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ANNUAL REPORT  
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Excellence is a gradual result of  
always striving to be perfect.



The Great Eastern  
Shipping Co. Ltd.

## Board of Directors

K. M. Sheth

*Executive Chairman*

Bharat K. Sheth

*Deputy Chairman & Managing Director*

R. N. Sethna

Ms. Asha V. Sheth

Manu Shroff

T. N. Pandey

Cyrus Guzder

Keki Mistry

Vineet Nayyar

Berjis Desai

*(w.e.f. October 27, 2006)*

Ravi K. Sheth

*Executive Director (w.e.f. January 30, 2006)*

## Company Secretary

Jayesh M. Trivedi

## Statutory Committees

### Audit Committee

Manu Shroff, Chairman

R. N. Sethna

Keki Mistry

Cyrus Guzder *(w.e.f. April 20, 2006)*

### Investor Grievance Committee

T. N. Pandey, Chairman

Cyrus Guzder

Ms. Asha V. Sheth

## Registered Office

Ocean House

134/A, Dr. Annie Besant Road

Worli

Mumbai 400 018

## Share Transfer Agents

Sharepro Services (India) Pvt. Ltd.

3rd floor, Satam Estate

Above Bank of Baroda

Cardinal Gracious Road

Chakala, Andheri (E)

Mumbai 400 099

## Auditors

Kalyaniwalla & Mistry

Kalpatru Heritage

127, Mahatma Gandhi Road

Mumbai 400 001

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**NOTICE** is hereby given that the Fifty-Eight Annual General Meeting of THE GREAT EASTERN SHIPPING CO. LTD. will be held at Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai – 400 020 on Monday, December 18, 2006 at 3.00 P.M. (I.S.T.) to transact the following business:

1. To receive, consider and adopt the Audited Balance Sheet as at March 31, 2006 and the Profit and Loss Account for the year ended on that date together with the Auditors' and Directors' Report thereon.
2. To appoint a Director in place of Mr. Keki Mistry, who retires by rotation and being eligible, offers himself for re-appointment.
3. To appoint a Director in place of Mr. Cyrus Guzder, who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint Auditors and fix their remuneration.
5. To consider and, if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Ravi K. Sheth who was appointed as an Additional Director at the meeting of the Board of Directors held on January 30, 2006 and who holds office as such upto the date of this Annual General Meeting and in respect of whom notice under Section 257 of the Companies Act, 1956 has been received from a member signifying his intention to propose Mr. Ravi K. Sheth as a candidate for the Office of Director of the Company, be and is hereby appointed as a Director of the Company liable to retire by rotation."

6. To consider and, if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Berjis Desai who was appointed as an Additional Director at the meeting of the Board of Directors held on October 27, 2006 and who holds office as such upto the date of this Annual General Meeting and in respect of whom notice under Section 257 of the Companies Act, 1956 has been received from a member signifying his intention to propose Mr. Berjis Desai as a candidate for the Office of Director of the Company, be and is hereby appointed as a Director of the Company liable to retire by rotation."

7. To consider and, if thought fit, to pass with or without modification(s) the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Section 309(4) and other applicable provisions of the Companies Act, 1956, the Company's Directors who are neither in the whole-time employment nor Managing Director(s) shall be paid remuneration by way of commission at a rate not exceeding one

percent of the net profits of the Company each year for a period of five financial years of the Company commencing from the Financial Year 2005-2006 and that such commission shall be paid to and distributed amongst the aforesaid Directors or such of them, in such amounts or in such proportions and in such manner as may be decided by the Board from time to time."

8. To consider and, if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 and other applicable provisions of the Companies Act, 1956, read with and in accordance with the conditions specified in Schedule XIII to the said Act the approval of the Company be and is hereby accorded to the appointment of Mr. Ravi K. Sheth as Wholetime Director designated as Executive Director for a period of 5 years commencing from January 30, 2006 on the following terms:

- (a) Salary : Consolidated salary, including Company's contribution to Provident Fund, Superannuation Fund and all other allowances, of Rs. 50 lakhs p.a.
- (b) Commission : Payment of Commission calculated with reference to the net profit of the Company for each financial year as may be fixed by the Board of Directors not exceeding thrice the annual salary referred to at (a) above, subject to the ceiling laid down in Section 309 of the Companies Act, 1956.
- (c) In addition he will be entitled to :
  - (i) Transportation/conveyance facilities.
  - (ii) Telecommunication facilities at residence.
  - (iii) Leave encashment as per rules of the Company.
  - (iv) Reimbursement of medical expenses incurred for himself and his family.
  - (v) Personal accident insurance cover as per rules of the Company.
  - (vi) Housing Loan, subject to the rules of the Company.

RESOLVED FURTHER THAT in the event of absence or inadequacy of profit in any financial year, Mr. Ravi K. Sheth, Executive Director, shall be paid as minimum remuneration, such amount as the Board may decide, subject to the upper limit, if any, prescribed under the Companies Act, 1956, from time to time.

RESOLVED FURTHER THAT in addition, Mr. Ravi K. Sheth shall also be entitled to bonafide payment (which shall include providing perquisites)

by way of pension in respect of his past services to the Company in accordance with a scheme formulated by the Board of Directors in the event of his retirement as working director, subject to the limits prescribed, if any, under the Companies Act, 1956 from time to time.

RESOLVED FURTHER THAT in the event of loss of his office as Executive Director, Mr. Ravi K. Sheth shall be paid compensation in the manner and to the extent provided under Sections 318, 319 and 320 of the Companies Act, 1956.

RESOLVED FURTHER THAT pursuant to the provisions of Section 311 and other applicable provisions of the Companies Act, 1956, the approval of the Company be and is hereby accorded to the revision in the remuneration payable to Mr. Ravi K. Sheth with effect from October 1, 2006 to the extent of the following:

- 1) Salary : Consolidated salary, including Company's contribution to Provident Fund, Superannuation Fund and all other allowances, of Rs. 108 lakhs p.a.
  - 2) He will be entitled to fees of clubs subject to a maximum of two clubs."
9. To consider and, if thought fit, to pass with or without modification(s) the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309 and other applicable provisions of the Companies Act, 1956, read with and in accordance with the conditions specified in Schedule XIII to the said Act the approval of the Company be and is hereby accorded to the appointment of Mr. K. M. Sheth as Wholtime Director designated as Executive Chairman for a period of 5 years commencing from October 1, 2006 on the following terms:

- (a) Salary : Consolidated salary, including Company's contribution to Provident Fund, Superannuation Fund and all other allowances, of Rs. 180 lakhs p.a.
- (b) Commission : Payment of Commission calculated with reference to the net profit of the Company for each financial year as may be fixed by the Board of Directors not exceeding twice the annual salary referred to at (a) above, subject to the ceiling laid down in Section 309 of the Companies Act, 1956.
- (c) In addition he will be entitled to :
  - (i) Transportation/conveyance facilities.
  - (ii) Telecommunication facilities at residence.
  - (iii) Leave encashment as per rules of the Company.

- (iv) Reimbursement of medical expenses incurred for himself and his family.
- (v) Personal accident insurance cover as per rules of the Company.
- (vi) Housing Loan, subject to the rules of the Company.
- (vii) Fees of Clubs subject to a maximum of two clubs.

RESOLVED FURTHER THAT in the event of absence or inadequacy of profit in any financial year, Mr. K. M. Sheth, Executive Chairman, shall be paid as minimum remuneration, such amount as the Board may decide, subject to the upper limit, if any, prescribed under the Companies Act, 1956, from time to time.

RESOLVED FURTHER THAT in addition, Mr. K. M. Sheth shall also be entitled to bonafide payment (which shall include providing perquisites) by way of pension in respect of his past services to the Company in accordance with a scheme formulated by the Board of Directors in the event of his retirement as working director, subject to the limits prescribed, if any, under the Companies Act, 1956 from time to time.

RESOLVED FURTHER THAT in the event of loss of his office as Executive Chairman, Mr. K. M. Sheth shall be paid compensation in the manner and to the extent provided under Sections 318, 319 and 320 of the Companies Act, 1956."

10. To consider and, if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309, 311 and other applicable provisions of the Companies Act, 1956, read with and in accordance with the conditions specified in Schedule XIII to the said Act the approval of the Company be and is hereby accorded to the appointment of Mr. Bharat K. Sheth as Deputy Chairman & Managing Director for a period of 5 years commencing from October 1, 2006 on the following terms:

- (a) Salary : Consolidated salary, including Company's contribution to Provident Fund, Superannuation Fund and all other allowances, of Rs. 144 lakhs p.a.
- (b) Commission : Payment of Commission calculated with reference to the net profit of the Company for each financial year as may be fixed by the Board of Directors not exceeding thrice the annual salary referred to at (a) above, subject to the ceiling laid down in Section 309 of the Companies Act, 1956.
- (c) In addition he will be entitled to :
  - (i) Transportation/conveyance facilities.



- (ii) Telecommunication facilities at residence.
- (iii) Leave encashment as per rules of the Company.
- (iv) Reimbursement of medical expenses incurred for himself and his family.
- (v) Personal accident insurance cover as per rules of the Company.
- (vi) Housing Loan, subject to the rules of the Company.
- (vii) Fees of Clubs subject to a maximum of two clubs.

RESOLVED FURTHER THAT in the event of absence or inadequacy of profit in any financial year, Mr. Bharat K. Sheth, Deputy Chairman & Managing Director, shall be paid as minimum remuneration, such amount as the Board may decide, subject to the upper limit, if any, prescribed under the Companies Act, 1956, from time to time.

RESOLVED FURTHER THAT in addition, Mr. Bharat K. Sheth shall also be entitled to bonafide payment (which shall include providing perquisites) by way of pension in respect of his past services to the Company in accordance with a scheme formulated by the Board of Directors in the event of his retirement as working director, subject to the limits prescribed, if any, under the Companies Act, 1956 from time to time.

RESOLVED FURTHER THAT in the event of loss of his office as Deputy Chairman & Managing Director, Mr. Bharat K. Sheth shall be paid compensation in the manner and to the extent provided under Sections 318, 319 and 320 of the Companies Act, 1956."

11. To consider and, if thought fit, to pass with or without modification(s) the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Section 314 and other applicable provisions, if any, of the Companies Act, 1956, consent of the Company be and is hereby accorded to Ms. Ketaki Sheth relative of a Director of the Company to hold and continue to hold an office or place of profit in the Company as an Officer of the Company on the following terms and conditions with effect from November 1, 2005:

- 1) Consolidated salary of Rs. 50,000/- p.m. inclusive of reimbursement of expenses on account of car and driver.
- 2) Reimbursement of medical expenses incurred by herself and her family subject to one month salary in a year or 3 months salary over a period of 3 years.
- 3) Provision of telecommunication facilities at residence.

- 4) Personal accident insurance as per the rules of the Company.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby authorised to do all such acts, matters, deeds and things in order to give effect to the above resolution."

By Order of the Board

**Jayesh M. Trivedi**  
Company Secretary.

Mumbai, October 27, 2006

**Registered Office:**  
Ocean House, 134/A,  
Dr. Annie Besant Road,  
Worli, Mumbai 400 018.

*Notes :*

1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER.
2. The instrument appointing a Proxy must be deposited with the Company at its Registered Office not less than 48 hours before the time of holding the meeting.
3. Pursuant to Section 205A of the Companies Act, 1956, all unclaimed dividends upto the 40<sup>th</sup> dividend for the year 1993-94 paid by the Company on October 5, 1994 have been transferred to the General Revenue Account of the Central Government. Members who have not encashed the Dividend Warrants for the said period are requested to claim the amount from the Registrar of Companies, Maharashtra, C/o. Central Government Office Building, "A" Wing, 2<sup>nd</sup> Floor, Next to Reserve Bank of India, CBD Belapur – 400 614.
4. Consequent to the amendment to sub-section (5) of Section 205A vide Companies (Amendment) Act, 1999, the Company has transferred the unclaimed dividend for the year 1997-98 (44<sup>th</sup> final dividend) and for the year 1998-99 (45<sup>th</sup> dividend) to the Investor Education and Protection Fund. All unclaimed dividend for the year 1999-2000 (46<sup>th</sup> interim dividend) will be transferred to the Investor Education and Protection Fund on or before May 4, 2007. Shareholders who have not encashed the Dividend Warrants for the said period are requested to claim the amount from the Company's Share department at the registered office of the Company, on or before April 24, 2007.
5. The Explanatory Statement pursuant to Section 173 of the Companies Act, 1956, in respect of the special business as per Item Nos. 5 to 11 hereinabove, is annexed hereto.

## ANNEXURE TO NOTICE

Explanatory Statement as required under Section 173(2) of the Companies Act, 1956.

### Item No. 5 and 8 (Ordinary Resolution):

Mr. Ravi K. Sheth was appointed as an Additional Director of the Company with effect from January 30, 2006. By virtue of the provisions of Section 260 of the Companies Act, 1956, read with Article 130 of the Articles of Association of the Company, Mr. Ravi K. Sheth would hold office only upto the date of the ensuing Annual General Meeting.

The Company has received notice from a member under Section 257 of the Companies Act, 1956, with requisite deposit proposing the name of Mr. Ravi K. Sheth as a candidate for the office of Director of the Company.

Mr. Ravi K. Sheth holds a Bachelors degree in Commerce and is an MBA from USA (1985). With the appointment as Additional Director, the Board has also appointed Mr. Ravi K. Sheth as Wholetime Director designated as Executive Director.

Mr. Ravi K. Sheth has over the years handled various functions like diversification projects, strategic investments / disinvestments and has been spearheading various strategic initiatives of the Company. He has been responsible for exploring new opportunities, in related and unrelated areas for the Company and shall be responsible for its implementation. Considering these aspects the Board appointed him as Wholetime Director designated as Executive Director for a period of 5 years with effect from January 30, 2006 on the terms and conditions as detailed in resolution at item no. 8. Mr. Ravi K. Sheth has been in the employment of the Company since July 1990 and has an overall experience of over 20 years.

Apart from the above Mr. Ravi K. Sheth has also been entrusted with the additional responsibility of overseeing the operations of Greatship (India) Limited the Company's wholly owned subsidiary which is in the business of owning and operating assets relating to the offshore oil and gas business.

Your Directors reviewed the terms of appointment of Mr. Ravi K. Sheth in light of the additional responsibilities shouldered by him and also considering the best corporate practices prevailing in the industry particularly in the offshore business, it was proposed to revise the remuneration payable to Mr. Ravi K. Sheth as detailed in the resolution.

In addition, Mr. Ravi K. Sheth shall also be entitled to pensionary benefits in respect of his services to the Company in accordance with a scheme formulated by the Board of Directors in the event of his retirement as working director, subject to the limits prescribed, if any, under the Companies Act, 1956 from time to time.

Approval of the members is also required under Section 269 read with Schedule XIII of the Companies Act, 1956 for the appointment of Mr. Ravi K. Sheth, Executive Director and for payment of remuneration to him. Moreover the resolution at item no. 8 also envisages payment of minimum remuneration prescribed under Schedule XIII in case of absence or inadequacy of profits to the extent the Board of Directors may decide subject to the limits prescribed from time to time.

Mr. Ravi K. Sheth is also on the Board of Directors of the following public limited companies viz. Business Standard Limited, Financial Technologies (India) Limited, Routes Travel Limited and Greatship (India) Limited. He is also on the Audit Committee of Business Standard Limited.

Your Directors commend the resolutions at item nos. 5 and 8 for your approval.

Mr. Ravi K. Sheth may be considered interested in the resolutions as it pertains to his own appointment. Mr. K. M. Sheth, Executive Chairman and Mr. Bharat K. Sheth, Deputy Chairman & Managing Director being related to Mr. Ravi K. Sheth are also interested in the resolutions although they have no pecuniary interest in the appointment. No other director is interested in these resolutions.

This may also be treated as an abstract pursuant to Section 302 of the Companies Act, 1956.

### Item No. 6 (Ordinary Resolution):

Mr. Berjis Desai was appointed as an additional Director of the Company with effect from October 27, 2006. By virtue of the provisions of Section 260 of the Companies Act, 1956, read with Article 130 of the Articles of Association of the Company, Mr. Berjis Desai would hold office only upto the date of the ensuing Annual General Meeting.

The Company has received notice from a member under Section 257 of the Companies Act, 1956, with requisite deposit proposing the name of Mr. Berjis Desai as a candidate for the office of Director of the Company.

Mr. Berjis Desai is an eminent Solicitor and is currently the Managing Partner of J. Sagar Associates, a leading law firm. Mr. Desai has completed his B.A.(Hons) (First Class), LL.B. (First Class First) both from University of Bombay, LL.B. (now LL.M. - First Class First, starred First) from University of Cambridge, U.K. and Solicitor (First Class First) from Bombay Incorporated Law Society.

Mr. Desai has been practicing law since 1980 and was a founder partner of Udwadia, Udeshi & Berjis. He specialises in financial & securities laws, structured finance, securitisation and OTC derivatives as well as offshore investments. In addition, he has extensive experience both as an Arbitrator and Counsel, in international commercial as well as domestic arbitrations.

Mr. Desai is a frequent speaker and presenter at conferences and seminars. He has been a working journalist with a leading Indian daily and is a columnist in Indian newspapers. He is a member of American Arbitration Association, The Bombay Incorporated Law Society and The London Court of International Arbitration. He is an Arbitrator on the panels of The London Court of International Arbitration and ICC (India).

Mr. Desai is also on the Board of Directors of the following public limited companies viz. Sterlite Industries (India) Limited, Reliance Assets Reconstruction Company Ltd., National Organic Chemical Industries Limited, Praj Industries Limited, Adlabs Films Ltd., Piryamd Retail Limited, Centrum Finance Limited, Emcure Pharmaceuticals Limited, BP Ergo Limited, JSA Law Limited (Dubai), JSA Lex Holdings Limited (Mauritius) and 3D PLM Software Solutions Limited.

He is a member of the Audit Committee of Sterlite Industries (India) Limited, Adlab Films Ltd. (Chairman), Priyamyd Retail Limited and Emcure Pharmaceutical Limited.

He is also a member of the Shareholders and Investor Grievance Committees of Sterlite Industries (India) Limited (Chairman) and National Organic Chemical Industries Limited. Mr. Desai holds 1000 equity shares of the Company.

Your Directors commend the resolution at item no. 6 of the Notice for your approval.

Mr. Berjis Desai is interested in the resolution as it relates to his appointment. No other Director of the Company is concerned or interested in the said resolution.

#### **Item No. 7 (Special Resolution) :**

At the Annual General Meeting of the Company held on August 30, 2000, the members had approved the payment of remuneration to the Non-Wholtime Directors of the Company, i.e. the Directors other than the Managing Directors and Wholtime Directors of the Company, by way of commission upto an amount permissible under the Companies Act, 1956, i.e. an amount in the aggregate for all the eligible Directors put together not exceeding one percent of the net profits computed in accordance with the provisions of Section 198 of the Companies Act, 1956. This approval was granted for a period of 5 years from the financial year 2000-2001 while the Board was authorised to fix the actual amount and the manner of payment.

The role of Non-Wholtime Directors are not only restricted to formulating strategies and providing guidance but also ensuring various compliances and monitoring of various functions like internal audit, remuneration, shareholders grievances etc. The Non-Wholtime Directors also require to devote their time to attend various Committee meetings on a regular basis. The

amount of time that needs to be devoted by the Non-Wholtime Directors have increased manifold over the period of years. In view of the aforesaid it is proposed to compensate the Non-Wholtime Directors by way of a commission upto an amount not exceeding 1% of the Net Profit in aggregate for all the eligible Directors for a further period of 5 years commencing from April 1, 2006. The Board of Directors are authorised to decide the quantum of commission payable every year within the overall limits stipulated aforesaid. The Board of Directors have over the last 3 years paid the following commission to the Non-Wholtime Directors :

(Rs. in lakhs)

	2002-03	2003-04	2004-05
Maximum Commission (1%) that can be paid as per Section 309 of the Companies Act, 1956	247.07	494.05	787.31
Total Commission paid	21.00	53.00	87.50

Under the provisions of Section 309(4) of the Companies Act, 1956, such payment requires authorisation by the members of the Company by way of a Special Resolution. Hence, this resolution is recommended for the approval of the members.

Your Directors commend the resolution at item no. 7 of the Notice for your approval.

All the Directors except Mr. K. M. Sheth, Executive Chairman, Mr. Bharat K. Sheth, Deputy Chairman & Managing Director and Mr. Ravi K. Sheth, Executive Director are concerned or interested in this resolution.

#### **Item No. 9 (Special Resolution) and Item No. 10 (Ordinary Resolution):**

The resolutions at item nos. 9 and 10 of the notice seek approval of the members in respect of the reappointment and remuneration of the Company's Directors namely Mr. K. M. Sheth, Executive Chairman and Mr. Bharat K. Sheth, Deputy Chairman & Managing Directors (the Executive Chairman and Deputy Chairman & Managing Director shall hereinafter collectively be referred to as the "Working Directors") who were respectively appointed at the meeting of the members of the Company held on July 25, 2002 on a salary, commission and perquisites as contained in the resolutions dated July 25, 2002 as amended by resolutions dated June 25, 2004.

The Remuneration Committee of the Company's Board of Directors reviewed the remuneration packages of the two Working Directors of the Company with a view to align such packages with the best corporate practices



prevailing in the industry and particularly in the shipping industry globally. After considering various factors, the Remuneration Committee decided to recommend a revision in the remuneration payable to the Working Directors.

The Remuneration Committee also noted that the existing terms of Mr. K. M. Sheth, Executive Chairman and Mr. Bharat K. Sheth, Deputy Chairman & Managing Director expires in March 2007 and therefore it was thought appropriate and administratively convenient to mutually terminate their existing appointment and they be re-appointed for a period of 5 years from October 1, 2006 on the terms set out in the resolutions at item nos. 9 and 10 of the notice.

The Board of Directors of the Company accepted the recommendation of the Remuneration Committee and mutually terminated their existing appointment and re-appointed them for a further period of 5 years from October 1, 2006 on the terms set out in the resolutions at item nos.9 and 10.

The Working Directors shall also be entitled to pensionary benefits in respect of their services to the Company in accordance with a scheme formulated by the Board of Directors in the event of their retirement as working directors, subject to the limits prescribed, if any, under the Companies Act, 1956 from time to time.

Mr. K. M. Sheth, Executive Chairman has crossed the age of 70 years and accordingly, his re-appointment is required to be approved by a special resolution. Approval of the members is also required under Section 269 read with Schedule XIII of the Companies Act, 1956 for the appointment of Mr. Bharat K. Sheth, Deputy Chairman & Managing Director and for payment of remuneration to him. Moreover the resolutions at item nos. 9 to 10 also envisages payment of minimum remuneration prescribed under Schedule XIII in case of absence or inadequacy of profits to the extent the Board of Directors may decide subject to the limits prescribed from time to time. The resolutions passed by the Members at the annual general meeting held on July 25, 2002 and amended by the resolutions dated June 25, 2004 for appointment and remuneration payable to each of the Working Directors aforesaid will cease to have effect only upon the respective resolutions for re-appointment becoming effective.

Your Directors commend the resolutions at item nos. 9 and 10 for your approval.

Mr. K. M. Sheth and Mr. Bharat K. Sheth are deemed to be interested in their own appointment and Mr. K. M. Sheth, Mr. Bharat K. Sheth and Mr. Ravi K. Sheth being relatives of each other may also be deemed to be interested in the appointments although they derive no pecuniary interest in it. No other director has any interest in the above appointment.

This may also be treated as an abstract pursuant to Section 302 of the Companies Act, 1956.

#### **Item No. 11 (Special Resolution):**

Ms. Ketaki Sheth was appointed as an Officer on Special Duty to assist the Trustees of Vasant J Sheth Memorial Foundation, a public charitable trust active in the area of maritime education and creating awareness about the role and valuable contribution of the Indian Maritime Industry. She has put in considerable work for the Foundation over the years. She was drawing a remuneration of Rs. 5,000/- per month apart from other benefits. As her remuneration was not revised since her appointment in 1993, it is proposed to revise her remuneration with effect from November 1, 2005 as under:

- a) Consolidated salary of Rs. 50,000/- per month inclusive of reimbursement of expenses on account of car and driver.
- b) Reimbursements of medical expenses incurred by herself and her family subject to one month salary in a year or 3 months salary over a period of 3 years.
- c) Provision of communication facilities at her residence for use of Company's work.
- d) Personal accident insurance as per the rules of the Company.

Section 314(1B) of the Companies Act, 1956 (Act) read with Directors Relatives (Office or Place of Profit) Rules, 2003 provides that, a relative of a director shall not hold office or place of profit carrying a total monthly remuneration not less than Rs. 50,000/- unless the same is approved by the members of the Company. The section also provides for seeking approval of the members at the first meeting of the members held after increasing the remuneration.

Ms. Ketaki Sheth is the daughter of late Mr. Vasant J. Sheth and Mrs. Asha Sheth, currently a Director of the Company.

Your Directors commend the resolution at item no. 11 of the Notice for your approval.

None of the Directors of the Company except Mrs. Asha Sheth are concerned or interested in the aforesaid resolution.

**By Order of the Board of Directors**

**Jayesh M. Trivedi**  
Company Secretary

Mumbai, October 27, 2006

**Registered Office:**

Ocean House,  
134-A, Dr. Annie Besant Road,  
Worli, Mumbai - 400 018.

**INFORMATION AS REQUIRED UNDER CLAUSE 49 (IV)(G) OF THE LISTING AGREEMENT IN RESPECT OF DIRECTORS BEING RE-APPOINTED.**

**(a) Mr. Keki Mistry**

Mr. Keki Mistry is a Chartered Accountant and a Fellow Member of the Institute of Chartered Accountants of India.

Mr. Mistry is the Managing Director of Housing Development Finance Corporation Limited (HDFC), since November 2000. HDFC is India's premier and largest well managed, world class housing financial institution and has turned the concept of housing finance for the middle class into a profitable, well managed, world class enterprise. Mr. Mistry joined HDFC in October 1981. Prior to HDFC, Mr. Mistry worked in the Indian Hotels Co. Ltd. as Accounts Officer.

Besides his responsibilities within HDFC, Mr. Mistry has been deputed on consultancy assignments to the Commonwealth Development Corporation (CDC) in Thailand, Mauritius, Caribbean Islands and Jamaica to review and evaluate the operations of mortgage financial institutions in these countries. He has also worked as a Consultant for the Mauritius Housing Company in Mauritius, and for the Asian Development Bank, on the feasibility of establishing a secondary mortgage market in India.

Mr. Mistry has attended overseas training programmes and conferences on housing related subjects.

As on date Mr. Mistry holds 802 equity shares of the Company.

Apart from the Company Mr. Mistry is also on the Board of Directors of the following public limited companies:

1. Housing Development Finance Corpn. Ltd.
2. HDFC Developers Ltd.
3. HDFC Bank Ltd.
4. HDFC Trustee Company Ltd.
5. HDFC Standard Life Insurance Co. Ltd.
6. HDFC Chubb General Insurance Co. Ltd.
7. Gruh Finance Ltd.
8. Infrastructure Leasing & Finance Co. Ltd.
9. Sun Pharmaceutical Industries Ltd.
10. Mahindra Holidays & Resorts India Ltd.
11. NexGen Publishing Ltd.

Apart from being a member of the Audit Committee of the Company, Mr. Mistry is also a member the following committees:

Name of the Company	Name of the Committee	Member/ Chairman
Housing Development Finance Corpn. Ltd.	Investors Grievance	Member
HDFC Bank Ltd.	Credit Customer Services Fraud Monitoring	Member Member Member
HDFC Standard Life Insurance Co. Ltd.	Audit	Member
HDFC Chubb General Insurance Co. Ltd.	Audit	Chairman
HDFC Trustee Company Ltd.	Audit Customer Services Risk Management	Member Member Member
Gruh Finance Ltd.	Audit Remuneration Investment	Member Member Member
Infrastructure Leasing & Financial Services Ltd.	Audit Share Transfer	Member Member
Sun Pharmaceutical Industries Ltd.	Audit	Chairman

**(b) Mr. Cyrus Guzder**

Mr. Cyrus Guzder has a Masters Degree (Honours) from Trinity College, Cambridge University, U.K. in Economics & Oriental Studies.

He is the Chairman & Managing Director- AFL Private Ltd. (formerly Airfreight Ltd.) Founded in 1945, AFL is a multi-divisional company engaged in logistics, courier services and global freight forwarding.

He held several important positions in the Travel Industry association in the past. He is acting as Chairman, Confederation of Indian Industries (CII) National Committee on Transportation and Logistics.

As on date Mr. Guzder holds 1473 equity shares in the Company.

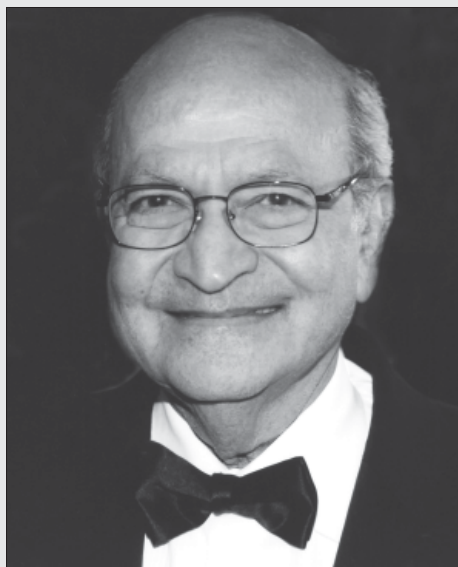
Apart from the Company Mr. Guzder is also on the Board of Directors of the following public limited companies:

1. AFL Worldwide Ltd.
2. N.S. Guzder & Company Ltd.
3. Zeenia Realtors Ltd.
4. BP India Ltd.
5. Alfa Laval India Ltd.
6. Mahindra Holidays & Resorts India Ltd.

Apart from being a member of the Audit Committee and Remuneration Committee of the Company, Mr. Guzder is also a member the following committees:

Name of the Company	Name of the Committee	Member/ Chairman
Alfa Laval India Ltd.	Audit Share Transfer Investor Grievances	Chairman Member Member
Mahindra Holidays & Resorts India Ltd.	Audit	Chairman

## Chairman's Statement



Dear Shareholders,

Once again, I am delighted to report to you another year of record profits of your Company. For the FY 2005-06, your Company (after effecting the impact of the demerger) registered a net profit of Rs.838.60 crores on total income of Rs.2342.08 crores. This represented a return of 37% on average shareholder funds. The Board of Directors declared a total dividend of Rs.11.22 per share for the year resulting in an outflow of Rs.194.85 crores including tax thereon with a dividend payout ratio of around 23%.

The year witnessed another period of extreme volatile conditions for both tankers and dry bulk vessels once again endorsing the fairly well balanced demand and supply condition in both the markets. Details of the market and the Company's performance

during the year have been well covered in the management discussion and analysis section of this report.

With a view to enhance shareholder value, the Board of directors approved the scheme of demerger of your Company's offshore division into a separate company called Great Offshore Limited. Subsequent to completion of all legal and administrative proceedings, the demerger process has been concluded.

Going forward, the operating environment for the industry remains even more challenging. High volatility in global oil and gas prices, uncertain demand for commodities and an uncertain geopolitical environment will continue to increase volatility in freight markets. Managing risks in such a climate will be the key to long term sustainable performance. Amidst this environment, your Company will continue to seek investment opportunities for the future.

I wish you all the very best in the coming year.

Best Regards,

A handwritten signature in black ink, appearing to read 'K.M. Sheth', with a horizontal line underneath.

**K.M. Sheth**

Executive Chairman

Mumbai : October 27, 2006

## *Director's Report*



Obligated to keep trying to do  
the best each day.

## DIRECTORS' REPORT

Your Directors are pleased to present the 58<sup>th</sup> Annual Report on the business and operations of your Company and Audited Accounts for the financial year ended March 31, 2006.

### LATE MR. SUDHIR J. MULJI

Your Directors record their profound grief at the sad and untimely demise of your Executive Deputy Chairman, Mr. Sudhir J. Mulji. Mr. Mulji's contribution to the growth of your Company and its wholly owned subsidiary in London had been invaluable. As President of Indian National Shipowners Association he protected and promoted the interests of the shipping industry.

The passing away of such a person was a great loss not only for the Group, friends and family but also to the entire shipping industry. He will be greatly missed not only by the Directors but also by his colleagues and friends, who were many in number.

### RESTRUCTURING

During the year under review, the Board of Directors had initiated restructuring of its business by way of demerging its offshore services business with a view to help unlock value for members. The process of demerger was completed on October 16, 2006, that being the Effective Date under the Scheme of Demerger (Scheme). The Offshore Services Business has been now demerged as a going concern into a separate company named Great Offshore Limited (Great Offshore) effective April 1, 2005 (Appointed Date). Due to the delay in completion of Demerger formalities the Company obtained extension of time for holding the Annual General Meeting from the Registrar of Companies under the provisions of the Companies Act

As an integral part of the Scheme, the share capital of the Company has been restructured and reorganised. As a consideration of demerger members of the Company will be allotted at no cost to the members the shares of Great Offshore in the ratio of 1 equity share for every 5 shares held in the Company. Consequently, as per the Scheme the share capital of the Company stands reduced. The reduction of share capital has been achieved by reducing the paid-up value of every share by Rs. 2/- and consolidated into 4 equity shares of Rs.10/- each. In other words the members of the Company on Book Closure, for every 5 equity shares held prior to Book Closure will get 4 equity shares of this Company and 1 equity share of Great Offshore. Thus Company's issued, subscribed and paid-up share capital stands reduced from 19,08,73,056, 19,03,43,123, 19,03,42,405 equity shares to 15,26,98,445, 15,22,74,498, 15,22,73,924 equity shares respectively, with effect from the Appointed date i.e. April 1, 2005.

To ascertain the shareholders who will be eligible for allotment of Equity Shares of Great Offshore and new shares of the Company, the Company announced a Book Closure from November 15, 2006 to November 16, 2006 (both days inclusive).

As per the Scheme the services of Mr. Vijay K. Sheth were transferred to Great Offshore from the Effective Date. Consequently he ceased to be Managing Director as well as Director of your Company.

As mentioned earlier, since the Demerger of Offshore Services Business has taken effect from April 1, 2005 the Annual Accounts of the Company for the financial year ended March 31, 2006 pertains to the "Remaining Business" of the Company that is Shipping Business. In view of this, the previous year figures appearing in the Annual Accounts are not comparable.



## FINANCIAL PERFORMANCE

Your Company has for the 6<sup>th</sup> year in succession achieved record profits:

	2005-06	2004-05*
Total Income	234208	211923
Total Expenditure	146631	132805
Profit before tax	87577	79118
Less/(Add): Provision for tax		
– Income tax – Current tax	2600	2200
– Deferred tax	406	–
– Fringe Benefit tax	221	–
– Deferred tax liability written back - an exceptional item	–	–
	3227	(4738)
<b>Profit for the year after tax</b>	<b>84350</b>	<b>81656</b>
Less: Prior period adjustments	490	777
	83860	80879
Less: Transfer to Tonnage Tax Reserve Account under section 115VT of the Income-tax Act, 1961	14500	15000
	69360	65879
Add : Transfer from –		
– Reserve under section 33AC of the Income-tax Act, 1961	–	14500
– Debenture Redemption Reserve	1900	1900
	71260	82279
Add : Surplus brought forward from previous year	34456	
Less: Transferred to Great Offshore Ltd. on de-merger	6900	
	27556	9388
Amount available for appropriation	98816	91667
<b>Appropriations:</b>		
– Transfer to Capital Redemption Reserve	–	7500
– Transfer to General Reserve	20000	30000
– Interim Dividend on Preference Shares	–	253
– Interim Dividend on Equity Shares	17088	11421
– Proposed Dividend on Equity Shares	–	5710
– Tax on Dividends	2397	2327
	39485	57211
<b>Balance Carried Forward</b>	<b>59331</b>	<b>34456</b>

\* Figures relating to F.Y. 2005-06 pertain to the remaining business of the Company i.e. Shipping business post demerger of Offshore Services Business w.e.f. April 1, 2005. In view of this previous year's figures are not comparable.

The total income for the year was recorded at Rs. 234208 lakhs as against Rs. 211923 lakhs in the previous year and a Net Profit after prior period adjustments of Rs. 83860 lakhs as against Rs. 80879 lakhs in the previous year.

### **DIVIDEND ON EQUITY SHARES**

During the year, your Directors declared 3 interim dividends resulting in an outflow of Rs. 19485 lakhs (inclusive of tax) which post demerger (on reduced share capital) aggregated to Rs. 11.22 per share. This payout ratio works out to be 23%.

The Board has decided not to declare any further dividend for the year under review.

Your Directors have declared an interim dividend of Rs. 4/- per share for the financial year 2006-07. The interim dividend so declared shall be paid to the shareholders on or after November 22, 2006 and this dividend will be paid on the reduced capital consequent upon Demerger.

### **ALLOTMENT OF FURTHER SHARES**

During the year, prior to Demerger becoming effective, the Company allotted 2,430 equity shares of Rs. 10/- each out of the 6,49,621 Rights Equity Shares held in abeyance for security scam related cases pursuant to the order received from The Special Court (Trial of Offences relating to Transactions in Securities) Act, 1992. With this the paid-up capital of the Company increased to Rs. 1,90,34,24,050 divided into 19,03,42,405 equity shares of Rs.10/- each.

### **SUBSIDIARIES**

While the demerger process was underway, investments in the shipping space were not justifying returns especially as high volatility in freight markets continued to support firm asset prices in the modern end of second hand market while the ship yards were flooded with orders.

During this period, your Directors evaluated various business opportunities both within the sector as well as in diversified sectors with a view of judiciously deploying its funds. After evaluation, your Directors were of the opinion that investment into the offshore business would provide superior returns as compared to other business. Moreover the domain knowledge of the business proved to be an additional advantage. Your Directors however with a view eventually not to lose on valuation of Offshore Business have decided to enter this business through a wholly owned subsidiary Greatship (India) Limited (GIL) which eventually will get the valuation flowing to members through the Company.

GIL has invested upto date of this report an amount in excess of USD 380 million to acquire Offshore Support Vessels and Drilling Rig. Considering the substantial commitment to the Offshore business in the form of investments, your Directors have decided to closely monitor the business and have entrusted Mr. Ravi K. Sheth, Executive Director of the Company additional responsibilities of GIL business.

Apart from Greatship (India) Limited, your Company has 3 Wholly Owned Subsidiaries namely The Great Eastern Shipping Co. London Limited, London, The Greatship (Singapore) Pte. Ltd., Singapore and The Great Eastern Chartering LLC - FZC, Sharjah. Your Company also has a 63.64% controlling stake in Routes Travel Limited.

The audited statement of accounts along with the report of the Board of Directors relating to the Company's aforesaid subsidiaries for the year ended March 31, 2006 are annexed.

The Great Eastern (Fujairah) L.L.C.- FZC, Fujairah and Deep Water Services (India) Limited the other subsidiaries related to the offshore services business have been transferred to Great Offshore Limited upon the demerger becoming effective.

## MANAGEMENT DISCUSSION AND ANALYSIS

In FY 2005-06, the Company recorded a total income of Rs. 234208 lakhs and earned a PBIDT of Rs.134307 lakhs.

### TANKER BUSINESS

#### MARKET TREND AND ANALYSIS

Similar to FY 05, FY 06 was characterised by significant volatility in shipping markets. World oil demand grew by a relatively modest 1.3% or 1.1 million barrels per day ("b/d"), in 2005, after the breakneck growth of 2004 (now revised to 3.2 million b/d or 3.9%). The lower growth rate in 2005 resulted primarily due to slowdown in oil demand growth in the U.S. and China. In the U.S., the slower growth was caused by the effects of the hurricanes during the last half of the year while high oil prices and the inability of refiners in China to recover these costs in the marketplace restrained Chinese demand.

The world tanker fleet increased to 351.3 million dwt at the end of the year, 6.9% higher than the 328.7 million dwt at the beginning of FY 06.

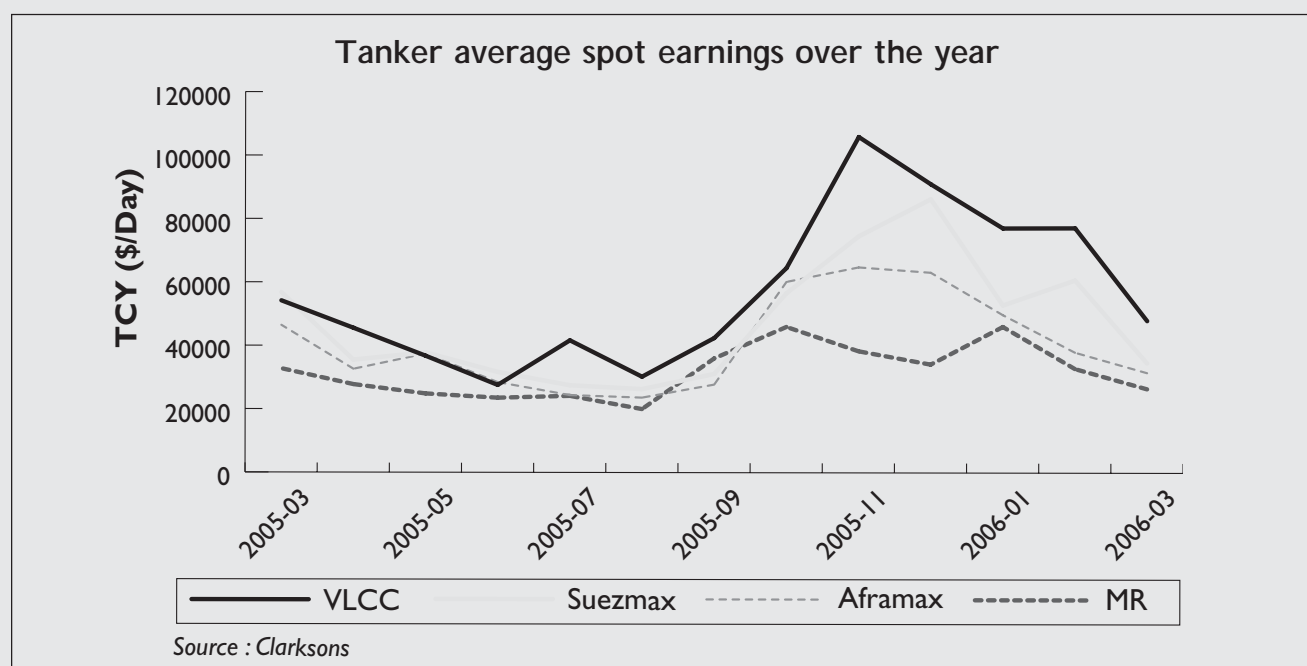
Extreme weather had a significant impact on the tanker market. In particular, two major hurricanes

in the Gulf of Mexico significantly disrupted crude oil production, refinery operations and shipping logistics in middle of FY 06. The hurricanes affected both the crude oil and refined product markets. During October 2005, over one million b/d, or 69% of crude oil production in the Gulf of Mexico, was disrupted. About 1 million b/d of refining capacity in US gulf was also rendered inoperable.

Middle East OPEC supplied most of the incremental barrels, as net increases in non-OPEC crude oil production were minimal. This caused a significant reduction in OPEC's spare producing capacity.

Both developments were positive for shipping, as they increased ton-mile demand for both crude oil and petroleum products. As a result, tanker rates in FY 06 remained well above historical averages despite a significant increase in the world tanker fleet.

The demand-supply relationship was tightly balanced, leading to a high level of volatility. VLCC spot rates, for instance, ranged between WorldScale 227 (WS) (Time Charter Equivalent, or TCE, approx. \$130,000/day) and WS 50 (TCE approx. \$12,500/day) during the year.



## COMPANY PERFORMANCE

The tanker fleet contributed around 81% of the Company's revenues and 84% of the operating profits.

In FY 06, around 43% of the earnings was derived from the spot market. The crude tankers earned an average TCY of \$ 28,200/day (previous year \$32,300/day), while the product carriers earned an average TCY of \$20,300/day (previous year \$16,200/day). The improved product earnings were mainly on account of period charters being renewed at higher levels, and firmer spot markets. Your Company's two LPG carriers earned an average TCY of \$16,000/day (previous year \$16,600/day).

## TANKER FLEET CHANGES

The Company's tanker fleet decreased by 0.14 mn dwt to 2.54 mn dwt during the financial year 2005-06.

During the year, your Company took delivery of its second double hull Suezmax tanker, 'Jag Lalit', in May 2005.

Your Company also acquired a modern double hull Aframax tanker, 'Jag Lyall', in March 2006.

Your Company sold a VLCC, 'Vasant J Sheth' in June 2005 and one Aframax tanker 'Jag Laila' in July 2005. Your Company also sold a product tanker 'Jag Prakash' in November 2005.

During FY 06, your Company placed orders for two Long range one (LR1) product tankers, both of which are to be delivered in mid 2009. With this the total new building orders for the Company rests at seven vessels involving a total outlay of US \$270mn.

The current tanker fleet of your Company stands at 32 tankers aggregating 2.54 mn dwt, with an average age of 12.25 years as against 2.67mn dwt with an average age of 12.8 years last year.

## OUTLOOK FOR THE TANKER MARKET

IEA expects that the average demand for Crude Oil in 2006 will be 84.8 million barrels per day or a 1.4 percent growth from 2005, hence showing belief in continued strong demand growth. We expect that the incremental demand for tankers will be approximately 3-4%. With a total of 27.5 million dwt of tankers to be delivered in 2006 and 8 million dwt of scrapping expected, the net fleet growth in tankers in 2006 would be about 6%, with fleet utilisation likely to drop from last year's levels. We therefore expect that average spot rates, though healthy, will be lower than those in the previous year.

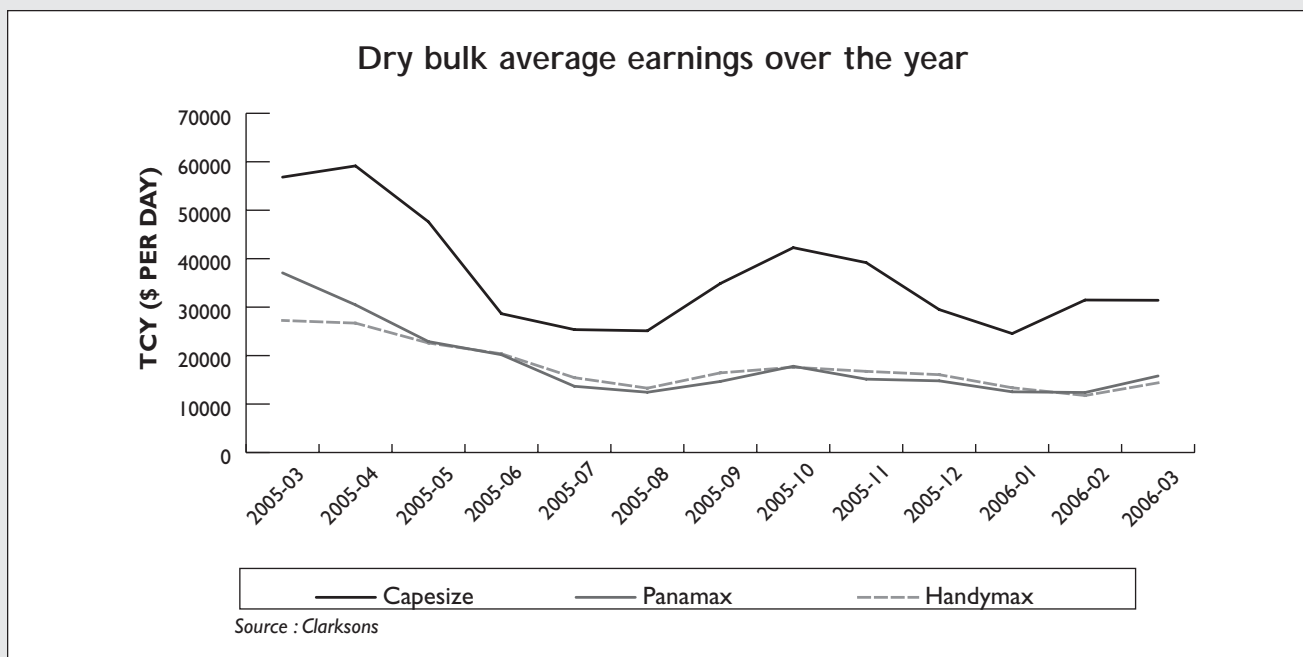
The tanker orderbook currently stands at about 99.8 million dwt or 26% of the fleet at the end of March 2006.

## DRY BULK BUSINESS

### MARKET TREND AND ANALYSIS

The Dry Bulk market in 2005 was the second best year ever recorded. Similar to 2004, the dry bulk markets were predominantly driven by the Chinese demand for commodities. Chinese imports of iron ore grew by an amazing 67 million tons over the 2004 level of 208 mt, while steel production moved up 76 million tons to 350 mt in 2005. India also recorded its largest ever increase in steel production from 32.5 million tons to 37 million tons.

The overall increase in demand for bulkers in 2005 is estimated between 4.5-5.5%. Against this, the world dry bulk fleet increased to 349.33 million dwt at the end of the year, 6.8% higher than the 327.0 million dwt at the beginning of FY 06, resulting in a weakening in utilisation levels.



The same is reflected in the earnings, with Panamax and Handymax spot averages dropping 40% and 30% to \$ 19,800/day and \$ 18,700/day respectively.

### COMPANY PERFORMANCE

The dry bulk fleet contributed around 14% of the Company's revenues and 13% of the operating profits. The average TCY for dry bulk vessels was approximately \$16,500/day as compared to \$19,200/day in the previous year.

### DRY BULK FLEET CHANGES

Your Company acquired a 1997 built Handymax bulk carrier, 'Jag Ravi', in May 2005.

Your Company also acquired 2000 built Handymax bulk carrier, 'Jag Reena' and 2003 built Super Handymax bulk carrier 'Jag Rahul' in June 2005.

Your Company sold its Handysize bulk carrier, 'Jag Ratna' in October 2005.

Your Company also sold its Handysize bulk carriers, 'Jag Radha' and 'Jag Rupali' in November 2005.

The current dry bulk fleet stands at 9 vessels aggregating 0.38 mn dwt, with an average age of 15.1 years as against 0.34 mn dwt with an average age of 21 years last year.

### OUTLOOK FOR THE DRY BULK MARKET

The global economy is projected to grow by 4-4.5% in 2006 with Asian economies including China and India continuing to grow at a strong pace. The demand for dry bulk commodities is expected to grow by 3.5-4.5% on the back of firm underlying fundamentals.

A total of 26 million dwt is due for delivery in 2006 resulting in a fleet growth of about 6-7% which is likely to keep earnings under pressure. Overall, freight rates are expected to be weaker than 2005.

The dry bulk vessel orderbook stands at about 65.2 million dwt or about 18.7% of the existing fleet, at the end of March 2006.



## ASSET VALUES

Modern tankers saw an increase of between 6 and 8% in second-hand values over the year, while modern dry bulk carriers however saw a drop of between 20 to 30% in value during the same period. Older tankers dropped 15 to 25% over the year, while older bulkers also saw their values drop between 30 to 50%.

Although New-building prices ended the year at roughly the same level as the start of FY 05. Prices increased in the first half by 5-10% reaching its peak by mid 2005 before weakening marginally by end 2005. However towards the end of the year there was renewed interest particularly in tankers resulting in small increase in prices.

The value of your Company's fleet is well above its book value and there is a significant unrealised gain in the total value of the outstanding Newbuilding contracts.

## Market & Business Developments post the Period under Review.

### The Tanker and Dry Bulk Market

For the first half of FY 07 the tanker freight across segments fell initially during the first quarter but later firmed up as the global refinery maintenance period came to an end. Persistent oil demand in US and China and consequent strong imports provided support to the earnings. The earnings on all the major routes were inline or firmer with respect to the corresponding quarters of last year.

Dry bulk earnings firmed up steadily during the first half of FY 07 on account of the growth in minor bulk trade most notably steel and cement, which pushed up the rates on the smaller ships. The strong imports of iron ore into China supported earnings for the Capesize segment. The dry bulk markets were firm as compared to the volatility that was experienced in the first half of FY 06.

## Business Developments

During the first half of FY 07, your Company sold the double hull MR tanker "Jag Prachi" (44K, 1996 blt). The Company also sold its non-double hull Aframax tanker "Jag Leena" (95K, 1985 blt).

During this period, your Company contracted to buy a modern double hull Suezmax tanker "Seaprincess" (148K, 1996 blt). The Company shall take delivery of the vessel in the 3<sup>rd</sup> quarter of the financial year. Your Company has also contracted to buy a modern capesize bulkcarrier "Thalassini Axia" (164K, 1996 blt). This vessel shall be delivered to us in Q4 FY 07.

Your Company also confirmed the NB contracts with STX Shipbuilding Company Ltd., Korea for the construction of 2 Long Range One (LR1) Product Tankers of 74,500 dwt each. The ships will be delivered to us in Q3 FY 09.

## RISKS AND CONCERNS FOR THE COMPANY

**Economic risk:** Shipping is a global business whose performance is closely linked to the state of the global economy. Therefore, any slowdown of the pace of growth globally, especially in the major economies like the US and China, could negatively impact the earnings of the Company.

**Volatility:** Over and above the economic risks, the shipping industry is impacted by numerous short term and regional factors, like political fallouts, weather changes, etc. This results in great amount of volatility in the freight market, which in turn impacts your Company's earnings.

Your Company has attempted to hedge some of this risk by entering into time charters for part of its fleet. For the year 2006-07, approximately half of the Company's operating days has been covered in this manner.

**High proportion of single hull tankers in the fleet:** As stated above, only 43% of your Company's tanker fleet is double-hulled. The single hull tankers in the fleet could be vulnerable to any further changes in regulations that may take place.

**Shipboard personnel:** Indian officers continue to be in great demand all over the world. Given the unfavorable tax status conferred on a seafarer sailing on Indian-flagged vessels, it is becoming increasingly difficult for your Company to source officers capable of meeting the modern day challenges of worldwide trading. This is more relevant for tanker personnel and may become a hindrance to growth.

**Oil Price Risk:** With crude oil prices expected to remain high, there is a risk of increase in costs due to higher cost of bunkers, lube oil, etc which could negatively impact the earnings of the Company. Your Company continuously endeavors to mitigate the same by hedging at least part of the risk at an opportune time.

## **FOREIGN EXCHANGE AND INTEREST RATE RISK MANAGEMENT**

A substantial portion of your Company's revenues are in U.S. Dollars and therefore it's income is sensitive to the fluctuations in the Rupee : USD exchange rate. A significant part of this exposure is hedged by a) denominating most of it's debt servicing obligations in US dollars and b) incurring some of it's operating and repair costs in foreign currency. The net residual currency exposure is then being managed actively using hedge products like forward covers and options as per prevailing internal risk management guidelines. As of March 31, 2006, your Company had forward sold position of US Dollars 99.5 million.

Similarly your Company also has a system for taking suitable hedges through fixed rate interest swaps to minimise it's effective borrowing costs.

## **QUALITY, SAFETY, HEALTH & ENVIRONMENT**

Your Company steers the diverse type of ships steadily across the oceans and the Company colours well fortified with strong perimeters spelling the impregnable elements of Quality, Safety, Health and Environment. Government of India has certified your Company for its Safety Management Systems for compliance with the International Safety Management Code (ISM) since 1998 issuing Safety Management Certificate to each ship.

Your Company is establishing and implementing an Integrated Management System for all its office functions and extending to onboard ships as relevant, to its fleet of ocean going ships. The systems include the Safety Management System in accordance with the requirements of the ISM code; Quality Management System as per the requirements of ISO 9001:2000; Environmental Management System as per the requirements of the international standard ISO 14001:2004; Occupational Health and Safety Management System as per the requirements of OHSAS 18001:1999 and guidelines on the elements of a Shipboard Occupational Health and Safety Program (SOHSP) as contained in the Engineering Circular No. 56 of the Directorate General of Shipping. The culmination of these systems will aim to ensure safety at sea, prevention of human injury and also to marine environment and property.

The occupational health and safety planning is focused towards hazard identification and risk assessment for all routine and non-routine activities to all personnel having access to our ships and shore office. The Company's methodology for hazard identification has been defined with a proactive approach for judicious classification of risks, which are consistent with the operating experience. The inputs for determination of facility requirements are based on identification of training needs and

development of operational controls, which are monitored to ensure the effectiveness and prompt implementation.

Your Company has also undertaken planning of environmental aspects with particular reference to impacts and evaluation of the significance of such environmental impacts. Your Company is already identifying the environmental aspects of various activities and services in the shore office and ships to exercise adequate controls for protecting our environment.

### **ON-BOARD TRAINING**

The initiated on-board training of shipboard personnel continues as per the pre defined plan and experienced trainers sail on our ships for very close shipboard interaction and imparting training followed by assessment and evaluation of the personnel to ensure that the training is meaningful and well-understood for practical application on board the ships. Additionally, your Company is now embarking on a plan to further increase the training by using computer software tools such as Computer Based Training through recognised and leading international vendor to impart value added training to our shipboard personnel. This will guide the shipboard personnel through computer based training media followed by required assessment and evaluation. For safe and efficient operation of our ships the training factor continues to receive the due unhindered attention without any complacency.

### **GREAT EASTERN INSTITUTE OF MARITIME STUDIES (GEIMS)**

Availability of trained and experienced officers to man the marine fleet has always been a challenge for the shipping industry, your Company being no exception. In the recent years the demand supply gap has widened considerably due to great demand for Indian Officers all over the world. In order to overcome this challenge, your Company initiated construction of a modern state of art training institute amidst serene and scenic location

at Lonavala and has been named Great Eastern Institute of Maritime Studies.

Spread over 74,000 square meters GEIMS has been providing residential Graduate Marine Engineer (GME) and Trainee Navigating Officer Cadet (TNOC) courses since January 2006.

With this initiative your Company hopes to benefit from the availability of qualified and trained officers to man our vessels on a regular basis and will also be able to meet with the minimum training requirement under the tonnage tax system.

### **EXPANSION DURING THE YEAR**

With a view to build and operate a modern fleet of vessels in all segments of its operations, your Company continued with the expansion and modernisation drive. The Company during the year acquired both new building as well as modern second hand vessels. The Company has acquired 5 vessels during the year and sold 6 vessels. The total owned tonnage as on date is 2.78 million dwt (2.92 million dwt as on March 31, 2006). The total fleet strength as on date stands at 39 vessels (41 vessels as on March 31, 2006). With 9 vessels under construction, agreements for acquisition of 2 modern second hand vessels and committed capex of about USD 505 million, the Company is all set to join the league of major international shipping companies with a young fleet of vessels.

### **CONSOLIDATED FINANCIAL STATEMENTS**

The Consolidated Financial Statements have been prepared by your Company in accordance with the requirements of the accounting standards issued by The Institute of Chartered Accountants of India after giving effect to the demerger. The audited Consolidated Financial Statements together with Auditors Report thereon form part of the Annual Report.

The group recorded a consolidated net profit after prior period adjustment of Rs. 85212 lakhs

for the year under review as compared to Rs. 83860 lakhs for the Company. The networth of the group as on March 31, 2006 was Rs. 242038 lakhs as compared to Rs. 238619 lakhs for the Company.

### **DEBT FUND RAISING**

Keeping in view the large internal generations, funds raised through fresh debt issuance was much lower during the year as compared to FY 05. During the year fresh debt of Rs. 33710 lakhs was raised. In addition, an unsecured loan of USD 53 million was refinanced to bring down the interest cost. Further, an amount of Rs. 12061 lakhs was prepaid during the year. The gross debt : equity ratio as on March 31, 2006 was 0.78 and the net (of cash) debt : equity ratio was 0.22.

### **INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY**

Your Company has in place adequate internal control systems commensurate with the nature of its business and the size of its operations. The audit process is conducted under the direction, guidance and supervision of the Audit Committee, which comprises of three Independent Directors. The Internal Audit is carried out by a firm of external Chartered Accountants and covers all the departments and key business processes of the Company. All audit reports with significant observations and follow-up actions thereon are reported to this Committee. The Audit Committee met 4 times during the year.

### **IT INITIATIVES**

Your company in its drive towards meeting all compliance and statutory requirements has now finalised implementation of Ship and Shore based Ship management systems. These systems will help comply with TMSA (Tanker Management & Self Assessment) requirements by ensuring easy availability to prescribed data.

In a continued effort towards improving efficiencies we have streamlined MIS reporting and are using automated tools for better control on expenses versus the budgeted figures.

Your Company has also ensured decentralisation of data so that divisions have better control on their respective systems.

Your Company has ensured complete security and protection of data against viruses and malicious programs and there have been no incidences of loss of any kind due to either.

### **HUMAN RESOURCES**

Your Company enjoyed productive and cordial relations with the highly committed shore based staff during the course of the year. However shortage of officers for the floating staff continued to plague the Industry. Measures are being planned to overcome the situation.

### **DIRECTORS**

Your Directors appointed Mr. Bharat K. Sheth, Managing Director as the Deputy Chairman in place of Mr. Mulji with effect from August 12, 2005. Mr. Bharat Sheth continues to act as the Managing Director of your Company and has been designated as Deputy Chairman and Managing Director.

Mr. Keki Mistry and Mr. Cyrus Guzder retire by rotation and being eligible offer themselves for re-appointment. Mr. T. N. Pandey retires by rotation but did not offer himself for re-appointment. Mr. Pandey has been associated as a Director of the Company since 1992. His active participation and contribution at the meetings of the Board and various Committees have been invaluable. Your Directors place on record their appreciation for the valuable guidance and support extended by him during his tenure as a Director.

Mr. Ravi K. Sheth was appointed as an Additional Director on the Board of Directors of the Company with effect from January 30, 2006.



Mr. Ravi K. Sheth has been designated as Executive Director and is in the whole time employment of the Company. Mr. Sheth is responsible for expansion and business development initiatives taken by the Company. He has been entrusted with the additional responsibility of overseeing GIL's business. He ceases to be a Director on the date of the 58th Annual General Meeting. Notice under Section 257 of the Companies Act, 1956 has been received in respect of his appointment as Director on the Board.

Mr. Berjis Desai was also appointed as an Additional Director on the Board of Directors of the Company with effect from October 27, 2006 as an independent Director. He ceases to be a Director on the date of the 58th Annual General Meeting. Notice under Section 257 of the Companies Act, 1956 has been received in respect of his appointment as Director on the Board.

The terms of appointment of Mr. K. M. Sheth, Executive Chairman and Mr. Bharat Sheth, Deputy Chairman & Managing Director expires in March 2007 i.e. in the next 5 months. It was thought administratively convenient to mutually terminate their existing terms with effect from September 30, 2006 and re-appoint them as Wholetime Directors for a period of 5 years with effect from October 1, 2006 on fresh terms and conditions.

Considering the responsibilities shouldered by Mr. Ravi K. Sheth and taking cognizance of the present remuneration packages of Wholetime Directors in the industry, your Directors decided to revise the remuneration payable to Mr. Ravi K. Sheth. The revision, if approved, will be effective October 1, 2006. The details of the fresh terms of appointment of Mr. K. M. Sheth, Executive Chairman and Mr. Bharat Sheth, Deputy Chairman & Managing Director and the revised remuneration of Mr. Ravi K. Sheth is enumerated in the notice of the 58th Annual General Meeting.

## **CORPORATE GOVERNANCE**

A. Your Company was Corporate Governance compliant much before SEBI stipulated deadline in the year 2005. Your Company has complied with the mandatory provisions of Clause 49 relating to Corporate Governance of the Listing Agreement. A separate section on Corporate Governance forms part of the Director's Report and the certificate from the Company's auditors confirming the compliance of conditions on Corporate Governance is included in the Annual Report.

## **B. RISK MANAGEMENT PROCESS**

The revised Clause 49 of the Listing Agreement of Stock Exchanges requires various measures to be taken by listed companies to ensure good Corporate Governance. Clause 49 also focuses on Risk Management (RM) and requires organisations to build a procedure for Risk Management that has to be periodically reviewed by the Board.

In light of the above requirements your Company initiated a RM program for its business risks. The program intended to build upon the foundation of the existing risk management process and practices of the Company and evolve a structured approach for risk management to manage significant risks faced by your Company.

To this end, to put in place the necessary RM framework and reporting regime, to enable the Company to proactively assess and demonstrate whether its significant risks are properly identified and controlled, and to potentially eliminate unnecessary control related overhead, your Company had appointed External Experts for assisting in designing the RM framework and related processes.

As part of the engagement the Experts had undertaken risk identification and assessment exercise along with identified key managerial personnel of your Company.



The exercise involved developing a Risk Identification Process, Risk Management Framework and putting in place a structured Risk and Control Assessment Process.

The recommendations have been implemented and the Directors believe that the Company has a sound risk assessment and minimisation procedure in place.

## DEMATERIALISATION OF SECURITIES

With a view to attract shareholders to dematerialise their shareholdings SEBI has rationalised the charge structure for the depository services whereby the Shareholders will not have to pay Demat Account opening charges, charges for credit of securities and the annual custody charges. Dematerialisation of securities therefore has become shareholder friendly. Shareholders who have not yet dematerialised their securities may now find the dematerialisation beneficial. Those Shareholders who wish to know more about the same may contact the Company's Registrar and Share Transfer Agents or the Share Department of the Company.

## DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to the requirement of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors hereby state that :

- i. in preparation of the annual accounts, the applicable accounting standards had been followed (alongwith proper explanation relating to material departures) and that there are no material departures;
- ii. they have, selected the accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;

iii. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

iv. they have prepared the annual accounts on a going concern basis.

## COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

Pursuant to Notification No. GSR 1029 dated 31.12.1988 your Company is not required to furnish prescribed information regarding conservation of energy and technology absorption, as Shipping Industry is not covered by the schedule to the said rules. The details of Foreign Exchange Earnings and Outgo are:

Rs. in lakhs

- |   |        |
|---|--------|
| (a) Foreign Exchange earned and saved (on account of freight, charter hire earnings including foreign exchange savings of Rs. 73278 lakhs). | 255954 |
| (b) Foreign Exchange used including operating expenses, capital repayment, down payments for acquisition of ships, interest payment.        | 140363 |

## PARTICULARS OF EMPLOYEES

Statement pursuant to Section 217(2A) of the Companies Act, 1956 (Act), read with the Companies (Particulars of Employees) Rules, 1975, is annexed to this Report. As contemplated by Section 219 of the Act, members are provided with abridged accounts. Members desirous of receiving the Statement pursuant of Section 217(2A) will be provided the same on receipt of written request from them.

## AUDITORS

Messrs. Kalyaniwalla & Mistry, the Auditors of your Company, who hold office until the conclusion of the forthcoming Annual General Meeting being eligible, offer themselves for re-appointment.

## APPRECIATION

Your Directors express their sincere thanks to all customers, charterers, vendors, investors, shipping agents, bankers, insurance companies, protection and indemnity clubs, consultants and advisors for their continued support throughout the year. Your Directors also sincerely acknowledge the significant contributions made by all the employees for their dedicated services to the Company.

Your Directors are grateful to the Government of India, Ministry of Shipping, Transchart, Ministry of Petroleum & Natural Gas, Ministry of Finance, Directorate General of Shipping, Port Authorities, ONGC Ltd. and various other authorities for their co-operation. Your Directors look forward to their continued support.

For and on behalf of the  
Board of Directors

**K.M. Sheth**  
Executive Chairman

Mumbai, October 27, 2006.

# CORPORATE GOVERNANCE REPORT

## 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company believes that sound Corporate practices based on openness, credibility and accountability is essential to its long term success. These practices will ensure the Company, having regard to competitive exigencies, conduct its affairs in such a way that would build the confidence of its various stakeholders in it, and its Board's integrity.

## 2. BOARD OF DIRECTORS

The Board of Directors of the Company has an optimum combination of Executive and Non Executive Directors and comprises of 11 Directors as on March 31, 2006 of which 7 are Non Executive Directors. As the Company has an Executive Chairman, 50% of the Board should comprise of Independent Directors. Accordingly the Company has 6 Independent Directors.

During the year ended March 31, 2006, 12 Board Meetings were held on April 5, 2005, April 29, 2005, June 24, 2005, July 28, 2005, August 12, 2005, August 31, 2005, September 15, 2005, October 27, 2005, November 17, 2005, December 9, 2005, January 30, 2006 and March 18, 2006.

The composition of the Board, attendance at Board and Annual General Meetings, Number of Directorships, Memberships/Chairmanships in public companies and the shareholding of the Non Executive Directors in the Company are as follows:

Name of Director	Category	FY 2005-06 Attendance at		As on March 31, 2006			Shareholding of the Non Executive Directors in the Company as on March 31, 2006
		BM	AGM	No. of other Director-Ships ##	Committee Positions @		
					Member	Chairman	
Mr. K. M. Sheth	Promoter, Executive Chairman	12	Yes	1	—	—	—
*Mr. S. J. Mulji	Promoter, Executive Deputy Chairman	2	No	—	—	—	—
Mr. Bharat K. Sheth	Promoter, Dy. Chairman & Managing Director	12	Yes	2	—	—	—
**Mr. Vijay K. Sheth	Promoter, Managing Director	12	Yes	6	—	—	—
#Mr. Ravi K. Sheth	Promoter, Executive Director	2	N.A.	4	—	1	—
Ms. Asha V. Sheth	Promoter, Non Executive Director	11	Yes	—	—	—	29,43,473
Mr. R. N. Sethna	Non Executive Independent Director	10	Yes	5	1	2	38,070
Mr. Manu Shroff	Non Executive Independent Director	12	Yes	2	3	—	8,016
Mr. T. N. Pandey	Non Executive Independent Director	10	Yes	1	—	—	513
Mr. Keki Mistry	Non Executive Independent Director	8	Yes	11	6	2	802
Mr. Cyrus Guzder	Non Executive Independent Director	9	Yes	6	1	2	1,473
Mr. Vineet Nayyar	Non Executive Independent Director	8	No	7	—	—	28,757

\* Expired on July 15, 2005.

\*\* The services of Mr. Vijay K. Sheth have been transferred to Great Offshore Limited with effect from October 16, 2006 in terms of the Scheme of Arrangement and hence since that date he ceases to be a director of the Company.

# Appointed as Additional Director and designated as Executive Director on January 30, 2006.

## excludes directorships in private limited companies.

@ includes memberships of Audit and Shareholders Grievance Committees. Membership does not include Chairmanship of Committees.

Mr. Cyrus Guzder, Mr. Keki Mistry and Mr. T. N. Pandey are liable to retire by rotation and are eligible for re-election. Mr. T. N. Pandey has expressed his desire not to seek re-election.

Mr. Ravi K. Sheth and Mr. Berjis Desai were appointed as Additional Director at the Board Meeting held on January 30, 2006 and October 27, 2006 respectively. The Company has received notices in writing from members under section 257 of the Companies Act, 1956 proposing their candidature for the Office of Director of the Company.

Attention of the members is invited to the relevant item of the Notice of the Annual General Meeting seeking their approval for the aforesaid appointments. The information as required under Clause 49(IV)(G) of the Listing Agreement is annexed to the Notice of the Annual General Meeting.

### **Code of Conduct**

During the year the Board adopted a Code of Conduct for the Board Members and Senior Management Personnel of the Company. All Personnel to whom the Code is applicable have affirmed compliance with the Code of Conduct for the financial year ended March 31, 2006. A declaration to this effect, duly signed by the Deputy Chairman and Managing Director (CEO), is annexed hereto.

### **Board Meetings**

The Board Meetings at Great Eastern are governed by a structured agenda. The Board members, in consultation with the Chairman, may bring up any matter for the consideration of the Board. All items on the Agenda are backed by comprehensive background information to enable the Board to take informed decision. Agenda papers are generally circulated seven working days prior to the meeting of the Board.

## **3. COMMITTEES**

To focus effectively on the issues and ensure expedient resolution of the diverse matters, the Board has constituted a set of Committees with specific terms of reference/scope. The Committees operate as empowered agents of the Board as per their Charter/terms of reference. The inputs and details required for their decisions is provided by the executives/management. Targets set by them as agreed with the management are reviewed periodically and mid-course corrections are also carried out. The minutes of the meetings of all Committees of the Board are placed before the Board for discussions/noting.

### **A) AUDIT COMMITTEE**

The management is primarily responsible for internal controls and financial reporting process. The Board of Directors have entrusted the Audit Committee to supervise these processes and thus ensure accurate and timely disclosures that maintain transparency, integrity and quality of financial controls and reporting.

#### **Terms of reference**

- Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.

- Reviewing with management the annual financial statements before submission to the board, focusing primarily on:
  - Any Change in accounting policies and practices.
  - Major accounting entries based on exercise of judgment by management.
  - Qualifications in draft audit report.
  - Significant adjustments arising out of audit.
  - The going concern assumption.
  - Compliance with accounting standards.
  - Compliance with stock exchange and legal requirements concerning financial statements.
  - Any related party transactions i.e. transactions by the Company of material nature, with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large.
  - Reviewing with the management, external and internal auditors, the adequacy of internal control systems.
  - Reviewing the adequacy of internal audit function.
  - Discussion with internal auditors on any significant findings and follow up thereon.
  - Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
  - Discussion with external auditors before the audit commences, nature and scope of audit as well as have post-audit discussion to ascertain any area of concern.
  - Reviewing the Company's financial and risk management policies.
  - To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.

### Composition of Audit Committee

As on date the Audit Committee comprises of 4 Independent Directors. The Committee met 4 times on April 25, 2005, April 29, 2005, October 27, 2005 and January 30, 2006.

Composition	Mr. Manu Shroff Chairman	Mr. R. N. Sethna	Mr. Keki Mistry
Number of meetings attended	4	4	4

Mr. Cyrus Guzder has been appointed as a member of the Audit Committee w.e.f. April 20, 2006. The Audit Committee Meetings are attended by the President - Corporate, Chief Financial Officer, representatives of Internal Audit Firm and Statutory Auditors. Whenever required, the Managing Directors and other senior officials of the Company are requested to attend the meetings. Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.



## B) REMUNERATION COMMITTEE

### Terms of reference

The Remuneration Committee is empowered to determine the Company's Policy on specific remuneration packages for Wholetime Directors including pension rights and any other compensation related matters and issues within the framework of the provisions and enactments governing the same.

### Composition of Remuneration Committee

The Committee, which was constituted in the year 2000 comprises of 4 Independent Directors. The Committee met 4 times on April 25, 2005, April 29, 2005, September 15, 2005 and January 27, 2006.

Composition	Mr. Cyrus Guzder Chairman	Mr. R. N. Sethna	Mr. T. N. Pandey	Mr. Manu Shroff
Number of meetings attended	4	4	2	4

Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.

### The Remuneration Policy

The Remuneration Committee of the Board is constituted in compliance with SEBI guidelines. The Committee is fully empowered to frame the compensation structure for the Wholetime Directors and review the same from time to time based on certain performance parameters, growth in business as well as profitability and also align the remuneration with the best practices prevailing in the industry.

### Details of Remuneration paid/to be paid to all Directors

Name of Director	Salary* (Rs.)	Benefits (Rs.)	Sitting Fees (Rs.)	Commission (Rs.)
Mr. K. M. Sheth	84,99,996	1,80,055	—	1,20,00,000
Mr. S. J. Mulji **	23,80,644	21,20,053	—	35,00,000
Mr. Bharat K. Sheth	79,99,992	3,74,513	—	2,40,00,000
Mr. Ravi K. Sheth **	8,60,231	—	—	18,00,000
Mr. Cyrus Guzder	—	—	75,000#	***12,50,000
Mr. Keki Mistry	—	—	60,000	***12,50,000
Mr. Vineet Nayyar	—	—	40,000	***12,50,000
Mr. T. N. Pandey	—	—	65,000	***12,50,000
Mr. R. N. Sethna	—	—	95,000#	***12,50,000
Ms. Asha V. Sheth	—	—	60,000	***12,50,000
Mr. Manu Shroff	—	—	1,05,000#	***12,50,000
<b>Total</b>	<b>1,97,40,863</b>	<b>26,74,621</b>	<b>5,00,000</b>	<b>5,00,50,000</b>

\* Salary includes contribution to provident fund and superannuation fund.

\*\* Was on the Board for part of the year.

\*\*\* The Commission to be paid to the Non Whole Time Directors is subject to the approval of the members.

# Includes sitting fees for meeting of the Special Committee of Directors.

- Commission to the Executive Directors is paid as determined by the Remuneration Committee based on certain performance parameters and profitability of the Company and is within the overall limit fixed by the members.
- Commission to the Non Executive Directors is determined after taking into account the valuable guidance of the Directors for the various business initiatives and decisions at the Board level and also the profitability of the Company.
- Presently, the Company does not have a scheme for grant of stock options.
- The Company has no pecuniary relationship or transactions with its Non-Executive Directors other than payment of sitting fees to them for attending Board and Committee meetings and payment of commission to them.
- As per the terms of remuneration of the Wholetime Directors approved by the shareholders at the Annual General Meeting held on June 25, 2004 the Remuneration Committee has formulated a Retirement Benefit Scheme for the Wholetime Directors. The Scheme provides for provision of pension, medical reimbursements and other benefits to the retiring Wholetime Directors. Accordingly on the basis of an actuarial valuation an amount of Rs. 242.75 lakhs (previous year Rs. 1259 lakhs) has been provided during the year for pension payable to the Wholetime Directors on their retirement. The Board approved Scheme has been made effective from January 1, 2005.

#### **C. SHAREHOLDER / INVESTORS GRIEVANCE COMMITTEE**

The Shareholder/Investors Grievance Committee oversees redressal of shareholders and investors grievances.

##### **Terms of reference**

- ensure redressal of shareholders and investors complaints relating to transfer of shares, non-receipt of balance sheet, etc.
- redressal of investors complaints in respect of non-receipt of dividends/interests/payments on redemption of preference shares, debentures, bonds or such other instruments which are redeemable.

##### **Composition of the Committee**

The Committee, which was constituted in 2000 comprises of 3 Non-Executive Directors of which 2 are Independent Directors.

<b>Mr. T. N. Pandey</b> Chairman	<b>Mr. Cyrus Guzder</b>	<b>Ms. Asha Sheth</b>
-------------------------------------	-------------------------	-----------------------

- The Committee met once on April 29, 2005 and all the directors attended the same.
- Mr. Jayesh M. Trivedi, Company Secretary is the Compliance Officer of the Company.
- During the year under review, 90 complaints were received from investors which were replied / resolved to the satisfaction of the investors.
- 27 requests for transfer and 168 requests for dematerialisation were pending for approval as on March 31, 2006. These pending requests were duly approved and dealt with by the Company.

#### **4. RISK MANAGEMENT**

During the year the Company initiated a Risk Management (RM) programme for its business risks. Under the guidance of external experts the Company undertook risk assessment and

identification exercise alongwith key managerial personnel of the Company. Under the said process the Company identified risks, put in place RM framework and structured risk assessment and control process. Your Directors believe that the Company has a sound risk assessment and minimisation procedure in place.

## 5. GENERAL MEETING

### Location and time of previous three Annual General Meetings

Date & Year	Time	Location
June 24, 2005	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.
June 25, 2004	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.
July 24, 2003	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.

All resolutions moved at the last Annual General Meeting were passed by a show of hands by a requisite majority of members attending the meeting. The following are the special resolutions passed at the previous three Annual General Meetings and Extraordinary General Meetings held in the past 3 years.

AGM/EGM held on	Whether Special Resolution Passed	Summary
July 24, 2003	No	N.A.
June 25, 2004	Yes	- Payment of one time commission to Whole Time Directors. - Revision in the remuneration payable to Mr. K. M. Sheth, Executive Chairman.
June 24, 2005	Yes	Revision in the terms of appointment of Mr. Ravi K. Sheth.
November 16, 2005 (EGM)	Yes *	- Court convened meeting for approving the Scheme of Arrangement being demerger of the Offshore Services Division of the Company into Great Offshore Limited. - Reduction of issued, subscribed and paid up share capital of the Company upon the demerger.

\* *This was passed by a dual majority comprising of more than three-fourth in value and majority in number of shareholders.*

None of the items to be transacted at the ensuing meeting are required to be passed by postal ballot.

## 6. DISCLOSURES

- There were no transactions of material nature with its Promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the

- interests of the Company at large. However, the Company has annexed to the accounts a list of related parties as per Accounting Standard 18 and the transactions entered into with them.
- b) There were no instances of non-compliances nor have any penalties, strictures been imposed by Stock Exchanges or SEBI or any statutory authority during the last 3 years on any matter related to capital markets.
  - c) The senior management has made disclosures to the Board relating to all material financial and commercial transactions stating that they did not have personal interest, that could result in a conflict with the interest of the Company, at large.
  - d) The Deputy Chairman and Managing Director (CEO) and the Chief Financial Officer (CFO) have issued a certificate to the Board in compliance with Clause 49 (V) of the Listing Agreement for the Financial Year ended March 31, 2006.

## 7. MEANS OF COMMUNICATION TO SHAREHOLDERS

Half-yearly report sent to each household of shareholders	No, as the Results of the Company are published in the Newspapers and Press Releases are also issued.
Quarterly, half yearly and annual results	Published in The Economic Times, Business Standard, Hindu Business Line, Free Press Journal, Maharashtra Times, Navshakti and DNA.
Whether Company displays official news releases and presentations made to institutional investors or to the analysts on its website	Yes
Whether MD&A is a part of annual report	Yes

### Website of the Company : [www.greatship.com](http://www.greatship.com)

Your Company's official press releases are available and archived on the corporate website [www.greatship.com](http://www.greatship.com). Presentation made to analysts, institutional investors and the media have been posted on the website. The Company held conference calls on declaration of its quarterly results, the transcripts of which have also been posted on the website. The shareholders and general public visiting the website have greatly appreciated the contents and user friendliness of the corporate website.

## 8. SHAREHOLDERS INFORMATION

### Annual General Meeting

<b>Date</b>	December 18, 2006 *
<b>Time</b>	3.00 p.m.
<b>Venue</b>	Rama Watumal Auditorium, K.C. College, Churchgate, Mumbai - 400 020
<b>Dividend Payment Date</b>	The Company do not propose to pay any final dividend for the year 2005-2006.

\* Permission to hold the 58<sup>th</sup> Annual General Meeting beyond September 23, 2006 was obtained from the Registrar of Companies, Mumbai.

## Financial Calendar

1 <sup>st</sup> Quarterly Result	last week of July, 2006
2 <sup>nd</sup> Quarterly Result	last week of October, 2006
3 <sup>rd</sup> Quarterly Result	last week of January, 2007
4 <sup>th</sup> Quarterly Result	last week of April, 2007/first week of May 2007

## Listing on Stock Exchanges

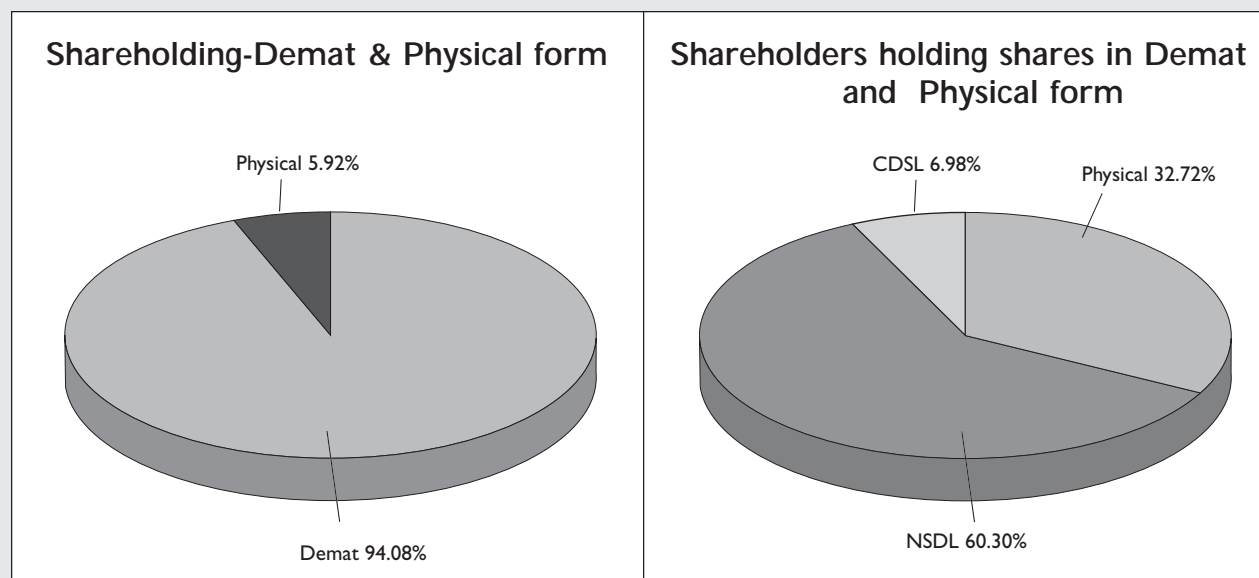
Stock Exchange	Stock Code	ISIN No.
Bombay Stock Exchange Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001	BSE 500620	INE 017A01024 (upto Nov. 15, 2006) <b>INE 017A01032</b> (post Nov. 15, 2006)
National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai 400 051	NSE EQ GE SHIPPING	INE 017A01024 (upto Nov. 15, 2006) <b>INE 017A01032</b> (post Nov. 15, 2006)

Global Depository Receipts	Non Convertible Debentures
Luxembourg Stock Exchange Kredietbank S.A. Luxembourgeoise Societe Anonyme 43, Boulevard Royal L-2955 Luxembourg, R. C. Luxembourg B 6395	Wholesale Debt Market – National Stock Exchange Exchange Plaza Bandra Kurla Complex, Bandra (E) Mumbai 400 051

Share Transfer Agents	Share Transfer System
Sharepro Services (India) Pvt. Ltd. Satam Estate, 3 <sup>rd</sup> Floor Above Bank of Baroda Cardinal Gracious Road Chakala, Andheri (East) Mumbai-400 099  Tel: 022 - 28215168, 28329828 Fax: 022 - 28375646 Email: sharepro@bom7.vsnl.net.in	Share Transfer requests received in physical form is registered within an average period of 15 days.  A Share Transfer Committee comprising of members of the Board meets once in a week to consider the transfer of shares.  Request for dematerialisation (demat) received from the shareholders are effected within an average period of 15 days.



## Dematerialisation of shares



## Outstanding GDR's

70,716 GDR's are outstanding as on March 31, 2006.

## Plant Location

The Company has no plants.

## Address for correspondence

Company	Transfer Agent
<b>Share Department</b> Ocean House 134-A, Dr. Annie Besant Road Worli, Mumbai - 400 018 Tel : 022-66613000/2492 2200 Fax : 022-24925900 Email : shares@greatship.com	<b>Sharepro Services (India) Pvt. Ltd.</b> Satam Estate, 3 <sup>rd</sup> Floor Above Bank of Baroda Cardinal Gracious Road, Chakala Andheri (East), Mumbai - 400 099 Tel : 022- 28215168, 28329828 Email : sharepro_gesco@roitanet.com

## ADDITIONAL SHAREHOLDERS INFORMATION

### Unclaimed Dividends

Under the Companies Act, 1956, dividends that are unclaimed for a period of seven years are required to be transferred to the Investor Education and Protection Fund administered by the Central Government. Table 1 gives the dates of dividend declaration or payment since 1999 and the corresponding dates when unclaimed dividend are due to be transferred to the Central Government. Table 2 gives the unclaimed dividend amount since 1999.

An amount of Rs. 13,31,393/- being unclaimed 44<sup>th</sup> (final) dividend was transferred during the year and Rs. 20,38,273/- being unclaimed 45<sup>th</sup> (final) dividend was transferred on September 8, 2006 to the Investor Education and Protection Fund established by the Central Government under Section 205C of the Companies Act, 1956.

### Electronic Clearing Services (ECS) for payment of dividend

ECS facility is presently available at Ahmedabad, Bangalore, Chennai, Delhi, Hyderabad, Kolkata, Mumbai and Pune. To avoid the risk of loss/interception of dividend warrants in postal transit and/or fraudulent encashment, shareholders are requested to avail of ECS facility - where dividends are directly credited in electronic form to their respective bank accounts. This also ensures faster credit of dividend. The ECS application form can be obtained either from the Company's Share Transfer Agents Office or the Registered Office of the Company.

Shareholders located in places where ECS facility is not available, may submit their bank details. This will enable the Company to incorporate this information on the dividend warrants and thus prevent fraudulent encashment.

### Shares held in dematerialised form

Shareholders holding shares in dematerialised form may note that:

- Instructions regarding bank details which they wish to have incorporated on their dividend warrants must be submitted to their depository participants. As per the regulations of NSDL and CDSL, the Company is obliged to print the bank details on the dividend warrants, as furnished by these depositories to the Company.
- Instructions already given by them for shares held in physical form will not automatically be applicable to the dividend paid on shares held in electronic form.
- Instructions regarding change of address, nomination and power of attorney should be given directly to the depository participants. The Company cannot entertain any such requests directly from the shareholders.
- The Company provides ECS facility for shares held in electronic form and for reasons mentioned earlier, shareholders may wish to avail of this facility.

Table 1

DATES OF TRANSFERRING UNCLAIMED DIVIDEND TO THE CENTRAL GOVERNMENT				
Year	Dividend No.	Type	Date of Declaration	Date of Transfer to Central Government
2000	46 (I)	Interim	23.03.2000	04.05.2007
2001	47	Final	26.07.2001	25.08.2008
2002	48	Final	25.07.2002	24.08.2009
2003	49	Final	24.07.2003	23.08.2010
2004	50 (I)	Interim	30.01.2004	01.03.2011
2004	50	Final	25.06.2004	25.07.2011
2005	51 (I)	1st Interim	29.10.2004	28.11.2011
2005	51 (I)	2nd Interim	27.01.2005	26.02.2012
2005	51	Final	24.06.2005	23.07.2012
2006	52 (I)	1st Interim	27.10.2005	25.11.2012
2006	52 (I)	2nd Interim	30.01.2006	28.02.2013
2006	52 (I)	3rd Interim	28.04.2006	27.05.2013

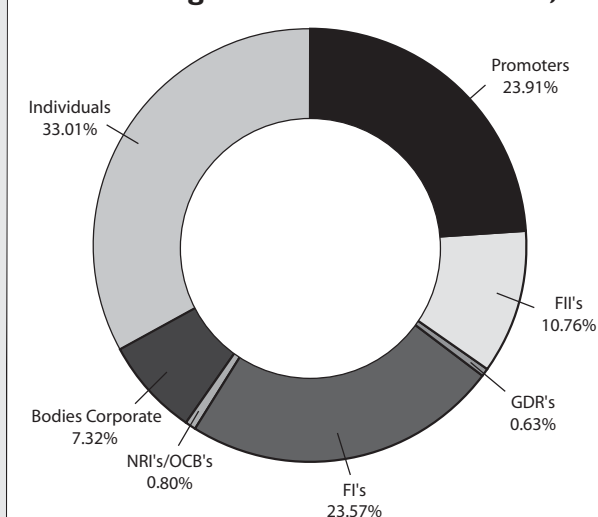
Table 2

UNCLAIMED DIVIDEND AS OF MARCH 31, 2006								
Year	Div. No.	Type	No. of Warrants Issued	No. of Warrants Unclaimed	% Unclaimed (Rs. lakhs)	Amount of Dividend (Rs. lakhs)	Dividend Unclaimed	% Unclaimed
1999	45	Final	199211	9921	4.98	5751	22.83	0.39
2000	46 (I)	Interim	188606	7390	3.91	3883	17.61	0.45
2001	47	Final	160040	8170	5.10	5937	30.34	0.51
2002	48	Final	159175	8011	5.03	6981	39.03	0.56
2003	49	Final	145716	11190	7.68	7613	63.20	0.83
2004	50 (I)	Interim	128230	10322	8.04	4758	33.77	0.70
2004	50	Final	134202	9376	6.98	7613	47.98	0.63
2005	51 (I)	1st Interim	121451	10924	8.99	6662	50.18	0.75
2005	51 (I)	2nd Interim	121169	11167	9.21	4758	38.77	0.81
2005	51	Final	121845	10773	8.84	5710	44.27	0.77
2006	52 (I)	1st Interim	123110	12634	10.26	7613	70.01	0.91
2006	52 (I)	2nd Interim	118343	24955	21.08	4758	107.57	2.26

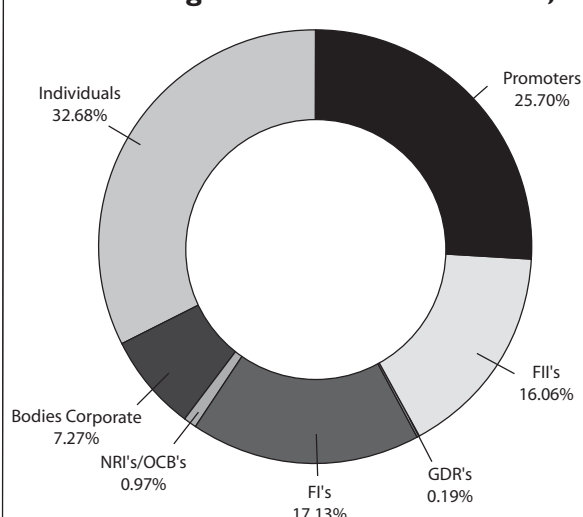
## DISTRIBUTION OF HOLDINGS AS ON 31.03.2006

NO. OF SHARES HELD		SHARE HOLDERS		NO. OF SHARES	
		NUMBER	% TO TOTAL	SHARES	% TO TOTAL
0	500	96724	82.684	1,35,64,274	7.126
501	1000	9673	8.269	71,85,063	3.775
1001	2000	5010	4.283	73,08,319	3.840
2001	3000	1842	1.575	45,72,850	2.402
3001	4000	1012	0.865	35,54,895	1.868
4001	5000	612	0.523	28,32,751	1.488
5001	10000	1050	0.898	75,85,817	3.985
10001	AND ABOVE	1058	0.904	14,37,38,436	75.516
	<b>TOTAL</b>	<b>116981</b>	<b>100</b>	<b>19,03,42,405</b>	<b>100</b>

Shareholding Pattern as on March 31, 2005



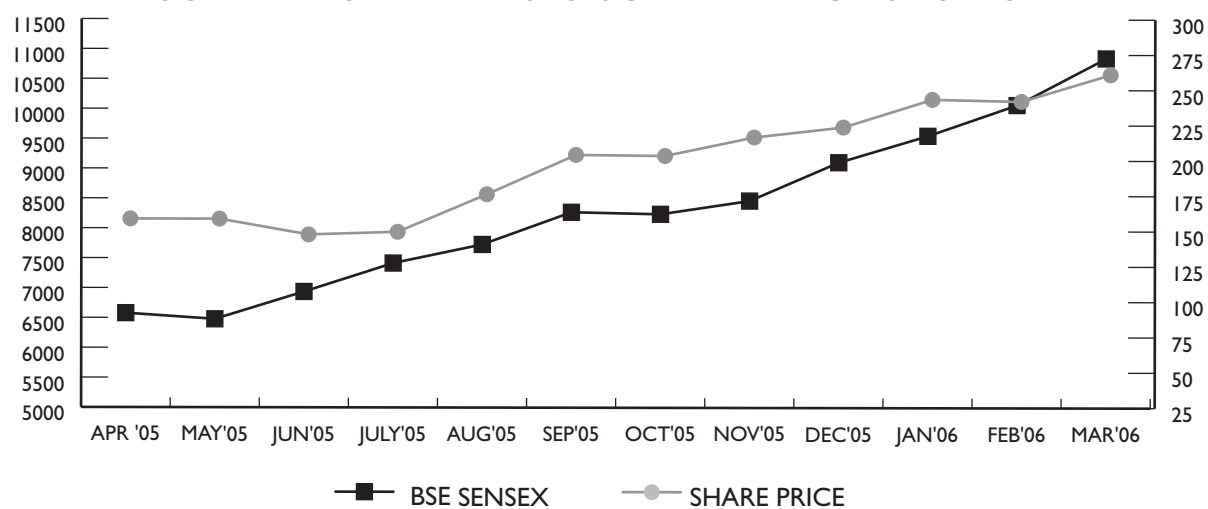
Shareholding Pattern as on March 31, 2006



## MARKET PRICE DATA - HIGH / LOW DURING EACH MONTH IN THE YEAR 2005- 06

Month	Market Price (Rs.)		Volume
	Highest	Lowest	Shares
APRIL 2005	168.00	149.00	36,49,557
MAY 2005	166.80	150.10	27,84,074
JUNE 2005	164.00	130.80	87,18,005
JULY 2005	165.00	133.70	63,85,845
AUGUST 2005	198.50	153.50	1,37,23,308
SEPTEMBER 2005	220.90	187.00	1,43,12,519
OCTOBER 2005	217.00	189.60	68,34,598
NOVEMBER 2005	239.25	193.75	86,64,973
DECEMBER 2005	238.80	208.50	57,65,689
JANUARY 2006	256.00	230.70	75,33,157
FEBRUARY 2006	259.85	224.15	85,41,810
MARCH 2006	277.90	244.00	78,93,439

### COMPANY SHARE PRICES COMPARED TO BSE SENSEX



### **Status of compliance with Non mandatory requirement**

Your Company continuously strives towards improving its Corporate Governance practices. Whilst your Company is fully compliant with the mandatory requirements of the Clause 49 of the listing agreement, the adoption of non mandatory requirements under Clause 49 of the Listing Agreement are reviewed by the Board from time to time. The status of the non mandatory requirements is as follows:

#### **Office space for Non-Executive Chairman**

The Company has an Executive Chairman and therefore the issue of providing office to non Executive Chairman does not arise.

The Company has no specific tenure specified for Independent Directors. The tenure of certain Independent Directors exceeds the period of 9 years.

#### **Remuneration Committee**

The Company has a Remuneration Committee, the details of which are mentioned elsewhere in this Annual Report.

#### **Shareholder Rights to receive financial results**

The financial results of the Company for every quarter are extensively published in the newspapers and are also put on the Company's website besides being available on the SEBI website [www.sebidifar.nic.in](http://www.sebidifar.nic.in).

#### **Audit qualifications**

During the year under review there was no audit qualification in the Company's financial statements. The Company continues to adopt best practices to ensure the regime of unqualified financial statements.

#### **Training of Board Members**

During the Audit and Board Meetings, the management and the working Directors give extensive briefings to the Board members on the business of the Company.

#### **Mechanism for evaluating performance of non-executive Board Members**

The performance evaluation of the non executive Board members is done by the Board annually based on the criteria of attendance at the Board/Committee meetings as also the contributions made at the said meetings.

#### **Whistle Blower Policy**

Over the past few years, the Company has instilled transparency and follows an open work culture.

It also provides a two way open communication system which aims to provide ample scope for employees to exchange their views and raise concerns protecting their integrity. This has reflected in maintaining a safe and congenial working environment.

The Company is confident and takes pride in its proactiveness which has resulted in building an enterprise comparable to global companies. As the spirit and purpose of the Whistle Blower Policy are met and respected, the Company has currently not formulated nor adopted any such policy.



## DECLARATION BY THE CEO UNDER CLAUSE 49 OF THE LISTING AGREEMENT REGARDING ADHERENCE TO THE COMPANY'S CODE OF CONDUCT

In accordance with Clause 49 sub clause I(D) of the Listing Agreement with the Stock Exchanges, I hereby confirm that, all Directors and Senior Management personnel of the Company have affirmed compliance with the Code of Conduct laid down by the Company, as applicable to them for the Financial Year ended March 31, 2006.

For The Great Eastern Shipping Co. Ltd.

Mumbai, October 27, 2006

Bharat K. Sheth  
Deputy Chairman & Managing Director

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To the Members of,  
The Great Eastern Shipping Co. Ltd.,  
Mumbai.

### Auditors' Report on Corporate Governance

We have examined the compliance of conditions of Corporate Governance by The Great Eastern Shipping Co. Ltd. (the Company) for the year ended on March 31, 2006, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For and on behalf of  
**KALYANIWALLA & MISTRY**  
Chartered Accountants

**V. R. Mehta**  
Partner  
M. No. 32083  
Mumbai, October 27, 2006.

## *Asset Profile*



Versatility is the essence of  
our potential.

## Fleet as on March 31, 2006

Category		Vessel Name	DWT (MT)	Year Built	Av. Age (yrs)
<b>CRUDE OIL CARRIERS</b>					
	<b>VLCC</b>				
Total Tonnage(dwt)	1,809,126	1 Ardeshir H Bhiwandiwalla	265,955	1992	
No. of Ships	14	1	265,955		14.0
Average Age (yrs)	10.2				
% of Total Tonnage	62%				
	<b>Suezmax</b>				
		1 Jag Lalit	158,344	2005	
		2 Jag Lok	158,280	2005	
		3 Jag Lakshya	152,485	1989	
		4 Jag Laadki	145,242	1992	
		4	614,351		8.0
	<b>Aframax</b>				
		1 Jag Lyall	110,531	2006	
		2 Jag Leher	107,592	1986	
		3 Jag Lata	105,716	2003	
		4 Jag Leela	105,148	1999	
		5 Jag Laxmi	105,051	1999	
		6 Jag Lavanya	105,010	2004	
		7 Jag Lamha	98,214	1987	
		8 Jag Labh	96,551	1988	
		9 Jag Leena	95,007	1985	
		9	928,820		10.5
<b>PRODUCT CARRIERS</b>					
	<b>Panamax</b>				
Total Tonnage(dwt)	682,536	1 Jag Anjali	66,203	1986	
No. of Ships	16	2 Jag Arpan	66,183	1986	
Average Age (yrs)	17				
% of Total Tonnage	23%	2	132,386		20.0
	<b>Medium Range</b>				
		1 Jag Pranam	50,600	1984	
		2 Jag Pavitra	50,600	1985	
		3 Jag Padma	47,803	1982	
		4 Jag Pahel	46,319	2004	
		5 Jag Pankhi	46,273	2003	
		6 Jag Pratap	45,693	1995	
		7 Jag Pradip	45,684	1996	
		8 Jag Prachi	44,124	1996	
		8	377,096		13.1
	<b>General Purpose</b>				
		1 Jag Prayog	29,990	1982	
		2 Jag Praja	29,990	1982	
		3 Jag Pari	29,139	1982	
		4 Jag Preeti	29,133	1981	
		5 Jag Pragati	27,402	1985	
		6 Jag Palak	27,400	1985	
		6	173,054		23.2

## Fleet as on March 31, 2006

Category		Vessel Name	DWT (MT)	Year Built	Av. Age (yrs)
<b>GAS CARRIERS</b>					
		<b>LPG Carriers</b>			
		1	Jag Vayu	28,400	1978
Total Tonnage(dwt)	45,977	2	Jag Viraj	17,577	1991
No. of Ships	2				
Average Age (yrs)	23.0	2		<b>45,977</b>	<b>23.0</b>
% of Total Tonnage	2%				
<b>DRY BULK CARRIERS</b>					
		<b>Panamax</b>			
		1	Jag Arnav	71,122	1995
Total Tonnage(dwt)	378,820	1		<b>71,122</b>	<b>11.0</b>
No. of Ships	9				
Average Age (yrs)	15.1				
% of Total Tonnage	13%				
		<b>Handymax</b>			
		1	Jag Rahul	52,364	2003
		2	Jag Reena	45,659	2000
		3	Jag Ravi	45,342	1997
		4	Jag Rani	41,545	1984
		5	Jag Rishi	41,093	1984
		5		<b>226,003</b>	<b>11.8</b>
		<b>Handysize</b>			
		1	Jag Vikram	27,463	1980
		2	Jag Vidya	27,451	1977
		3	Jag Vikas	26,781	1977
		3		<b>81,695</b>	<b>28.0</b>
<b>FLEET TOTAL</b>					
Total Tonnage(dwt)	<b>2,916,459</b>				
Total Number of Ships	<b>41</b>				
Average Age (yrs)	<b>12.6</b>				

## Acquisitions and Sales during FY 2005-06

### ACQUISITIONS

Category	Type	Vessel Name	DWT (MT)	Year Built	Month of Addition
<b>New Built Deliveries</b>					
Crude Oil Carriers	Suezmax Ice Class	Jag Lalit	158,344	2005	May-05
<b>Second Hand Additions</b>					
Crude Oil Carriers	Aframax	Jag Lyall	110,531	2006	Mar-06
Dry Bulk Carriers	Handymax	Jag Rahul	52,364	2003	Jun-05
	Handymax	Jag Reena	45,659	2000	Jun-05
	Handymax	Jag Ravi	45,342	1997	May-05

### SALES

Category	Type	Vessel Name	DWT (MT)	Year Built	Month of Sale
Crude Oil Carriers	VLCC	Vasant J Sheth	261,167	1990	Jun-05
	Aframax	Jag Laila	96,967	1987	Jul-05
Product Carriers	Medium Range	Jag Prakash	46,346	2003	Nov-05
Dry Bulk Carriers	Handysize	Jag Rupali	37,092	1983	Nov-05
	Handysize	Jag Radha	35,676	1983	Nov-05
	Handysize	Jag Ratna	35,662	1977	Oct-05

## Vessels on Order as on October 27, 2006

Category	Type	Shipyard	DWT (MT)	Month of Contracting	Expected Delivery
<b>New Building Order Book Position</b>					
Product Carriers	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	Jun-09
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	Jun-09
	Medium Range	STX Shipbuilding Co. Ltd.	47,400	Mar-04	Apr-07
	Medium Range	STX Shipbuilding Co. Ltd.	47,400	Mar-04	May-07
	Medium Range	STX Shipbuilding Co. Ltd.	47,400	Apr-04	Sep-07
	Medium Range Ice Class	Hyundai Mipo Dockyard Ltd.	37,000	Oct-04	Jan-07
	Medium Range Ice Class	Hyundai Mipo Dockyard Ltd.	37,000	Oct-04	Mar-07
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	Oct-08
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	Nov-08
<b>Second Hand Acquisitions</b>					
Crude Oil Carrier	Suezmax	Samsung	147,834	Aug-06	Q3 FY07
Dry Bulk Carrier	Capesize	CSBC	164,796	Sep-06	Q4 FY07



## Transactions between April 1, 2006 to October 27, 2006

### ACQUISITIONS

Nil

### SALE

Category	Type	Vessel Name	DWT (MT)	Year Built
Product Carrier	Medium Range	Jag Prachi	44,124	1996
Crude Oil Carrier	Aframax	Jag Leena	95,007	1985

## Subsidiary Fleet as on October 27, 2006

### Greatship (India) Ltd.

Category	Vessel Name	DWT (MT)	Year Built	Av. Age (yrs)
----------	-------------	----------	------------	---------------

#### OFFSHORE SUPPORT VESSEL

	Platform Supply Vessel			
Number	1			
Average Age (yrs)	7.0			
	1	m.v. Greatship Disha	3,115	1999
	1		3,115	7.0

#### FLEET TOTAL

Number	1
Total Tonnage(dwt)	3,115
Average Age (yrs)	7.0

## Subsidiary Order Book as on October 27, 2006

Category	Type	Shipyard	Month of Contracting	Expected Delivery
<b><i>New Building Order Book Position</i></b>				
Offshore Support Vessels				
	Platform Supply Vessel	Aker Yard ASA, Norway	Apr-06	Q2 FY09
	Platform Supply Vessel	Aker Yard ASA, Norway	Apr-06	Q3 FY09
	Anchor Handling Tug cum Supply Vessel	Colombo Dockyard Ltd., Srilanka	Aug-06	Q3 FY08
	Anchor Handling Tug cum Supply Vessel	Colombo Dockyard Ltd., Srilanka	Aug-06	Q4 FY08
	Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	H1 CY09
	Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	H1 CY09
	Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	H1 CY09
	Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	H1 CY09
	Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	H1 CY09
Exploration Rig	Jack Up Rig	Keppel Fels Ltd	Jun-06	Q4 CY09

### ***Second Hand Acquisition***

Category	Type	Shipyard	Month of Contracting	Expected Delivery
Offshore Support Vessels				
	Platform Supply Vessel	Aker Yard ASA, Norway	May-06	H2 FY07
	Platform Supply Vessel	Brevik, Norway	Sep-06	Q2 FY08



**Ability takes one to the top,  
it takes integrity and stability  
to stay there.**

## Year at a Glance

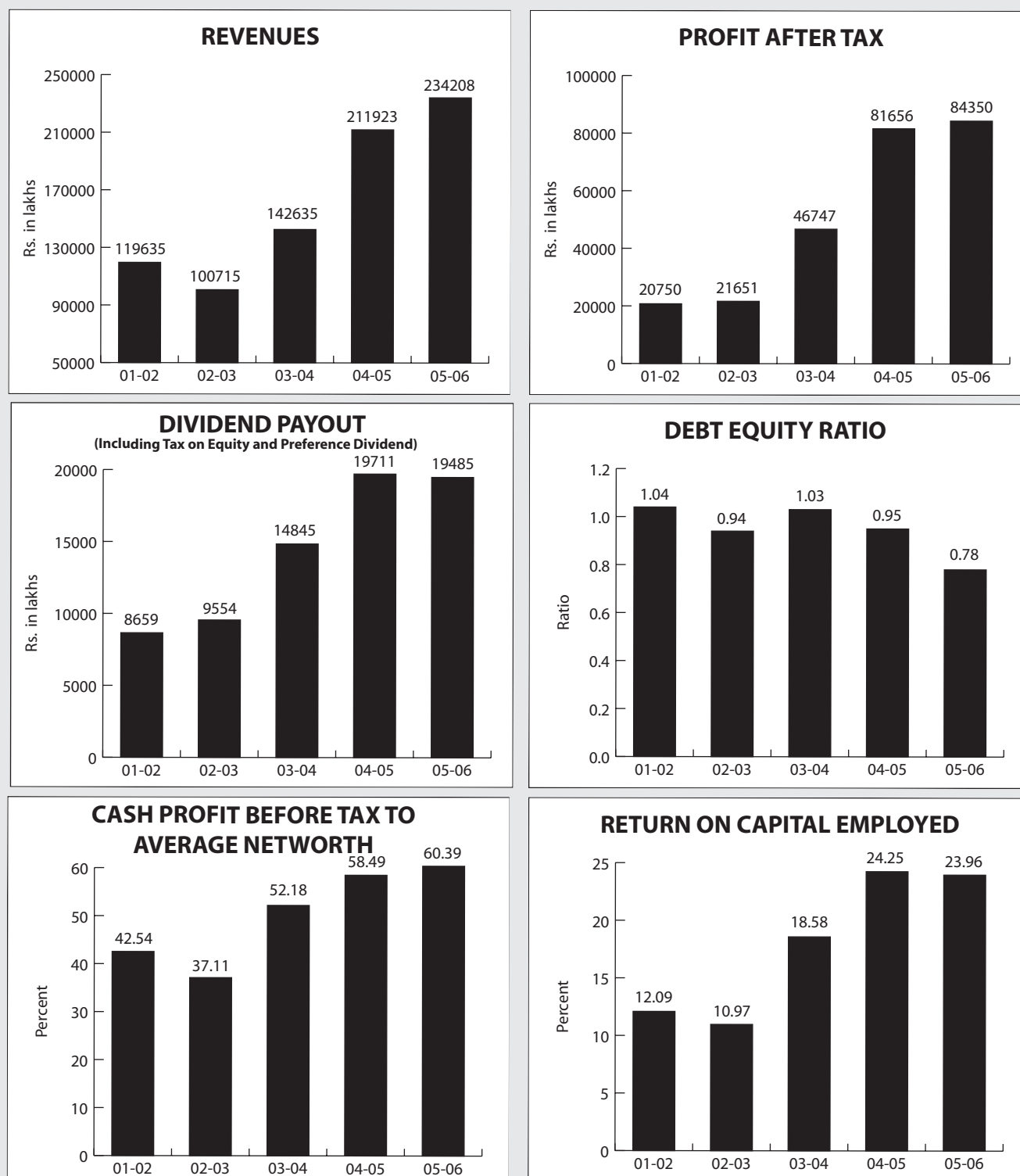
	March 31,2006		March 31,2005	
	Rs	US\$	Rs	US\$
	(in lakhs)	(in millions)	(in lakhs)	(in millions)
	(except for Earnings & Cash earnings per share)			
<b>For the year</b>				
Total Revenue	234208	529	211923	472
Operating Profit (PBIDT)	134307	304	115905	258
Profit after tax (PAT)	84350	191	81656	182
PBIDT as a percentage of total revenue	57.35	57.35	54.69	54.69
Earnings per share (Rs./US\$)	55.07	1.24	42.34	0.94
Cash earnings per share (Rs./US\$)	79.39	1.79	57.32	1.28
Dividend amount (Including tax on dividend)	19485	44	19711	44
Capital Investment	94601	214	99737	222
<b>At the end of the year</b>				
Total assets	460110	1031	463480	1059
Fixed assets	286505	642	320133	732
Total debt	186915	419	207975	475
Net worth	238619	535	218712	500
Equity Capital	15227	34	19034	44

Figures in US\$ are arrived at by converting Rupee figures at the average conversion rate for all for the year items and at closing rate for all year end items, as given below, to facilitate comparison

	Rs./US\$	
Exchange Rate	2005-06	2004-05
- Average	44.24	44.92
- Closing	44.62	43.75

Note : Figures relating to March 31, 2006 pertain to the remaining business of the Company i.e. Shipping business post de-merger of Offshore services business w.e.f. April 1, 2005. In view of this previous year's figures are not comparable.

## Financial Highlights



Note : Figures relating to the year 2005-06 pertain to the remaining business of the Company i.e. Shipping business post de-merger of Offshore services business w.e.f. April 1, 2005. In view of this earlier years figures are not comparable.



## 10 Years at a Glance

(Rs. in lakhs)

	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06
<b>PROFIT &amp; LOSS A/C</b>										
<b>Revenues :</b>										
Income from operations	78122	88102	92896	91464	108068	117243	95547	135194	204920	193477
Profit on sale of ships	956	1693	54	4795	3598	58	1598	860	2475	33136
Other income	8729	6615	5090	3187	3836	2234	3570	6581	4528	7595
	87807	96410	98040	99446	115502	119535	100715	142635	211923	234208
<b>Expenditure :</b>										
Operating expenses	48546	49508	53951	57242	60808	60798	48438	61318	84395	92047
Other indirect expenses	3962	4844	5894	5361	7297	8259	7004	7317	11623	7854
<b>Operating profit (PBITD)</b>	<b>35299</b>	<b>42058</b>	<b>38195</b>	<b>36843</b>	<b>47397</b>	<b>50478</b>	<b>45273</b>	<b>74000</b>	<b>115905</b>	<b>134307</b>
Interest & finance charges	6906	6504	5782	6081	7174	5027	3900	4695	8287	9694
<b>PBDT</b>	<b>28393</b>	<b>35554</b>	<b>32413</b>	<b>30762</b>	<b>40223</b>	<b>45451</b>	<b>41373</b>	<b>69305</b>	<b>107618</b>	<b>124613</b>
Depreciation	12251	15581	16470	18117	20082	20173	16798	20121	28500	28281
Impairment loss on certain assets	–	–	–	–	–	–	–	–	–	8755
Provisions & Capitalisations	–	850	500	–	–	–	–	–	–	–
<b>PBT</b>	<b>16142</b>	<b>19123</b>	<b>15443</b>	<b>12645</b>	<b>20141</b>	<b>25278</b>	<b>24575</b>	<b>49184</b>	<b>79118</b>	<b>87577</b>
<b>Tax :</b>										
– Current	2500	2700	2800	1600	2400	2600	850	2700	2200	2600
– Deferred	–	–	–	–	–	1928	2074	(263)	(4,738)	406
– Fringe benefit	–	–	–	–	–	–	–	–	–	221
<b>PAT</b>	<b>13642</b>	<b>16423</b>	<b>12643</b>	<b>11045</b>	<b>17741</b>	<b>20750</b>	<b>21651</b>	<b>46747</b>	<b>81656</b>	<b>84350</b>
<b>BALANCE SHEET</b>										
<b>What the Company owned</b>										
Net Block	132254	134190	165911	168043	152352	168076	167258	232852	287418	275531
Ships under construction	7522	10643	5163	–	9192	12950	15002	22343	32715	10974
Investments & net current assets	58691	55213	41572	43193	37644	46065	56430	59938	106148	139029
Deferred Taxation (Net)	–	–	–	–	–	–	–	–	406	–
<b>TOTAL</b>	<b>198467</b>	<b>200046</b>	<b>212646</b>	<b>211236</b>	<b>199188</b>	<b>227091</b>	<b>238690</b>	<b>315133</b>	<b>426687</b>	<b>425534</b>
<b>What the Company owed</b>										
Secured loans	64536	62161	73405	80488	69347	79485	88553	145900	207975	186915
Unsecured loans	19037	21014	20067	20047	13292	13908	13533	–	–	–
Deferred Taxation (Net)	–	–	–	–	–	10072	12739	12476	–	–
<b>TOTAL</b>	<b>83573</b>	<b>83175</b>	<b>93472</b>	<b>100535</b>	<b>82639</b>	<b>103465</b>	<b>114825</b>	<b>158376</b>	<b>207975</b>	<b>186915</b>
<b>Shareholders' Funds</b>										
Equity Share Capital	28756	28756	28760	25884	21778	20256	19033	19033	19034	15227
Preference Share Capital	–	–	–	–	9500	17000	7500	7500	–	–
Reserves & surplus	87104	91141	92334	86927	87320	88031	98425	130693	199870	223392
Misc. Expd. (to the extent not w/off)	(966)	(3026)	(1920)	(2110)	(2049)	(1661)	(1093)	(469)	(192)	–
<b>TOTAL</b>	<b>114894</b>	<b>116871</b>	<b>119174</b>	<b>110701</b>	<b>116549</b>	<b>123626</b>	<b>123865</b>	<b>156757</b>	<b>218712</b>	<b>238619</b>
Debt-Equity ratio (times)	0.73	0.71	0.78	0.91	0.86	1.04	0.94	1.03	0.95	0.78
Earnings per share (in Rs.)	4.74	5.71	4.40	4.30	8.00	8.80	11.40	24.30	42.34	55.07
Dividend per share (in Rs.)	3.00	4.00	2.00	1.50	2.75	4.00	4.00	6.50	9.00	*11.22

Note : Figures relating to the year 2005-06 pertain to the remaining business of the Company i.e. Shipping business post de-merger of Offshore services business w.e.f. April 1, 2005. In view of this earlier years figures are not comparable.

\* During the year, 3 interim dividends aggregating to Rs. 10 per share were paid on original capital before de-merger. Dividend of Rs. 11.22 per share was arrived at on reduced capital post de-merger.

## Report of the Auditors to the Members of The Great Eastern Shipping Company Limited

1. We have audited the attached Balance Sheet of The Great Eastern Shipping Company Limited as at March 31, 2006 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
4. Further to our comments in the Annexure referred to in paragraph (3) above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
  - e) Without qualifying our opinion, we draw attention to:
    - i) Note 11 (a) of Schedule 21 of the accounts regarding the curtailment of the useful life of single hull crude oil tankers to March 2010 resulting in higher depreciation for the year by Rs. 1978 lakhs and resultant lower profit to that extent.
    - ii) Note 11 (c) of Schedule 21 of the accounts regarding the appointment of and remuneration payable to the Executive Director amounting to Rs. 142 lakhs being subject to the approval of the shareholders.
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2006;
    - ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
5. On the basis of written representations received from the directors of the Company as on March 31, 2006, and taken on record by the Board of Directors, we report that none of the directors of the Company is disqualified as on March 31, 2006, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For and on behalf of

**Kalyaniwalla & Mistry**  
Chartered Accountants

**Viraf R. Mehta**  
Partner

Membership No: 32083  
Place : Mumbai  
Date: October 27, 2006

## Annexure to the Auditors' Report

Referred to in Paragraph 3 of our report of even date on the accounts of The Great Eastern Shipping Company Limited for the year ended March 31, 2006:

1. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.  
(b) The fixed assets are physically verified by the management as per a phased programme of verification. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.  
(c) In our opinion, the fixed assets disposed off during the year were not substantial and do not affect the going concern assumption.
2. (a) The management has conducted physical verification of inventory at reasonable intervals.  
(b) In our opinion, the procedures followed by the management for physical verification of inventory are reasonable and adequate in relation to the size of the Company and nature of its business.  
(c) In our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventories as compared to the book records were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
3. (a) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.  
(b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
4. In our opinion and according to the information and explanations given to us, there is an adequate internal control procedure commensurate with the size of the company and the nature of its business, for the purchase of inventory and fixed assets, and for the sale of goods and services. In our opinion and according to the information and explanations given to us, there is no continuing failure to correct major weaknesses in internal control.
5. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.  
(b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rs. 5 lakh in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of sections 58A, 58AA of the Act and the rules framed thereunder.
7. In our opinion, the Company has an internal audit system, which in our opinion is commensurate with the size and nature of its business.
8. As informed to us, the maintenance of cost records has not been prescribed by the Central Government under section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
9. (a) According to the information and explanations given to us and according to the books and records as produced and examined by us, in our opinion, the company is generally regular in depositing undisputed statutory dues including Shore Staff Provident fund, Investor Education and Protection Fund, Employees State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Excise duty, Customs duty, Cess, and other statutory dues with the appropriate authorities. We are informed that in respect of floating staff it is not possible to accurately ascertain the provident fund dues in view of the nature of the Company's activities. The Company regularly makes ad hoc payments to the appropriate authorities and on final determination the balance, if any, is paid.

- (b) According to the books of account and records as produced and examined by us, there are no dues of Sales tax, Income tax, Custom duty, Wealth tax, Service tax, Excise duty or cess which have not been deposited on account of any dispute, other than those stated below:

Name of the statute	Nature of Dues	Amount (Rs. In Lakhs)	Period to which the amount relates	Forum where dispute is pending
The Customs Act 1962	Import duty	31	2000-01	High Court, Mumbai
The Tamilnadu General Sales Tax Act 1959	Lease tax	1740	1995-96 to 1997-98	The Sales Tax Appellate Tribunal.
The Central Sales Tax Act , 1956	Sales Tax	4 5	1997-98 & 1998-99 1999-00 & 2000-01	The Sales Tax Appellate Tribunal. The Sales Tax Officer
The Central Sales Tax Act , 1956 & Bombay Sales tax Act, 1959		691	1995-96 to 1998-99 & 2000-01	The Sales tax Tribunal
Maharashtra Land Revenue Code, 1966	Transfer charges for office permises under the scheme of demerger	124	2002-03	The High Court at Bombay
	Transfer Charges for office Premises	310	2003-04	Estate Department Joint Municipal Commissioner
Major Ports Trust Act, 1963	Demand for Pilotage and Berth Charges on gross tonnage	137	2001-02 to 2002-03	Karnataka High Court at Bangalore

10. The company has no accumulated losses at the end of the financial year and it has not incurred any cash losses in the current year and in the immediately preceding financial year.
11. According to the information and explanations given to us and the records examined by us, the company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
12. According to the information and explanations given to us and the records examined by us, the Company has not granted any loans on the basis of security by way of pledge of shares, debentures or other securities.
13. In our opinion and according to the information and explanation given to us, the nature of the activities of the Company does not attract any special statute applicable to the chit fund and nidhi/ mutual benefit fund/ societies.
14. In our opinion, the Company has maintained proper records of the transactions and contracts of the investments dealt in by the Company and timely entries have been made therein. The investments made by the Company are held in its own name except to the extent of the exemption under section 49 of the Act.
15. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions, the terms and conditions whereof are prima facie prejudicial to the interest of the company.
16. As informed to us, the term loans were applied by the Company for the purpose for which they were obtained.
17. On the basis of an overall examination of the balance sheet and cash flows of the Company and the information and explanation given to us, we report that the company has not utilised any funds raised on short-term basis for long-term investments.
18. The Company has not made any preferential allotment of shares to parties or companies covered under section 301 of the Act.
19. According to the explanation given to us, securities have been created in respect of the debentures issued by the Company.
20. The Company has not raised any money through a public issue during the year.
21. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the year.

For and on behalf of

**Kalyaniwalla & Mistry**  
Chartered Accountants

**Viraf R. Mehta**  
Partner

Membership No: 32083  
Place : Mumbai

Date: October 27, 2006

## Balance Sheet as at March 31, 2006.

	Schedule	Current Year	(Rs. in lakhs) Previous Year
<b>SOURCES OF FUNDS :</b>			
Shareholders' Funds :			
Capital	1	15227	19034
Reserves and Surplus	2	223392	199870
		238619	218904
Loan Funds :			
Secured Loans	3	186915	207975
<b>TOTAL</b>		<b>425534</b>	<b>426879</b>
<b>APPLICATION OF FUNDS :</b>			
Fixed Assets :	4		
Gross Block		434323	449924
Less : Depreciation (including impairment)		158792	162506
Net Block		275531	287418
Ships under Construction/Capital work-in-progress		10974	32715
		286505	320133
Investments	5	18579	5753
Deferred tax assets		—	406
Current Assets, Loans and Advances :			
Inventories	6	3345	3089
Sundry Debtors	7	6846	16536
Cash and Bank balances	8	135156	103645
Other Current assets	9	2206	1249
Loans and Advances	10	7473	12477
		155026	136996
Less : Current Liabilities and Provisions :			
Current Liabilities	11	31939	26739
Provisions	12	2156	8034
Incomplete Voyages (net)		481	1828
		34576	36601
Net Current Assets		120450	100395
Miscellaneous Expenditure (to the extent not written off or adjusted)	13	—	192
<b>TOTAL</b>		<b>425534</b>	<b>426879</b>
Significant Accounting Policies	20		
Notes on Accounts	21		

The Schedules referred to above form an integral part of the Balance Sheet.

As per our Report attached hereto

For and on behalf of

**KALYANIWALLA & MISTRY**

Chartered Accountants

**Viraf R. Mehta**

Partner

Mumbai, October 27, 2006.

**Jayesh M. Trivedi**

Company Secretary

For and on behalf of the Board

**K. M. Sheth**

**Bharat K. Sheth**

**R. N. Sethna**

Executive Chairman

Deputy Chairman

& Managing Director

Director

Mumbai, October 27, 2006.

## Profit and Loss Account for the year ended March 31, 2006.

	Schedule	Current Year	(Rs. in lakhs) Previous Year
<b>INCOME :</b>			
Income from Operations	14	226613	207395
Other Income	15	7595	4528
		<b>234208</b>	<b>211923</b>
<b>EXPENDITURE :</b>			
Operating Expenses	16	92047	84395
Administration & Other Expenses	17	7854	11623
Interest & Finance charges	18	9694	8287
Depreciation		28281	28500
Impairment loss on certain assets		8755	-
		<b>146631</b>	<b>132805</b>
<b>Profit before tax</b>		<b>87577</b>	<b>79118</b>
Profit from continuing operations before tax		87577	67012
Income Tax – Current tax		2600	323
– Deferred tax		406	-
– Fringe Benefit tax		221	-
– Deferred Tax Liability written back - an exceptional item		-	(3025)
Profit from continuing operations after tax		<b>84350</b>	<b>69714</b>
Profit from discontinuing operations before tax		-	12106
Income Tax – Current tax		-	1877
– Deferred Tax Liability written back – an exceptional item		-	(1713)
Profit from discontinuing operations after tax		<b>-</b>	<b>11942</b>
<b>Profit for the year after tax</b>		<b>84350</b>	<b>81656</b>
Less: Prior period adjustments	19	490	777
		<b>83860</b>	<b>80879</b>
Less: Transfer to Tonnage Tax Reserve Account under section 115VT of the Income-tax Act, 1961		14500	15000
		<b>69360</b>	<b>65879</b>
Add : Transfer from –			
– Reserve under section 33AC of the Income-tax Act, 1961		-	14500
– Debenture Redemption Reserve		1900	1900
		<b>71260</b>	<b>82279</b>
Add : Surplus brought forward from previous year		34456	
Less: Transferred to Great Offshore Ltd on de-merger		6900	
		<b>27556</b>	<b>9388</b>
Amount available for appropriation		<b>98816</b>	<b>91667</b>
<b>Appropriations:</b>			
– Transfer to Capital Redemption Reserve		-	7500
– Transfer to General Reserve		20000	30000
– Interim Dividend on Preference Shares		-	253
– Interim Dividend on Equity Shares		17088	11421
– Proposed Dividend on Equity Shares		-	5710
– Tax on Dividends		2397	2327
		<b>39485</b>	<b>57211</b>
<b>Balance Carried Forward</b>		<b>59331</b>	<b>34456</b>
<b>Basic and diluted earnings per share (in Rs.)</b>		<b>55.07</b>	<b>42.34</b>
Significant Accounting Policies	20		
Notes on Accounts	21		

The Schedules referred to above form an integral part of the Profit & Loss Account.

As per our Report attached hereto

For and on behalf of

**KALYANIWALLA & MISTRY**  
Chartered Accountants

**Viraf R. Mehta**  
Partner

Mumbai, October 27, 2006.

**Jayesh M. Trivedi**  
Company Secretary

For and on behalf of the Board

**K. M. Sheth**  
**Bharat K. Sheth**

**R. N. Sethna**

Executive Chairman  
Deputy Chairman  
& Managing Director  
Director

Mumbai, October 27, 2006.



## Schedule Annexed to and forming part of the Balance Sheet as at March 31, 2006

		(Rs. in lakhs)	
		Current Year	Previous Year
<b>SCHEDULE "1" :</b>			
<b>SHARE CAPITAL :</b>			
<b>AUTHORISED :</b>			
<b>30,00,00,000</b>	Equity Shares of Rs.10 each	<b>30000</b>	30000
<b>20,00,00,000</b>	Preference Shares of Rs.10 each	<b>20000</b>	20000
		<b>50000</b>	50000
<b>ISSUED :</b>			
<b>15,26,98,445</b>	(Previous Year 19,08,73,056) Equity Shares of Rs.10 each	<b>15270</b>	19087
<b>SUBSCRIBED :</b>			
<b>15,22,76,442</b>	(Previous Year 19,03,43,123) Equity Shares of Rs.10 each	<b>15227</b>	19034
<b>PAID-UP :</b>			
<b>15,22,73,924</b>	(Previous Year 19,03,39,975) Equity Shares of Rs.10 each fully paid up	<b>15227</b>	19034

### Notes:

1. Out of above, 74,39,858 (Previous Year 92,99,823) shares are allotted as fully paid up pursuant to a contract without payment being received in cash.
2. The Paid-up Equity Share Capital includes Rs. 30,358 (Previous year Rs. 30,358), on account of forfeited shares and is net of Calls in Arrears Rs. 32,639 (Previous year Rs. 40,799).

**SCHEDULE "2" :****RESERVES AND SURPLUS :****(a) CAPITAL REDEMPTION RESERVE :**

As per last Balance Sheet

**23854**

16354

Add: Transfer from Profit and Loss Account

**-**

7500

**23854****23854****(b) RESERVE UNDER SECTION 33AC OF THE INCOME-TAX ACT,1961 :**

As per last Balance Sheet

**24000**

38500

Less: Transfer to Profit &amp; Loss Account

**-**

14500

**24000****24000****(c) TONNAGE TAX RESERVE ACCOUNT UNDER SECTION 115VT OF THE INCOME-TAX ACT,1961 :**

As per last Balance Sheet

**15000**

-

Add: Transfer from Profit and Loss Account

**14500**

15000

**29500****15000****(d) DEBENTURE REDEMPTION RESERVE :**

As per last Balance Sheet

**6150**

8050

Less: Transfer to Profit &amp; Loss Account

**1900**

1900

**4250****6150****(e) EXCHANGE FLUCTUATION RESERVE :**

As per last Balance Sheet

**2500**

2500

**(f) SHARE PREMIUM ACCOUNT :**

As per last Balance Sheet

**15801**

15801

Less: Transferred to Great Offshore Limited on de-merger

**3200**

-

**12601****15801****(g) GENERAL RESERVE :**

As per last Balance Sheet

**78109**

40100

Less: Accumulated impairment loss as on April 01, 2004.

**-**

135

Less: Transferred to Great Offshore Limited on de-merger

**30753**

-

**47356**

39965

Add: Deferred tax liability written back

**-**

8144

Add: Transfer from Profit and Loss Account

**20000**

30000

**67356****78109****(h) PROFIT AND LOSS ACCOUNT****59331****34456****223392****199870**

	(Rs. in lakhs)	
	Current Year	Previous Year
<b>SCHEDULE "3" :</b>		
<b>SECURED LOANS :</b>		
(a) TERM LOANS -		
- From Banks	167255	179275
Secured by mortgage of specific ships, assignment of bank deposit and a financial covenant to maintain unencumbered assets (refer note 4).		
(b) NON CONVERTIBLE DEBENTURES* -		
(i) Secured Redeemable Non-Convertible Debentures of Rs. 1,00,00,000 each -		
- 11.75% (part G) redeemable on August 31, 2006. **	-	600
- 11.75% (part G) redeemable in October, 2006. **	-	600
- 11.75% (series 7) redeemable on November 29, 2006. **	-	2000
- 12.10% (part G) redeemable on November 17, 2006. **	-	400
- 10.65% (series III) redeemed on February 14, 2006.	-	1500
- 8.95% redeemable on July 07, 2007.**	7127	9000
- 6.05% redeemable on September 19, 2010.**	8733	9500
(ii) Secured Redeemable Non-Convertible Debentures of Rs. 50,00,000 each -		
- 10.25% (series 5 - 7) redeemable in three annual instalments from May 25, 2006 to May 25, 2008.	3800	5100
* Secured by mortgage of specified immovable properties and ships.		
** Debentures aggregating Rs.6241 lakhs are transferred to Great Offshore Ltd. on de-merger.		
	<b>186915</b>	<b>207975</b>

**SCHEDULE "4" :  
FIXED ASSETS :**

(Rs. in lakhs)

	COST			DEPRECIATION				IMPAIRMENT		NET BLOCK		
Particulars	As At April 1, 2005	Assets transferred on De-merger	Additions for the year	Deductions for the year [Note 5(b)]	As at March 31, 2006	Upto March 31, 2005	Depreciation transferred on De-merger	Adjustments in respect of assets sold/discarded	For the year	As at April 2005	Upto March 31, 2006 [Note 5(d)]	As at March 31, 2006
Fleet	431656 352689	65210	96817 87839	41939 8872	421324 431656	153027 128135	23447	11193 2822	8755	-	8755	266458 278629
Plant & Machinery : - Rigs and Barges	4418 4418	4418	-	-	-	4417 4344	4417	-	-	-	-	-
- Others	878 320	-	850 581	501 23	1227 878	278 229	-	43 23	-	-	-	880 600
Land (Freehold & Perpetual Lease)	4815 4371	-	119 444	-	4934 4815	-	-	-	-	-	-	4934 4815
Land (Leasehold)	5 5	-	-	-	5 5	1 1	-	-	-	-	-	4 4
Ownership Flats and Office Premises *	4449 4620	1669	1010 1	92 172	3698 4449	1536 1470	771	36 80	-	135	135	2693 2778
Furniture, Fixtures and Office Equipment	2852 2667	615	344 262	74 77	2507 2852	2538 2363	511	72 72	-	-	-	359 314
Vehicles	851 801	233	128 238	118 188	628 851	574 497	162	98 171	-	-	-	203 277
S U B - T O T A L	449924 369891	72145	99268 89365	42724 9332	434323 449924	162371 137039	29308	11442 3168	8755 135	135	8890 135	275531 287418
Ships under construction/Capital work-in-progress (net of Rs. 17074 lakhs transferred to Great Offshore Ltd. on de-merger)												
												10974 32715
												286505 320133

\* The Ownership Flats & Office Premises include Rs. 13,030 (Previous Year Rs. 13,030) being value of shares held in various co-operative societies.  
(Previous year figures are in italics)

**SCHEDULE "5" :**  
**INVESTMENTS :**

	Face Value Rs.	Current Year		Previous Year	
		No. of Units	Rs. in lakhs	No. of Units	Rs. in lakhs
<b>(a) LONG TERM INVESTMENTS :</b>					
<b>(At cost - fully paid unless stated otherwise)</b>					
<b>Equity Shares : Unquoted</b>					
Subsidiaries :					
The Great Eastern Shipping Co. London Ltd. of Stg. Pound 10 each		16,000	26	16,000	26
The Great Eastern (Fujairah) L.L.C.- FZC of US\$1 each *		–	–	1,50,000	66
The Greatship ( Singapore ) Pte. Ltd. of S\$ 1 each		5,00,000	115	5,00,000	115
Greatship (India) Ltd.	10	50,000	5	50,000	5
Deep Water Services (India) Ltd. *	10	–	–	50,000	5
Routes Travel Limited (formerly P & O Travels India Ltd.)	10	22,27,350	141	22,27,350	141
The Great Eastern Chartering L.L.C. -FZC of AED 100 each		1,500	19	1,500	19
Joint Venture:					
United Helicharterers Pvt.Ltd.*	10	–	–	5,20,000	57
Associates :					
Business Standard Ltd.	10	1,67,85,787	2402	1,67,85,787	2402
United Shippers Ltd.	10	4,50,000	2707	–	–
United Shippers Ltd. - Rs. 5 paid up. (acquired during the year)	10	9,72,973	2160	–	–
			7575		2836
Less: Provision for diminution in value of long term investments			800		800
			6775		2036
<b>(b) CURRENT INVESTMENTS :</b>					
<b>(At lower of cost and fair value - fully paid)</b>					
<b>Mutual Funds: Unquoted</b>					
Redeemed during the year :					
Birla Cash Plus - Institutional Plan-Dividend Reinvestment	10	–	–	85,20,562	853
Deutsche Insta Cash Fund - Institutional Daily Dividend Plan	10	–	–	48,09,296	481
HSBC Cash Fund - Institutional Plus - Daily Dividend	10	–	–	47,87,135	479
JM High Liquidity Fund - Super Institutional Plan-Weekly Dividend	10	–	–	89,81,946	900
Reliance Treasury Plan - Institutional Option - Weekly Dividend	10	–	–	19,62,888	300
Templeton India Treasury Management - Institutional Daily Dividend Reinvestment	1000	–	–	70,370	704
Subscribed during the year:					
Birla FTP - Quarterly - Series 2 - Dividend - Payout	10	1,50,00,000	1500	–	–
Deutsche Fixed Term Fund - Series 8 - Dividend Option	10	1,00,00,000	1000	–	–
HSBC Fixed Term Series - 7 - Dividend	10	1,50,88,530	1509	–	–
ING Vysya Liquid Fund Institutional - Daily Dividend Option	10	1,78,63,999	1788	–	–
JM Equity & Derivative Fund - Dividend Option	10	96,94,807	1000	–	–
Kotak FMP Series XVI - Dividend	10	1,00,92,581	1009	–	–
Kotak FMP Series 20 - Dividend	10	1,00,31,691	1003	–	–
Reliance Fixed Tenor Fund - Plan A - Growth Plan	10	2,99,92,990	2995	–	–
			11804		3717
			18579		5753

\* Investments transferred to Great Offshore Ltd. on de-merger.

**SCHEDULE "6" :****INVENTORIES :**

- (a) Fuel oil
- (b) Properties for sale
- (c) Property development work-in-progress

**SCHEDULE "7" :****SUNDRY DEBTORS :****(Unsecured)**

- (a) Debts outstanding over six months :
  - Considered good
  - Considered doubtful
- (b) Other Debts :
  - Considered good (includes amount due from a subsidiary Rs."Nil", Previous year Rs. 241 lakhs)
  - Considered doubtful

Less : Provision for doubtful debts

**SCHEDULE "8" :****CASH AND BANK BALANCES :**

- (a) Cash on hand
- (b) Cheques on hand
- (c) Balances with scheduled banks :
  - On current account
  - On deposit account
- (d) Balances with other banks :
  - On call deposits with ABN AMRO Bank, London  
(Maximum Balance Rs.29829 lakhs,  
Previous Year Rs.31508 lakhs)
  - On term deposit account with ABN AMRO Bank, London  
(Maximum Balance Rs.6248 lakhs,  
Previous Year Rs.5388 lakhs)
  - On current account with ABN AMRO Bank, Singapore  
(Maximum Balance Rs.7 lakhs,  
Previous Year Rs.7 lakhs)
  - On call deposits with Citi Bank, London  
(Maximum Balance Rs.11192 lakhs,  
Previous Year Rs.24092 lakhs)
  - On term deposits with Citi Bank, London  
(Maximum Balance Rs.1128 lakhs,  
Previous Year Rs."Nil")

**(Rs. in lakhs)**

	<b>Curent Year</b>	<b>Previous Year</b>
	<b>3345</b>	2168
	-	20
	-	901
	<b>3345</b>	<b>3089</b>
	<b>1138</b>	1180
	<b>6434</b>	15609
	-	69
	<b>6434</b>	<b>15678</b>
	<b>7572</b>	16858
	<b>726</b>	322
	<b>6846</b>	<b>16536</b>
	<b>2</b>	7
	-	424
	<b>1115</b>	1123
	<b>127350</b>	<b>78149</b>
	<b>128465</b>	79272
	<b>4779</b>	7357
	<b>775</b>	5388
	-	5
	<b>7</b>	11192
	<b>1128</b>	-
	<b>6689</b>	<b>23942</b>
	<b>135156</b>	<b>103645</b>

**SCHEDULE "9" :****OTHER CURRENT ASSETS :**

- (a) Interest accrued on investments and deposits  
(b) Accrued Income

**SCHEDULE "10" :****LOANS AND ADVANCES :****(Unsecured - considered good, unless otherwise stated)**

- (a) Advances recoverable in cash or in kind or for value to be received  
(Net of provision for doubtful advances Rs. 5 lakhs, Previous year Rs. 136 lakhs)  
(b) Advance to Subsidiaries (refer note 6(b))  
(c) Agents' current accounts  
(d) Balances with Customs, Port Trust etc.  
(e) Advance payment of Income-tax & tax deducted at source  
(Net of Provision for taxation)

**SCHEDULE "11" :****CURRENT LIABILITIES :**

- (a) Sundry Creditors  
- Dues to small scale industrial undertakings  
- Dues to other creditors  
(b) Due to a Subsidiary Company  
(c) Advance Charter Hire received  
(d) Liabilities towards Investor Education and Protection Fund, not due  
- Unpaid dividend  
- Unpaid matured fixed deposits  
(e) Other Liabilities  
(f) Interest accrued but not due  
(g) Managerial Remuneration payable  
(h) Interim dividend payable

**SCHEDULE "12" :****PROVISIONS :**

- (a) Provision for taxation  
(Net of Advance tax and tax deducted at source)  
(b) Proposed Dividend  
(c) Provision for tax on dividends  
(d) Provision for Retirement benefits

**SCHEDULE "13" :****MISCELLANEOUS EXPENDITURE :****(to the extent not written off or adjusted)**

- (a) Share Issue Expenses :  
As per last Balance Sheet  
Less : Amortised during the year  
  
(b) Deferred Revenue Expenditure :  
As per last Balance Sheet  
Less : Transferred to Great Offshore Ltd on de-merger  
  
Less : Amortised during the year

**(Rs. in lakhs)**

	<b>Curent Year</b>	<b>Previous Year</b>
	<b>1517</b>	<b>686</b>
	<b>689</b>	<b>563</b>
	<b>2206</b>	<b>1249</b>
	<b>4528</b>	<b>10591</b>
	<b>1805</b>	<b>763</b>
	<b>1094</b>	<b>1118</b>
	<b>4</b>	<b>5</b>
	<b>42</b>	<b>-</b>
	<b>7473</b>	<b>12477</b>
	<b>-</b>	<b>-</b>
	<b>16590</b>	<b>17156</b>
	<b>43</b>	<b>3</b>
	<b>3127</b>	<b>3662</b>
	<b>552</b>	<b>440</b>
	<b>4</b>	<b>5</b>
	<b>1280</b>	<b>1333</b>
	<b>3180</b>	<b>3333</b>
	<b>501</b>	<b>807</b>
	<b>6662</b>	<b>-</b>
	<b>31939</b>	<b>26739</b>
	<b>-</b>	<b>37</b>
	<b>-</b>	<b>5710</b>
	<b>934</b>	<b>801</b>
	<b>1222</b>	<b>1486</b>
	<b>2156</b>	<b>8034</b>
	<b>-</b>	<b>9</b>
	<b>-</b>	<b>9</b>
	<b>-</b>	<b>-</b>
	<b>192</b>	<b>460</b>
	<b>45</b>	<b>-</b>
	<b>147</b>	<b>460</b>
	<b>147</b>	<b>268</b>
	<b>-</b>	<b>192</b>
	<b>-</b>	<b>192</b>



**Schedules Annexed to and forming part of the Profit and Loss Account  
for the year ended March 31, 2006.**

		(Rs. in lakhs)
	Curent Year	Previous Year
<b>SCHEDULE "14" :</b>		
<b>INCOME FROM OPERATIONS :</b>		
Freight and Demurrage	99788	81692
Charter Hire	90055	106797
Contract Revenue (Gross)	–	10938
(Income-tax deducted at source Rs."Nil", Previous Year Rs.131 lakhs)		
Profit on sale of Ships	33136	2475
Turnover :		
– Property Development	2972	4917
– Projects	–	265
	2972	5182
Miscellaneous Receipts	662	311
	<u>226613</u>	<u>207395</u>
<b>SCHEDULE "15" :</b>		
<b>OTHER INCOME :</b>		
Dividend :		
– from a subsidiary company	16	16
– from current investments	842	1091
	858	1107
Interest earned (Gross) :		
– on term deposits	5337	1744
– on call deposit	825	369
– others	97	108
(Income-tax deducted at source Rs.153 lakhs, Previous Year Rs.88 lakhs)	6259	2221
Profit on sale of current investments (net)	39	67
Gain on foreign currency transactions (net)	189	–
Profit on sale of sundry assets (net)	122	887
Miscellaneous Income	128	246
	<u>7595</u>	<u>4528</u>

**SCHEDULE "16":  
OPERATING EXPENSES :**

**(a) FLEET :**

Direct :

Fuel Oil and Water	17070	11977
Port, Light and Canal Dues	7483	5204
Stevedoring, Despatch & Cargo Expenses	209	108
Hire of chartered ships	18009	10982
Brokerage & Commission	2565	1984
Agency Fees	610	532

Others :

Wages, Bonus and Other Expenses on Floating Staff	11560	11721
Contribution to Provident & Other Funds	195	164
Stores	4677	4782
Repairs & Maintenance - Fleet	21337	18852
(Including Deferred Revenue Expenditure written off Rs.91 lakhs, Previous Year Rs.107 lakhs)		
Insurance & Protection Club Fees	3915	4394
Vessel Management Expenses	587	3105
Sundry Steamer Expenses	769	955
	<u>88986</u>	<u>74760</u>

**(b) COST OF SALES - PROPERTY DEVELOPMENT :**

Opening Stock -

- Properties for sale	20	23
- Development work-in-progress	901	2951
	<u>921</u>	<u>2974</u>

Add : Expenses during the year-

- Project Management Fees	2121	3249
- Other project expenses	19	18
	<u>2140</u>	<u>3267</u>

Less : Closing Stock -

- Properties for sale	-	20
- Development work-in-progress	-	901
	<u>-</u>	<u>921</u>
	<u>3061</u>	<u>5320</u>

**(c) OIL & GAS DIVISION :**

Manpower	-	351
Salary & Allowances	-	1130
Contribution to Provident & Other Funds	-	30
Insurance	-	665
Repairs & Maintenance	-	1322
Fuel, Water & Supplies	-	545
Brokerage & Commission	-	68
Others	-	204
	<u>-</u>	<u>4315</u>
	<u>92047</u>	<u>84395</u>

**SCHEDULE "17" :****ADMINISTRATION & OTHER EXPENSES :**

## Staff Expenses-

- Salaries, Allowances & Bonus
- Staff Welfare Expenses
- Contribution to Provident & Other Funds

## Rent

## Insurance

## Repairs and Maintenance -

- Buildings
- Others

## Property Taxes

## Miscellaneous Expenses

## Auditors' Remuneration (including service tax) :

- Audit Fees
- In Other Capacity -
  - Tax Audit
  - Taxation
  - Certification & other services

## Loss on foreign currency transactions (net)

## Share issue expenses written off

## De-merger expenses written off

## Doubtful debts and advances written off

## Provision for doubtful debts &amp; advances (Net)

(Rs. in lakhs)  
Previous  
YearCurent  
Year

3453

71

237

3761

12

57

27

71

98

9

2480

21

2

9

16

48

-

-

715

108

566

7854

6364

72

372

6808

22

73

66

187

253

15

3539

26

2

12

16

56

683

9

-

161

4

11623

**SCHEDULE "18":****INTEREST & FINANCE CHARGES :**

## Interest on Fixed Loans

## Other Interest

## Finance charges

## Less : Pre-delivery interest capitalised

9272

1

693

9966

272

9694

7826

52

1145

9023

736

8287

**SCHEDULE "19":****PRIOR PERIOD ADJUSTMENTS :**

## Expenses of prior years

## Income tax for prior years

## Less : Excess provisions written back

37

674

711

221

221

490

870

5

875

98

98

777

**SCHEDULE "20" :**  
**SIGNIFICANT ACCOUNTING POLICIES :**

**(a) Accounting Convention :**

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.

**(b) Use of Estimates :**

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported balances of assets and liabilities as of the date of the financial statements and reported amounts of income and expenses during the period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from the estimates.

**(c) Fixed Assets :**

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

**(d) Investments :**

- (i) Investments are classified into long term and current investments.
- (ii) Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

**(e) Inventories :**

Inventories are valued as under :

- (i) Fuel oil - at cost on first-in-first out basis
- (ii) Properties for sale - at lower of cost and realisable value
- (iii) Property development work-in-progress - at lower of cost and realisable value

**(f) Incomplete voyages :**

Incomplete voyages represent freight received and direct operating expenses on voyages which were not complete as at the Balance Sheet date.

**(g) Borrowing Costs :**

Borrowing costs that are directly attributable to the acquisition / construction of the underlying fixed assets are capitalised as a part of the respective asset, upto the date of acquisition / completion of construction.

**(h) Miscellaneous Expenditure :**

Expenditure incurred prior to April 1, 2003 is amortised as under :

- (i) Share issue expenses are amortised over a period of ten years.
- (ii) Deferred revenue expenditure :
  - Hold Blasting and painting expenditure ... 5 years
  - Compensation payable under voluntary retirement scheme ... 5 years

**(i) Revenue recognition :**

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

**(j) Operating expenses :**

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

**(k) Retirement benefits :**

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to whole time directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The liability in respect of defined benefit schemes like gratuity, leave encashment and pensions is provided in the accounts on the basis of actuarial valuations as at the year end.

**(l) Depreciation :**

- (i) Depreciation is provided so as to write off 95% of the original cost of the asset over the estimated useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher on the following basis :

		Estimated Useful life/ depreciation rate
Fleet		
-Single Hull Tankers	Straight line over balance useful life or 5%, whichever is higher	20 to 23 years*
-Double Hull Tankers		20 to 25 years
-Dry Bulk Carriers		23 to 25 years
-Gas Carriers		27 to 30 years
Leasehold land	Straight line	Lease period
Ownership flats and office premises	Written down value	5%
Furniture & Fixtures, Office Equipment, etc	Straight line	5 years
Computers	Straight line	3 years
Vehicles	Straight line	4 years
Plant & Machinery	Straight line	10 years

\* Subject to the life of single side single bottom vessels being restricted to March 31, 2010.

- (ii) Depreciation on fleet is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.
- (iii) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.

**(m) Asset Impairment :**

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each balance sheet date. Impairment loss, if any, is recognised in the year in which impairment takes place.

**(n) Foreign Exchange Transactions :**

- (i) Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the period end are translated at closing rates. Forward exchange contracts, remaining unsettled at the period end, backed by underlying assets or liabilities are also translated at period end exchange rates. The difference in translation of monetary assets and liabilities and realised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) Premium or discount on forward exchange contracts is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.

- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit and Loss Account of the period in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances / Other liabilities.

**(o) Provision for Taxation :**

Tax expense comprises both current and deferred tax.

- (i) Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

**(p) Provisions and Contingent Liabilities :**

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

## SCHEDULE "21"

### NOTES ON ACCOUNTS :

- The Board of Directors of the Company at its meeting held on September 15, 2005 had approved a Scheme of Arrangement for de-merger of the Offshore Services Business, which is a separate segment as per AS 17, Segment Reporting, into a separate company with effect from April 1, 2005. The said Scheme of arrangement was approved by the shareholders and the Honourable High Court at Mumbai on February 3, 2006. Pursuant thereto, the assets and liabilities pertaining to the Offshore Services Business have been transferred to and vested on de-merger in the resulting company, Great Offshore Limited, with effect from April 1, 2005. The Scheme has accordingly been given effect to in these accounts. The current year's figures are therefore not comparable with those of the previous year.

As per the said scheme of de-merger, the Issued capital has been reduced by Rs. 3817 lakhs, the subscribed and paid-up capital the Company has been reduced by Rs. 3807 lakhs and the paid up value of each equity share of Rs. 10/- stands reduced by Rs. 2/- to Rs. 8/- each. Simultaneously, with the reduction of Share Capital, five such reduced equity shares of Rs. 8/- each have been consolidated into four equity share of Rs. 10/- each.

The assets and liabilities of the de-merged undertaking transferred to Great Offshore Limited pursuant to de-merger are as under :

<b>Assets</b>	<b>Rs. in Lakhs</b>
Fixed Assets	59910
Investments	128
Net Current Assets	7247
Miscellaneous Expenditure to the extent not written off	46
	<b>67331</b>
<b>Liabilities</b>	
Share Capital	3807
Reserves and Surplus	40851
Loans	22673
	<b>67331</b>

The revenues and expenses of the continuing and discontinuing operations are as under:

	Continuing Operations		Discontinuing Operations		Total (Rs in lakhs)	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Income from Operations	234208	177124	–	34799	234208	211923
Operating expenses	99901	77108	–	18910	99901	96018
Interest	9694	7367	–	920	9694	8287
Depreciation	28281	25637	–	2863	28281	28500
Impairment loss on certain assets	8755	–	–	–	8755	–
Profit before Tax	87577	67012	–	12106	87577	79118
Income tax expense	3227	323	–	1877	3227	2200
Deferred tax liability written back – an exceptional item	–	(3025)	–	(1713)	–	(4738)
Prior period expenses	490	149	–	628	490	777
Profit after tax	83860	69565	–	11314	83860	80879
Total Assets	460110	388626	–	74854	460110	463480
Total Liabilities	221491	214380	–	30196	221491	244576
Net Cash flows	31925	71339	–	11289	31925	82628



## 2. Contingent Liabilities :

S.No.	Particulars	Current Year Rs. In lakhs	Previous Year Rs. In lakhs
(i)	Guarantees given by banks including performance and bid bonds, counter guaranteed by the Company.	293	3834
(ii)	Guarantees by bank given on behalf of a subsidiary company.	54	428
(iii)	Corporate guarantees including comfort letter given on behalf of subsidiary companies.	450	2850
(iv)	Income Tax demand for non deduction of tax at source on commission paid to Managers to the GDR issue against which the Company has preferred appeal.	–	330
(v)	Sales Tax demands under BST Act for the years 1995-96, 1996-97,1997-98,1998-99 & 2000-01 against which the Company has preferred appeals.	691	647
(vi)	Lease Tax liability in respect of a matter in which Deputy Commissioner Chennai has filed an appeal before the Sales Tax Appellate Tribunal against order passed in favour of the Company.	1740	1793
(vii)	Customs Duty on Tug at Mundra Port	–	70
(viii)	Service Tax demand by The Suptd. Of Central Excise - Tuticorin – on Charter Hire Payments.	–	73
(ix)	Possible obligation in respect of matters under arbitration	74	74
(x)	Letters of Credit outstanding	–	502
(xi)	Demand from the Office of the Collector & District Magistrate, Mumbai City and from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises not acknowledged by the Company.	434	434
(xii)	Uncalled amount on partly paid shares held in United Shippers Limited	2160	–

## 3. Share Capital :

Under orders from the Special Court (Trial of Offences relating to Transactions in Securities) Act, 1992, - the allotment of 2,91,682 [Previous Year 3,67,032] right equity shares of the Company have been kept in abeyance in accordance with section 206A of the Companies Act, 1956, till such time as the title of the bonafide owner is certified by the concerned Stock Exchanges. An additional 40,608 [Previous Year 50,760] shares have also been kept in abeyance for disputed cases in consultation with the Bombay Stock Exchange. During the year 1,944 (Previous Year 12,960) equity shares have been allotted out of the shares kept in abeyance. Also 73,406 shares and 10,152 shares respectively have been allocated to the resulting company Great Offshore Ltd. in accordance with the scheme of arrangement.

## 4. Secured Loans :

Term loans from banks includes a syndicated loan of USD 53 million from a consortium of banks against security by way of assignment of bank deposit of USD 2.5 million and a financial covenant inter-alia, to maintain unencumbered assets of value not less than 1.25 times the said borrowing.

## 5. Fixed Assets :

- Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for - Rs. 111369 lakhs [Previous Year Rs. 144396 lakhs].

- (b) The amount of exchange gain on account of fluctuation of the rupee against foreign currencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 3093 lakhs [Previous Year Rs. 1420 lakhs].
- (c) The deed of assignment in respect of the Company's Leasehold property at Worli is yet to be transferred in the name of the Company.
- (d) The Company has during the year recognised an impairment loss of Rs. 8755 lakhs in respect of three dry bulk carriers in accordance with the Accounting Standard (AS28) consequent to a sharp fall in the recoverable values of the said assets. In the opinion of the management, the book value of these assets, after correcting for the impairment recognized, are aligned closer to the market values and also broadly reflect the earnings expectations from them.

**6. Current Assets, Loan and Advances :**

- (a) Advances recoverable in cash or in kind or for value to be received include loans to Executive Dy. Chairman - Rs. "Nil" [Previous Year – Rs.12 lakhs], maximum amount due during the year - Rs. 12 lakhs [Previous Year Rs. 12 lakhs]. The said loan had been granted under the Company's housing loan scheme for the employees.
- (b) Loans and advances to subsidiary companies :

	Current Year Rs. in lakhs	Previous Year Rs. in lakhs
The Great Eastern (Fujairah) L.L.C. (maximum balance during the year Rs."Nil", Previous Year Rs.32 lakhs)	–	32
The Greatship (Singapore) Pte Ltd. (maximum balance during the year Rs.96 lakhs, Previous Year Rs. "Nil")	8	–
The Greatship (India) Ltd. (maximum balance during the year Rs. 37,964, Previous Year Rs. 4,875)	–	–
The Great Eastern Chartering L.L.C. (FZC) (maximum balance during the year Rs.1802 lakhs, Previous Year Rs. "Nil")	1797	–
Deep Water Services (India) Ltd. (maximum balance during the year Rs. "Nil", Previous Year Rs. 2156 lakhs)	–	716
Routes Travel Ltd. (maximum balance during the year Rs. 15 lakhs, Previous Year Rs.55 lakhs)	–	15
<b>TOTAL</b>	<b>1805</b>	<b>763</b>

7. The balances of debtors and creditors are subject to confirmation.

**8. Deferred tax :**

Pursuant to the introduction of Sec 115VA under the Income Tax Act, 1961, the Company has opted for computation of its income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships will be assessed on the basis of the deemed Tonnage Income of the Company and no deferred tax will be applicable to this income as there will be no timing difference.

The deferred tax in respect of the non-shipping activities as at the year end is as under : (Rs. in lakhs)

	Current Year	Previous Year
<b>Deferred tax assets :</b>		
Difference between book and tax depreciation	–	313
Expenditure disallowable under section 43B	–	3
Diminution in value of investments	–	90
	<b>–</b>	<b>406</b>

## 9. Current Liabilities :

The Company does not owe any sum to Small Scale Industrial Undertakings exceeding Rs. 1 lakh, which is outstanding for more than 30 days.

## 10. Provisions :

The company has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which is expected to result in an outflow embodying economic benefits.

(Rs. in lakhs)

Description	Balance as on April 1, 2005	Additions during the year	Reversed / Paid during the year	Balance as on March 31, 2006
<b>Manning dues and related contributions to welfare funds</b> Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.	166	140	129	177
<b>Vessel Performance / Offhire Claims</b> Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispute.	861	566	616	811

## 11. Profit and Loss Account :

- (a) The Company has curtailed the useful life of its Single Hull Crude Oil Tankers to March 31, 2010. Consequent to the change in useful life, depreciation for the current year is higher by Rs. 1978 lakhs and the profit for the year is lower to that extent.

The Company has also changed the life of Gas Carriers from 27 years to 27-30 years. This change has no impact on the profits for the year as the change will be applicable only to Gas Carriers acquired after April 01, 2006.

- (b) i) Managerial Remuneration paid/payable to Directors for the year is as follows:

(Rs. in lakhs)

	CurrentYear	PreviousYear
(a) Salaries	155	257
(b) Contribution to Provident fund and Superannuation fund	42	70
(c) Perquisites	27	10
(d) Commission to whole-time directors	414	720
(e) Commission to non-whole-time directors	87	87
(f) Sitting fees	5	4
<b>TOTAL :</b>	<b>730</b>	<b>1148</b>

Note: The above does not include:

- Contribution to Gratuity Fund and provision for retirement leave encashment benefit as separate figures are not available in respect of the whole time directors.
- Provision for retirement pension benefits of Rs. 243 lakhs (Previous Year Rs.1259 lakhs) (on the basis of an actuarial valuation) to the Whole-time directors as per the scheme approved by the Board of Directors during the previous year.

ii) Computation of Net Profit in accordance with Section 198 of the Companies Act, 1956 :

	Current Year	Previous Year
		(Rs. in lakhs)
Profit for the year before tax	87577	79118
Add / (Less) :		
Managerial Remuneration	973	2407
Provision for doubtful debts and advances	566	4
Prior period adjustments (excluding Income Tax adjustments)	184	(772)
Depreciation as per books	28281	28500
	<u>30004</u>	<u>30139</u>
	117581	109257
Less: Profit on sale of investments	39	67
Depreciation u/s 350 of the Companies Act, 1956	28281	28500
Capital profit on sale of fixed assets	25742	1959
	<u>54062</u>	<u>30526</u>
Net Profit for Section 198 of the Companies Act, 1956.	<u>63519</u>	<u>78731</u>
11% of Net Profit as computed above	6987	8660
Total Managerial Remuneration (including commission and provision for retirement pension benefits)	<u>968</u>	<u>2403</u>

(c) Mr. Ravi K. Sheth was appointed as additional director on January 30, 2006 and is designated as Executive Director. His appointment and the remuneration payable to him for the period upto March 31, 2006 amounting to Rs. 142 lakhs (including retirement pension benefits Rs. 115 lakhs) is subject to the approval of the members in the general meeting.

12. Particulars of investments Purchased and Sold during the year:

	No. of Units	Face Value Rs.	Purchase Cost (Rs. in lakhs)
<b>Liquid Funds:</b>			
Birla Cash Plus- Institutional Premium Plan - Dividend Reinvestment	93434686	10.02	9362
Templeton India Treasury Management Institutional Plan Dividend Reinvestment	1257945	1000.06	12580
Templeton Floating Rate Income Fund Short Term Plan	22089601	10.02	2213
Templeton Treasury Management Account Super Institutional Plan Daily Dividend Reinvestment	1467219	1000.10	14674
Reliance Treasury Institutional Weekly Dividend Reinvestment Plan	31738959	15.30	4857
Reliance Liquidity Fund Daily Dividend Reinvestment	35136996	10.00	3515
JM High Liquidity Fund Super Institutional Weekly Dividend Reinvestment	38789553	10.03	3890
JM High Liquidity Fund Premium Plan Daily Dividend	53011255	10.00	5301
JM Floater Fund – Short Term – Dividend Reinvest	26925821	10.06	2709

	No.of Units	Face Value Rs.	Purchase Cost (Rs. in lakhs)
<b>Liquid Funds:</b>			
HSBC Cash Fund Institutional Plus Daily Dividend Reinvestment	24598571	10.01	2461
Deutsche Insta Cash Plus Fund Institutional Daily Dividend Reinvestment Plan	34065307	10.02	3413
Deutsche Floating Rate Regular Fund Weekly Dividend Reinvestment	12858063	10.28	1322
HDFC Cash Management Savings Plan Daily Dividend Reinvestment	46255522	10.64	49199
HDFC Cash Management Savings Plan Daily Dividend Reinvestment	34498631	10.02	34564
HDFC Liquid Premium Plus Dividend Reinvestment	54111704	12.23	6619
Kotak Liquid Institutional Premium Daily Dividend Reinvestment	29344986	12.23	3588
Prudential ICICI Liquid Institutional Plus Plan – Dividend Reinvestment	78737833	11.86	9338
Prudential ICICI Sweep Cash Option Weekly Dividend Reinvestment Option	16996432	10.02	1703
Prudential ICICI Liquid Super Institutional Weekly Dividend Reinvestment	55183046	10.00	5520
Prudential ICICI Liquid Institutional Plus - Daily Dividend Reinvestment	2533803	11.85	300
Prudential ICICI Liquid Sweep Cash Option Daily Dividend Reinvestment Option	49011306	10.00	4901
Grindlays Cash Super Institutional Plan C Daily Dividend Reinvestment	28576189	10.00	2858
Grindlays Short Term – Monthly Dividend Reinvestment	15022084	10.01	1504
Grindlays Super Institutional Short Term Plan C Monthly Dividend Reinvestment	15203465	10.00	1520
Standard Chartered Liquidity Manager Daily Dividend Reinvestment	39845008	10.00	3985
UTI Liquid Cash Plan Instalment Daily Income	98733	1015.28	1002
ING Vysya Liquid Instalment Daily Dividend Reinvestment	22013344	10.01	2203
DSP Merrill Lynch Liquidity Weekly Dividend Reinvestment	6933937	12.41	860
DSP Merrill Lynch Liquidity IP Weekly Dividend Reinvestment	273006	1000.43	2731
SBI Magnum Insta Cash Liquid Floater Dividend Reinvestment	9699705	10.19	988
SBI Magnum Instalment Income Savings Plan Dividend Reinvestment	5751087	10.54	606
Tata Liquid Super High Investment Fund Weekly Dividend Reinvestment	266680	1135.69	3029
ABN AMRO Cash – Institutional Daily Dividend Reinvestment	19830943	10.00	1983
ABN AMRO Cash - Institutional Plus Daily Dividend Reinvestment	39112287	10.00	3911
ABN AMRO Floating Rate Fund Instl Daily Dividend Reinvest	16050123	10.00	1605
ABN AMRO floating Rate Fund - Insttl Plus Daily Dividend Reinvest	16084905	10.00	1608
Principal Cash Management Liquid Instalment Plan Daily Dividend	9094511	10.00	910
Principal Cash Management Fund Liquid Instalment Premium Plan	11031405	10.00	1103

### 13. Hedging Contracts

- (a) The Company is hedging import of bunker by way of commodity futures contracts. The particulars of the futures contracts for the year are as under :

	Current Year		Previous Year	
Details	Purchase	Sales	Purchase	Sales
Total No. of contracts entered during the year	5	–	–	–
No. of units in MT under above contracts	31000	–	–	–
Total No. of contracts outstanding as on March 31	1	–	–	–
No. of units in MT under above contracts	6000	–	–	–

- (b) The Company uses forward exchange contracts to hedge its foreign exchange exposure. The particulars of the forward exchange contracts for the year are as under :

	Current Year		Previous Year	
Details	Purchase	Sales	Purchase	Sales
Total No. of contracts entered during the year	74	189	120	222
Foreign currency value covered US Dollar (million)	206.374	329.010	170.879	329.010
Japanese Yen (million)	218.600	–	456.360	–
Sterling Pounds (million)	–	10.000	–	1.000
Norwegian Kroners (million)	–	–	160.181	–
Singapore Dollars (million)	–	–	0.582	–
Total No. of contracts outstanding as on March 31	–	53	2	83
Foreign Currency Value US Dollar (million)	–	99.500	2	135.500
Japanese Yen (million)	–	–	224.060	–

(c) Un-hedged foreign currency exposures as on March, 31 2006 :

**Amount in equivalent US Dollar**

(i) Loans liabilities and payables

(ii) Current Assets

Current Year in millions	Previous Year in millions
405.575	435.302
17.927	58.357

**14. Segment Reporting :**

The Company is engaged only in shipping business and subsequent to de-merger of the Offshore Service Business, which was a separate segment as per Accounting Standard 17 'Segment Reporting', the Company operates only in Shipping Business and there are no separate reportable segments.

(a) Primary segment reporting by business segment

(Rs. in lakhs)

	Shipping		Offshore		Others		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>REVENUE :</b>								
Total Revenue	234208	167803	–	34799	–	9321	234208	211923
<b>RESULTS :</b>								
Profit / (Loss) before tax and interest	97271	74646	–	13026	–	3349	97271	91021
Less : Interest							9694	8287
Less : Unallocated expenditure							–	3616
Total Profit before tax							87577	79118
Provision for tax								
– current							2600	2200
– deferred							406	(4738)
– fringe benefit tax							221	–
<b>Profit for the year after tax</b>							84350	81656
Prior period adjustments							(490)	(777)
<b>Net Profit</b>							83860	80879
<b>OTHER INFORMATION :</b>								
Assets	460110	279108	–	74854	–	109518	460110	463480
Liabilities	460110	173051	–	30196	–	41329	460110	244576
Capital Expenditure	94601	82537	–	16683	–	517	94601	99737
Depreciation	28281	24996	–	2863	–	641	28281	28500



(b) Secondary segment reporting by geographical segment :

(i) All the assets of the company are situated / registered in India. Substantial assets of the company are ships, which are operating across the world, in view of which they cannot be identified by any particular geographical segment.

(ii) In view of (i) above the total cost incurred during the year, geographical segment-wise is not applicable.

**15. Related Party Disclosures:**

(i) List of Related Parties

a) Parties where control exists :

Subsidiary Companies:

The Great Eastern Shipping Co.(London) Ltd.

The Greatship (Singapore) Pte. Ltd.

The Great Eastern Chartering LLC – FZC

Greatship (India) Ltd.

Routes Travel Ltd.

b) Other related parties with whom transactions have taken place during the year

Associate:

Business Standard Ltd.

United Shippers Limited

United Shippers FZC

Key Management Personnel :

Mr. K. M. Sheth - Executive Chairman

Late Shri S. J. Mulji - Executive Deputy Chairman (upto July,15 2005)

Mr. Bharat K. Sheth - Deputy Chairman and Managing Director

Mr. Ravi K. Sheth - Executive Director

Relatives of Key Management Personnel :

Mr. Sevantilal M. Sheth - brother of Executive Chairman.

Ms. Rosaleen S. Mulji - widow of late Shri. S. J. Mulji, Executive Deputy Chairman

## (ii) Transactions with related parties :

(Rs. in lakhs)

Nature of transaction	Subsidiary Companies		Joint Venture		Associate Companies		Key Management Personnel		Relatives of Key Management Personnel		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>Sale of goods -</b> - The Great Eastern Chartering LLC - Rs.160 lakhs	160	-	-	-	-	-	-	-	3	-	163	-
<b>Services rendered:</b> - United Shippers Ltd.- Rs.498 lakhs - United Shippers FZC, Dubai - Rs.155 lakhs	-	1475	-	37	653	-	-	-	-	-	653	1512
<b>Services received:</b> - The Greatship (Singapore) Pte.Ltd.- Rs.272 lakhs - Routes Travel Ltd.- Rs.987 lakhs	1258	1153	-	-	-	-	2	4	-	-	1260	1157
<b>Dividend Income:</b> - The Greatship (Singapore) Pte.Ltd.	16	16	-	-	-	-	-	-	-	-	16	16
<b>Interest income:</b> - The Great Eastern Chartering LLC	57	82	-	-	-	-	-	-	-	-	57	82
<b>Finance received (including loans, repayment of loans and equity contributions)</b> - Routes Travel Ltd.- Rs.24 lakhs - Late Shri S. J. Mulji - Rs.12 lakhs	24	1746	-	-	-	-	12	-	-	-	36	1746
<b>Finance provided (including loans and equity contributions)</b> - United Shippers Ltd.- Rs.4867 lakhs - The Great Eastern Chartering LLC - Rs.1785 lakhs	1785	1256	-	57	4867	-	-	-	-	-	6652	1313
<b>Remuneration:</b> - Shri K. M. Sheth - Rs.298 lakhs - Late Shri S. J. Mulji - Rs.80 lakhs - Shri B. K. Sheth - Rs.361 lakhs - Shri R. K. Sheth - Rs.142 lakhs - Ms. Rosaleen S. Mulji - Rs.243 lakhs	-	-	-	-	-	-	880	2316	249	8	1129	2324
<b>Guarantees/Comfort letter given</b> - Routes Travel Ltd.- Rs.450 lakhs - Greatship (India) Ltd.- Rs.54 lakhs	504	3278	-	-	-	-	-	-	-	-	504	3278
<b>Outstanding balance as on 31.03.2006:</b> <b>Receivables:</b> - The Great Eastern Chartering LLC - Rs.1797 lakhs	1805	1030	-	35	-	-	-	12	-	-	1805	1077
<b>Sundry Debtors:</b> - United Shippers Ltd.- Rs.48 lakhs - United Shippers FZC, Dubai - Rs.49 lakhs	-	-	-	-	97	-	-	-	-	-	97	-
<b>Payables:</b> - Routes Travel Ltd.- Rs.43 lakhs	43	25	-	-	-	-	-	-	-	-	43	25

Note : The significant related party transactions are disclosed separately under each transaction.

16. Basic and diluted earnings per share:

		(Rs. in lakhs)
	CurrentYear	PreviousYear
(a) Profit for the year after tax	84350	81656
(Less)/Add : Prior period adjustments	(490)	(777)
	83860	80879
Less : Interim dividend on Preference Shares	–	253
Tax on interim dividend on Preference Shares	–	33
Net Profit after tax for Equity Shareholders	83860	80593
(b) Number of Equity shares as on April 1, 2005	19,03,39,975	19,03,27,015
Less: Shares transferred to Great Offshore Ltd. on account of De-merger	3,80,67,995	–
	15,22,71,980	19,03,27,015
Add: Shares allotted out of abeyance quota	1,944	12,960
Number of Equity shares as on March 31, 2006	15,22,73,924	19,03,39,975
Weighted average number of Equity shares Outstanding during the year	15,22,73,700	19,03,35,982
(c) Face value of Equity Share	Rs. 10	Rs. 10
(d) Basic and diluted earnings per share	Rs. 55.07	Rs. 42.34

17. Information pursuant to para 4D of Part II of Schedule VI of the Companies Act, 1956 has not been given in view of exemption granted by the Department of Company Affairs, vide order no. 46/26/2006/CL-III dated March 6, 2006.

18. Previous Years figures have been regrouped wherever necessary to conform to current year's classification.

## Cash Flow Statement for the year ended on March 31, 2006.

	(Rs. in lakhs)	
	Current Year	Previous Year
<b>A. CASH FLOW FROM OPERATING ACTIVITIES :</b>		
NET PROFIT BEFORE TAX :	87577	79118
ADJUSTMENTS FOR :		
Prior year adjustments	184	(777)
Depreciation including impairment	37036	28500
Interest earned	(6259)	(2221)
Interest paid	9694	8287
Dividend received	(858)	(1107)
Profit on investments (Net)	(39)	(67)
Profit on sale of sundry assets	(122)	(887)
Share issue expenses written off	-	9
De-merger expenses written off	715	-
Doubtful debts & advances written off/ provided	674	166
Deferred Revenue Expenditure written off	147	268
Foreign exchange	147	1695
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES :	128896	112984
ADJUSTMENTS FOR :		
Trade & Other Receivables	5754	(9085)
Inventories	(633)	1992
Incomplete Voyages (Net)	(1347)	1924
Trade Payables	5413	5842
CASH GENERATED FROM OPERATIONS :	138083	113657
Tax Paid	(3571)	(2941)
<b>NET CASH FLOW FROM OPERATING ACTIVITIES :</b>	<b>134512</b>	<b>110716</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES :</b>		
Purchase of fixed assets	(91227)	(100332)
* Sale proceeds of fixed assets	31404	7051
Purchase of Investments (includes Rs. 4867 Lakhs towards investment in Equity of Associate company - Previous Year - Rs. 130 Lakhs)	(155726)	(67659)
Sale proceeds of Investments	142811	103641
Interest received	5428	1603
Dividend received (includes Rs. 16 Lakhs received from a Subsidiary Company - Previous Year Rs. 16 Lakhs)	858	1107
<b>NET CASH FROM/(USED IN) INVESTING ACTIVITIES :</b>	<b>(66452)</b>	<b>(54589)</b>

**C. CASH FLOW FROM FINANCING ACTIVITIES :**

Proceeds from issue of equity shares from abeyance quota	-	1
Redemption of preference shares	-	(7500)
Proceeds from long term borrowings	58063	85565
Repayments of long term borrowings	(59150)	(21951)
Dividend paid	(16706)	(19419)
Tax on Dividend paid	(2359)	(2501)
Interest paid	(10003)	(7694)
Demerger expenses	(715)	-
Net cash outflow on demerger of offshore division	(5265)	-
<b>NET CASH FROM/(USED IN) IN FINANCING ACTIVITIES :</b>	<b>(36135)</b>	<b>26501</b>
<b>Net increase / (decrease) in cash and cash equivalents :</b>	<b>31925</b>	<b>82628</b>
<b>Cash and cash equivalents as at April 1, 2005 (See note below)</b>	<b>104820</b>	<b>22192</b>
<b>Cash and cash equivalents as at March 31, 2006 (See note below)</b>	<b>136745</b>	<b>104820</b>

\* Sale of fixed assets excludes profit on sale of ships which is considered as operating income.

Note :

Cash and cash equivalents as on	<b>March 31, 2006</b>	March 31, 2005
Cash and bank balances	135156	103645
Effect of exchange rate changes [Loss/(gain)]	1589	1175
Cash and cash equivalents as restated	<b>136745</b>	<b>104820</b>

As per our Report attached hereto

For and on behalf of

**KALYANIWALLA & MISTRY**  
Chartered Accountants

**Viraf R. Mehta**  
Partner

Mumbai, October 27, 2006.

**Jayesh M. Trivedi**  
Company Secretary

**K. M. Sheth**  
**Bharat K. Sheth**

**R. N. Sethna**

Mumbai, October 27, 2006.

Executive Chairman  
Deputy Chairman  
& Managing Director  
Director

## Additional Information as Required Under Part IV of Schedule VI to the Companies Act, 1956.

### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE :

#### I. Registration Details :

Registration No.	6	4	7	2	o	f	1	9	4	8
State Code								1	1	
Balance Sheet Date	3	1	-	0	3	-	2	0	0	6

#### II. Capital Raised during the year :

Public Issue								N	I	L
Rights Issue								N	I	L
Bonus Issue								N	I	L
Private Placement								N	I	L

#### III. Position of Mobilisation and Deployment of Funds :

	Amount (Rs. in lakhs)									
Total Liabilities					4	6	0	1	1	0
Total Assets					4	6	0	1	1	0
Sources of Funds :										
Paid-up Capital						1	5	2	2	7
Reserves & Surplus						2	2	3	3	9
Secured Loans						1	8	6	9	1
Unsecured Loans									N	I
Application of Funds :										
Net Fixed Assets						2	8	6	5	0
Investments							1	8	5	7
Net Current Assets							1	2	0	4
Misc. Expenditure									N	I
Accumulated Losses									N	I

#### IV. Performance of Company :

	Amount (Rs. in lakhs)									
Turnover						2	3	4	2	0
Total Expenditure							1	4	6	6
Profit/(Loss) Before Tax							8	7	5	7
Profit/(Loss) After Tax								8	4	3
Earning Per Share (in Rs.)								5	5	.
*Dividend Rate (%)								1	1	2

#### V. Generic Names of Three Principal Products/

##### Services of Company (as per monetary terms) :

Description	Item Code No.									
i) Shipping									N	A.
ii) Offshore									N	A.

\* During the year, 3 interim dividends aggregating to 100% were declared on original capital before de-merger. Dividend rate of 112.22% was arrived at on reduced capital post de-merger.

# Consolidated Accounts



In union is strength.



## Report of the Auditors to the Board of Directors of The Great Eastern Shipping Company Limited on Consolidated Financial Statements

1. We have examined the attached Consolidated Balance Sheet of The Great Eastern Shipping Company Limited and its subsidiaries (the Group) as at March 31, 2006, and also the Consolidated Profit and Loss Account and Consolidated Cash Flow Statement for the year then ended, both annexed thereto. These consolidated financial statements are the responsibility of The Great Eastern Shipping Company Limited's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with generally accepted auditing standards in India. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. We did not audit the financial statements of some subsidiaries whose financial statements reflect the Group's share of total assets of Rs. 5020 lakhs as at March 31, 2006 and the Group's share of total revenues of Rs. 11612 lakhs for the year ended on that date and Group's share of net cash inflow amounting to Rs. 3134 lakhs for the year then ended and associates, whose financial statements reflect the Group's share of loss (net) upto March 31, 2006 of Rs.2330 lakhs and the Group's share of profit of Rs.72 lakhs for the year ended on that date, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us and our opinion, insofar as it relates to the amounts included in respect of these subsidiaries and associates, is based solely on the report of the other auditors.
4. We report that the consolidated financial statements have been prepared by the management of The Great Eastern Shipping Company Limited in accordance with the requirements of Accounting Standard (AS) 21 - Consolidated Financial Statements and Accounting Standard (AS) 23 – Accounting for Investments in Associates in Consolidated Financial Statements issued by the Institute of Chartered Accountants of India.
5. Without qualifying our opinion, we draw attention to Note 15 of Schedule 21 of the accounts regarding the curtailment of the useful life of single hull crude oil tankers to March 2010 resulting in higher depreciation for the year by Rs. 1978 lakhs and resultant lower profit to that extent.
6. Based on our audit and consideration of the reports of other auditors on separate financial statements, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in case of the Consolidated Balance Sheet, of the consolidated state of affairs of The Great Eastern Shipping Company Limited Group as at March 31, 2006;
- b) in case of the Consolidated Profit and Loss Account, of the consolidated results of operations of The Great Eastern Shipping Company Limited Group for the year then ended; and
- c) in case of the Consolidated Cash Flow Statement, of the consolidated cash flows of The Great Eastern Shipping Company Limited Group for the year then ended.

For and on behalf of

**Kalyaniwalla & Mistry**

Chartered Accountants

**Viraf R. Mehta**

Partner

Membership No: 32083

Mumbai, October 27, 2006

## Consolidated Balance Sheet as at March 31, 2006.

	Schedule	Current Year	(Rs. in lakhs) Previous Year
<b>SOURCES OF FUNDS :</b>			
Shareholders' Funds :			
Capital	1	15227	19034
Reserves and Surplus	2	226811	199660
		242038	218694
Minority Interest		134	148
Loan Funds :			
Secured Loans	3	187669	210860
<b>TOTAL</b>		<b>429841</b>	<b>429702</b>
<b>APPLICATION OF FUNDS :</b>			
Fixed Assets :	4		
Gross Block		434535	452196
Less : Depreciation (including impairment)		158947	164024
Net Block		275588	288172
Ships under Construction/Capital work-in-progress		10974	32715
		286562	320887
Investments	5	16743	3717
Deferred tax assets		15	209
Current Assets, Loans and Advances :			
Inventories	6	3678	3166
Sundry Debtors	7	8833	18153
Cash and Bank balances	8	141791	107388
Other Current assets	9	2206	1250
Loans and Advances	10	5946	12712
		162454	142669
Less : Current Liabilities and Provisions :			
Current Liabilities	11	33494	28131
Provisions	12	2166	8013
Incomplete Voyages (net)		273	1828
		35933	37972
Net Current Assets		126521	104697
Miscellaneous Expenditure (to the extent not written off or adjusted)	13	-	192
<b>TOTAL</b>		<b>429841</b>	<b>429702</b>
Significant Accounting Policies	20		
Notes on Accounts	21		

The Schedules referred to above form an integral part of the Consolidated Balance Sheet.

As per our Report attached hereto  
For and on behalf of  
**KALYANIWALLA & MISTRY**  
Chartered Accountants

**Viraf R. Mehta**  
Partner  
Mumbai , October 27, 2006.

**Jayesh M. Trivedi**  
Company Secretary

For and on behalf of the Board  
**K. M. Sheth**  
**Bharat K. Sheth**

Executive Chairman  
Deputy Chairman &  
Managing Director

**R. N. Sethna**

Director

Mumbai , October 27, 2006.

## Consolidated Profit and Loss Account for the year ended March 31, 2006.

	Schedule	Current Year	(Rs. in lakhs) Previous Year
<b>INCOME :</b>			
Income from Operations	14	238264	215712
Other Income	15	7677	4520
		<u>245941</u>	<u>220232</u>
<b>EXPENDITURE :</b>			
Operating Expenses	16	101260	88417
Administration & Other Expenses	17	8786	12276
Interest & Finance charges	18	9758	8410
Depreciation		28305	28795
Impairment loss on certain assets		8755	-
		<u>156864</u>	<u>137898</u>
<b>Profit before tax</b>		<u>89077</u>	<u>82334</u>
Profit from continuing operations before tax		89077	68545
Income Tax - Current tax		2820	571
- Deferred tax		414	-
- Fringe Benefit tax		227	-
- Deferred Tax Liability written back - an exceptional item		-	(2986)
Profit from continuing operations after tax		<u>85616</u>	<u>70960</u>
Profit from discontinuing operations before tax		-	13789
Income Tax - Current tax		-	1904
- Deferred Tax Liability written back - an exceptional item		-	(1736)
Profit from discontinuing operations after tax		<u>-</u>	<u>13621</u>
<b>Profit for the year after tax</b>		<u>85616</u>	<u>84581</u>
Less : Prior period adjustments	19	490	777
		<u>85126</u>	<u>83804</u>
Add/(Less) : Share in Profit/(loss) of Associates		72	(112)
Add/(Less) : Minority Interest		14	(13)
		<u>85212</u>	<u>83679</u>
Less : Transfer to Tonnage Tax Reserve Account under section 115VT of the Income-tax Act, 1961		14500	15000
		<u>70712</u>	<u>68679</u>
Add : Transfer from -			
- Reserve under section 33AC of the Income-tax Act, 1961.		-	14500
- Dividend Equalisation Reserve		18	-
- Debenture Redemption Reserve		1900	1900
		<u>1918</u>	<u>16400</u>
		<u>72630</u>	<u>85079</u>
Add : Surplus brought forward from previous year		35539	
Less : Transferred on de-merger		4721	
		<u>30818</u>	<u>7671</u>
Amount available for appropriation		<u>103448</u>	<u>92750</u>
<b>Appropriations:</b>			
- Transfer to Capital Redemption Reserve		-	7500
- Transfer to General Reserve		20000	30000
- Interim Dividend on Preference Shares		-	253
- Interim Dividend on Equity Shares		17088	11421
- Proposed Dividend on Equity Shares		-	5710
- Tax on Dividends		2397	2327
		<u>39485</u>	<u>57211</u>
<b>Balance Carried Forward</b>		<u>63963</u>	<u>35539</u>
<b>Basic and diluted earnings per share (in Rs.)</b>		<u>55.96</u>	<u>43.81</u>
Significant Accounting Policies	20		
Notes on Accounts	21		

The Schedules referred to above form an integral part of the Consolidated Profit & Loss Account.

As per our Report attached hereto

For and on behalf of

**KALYANIWALLA & MISTRY**

Chartered Accountants

**Viraf R. Mehta**

Partner

Mumbai , October 27, 2006.

**Jayesh M. Trivedi**

Company Secretary

For and on behalf of the Board

**K. M. Sheth**

**Bharat K. Sheth**

**R. N. Sethna**

Mumbai , October 27, 2006.

Executive Chairman

Deputy Chairman &

Managing Director

Director

## Schedules Annexed to and forming part of the Consolidated Balance Sheet as at March 31, 2006

		(Rs. in lakhs)	
		Current Year	Previous Year
<b>SCHEDULE "1" :</b>			
<b>SHARE CAPITAL :</b>			
AUTHORISED :			
30,00,00,000	Equity Shares of Rs.10 each	30000	30000
20,00,00,000	Preference Shares of Rs.10 each	20000	20000
		<u>50000</u>	<u>50000</u>
ISSUED :			
15,26,98,445	(Previous Year 19,08,73,056) Equity Shares of Rs.10 each	15270	19087
SUBSCRIBED :			
15,22,76,442	(Previous Year 19,03,43,123) Equity Shares of Rs.10 each	15227	19034
PAID-UP :			
15,22,73,924	(Previous Year 19,03,39,975) Equity Shares of Rs.10 each fully paid up	15227	19034

### Notes :

1. Out of above, 74,39,858 (Previous Year 92,99,823) shares are allotted as fully paid up pursuant to a contract without payment being received in cash.
2. The Paid-up Equity Share Capital includes Rs. 30,358 (Previous year Rs. 30,358), on account of forfeited shares and is net of Calls in Arrears Rs. 32,639 (Previous year Rs. 40,799).

### SCHEDULE "2" :

#### RESERVES AND SURPLUS :

(a) CAPITAL RESERVE ON CONSOLIDATION :		91	91
As per last Balance Sheet		5	-
Add : Transfer to Great Offshore Limited on de-merger			
		<u>96</u>	<u>91</u>
(b) CAPITAL REDEMPTION RESERVE :			
As per last Balance Sheet		23854	16354
Add : Transfer from Profit and Loss Account		-	7500
		<u>23854</u>	<u>23854</u>
(c) RESERVE UNDER SECTION 33AC OF THE INCOME-TAX ACT, 1961 :			
As per last Balance Sheet		24000	38500
Less : Transfer to Profit & Loss Account		-	14500
		<u>24000</u>	<u>24000</u>
(d) TONNAGE TAX RESERVE ACCOUNT UNDER SECTION 115VT OF THE INCOME-TAX ACT, 1961 :			
As per last Balance Sheet		15000	-
Add : Transfer from Profit and Loss Account		14500	15000
		<u>29500</u>	<u>15000</u>
(e) DEBENTURE REDEMPTION RESERVE :			
As per last Balance Sheet		6150	8050
Less : Transfer to Profit & Loss Account		1900	1900
		<u>4250</u>	<u>6150</u>
	c/f	<u>81700</u>	<u>69095</u>

		(Rs. in lakhs)
	Current Year 81700	Previous Year 69095
(f) DIVIDEND EQUALISATION RESERVE :	b/f	
As per last Balance Sheet	18	18
Less : Transfer to Profit & Loss Account	18	-
	-	18
(g) EXCHANGE FLUCTUATION RESERVE :		
As per last Balance Sheet	2500	2500
(h) SHARE PREMIUM ACCOUNT :		
As per last Balance Sheet	15801	15801
Less : Transferred to Great Offshore Limited on de-merger	3200	-
	12601	15801
(i) FOREIGN CURRENCY TRANSLATION RESERVE :		
As per last Balance Sheet	9	(34)
Add : Gain on translation for the year	93	43
	102	9
(j) GENERAL RESERVE :		
As per last Balance Sheet	76698	38689
Less : Accumulated impairment loss as on April 01, 2004	-	135
Less : Transferred to Great Offshore Limited on de-merger	30753	-
	45945	38554
Add : Deferred tax liability written back - an exceptional item	-	8144
Add : Transfer from Profit and Loss Account	20000	30000
	65945	76698
(k) PROFIT AND LOSS ACCOUNT	63963	35539
	226811	199660
<b>SCHEDULE "3" :</b>		
<b>SECURED LOANS :</b>		
(a) TERM LOANS -		
- From Banks	167255	181825
Secured by mortgage of specific ships, assignment of bank deposit and a financial covenant to maintain unencumbered assets.		
(b) BANK OVERDRAFTS -	754	335
Secured by hypothecation of book debts and pledge of deposit receipts with the bank.		
(c) NON CONVERTIBLE DEBENTURES* -		
(i) Secured Redeemable Non-Convertible Debentures of Rs. 1,00,00,000 each -		
- 11.75% (part G) redeemable on August 31, 2006.**	-	600
- 11.75% (part G) redeemable in October, 2006.**	-	600
- 11.75% (series 7) redeemable on November 29, 2006.**	-	2000
- 12.10% (part G) redeemable on November 17, 2006.**	-	400
- 10.65% (series III) redeemed on February 14, 2006.	-	1500
- 8.95% redeemable on July 07, 2007.**	7127	9000
- 6.05% redeemable on September 19, 2010.**	8733	9500
(ii) Secured Redeemable Non-Convertible Debentures of Rs. 50,00,000 each -		
- 10.25% (series 5 - 7) redeemable in three annual instalments from May 25, 2006 to May 25, 2008.	3800	5100
	187669	210860

\* Secured by mortgage of specified immovable properties and ships.

\*\* Debentures aggregating Rs. 6241 lakhs are transferred to Great Offshore Limited on de-merger.

**SCHEDULE "4" :  
FIXED ASSETS :**

(Rs. in lakhs)

Particulars	COST				DEPRECIATION				IMPAIRMENT		NET BLOCK
	As at April 1, 2005	Assets transferred on de-merger	Additions for the year	Deductions for the year [Note 8(b)]	As at March 31, 2006	Upto March 31, 2005	Depreciation transferred on de-merger	Adjustments in respect of assets sold/discarded	For the year	Upto March 31, 2006 [Note 8(d)]	
Fleet	432865	65210	96817	43148	421324	153945	23447	12111	8755	8755	266458
Plant & Machinery : - Rigs and Barges	353898	-	87839	8872	432865	129053	-	2822	-	-	278920
- Others	5217	5217	-	-	-	4827	4827	-	-	-	-
	5212	-	5	-	5217	4488	-	-	-	-	390
	875	-	850	501	1224	278	-	43	-	-	877
	317	-	581	23	875	229	-	23	-	-	597
Land	4815	-	119	-	4934	-	-	-	-	-	4934
(Freehold & Perpetual Lease)	4371	-	444	-	4815	-	-	-	-	-	4815
Land (Leasehold)	9	4	-	-	5	1	-	-	-	-	4
	9	-	-	-	9	1	-	-	-	-	8
Ownership Flats and Office Premises *	4449	1669	1010	92	3698	1536	771	36	135	135	2693
	4620	-	1	172	4449	1470	-	80	135	135	2778
Furniture, Fixtures and Office Equipment	3024	620	348	74	2678	2661	513	71	-	-	393
	2827	-	279	82	3024	2474	-	79	-	-	363
Vehicles	942	234	151	187	672	641	162	156	-	-	229
	897	-	245	200	942	564	-	181	-	-	301
SUB - TOTAL	452196	72954	99295	44002	434535	163889	29720	12417	8755	8890	275588
	372151	-	89394	9349	452196	138279	-	3185	135	135	288172
Ships under construction/Capital work-in-progress (net of Rs.17074 lakhs transferred to Great Offshore Ltd. on de-merger)											10974
											32715
											286562
											320887

\* The Ownership Flats & Office Premises include Rs. 13,030, (Previous Year Rs. 13,030), being value of shares held in various co-operative societies. (Previous year figures are in italics)

**SCHEDULE "5" :  
INVESTMENTS :**

	Face Value	Current Year		Previous Year	
		No. of Units	Rs. in lakhs	No. of Units	Rs. in lakhs
(a) LONG TERM INVESTMENTS : (At cost - fully paid unless stated otherwise) Equity Shares : Unquoted Associates :					
Business Standard Ltd.	10	1,67,85,787	25	1,67,85,787	-
United Shippers Ltd.	10	4,50,000	2754	-	-
United Shippers Ltd. - Rs. 5 paid up. (acquired during the year)	10	9,72,973	2160	-	-
			4939		-
(b) CURRENT INVESTMENTS : (At lower of cost and fair value - fully paid) Mutual Funds - Liquid/Short Term Schemes - Unquoted					
			11804		3717
			16743		3717
			Current Year		(Rs. in lakhs) Previous Year
SCHEDULE "6" : INVENTORIES :					
(a) Fuel oil			3678		2245
(b) Properties for sale			-		20
(c) Property development work-in-progress			-		901
			3678		3166
SCHEDULE "7" : SUNDRY DEBTORS : (Unsecured)					
(a) Debts outstanding over six months :					
- Considered good		462			947
- Considered doubtful		799			282
			1261		1229
(b) Other Debts :					
- Considered good		8371			17206
- Considered doubtful		-			69
			8371		17275
Less : Provision for doubtful debts			799		351
			8833		18153
SCHEDULE "8" : CASH AND BANK BALANCES :					
(a) Cash and cheques on hand			11		451
(b) Balances with scheduled banks :					
- On current account			5576		3894
- On deposit account			127583		78315
(c) Balances with other banks on call / deposit accounts			8621		24728
			141791		107388
SCHEDULE "9" : OTHER CURRENT ASSETS :					
(a) Interest accrued on investments and deposits			1517		682
(b) Accrued Income			689		568
			2206		1250



**SCHEDULE "10" :****LOANS AND ADVANCES :****(Unsecured - considered good, unless otherwise stated)**

	Curent Year	(Rs. in lakhs) Previous Year
(a) Advances recoverable in cash or in kind or for value to be received. (Net of provision for doubtful advances Rs.5 lakhs, Previous year Rs. 136 lakhs)	4715	11577
(b) Agents' current accounts	1094	1118
(c) Balances with Customs, Port Trust etc.	4	5
(d) Advance payment of Income-tax & tax deducted at source (Net of Provision for taxation)	133	12
	<u>5946</u>	<u>12712</u>

**SCHEDULE "11" :****CURRENT LIABILITIES :**

(a) Sundry Creditors	18164	18524
(b) Advance Charter Hire received	3127	3662
(c) Liabilities towards Investor Education and Protection Fund, not due		
- Unpaid dividend	552	440
- Unpaid matured fixed deposits	4	5
(d) Other Liabilities	1304	1348
(e) Interest accrued but not due	3180	3345
(f) Managerial Remuneration payable	501	807
(g) Interim dividend payable	6662	-
	<u>33494</u>	<u>28131</u>

**SCHEDULE "12" :****PROVISIONS :**

(a) Proposed Dividend	-	5710
(b) Provision for tax on dividends	934	801
(c) Provision for Retirement benefits	1232	1502
	<u>2166</u>	<u>8013</u>

**SCHEDULE "13" :****MISCELLANEOUS EXPENDITURE :****(to the extent not written off or adjusted)**

(a) Share Issue Expenses :		
As per last Balance Sheet	-	9
Less : Amortised during the year	-	9
	<u>-</u>	<u>-</u>
(b) Deferred Revenue Expenditure :		
As per last Balance Sheet	192	460
Less : Transferred to Great Offshore Ltd on de-merger	45	-
	<u>147</u>	<u>460</u>
Less : Amortised during the year	147	268
	<u>-</u>	<u>192</u>
	<u>-</u>	<u>192</u>

**SCHEDULE "14" :****INCOME FROM OPERATIONS :**

Freight and Demurrage	107003	81692
Charter Hire	92453	110170
Contract Revenue (Gross)	-	14114
(Income-tax deducted at source Rs."Nil", Previous Year Rs.131 lakhs)		
Profit on sale of Ships	34658	2475
Turnover :		
- Property Development	2972	4917
- Projects	-	265
	<u>2972</u>	<u>5182</u>
Miscellaneous Receipts	1178	2079
	<u>238264</u>	<u>215712</u>

## Schedules Annexed to and forming part of the Consolidated Profit and Loss Account for the year ended March 31, 2006.

	Current Year	Previous Year
<b>SCHEDULE "15" :</b>		
<b>OTHER INCOME :</b>		
Dividend	842	1091
Interest earned (Gross):		
- on term deposits	5405	1744
- on call deposit	825	369
- others	113	75
(Income-tax deducted at source Rs.153 lakhs, Previous Year Rs.88 lakhs )	6343	2188
Profit on sale of current investments (net)	39	67
Gain on foreign currency transactions (net)	177	-
Profit on sale of sundry assets (net)	130	889
Miscellaneous Income	146	285
	<b>7677</b>	<b>4520</b>
<b>SCHEDULE "16":</b>		
<b>OPERATING EXPENSES :</b>		
(a) FLEET :		
Direct:		
Fuel Oil and Water	18357	12936
Port, Light and Canal Dues	8415	5375
Stevedoring, Despatch & Cargo Expenses	209	107
Hire of chartered ships	23979	10982
Brokerage & Commission	2577	2011
Agency Fees	556	476
Others:		
Wages, Bonus and Other Expenses on Floating Staff	11778	12078
Contribution to Provident & Other Funds	195	164
Stores	4734	4852
Repairs & Maintenance - Fleet	21967	18928
Insurance & Protection Club Fees	4069	4505
Vessel Management Expenses	602	3124
Sundry Steamer Expenses	761	951
	<b>98199</b>	<b>76489</b>
(b) COST OF SALES - PROPERTY DEVELOPMENT :		
Opening Stock -		
- Properties for sale	20	23
- Development work-in-progress	901	2951
	<b>921</b>	<b>2974</b>
Add : Expenses during the year-		
- Project Management Fees	2121	3249
- Other project expenses	19	18
	<b>3061</b>	<b>6241</b>
Less : Closing Stock -		
- Properties for sale	-	20
- Development work-in-progress	-	901
	<b>-</b>	<b>921</b>
	<b>3061</b>	<b>5320</b>
(c) OIL & GAS DIVISION :		
Manpower	-	351
Salary & Allowances	-	1130
Contribution to Provident & Other Funds	-	30
Insurance	-	665
Repairs & Maintenance	-	2792
Fuel, Water & Supplies	-	1352
Brokerage & Commission	-	68
Others	-	220
	<b>-</b>	<b>6608</b>
	<b>101260</b>	<b>88417</b>

**SCHEDULE "17" :****ADMINISTRATION & OTHER EXPENSES :**

## Staff Expenses-

- Salaries, Allowances & Bonus
- Staff Welfare Expenses
- Contribution to Provident & Other Funds

Rent

Insurance

Repairs and Maintenance -

- Buildings
- Others

Property Taxes

Miscellaneous Expenses

Auditors' Remuneration (including service tax)

Loss on foreign currency transactions (net)

Share issue expenses written off

De-merger expenses written off

Doubtful debts and advances written off

Provision for doubtful debts &amp; advances (Net)

**SCHEDULE "18":****INTEREST & FINANCE CHARGES :**

Interest on Fixed Loans

Other Interest

Finance charges

Less : Pre-delivery interest capitalised

**SCHEDULE "19":****PRIOR PERIOD ADJUSTMENTS :**

Expenses of prior years

Income tax for prior years

Less : Excess provisions written back

(Rs. in lakhs)  
Previous  
YearCurrent  
Year

3757

79

250

4086

60

67

27

91

118

9

2914

75

-

-

715

131

611

8786

6764

73

385

7222

74

80

66

218

284

15

3721

83

616

9

-

163

9

12276

9335

1

694

10030

272

9758

7946

54

1146

9146

736

8410

37

674

711

221

490

870

5

875

98

777

## **SCHEDULE "20" :**

### **SIGNIFICANT ACCOUNTING POLICIES :**

#### **(a) Accounting Convention :**

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India.

#### **(b) Use of Estimates :**

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported balances of assets and liabilities as of the date of the financial statements and reported amounts of income and expenses during the period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from the estimates.

#### **(c) Fixed Assets :**

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

#### **(d) Investments :**

- (i) Investments are classified into long term and current investments.
- (ii) Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

#### **(e) Inventories :**

Inventories are valued as under :

- |   |   |
|---|---|
| (i) Fuel oil                                | - at cost on first-in-first out basis   |
| (ii) Properties for sale                    | - at lower of cost and realisable value |
| (iii) Property development work-in-progress | - at lower of cost and realisable value |

#### **(f) Incomplete voyages :**

Incomplete voyages represent freight received and direct operating expenses on voyages which were not complete as at the Balance Sheet date.

#### **(g) Borrowing Costs :**

Borrowing costs that are directly attributable to the acquisition / construction of the underlying fixed assets are capitalised as a part of the respective asset, upto the date of acquisition / completion of construction.

#### **(h) Miscellaneous Expenditure :**

Expenditure incurred prior to April 1, 2003 is amortised as under:

- (i) Share issue expenses are amortised over a period of ten years.
- (ii) Deferred revenue expenditure :
  - Hold Blasting and painting expenditure ... 5 years
  - Compensation payable under voluntary retirement scheme ... 5 years

#### **(i) Revenue recognition :**

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

#### **(j) Operating expenses :**

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

#### **(k) Retirement benefits :**

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to whole time directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The liability in respect of defined benefit schemes like gratuity, leave encashment and pensions is provided in the accounts on the basis of actuarial valuations as at the year end.

**(l) Depreciation :**

- (i) Depreciation is provided so as to write off 95% of the original cost of the asset over the estimated useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher on the following basis :

		Estimated Useful life/ depreciation rate
Fleet		
- Single Hull Tankers	Straight line over balance useful life or 5%, whichever is higher	20 to 23 years*
- Double Hull Tankers		20 to 25 years
- Dry Bulk Carriers		23 to 25 years
- Gas Carriers		27 to 30 years
Leasehold land	Straight line	Lease period
Ownership flats and office premises	Written down value	5%
Furniture & Fixtures, Office Equipment, etc	Straight line	5 years
Computers	Straight line	3 years
Vehicles	Straight line	4 years
Plant & Machinery	Straight line	10 years

\* Subject to the life of single side single bottom vessels being restricted to March 31, 2010.

- (ii) Depreciation on fleet is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.
- (iii) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.
- (iv) The depreciation policy of the subsidiary companies are not in uniformity with the depreciation policy of the holding company, however the amount of depreciation in the financial statement of the subsidiaries not being material, no adjustment have been carried out in the consolidated financial statements.

**(m) Asset Impairment :**

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each balance sheet date. Impairment loss, if any, is recognised in the year in which impairment takes place.

**(n) Foreign Exchange Transactions :**

- (i) Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the period end are translated at closing rates. Forward exchange contracts, remaining unsettled at the period end, backed by underlying assets or liabilities are also translated at period end exchange rates. The difference in translation of monetary assets and liabilities and realised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) Premium or discount on forward exchange contracts is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets
- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit and Loss Account of the period in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances / Other liabilities.

**(o) Provision for Taxation :**

Tax expense comprises both current and deferred tax.

- (i) Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

**(p) Provisions and Contingent Liabilities :**

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

**SCHEDULE "21":  
NOTES ON CONSOLIDATED ACCOUNTS :**

1. Basis of Consolidation :

The consolidated financial statements relate to The Great Eastern Shipping Company Ltd., the holding Company and its majority owned subsidiaries (collectively referred to as Group). The consolidation of the financial statements of the Company with its subsidiaries has been prepared in accordance with the requirements of Accounting Standard (AS) 21 'Consolidated Financial Statements'. The financial statement of the parent and its subsidiaries are combined on a line by line basis and intra group balances, intra group transactions and unrealised profits or losses are fully eliminated.

Minority interest in the net assets of consolidated subsidiaries consists of the amount of equity attributable to the minority shareholders at the respective dates on which investments are made by the Company in the subsidiary companies and further movements in their share in the equity, subsequent to the dates of investment as stated above.

In case of foreign subsidiaries, revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at the rates prevailing at the end of the year. Exchange gains / (losses) arising on conversion are recognised under 'Foreign Currency Translation Reserve'.

Investment in Associates are dealt with in accordance with Accounting Standard (AS) 23 'Accounting for Investments in Associates in Consolidated Financial Statements'. Effect has been given to the carrying amount of investments in Associates using the 'Equity method'. The Company's share of the post acquisition profits or losses is included in the carrying cost of Investments.

Investment in Joint Venture is dealt with in accordance with Accounting Standard (AS) 27 'Financial Reporting of Interests in Joint Ventures'. The Group's interest in the Joint Venture is accounted for using proportionate consolidation method.

2. The financial statements of the subsidiaries and associates used in the consolidation are drawn upto the same reporting date as that of the Company i.e. year ended March 31, 2006.
3. The subsidiary companies considered in the consolidated financial statements are :

Sr. No.	Name of the Company	Country of Incorporation	% of Holding	
			Current Year	Previous Year
1.	The Great Eastern Shipping Co. London Ltd.	U.K.	100%	100%
2.	The Greatship (Singapore) Pte. Ltd.	Singapore	100%	100%
3.	The Great Eastern Chartering LLC (FZC)	U.A.E.	100%	100%
4.	Greatship (India) Ltd.	India	100%	100%
5.	Routes Travel Ltd.	India	63.64%	63.64%
6.	The Great Eastern (Fujairah) LLC (FZC)	U.A.E.	-	100%
7.	Deep Water Services (India) Ltd.	India	-	100%

4. The associates considered in the financial statements are :

Sr. No.	Name of the Company	Country of Incorporation	% of Holding	
			Current Year	Previous Year
1.	Business Standard Ltd.	India	27.76%	27.76%
2.	United Shippers Ltd.	India	18.78%*	-

\*United Shippers Ltd. has become an associate company on December 07, 2005.

5. The Group's interest in jointly controlled entity (incorporated Joint Venture) is :

Sr. No.	Name of the Company	Country of Incorporation	% of Holding	
			Current Year	Previous Year
1.	United Helicharters Pvt. Ltd.	India	-	26%

6. Discontinuing Operations :

Pursuant to a Scheme of Arrangement for de-merger of the Offshore Services Business, which is a separate segment as per AS 17, Segment Reporting, into a separate company as approved by the High Court at Mumbai on February 03, 2006, the assets

and liabilities pertaining to the Offshore Services Business have been transferred to and vested on de-merger in the resulting company, Great Offshore Limited with effect from April 1, 2005. The Scheme has accordingly been given effect to in these accounts. The current year's figures are therefore not comparable with those of the previous year.

As per the said scheme of de-merger, the Issued capital has been reduced by Rs. 3817 lakhs, the subscribed and paid-up capital of the Group has been reduced by Rs. 3807 lakhs and the paid up value of each equity share of Rs. 10/- stands reduced by Rs. 2/- to Rs. 8/- each. Simultaneously, with the reduction of Share Capital, five such reduced equity shares of Rs. 8/- each have been consolidated into four equity share of Rs. 10/- each.

The assets and liabilities of the de-merged undertaking transferred on de-merger are as under :

<b>Assets</b>	<b>Rs. in Lakhs</b>
Fixed Assets	60307
Investments	-
Net Current Assets	7182
Miscellaneous Expenditure to the extent not written off	46
	<b>67535</b>
<b>Liabilities</b>	
Share Capital	3807
Reserves and Surplus	38655
Loans	25073
	<b>67535</b>

The revenues and expenses of the continuing and discontinuing operations are as under :

	<b>Continuing Operations</b>		<b>Discontinuing Operations</b>		<b>Total (Rs in lakhs)</b>	
	<b>Current Year</b>	<b>Previous Year</b>	<b>Current Year</b>	<b>Previous Year</b>	<b>Current Year</b>	<b>Previous Year</b>
Income from Operations	245941	179973	-	40259	245941	220232
Operating expenses	110046	78357	-	22336	110046	100693
Interest	9758	7407	-	1003	9758	8410
Depreciation	28305	25664	-	3131	28305	28795
Impairment loss on certain assets	8755	-	-	-	8755	-
Profit before Tax	89077	68545	-	13789	89077	82334
Income tax expense	3461	571	-	1904	3461	2475
Deferred tax liability written back – an exceptional item	-	(2986)	-	(1736)	-	(4722)
Prior period expenses	490	149	-	628	490	777
Profit after tax	85126	70811	-	12993	85126	83804
Total Assets	465774	393701	-	73973	465774	467674
Total Liabilities	223736	215934	-	33046	223736	248980
Net Cash flows	35158	72390	-	10970	35158	83360

7. Contingent Liabilities :

		<b>Rs. in lakhs</b>	
<b>S.No.</b>	<b>Particulars</b>	<b>Current Year</b>	<b>Previous Year</b>
(i)	Guarantees given by banks including performance and bid bonds, counter guaranteed by the Group.	400	4422
(ii)	Corporate guarantees including comfort letter given on behalf of subsidiary companies.	450	2850
(iii)	Income Tax demand for non deduction of tax at source on commission paid to Managers to the GDR issue against which the Group has preferred appeal.	-	330
(iv)	Sales Tax demands under BST Act for the years 1995-96, 1996-97,1997-98,1998-99 & 2000-01 against which the Group has preferred appeals.	691	647



		Rs. in lakhs	
S.No.	Particulars	Current Year	Previous Year
(v)	Lease Tax liability in respect of a matter in which Deputy Commissioner Chennai has filed an appeal before the Sales Tax Appellate Tribunal against order passed in favour of Group.	1740	1793
(vi)	Custom duty on re-import of a rig against which writ petition is filed before the High Court	-	3165
(vii)	Custom duty on Tug at Mundra Port	-	70
(viii)	Service Tax demand by The Suptd. Of Central Excise - Tuticorin – on Charter Hire Payments.	-	73
(ix)	Possible obligation in respect of matters under arbitration	74	78
(x)	Letters of Credit outstanding	-	502
(xi)	Demand from the Office of the Collector & District Magistrate, Mumbai City and from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises not acknowledged by the Group.	434	434
(xii)	Uncalled amount on partly paid shares held in United Shippers Limited.	2160	-

8. Fixed Assets :

- Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for - Rs. 111369 lakhs [Previous Year Rs. 144396 lakhs].
- The amount of exchange gain on account of fluctuation of the rupee against foreign currencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 3093 lakhs [Previous Year Rs. 1425 lakhs].
- The deed of assignment in respect of a Leasehold property at Worli is yet to be transferred in the name of the Company.
- The Group has recognised an impairment loss of Rs. 8755 lakhs in respect of three of the dry bulk carriers in accordance with the Accounting Standard (AS28) consequent to a sharp fall in the recoverable values of the said assets. In the opinion of the management, the book value of these assets, after correcting for the impairment recognised, are aligned closer to the market values and also broadly reflect the earnings expectations from them.

9. Deferred tax :

Pursuant to the introduction of Sec 115VA under the Income Tax Act, 1961 the holding company has opted for computation of it's income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships is assessed on the basis of the deemed Tonnage Income and no deferred tax is applicable to this income as there are no timing differences. The deferred tax in respect of the non-shipping activities as at the year end is as under :

		(Rs. in lakhs)	
		Current Year	Previous Year
<b>Deferred tax assets :</b>			
Difference between book and tax depreciation		15	306
Expenditure disallowable under section 43B		-	11
Diminution in value of investments		-	90
Depreciation and business loss carried forward		-	642
Provision for doubtful debts and advances (Net)		-	4
		<b>15</b>	<b>1053</b>
<b>Deferred tax liabilities :</b>			
Deferred revenue expenditure on hold blasting, painting & refurbishment of rig		-	844
		-	844
<b>Net deferred tax asset / (liability)</b>		<b>15</b>	<b>209</b>

10. Provisions:

The Group has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which is expected to result in an outflow embodying economic benefits.

(Rs. in lakhs)

Description	Balance as on April 1, 2005	Additions during the year	Reversed / Paid during the year	Balance as on March 31, 2006
<b>Manning dues and related contributions to welfare funds</b> Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.	166	140	129	177
<b>Vessel Performance / Offhire Claims</b> Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispute.	861	566	616	811

11. Investments :

Investments in Associates has been accounted for in the consolidated statements, under the equity method. The particulars of investments in associates are as under:

(Rs. in lakhs)

	Current Year		Previous Year	
	*United Shippers Ltd.	Business Standard	*United Shippers Ltd.	Business Standard
Book Value of Investments on Acquisition	1442	218	-	218
Goodwill	3425	2184	-	2184
Cost of Investment	4867	2402	-	2402
Share of Profit / (Loss) in Associates post acquisition	-	(2402)	-	(2290)
Share of Profit / (Loss) in Associates for the year	47	25	-	(112)
Carrying Cost	4914	25	-	-

\*United Shippers Ltd. has become an associate company on December 07, 2005.

12. Hedging Contracts

(a) The Group is hedging import of bunker by way of commodity futures contracts. The particulars of the futures contracts for the year are as under :

Details	Current Year		Previous Year	
	Purchase	Sales	Purchase	Sales
Total No. of contracts entered during the year	5	-	-	-
No. of units in MT under above contracts	31000	-	-	-
Total No. of contracts outstanding as on March 31	1	-	-	-
No. of units in MT under above contracts	6000	-	-	-

(b) The Group uses forward exchange contracts to hedge its foreign exchange exposure. The particulars of the forward exchange contracts for the year are as under :

Details	Current Year		Previous Year	
	Purchase	Sales	Purchase	Sales
Total No. of contracts entered during the year	74	189	120	222
Foreign currency value covered				
US Dollar (million)	206.374	329.010	170.879	329.010
Japanese Yen (million)	218.600	-	456.360	-
Sterling Pounds (million)	-	10.000	-	1.000
Norwegian Kroners (million)	-	-	160.181	-
Singapore Dollars (million)	-	-	0.582	-
Total No. of contracts outstanding as on March 31	-	53	2	83
Foreign Currency Value				
US Dollar (million)	-	99.500	2	135.500
Japanese Yen (million)	-	-	224.060	-

- (c) Un-hedged foreign currency exposure as on March, 31 2006 :

**Amount in equivalent US Dollar**

	<b>Current Year in millions</b>	<b>Previous Year in millions</b>
Loans liabilities and payables	<b>405.575</b>	435.302
Current Assets	<b>17.927</b>	58.357

**13. Segment Reporting :**

The Company is engaged only in shipping business and subsequent to de-merger of the Offshore Service Business, which was a separate segment as per Accounting Standard 17 'Segment Reporting', the Company operates only in Shipping Business and there are no separate reportable segments.

- (a) Primary segment reporting by business segment :

(Rs. in lakhs)

	<b>Shipping</b>		<b>Offshore</b>		<b>Others</b>		<b>Total</b>	
	<b>Current Year</b>	<b>Previous Year</b>	<b>Current Year</b>	<b>Previous Year</b>	<b>Current Year</b>	<b>Previous Year</b>	<b>Current Year</b>	<b>Previous Year</b>
<b>REVENUE :</b>								
Total Revenue	<b>245941</b>	170228	-	38929	-	11547	<b>245941</b>	220704
Less : inter segment revenue	-	-	-	-	-	-	-	472
Net Revenue	<b>245941</b>	170228	-	38929	-	11547	<b>245941</b>	220232
<b>RESULTS :</b>								
Profit / (Loss) before tax and interest	<b>98835</b>	76531	-	14648	-	3181	<b>98835</b>	94360
Less : Interest							<b>9758</b>	8410
Less : Unallocated expenditure							-	3616
Total Profit before tax							<b>89077</b>	82334
Provision for tax-								
- current							<b>2820</b>	2475
- deferred							<b>414</b>	(4722)
- fringe benefit tax							<b>227</b>	-
<b>Profit for the year after tax</b>							<b>85616</b>	84581
Prior period adjustments							<b>(490)</b>	(777)
Share in profit / (loss) of associates							<b>72</b>	(112)
Minority Interest							<b>14</b>	(13)
<b>Net Profit</b>							<b>85212</b>	83679
<b>OTHER INFORMATION :</b>								
Assets	<b>465774</b>	282402	-	77973	-	107299	<b>465774</b>	467674
Liabilities	<b>223736</b>	173099	-	33046	-	42835	<b>223736</b>	248980
Capital Expenditure	<b>94628</b>	82538	-	16688	-	540	<b>94628</b>	99766
Depreciation	<b>28305</b>	24998	-	3129	-	668	<b>28305</b>	28795

- (b) Secondary segment reporting by geographical segment :

- (i) All the assets of the company are situated / registered in India. Substantial assets of the company are ships, which are operating across the world, in view of which they cannot be identified by any particular geographical segment.
- (ii) In view of (i) above the total cost incurred during the year, geographical segment-wise is not applicable.

**14. Related Party Disclosures :**

- (i) List of Related Parties

- a) Related parties with whom transactions have taken place during the year

Associates :

Business Standard Ltd.

United Shippers Limited

United Shippers FZC

Key Management Personnel :

Mr. K. M. Sheth - Executive Chairman

Late Shri S. J. Mulji - Executive Deputy Chairman (up to July 15, 2005)

Mr. Bharat K. Sheth - Deputy Chairman and Managing Director

Mr. Ravi K. Sheth - Executive Director

Relatives of Key Management Personnel :

Mr. Sevantilal M. Sheth – brother of Executive Chairman.

Ms. Rosaleen S. Mulji – widow of late Shri S. J. Mulji, Executive Deputy Chairman

(ii) Transactions with related parties :

(Rs. in lakhs)

Nature of transaction	Joint Venture		Associate Companies		Key Management Personnel		Relatives of Key Management Personnel		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>Services rendered:</b> – United Shippers Ltd.-Rs.498 lakhs – United Shippers FZC,Dubai – Rs.154 lakhs	-	-	653	-	-	-	3	-	656	-
<b>Services received:</b> – Late Shri S.J.Mulji	-	-	-	-	2	4	-	-	2	4
<b>Finance received (including loans,repayment of loans and equity contributions)</b> – Late Shri S.J.Mulji.	-	-	-	-	12	-	-	-	12	-
<b>Finance provided (including loans and equity contributions)</b> – United Shippers Ltd.	-	-	4867	-	-	-	-	-	4867	-
<b>Remuneration :</b> – Shri.K.M.Sheth – Rs.298 lakhs – Late Shri S.J.Mulji – Rs.80 lakhs – Shri.B.K.Sheth – Rs.361 lakhs – Shri.R.K.Sheth – Rs.142 lakhs – Ms.Rosaleen S.Mulji – Rs.243 lakhs	-	-	-	-	880	2316	249	8	1129	2324
<b>Outstanding balance as on 31.03.2006:</b> <b>Receivables:</b> – United Shippers Ltd.-Rs.48 lakhs – United Shippers FZC,Dubai – Rs.49 lakhs	-	-	-	-	-	12	-	-	-	12
<b>Sundry Debtors :</b> – United Shippers Ltd.-Rs.48 lakhs – United Shippers FZC,Dubai – Rs.49 lakhs	-	-	97	-	-	-	-	-	97	-

Note : The significant related party transactions are disclosed seperately under each transaction.

15. The Group has curtailed the useful life of its Single Hull Crude Oil Tankers to March 31, 2010. Consequent to the change in useful life, depreciation for the current year is higher by Rs. 1978 lakhs and the profit for the year is lower to that extent.

The Group has also changed the life of Gas Carriers from 27 years to 27-30 years. This change has no impact on the profits for the year as the change will be applicable only to Gas Carriers acquired after April 01, 2006.

16. Basic and diluted earnings per share:

(Rs. in lakhs)

	Current Year	Previous Year
(a) Profit for the year after tax	85616	84581
(Less)/Add : Prior period adjustments	(490)	(777)
Share in profit/(loss) associates	72	(112)
Minority Interest	14	(13)
	85212	83679
Less : Interim dividend on Preference Shares	-	253
Tax on interim dividend on Preference Shares	-	33
Net Profit after tax for Equity Shareholders	85212	83393
(b) Number of Equity shares as on April 1, 2005	19,03,39,975	19,03,27,015
Less: Shares transferred on De-merger	3,80,67,995	-
	15,22,71,980	19,03,27,015
Add: Shares allotted out of abeyance quota	1,944	12,960
Number of Equity shares as on March 31, 2006	15,22,73,924	19,03,39,975
Weighted average number of Equity Shares Outstanding during the year	15,22,73,700	19,03,35,982
(c) Face value of Equity Share	Rs. 10	Rs. 10
(d) Basic and diluted earnings per share	Rs. 55.96	Rs. 43.81

17. Previous Year's figures have been regrouped wherever necessary to conform to current years classification.

## Consolidated Cash Flow Statement for the year ended on March 31, 2006.

	(Rs. in lakhs)	
	Current Year	Previous Year
<b>A. CASH FLOW FROM OPERATING ACTIVITIES :</b>		
NET PROFIT BEFORE TAX :	89077	82334
ADJUSTMENTS FOR :		
Prior year adjustments	184	(777)
Depreciation including impairment	37061	28795
Interest earned	(6343)	(2188)
Interest paid	9757	8410
Dividend received	(842)	(1091)
Profit on investments (Net)	(39)	(67)
Profit on sale of sundry assets	(130)	(889)
Share issue expenses written off	–	9
De-merger expenses written off	715	–
Doubtful debts & advances written off/ provided	719	173
Bad debts written off	23	–
Deferred Revenue Expenditure written off	147	268
Foreign exchange	241	1534
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES :	130570	116511
ADJUSTMENTS FOR :		
Trade & Other Receivables	6633	(10518)
Inventories	(963)	1914
Incomplete Voyages (Net)	(1347)	1924
Trade Payables	6130	6241
CASH GENERATED FROM OPERATIONS :	141023	116072
Tax Paid	(3842)	(3016)
<b>NET CASH FLOW FROM OPERATING ACTIVITIES :</b>	<b>137181</b>	<b>113056</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES :</b>		
Purchase of fixed assets	(91252)	(100396)
* Sale proceeds of fixed assets	31718	7056
Purchase of Investments	(155726)	(67610)
Sale proceeds of Investments	142811	103641
Interest received	5512	1570
Dividend received	842	1091
<b>NET CASH FROM/(USED IN) INVESTING ACTIVITIES :</b>	<b>(66095)</b>	<b>(54648)</b>

	(Rs. in lakhs)	
	Current Year	Previous Year
<b>C. CASH FLOW FROM FINANCING ACTIVITIES :</b>		
Proceeds from issue of equity shares	–	9
Proceeds from issue of equity shares from abeyance quota	–	1
Redemption of preference shares	–	(7500)
Proceeds from long term borrowings	58333	85762
Repayments of long term borrowings	(59150)	(23583)
Dividend paid	(16706)	(19419)
Tax on Dividend paid	(2359)	(2501)
Interest paid	(10066)	(7817)
Demerger expenses	(715)	–
Net cash outflow on demerger of offshore division	(5611)	–
<b>NET CASH FROM/(USED IN) IN FINANCING ACTIVITIES :</b>	<b>(36274)</b>	<b>24952</b>
<b>Net increase / (decrease) in cash and cash equivalents :</b>	<b>34812</b>	<b>83360</b>
<b>Cash and cash equivalents as at April 1, 2005 (See note below)</b>	<b>108568</b>	<b>24867</b>
Cash and cash equivalents of Subsidiary and Share in Joint Venture as on the effective dates	–	341
<b>Cash and cash equivalents as at March 31, 2006 (See note below)</b>	<b>143380</b>	<b>108568</b>

\* Sale of fixed assets excludes profit on sale of ships which is considered as operating income.

Note :

	March 31, 2006	March 31, 2005
Cash and cash equivalents as on		
Cash and bank balances	141791	107388
Effect of exchange rate changes [Loss/(gain)]	1589	1180
Cash and cash equivalents as restated	<b>143380</b>	<b>108568</b>

As per our Report attached hereto  
For and on behalf of  
**KALYANIWALLA & MISTRY**  
Chartered Accountants

**Viraf R. Mehta**  
Partner  
Mumbai , October 27, 2006.

**Jayesh M. Trivedi**  
Company Secretary

For and on behalf of the Board  
**K. M. Sheth** Executive Chairman  
**Bharat K. Sheth** Deputy Chairman &  
Managing Director  
**R. N. Sethna** Director

Mumbai , October 27, 2006.

## Statement Pursuant to Section 212 of the Companies Act, 1956

1. Name of Subsidiary	The Great Eastern Shipping Co. London Ltd.	The Greatship (Singapore) Pte Ltd.	Greatship (India) Ltd.	P & O Travel India Ltd.	The Great Eastern Chartering LLC - (FZC)
2. Financial Year ended	March 31, 2006	March 31, 2006	March 31, 2006	March 31, 2006	March 31, 2006
3. Date from which it became a Subsidiary	July 3, 1985	March 28, 1994	June 26, 2002	June 18, 2004	November 1, 2004
4. Extent of interest of the Holding Company in the capital of the Subsidiary	100%	100%	100%	63.64%	100%
5. Net aggregate amount of the Subsidiary's profit less losses not dealt with in the Holding Company's Accounts :					
(i) Current Year	Rs. 11,30,26,376	Rs. 36,59,896	Rs. (28,073)	Rs. (37,09,764)	Rs. 2,20,08,365
(ii) Previous Year since it became Subsidiary	Rs. 27,01,91,120	Rs. 1,84,31,939	Rs. (25,528)	Rs. 47,38,739	Rs. 4,36,06,456*
6. Net aggregate amount of the Subsidiary's profit less losses dealt with in the Holding Company's Accounts :					
(i) Current Year	–	–	–	–	–
(ii) Previous Year since it became Subsidiary	–	–	–	–	–

\* Period of 5 months

For and on behalf of the Board

Jayesh M. Trivedi  
Company Secretary

K. M. Sheth  
Bharat K. Sheth  
R. N. Sethna  
Executive Chairman  
Dy. Chairman  
& Managing Director  
Director

Mumbai, October 27, 2006



Integration is the key to one's strength and momentum.



## THE GREAT EASTERN SHIPPING CO. LONDON LTD.

A Subsidiary Company

### DIRECTORS

B.K. Sheth  
V.K. Sheth  
M. J. Brace  
P.B. Kerr-Dineen

### REGISTERED OFFICE

The Galleries  
Charters Road  
Sunningdale  
Ascot  
Berkshire  
SL5 9QJ

### REGISTERED NUMBER

1877474 (England and Wales)

### AUDITORS

Davis Burton Sellek & Co.  
The Galleries  
Charters Road  
Sunningdale  
Berkshire  
SL5 9QJ

### BANKERS

The Royal Bank of Scotland plc  
Shipping Business Centre  
5-10 Great Tower Street  
London  
EC3P 3HX

Bank of Baroda  
31-32 King Street  
London  
EC2V 8EN

## Report of the Directors for the Year Ended March 31, 2006

The directors present their report with the financial statements of the Company for the year ended March 31, 2006.

## PRINCIPAL ACTIVITIES

The principal activities of the Company in the year under review were those of shipowners and charterers.

Following the disposal of the Company's sole remaining ship, normal trading activities were in suspension at the end of the financial year.

## REVIEW OF BUSINESS

The results for the year and financial position of the Company are as shown in the annexed financial statements.

A review of the operations of the Company during the financial year and the results of those operations are as follows:

The world shipping market remained buoyant throughout the year, and the Company was able to take full advantage of both high charter rates and a firm market for second hand ship sales.

## DIRECTORS

The directors during the year under review were:

B. K. Sheth

V. K. Sheth

M. J. Brace

P. B. Kerr – Dineen

S. J. Mulji                      deceased 16.7.05

W. R. Horkey resigned 2.2.06

The directors holding office at 31 March 2006 did not hold any beneficial interest in the issued share capital of the Company at 1 April 2005 or 31 March 2006.

## POST BALANCE SHEET EVENTS

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in financial years subsequent to the financial year ended 31 March 2006.

## FUTURE DEVELOPMENTS

The likely developments in the operations of the Company and the expected results of these operations in the financial years subsequent to the year ended 31 March 2006 are as follows:

Although limited opportunities exist to acquire further ships at reasonable prices, the directors will continue to monitor the market closely. In the meantime, available funds are being held on short term deposit.

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's Auditors are aware of that information.

## AUDITORS

The auditors, Davis Burton Selek & Co., will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD

K. R. Engineer – Secretary  
August 24, 2006

## Report of the Independent Auditors to the Shareholders of Great Eastern Shipping Co. London Ltd.

We have audited the financial statements of The Great Eastern Shipping Co. London Ltd. for the year ended 31 March 2006 on pages five to fifteen. These financial statements have been prepared under the accounting policies set of therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described on pages two and three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An

audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

We have undertaken the audit in accordance with the requirements of APB Ethical Standards including APB Ethical Standard - Provisions Available to Small Entities, in the circumstances set out in note seventeen to the financial statements.

### Opinion

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2006 and of its profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985.

Davis Burton Sellek & Co.  
The Galleries  
Charters Road  
Sunningdale  
Berkshire SL5 9QJ

August 24, 2006.

## Profit and Loss Account for the year ended March 31, 2006

	Notes	2006 US\$	2006 INR	2005 US\$	2005 INR
<b>TURNOVER</b>	2	6,006,401	265,723,180	4,540,934	203,978,755
Cost of Sales		<u>3,067,700</u>	<u>135,715,048</u>	<u>1,854,998</u>	<u>83,326,510</u>
<b>GROSS PROFIT</b>		2,938,701	130,008,132	2,685,936	120,652,245
Administrative expenses		<u>296,451</u>	<u>13,114,992</u>	<u>301,747</u>	<u>13,554,475</u>
		2,642,250	116,893,140	2,384,189	107,097,770
Other operating income		<u>435</u>	<u>19,244</u>	<u>–</u>	<u>–</u>
<b>OPERATING PROFIT</b>	4	2,642,685	116,912,384	2,384,189	107,097,770
Interest receivable and similar income		<u>243,928</u>	<u>17,633,065</u>	<u>125,297</u>	<u>2,689,678</u>
		2,886,613	134,545,449	2,509,486	109,787,448
Interest payable and similar charges	5	<u>–</u>	<u>–</u>	<u>761</u>	<u>34,184</u>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		2,886,613	134,545,449	2,508,725	109,753,264
Tax on profit on ordinary activities		<u>6,480,377</u>	<u>21,519,073</u>	<u>571,394</u>	<u>24,998,488</u>
<b>PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION</b>		2,406,236	113,026,376	1,937,331	84,754,776
Retained profit brought forward		<u>6,175,876</u>	<u>270,191,120</u>	<u>4,238,545</u>	<u>185,436,344</u>
		8,582,112	383,217,496	6,175,876	270,191,120
Transfer from dividend equalisation reserve		<u>40,000</u>	<u>1,750,000</u>	<u>–</u>	<u>–</u>
<b>RETAINED PROFIT CARRIED FORWARD</b>		<u>\$8,622,112</u>	<u>384,967,496</u>	<u>\$6,175,876</u>	<u>270,191,120</u>

### CONTINUING OPERATIONS

None of the Company's activities were acquired or discontinued during the current and previous years.

### TOTAL RECOGNISED GAINS AND LOSSES

The Company has no recognised gains or losses other than the profits for the current and previous years.

*The notes form part of these financial statements.*

## Balance Sheet as at March 31, 2006

	Notes	2006 US\$	2006 INR	2005 US\$	2005 INR
<b>FIXED ASSETS</b>					
Tangible assets	7	<u>12,708</u>	<u>553,498</u>	<u>684,376</u>	<u>29,937,995</u>
<b>CURRENT ASSETS</b>					
Debtors	8	<u>2,354</u>	<u>105,035</u>	<u>133,639</u>	<u>5,846,706</u>
Cash at Bank and in hand		<u>9,713,194</u>	<u>433,402,716</u>	<u>6,377,776</u>	<u>279,027,700</u>
		<u>9,715,548</u>	<u>433,507,751</u>	<u>6,511,415</u>	<u>284,874,406</u>
<b>CREDITORS</b>					
Amounts falling due within one year	9	<u>804,544</u>	<u>35,898,753</u>	<u>581,015</u>	<u>25,419,406</u>
<b>NET CURRENT ASSETS</b>		<u>8,911,004</u>	<u>397,608,998</u>	<u>5,930,400</u>	<u>259,455,000</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>8,923,712</u>	<u>398,162,496</u>	<u>6,614,776</u>	<u>289,392,995</u>
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>	11	<u>—</u>	<u>—</u>	<u>97,300</u>	<u>4,256,875</u>
		<u><u>\$8,923,712</u></u>	<u><u>398,162,496</u></u>	<u><u>\$6,517,476</u></u>	<u><u>285,136,120</u></u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	12	<u>301,600</u>	<u>13,195,000</u>	<u>301,600</u>	<u>13,195,000</u>
Dividend equalisation reserve	13	<u>—</u>	<u>—</u>	<u>40,000</u>	<u>1,750,000</u>
Profit and loss account		<u>8,622,112</u>	<u>384,967,496</u>	<u>6,175,876</u>	<u>270,191,120</u>
<b>SHAREHOLDERS' FUNDS</b>	18	<u><u>\$8,923,712</u></u>	<u><u>398,162,496</u></u>	<u><u>\$6,517,476</u></u>	<u><u>285,136,120</u></u>

**ON BEHALF OF THE BOARD**

**Bharat Sheth** - Director  
Approved by the Board on May 4, 2006.

## Cash Flow Statement for the year ended March 31, 2006

	Notes	2006 US\$	2006 INR	2005 US\$	2005 INR
Net cash inflow from operating activities	1	(595,313)	(26,282,946)	2,322,983	104,426,393
Returns on investments and servicing of finance	2	243,928	17,881,984	124,536	2,658,421
Taxation	2	(430,375)	(19,039,790)	—	—
Capital expenditure	2	4,112,154	181,591,597	(2,504)	(112,480)
		3,330,394	154,150,845	2,445,015	106,972,334
Management of liquid resources	2	5,024	224,171	8,143	356,256
Financing	2	—	—	(2,502)	(112,390)
Increase in cash in the period		\$3,335,418	154,375,016	\$2,450,656	107,216,200

	Notes	2006 US\$	2006 INR	2005 US\$	2005 INR
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period		3,335,418	154,375,016	2,450,656	107,216,200
Cash inflow from decrease in debt and lease financing		—	—	2,502	112,390
Change in net funds resulting from cash flows		3,335,418	154,375,016	2,453,158	107,328,590
Movement in net funds in the period		3,335,418	154,375,016	2,453,158	107,328,590
Net funds at 1 April		6,377,776	279,027,700	3,924,618	171,699,110
Net funds at 31 March		\$9,713,194	433,402,716	\$6,377,776	279,027,700

*The notes form part of these financial statements*

## Notes to the Cash Flow Statement for the year ended March 31, 2006

	2006 US\$	2006 INR	2005 US\$	2005 INR
I) RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES				
Operating profit	2,642,685	116,912,384	2,384,189	107,097,770
Depreciation charges	3,519	155,681	5,458	245,173
Profit on sale of fixed assets	(3,444,005)	(152,362,781)	-	-
Decrease in debtors	131,285	5,741,671	(63,561)	(2,780,794)
Decrease in creditors	71,203	3,270,099	(3,103)	(135,756)
Net cash inflow from operating activities	(595,313)	(26,282,946)	2,322,983	104,426,393
2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT				
Returns on investments and servicing of finance				
Interest received	273,014	12,078,139	92,560	4,157,795
Foreign exchange gains/(losses)	(29,086)	5,803,845	32,737	(1,465,190)
Interest element of hire purchase or finance lease rental payments	-	-	(761)	(34,184)
Net cash inflow for returns on investments and servicing of finance	243,928	17,881,984	124,536	2,658,421
Taxation				
Payment of Corporation Tax	(430,375)	19,039,790	-	-
Net cash outflow from taxation	(430,375)	19,039,790	-	-
Capital expenditure				
Purchase of tangible fixed assets	(168)	(7,432)	(2,504)	(112,480)
Sale of tangible fixed assets	4,112,322	181,599,029	-	-
Net cash outflow for capital expenditure	4,112,154	181,591,597	(2,504)	(112,480)
Management of liquid resources				
Amounts owed to/(by) group undertakings	5,024	224,171	8,143	356,256
Net cash inflow from management of liquid resources	5,024	224,171	8,143	356,256
Financing				
HP Repayments	-	-	(2,502)	(112,390)
Net cash outflow from financing	-	-	(2,502)	(112,390)
3. ANALYSIS OF CHANGES IN NET FUNDS				
	At 1.4.05 \$	Cash Flow \$	At 31.3.06 \$	
Net Cash				
Cash at bank and in hand	6,377,776	3,335,418	9,713,194	
	6,377,776	3,335,418	9,713,194	
Debt				
Hire Purchase or financial leases	-	-	-	
Total	6,377,776	3,335,418	9,713,194	
Analysed in Balance Sheet				
Cash at bank and in hand	6,377,776		9,713,194	
	6,377,776		9,713,194	
Net Cash				
Cash at bank and in hand	279,027,700	154,375,016	433,402,716	
	279,027,700	154,375,016	433,402,716	
Debt				
Hire Purchase or financial leases	-	-	-	
Total	279,027,700	154,375,016	433,402,716	
Analysed in Balance Sheet				
Cash at bank and in hand	279,027,700		433,402,716	
	279,027,700		433,402,716	

*The notes form part of these financial statements*

## Notes to the Financial Statements for the year ended March 31, 2006

### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Turnover

Turnover represents the aggregate of revenue receivable from ship operators under charters, commissions receivable in respect of fixtures arranged for third parties, and profits realised on the sale of ships.

#### Tangible fixed assets

Depreciation is provided at the following annual rates to write off each asset over its estimated useful life:

Ships	- Straight line over the projected life
Fixtures and fittings	- 20% on reducing balance
Motor vehicles	- 25% on reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Foreign currencies

The financial statements are stated in US Dollars and in Indian rupees.

Assets and liabilities denominated in other currencies are translated into US Dollars at the rates of exchange ruling at the balance sheet date. Income and expenditure transactions in other currencies are translated into US Dollars at an average rate for the year.

The Indian rupee equivalent figures are converted from US dollars at the year-end exchange rate for assets and liabilities, and at the average rate for the year for income and expenditure.

Exchange differences are taken to the profit and loss account for the year.

#### Hire purchase and leasing commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their estimated useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease.

Lease payments under operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### Pension Costs

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

### 2. TURNOVER

The total turnover of the Company for the year has been derived from its principal activity substantially undertaken outside the UK. As an international carrier the Company does not have definable geographical markets.

### 3. STAFF COSTS

	2006 US\$	2006 INR	2005 US\$	2005 INR
Wages and salaries	99,151	4,386,440	105,485	4,738,386
Social Security costs	10,470	463,193	11,212	503,643
Other pension costs	39,183	1,733,456	53,173	2,388,531
	148,804	6,583,089	169,870	7,630,560

The average monthly number of employees during the year was as follows:

	2006	2005
Staff (including directors)	6	8



#### 4. OPERATING PROFIT

The operating profit is stated after charging:

	2006 US\$	2006 INR	2005 US\$	2005 INR
Depreciation - owned assets	3,519	155,681	5,458	245,173
Profit on disposals of fixed assets	(2,969)	(131,349)	-	-
Auditors' remuneration	6,000	265,440	6,000	269,520
Non-audit work	39,817	1,761,502	38,983	1,751,116
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Directors' emoluments	-	-	-	-

#### 5. INTEREST PAYABLE AND SIMILAR CHARGES

	2006 US\$	2006 INR	2005 US\$	2005 INR
Hire purchase	-	-	761	34,184
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

#### 6. TAXATION

##### Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2006 US\$	2006 INR	2005 US\$	2005 INR
<b>Current Tax</b>				
UK corporation tax	577,677	25,775,948	474,094	20,741,613
Deferred taxation	(97,300)	(4,256,875)	97,300	4,256,875
Tax on profit on ordinary activities	<u>480,377</u>	<u>21,519,073</u>	<u>571,394</u>	<u>24,998,488</u>

UK corporation tax has been charged at 30% (2005 - 30%)

##### Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2006 US\$	2006 INR	2005 US\$	2005 INR
Profit on ordinary activities before tax	<u>2,886,613</u>	<u>134,545,449</u>	<u>2,508,725</u>	<u>109,753,264</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2005 - 30%)	865,984	38,530,649	752,618	33,252,911
<b>Effects of:</b>				
Adjustment to tax charge in respect of previous periods	(43,718)	(1,934,084)	21,128	949,070
Utilisation of capital gains tax losses and indexation	(322,851)	(14,282,928)	-	-
Utilisation of past trading losses	-	-	(102,065)	(4,584,760)
Utilisation of surplus Advance Corporation Tax	-	-	(163,718)	(7,354,213)
Expenses not deductible for tax purposes	400	17,696	677	30,411
Movement of capital allowances in relation to depreciation	77,862	3,444,615	(34,546)	(1,551,806)
Current tax charge	<u>577,677</u>	<u>25,775,948</u>	<u>474,094</u>	<u>20,741,613</u>

## 7. TANGIBLE FIXED ASSETS

	Ships	Fixtures and fittings	Motor vehicles	Totals
	\$	\$	\$	\$
<b>COST:</b>				
At 1 April 2005	2,764,412	50,660	88,729	2,903,801
Additions	-	168	-	168
Disposals	(2,764,412)	-	(65,727)	(2,830,139)
At 31 March 2006	-	50,828	23,002	73,830
<b>DEPRECIATION:</b>				
At 1 April 2005	2,099,210	40,059	80,157	2,219,426
Charge for year	-	2,154	1,365	3,519
Eliminated on disposals	(2,099,210)	-	(62,613)	(2,161,823)
At 31 March 2005	-	42,213	18,909	61,122
<b>NET BOOK VALUE:</b>				
At 31 March 2006	-	8,615	4,093	12,708
At 31 March 2005	665,202	10,601	8,573	684,376

<b>COST:</b>				
At 1 April 2005	120,943,025	2,219,305	3,881,894	127,044,224
Additions	-	7,432	-	7,432
Disposals	(120,943,025)	-	(2,875,556)	(123,818,581)
At 31 March 2006	-	2,226,737	1,006,338	3,233,075
<b>DEPRECIATION:</b>				
At 1 April 2005	91,840,438	1,755,624	3,510,167	97,106,229
Charge for year	-	95,293	60,388	155,681
Eliminated on disposal	(91,840,438)	-	(2,741,895)	(94,582,333)
At 31 March 2006	-	1,850,917	828,660	2,679,577
<b>NET BOOK VALUE:</b>				
At 31 March 2006	-	375,820	177,678	553,498
At 31 March 2005	29,102,587	463,681	371,727	29,937,995

## 8. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2006 US\$	2006 INR	2005 US\$	2005 INR
VAT	2,354	105,035	1,298	56,788
Other debtors	-	-	-	-
Prepayments	-	-	132,341	5,789,918
	2,354	105,035	133,639	5,846,706

## 9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2006 US\$	2006 INR	2005 US\$	2005 INR
Social security & other taxes	1,792	79,959	2,087	91,306
Owed to group undertaking	5,024	224,171	-	-
Taxation	621,396	27,726,690	474,094	20,741,613
Accrued expenses	176,332	7,867,933	104,834	4,586,487
	<u>804,544</u>	<u>35,898,753</u>	<u>581,015</u>	<u>25,419,406</u>

## 10. OPERATING LEASE COMMITMENTS

The following payments are committed to be paid within one year:

	2006 US\$	2006 INR	2005 US\$	2005 INR
<b>Expiring:</b>				
Between one and five years	<u>20,619</u>	<u>920,020</u>	<u>22,393</u>	<u>979,694</u>

## 11. PROVISIONS FOR LIABILITIES AND CHARGES

	2006 US\$	2006 INR	2005 US\$	2005 INR
Deferred taxation	-	-	97,300	4,256,875
Deferred tax				
US\$		INR		
Balance at 1 April 2005	97,300	4,256,875		
Reversal of accelerated capital allowances	(97,300)	(4,256,875)		
Balance at 31 March 2006	<u>-</u>	<u>-</u>		

## 12. CALLED UP SHARE CAPITAL

Authorised, allotted, issued and fully paid:

Number:	Class:	Nominal Value:	2006 US\$	2006 INR	2005 US\$	2005 INR
16,000	Ordinary	£10	<u>301,600</u>	<u>13,195,000</u>	<u>301,600</u>	<u>13,195,000</u>

## 13. DIVIDEND EQUALISATION RESERVE

	2006 US\$	2006 INR	2005 US\$	2005 INR
Brought forward	40,000	1,750,000	40,000	1,750,000
Transfer to profit & loss account	<u>(40,000)</u>	<u>(1,750,000)</u>		
	<u>-</u>	<u>-</u>	<u>40,000</u>	<u>1,750,000</u>

## 14. ULTIMATE PARENT COMPANY

The ultimate parent company is The Great Eastern Shipping Company Ltd., a company incorporated in India.

## 15. CONTINGENT LIABILITIES

There were no contingent liabilities at 31 March 2006 other than unquantifiable amounts in respect of warranties given in the normal course of business.

## 16. RELATED PARTY DISCLOSURES

There were no financial transactions with related parties during the year other than transactions with entities forming part of The Great Eastern Shipping group. Group financial statements in which those entities are included are publicly available.

**17. APB ETHICAL STANDARD - PROVISIONS AVAILABLE FOR SMALL ENTITIES**

In common with many other businesses of our size and nature we use our auditors to prepare and submit returns to the tax authorities and assist with the preparation of the financial statements.

**18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2006 US\$	2006 INR	2005 US\$	2005 INR
Profit for the financial year	<u>2,406,236</u>	<u>113,026,376</u>	<u>1,937,331</u>	<u>84,754,776</u>
Net addition to shareholders' fund	<u>2,406,236</u>	<u>113,026,376</u>	<u>1,937,331</u>	<u>84,754,776</u>
Opening shareholders' funds	<u>6,517,476</u>	<u>285,136,120</u>	<u>4,580,145</u>	<u>200,381,344</u>
Closing shareholder's funds	<u>8,923,712</u>	<u>398,162,496</u>	<u>6,517,476</u>	<u>285,136,120</u>
Equity interests	<u>8,923,712</u>	<u>398,162,496</u>	<u>6,517,476</u>	<u>285,136,120</u>

**THE GREATSHIP (SINGAPORE) PTE. LTD.**  
A Subsidiary Company

**DIRECTORS**

Pradyumna R. Naware  
Jaya Prakash  
Balan Wasudeo

**COMPANY SECRETARY**

Cheng Lian Siang

**REGISTERED OFFICE**

61 Robinson Road  
#09-03 Robinson Centre  
Singapore 068893

**REGISTRATION NUMBER**

199401313D

**AUDITORS**

Shanker Iyer & Co.

## Directors' Report

The directors present their report to the member together with the audited financial statements of the Company for the financial year ended 31 March 2006.

### DIRECTORS

The directors of the Company in office at the date of this report are:

Naware Pradyumna Raghunath

Jaya Prakash

Balan Wasudeo

### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object is to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

### DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

None of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company and related corporations at the beginning and end of the financial year as recorded in the register of directors' shareholdings kept by the Company.

### DIRECTORS' CONTRACTUAL BENEFITS

Since the end of the previous financial year, no director of the Company has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which the director is a member, or with a Company in which the director has a substantial financial interest, except as disclosed in the financial statements.

### SHARE OPTIONS

There were no share options granted during the financial year to subscribe for unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under option at the end of the financial year.

### AUDITORS

Messrs Shanker Iyer & Co., Certified Public Accountants, Singapore, have expressed their willingness to accept re-appointment as auditors.

On behalf of the Board

**Naware Pradyumna Raghunath**  
Director

**Jaya Prakash**  
Director

16 June 2006

## Statement by Directors

In the opinion of the directors of THE GREATSHIP (SINGAPORE) PTE. LTD.,

- (a) the accompanying balance sheet, income statement, statement of changes in equity and cash flow statement together with the notes are drawn up so as to give a true and fair view of the state of affairs of the Company as at 31 March 2006 and of the results, changes in equity and cash flows for the financial year ended on that date; and
- (b) at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The board of directors authorised these financial statements for issue on 16 June 2006.

On behalf of the Board

**Naware Pradyumna Raghunath**  
Director

**Jaya Prakash**  
Director

16 June 2006

## Auditors' Report to the Member of The Greatship (Singapore) Pte. Ltd.

We have audited the financial statements of THE GREATSHIP (SINGAPORE) PTE. LTD. as set out on pages 6 to 23 for the year ended 31 March 2006. These financial statements are the responsibility of the Company's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion,

- (a) the financial statements are properly drawn up in accordance with the provisions of the Singapore Companies Act, Cap. 50 (the "Act") and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Company as at 31 March 2006 and the results, changes in equity and cash flows for the year ended on that date; and
- (b) the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

**SHANKER IYER & CO**  
CERTIFIED PUBLIC ACCOUNTANTS

Singapore  
16 June 2006

## Balance Sheet as at March 31, 2006

	Note	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
<b>NON-CURRENT ASSET</b>					
Plant and equipment	3	16,579	457,415	28,809	764,879
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	4	1,313,386	36,236,320	1,225,350	32,533,043
Trade receivables	5	1,463	40,364	14,357	381,178
Other receivables	6	43,410	1,197,682	53,105	1,409,938
Amount owing by holding company	7	—	—	20	531
Amount owing by a related party	8	17,163	473,527	—	—
		<u>1,375,422</u>	<u>37,947,893</u>	<u>1,292,832</u>	<u>34,324,690</u>
<b>CURRENT LIABILITIES</b>					
Trade payables	9	27,566	760,547	40,662	1,079,576
Other payables	10	51,252	1,414,043	56,277	1,494,154
Amount owing to holding company	7	27,526	759,442	—	—
Provision for taxation		26,302	725,672	38,000	1,008,900
		<u>132,646</u>	<u>3,659,704</u>	<u>134,939</u>	<u>3,582,630</u>
<b>NET CURRENT ASSETS</b>		<u>1,242,776</u>	<u>34,288,189</u>	<u>1,157,893</u>	<u>30,742,060</u>
<b>NET ASSETS</b>		<u>1,259,355</u>	<u>34,745,604</u>	<u>1,186,702</u>	<u>31,506,939</u>
<b>SHAREHOLDER'S EQUITY</b>					
Share capital	11	500,000	13,075,000	500,000	13,075,000
Retained profits		759,355	21,670,604	686,702	18,431,939
<b>TOTAL EQUITY</b>		<u>1,259,355</u>	<u>34,745,604</u>	<u>1,186,702</u>	<u>31,506,939</u>

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

## Income Statement for the year ended March 31, 2006

	Note	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
<b>REVENUE</b>					
Agency income		219,437	6,054,267	247,327	6,566,532
Disbursement income		876,387	24,179,517	1,114,094	29,579,196
Interest income		15,627	431,149	5,254	139,494
Other income		23,128	638,102	24,418	648,298
<b>Total revenue</b>		<u>1,134,579</u>	<u>31,303,035</u>	<u>1,391,093</u>	<u>36,933,520</u>
<b>COSTS AND EXPENSES</b>					
Disbursement expenses		730,724	20,160,675	919,742	24,419,150
Depreciation of plant and equipment	3	13,057	360,243	12,663	336,203
Exchange loss		3,794	104,676	3,640	96,642
Staff and related costs		146,581	4,044,170	142,362	3,779,711
Operating expenses		81,770	2,256,035	83,959	2,229,111
<b>Total costs and expenses</b>		<u>975,926</u>	<u>26,925,799</u>	<u>1,162,366</u>	<u>30,860,817</u>
<b>PROFIT BEFORE TAXATION</b>	12	158,653	4,377,236	228,727	6,072,703
<b>TAXATION</b>	13	(26,000)	(717,340)	(37,720)	(1,001,466)
<b>PROFIT FOR THE YEAR</b>		<u>132,653</u>	<u>3,659,896</u>	<u>191,007</u>	<u>5,071,237</u>

The annexed notes form an integral part of and should be read in conjunction with these financial statements.



## Statement of Changes in Shareholder's Equity for the year ended March 31, 2006

	Share capital S\$	Share capital Rs.	Retained profits S\$	Retained profits Rs.	Total S\$	Total Rs.
<b>2006</b>						
Balance as at 1 April 2005	500,000	13,075,000	686,702	18,431,939	1,186,702	31,506,939
Foreign translation difference	-	-	-	1,234,169	-	1,234,169
Profit for the year	-	-	132,653	3,659,896	132,653	3,659,896
Dividend of 15 cents per share less tax at 20%	-	-	(60,000)	(1,655,400)	(60,000)	(1,655,400)
Balance as at 31 March 2006	<u>500,000</u>	<u>13,075,000</u>	<u>759,355</u>	<u>21,670,604</u>	<u>1,259,355</u>	<u>34,745,604</u>
<b>2005</b>						
Balance as at 1 April 2004	500,000	13,075,000	555,695	14,531,424	1,055,695	27,606,424
Foreign translation difference	-	-	-	422,278	-	422,278
Profit for the year	-	-	191,007	5,071,237	191,007	5,071,237
Dividend of 15 cents per share less tax at 20%	-	-	(60,000)	(1,593,000)	(60,000)	(1,593,000)
Balance as at 31 March 2005	<u>500,000</u>	<u>13,075,000</u>	<u>686,702</u>	<u>18,431,939</u>	<u>1,186,702</u>	<u>31,506,939</u>

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

## Cash Flow Statement for the year ended March 31, 2006

Note	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
<b>Cash flows from operating activities</b>				
Profit for the year	158,653	4,377,236	228,727	6,072,703
<b>Adjustments for:</b>				
Depreciation of plant and equipment	13,057	360,243	12,663	336,203
Exchange loss	1,614	44,530	3,640	96,642
Interest income	(15,627)	(431,149)	(5,254)	(139,494)
<b>Cash flows generated from operations before changes in working capital</b>	<u>157,697</u>	<u>4,350,860</u>	<u>239,776</u>	<u>6,366,054</u>
Working capital changes, excluding changes relating to cash:				
Trade receivables	12,894	355,745	(3,779)	(100,332)
Other receivables	9,695	267,485	5,371	142,600
Amount owing by holding company	20	552	983	26,099
Amount owing by a related party	(17,162)	(473,500)	-	-
Trade payables	(13,096)	(361,319)	(28,333)	(752,241)
Other payables	(5,025)	(138,639)	(45,492)	(1,207,813)
Amount owing to holding company	27,526	759,442	-	-
<b>Cash generated from operations</b>	<u>172,549</u>	<u>4,760,626</u>	<u>168,526</u>	<u>4,474,367</u>
Income tax paid	(37,699)	(1,040,088)	(70,720)	(1,877,616)
Interest received	15,627	431,149	5,254	139,494
<b>Net cash generated from operating activities</b>	<u>150,477</u>	<u>4,151,687</u>	<u>103,060</u>	<u>2,736,245</u>
<b>Cash flows from investing activity</b>				
Purchase of plant and equipment	(827)	(22,817)	(33,954)	(901,478)
<b>Net cash absorbed by investing activity</b>	<u>(827)</u>	<u>(22,817)</u>	<u>(33,954)</u>	<u>(901,478)</u>
<b>Cash flows from financing activity</b>				
Dividend paid	(60,000)	(1,655,400)	(60,000)	(1,593,000)
<b>Net cash absorbed by financing activity</b>	<u>(60,000)</u>	<u>(1,655,400)</u>	<u>(60,000)</u>	<u>(1,593,000)</u>
<b>Net increase in cash and cash equivalents</b>	<u>89,650</u>	<u>2,473,470</u>	<u>9,106</u>	<u>241,767</u>
<b>Unrealised exchange loss on cash and cash equivalents</b>	<u>(1,614)</u>	<u>(44,530)</u>	<u>(3,640)</u>	<u>(96,642)</u>
<b>Cash and cash equivalents at the beginning of the year</b>	<u>1,225,350</u>	<u>33,807,380</u>	<u>1,219,884</u>	<u>32,387,918</u>
<b>Cash and cash equivalents at the end of the year</b> 4	<u>1,313,386</u>	<u>36,236,320</u>	<u>1,225,350</u>	<u>32,533,043</u>

The annexed notes form an integral part of and should be read in conjunction with these financial statements.

## Notes to the Financial Statements - March 31, 2006

### 1. CORPORATE INFORMATION

The Greatship (Singapore) Pte. Ltd. is incorporated and domiciled in Singapore. The Company's principal place of business is at 61 Robinson Road, #09-03 Robinson Centre, Singapore 068893.

The principal activities of the Company are those relating to shipping agents and brokers.

The financial statements of The Greatship (Singapore) Pte. Ltd. as at 31 March 2006 and for the year then ended were authorised and approved by the Board of Directors for issuance on 16 June 2006.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of preparation

The financial statements are prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Companies Act.

The financial statements expressed in Singapore dollars are prepared in accordance with the historical cost convention.

The audited financial statements of the Company, prepared in accordance with the laws of Singapore, the country of incorporation, do not include the Indian Rupee equivalent figures, which have been arrived at by applying the year end interbank exchange rate of S\$1= Rs.27.59 (2005: S\$1= Rs.26.55).

In the current financial year, the Company has adopted all the new and revised FRSs and Interpretations of FRS ("INT FRS") issued by the Council on Corporate Disclosure and Governance that are relevant to its operations and effective for annual periods beginning on or after January 1, 2005. The adoption of these new and revised FRSs and INT FRSs have no material effect on the financial statements.

The preparation of financial statements in conformity with FRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

#### (b) Foreign currency translation

The financial statements of the Company are presented in the currency of the primary economic environment in which the entity operates (its functional currency). The financial statements of the Company are presented in Singapore dollars, which is the functional currency of the Company. In preparing the financial statements

of the Company, monetary assets and liabilities in foreign currencies are translated into Singapore dollars at rates of exchange closely approximate to those ruling at the balance sheet date and transactions in foreign currencies during the financial year are translated at rates ruling on transaction dates. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in the income statement. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in the income statement except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in equity. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in equity.

#### (c) Plant and equipment

Plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repairs are charged to the income statement. When plant and equipment are sold or retired, their cost and accumulated depreciation are removed from the financial statements and any gain or loss resulting from their disposal is included in the income statement.

#### (d) Depreciation of plant and equipment

Depreciation is calculated to write off the cost of plant and equipment by the straight-line method over their estimated useful lives. The annual rates used are as follows:

Computers	50%
Furniture and fittings	33 $\frac{1}{3}$ %
Renovation	33 $\frac{1}{3}$ %
Office equipment	20%

The residual values and useful lives of plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. Fully depreciated plant and equipment are retained in the financial statements until they are no longer in use.

#### (e) Cash and cash equivalents

Cash and cash equivalents include cash in hand, bank balances and fixed deposits.

(f) **Trade and other receivables**

Trade and other receivables are recognised initially at fair value less allowance for impairment. An allowance for impairment of receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the allowance is the difference between the asset's carrying amount and present value of estimated future cash flows, discounted at original effective interest rate. The amount of the allowance is recognised in the income statement.

(g) **Trade and other payables**

Trade and other payables are initially measured at fair value, and subsequently measured at amortised cost, using the effective interest rate method.

(h) **Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

- (i) Agency income is recognised upon provision of agency services.
- (ii) Disbursement income is recognised upon completion of services.
- (iii) Interest income arising from bank deposits is recognised on an accrual basis.

(i) **Income tax**

Income tax expense is calculated on the basis of tax effect accounting, using the liability method and is applied to all significant temporary differences. Deferred income tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carry-forward of unabsorbed capital allowances and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilised.

At each balance sheet date, the company re-assesses unrecognised deferred tax assets and the carrying amount of deferred tax assets. The Company recognises a previously unrecognised deferred tax asset to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered. The Company conversely reduces the carrying amount of a deferred tax asset to the extent that it is no longer

probable that sufficient taxable profit will be available to allow the benefit of part or all of the deferred tax asset to be utilised. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet date.

(j) **Impairment of assets**

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amounts are estimated in order to determine the extent of the impairment loss (if any). An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. The impairment loss is charged to the income statement unless it reverses a previous revaluation, credited to equity, in which case it is charged to equity.

(k) **Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

(l) **Employee benefits**

**Defined Contribution Plan**

As required by law, the Company makes contributions to the state pension scheme, the Central Provident Fund (CPF). CPF contributions are recognised as an expense in the income statement in the same period as the employment that gives rise to the contributions.

**Employee Leave Entitlement**

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

(m) **Operating lease**

Leases where the lessor effectively retains substantially all the risks and rewards of ownership of the leased item are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

### 3. PLANT AND EQUIPMENT

	Computers	Furniture and fittings	Renovation	Office equipment	Total
	S\$	S\$	S\$	S\$	S\$
<b>2006</b>					
<b>Cost</b>					
At 1 April 2005	10,631	8,592	42,091	12,298	73,612
Additions	380	447	-	-	827
At 31 March 2006	11,011	9,039	42,091	12,298	74,439
<b>Accumulated depreciation</b>					
At 1 April 2005	8,863	8,519	22,424	4,997	44,803
Charge for the year	1,547	371	9,439	1,700	13,057
At 31 March 2006	10,410	8,890	31,863	6,697	57,860
<b>Net book value</b>					
At 31 March 2006	601	149	10,228	5,601	16,579
<b>2005</b>					
<b>Cost</b>					
At 1 April 2004	8,486	8,592	13,770	8,810	39,658
Additions	2,145	-	28,321	3,488	33,954
At 31 March 2005	10,631	8,592	42,091	12,298	73,612
<b>Accumulated depreciation</b>					
At 1 April 2004	7,032	8,333	13,770	3,005	32,140
Charge for the year	1,831	186	8,654	1,992	12,663
At 31 March 2005	8,863	8,519	22,424	4,997	44,803
<b>Net book value</b>					
At 31 March 2005	1,768	73	19,667	7,301	28,809
<b>2006</b>					
<b>Cost</b>					
At 1 April 2005	282,253	228,118	1,117,516	326,512	1,954,399
Additions	10,484	12,333	-	-	22,817
Foreign translation difference	11,056	8,935	43,775	12,790	76,556
At 31 March 2006	303,793	249,386	1,161,291	339,302	2,053,772
<b>Accumulated depreciation</b>					
At 1 April 2005	235,313	226,179	595,357	132,671	1,189,520
Charge for the year	42,682	10,236	260,422	46,903	360,243
Foreign translation difference	9,217	8,860	23,321	5,196	46,594
At 31 March 2006	287,212	245,275	879,100	184,770	1,596,357
<b>Net book value</b>					
At 31 March 2006	16,581	4,111	282,191	154,532	457,415
<b>2005</b>					
<b>Cost</b>					
At 1 April 2004	221,908	224,682	360,085	230,382	1,037,057
Additions	56,950	-	751,922	92,606	901,478
Foreign translation difference	3,395	3,436	5,509	3,524	15,864
At 31 March 2005	282,253	228,118	1,117,516	326,512	1,954,399
<b>Accumulated depreciation</b>					
At 1 April 2004	183,886	217,909	360,085	78,581	840,461
Charge for the year	48,613	4,938	229,764	52,888	336,203
Foreign translation difference	2,814	3,332	5,508	1,202	12,856
At 31 March 2005	235,313	226,179	595,357	132,671	1,189,520
<b>Net book value</b>					
At 31 March 2005	46,940	1,939	522,159	193,841	764,879

#### 4. CASH AND CASH EQUIVALENTS

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Cash in hand	11	303	323	8,576
Cash at bank	849,135	23,427,635	768,315	20,398,763
Fixed deposit	464,240	12,808,382	456,712	12,125,704
	<u>1,313,386</u>	<u>36,236,320</u>	<u>1,225,350</u>	<u>32,533,043</u>

The carrying amounts of cash and cash equivalents approximate their fair value.

Short-term bank deposits at the balance sheet date have an average maturity of 3 months (2005: 3 months) from the end of the financial year with weighted average effective interest rate of 1.63% (2005: 1.03%).

The Company's cash at bank are denominated in the following currencies:

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Singapore dollars	1,123,892	31,008,181	1,037,174	27,536,970
United States dollars	189,494	5,228,139	188,176	4,996,073
	<u>1,313,386</u>	<u>36,236,320</u>	<u>1,225,350</u>	<u>32,533,043</u>

#### 5. TRADE RECEIVABLES

The carrying amounts of trade receivables approximate their fair value.

#### 6. OTHER RECEIVABLES

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Other debtors	7,435	205,132	10,410	276,386
Deposits	32,320	891,709	39,048	1,036,724
Prepayments	3,655	100,841	3,647	96,828
	<u>43,410</u>	<u>1,197,682</u>	<u>53,105</u>	<u>1,409,938</u>

The carrying amounts of other receivables approximate their fair value.

#### 7. AMOUNT OWING BY/(TO) HOLDING COMPANY

The immediate and ultimate holding company is The Great Eastern Shipping Company Limited, a company incorporated in India.

The carrying amounts owing by/(to) holding company approximate their fair value. The amount owing by/(to) holding company is unsecured, interest free and has no fixed terms of repayment.

#### 8. AMOUNT OWING BY A RELATED PARTY

The amounts owing by related parties are trade in nature, interest free, unsecured and have no fixed terms of repayment. The carrying amount owing by related parties approximate its fair value.

#### 9. TRADE PAYABLES

The carrying amounts of trade payables approximate their fair values.

#### 10. OTHER PAYABLES

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Accruals	48,387	1,334,998	47,961	1,273,364
Other creditors	2,865	79,045	8,316	220,790
	<u>51,252</u>	<u>1,414,043</u>	<u>56,277</u>	<u>1,494,154</u>

The carrying amounts of other payables approximate their fair value.

#### 11. SHARE CAPITAL

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Issued and fully paid 500,000 ordinary shares	<u>500,000</u>	<u>13,075,000</u>	<u>500,000</u>	<u>13,075,000</u>

The Companies (Amendment) Act 2005 which came into force with effect from 30 January 2006 has removed the concept of par value and authorised capital.

## 12. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging:

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Director's fees	3,500	96,565	3,500	92,925
Office rental - operating lease	32,518	897,172	28,670	761,189
Staff CPF contribution	16,267	448,807	17,261	458,280

## 13. TAXATION

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Current year provision	26,000	717,340	38,000	1,008,900
Over provision for prior year	-	-	(280)	(7,434)
	26,000	717,340	37,720	1,001,466

The current year income tax expense varied from the amount of income tax expense determined by applying the applicable Singapore statutory income tax rate to the profit before income tax as a result of the following differences:

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Accounting profit	158,653	4,377,236	228,727	6,072,703
Income tax expense at applicable rate	21,000	579,390	35,000	929,250
Non allowable items	3,500	96,565	2,600	69,030
Temporary differences	1,700	46,903	(300)	(7,965)
Over provision in prior years	-	-	(280)	(7,434)
Others	(200)	(5,518)	700	18,585
	26,000	717,340	37,720	1,001,466

## 14. DIVIDENDS

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Ordinary dividend paid or proposed:				
Final dividends paid 15 cents per share, net of tax at 20% (2005: S\$60,000)	60,000	1,655,400	60,000	1,593,000

At the forthcoming Annual General Meeting, a final dividend of 15 cents per share net of tax of 20% amounting to a total of approximately S\$60,000 is to be recommended. These financial statements do not reflect this dividend payable, which will be accounted for in the shareholder's equity as an appropriation of retained earnings in the year ending 31 March 2007.

## 15. RELATED PARTY TRANSACTIONS

The Company has the following significant transactions with the holding company on terms agreed between the parties as follows:

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
<u>Holding Company</u>				
Agency fees	207,705	5,730,581	226,313	6,008,610
Disbursement income	809,368	22,330,463	1,025,987	27,239,955
<u>Related party</u>				
Agency fees	2,450	67,596	-	-
Disbursement income	3,393	93,613	-	-
Management fee	11,319	321,291	-	-

## 16. OPERATING LEASE COMMITMENTS

At the balance sheet date, the commitments in respect of operating leases are as follows:

	2006 S\$	2006 Rs.	2005 S\$	2005 Rs.
Due within one year	32,518	897,172	32,517	863,326
Due within two to five years	10,839	299,048	43,357	1,151,128
	<u>43,357</u>	<u>1,196,220</u>	<u>75,874</u>	<u>2,014,454</u>

## 17. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

a) Liquidity risk

The Company has no significant liquidity risk.

b) Foreign currency risk

The majority of the Company's trading transactions are denominated in matching foreign currencies, therefore, there is a certain amount of natural hedge. Thus the Company does not use any hedging instruments to protect against the volatility associated with foreign currency transactions, other assets and liabilities created in the normal course of business.

c) Interest rate risk

The Company has no significant exposure to market risk for changes in interest rates because it has no borrowings.

d) Credit risk

The carrying amount of trade and other receivables represents the Company's maximum exposure to credit risk.

e) Fair values

The carrying amounts of trade and other receivables, cash and cash equivalents, trade and other payables and holding and related Company's balance approximate their fair values due to their short-term nature.

**GREATSHIP (INDIA) LTD.**  
A Subsidiary Company

**DIRECTORS**

Bharat K. Sheth  
Ravi K. Sheth  
P. R. Naware  
Balan Wasudeo

**REGISTERED OFFICE**

Ocean House  
134/A, Dr. Annie Besant Road  
Worli, Mumbai – 400 018

**REGISTRATION NUMBER** II 63090 MH 2002 PLC 136326

**Auditors**

Kalyaniwalla & Mistry  
Kalpataru Heritage  
127, Mahatma Gandhi Road  
Mumbai - 400 023



## Directors' Report

### DIRECTORS REPORT TO THE SHAREHOLDERS

Your Directors have pleasure in presenting the Fourth Report, for the period ended March 31, 2006.

### FINANCIAL RESULTS

Your Company for the year ended March 31, 2006 has incurred a loss of Rs. 28,073/-.

### DIVIDEND

The Directors do not recommend any dividend for the year in view of the loss sustained by the Company.

### SHARE CAPITAL

During the year under review, the authorised share capital of the Company was increased from Rs. 5,00,000/- (Rupees Five Lakhs) to Rs. 1,00,00,000/- (Rupees One Crore) vide special resolution passed by the members at the Extra Ordinary General Meeting held on March 27, 2006. In order to augment additional resources for financing the increased activities of the Company, the Company proposes to make preferential allotment upto Rs. 95 lakhs to the parent company 'The Great Eastern Shipping Co. Ltd.'

### CURRENT YEAR

Your Directors had proposed to explore the possibility of undertaking business relating to offshore services and drilling as one of its business activities. Accordingly, in order to make a specific provision for the same, the Object Clause of the Memorandum of Association was amended and the same was approved by the members at the Extra Ordinary General Meeting held on March 27, 2006.

With an increase in prices of oil and gas; exploration and production activities in oil field areas are expected to increase and there will be demand for oil field services. Considering the business potential in this area, the Company has placed an order with Aker Group for 2 New Building Platform Supply Vessels, which would be delivered in the second and third quarter of F.Y. 2008-09. The Company will pursue this activity in future as it has significant growth potential.

### DIRECTORS

With effect from March 22, 2006, Mr. Vijay K. Sheth ceased to be a director of the Company and Mr. Ravi K. Sheth was appointed as the additional director.

Mr. Bharat K. Sheth, Director retires by rotation and being eligible, offers himself for re-appointment.

### AUDITORS

Messrs Kalyaniwalla & Mistry, Chartered Accountants, retire as auditors of the Company and have given their consent for

reappointment. The Shareholders will be required to elect auditors for the current year and fix their remuneration.

### PARTICULARS ON CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION

Information as regard to a) Conservation of Energy and b) Technology Absorption is not applicable to our Company.

### PARTICULARS OF EMPLOYEES

There is no employee who was in receipt of remuneration exceeding the limits specified in Section 217(2A) of the Companies Act, 1956.

### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956 the Board of Directors hereby state that:

1. in preparation of the annual accounts, the applicable accounting standards had been followed.
2. the Directors had selected accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
3. the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
4. the Directors had prepared the annual accounts on a going concern basis.

### FOREIGN EXCHANGE

There was no :

- (a) Foreign exchange earning and
  - (b) Foreign exchange expenditure
- during the period under review.

### APPRECIATION

Your Directors wish to place on record their gratitude to the Company's bankers for their continuous support.

For and on behalf of the Board

P.R. Naware  
Director

Balan Wasudeo  
Director

Mumbai, April 17, 2006

## Report of the Auditors to the Members of Greatship (India) Ltd.

- 1) We have audited the attached Balance Sheet of Greatship (India) Ltd., as at March 31, 2006 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2) We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3) As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government in terms of section 227 (4A) of the Companies Act, 1956 we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4) Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
- e) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2006; and
  - ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date; and
  - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5) On the basis of the written representations received from the directors of the Company as on March 31, 2006, and taken on record by the Board of Directors, we report that none of the directors of the Company is disqualified as on March 31, 2006, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For and on behalf of  
**Kalyaniwalla & Mistry**  
*Chartered Accountants*

**Viraf R. Mehta**  
Partner  
Membership No: 32083

Place: Mumbai  
Date: 17th April 2006

## Annexure to the Auditors' Report

Referred to in paragraph 3 of our report of even date on the accounts of Greatship (India) Ltd. for the year ended March 31, 2006:

1. (a) The Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.  
(b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
2. Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that there are no contracts or arrangements referred to in Section 301 of the Act that need to be entered in the register required to be maintained under that section.
3. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of section 58A, 58AA or any other relevant provisions of the Companies Act, 1956.
4. As informed to us, the maintenance of cost records has not been prescribed by the Central Government under section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
5. (a) According to the records examined by us, the Company did not have any liability on account of statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Customs duty, Excise duty, cess during the year.  
(b) According to the information and explanation given to us and the records examined by us, there are no dues of Sales tax, Income tax, Custom duty, Wealth tax, Service tax, Excise duty or Cess outstanding on account of any dispute.
6. The Company does not have any dues to a financial institution or bank or debenture holders.
7. The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.
8. In our opinion and according to the information and explanation given to us, the nature of the activities of the Company does not attract any special statute applicable to chit fund and nidhi / mutual benefit fund / societies.
9. The company did not deal or trade in shares, securities, debentures or other investments during the financial year.
10. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial Institutions.
11. The Company has not taken any term loans during the year.
12. The Company has not raised any funds on short term basis during the year.
13. The Company has not made any preferential allotment of shares to parties or companies covered under section 301 of the Act.
14. The Company has not issued any debentures.
15. The Company has not raised any money through a public issue during the year.
16. Based upon the audit procedures performed and the information and explanation given by the management, we report that no fraud on or by the Company has been noticed or reported.
17. In our opinion, the other clauses of the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India are not applicable to the Company for the year.

For and on behalf of  
**Kalyaniwalla & Mistry**  
*Chartered Accountants*

**Viraf R. Mehta**  
Partner  
Membership No: 32083

Place: Mumbai  
Date: 17th April 2006

## Balance Sheet as at March 31, 2006.

	Schedule	As at March 31, 2006 Rupees	As at March 31, 2005 Rupees
<b>SOURCES OF FUNDS :</b>			
<b>Shareholders' Funds :</b>			
Capital	1	500,000	500,000
<b>TOTAL</b>		<b>500,000</b>	<b>500,000</b>
<b>APPLICATION OF FUNDS :</b>			
<b>Current Assets, Loans and Advances</b>			
Cash and Bank Balances	2	486,047	481,047
Loan and Advances	3	-	18,453
		<b>486,047</b>	<b>499,500</b>
<b>Less : Current Liabilities and Provisions</b>			
Current Liabilities	4	39,648	6,528
Provision for Tax	5	-	18,500
		<b>39,648</b>	<b>25,028</b>
Net Current Assets		<b>446,399</b>	<b>474,472</b>
Profit and Loss Account		<b>53,601</b>	<b>25,528</b>
<b>TOTAL</b>		<b>500,000</b>	<b>500,000</b>

Notes to Accounts

6

The Schedules referred to above form an integral part of the Balance Sheet

As per our Report of even date

For and on behalf of the Board

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

**Pradyumna R. Naware**  
Director

**Balan Wasudeo**  
Director

**Viraf R. Mehta**  
Partner

Mumbai , April 17, 2006

## Profit and Loss Account for the year ended March 31, 2006.

	Schedule	Year Ended March 31, 2006 Rupees	Year Ended March 31, 2005 Rupees
<b>INCOME :</b>			
		-	-
		-	-
<b>EXPENDITURE :</b>			
Audit Fees		1,684	1,653
Bank Charges		26,436	-
Miscellaneous Expenses		-	1,080
		<b>28,120</b>	<b>2,733</b>
Loss before tax		<b>28,120</b>	<b>2,733</b>
Excess provision for taxation written back		(47)	-
Loss for the year		<b>28,073</b>	<b>2,733</b>
Balance brought forward		<b>25,528</b>	<b>22,795</b>
Balance carried forward		<b>53,601</b>	<b>25,528</b>
Earning per share		<b>(0.56)</b>	<b>(0.05)</b>

Notes to Accounts

6

The Schedules referred to above form an integral part of the Profit and Loss Account

As per our Report attached hereto

For and on behalf of the Board

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

**Pradyumna R. Naware**  
Director

**Balan Wasudeo**  
Director

**Viraf R. Mehta**  
Partner

Mumbai , April 17, 2006

**Schedules Annexed to and forming part of the  
Balance Sheet as at March 31, 2006**

**SCHEDULE "1":  
SHARE CAPITAL :**

AUTHORISED :  
10,00,000 (previous year 50,000)  
Equity Shares of Rs. 10 each

ISSUED, SUBSCRIBED & PAID UP :  
50,000 Equity Shares of Rs. 10 each  
fully paid up

As at March 31, 2006 Rupees	As at March 31, 2005 Rupees
<b>10,00,000</b>	500,000
<b>500,000</b>	500,000
<b>500,000</b>	500,000

**Note :** The entire share capital is held by The Great Eastern Shipping Co. Ltd., the holding company.

**SCHEDULE "2"  
CASH AND BANK BALANCES :**

Bank balance in  
- current account

<b>486,047</b>	481,047
<b>486,047</b>	481,047

**SCHEDULE "3"  
LOAN AND ADVANCES :**

(Unsecured -considered good  
unless otherwise stated)  
Advance tax & taxes  
deducted at source

-	18,453
-	18,453

**SCHEDULE "4"  
CURRENT LIABILITIES :**

Sundry Creditors  
(including Rs. 37,964/- due  
to the holding company)

<b>39,648</b>	6,528
<b>39,648</b>	6,528

**SCHEDULE "5"  
PROVISIONS :**

Provision for Taxation

-	18,500
-	18,500

**SCHEDULE "6"**

**NOTES TO ACCOUNTS**

**1. Contingent Liabilities :**

Guarantees given by bank in respect of a bid for tender -  
Rs.54,00,000/- (Previous Year Rs."NIL")

**2. Significant Accounting Policies :**

- (a) Accounting Convention :  
(i) The financial statements are prepared under the historical cost convention, on an accrual basis in accordance with Generally Accepted Accounting Principles in India and the Accounting Standards issued by the Institute of Chartered Accountants of India.
- (b) Provision for taxation :  
(i) Provision for current income tax is made on the basis of the assessable income under the Income-tax Act, 1961.  
(ii) The deferred income tax on account of timing differences between taxable income and accounting income for the year is accounted for by applying the tax rates and laws, enacted or substantially enacted as of the balance sheet date.

**3. Income Taxes :**

The realisation of the deferred tax assets is dependent on the generation of sufficient future taxable income during the periods in which the timing differences are recovered or settled. In the absence of virtual certainty that sufficient future taxable income will be available against which the net deferred tax assets can be realised on a prudent and conservative basis the same has not been recognised in the accounts.

**4. Earning per share :**

	As at March 31, 2006 Rupees	As at March 31, 2005 Rupees
Net Profit / (Loss) after tax	<b>(28,073)</b>	(2,733)
No. of Equity shares		
At the commencement of the year	<b>50,000</b>	50,000
Issued during the year	-	-
At the end of the year	<b>50,000</b>	50,000
Weighted average no. of equity shares outstanding during the year	<b>50,000</b>	50,000
Basic & diluted Earning per share (Face value Rs. 10)	<b>(0.56)</b>	(0.05)

**5. Related party disclosure :**

- i) List of the related party  
(a) Holding Company  
The Great Eastern Shipping Co. Ltd.
- ii) Transaction with related party  
Outstanding balances payable to Holding Company

As at March 31, 2006 Rupees	As at March 31, 2005 Rupees
<b>37,964</b>	4,875

**6.** Previous Year figures have been regrouped wherever necessary.

**7.** Additional Information pursuant to the provisions of Paragraphs 4C and 4D of Schedule VI to the Companies Act, 1956, to the extent not applicable are not given.

**Additional Information as required under Part IV of Schedule VI to the Companies Act, 1956**

**Cash Flow Statement for the year ended March 31, 2006**

**Balance Sheet Abstract and Company's General Business Profile :**

**I. Registration Details :**

Registration No.	136326
State Code	11
Balance Sheet Date	31-03-2006

**II. Capital Raised during the year :**

Public Issue	NIL
Rights Issue	NIL
Bonus Issue	NIL
Private Placement	NIL

**III. Position of Mobilisation and Deployment of Funds:**

	Amount (Rupees)
Total Liabilities	539,648
Total Assets	539,648

**Sources of Funds :**

Paid-up Capital	500,000
Reserves & Surplus	NIL
Secured Loans	NIL
Unsecured Loans	NIL

**Application of Funds :**

Net Fixed Assets	NIL
Investments	NIL
Net Current Assets	446,399
Miscellaneous Expenditure	NIL
Accumulated Losses	53,601

**IV. Performance of Company :**

	Amount (Rupees)
Turnover	NIL
Total Expenditure	28,120
Loss Before Tax	28,120
Loss After Tax	28,073
Earnings Per Share	(0.56)
Dividend Rate (%)	NIL

**V. Generic Names of Three Principal Products/Services of Company (as per monetary terms)**

Description	Item Code No.
Shipping	N.A.
Offshore	N.A.

**A. Cash Flow From Operating Activities**

Net Loss for the year	(28,073)	(2,733)
Operating Loss before Working Capital Changes	(28,073)	(2,733)
Adjustments for :		
Trade payables	33,073	(2,733)
Net Cash Flow from Operating Activities	5,000	-

**B. Cash Flow from Investing Activities**

	-	-
--	---	---

**C. Cash Flow from Financing Activities**

Net Increase in Cash and Cash Equivalents	5,000	-
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Cash and Cash Equivalents at the beginning of the year	481,047	481,047
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Cash and Cash Equivalents at the end of the year	486,047	481,047
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As per our Report attached hereto For and on behalf of the Board

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

**Pradyumna R. Naware**  
Director

**Viraf R. Mehta**  
Partner

**Balan Wasudeo**  
Director

Mumbai , April 17, 2006

**ROUTES TRAVEL LIMITED**  
(formerly P&O Travel India Ltd.)  
A Subsidiary Company

**DIRECTORS**

T. Radhakrishna  
Ravi K. Sheth  
Pradyumna R. Naware  
Balan Wasudeo

**COMPANY SECRETARY**

Ms. Seema Nagpal

**REGISTERED OFFICE**

304, Acme Plaza  
Andheri Kurla Road  
Andheri (East)  
Mumbai - 400 059

**REGISTERED NUMBER**

11- 82460

**AUDITORS**

Kalyaniwalla & Mistry  
Kalpataru Heritage  
127, Mahatma Gandhi Road  
Mumbai - 400 023



## Directors's Report to the Shareholders for the year ended March 31, 2006

### Dear Members,

Your Directors' are happy to present their 12th Annual Report on the events, performance and Audited Accounts for the year ended March 31, 2006.

### Financial Performance

During the year under review your Company earned operating profit of Rs. 45.52 lacs but has incurred a net loss of Rs.37.09 lacs which was mainly due to certain extraordinary expenses like change of name, new brand advertising, increased interest costs and certain provisioning undertaken during the year. Your Company expects that in the coming financial year it will explore and generate new clientele and businesses to maximise its profitability.

Summary of the Financial Performance and the appropriations are as under:

	Amount (Rs. in Lacs)
Current Year's Operating Profit	45.52
Less: Provision for doubtful debts	(45.38)
Less: Bad debts written off	(22.80) (68.18)
Less: Deferred tax provision	(8.34)
Less: Fringe Benefit Tax	(6.09)
Net Loss as per Profit and Loss Account	(37.09)
Add: Balance brought from previous year	47.38
Balance carried forward	10.29

### Change of Name

Consequent upon transfer of P & O Cruises B.V. shareholding in the Company, your Company has changed its name from P&O Travel India Ltd. to Routes Travel Limited with effect from July 19, 2005. After the change of name your Company has stopped using P & O brand name and is in the process of creating its own brand. The name change has helped the Company to identify its strengths, which have reflected in the continued confidence posed in the Company by the customers including P&O Cruises manning division Mumbai. In addition P&O U.K. have offered to the Company further two luxury liners visit to Mumbai in 2007.

### Bombay Operation

The branch team showed exemplary capability and co-operation in the face of difficult market conditions and we hope to see steady growth in the current financial year, which will be reflected in a few new customer orders that are in the final stages of negotiation.

### Bangalore Operation

The branch has done exceedingly well despite losing a major account.

The branch is constantly focusing on business travel, cargo, money changers and leisure, and it hopes to grow further in the new financial year.

### Delhi / Gurgaon Operation

The operations are faced with higher cost of credit to customers, overheads in the backdrop of reduced airfares. Measures will be taken to review the profitability of contracts and to cut costs.

### Business Trends

With the advent of low cost carriers and airfares dropping substantially the Company is still able to sustain because of better margins in money changers, travel insurance, cargo, domestic and international leisure holidays business. The Company is negotiating to handle more passenger liners touching the Indian shores.

### Internal Auditors

During the year under review M/s. M. P. Chitale and Co. were appointed as Internal Auditors of your Company.

### Employees

There are no employee whose remuneration is in excess of the limits specified under section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

During the last financial year the travel trade in general faced with acute shortage of quality staff and your Company has also suffered with this situation. The flight of human resources towards the Business Process Outsourcing activity has drained the sources of manning of travel trade in general across the country.

The Company hopes that the path of rationalization and restructuring coupled with aggressive marketing and sustained good service quality will see your Company towards the new Routes to real prosperity and greater value to shareholders.

### DIRECTORS

In accordance with Section 255 and 256 of the Companies Act, 1956, Mr. P. R. Naware is liable to retire by rotation and being eligible, offers himself for reappointment.

During the year under review Mr. Partha Basu has resigned from the post of Executive Chairman cum Whole Time Director of the Company on 07th June, 2005.

### AUDITORS

The Statutory Auditors, Kalyaniwalla & Mistry, Chartered Accountants retire at the conclusion of the twelfth Annual General Meeting and being eligible, offer themselves for reappointment for the financial year 2006-2007. They have confirmed their eligibility under Section 224(1&B) of the Companies Act, 1956.

### AUDITORS REPORT

The comments of the Statutory Auditors read with the respective notes to the Accounts, are self-explanatory and are being acted upon, as required.



## DIRECTORS' RESPONSIBILITY STATEMENT

In terms of Section 217 (2AA) of the Companies Act, 1956, the Directors would wish to state:

- i. that in the preparation of the Annual Accounts for the year ended March 31, 2006, the applicable accounting standards have been followed;
- ii. that the Directors have selected such accounting practices and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year March 31, 2006 and of the Loss of the Company for the year under review;
- iii. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. that the Directors have prepared the Annual Accounts on a going concern basis.

## CORPORATE GOVERNANCE

It is a matter of pleasure to inform you all that in principle your Company has accepted the recommendations of various Committees on Corporate Governance. Your Company is

committed to promote and raise the standard of Corporate Governance at all levels in each segments. In compliance with the same, your Company has taken all necessary steps to impart the concept of Corporate Governance in your Company. We will provide our best efforts to run, control and manage your Company professionally and impart standard Corporate Governance and its policies.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE

The Company is not required to disclose information on Energy Conservation and Technology Absorption.

Foreign Exchange earned and spent during the year ended 31st March 2006 was INR 12,974,479 (INR 16,093,871 in 2005) and INR 40,744 (INR 69,763 in 2005) respectively.

## APPRECIATION

Your Directors record their appreciation for the support received from its members, employees, customers, bankers and statutory authorities in furthering your Company's business.

For and on behalf of the Board

Chairman

Mumbai, 28 April, 2006

## Report of the Auditors to the Members of Routes Travel Limited (formerly P&O Travel India Limited)

- 1) We have audited the attached Balance Sheet of Routes Travel Limited as at March 31, 2006 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2) We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3) As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government in terms of section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4) Further to our comments in the Annexure referred to in paragraph (3) above; we report that
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
  - e) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2006;
    - ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5) On the basis of written representations received from the directors of the Company as on March 31, 2006, and taken on record by the Board of Directors, we report that none of the directors of the Company is disqualified as on March 31, 2006, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

Viraf R. Mehta  
Partner  
Membership No: 32083

Place: Mumbai  
Dated: May 4, 2006

## Annexure to the Auditor's Report

Referred to in Paragraph 3 of our report of even date on the accounts of Routes Travel Limited for the year ended March 31, 2006:

1. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.  
(b) The fixed assets have been physically verified by the management at periodic intervals. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.  
(c) In our opinion, a substantial part of the fixed assets has not been disposed off by the Company during the year.
2. (a) The Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.  
(b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
3. In our opinion and according to the information and explanations given to us, there are adequate internal control procedure commensurate with the size of the Company and the nature of its business for the purchase of fixed assets and for the sale of services. In our opinion and according to the information and explanations given to us, there is no continuing failure to correct major weaknesses in the internal control system.
4. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.  
(b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
5. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of sections 58A, 58AA or any other relevant provisions of the Act.
6. In our opinion, the Company has an internal audit system which is commensurate with the size and nature of its business.
7. (a) According to the information and explanations given to us and the records examined by us, the Company is generally regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income tax, sales tax, wealth tax, service tax, customs duty, excise duty, cess, and other statutory dues with the appropriate authorities.  
(b) According to the information and explanation given to us and the records examined by us, there are no dues of sales tax, income tax, wealth tax, service tax, custom duty, excise duty or cess outstanding on account of any dispute.
8. The Company has no accumulated losses at the end of the financial year. The Company has incurred a cash loss in the current financial year but not in the immediately preceding financial year.
9. According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
10. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
11. In our opinion and according to the information and explanation given to us, the nature of the activities of the Company does not attract any special statute applicable to chit fund and nidhi/ mutual benefit fund societies.
12. The Company has not dealt or traded in shares, securities, debentures or other investments during the financial year.
13. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
14. According to the information and explanations given to us and the records examined by us, the term loans have been applied for the purpose for which the loans were obtained.
15. The Company has not utilised any funds raised on short term basis for long terms investments.
16. The Company has not made any preferential allotment of shares to parties or companies covered under section 301 of the Act.
17. According to the information and explanations given to us and the records examined by us, no debentures have been issued by the Company.
18. The Company has not raised any money through a public issue during the year.
19. Based upon the audit procedures performed and the information and explanation given by the management, we report that no fraud on or by the Company has been noticed or reported during the year.
20. The other clauses of the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India are not applicable to the Company for the current year.

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

Viraf R. Mehta  
Partner  
Membership No: 32083  
Place: Mumbai  
Dated: May 4, 2006

# Balance Sheet as at March 31, 2006

	Schedule	As at March 31, 2006 Rupees	As at March 31, 2005 Rupees
<b>SOURCES OF FUNDS</b>			
Shareholders' Funds			
Capital	1	35,000,000	35,000,000
Reserves and surplus	2	1,981,667	5,691,431
		<u>36,981,667</u>	<u>40,691,431</u>
Loan Funds			
Secured loans	3	75,430,210	48,470,304
<b>TOTAL</b>		<u>112,411,877</u>	<u>89,161,735</u>
<b>APPLICATION OF FUNDS</b>			
Fixed Assets			
Gross block	4	16,082,824	17,594,438
Less: Depreciation		11,472,947	12,651,847
Net block		<u>4,609,877</u>	<u>4,942,591</u>
Deferred Tax Asset		1,511,323	2,346,126
Current Assets, Loans and Advances:			
Sundry debtors	5	114,254,128	104,831,442
Cash and bank balances	6	36,923,577	27,000,347
Loans and advances	7	15,711,818	12,575,475
		<u>166,889,523</u>	<u>144,407,264</u>
Less: Current Liabilities and Provisions:			
Current liabilities	8	57,126,378	54,330,133
Provisions	9	3,472,468	8,204,113
		<u>60,598,846</u>	<u>62,534,246</u>
Net Current Assets		<u>106,290,677</u>	<u>81,873,018</u>
<b>TOTAL</b>		<u>112,411,877</u>	<u>89,161,735</u>

Notes on Accounts 14

The Schedules referred to above form an integral part of the Balance Sheet

As per our report of even date attached.

Signatures to Balance Sheet and Schedules 1 to 9 and 14

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

For and on behalf of the Board

**Viraf R. Mehta**  
Partner

**Balan Wasudeo**  
Director

**T. Radhakrishna**  
Managing Director

**Seema Nagpal**  
Company Secretary

Mumbai, May 4, 2006

# Profit and Loss Account for the year ended March 31, 2006

	Schedule	Year ended March 31, 2006 Rupees	Year ended March 31, 2005 Rupees
<b>INCOME</b>			
Income from Operations	10	48,165,259	53,372,122
Other Income	11	3,071,112	2,790,963
		<u>51,236,371</u>	<u>56,163,085</u>
<b>EXPENDITURE</b>			
Administration and Other Expenses	12	44,442,069	43,176,627
Interest and Finance Charges	13	7,200,691	5,290,668
Depreciation		1,859,302	2,118,010
		<u>53,502,062</u>	<u>50,585,305</u>
(Loss) / Profit before taxation		(2,265,691)	5,577,780
Provision for taxation		—	2,500,000
- Current		(834,803)	(494,956)
- Deferred		(609,270)	—
- Fringe benefit Tax			
(Loss) / Profit for the year after taxation		(3,709,764)	3,572,736
Balance brought forward from previous year		4,738,739	1,166,003
Balance carried forward		<u>1,028,975</u>	<u>4,738,739</u>
<b>Basic earnings per share</b>		<b>(1.06)</b>	<b>1.02</b>

Notes on Accounts 14

The Schedules referred to above form an integral part of the Profit and Loss Account

As per our report of even date attached.

Signatures to Profit and Loss Account and Schedules 10 to 14

For and on behalf of  
**Kalyaniwalla & Mistry**  
Chartered Accountants

For and on behalf of the Board

**Viraf R. Mehta**  
Partner

**Balan Wasudeo**  
Director

**T. Radhakrishna**  
Managing Director

**Seema Nagpal**  
Company Secretary

Mumbai, May 4, 2006

## Schedules Annexed to and forming part of Accounts for the year ended March 31, 2006

	As At 31.3.2006 Rupees	As At 31.3.2005 Rupees		As At 31.3.2006 Rupees	As At 31.3.2005 Rupees
<b>SCHEDULE "1"</b>			<b>SCHEDULE "2"</b>		
<b>SHARE CAPITAL</b>			<b>RESERVES AND SURPLUS</b>		
AUTHORISED			Reserve under section 80HHD		
3,500,000 Equity shares of			of the Income Tax Act, 1961		
Rs.10 each	35,000,000	35,000,000	Balance as per last balance sheet	210,000	210,000
			General reserve		
ISSUED, SUBSCRIBED			Balance as per last balance sheet	742,692	742,692
AND PAID UP			Profit and loss account	1,028,975	4,738,739
3,500,000 Equity shares of	35,000,000	35,000,000		1,981,667	5,691,431
Rs. 10 each fully paid up	35,000,000	35,000,000			
			<b>SCHEDULE "3"</b>		
			<b>SECURED LOANS</b>		
			Bank overdraft	75,430,210	33,470,304
			Short term loan from bank	—	15,000,000
			(Secured by hypothecation of		
			book debts and pledge of deposit		
			receipts with the bank)		
				75,430,210	48,470,304

Of the above, 2,227,350 shares are held by The Great Eastern Shipping Company Limited, the holding company.

## SCHEDULE "4"

### FIXED ASSETS

PARTICULARS	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As At 01.04.2005	Additions	Sales / adjustments	As At 31.03.2006	Upto 01.04.2005	For the year	On sales / adjustments	Upto 31.03.2006	As At 31.03.2006	As At 31.03.2005
Leasehold Improvements	1,655,845	—	—	1,655,845	1,028,073	265,041	—	1,293,114	362,731	627,772
Computers	3,904,805	57,717	—	3,962,522	2,850,394	324,778	—	3,175,172	787,350	1,054,411
Furniture and Fixture	3,200,574	45,000	39,000	3,206,574	2,267,891	283,941	19,077	2,532,755	673,819	932,683
Office Equipments	3,518,296	31,950	—	3,550,246	3,148,681	174,957	—	3,323,638	226,608	369,615
Motor Vehicles	3,669,324	—	3,107,578	561,746	2,872,699	286,007	2,596,960	561,746	—	796,625
<i>Intangible Assets</i>										
Computer Software	190,000	35,000	—	225,000	138,399	17,148	—	155,547	69,453	51,601
<i>Assets acquired under hire purchase agreements</i>										
Motor Vehicles	1,455,594	2,335,297	870,000	2,920,891	345,710	507,430	422,165	430,975	2,489,916	1,109,884
<b>TOTAL</b>	<b>17,594,438</b>	<b>2,504,964</b>	<b>4,016,578</b>	<b>16,082,824</b>	<b>12,651,847</b>	<b>1,859,302</b>	<b>3,038,202</b>	<b>11,472,947</b>	<b>4,609,877</b>	<b>4,942,591</b>
<i>Previous Year Total</i>	<i>18,519,318</i>	<i>784,691</i>	<i>1,709,571</i>	<i>17,594,438</i>	<i>11,941,628</i>	<i>2,117,999</i>	<i>1,407,780</i>	<i>12,651,847</i>	<i>4,942,591</i>	<i>—</i>

## Schedules Annexed to and forming part of Accounts for the year ended March 31, 2006

	As At 31.3.2006 Rupees	As At 31.3.2005 Rupees		As At 31.3.2006 Rupees	As At 31.3.2005 Rupees
<b>SCHEDULE "5"</b>			<b>SCHEDULE "9"</b>		
<b>SUNDRY DEBTORS</b>			<b>PROVISIONS</b>		
(Unsecured - considered good, unless otherwise stated)			Provision for gratuity	—	1,900,000
Debts outstanding for a period exceeding six months			Provision for retirement leave encashment benefit	972,468	1,604,113
- Considered good	5,026,949	2,015,582	Provision for taxation	2,500,000	4,700,000
- Considered doubtful	7,256,693	2,933,703		<u>3,472,468</u>	<u>8,204,113</u>
	<u>12,283,642</u>	<u>4,949,285</u>			
Other debts	109,227,179	102,815,860			
	<u>121,510,821</u>	<u>107,765,145</u>			
Less : Provision for doubtful debts	7,256,693	2,933,703			
	<u>114,254,128</u>	<u>104,831,442</u>			
			<b>SCHEDULE "10"</b>		
<b>SCHEDULE "6"</b>			<b>INCOME FROM OPERATIONS</b>		
<b>CASH &amp; BANK BALANCES</b>			Commission Income		
Cash and cheques in hand	856,740	1,957,138	- International air passages	34,463,444	38,800,005
Balances with scheduled banks			- Domestic air passages	10,801,604	14,147,873
- in current accounts	12,739,906	8,434,482	- Freight	2,519,098	2,538,879
- in deposit accounts	23,326,931	16,608,727	- Cruises	21,924	5,095,862
	<u>36,923,577</u>	<u>27,000,347</u>	Income from tours and conferences	6,468,483	7,203,229
			Service charges	2,906,242	2,625,290
<b>SCHEDULE "7"</b>			Income from foreign exchange dealing	3,741,732	3,479,309
<b>LOANS AND ADVANCES</b>			Handling charges (Net)	(12,757,268)	(20,518,325)
(Unsecured - considered good, unless otherwise stated)				<u>48,165,259</u>	<u>53,372,122</u>
Advances recoverable in cash or in kind or for value to be received	1,620,543	2,616,438			
Advance tax and taxes deducted at source	12,272,605	7,978,041			
Deposits	1,818,670	1,980,996			
(Net of deposit considered doubtful Rs.3,47,200, previous year Rs. 3,47,200)					
	<u>15,711,818</u>	<u>12,575,475</u>	<b>SCHEDULE "11"</b>		
			<b>OTHER INCOME</b>		
<b>SCHEDULE "8"</b>			Gain on foreign currency transactions	2,243	236,872
<b>CURRENT LIABILITIES</b>			Interest on deposits (gross) *	1,023,449	583,791
Sundry creditors	49,734,269	47,085,482	Interest on IT refund	134,347	27,757
Hire purchase creditors			Claims received	—	519,734
(net of unmatured finance charges Rs.155,189, previous year Rs. 67,520)	1,211,331	731,660	Profit on assets sold or discarded	709,125	152,216
Advances received from customers	3,767,199	5,475,796	Miscellaneous income	1,201,948	1,270,593
Other liabilities	2,413,579	1,037,195		<u>3,071,112</u>	<u>2,790,963</u>
	<u>57,126,378</u>	<u>54,330,133</u>	* Tax deducted at source	165,376	50,781

## Schedules Annexed to and forming part of Accounts for the year ended March 31, 2006

### SCHEDULE "12" ADMINISTRATION AND OTHER EXPENSES

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Salaries and wages	20,029,411	22,654,846
Contribution to provident / other funds	1,283,513	1,288,005
Staff welfare expenses	684,941	700,084
Rent	2,299,144	2,803,198
Rates and taxes	315,851	303,373
Insurance charges	774,078	531,889
Electricity, water and gas	525,615	606,025
Travelling and conveyance	2,641,359	2,476,899
Commission paid	—	2,171,435
Repairs and maintenance - equipments and others	1,680,499	2,779,991
Communication expenses	2,459,667	2,926,453
Legal & Professional fees	1,192,394	496,603
Printing and stationery	749,299	757,734
Brokerage	—	54,000
Auditors' remuneration	533,140	325,500
Entertainment	146,638	491,634
Advertisement, publicity and sales promotion	1,048,402	215,185
Investments written off	—	1,000
Miscellaneous expenses	1,260,489	867,434
Provision for bad and doubtful debts / advances	4,537,576	498,224
Bad debts written off	2,280,053	227,115
	<b>44,442,069</b>	<b>43,176,627</b>

### SCHEDULE "13" INTEREST AND OTHER FINANCE EXPENSES

Interest on bank overdraft	5,529,571	2,009,983
Interest on short term loan from bank	727,400	1,892,163
Hire purchase finance charges	85,547	95,979
Bank charges	858,173	1,292,543
	<b>7,200,691</b>	<b>5,290,668</b>

### SCHEDULE "14" NOTES ON ACCOUNTS

#### 1. Significant Accounting Policies:

a) Accounting Convention:  
The Financial Statements have been prepared under the historical cost convention, on accrual basis in accordance with the Generally Accepted Accounting Principles in India and the Accounting Standards issued by the Institute of Chartered Accountants of India.

b) Fixed Assets:  
Fixed assets are stated at cost of acquisition less accumulated depreciation. Cost includes taxes and incidental expenses related to acquisition and installation. Assets acquired under hire purchase arrangements are capitalised at their cash values and finance charges are charged to revenue on accrual.

c) Income Recognition:  
Commission income is recognised on issuance of tickets. Income from tours and conferences is recognised on completion of the tour/conference.

d) Retirement Benefits:  
Liability is provided for retirement benefits of gratuity and leave encashment in respect of all eligible employees of the Company evaluated at the year end on the basis of actuarial valuations. The liability for gratuity is funded with the Life Insurance Corporation of India under the Employee's group gratuity scheme.

e) Depreciation:  
Depreciation is provided on the "Straight Line Method", pro-rata to the period of use, over the estimated useful life of the asset. The useful life of the asset has been estimated as under:

<i>Asset</i>	<i>Estimated useful life</i>
Leasehold improvements	6 years
Furniture & fixtures, computers and office equipment	6 years
Motor vehicles	5 years

Computer Software is considered as an intangible asset and is amortised over its useful life of six years.

f) Foreign Currency Transactions:  
Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Gains or losses on realisation are recognised in the Profit and Loss Account. Foreign currency monetary items outstanding at the year-end are translated at the year end closing rates.

g) Provision for Taxation:  
Current tax is the amount of tax payable on taxable income for the year determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is recognised on timing differences, being the differences between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. In case of unabsorbed depreciation and carried forward losses, deferred tax assets are recognised and carried forward only to the extent there is virtual certainty and in other cases subject to the consideration of prudence only to the extent that there is reasonable certainty



that sufficient future taxable income will be available against which such deferred tax assets can be realised. The tax effect is calculated on the accumulated timing differences at the year end and based on the tax rates and laws enacted or substantially enacted on the balance sheet date.

## 2. Contingent liabilities:

	As At 31.3.2006 Rupees	As At 31.3.2005 Rupees
Guarantees issued by the bank on behalf of the Company	5,344,250	25,085,000
Claims against the Company not acknowledged as debt	723,270	723,270
	<b>6,067,520</b>	<b>25,808,270</b>

3. The balances of debtors and creditors are subject to confirmation.

## 4. Current liabilities:

There are no parties within the definition of Small Scale Industrial Undertakings to whom the Company owes any dues. The auditors have accepted the representation of the management in this matter in the absence of database identifying the creditors which are small scale industrial undertakings.

## 5. Auditors' Remuneration:

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Audit fees	300,000	200,000
Tax audit fees	75,000	50,000
Income-tax matters	50,000	20,000
Certification and Consultancy Services	50,000	30,000
Service tax on above	58,140	25,500
	<b>533,140</b>	<b>325,500</b>

## 6. Managerial Remuneration:

Remuneration to Executive Chairman and Managing Director

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Salaries and other allowances	2,028,552	2,717,801
Contribution to provident fund	127,488	169,773
Perquisites	207,776	307,213
	<b>2,363,816</b>	<b>3,194,787</b>

In addition to the above, the Company contributes to Life Insurance Corporation of India for gratuity payments to be made to the Executive Chairman and Managing Director. The remuneration to the Executive Chairman is for the period April 1, 2005 to July 7, 2005 and is thus not comparable to the previous year.

## 7. Leases:

### (a) Operating Leases

	As At 31.3.2006 Rupees	As At 31.3.2005 Rupees
Not later than one year	1,713,800	2,398,824
Later than one year and not later than five years	580,800	6,064,544
Later than five years	—	1,405,536
	<b>2,294,600</b>	<b>9,868,904</b>

Lease payments recognised in the statement of profit and loss for the period is Rs. 2,204,104 (previous year Rs.2,803,198).

### (b) Finance Leases

The Company has acquired vehicles under Finance Lease. Liability for minimum lease payment is secured by hypothecation of the vehicles acquired under the lease. The minimum lease payments outstanding as on March 31, 2006, in respect of vehicles acquired under lease are as under:

	Total minimum lease payments outstanding as at 31.3.2006 Rupees	Un-matured Interest Rupees
Not later than one year	735,089	97,470
Later than one year and not later than five years	988,238	57,720

## 8. Earnings Per Share:

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Net profit after tax	(3,709,764)	3,572,736
Number of equity shares As at commencement of the year	3,500,000	3,500,000
Issued during the year	—	—
Weighted average number of equity shares during the year	3,500,000	3,500,000
Basic and diluted earnings per share (face value Rs. 10)	(1.06)	1.02

## 9. Segment Reporting:

The Company's main business is to provide travel-related services to its clients. All other activities of the Company revolve around the main business. As such, there are no separate reportable segments, as per the Accounting Standard (AS) 17 on 'Segment Reporting', issued by the Institute of Chartered Accountants of India.

## 10. Expenditure in Foreign Currency

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Foreign travel	85,618	28,488
Subscription and membership fees	103,307	41,275
	<b>40,744</b>	<b>69,763</b>



## 11. Earnings In Foreign Exchange

	Year ended 31.3.2006 Rupees	Year ended 31.3.2005 Rupees
Tours and passages	12,971,479	16,093,871

## 12. Deferred Tax:

The break-up of deferred tax asset is as under

	As At 31.3.2006 Rupees	As At 31.3.2005 Rupees
Difference between book and tax depreciation	1,183,990	1,247,953
Provision for doubtful debts	—	391,731
Provision for retirement benefits	327,333	568,358
Bonus incurred not paid	—	138,083
	1,511,323	2,346,125

## 13. Related Party Disclosures:

### i. List of Related Parties:

- Holding Company:  
The Great Eastern Shipping Company Limited
- Key Management Personnel  
Mr. T. Radhakrishna, Managing Director
- Relatives of Key Management Personnel  
Shubha Radhakrishna, wife of Managing Director  
T. Sriram, brother of Managing Director,  
T. Rahul, son of Managing Director, T. Ramitha,  
daughter of Managing Director

### ii. Transactions with Related Parties

	Sale of tickets & Other Services	Remune- ration	Out- standing Balance
	Year ended 31.3.2006 Rupees	Year ended 31.3.2006 Rupees	As at 31.3.2006 Rupees
Holding Company	117,779,383	—	4,305,576
Key Management Personnel	21,708	2,363,816	—
Relatives of Key Management Personnel	151,921	—	—

## 14. Other information pursuant to para 4 of Part II Schedule VI to the Companies Act, 1956 is not applicable and hence not given.

Previous period figures have been regrouped wherever necessary to confirm to current year.

Additional information pursuant to Part IV of Schedule VI to the Companies Act, 1956

## Balance Sheet Abstract and Company's General Business Profile

### I. Registration details :

Registration No.	82460
State code	11
Balance sheet date	31 March 2006

### II. Capital raised during the year :

	Amount (Rs. in '000)
Public issue	Nil
Rights issue	Nil
Bonus issue	Nil
Private placement	Nil

### III. Position of mobilisation and deployment of funds :

	Amount (Rs. in '000)
Total liabilities	112,412
Total assets	112,412
Source of funds	
Paid up capital	35,000
Reserves and surplus	1,982
Secured loans	75,430
Unsecured loans	Nil
Application of Funds	
Net fixed assets	4,610
Investments	-
Net current assets	106,291
Deferred Taxation (net)	1,511
Miscellaneous expenditure	Nil
Accumulated losses	Nil

### IV. Performance of Company :

	Amount (Rs. in '000)
Turnover	51,236
Total expenditure	53,502
Profit/(loss) before tax	(2,266)
Profit/(loss) after tax	(3,710)
Earning per share (in Rs.)	(1.06)
Dividend %	Nil

### V. Generic names of three principal products/services of Company (As per monetary terms)

Product Description	Item code No.
a) Travel agency	N.A.

# Cash Flow Statement for the year ended March 31, 2006

	Year ended 31.3.06	(Rs. in lakhs) Year ended 31.3.05
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
NET PROFIT BEFORE TAX	(2,265,691)	5,577,780
<b>Adjustments for</b>		
Depreciation	1,859,302	2,118,010
Interest Earned	(1,157,796)	(611,548)
Interest paid	7,200,691	3,998,125
(Profit)/Loss on investments (Net)	-	1,000
(Profit)/Loss on sale of sundry assets	(709,125)	(152,216)
Doubtful debts & advances written off/provided	4,537,576	725,339
<b>Operating profit before working capital changes</b>	<b>9,464,957</b>	<b>11,656,490</b>
<b>Adjustments for</b>		
Trade & Other Receivables	(12,802,040)	(33,334,633)
Inventories	-	-
Trade Payables	(1,935,400)	7,350,884
<b>Cash generated from operations</b>	<b>(5,272,483)</b>	<b>(14,327,259)</b>
Tax Paid	(4,903,834)	(3,347,967)
<b>Net cash flow (used in)/from operating activities</b>	<b>(10,176,317)</b>	<b>(17,675,226)</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase/sale of fixed assets (Net)	(817,464)	(330,695)
Interest received	1,157,796	611,548
<b>Net cash from/(used in) investing activities</b>	<b>340,332</b>	<b>280,853</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Proceeds from long-term borrowings	26,959,906	19,697,084
Interest paid	(7,200,691)	(3,998,125)
<b>Net cash from/(used in) financing activities</b>	<b>19,759,215</b>	<b>15,698,959</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>9,923,230</b>	<b>(1,695,414)</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>27,000,347</b>	<b>28,695,761</b>
<b>Cash and cash equivalents at end of period</b>	<b>36,923,577</b>	<b>27,000,347</b>

Note :

- To finance working capital requirements, the Company's bankers have sanctioned a total fund based limit of Rs. 705 Lakh. Out of this, limits utilised as of March 31, 2006 is Rs. 559 Lakh.
- The figures of the previous year have been regrouped wherever necessary.

As per out Report attached

Signatures to Cash Flow Statement

For and on behalf of  
KALYANIWALLA & MISTRY  
Chartered Accounts  
**Viraf R. Mehta**  
Partner

For and on behalf of the Board

**Balan Wasudeo**  
Director

**T. Radhakrishna**  
Managing Director

Mumbai, May 4 , 2006

**Seema Nagpal**  
Company Secretary

## THE GREAT EASTERN CHARTERING LLC (FZC)

A Subsidiary Company

### DIRECTORS

Tapas Icot  
Vijayakumar Suppiah Pillay  
Michael Brace

### REGISTERED OFFICE

Executive Suite Y2-112  
P.O. Box 9271  
Sharjah  
U.A.E.

### REGISTERED NUMBER

0962

### AUDITORS

M/s. Pannell Kerr Forster  
P.O.Box 13094  
Dubai  
U.A.E.

### BANKERS

ABN AMRO Bank  
Dubai  
U.A.E.

## Report of the Directors for the year ended March 31, 2006

The Directors present their first report with the financial statements of the Company for the period from November 1, 2004 to March 31, 2006.

### FINANCIALS RESULTS

The Company was incorporated on November 1, 2004 as wholly owned subsidiary of The Great Eastern Shipping Co. Ltd. with the main object of inchartering of vessels. The results for the period from the date of incorporation of the Company to March 31, 2006 and the financial position of the Company are as shown in the annexed financial statements. The profit for the year ended March 31, 2006 was USD 497,477.

### BUSINESS

Business activity during the period was mainly focused on inchartering of tankers and commercial operation of such inchartered tonnage. The inchartered tonnage included a few product tankers and one crude double hull Aframax tanker, with such inchartered periods varying from one to three years. Freight derivatives trading activity was commenced from Aug-05 onwards with a view to trade in both dry and wet freight derivatives as also to use them as hedging instruments.

### DIVIDEND

No dividend was recommended for the year ended March 31, 2006.

### DIRECTORS

During the year under review, Mr. Ashish Sambhus resigned as the Director and Mr. Michael Brace was appointed as the Director of the Company w.e.f. September 27, 2005.

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Board of Directors hereby state that:

1. in the preparation of the annual accounts, the applicable accounting standards had been followed.
2. the Directors had selected accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
3. the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
4. the Directors had prepared the annual accounts on a going concern basis.

### AUDITORS

Pannell Kerr Forster, Chartered Accountants, in Dubai, U.A.E., were appointed as the auditors of the Company for a period from incorporation of the Company to March 31, 2006.

### ON BEHALF OF THE BOARD

### DIRECTOR

Dated: April 18, 2006.

## Auditor's report to the shareholders of The Great Eastern Chartering LLC (FZC)

We have examined the attached balance sheet of The Great Eastern Chartering LLC (FZC) as at 31 March 2006, and also the profit and loss account and the cash flow statement of the Company, for the year ended on the same date and other reconciliations and information (all collectively referred to as the Fit For Consolidation (FFC) Accounts). These FFC Accounts are the responsibility of the Company's management. Our responsibility is to express an opinion on these FFC Accounts based on our audit.

These FFC Accounts have been prepared, on the basis of instructions received in this regard from the directors of the Company solely for use by The Great Eastern Shipping Co. Ltd. in the preparation of its consolidated financial statement in accordance with the requirements of Accounting Standard 21 'Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India and not to report on The Great Eastern Chartering LLC (FZC) as a separate entity.

As requested by the directors of the Company and solely for your use for expressing an audit opinion on the consolidated financial statements of The Great Eastern Shipping Co. Ltd., we report that the attached FFC accounts are properly derived, in accordance with the instructions referred to above, from the Statutory Accounts of The Great Eastern Chartering LLC (FZC) audited by us for the year ended 31 March 2006.

Dubai  
United Arab Emirates  
18 April 2006

**PANNELL KERR FORSTER**

## Balance Sheet as at March 31, 2006

	Notes	2006 USD	2006 INR	2005 USD	2005 INR
<b>NON-CURRENT ASSETS</b>					
Property, plant and equipment	3	283	12,628	—	—
<b>CURRENT ASSETS</b>					
Inventories	4	746,481	33,307,982	—	—
Trade and other receivables	5	2,054,028	91,650,730	1,014,342	44,377,463
Amounts due from a related party	6	5,024	224,171	—	—
Cash and cash equivalents	7	3,506,153	156,444,547	25,562	1,118,337
Other current financial asset	8	150,150	6,699,693	—	—
		<u>6,461,836</u>	<u>288,327,123</u>	<u>1,039,904</u>	<u>45,495,800</u>
<b>TOTAL ASSETS</b>		<u>6,462,119</u>	<u>288,339,751</u>	<u>1,039,904</u>	<u>45,495,800</u>
<b>CURRENT LIABILITIES</b>					
Trade and other payables	9	887,888	39,617,563	2,316	101,325
Amount due to related parties	6	39,166	1,747,587	—	—
		<u>927,054</u>	<u>41,365,150</u>	<u>2,316</u>	<u>101,325</u>
<b>SHAREHOLDERS' FUNDS</b>					
Share capital	10	40,869	1,823,575	40,869	1,788,019
Foreign Currency Translation Reserve		—	—	—	189,059
Retained earnings		1,494,196	66,481,967	996,719	43,606,456
Equity funds		1,535,065	68,494,601	1,037,588	45,394,475
Loan from parent company	11	4,000,000	178,480,000	—	—
		<u>5,535,065</u>	<u>246,974,601</u>	<u>1,037,588</u>	<u>45,394,475</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>6,462,119</u>	<u>288,339,751</u>	<u>1,039,904</u>	<u>45,495,800</u>

The accompanying notes form an integral part of these financial statements. The report of the auditor is set forth on page 1, We confirm that we are responsible for these financial statements, including selecting the accounting policies and making the judgments underlying them. We confirm that we have made available all relevant accounting records and information for their compilation.

Approved by the Directors on 18 April 2006.

For THE GREAT EASTERN CHARTERING LLC (FZC)

Director

## Income Statement for the year ended March 31, 2006

	Notes	2006 (12 months) USD	2006 (12 months) INR	2005 (5 month) USD	2005 (5 months) INR
<b>REVENUE</b>	12	19,329,833	855,151,812	1,005,768	44,002,350
Direct expenses	13	(18,120,215)	(801,638,312)	—	—
<b>GROSS PROFIT</b>		1,209,618	53,513,500	1,005,768	44,002,350
Other operating income (net)	14	75,868	3,356,400	—	—
Depreciation		(44)	(1,963)	—	—
Other operating expenses	15	(669,778)	(29,630,979)	(9,049)	(395,894)
<b>PROFIT FROM OPERATING ACTIVITIES</b>		615,664	27,236,958	996,719	43,606,456
Interest income on bank deposits		15,979	706,911	—	—
Finance costs	16	(134,166)	(5,935,504)	—	—
<b>PROFIT FOR THE YEAR / PERIOD</b>		497,477	22,008,365	996,719	43,606,456

The accompanying notes form an integral part of these financial statements.  
The report of the auditor is set forth on page 1.

## Statement of changes in equity for the year ended March 31, 2006

	Share Capital USD	Share Capital INR	Retained Earnings USD	Retained Earnings INR	Total USD	Total INR
Issue of share capital	40,869	1,823,575	—	—	40,869	1,823,575
Profit for the period	—	—	996,719	44,473,602	996,719	44,473,602
As at 31.3.2005	40,869	1,823,575	996,719	44,473,602	1,037,588	46,297,177
Profit for the year	—	—	497,477	22,008,365	497,477	22,008,365
<b>As at 31.3.2006</b>	<b>40,869</b>	<b>1,823,575</b>	<b>1,494,196</b>	<b>66,481,967</b>	<b>1,535,065</b>	<b>68,305,542</b>

The accompanying notes form an integral part of these financial statements.  
The report of the auditor is set forth on page 1.

## Cash flow statement for the year ended March 31, 2006

	Notes	2006 (12 months) USD	2005 (5 month) USD
<b>Cash flows from operating activities</b>			
Cash used in operations	17	(535.061)	(15.307)
<b>Net cash used in operating activities (A)</b>		(535.061)	(15.307)
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment		(327)	—
Interest received		15.979	—
<b>Net cash from investing activities (B)</b>		15.652	—
<b>Cash flows from financing activities</b>			
Issue of share capital		—	40.869
Loan from parent company		4,000,000	—
<b>Net cash from financing activities (C)</b>		4,000,000	40,869
<b>Net increase in cash and cash equivalents (A+B+C)</b>		3,480,591	25,562
Cash and cash equivalents at beginning of year/period		25,562	—
<b>Cash and cash equivalents at end of year/period</b>	7	<u>3,506,153</u>	<u>25,562</u>

The accompanying notes form an integral part of these financial statements.

The report of the auditor is set forth on page 1.

## Notes to the Financial Statement for the year ended March 31, 2006

### 1 LEGAL STATUS AND BUSINESS ACTIVITY

a) **THE GREAT EASTERN CHARTERING LLC (FZC)** is a limited liability Company incorporated on 1 November 2004 in the Sharjah Airport International Free Zone pursuant to Law No.2 of 1995 of H. H. Sheikh Sultan Bin Mohammed Al Qassimi, Ruler of Sharjah. The registered office is P.O. Box 9271, Sharjah, UAE.

b) The parent company is The Great Eastern Shipping Co. Ltd., India.

c) The Company's principal activity is chartering of ships.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with International Financial Reporting Standards issued or adopted by the International Accounting Standards Board (IASB) and which are effective for accounting periods beginning on or after 1 January 2005. Although, the currency of country of Domicile is UAE Dirhams, these financial statements are presented in US Dollars as most of the Company's transactions are in US Dollars. The significant accounting policies adopted, and that have been consistently applied, are as follows:

#### a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. The cost of furniture, fixtures and office equipment less estimated residual value, where material, is depreciated using the straight-line method over the estimated useful lives of three years.

An assessment of residual values is undertaken at each balance sheet date and, where material, if there is a change in estimate, an appropriate adjustment is made to the depreciation charge.

#### b) Inventories

Bunkers on board at the last completed voyage is considered as the closing inventory and are valued at cost. Cost is arrived at using First-in, First-out (FIFO) method and comprise invoice value plus applicable landing charges.

#### c) Revenue

Revenue represents amount invoiced to customers for charter hire services and voyages completed during the year. Expenses/revenues relating to incomplete voyage is carried forward and income/loss is recognized on completion of voyage.

#### d) Leases

Leases under which substantially all the risks and rewards of ownership of the related asset remain with the lessor are classified as operating leases and the lease payments are



charged to the income statement on a straight-line basis over the year of the lease.

**f) Foreign currency transactions**

Transactions in foreign currencies are translated into US Dollars at the rate of exchange ruling on the date of the transactions.

Monetary assets and liabilities expressed in foreign currencies are translated into US Dollars at the rate of exchange ruling at the balance sheet date.

Gains or losses resulting from foreign currency transactions are taken to the income statement.

**f) Cash and cash equivalents**

Cash and cash equivalents comprise cash, bank current accounts, bank deposits free of encumbrance with a maturity date of three months or less from the date of deposit and highly liquid investments with a maturity date of three months or less from the date of investment.

**g) Derivative financial instruments**

Future contracts under Forward Freight "SWAP" Agreements in which the Company actively trades are classified as held-for-trading and are stated at fair value with reference to quoted market price. Changes in fair values are recognised in the income statement.

**h) Financial instruments**

Financial assets and financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the instrument.

Financial assets are de-recognised when, and only when, the contractual rights to receive cash flows expire or when substantially all the risks and rewards of ownership have been transferred.

Financial liabilities are de-recognised when, and only when, they are extinguished, cancelled or expired.

Current financial assets that have fixed or determinable payments and for which there is no active market, which comprise trade and other receivables and related party receivables are stated at cost or, if the impact is material, at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of, impairment losses. Impairment losses and reversals thereof are recognised in the income statement.

Current financial liabilities, which comprise trade and other payables and related party payables are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

**i) Significant judgments and key assumptions**

The significant judgments made in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are as follows:

*Impairment*

At each balance sheet date, management conducts an assessment of property, plant, equipment and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, a provision is made.

Key assumptions made concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows:

*Carrying values of property, plant and equipment*

Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

*Doubtful debt provisions*

Management regularly undertakes a review of the amounts of receivables owed to the Company either from third parties (refer Note 5) or from related parties (refer Note 6) and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates and assessed creditworthiness of the debtor. Based on the assessment assumptions are made as to the level of provisioning required.

*Impairment*

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

**j) Adoption of revised and new International Financial Reporting Standards**

The adoption of revised International Financial Reporting Standards effective for accounting periods beginning on or after 1 January 2005 has impacted only on presentation and disclosures.

The following International Financial Reporting Standards, amendments thereto and Interpretations that are assessed by management as likely to have an impact on the financial statements, have been issued by the IASB prior to 31 December 2005 but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods, as referred to below. It is anticipated that their adoption in the relevant accounting periods will have an impact only on disclosures within the financial statements:

- \* Amendment to IAS1: Capital Disclosures (1 January 2007)
- \* IFRS7: Financial Instruments: Disclosures (1 January 2007)

### 3. PROPERTY, PLANT AND EQUIPMENT

	Furniture, fixtures and office equipment	
	USD	INR
<b>Net book values</b>		
<b>As at 31.3.2006</b>		
Cost	327	14,591
Accumulated depreciation	(44)	(1,963)
Net book value	283	12,628
Reconciliation of net book values		
As at 1.4.2005	—	—
Additions	327	14,591
Depreciation for the year	(44)	(1,963)
As at 31.3.2006	283	12,628

### 4. INVENTORIES

Bunker inventories

	2006 USD	2006 INR	2005 USD	2005 INR
Bunker inventories	746,481	33,307,982	—	—

### 5. TRADE AND OTHER RECEIVABLES

Trade receivables	1,400,067	62,470,990	1,005,768	44,002,350
Voyages in progress	466,571	20,818,398	—	—
Prepaid charter hire	123,374	5,504,948	—	—
Prepayments	7,622	340,094	7,620	333,375
Advances	55,440	2,473,733	—	—
Deposits	954	42,567	954	41,738
	2,054,028	91,650,730	1,014,342	44,377,463

### 6. RELATED PARTIES

The Company enters into transactions with entities that fall within the definition of a related party as contained in International Accounting Standard 24. The management considers such transactions to be in the normal course of business and at terms which correspond to those on normal arm's length transaction with third parties.

Related parties comprise the parent company, companies under common ownership and/or common management control, shareholders, directors and fellow subsidiaries.

At the balance sheet date, balances with related parties were as follows:

	Parent company USD	Parent company INR	Fellow subsidiaries USD	Fellow subsidiaries INR	Total 2006 USD	Total 2006 INR	Total 2005 USD	Total 2005 INR
Disclosed as amount due from a related party	—	—	5,024	224,171	5,024	224,171	—	—
Disclosed as amount due to related parties	28,496	1,271,492	10,670	476,095	39,116	1,747,587	—	—
Loan from parent company	4,000,000	178,480,000	—	—	4,000,000	178,480,000	—	—

All the balances are unsecured and are expected to be settled in cash. Repayment and other terms are set out in Note 11.

Significant transactions with related parties during the year were as follows:

	2006 (12 months) USD	2006 (12 months) INR	2005 (5 months) USD	2005 (5 months) INR
Bunker costs	335,898	14,860,128	—	—
Interest expenses	134,166	5,935,504	—	—
Reimbursement of expenses	103,853	4,594,457	—	—
Commercial management fees	7,000	309,680	—	—

The Company also receives fund from related parties as working capital facilities at fixed commercial rates of interest.

#### 7. CASH AND CASH EQUIVALENTS

	2006 USD	2006 INR	2005 USD	2005 INR
Bank balances in current accounts	3,506,153	156,444,547	25,562	1,118,337

#### 8. OTHER CURRENT FINANCIAL ASSET

The amount of USD 150,150 represents the amount receivable on derivative financial instruments as at the balance sheet date.

#### 9. TRADE AND OTHER PAYABLE

	2006 USD	2006 INR	2005 USD	2005 INR
Trade payable	726,662	32,423,658	—	—
Other payables	28,425	1,268,324	—	—
Accruals	132,801	5,925,581	2,316	101,325
	<u>887,888</u>	<u>39,617,563</u>	<u>2,316</u>	<u>101,325</u>

#### 10. SHARE CAPITAL

Authorised, issued and paid up:

1,500 shares of AED 100 each  
(translated to US Dollars at  
the fixed exchange rate of  
USD 1 = AED 3.6703)

	2006 USD	2006 INR	2005 USD	2005 INR
	40,869	1,823,575	40,869	1,788,019

#### 11. LOAN FROM PARENT COMPANY

These represent long term loan received from parent company with no fixed repayment schedule. The loan carries interest @ 5%.

#### 12. REVENUE

	2006 (12 months) USD	2006 (12 months) INR	2005 (5 months) USD	2005 (5 months) INR
Freight income	14,947,137	661,261,341	1,005,768	44,002,350
Charter hire income	3,020,381	133,621,655	—	—
Demurrage income	1,362,315	60,268,816	—	—
	<u>19,329,833</u>	<u>855,151,812</u>	<u>1,005,768</u>	<u>44,002,350</u>

#### 13. DIRECT EXPENSES

	2006 (12 months) USD	2006 (12 months) INR	2005 (5 months) USD	2005 (5 months) INR
Charter hire expenses	13,502,016	597,329,188	—	—
Bunker consumed	2,820,658	124,785,910	—	—
Other direct expenses	1,797,541	79,523,214	—	—
	<u>1,8120,215</u>	<u>801,638,312</u>	<u>—</u>	<u>—</u>

	2006 (12 months) USD	2006 (12 months) INR	2005 (5 months) USD	2006 (5 months) INR
<b>14. OTHER OPERATING INCOME (NET)</b>				
Profit on trading of derivative financial instrument	144,511	6,393,166	—	—
Less: Change in fair value held-for-trading contracts	(68,643)	(3,036,766)	—	—
	<u>75,868</u>	<u>3,356,400</u>	<u>—</u>	<u>—</u>
<b>15. OTHER OPERATING EXPENSES</b>				
Rent	8,171	361,485	1,634	71,488
Other expenses	661,607	29,269,494	7,415	324,406
	<u>669,778</u>	<u>29,630,979</u>	<u>9,049</u>	<u>395,894</u>
<b>16. FINANCE COSTS</b>				
On loans from parent company/fellow subsidiary	134,166	5,935,504	—	—
	<u>134,166</u>	<u>5,935,504</u>	<u>—</u>	<u>—</u>
<b>17. CASH USED IN OPERATIONS</b>				
Net profit for the year/period	497,477	22,008,365	996,719	43,606,456
Adjustments for:				
Depreciation of property, plant and equipment	44	1,963	—	—
Interest income	(15,979)	(706,911)	—	—
Operating profit before changes in operating assets and liabilities	481,542	21,303,417	996,719	43,606,456
Increase in inventories	(746,481)	(33,024,319)	—	—
Increase in trade and other receivables	(1,039,686)	(45,995,709)	(1,014,342)	(44,377,462)
Increase in other current financial asset	(150,150)	(6,642,636)	—	—
Increase in trade and other payables	885,572	39,177,705	2,316	101,325
Increase in amounts due from a related party	(5,024)	(222,262)	—	—
Increase in amounts due to related parties	39,166	1,732,704	—	—
Foreign Exchange	—	1,344,864	—	—
	<u>(535,061)</u>	<u>(22,326,236)</u>	<u>(15,307)</u>	<u>669,681</u>

#### 18. FINANCIAL INSTRUMENTS

The management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed.

The primary risks to which the business is exposed comprise credit, currency, liquidity and cash flow interest rate risk.

Credit risk is managed by assessing the creditworthiness of

potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up.

In order to minimize currency risk exposure, the Company normally buy and sell goods and services in US Dollars.

Management continuously monitors its cash flows to

determine its cash requirements in order to manage exposure to liquidity risk.

Exposures to the aforementioned risks are detailed below:

#### Credit risk

Financial assets that potentially expose the Company to concentrations of credit risk comprise principally bank accounts, trade and other receivables and amount due from a related party.

The Company's bank accounts are placed with high credit quality financial institutions.

Amounts due from a related party and trade and other receivables are stated net of the allowance for doubtful recoveries.

At the balance sheet date, 81% of the trade receivables was due from a customer situated in Netherland engaged in shipping activities (previous period 100% of trade receivables was due from a customer situated in Singapore).

#### Interest rate risk

Loan from parent company is subject to fixed interest rates at levels generally obtained in the UAE and therefore exposed to cash flow interest rate risk.

#### Exchange rate risk

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in US Dollars or UAE Dirhams to which the US Dollar is fixed.

#### Fair values

The fair value of a financial instrument is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

### 19. COMPARATIVE FIGURES

The previous period figures were for five months and hence are not comparable with those of the current year.

For THE GREAT EASTERN CHARTERING LLC (FZC)

DIRECTOR

### Cash flow statement for the year ended March 31, 2006

	Notes	2006 (12 months) USD	2006 (12 months) INR	2005 (5 months) USD	2005 (5 months) INR
<b>Cash flows from operating activities</b>					
Cash used in operations	17	(535,061)	(22,326,236)	(15,307)	(669,681)
<b>Net cash used in operating activities (A)</b>		<u>(535,061)</u>	<u>(22,326,236)</u>	<u>(15,307)</u>	<u>(669,681)</u>
<b>Cash flows from investing activities</b>					
Purchase of property, plant and equipment		(327)	(14,466)	—	—
Interest received		15,979	706,911	—	—
<b>Net cash from investing activities (B)</b>		<u>15,652</u>	<u>692,445</u>	<u>—</u>	<u>—</u>
<b>Cash flows from financing activities</b>					
Issue of share capital		—	—	40,869	1,788,019
Loan from parent company		4,000,000	176,960,000	—	—
<b>Net cash from financing activities (C)</b>		<u>4,000,000</u>	<u>176,960,000</u>	<u>40,869</u>	<u>1,788,019</u>
<b>Net increase in cash and cash equivalents (A+B+C)</b>		<u>3,480,591</u>	<u>155,326,209</u>	<u>25,562</u>	<u>1,118,338</u>
Cash and cash equivalents at beginning of year/period		25,562	1,118,338	—	—
<b>Cash and cash equivalents at end of year/period</b>	7	<u>3,506,153</u>	<u>156,444,547</u>	<u>25,562</u>	<u>1,118,338</u>

The accompanying notes form an integral part of these financial statements.

The report of the auditor is set forth on page 1.

ATTENDANCE SLIP

**THE GREAT EASTERN SHIPPING CO. LTD.**

**Registered Office:** Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018.

PLEASE FILL THE ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL  
JOINT SHAREHOLDERS MAY OBTAIN ADDITIONAL SLIP ON REQUEST

DP. ID*	
---------	--

Registered Folio No.	
----------------------	--

Client ID*	
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NAME AND ADDRESS OF THE SHAREHOLDER

No. of Share(s) held :

I hereby record my presence at the 58th Annual General Meeting of the Company held on Monday, December 18, 2006 at 3.00 p.m. at Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai - 400 020.

Signature of the shareholder or proxy .....

\*Applicable for investors holding shares in electronic form.

**PROXY FORM**

----- Tear Here -----

**THE GREAT EASTERN SHIPPING CO. LTD.**

**Registered Office:** Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018.

DP. ID*	
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Registered Folio No.	
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Client ID*	
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I/We .....

of ..... being a member/members of The Great Eastern Shipping Co. Ltd.

hereby appoint .....of

..... or failing him

..... of .....

as my/our proxy to vote for me/us and on my/our behalf at the 58th Annual General Meeting to be held on Monday, December 18, 2006 at 3.00 p.m. or at any adjournments thereof.

Signed this ..... day of ..... 2006

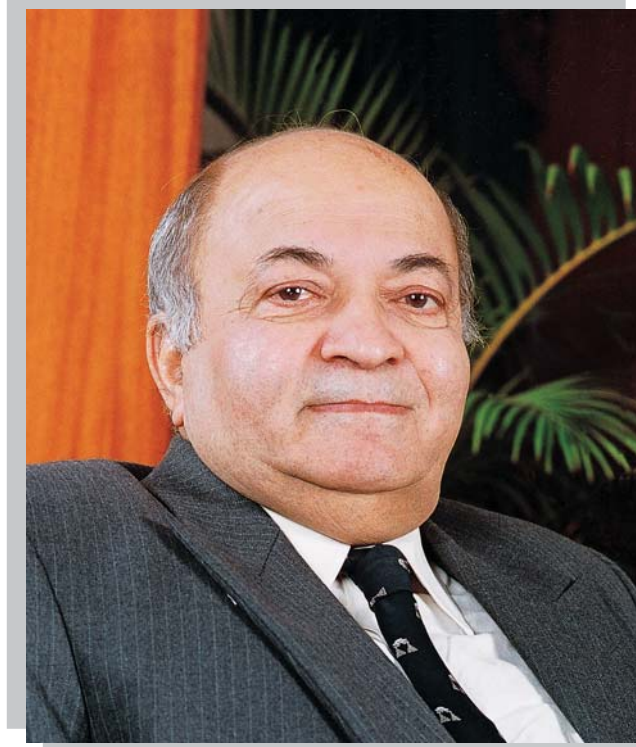
Place : .....

\* Applicable for investors holding shares in electronic form.

Affix  
Revenue  
Stamp

**Note :** This form, in order to be effective, should be duly completed, stamped and signed and must be deposited at the Registered Office of the Company not less than 48 hours before the meeting. The proxy need not be a member of the Company.

## **Late Mr. Sudhir J. Mulji**



(1938 - 2005)

यस्मान्नोद्विजते लोको लोकान्नोद्विजते च यः ।  
हर्षामर्षभयोद्वेगैर्मुक्तो यः स च मे प्रियः ॥

**yasman no 'dvijate loko lokan no 'dvijate ca yah  
harsh\amarsabhayodvegair mukto yah sa ca me priyah**

### **Translation**

He for whom no one is put into difficulty and who is not disturbed by anyone, who is equipoised in happiness and distress, fear and anxiety, is very dear to Me.



# THE GREAT EASTERN SHIPPING COMPANY LIMITED

## Regd. Office

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[www.greatship.com](http://www.greatship.com)