,856,110
<ul> <li>Considered doubtful</li> </ul>		1,863,180			
Less: Provision for	102,815,860	69,738,395	SCHEDULE "11"		
doubtful debts	2,933,703	3,132,500	INCOME FROM OPERATIONS		
doubtral debts	104,831,442	68,566,386	Commission Income		
	104,031,442	00,300,300	International air passages	38,800,005	37,240,938
			Domestic air passages	14,147,873	11,182,124
SCHEDULE "7"			Freight	2,538,879	2,257,624
CASH & BANK BALANCES	1.057.130	1 402 605	Cruises Income from tours	5,095,862	5,511,852
Cash and cheques in hand Balances with scheduled banks	1,957,138	1,402,695	and conferences	7,203,229	6,876,106
- in current accounts	8,434,482	20,722,228	Service charges	2,625,290	2,909,771
- in deposit accounts	16,608,727	6,570,838	Income from foreign		
	27,000,347	28,695,761	exchange dealing	3,479,309	3,162,548
			Handling charges (Net)	(20,518,325)	(19,110,610)
				53,372,122	50,030,353
SCHEDULE "8" LOANS AND ADVANCES					
(Unsecured - considered good,			CCUEDINE #40#		
unless otherwise stated)			SCHEDULE "12" OTHER INCOME		
Advances recoverable			Gain on foreign		
in cash or in kind or for value	0.646.400	4 772 005	currency transactions	236,872	268,264
to be received Advance tax and taxes	2,616,438	4,773,885	Interest on deposits (gross) *	583,791	279,553
deducted at source	7,978,041	4,630,074	Interest on IT refund	27,757	208,327
Deposits	1,980,996	3,479,311	Claims received	519,734	_
(Net of doubtful deposit			Profit on assets sold or discarded Miscellaneous income	152,216 1,270,593	- 1,486,940
Rs. 347,200, previous			iviiscendifeous ilicome		
year Rs. Nil)	12,575,475	12,883,270		2,790,963	2,243,084
		12,003,270	* Tax deducted at source	50,781	55,912

	As at	As at
	31.03.2005	31.03.2004
	Rupees	Rupees
SCHEDULE "13"	pees	rapees
ADMINISTRATION AND		
OTHER EXPENSES		
Salaries and wages	22,654,846	20,060,465
Contribution to provident/	, ,	, ,
other funds	1,288,005	1,260,473
Staff welfare expenses	700,084	1,314,838
Rent	2,803,198	3,319,376
Rates and taxes	303,373	60,276
Insurance charges	531,889	407,823
Electricity, water and gas	606,025	705,361
Travelling and conveyance	2,476,899	2,547,114
Commission paid	2,171,435	2,200,478
Repairs and maintenance -	, ,	
equipments and others	2,779,991	2,334,426
Communication expenses	2,926,453	2,668,811
Printing and stationery	757,734	718,967
Brokerage	54,000	_
Auditors' remuneration	325,500	345,000
Entertainment	491,634	621,041
Advertisement, publicity and		
sales promotion	215,185	238,712
Loss on assets sold / discarded	_	56,550
Investments written off	1,000	_
Miscellaneous expenses	1,364,037	728,474
Provision for bad and		
doubtful debts/advances	498,224	2,516,032
Bad debts written off	227,115	110,060
	43,176,627	42,214,277
SCHEDULE "14"		<del></del>
INTEREST AND OTHER		
FINANCE EXPENSES		
Interest on bank overdraft	2,009,983	1,808,440
Interest on short term		
loan from bank	1,892,163	1,715,612
Hire purchase finance charges	95,979	192,553
Bank charges	1,292,543	1,221,359
	5,290,668	4,937,964
	3,230,000	1,557,504

### SCHEDULE "15" NOTES ON ACCOUNTS

#### 1. Significant Accounting Policies

#### a) Accounting Convention:

The Financial Statements have been prepared under the historical cost convention, on accrual basis in accordance with the Generally Accepted Accounting Principles in India and the Accounting Standards issued by the Institute of Chartered Accountants of India.

#### b) Fixed Assets:

Fixed assets are stated at cost of acquisition less accumulated depreciation. Cost includes taxes and incidental expenses related to acquisition and installation. Assets acquired under the hire purchase arrangements are capitalised at their cash values and finance charges are charged to revenue on accrual.

#### c) Income Recognition:

Commission income is recognised on issuance of tickets. Income from tours and conferences is recognised on completion of the tour/conference.

#### d) Retirement Benefits:

Liability is provided for retirement benefits of gratuity and leave encashment in respect of all eligible employees of the Company evaluated at the year end on the basis of actuarial valuations.

#### e) Depreciation:

Depreciation is provided on the "Straight Line Method", pro-rata to the period of use, over the estimate useful life of the asset. The useful life of the asset has been estimated as under:

Asset	Estimated useful life
Leasehold improvements	6 years
Furniture & fixtures, computers	
and office equipment	6 years
Motor vehicles	5 years

Computer Software is considered as an intangible asset and is amortised over its useful life of six years.

#### f) Foreign Currency Transactions:

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Gains or losses on realisation are recognised in the Profit and Loss Account. Foreign currency notes and travellers cheques on hand, receivables and payables denominated in foreign currency outstanding at the year-end are translated at the year end closing rates.

#### g) Provision for Taxation:

Current tax is the amount of tax payable on taxable income for the year determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is recognised on timing differences, being the differences between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets subject to the consideration of prudence are recognised and carried forward only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. The tax effect is calculated on the accumulated timing differences at the year-end and based on the tax rates and laws enacted or substantially enacted on the balance sheet date.

#### 2. Contingent Liabilities

Guarantees issued by the bank on behalf of the Company Claims against the Company not acknowledged as debt

As at	As at
	31.03.2004
Kupees	Rupees
25,085,000	22,882,000
723,270	723,270
25,808,270	23,605,270
	31.03.2005 Rupees 25,085,000 723,270

The balances of debtors and creditors are subject to confirmation.

#### 4. Current Liabilities

There are no parties within the definition of Small Scale Industrial Undertakings to whom the Company owes any dues. The auditors have accepted the representation of the management in this matter in the absence a database identifying the creditors which are small scale industrial undertakings.

#### 5. Auditors' Remuneration

Audit fees Tax audit fees Income-tax matters Certification and other matters
certification and other matters

	/	
	Year ended	Year ended
	31.03.2005	31.03.2004
	Rupees	Rupees
	220,400	216,000
	55,100	54,000
	20,000	20,000
S	30,000	55,000
	325,500	345,000

#### 6. Managerial Remuneration

Remuneration of Executive Chairman and Managing Director

Salaries and other allowances
Contribution to provident fund
Perquisites

Year ended	Year ended
31.03.2005	31.03.2004
Rupees	Rupees
2,717,801	2,194,792
169,773	144,132
307,213	308,381
3,194,787	2,647,305

In addition to the above, the Company contributes to Life Insurance Corporation of India for gratuity payments to be made to the Executive Chairman and Managing Director.

#### 7. Leases

#### (a) Operating Leases

As at	As at
31.03.2005	31.03.2004
Rupees	Rupees
2,398,824	2,375,398
6,064,544	6,469,568
1,405,536	2,514,336
9,868,904	11,359,302
<b>——</b>	

Lease payments recognised in the statement of profit and loss for the period is Rs. 2,803,198 (previous year Rs. 3,319,376).

#### (b) Finance Leases

The Company has acquired vehicles under Finance Lease. Liability for minimum lease payment is secured by hypothecation of the vehicles acquired under the lease. The minimum lease payments outstanding as on March 31, 2005, in respect of vehicles acquired under lease are as under:

	Total minimum lease payments outstanding as at March 31, 2005	Un-matured Interest
	Rupees	Rupees
Not later than one year Later than one year and	390,019	50,141
not later than five years	341,636	17,379
<b>Earnings per Share</b>		
•	Year ended	Year ended
	31.03.2005	31.03.2004
	Rupees	Rupees
Net profit after tax	3,572,736	614,387
Number of equity shares	, ,	·
As at commencement of the year	3,500,000	3,500,000

#### 9. Segment Reporting

Issued during the year

Weighted average number of equity shares during the year

Basic and diluted earnings per share (face value Rs. 10)

8.

The Company's main business is to provide travel-related services to its clients. All other activities of the Company revolve around the main business. As such, there are no separate reportable segments, as per the Accounting Standard (AS) 17 on 'Segment Reporting', issued by the Institute of Chartered Accountants of India.

3,500,000

1.02

3,500,000

0.18

#### 10. Discontinued Operation

The Company has discontinued its Cruise business from October 31, 2004 onwards.

Carrying amounts of the total assets to be disposed off and the total liabilities to be settled, as at date of discontinuation of the operation are Rs. 252,599.

The amounts of revenue earned, expenses incurred and pretax losses from ordinary activities attributable to the discontinuing operation are as under:

Revenue earned – Rs. 5,834,441 Expenses incurred – Rs. 5,806,425 Pre-tax loss – Rs. 28,016

#### 11. Expenditure in Foreign Currency

	Year ended	Year ended
	31.03.2005	31.03.2004
	Rupees	Rupees
Foreign travel	28,488	10,610
Subscription and		
membership fees	41,275	22,656
	69,763	33,266
12. Earnings in Foreign Exchange		
Tours and passages	16,093,871	16,547,855
13. Deferred Tax		

#### 13. Deferred Tax

The break-up of deferred tax asset is as under

	As at	As at
	31.03.2005	31.03.2004
	Rupees	Rupees
Difference between book		
and tax depreciation	1,247,953	1,169,860
Provision for doubtful debts	391,731	446,547
Provision for retirement benefits	568,358	229,964
Preliminary expenses	-	4,799
Bonus incurred not paid	138,083	_
	2,346,125	1,851,170
	\	

#### 14. Related Party Disclosures

- i) List of Related Parties:
  - (a) Holding Company:

The Great Eastern Shipping Company Limited

- (b) Key Management Personnel Mr. Partha Basu Mr. T. Radhakrishna
- (c) Relatives of Key Management Personnel Mrs. Tapti Basu Ms. Jayati Basu Mrs. Surya Sriram
- ii) Transactions with Related Parties

	Sale of tickets and other services	Remune- ration	Outstanding Balance
	Year ended	Year ended	As at
	31.03.2005	31.03.2005	31.03.2005
	Rupees	Rupees	Rupees
Holding	•	•	•
Company	100,284,551	_	1,450,062
Key Management Personnel	307,835	3,194,787	_
Relatives of Key Management			
Personnel	192.857	_	_

- 15. Other information pursuant to para 4 of Part II Schedule VI to the Companies Act, 1956 is not applicable and hence not
- 16. Previous period figures have been regrouped wherever necessary to confirm to current year.

#### Additional information Pursuant to Part IV of Schedule to the Companies Act, 1956

#### **Balance Sheet Abstract and Company's General Business Profile**

I	Registration details:	
	Registration No.	82460
	State code	11
	Balance sheet date	March 31, 2005
П	Capital raised during the year :	Amount (Rs. in '000)
	Public issue	Nil
	Rights issue	Nil
	Bonus issue	Nil
	Private placement	Nil

Position of mobilisation and	
deployment of funds:	Amount (Rs. in '000)
Total liabilities	89,162
Total assets	89,162
Source of funds	
Paid up capital	35,000
Reserves and surplus	5,692
Secured loans	48,470
Unsecured loans	Nil
Application of Funds	
Net fixed assets	4,943
Investments	_
Net current assets	81,873
Deferred Taxation (net)	2,346
Miscellaneous expenditure	Nil
Accumulated losses	Nil

#### Amount (Rs. in '000) **Performance of company:** Turnover 56,163 Total expenditure 50,585 Profit/(loss) before tax 5,578 Profit/(loss) after tax 3,573 Earnings per share (in Rs.) 1.02 Dividend % Nil

#### Generic names of three principal products/services of company (As per monetory terms)

Product Description	Item Code No.
a) Travel agency	N.A.

### Cash Flow Statement for the year ended March 31, 2005

	Year ended	Year ended			Year ended	Year ended
	31.03.2005	31.03.2004			31.03.2005	31.03.2004
	Rupees	Rupees			Rupees	Rupees
CASH FLOW FROM		·	CASH FLOW FROM			
<b>OPERATING ACTIVITIES</b>			OPERATING ACTIVITI	ES		
NET PROFIT BEFORE TAX	5,577,780	2,614,739	Proceeds from			
Adjustments for :			long-term borrowings		19,697,084	10,188,080
Depreciation	2,118,010	2,506,457	Interest paid		(3,998,125)	(3,716,605)
Interest Earned	(611,548)	(487,880)	Net cash from			
Interest Paid	3,998,125	3,716,605	financing activities		15,698,959	6,471,475
(Profit)/Loss on investments (Net)	1,000	_	Net (decrease)/increas	e in		
(Profit)/Loss on sale of sundry assets	(152,216)	56,550	cash and cash equivale	ents	(1,695,414)	9,319,771
Doubtful debts & advances			Cash and cash equivale	ents		
written off/provided	725,339	2,626,092	at beginning of period		28,695,761	19,375,990
Operating profit before			(see Note 1)		, , , , , , , , , , , , , , , , , , , ,	
working capital changes	11,656,490	11,032,563	Cash and cash equivale	ents		
Adjustments for :	11,000,100	, 652, 565	at end of period		27,000,347	28,695,761
Trade and other receivables	(33,334,633)	(10,218,836)	(see Note 1)			
Trade payables	7,350,884	(10,218,838)			(1,695,414)	9,319,771
. ,	7,330,004	(1,137,332)	NOTE:			
Cash used			<b>BREAK UP OF CASH &amp;</b>	CASH		
in operations	(14,327,259)	(344,265)	<b>EQUIVALENTS</b>			
Tax paid	(3,347,967)	3,558,566	Cash and Bank Balance	es	27,000,347	28,695,761
Net cash flow (used in)/from						
operating activities	(17,675,226)	3,214,301	As per our report of			
CASH FLOW FROM		-	even date attached.			
INVESTING ACTIVITIES			For and on behalf of	Fo	or and on beha	lf of the Board
Acquisition of fixed assets	(784,691)	(1,419,085)	Kalyaniwalla & Mistry			
Sale of fixed assets	453,996	565,200	Chartered Accountants			
Interest received	611,548	487,880				
Net cash from/(used in)	011,540	407,000				
investing activities	280,853	(366,005)	Viraf R. Mehta	T. Radhakı		Balan Wasudeo
csung acurides			Partner	Managing	Director D	Director

Seema Nagpal Company Secretary





### THE GREAT EASTERN SHIPPING COMPANY LIMITED

#### **Regd. Office & Shipping Division**

Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018.

> Tel.: +91-22-5661 3000 Fax: +91-22-2492 5900

> > www.greatship.com

#### **Offshore Division**

Energy House, 81, D.N. Road, Mumbai - 400 001.

> Tel.: +91-22-5635 2222 Fax: +91-22-5635 2385