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#### 59th Annual General Meeting

Date : July 26, 2007 Time : 03.00 P.M.
Venue : Chavan Centre, Gen. Jagannath Bhosale Marg, Near Sachivalaya Gymkhana, Mumbai 400 021

# **Board of Directors**

K. M. Sheth Executive Chairman Bharat K. Sheth Deputy Chairman & Managing Director R. N. Sethna Asha V. Sheth Cyrus Guzder Keki Mistry Vineet Nayyar Berjis Desai Ravi K. Sheth Executive Director

#### **Company Secretary**

Jayesh M. Trivedi

# **Statutory Committees**

#### **Audit Committee**

Keki Mistry, Chairman R. N. Sethna Cyrus Guzder Berjis Desai

#### Shareholder/Investors' Grievance Committee

Cyrus Guzder, Chairman Berjis Desai Asha V. Sheth

#### **Registered Office**

Ocean House 134/A, Dr. Annie Besant Road Worli Mumbai 400 018

#### **Share Transfer Agents**

Sharepro Services (India) Pvt. Ltd. 3rd floor, Satam Estate Above Bank of Baroda Cardinal Gracious Road Chakala, Andheri (E) Mumbai 400 099

#### Auditors

Kalyaniwalla & Mistry Kalpataru Heritage 127, Mahatma Gandhi Road Mumbai 400 001

> The Great Eastern Shipping Company Ltd.

**NOTICE** is hereby given that the Fifty-Ninth Annual General Meeting of THE GREAT EASTERN SHIPPING CO. LTD. will be held at Chavan Centre, Gen. Jagannath Bhosale Marg, Near Sachivalaya Gymkhana, Mumbai 400 021 on Thursday, July 26, 2007 at 03.00 P.M. (I.S.T.) to transact the following business:

- To receive, consider and adopt the Audited Balance Sheet as at March 31, 2007 and the Profit and Loss Account for the year ended on that date together with the Auditors' and Directors' Report thereon.
- 2. To declare final dividend on equity shares.
- 3. To appoint a Director in place of Mr. Vineet Nayyar, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Mr. R. N. Sethna, who retires by rotation and being eligible, offers himself for reappointment.
- 5. To appoint Auditors and fix their remuneration.
- 6. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT subject to the approval of the Central Government, if required, Mr. Bharat K. Sheth, who retires by rotation and being eligible, offers himself for re-appointment, be and is hereby appointed as a Director of the Company not liable to retire by rotation as long as he continues to be the Director of the Company."

7. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT subject to the approval of the Central Government, if required, Mr. Ravi K. Sheth who was appointed as a Director of the Company liable to retire by rotation, at the Annual General Meeting of the Company held on December 18, 2006, shall be not liable to retire by rotation as long as he continues to be the Director of the Company."

8. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to Section 31 and all other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification or re-enactment thereof for the time being in force), the words 'Mr. S. J. Mulji' appearing in Article No.



117A of the Articles of Association of the Company be and are hereby deleted and the words 'Mr. Bharat K. Sheth and Mr. Ravi K. Sheth' be inserted."

"RESOLVED FURTHER THAT the aforesaid alteration of the Article No. 117A will be subject to the approval of the Central Government, if required, under Section 268 or any other provisions of the Companies Act, 1956."

9. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to Section 81(1A) and all other applicable provisions of the Companies Act, 1956 (including any statutory modification or reenactment thereof for the time being in force), Chapter XIII of Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 for Preferential Issues, enabling provisions of the Memorandum and Articles of Association of the Company and the Listing Agreements entered into by the Company with the Stock Exchanges where the Equity Shares of the Company are listed and subject to any approval, consent, permission and / or sanction of the appropriate authorities and subject to such conditions as may be prescribed by any of them while granting any such approval, consent, permission and / or sanction and which may be agreed to by the Board of Directors of the Company (hereinafter referred to as "the Board" which term shall be deemed to include any Committee(s) which the Board may have constituted or hereinafter constitute to exercise its powers including the power conferred by this resolution), the Board be and is hereby authorised to create, offer, issue and allot, from time to time, in one or more tranches, 50,05,000 Warrants convertible into Equity Shares of the Company at the option of the Warrant holders each Warrant shall be convertible into I (one) Equity share of the face value of Rs.10/- each of the Company (hereinafter referred to as the "Warrants") to the Promoters and Non-Executive Directors of the Company, whether or not such subscribers are members of the Company, under a preferential issue through offer letter and/or circular and/or such other documents / writings, in such a manner, on such terms and conditions and at such price as may be determined by the Board in its absolute discretion, provided that the price of the resultant Equity Shares to be issued upon conversion of the Warrants shall be Rs.312.75 (including a premium of Rs.302.75) per Equity Share being the price with respect to the Relevant Date i.e. June 26, 2007 as prescribed under

Chapter XIII of Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 for Preferential Issues."

"RESOVED FURTHER THAT the Board be and is hereby authorized to issue and allot such number of Equity Shares of the Company as may be required to be issued and allotted upon conversion of the Warrants issued as aforesaid and that such resultant Equity Shares shall rank pari passu in all respects with the then existing Equity Shares of the Company."

"RESOLVED FURTHER THAT for the purpose of giving effect to the above, the Board be and is hereby authorised on behalf of the Company to take all actions and do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary, desirable or expedient to the issue and allotment of aforesaid Warrants and resultant Equity Shares and listing thereof with the stock exchange(s) as appropriate and to resolve and settle all questions and difficulties that may arise in the proposed issue, offer and allotment of the said Warrrants and resultant Equity Shares, utilisation of the issue proceeds and to do all such acts, deeds and things in connection therewith and incidental thereto as the Board in its absolute discretion deem fit, without being required to seek any further consent or approval of the members of the Company or otherwise to the end and intent that they shall be deemed to have given their approval thereto expressly by the authority of this resolution."

"RESOLVED FURTHER THAT the Board be and is hereby authorised to delegate all or any of the powers herein conferred, to any Committee(s) of Directors or any Director(s) or officer(s) of the Company to give effect to the aforesaid resolution."

By Order of the Board

Jayesh M. Trivedi Company Secretary

Mumbai, June 26, 2007

#### Registered Office: Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai 400 018

#### Notes:

- A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER.
- 2. The instrument appointing a Proxy must be deposited with the Company at its Registered Office not less than 48 hours before the time of holding the meeting.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from July 12, 2007 to July 19, 2007 (both days inclusive).
- 4. The dividend declared at the Meeting will be made payable on or after July 31, 2007, as applicable, in respect of shares held in physical form to those members whose names appear on the Register of Members of the Company after giving effect to all valid share transfers lodged with the Company on or before the end of business hours on July 11, 2007 and in respect of shares held in the electronic form to those 'Deemed Members' whose names appear in the statement of Beneficial Ownership furnished by the National Securities Depository Ltd. (NSDL) and the Central Depository Services (India) Ltd. (CDSL) as on that date.
- 5. Pursuant to Section 205A of the Companies Act, 1956, all unclaimed dividends upto the 40th dividend for the year 1993-94 paid by the Company on October 5, 1994 have been transferred to the General Revenue Account of the Central Government. Members who have not encashed the Dividend Warrants for the said period are requested to claim the amount from the Registrar of Companies, Maharashtra, C/o. Central Government Office Building, A Wing, 2nd Floor, Next to Reserve Bank of India, CBD Belapur 400 614.
- 6. Consequent to the amendment to sub-section (5) of Section 205A vide Companies (Amendment) Act, 1999, the Company has transferred the unclaimed dividend for the year 1999-2000 (46th interim dividend) to the Investor Education and Protection Fund. All unclaimed dividend for the year 2000-2001 (47th final dividend) will be transferred to the Investor Education and Protection Fund on or before August 25, 2008. Shareholders who have not encashed the Dividend Warrants for the said period are requested to claim the amount from the Company's Share department at the Registered Office of the Company on or before August 10, 2008.
- 7. The Explanatory Statement pursuant to Section 173 of the Companies Act, 1956, in respect of the special business as per Item Nos.6 to 9 hereinabove, is annexed hereto.

#### **ANNEXURE TO NOTICE**

Explanatory Statement as required under Section 173(2) of the Companies Act, 1956.

# Item No. 6 (Ordinary Resolution), Item No. 7 (Ordinary Resolution) and Item No. 8 (Special Resolution):

At the Annual General Meeting of the Company held on June 24, 2005, Mr. Bharat K. Sheth was re-appointed as a Director of the Company liable to retire by rotation. At the Annual General Meeting of the Company held on December 18, 2006, Mr. Ravi K. Sheth was appointed as a Director of the Company liable to retire by rotation.

As per the provisions of the Companies Act, 1956, the period of office of 2/3rd of the Board of Directors is liable to determination by retirement by rotation and accordingly 1/3rd can be non retiring Directors. Mr. K. M. Sheth and Late Mr. Sudhir J. Mulji were the non retiring Directors on the Board of the Company. After the demise of Late Mr. Sudhir J. Mulji, only Mr. K. M. Sheth remains as non retiring Director. It is now proposed that Mr. Bharat K. Sheth, Deputy Chairman & Managing Director and Mr. Ravi K. Sheth, Executive Director, be made non retiring Directors so long as they continue to be Directors of the Company.

Mr. Bharat K. Sheth joined the Company in 1981 and was inducted on the Board as an Executive Director on July I, 1989 and became Managing Director of the Company with effect from April I, 1999. He was redesignated as Deputy Chairman & Managing Director of the Company with effect from August 12, 2005. With more than 25 years of experience behind him, Mr. Bharat K. Sheth is today well respected in the international shipping business. Mr. Bharat K. Sheth has immensely contributed to the progress, development and growth of the Company.

Mr. Ravi K. Sheth has been in the employment of the Company since July, 1990 and has an overall experience of more than 20 years in the industry. Mr. Ravi K. Sheth was inducted on the Board of the Company as an Executive Director with effect from January 30, 2006. He has handled various functions like diversification projects, strategic investments / disinvestments and has been spearheading various strategic initiatives of the Company. He has been responsible for exploring new opportunities, in related and unrelated areas for the Company, and its implementation. Apart from the above, Mr. Ravi K. Sheth has also been entrusted with the additional responsibility of overseeing the operations of Greatship (India) Limited, a wholly owned subsidiary of the Company, which is in



the business of owning and operating assets relating to offshore oil field services. He was appointed as Director on the Board of Greatship (India) Limited with effect from March 22, 2006 and as the Managing Director with effect form November 7, 2006.

The existing Article No. 117A of the Articles of Association of the Company provides for Mr. K. M. Sheth and Mr. S. J. Mulji to be non retiring Directors as long as they continue to be the Directors of the Company.

Consequent to the proposed appointment of Mr. Bharat K. Sheth and Mr. Ravi K. Sheth as non-retiring Directors, it is proposed to alter Article No.117A by deletion of name of Late Mr. S. J. Mulji and inserting the names of Mr. Bharat K. Sheth and Mr. Ravi K. Sheth in place thereof. In the event requisite approval is required from the Central Government under the Companies Act, the alteration in the Articles will take effect on receipt of such approval.

Your Directors commend the resolutions at Item Nos. 6, 7 and 8 for your approval.

Mr. Bharat K. Sheth and Mr. Ravi K. Sheth are deemed to be interested in the resolutions at Item Nos. 6,7 and 8. Mr. K. M. Sheth, being relative of Mr. Bharat K. Sheth and Mr. Ravi K. Sheth, may also be deemed to be interested in the said resolutions, although he derives no pecuniary interest in it. No other Director has any interest in the said resolutions.

A copy of the Articles of Association of the Company will be open for inspection at the Registered Office of the Company on all working days, except Saturdays, between 10.00 a.m. to 5.00 p.m.

This may also be treated as an abstract pursuant to Section 302 of the Companies Act, 1956.

#### Item No. 9 (Special Resolution):

Your Company over the next few years proposes to make investments with a view to build an international competitive fleet / tonnage to meet the future requirements of the market place. Additionally, the Company also wishes to enhance its investment in the offshore oil field services business through its wholly owned subsidiary, Greatship (India) Limited. In order to generate resources for the above and also to meet the enhanced working capital requirements of the Company and for general corporate purposes it is proposed to issue warrants convertible into equity shares to promoters and to non-wholetime directors of the Company on a preferential basis in terms of the guidelines for preferential issues contained in Chapter XIII of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines 2000 (hereinafter referred to as the "Preferential Issue Guidelines") as referred to in the resolution set out in Item No. 9 of the Company's Notice for the 59th Annual General Meeting.

The Company's future plans are aimed with the objective of creating value for all stakeholders. The proposed subscription also endorses confidence of the Promoters and Non-Executive Directors in the prospects of the Company.

In view of the above, the Board, at its meeting held on June 26, 2007 considered and approved, subject to the approval of the shareholders, the proposal to issue 50,05,000 Warrants convertible into Equity shares of the Company to the Promoters and Non-Executive Directors of the Company strictly in accordance with Preferential Issue Guidelines.

The details of the issue and other particulars as required in terms of Chapter XIII of Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 for Preferential Issues are as follows:

- i) **Securities to be issued**: 50,05,000 Warrants convertible into Equity Shares of the Company.
- ii) Conversion: Each Warrant shall be convertible into I (one) Equity Share of the face value of Rs.10/- each of the Company at the option of the Warrant holder, at anytime prior to the expiry of 18 months from the date of allotment of the Warrant.
- iii) Pricing of Equity Shares: The resultant Equity Shares arising upon conversion of Warrants shall be issued and allotted at a price of Rs.312.75 (including a premium of Rs.302.75) per Equity Share aggregating Rs.156,53,13,750/-. Such price has been arrived at with respect to the Relevant Date i.e. June 26, 2007 as prescribed under Preferential Issue Guidelines.

#### iv) Terms of Warrants:

(a) An amount of Rs.32 per Warrant shall be payable at the time of applying for allotment of the Warrants. Balance amount of Rs.280.75 per Warrant shall be paid at the time of applying for conversion of Warrants into Equity Shares.

Currency of the Warrants shall be 18 months from the date of allotment of the Warrants.

The holder of the Warrant shall have an option to apply for and be allotted I (one) equity share of the Company per Warrant at any time after the date of allotment of Warrant but on or before the expiry of 18 months from the date of allotment of the Warrant, in one or more tranches. In this connection, the Warrant holder will make an application to the Company to convert the Warrants into Equity Shares, specifying the number of Warrants and other relevant details. The Warrant holder shall make the payment of Rs.280.75 per Warrant alongwith such application.

Upon receipt of the application and payment as above, the Board shall allot I (one) Equity Share per Warrant by appropriating Rs.10/- towards equity share capital and the balance amount of Rs.302.75 towards the securities premium.

The allotment of Equity Shares as above shall be made by the Company within 30 (thirty) days from the date of receipt of such application or such other period as may be agreed to between the Company and the Warrant holder.

If the entitlement against the Warrants to apply for the Equity Shares is not exercised within the period of 18 months from the date of allotment of Warrants, the entitlement of the Warrant holders to apply for Equity Shares of the Company shall expire and the amount paid on such Warrants shall stand forfeited.

- (b) The resultant Equity Shares arising out of conversion of Warrants shall rank pari passu in all respects with the then existing Equity Shares of the Company. The Warrants and resultant Equity Shares shall be subject to the Memorandum and Articles of Association of the Company.
- (c) After the expiry of the statutory lock-in period, the Warrants shall be transferable and transmittable in the same manner and to the same extent and be subject to the same restrictions and limitations and other related matters as in the case of Equity Shares of the Company.
- (d) The face value of each Equity Share of the Company is Rs.10/-. In the event of any subdivision or consolidation of the face value, the share entitlement on each Warrant shall be proportionately increased/decreased such that the aggregate nominal value of the entitlement remains the same as the nominal value of the Equity Shares immediately prior to such subdivision or consolidation e.g. in case the Company decides to reduce the face value of

Equity Shares to Rs.5/- each, then upon exercise of each Warrant, the Warrant holder would get two Equity Shares of Rs.5/- each instead of one Equity Share of Rs.10/- each.

- (e) Save and except the right of subscription to the Company's Equity Shares as per the terms of the issue of Warrants, the holders of the Warrants shall have no other rights or privileges such as entitlement to voting right, dividend, bonus issue or rights issue or similar benefits declared by the Company.
- (f) The Warrant by itself does not give to the holder(s) thereof any rights conferred on the shareholders of the Company.
- v) Intention of Promoters / Non-Executive Directors to subscribe to the offer: The Promoters and Directors of the Company have agreed to subscribe the Warrants under the said Preferential Issue as follows:

Name	Category (Promoter / Director)	No. of Warrants
Mr. K. M. Sheth	Promoter & Director	45,00,000
Mr. R. N. Sethna	Director	10,000
Mr. Keki Mistry	Director	20,000
Mr. Vineet Nayyar	Director	50,000
Mr. Berjis Desai	Director	4,25,000
Total		50,05,000

In the event, any of the Warrants remaining unsubscribed by the aforesaid proposed subscribers for any reason whatsoever, the same will be offered and allotted by the Board in its absolute discretion to any other Promoter and / or Non-Executive Director of the Company on the same terms and conditions.

vi) **Shareholding pattern before and after the offer:** The Shareholding pattern giving the position as on June 25, 2007 as also the position post allotment of Equity Shares arising out of conversion of all the Warrants is given below:

Category of shareholders	Pre-issue shareholding		Post-issue shareholding (After allotment of Equity Shares upon conversion of all Warrants)	
	No. of shares	%	No. of shares	%
Promoters				
Mr. K. M. Sheth	2050933	1.35	6550933	4.16
Other Promoters	42915372	28.18	42915372	27.29
Shareholding of Promoters (A)	44966305	29.53	49466305	31.45
Directors (Other than Promoters)				
Mr. R. N. Sethna	40000	0.02	50000	0.03
Mr. Keki Mistry	640	0.00	20640	0.01
Mr. Vineet Nayyar	23005	0.02	73005	0.05
Mr. Berjis Desai	800	0.00	425800	0.27
Other Directors	1178	0.00	1178	0.00
Shareholding of Directors (B)	65623	0.04	570623	0.36
Other Public Shareholders (C)	107241996	70.43	107241996	68.19
Total (A+B+C)	152273924	100.00	157278924	100.00

vii) **Proposed time within which the allotment shall be complete:** The Company shall complete the allotment of Warrants within 15 days from the date of Annual General Meeting.

All Directors other than Ms. Asha V. Sheth and Mr. Cyrus Guzder are deemed to be interested in the above resolution to the extent Warrants are proposed to be allotted to them and in case of Mr. Bharat K. Sheth and Mr. Ravi K. Sheth, to the extent Warrants are proposed to be alloted to their relative, Mr. K. M. Sheth.

By Order of the Board

Jayesh M. Trivedi Company Secretary

Mumbai, June 26, 2007

Registered Office: Ocean House, 134/A, Dr. Annie Besant Road Worli, Mumbai 400 018



### INFORMATION AS REQUIRED UNDER CLAUSE 49 (IV)(G) OF THE LISTING AGREEMENT IN RESPECT OF DIRECTORS BEING REAPPOINTED.

#### (A) MR. VINEET NAYYAR

Mr. Vineet Nayyar holds a Master's degree in Development Economics from Williams College, Massachusetts.

He has varied experience in Government, multilateral financial institutions and the Corporate sector. He was the member of the Indian Administrative Service. He has held major assignments such as:

- 1970 73 Secretary, Agriculture, State of Haryana.
- 1973 78 Director, Department of Economic Affairs, Ministry of Finance, Government of India.

He has held various prestigious positions in The World Bank, Washington DC like:

 1978 – 86 Chief, Petroleum Department, Europe, Middle East and North Africa.

Chief and Head of Energy Department, East Asia and Pacific.

 I991 –95 Chief and Head of Energy, Finance and Infrastructure Departments, East Asia and Pacific.

During this period he led the first Energy mission to China and was responsible for the privatization of Infrastructure in Philippines, reorganisation of the Central Bank of Philippines and financial reforms and reorganisation of the Central Bank of South Korea, etc.

He was the Promoter and Vice Chairman of HCL Technologies. He was also the founder and Chief Executive Officer of HCL Perot Systems. He is currently functioning as Vice Chairman & MD of Tech Mahindra Limited.

He was the Chairman and Managing Director of Gas Authority of India Limited (GAIL). As the first regular Chairman of GAIL he was responsible for setting up the HBJ pipeline, gas fractionation plants and the startup of Auriya Petro Chemical Plant.

As on date Mr. Vineet Nayyar holds 23,005 equity shares in the Company.

He is also a Director on the Board of following public limited companies:

- I) Indian Oil Corporation Ltd.
- 2) Tech Mahindra Ltd.
- 3) Business Standard Ltd.
- 4) CanvasM Technologies Ltd.

- 5) Kotak Mahindra Old Mutual Life Insurance Co. Ltd.
- 6) Mahindra Holidays & Resorts (India) Ltd.
- 7) Tech Mahindra (R&D Services) Ltd.

#### (B) MR. R. N. SETHNA

Mr. R. N. Sethna completed LL.B in the year 1954 from Government Law College with a first class and ranked first in the University. He passed his Solicitors' exam with a 1st class first in 1958.

He joined M/s. Romer Dadachanji Sethna & Co., as a Partner in 1960 and is presently a partner in Maneksha & Sethna. He has been a Director of the Company since 1974. He was a member of the Indian Advisory Committee of HSBC from 1992 to 2001 and Chairman thereof for about 2 years.

His specialization includes commercial, corporate, real estate and foreign exchange laws.

As on date, Mr. R. N. Sethna holds 40,000 equity shares in the Company.

He is also a Director on the Board of the following public limited companies:

- I) Pudumjee Pulp & Paper Mills Ltd.
- 2) Modern Mills Ltd.
- 3) National Peroxide Ltd.
- 4) Chalet Hotels Ltd.

Mr. R. N. Sethna is also a member of the following committees:

Name of the Company	Name of the Committee	Member / Chairman
Modern Mills Ltd.	Shareholders' and Investors' Grievances Committee	Member
National Peroxide Ltd.	Audit Committee	Chairman

#### (C) MR. BHARAT K. SHETH

(India) Ltd.

Mr. Bharat K. Sheth has completed his Bachelor of Science (Economics) with honours from St. Andrews University, Scotland, in 1981. In the same year he joined the Company and since then has gained rich experience in chartering and later sale and purchase activities. He was inducted on the Board as an Executive Director on July I, 1989 and became Managing Director of the Company with effect from April I, 1999. He has been redesignated as Deputy Chairman & Managing Director of the Company with effect from August 12, 2005. He has been spearheading the shipping division of the Company.

His expertise in specific functional areas include management and market expertise, capital investment / disinvestments and capital budgeting. He is also a Director on the Board of Greatship

### **Chairman's Statement**



Dear Shareholders,

The year 2006-07 has been a defining year for your Company as it recorded its highest-ever net profit of Rs. 883.31 crores (stand alone) and Rs. 912.43 crores (on a consolidated basis). This represents (on a consolidated basis) a return of 32.90% after tax on shareholders equity. The Board of Directors has declared a final equity dividend of Rs. 4.50 per share. Combined with two interim dividends of Rs.4 and Rs.3 declared earlier during the year, the total dividend for the year aggregates to Rs. 11.50 per share resulting in a cash outflow of Rs. 201.71 crores (including tax thereon).

At the end of the year, the book value per share increased by Rs. 44 to Rs. 201. The net debt-to-equity stood at 0.71 against 0.78 last year reflecting the Company's ability to grow earnings with financial prudence.

The year began with strong tanker demand and subdued dry bulk demand but ended quite the opposite with subdued tanker demand and strong dry bulk demand. This reversal was quite unexpected and caught many an expert by surprise. On reflection, there were a number of reasons why this sudden reversal in sentiment occurred. A detailed analysis of this is given in the Management Discussion & Analysis section.

At present, the sentiment has certainly improved in the tanker segment and has become even stronger in the dry bulk segment. This positive sentiment is probably based on a decreasing concern of global economic slowdown due to high energy prices and geo-political tensions. The demand dynamics in Asia continue to redefine global businesses thereby increasing trade flows with the resultant pressures on pricing.

Finding opportunities at a time when there is strong positive sentiment in the underlying business and when there is excessive liquidity in the financial system is clearly not easy. The risk-reward ratio is probably less favourable today than, maybe, 12 months ago. This poses its own challenges. Like last year, we will endeavour to grow, albeit cautiously, with a focus on modernising the fleet. Let me conclude by saying that all of us in the Company are poised to address the challenges of tomorrow and will continue to strive for another satisfactory year.

Best warm regards,

K. M. Sheth Executive Chairman

Mumbai : May 04, 2007



# Director's Report

The Great Eastern Shipping Company Ltd.



### **DIRECTORS' REPORT**

Your Directors are pleased to present the 59th Annual Report on the business and operations of your Company and Audited Accounts for the financial year ended March 31, 2007.

#### LATE MR. MANU R. SHROFF

Your Directors record their profound grief at the sad and untimely demise of your Non Executive Director, Mr. Manu R. Shroff. Mr. Shroff's contribution in deliberating complex business issues was immense and fruitful. An outstanding Economist, he was one of the most devoted and energetic Director on the Board.

#### FINANCIAL PERFORMANCE

#### Your Company has for the 7th year in succession achieved record profits:

		(Rs. In Lacs)
	2006-07	2005-06
Total Income	225110	234208
Total Expenditure	134121	4663
Profit before tax	90989	87577
Less : Provision for taxation		
<ul> <li>Current tax</li> </ul>	3100	2600
<ul> <li>Deferred tax</li> </ul>	-	406
– Fringe Benefit tax	100	221
Profit for the year after tax	87789	84350
Add / (Less) : Prior period adjustments	542	(490)
	88331	83860
Less: Transfer to Tonnage Tax Reserve Account under section		
115VT of the Income-tax Act, 1961	15000	14500
	73331	69360
(Less) / Add : Transfer (to) / from Debenture Redemption Reserve	(1500)	1900
	71831	71260
Add : Surplus brought forward from previous year	5933 I	34456
Less : Transferred to Great Offshore Ltd. on de-merger	-	6900
Amount available for appropriation	131162	98816
Appropriations:		
<ul> <li>Transfer to General Reserve</li> </ul>	20000	20000
<ul> <li>Interim Dividend on Equity Shares</li> </ul>	10659	17088
<ul> <li>Proposed Dividend on Equity Shares</li> </ul>	6852	-
<ul> <li>Tax on Dividends</li> </ul>	2660	2397
Balance Carried Forward	9099 I	59331



The total income for the year was recorded at Rs. 225110 lakhs as against Rs. 234208 lakhs in the previous year and a Net Profit after prior period adjustments of Rs. 88331 lakhs as against Rs. 83860 lakhs in the previous year.

#### **DIVIDEND ON EQUITY SHARES**

During the year, your Directors declared and paid 2 interim dividends of Rs. 4/- per share and Rs. 3/- per share respectively, resulting in an outflow of Rs. 12154 lakhs (inclusive of tax on dividend).

Your Directors recommend a final dividend of Rs. 4.50/- per share amounting to Rs. 8017 lakhs including tax on dividend.

The final dividend will be paid after your approval at the ensuing Annual General Meeting. The aggregate outflow on account of the equity dividend for the year @ Rs. 11.50/- per share would be Rs. 20171 lakhs including tax on dividend. This represents a payout ratio of 23% (previous year around 23%).

#### **SUBSIDIARIES**

Greatship (India) Limited incorporated two wholly owned subsidiaries viz. Greatship Holdings B. V. on November 22, 2006 and Greatship Global Energy Services Pte. Ltd. on October 23, 2006.

On March 20, 2007 the Company concluded sale of its entire shareholding in Routes Travel Ltd. and consequently Routes Travel Ltd. ceased to be the Company's Subsidiary.

# MANAGEMENT DISCUSSION AND ANALYSIS

#### COMPANY PERFORMANCE

In FY 07, the Company recorded a total income of Rs. 225110 lakhs (Previous year Rs. 234208 lakhs) and earned a PBIDT of Rs. 128233 lakhs (previous year Rs. 134307 lakhs).

#### TANKER BUSINESS

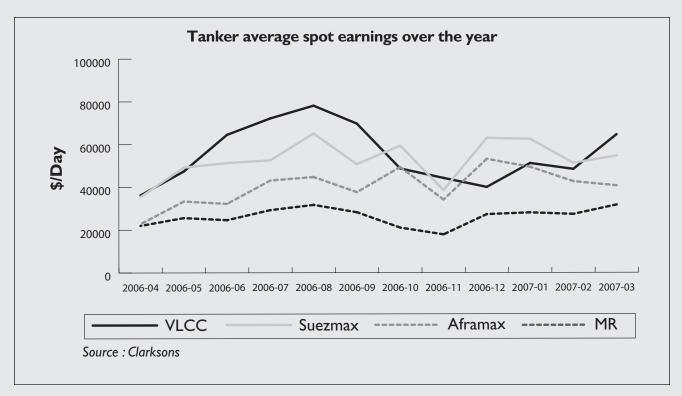
#### MARKET TREND AND ANALYSIS

Similar to FY 06, FY 07 was characterized by significant volatility in shipping markets. World oil demand grew by a relatively modest 1%, or 0.8 million barrels per day ("b/d"), in 2006, after recording a growth of 1.6% in 2005. The lower growth rate in 2006 resulted primarily due to 1% reduction in oil demand in the U.S. Similarly, demand out of Europe also decreased by 0.5%. China, on the other hand saw robust growth in its consumption, whereby the demand in 2006 was up by nearly 7% over 2005. Higher prices and an unusually warm winter in the Northern Hemisphere kept a lid on crude oil demand in 2006.

The world tanker fleet increased to 369.2 million dwt at the end of the financial year, 5% higher than the 351.3 million dwt at the beginning of FY 06-07.

The hurricane season in the Atlantic, which lent support to tanker earnings in 2005 was inactive in 2006 and thus there was an absence of a spike in earnings in 2006. Also, OPEC cut its production by about I million barrels per day during the year, which resulted in lesser loadings from the Arabian Gulf. As a result crude tankers loading from the Gulf saw their earnings virtually stalled during Q2 and Q3 FY07.

Overall, tanker rates in 2006, though healthy as compared to historical averages, were weaker than 2005 as a result of subdued demand emanating from high oil prices and an increasing world tanker fleet.



The demand-supply relationship was tightly balanced, leading to a high level of volatility. VLCC spot rates, for instance for the route between the Arabian Gulf to Japan ranged between World Scale 141 (WS) (Time Charter Equivalent, or TCE, approx. \$ 82,000 /day) and WS 52 (TCE approx. \$ 24,000/day) during the year.

#### **COMPANY PERFORMANCE**

The tanker business accounted for around 82% of the company's net revenues and 79% of the operating profits.

In FY 06-07, around 42% of the earnings was derived from the spot market. The crude tankers, inclusive of 'spot' and 'period', earned an average TCY of \$ 29,700/day (previous year \$28,200/ day). The improved crude tanker earnings were mainly a result of time charter renewals at higher rates. The product carriers, inclusive of 'spot' and 'period', earned an average TCY of \$ 23,000/ day, which was at similar levels as that of last year. Your Company's two LPG carriers, on period, earned an average TCY of \$15,800/day (previous year \$16,000/day).

### TANKER FLEET CHANGES

The current tanker fleet of your Company stands at 34 tankers aggregating 2.55 million dwt, with an average age of 11.7 years as against 32 tankers aggregating 2.54 million dwt with an average age of 12.8 years as on 31st March 06.

During the year, your Company took delivery of its third double hull Suezmax tanker, 'Jag Layak', in November 2006.

During the year, your Company also took delivery of three double hull product tankers, 'Jag Panna' in January 2007, 'Jag Payal' and 'Jag Prakash' in March 2007. Subsequently the double hull product tanker 'Jag Pushpa' was delivered to your Company in April 2007.

Your Company also acquired a double sided Handysize tanker, 'Jag Parwar', in February 2007.

Your Company sold a Aframax tanker, 'Jag Leena' in August 2006 and also the Suezmax tanker 'Jag Laadki' in April 2007. Your Company also sold 2 product tankers, 'Jag Prachi' in May 2006 and 'Jag Padma' in February 2007.



During FY 06-07, your Company placed orders for two Long range one (LRI) product tankers, both of which are to be delivered in end 2008. The total new buildings orders for the Company now rest at five vessels involving a total outlay of about US \$ 240 million.

#### **OUTLOOK FOR THE TANKER MARKET**

IEA expects that the average demand for 2007 in total will be 86.03 million barrels per day, or a 1.8 percent growth from 2006, hence showing belief in continued strong demand growth. We expect that the incremental demand for tankers will be approximately 3-4%. With a total of 34 million dwt of tankers to be delivered in 2007, and about 12 million dwt of scrapping expected, the net fleet growth in tankers in 2007 will be about 6%. This could lead to lower fleet utilization numbers as compared to last year's levels. We therefore expect that average spot rates, though healthy, could be lower than those in the previous year, although the eventual outcome will depend on the unknown!

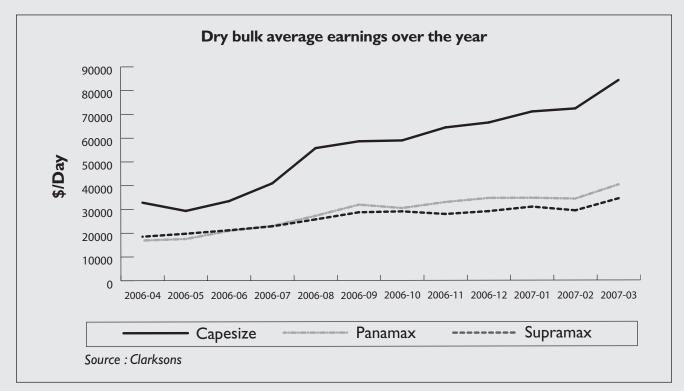
The tanker orderbook stands at about 149 million dwt, or 40% of the fleet, at the end of March 2007.

#### DRY BULK BUSINESS

#### MARKET TREND AND ANALYSIS

2006 was the year of resurgence in the demand for dry bulk ships. Although the initial part of the financial year did not show any significant gains in earnings, the balance part of the year saw a one directional move in the earnings for the dry bulk ships. Similar to 2005, the dry-bulk markets in 2006 were predominantly driven by the Chinese demand for commodities. Chinese imports of iron ore grew an impressive 51 million tons over the 2005 level of 275 million tons totaling 326 million tons, while steel production moved up 76 million tons to 350 million tons in 2006. India too registered a robust increase in steel production from 37 million tons in 2005 to 42.9 million tons in 2006.

The overall increase in demand for bulkers in 2006 was a result of robust growth in commodity imports by Asia, particularly China. This led to congestion in the loading ports effectively increasing the utilization rates. Also, minor bulk trades especially that of cement and steel firmed up significantly in 2006. Reduction of food grain



production in Australia meant longer tonne miles from South America to Asia, which supported the Handymax and Handysize trades. Against this, the world dry bulk fleet increased to 371.6 million dwt at the end of the year, 6% higher than the 349.33 million dwt at the beginning of FY 07. Though the fleet growth was robust, it was not enough to service the trade growth adequately.

#### **COMPANY PERFORMANCE**

The dry bulk fleet contributed around 18% of the Company's net revenues and 21% of the operating profits. The average TCY for dry bulk vessels was approximately \$17,500/day as compared to \$16,500/day in the previous year.

#### DRY BULK FLEET CHANGES

The current dry bulk fleet stands at 12 vessels aggregating 0.66 million dwt, with an average age of 14.06 years as against 9 vessels aggregating 0.38 million dwt with an average age of 15.1 years on 31st March 06 last year.

Your Company acquired a 1996 built Capesize bulk carrier, 'Jag Arjun', in March 2007.

Your Company also acquired a 1994 built Panamax bulk carrier, 'Jag Akshay' in March 2007.

Subsequently, your company also acquired a 1997 built Handymax bulk carrier, 'Jag Riddhi' in April 2007.

#### OUTLOOK FOR THE DRY BULK MARKET

The global economy is projected to grow by 4-4.5% in 2007 with Asian economies including China and India continuing to grow at a strong pace. The demand for dry bulk commodities is expected to grow by 5.5-6% on the back of firm underlying fundamentals. A total of 27 million dwt is due for delivery in 2007 resulting in a fleet growth of about 7%, which, due to strong demand will be absorbed. Overall, earnings in FY 08 are expected to be strong.

The dry bulk vessel orderbook stands at about 110 million dwt, or about 29.6% of the existing fleet, at the end of March 2006.

#### **ASSET VALUES**

Modern tankers witnessed steady values over the year, while modern dry-bulk carriers appreciated by 40-50% in value during the same period. Older tankers dropped 10 to 15% over the year, while older bulkers saw their values go up in line with the modern vessels.

New building prices for tankers increased by about 5-10% during the year. The new building prices for the dry bulk ships however moved up much faster by about 15-20%.

#### **RISKS AND CONCERNS**

**Economic risk:** Shipping is a global business whose performance is closely linked to the state of the global economy. Therefore, any slowdown of the pace of growth globally, especially in the major economies like the US and China, could negatively impact the earnings of the Company.

**Volatility:** Over and above the economic risks the shipping industry is impacted by numerous short term and regional factors, like political fallouts, weather changes etc. This results in great amount of volatility in the freight market, which in turn impacts your Company's earnings.

Your Company has attempted to hedge some of this risk by entering into time charters for part of its fleet. For the year 2007-08, approximately half of the Company's operating days has been covered in this manner.

**High proportion of single hull tankers in the fleet:** As stated above, only 53% of your Company's tanker fleet is double-hulled. The single hull tankers in the fleet could be vulnerable to any further changes in regulations that may take place.

**Shipboard personnel:** Indian officers continue to be in great demand all over the world. Given the unfavorable tax status conferred on a seafarer sailing on Indian-flagged vessels, it is becoming increasingly difficult for your Company to source officers capable of meeting the modern day challenges of worldwide trading. This is more



relevant for tanker personnel and may become a hindrance to growth.

**Oil price risk:** With crude oil prices expected to remain high, there is a risk of increase in operating costs due to higher cost of bunkers, lube oil etc which could negatively impact the earnings of the Company. Your Company continuously endeavors to mitigate the same by hedging at least part of the risk at opportune times.

#### FOREIGN EXCHANGE AND INTEREST RATE RISK MANAGEMENT

Your Company's revenue stream is predominantly in U.S. Dollars and hence exposed to exchange rate risks. However a natural risk mitigant is the fact that the substantial portion of your Company's expenses and debt servicing are linked to the U.S. Dollars. As to the residuary risk your Company proactively manages it by means of hedging instruments like forward exchange contracts and options whenever it considers doing so appropriately.

Your company is alert to the current fluctuation in the value of the rupee and has taken adequate precautions to protect its revenue stream. As on 31st March 2007 your Company had forward sold position of U.S. Dollars 86 million.

Similarly, against a possible rise in interest rates, your Company also has a system for taking suitable hedges through which its debt covered to fixed interest swaps to the extent of 54.33%.

# QUALITY, SAFETY, HEALTH & ENVIRONMENT

Your Company is committed to achieving operational excellence and delivering flawless customer service using an integrated, risk based approach – on every ship and in every service. With the above in view several initiatives have been undertaken during the year.

**Shipboard officers competency standard:** We are now pioneering a process of implementing competency management system among our shipboard officers, whereby competencies for various ranks of navigating officers and engineering officers are established based on business and quality objectives of our Company and necessary trainings are provided to ensure achievement of the required competencies. During the year a detailed study of the operation of your Company's vessels were carried out which included among others risk assessment, incident investigation, assessment of technology on board, operational procedures, and impact of new maritime rules / regulations in the identification of competency needs of various ranks of ship board officers. Based on identified competency needs, the required training modules are being developed now. The training would commence during the year 2007 - 2008. Your Company is convinced that this approach, which goes far beyond the mandatory STCW Convention training requirements, would result in your vessels being operated by personnel of higher competency levels.

**Safety management system:** To ensure safe operation of Chemical / Oil Tankers that have joined your Company's fleet during the year safety management system for Chemical Carriers, being a new ship type for your Company, was developed and established. Directorate General of Shipping on completion of satisfactory audit of the same has issued Interim Document of Compliance to your Company for Ship Type Chemical Carriers fulfilling the requirement of International Safety Management Code.

**Health and environment protection:** Your Company recognises environmental protection and management as one of its highest priorities and that every effort is to be made to conserve and protect the environment from marine, atmospheric and other forms of pollution.

During the year your Company completed laying down a frame work for Safety, Health and Environment Management System on board vessels and has started implementing it.

#### TRAINING

During the year your Company has started providing a shore based training programme for

the Ship's ratings to enhance their knowledge, understanding and skills to ensure smooth and efficient operation of ships. The training programme covers various issues viz. safety, health & hygiene, maritime security, environment protection and maintenance tasks.

To improve and maintain professional development of shipboard officer Computer Based Training Programme has been introduced on all ships during the year. The programme requires the trainees, on completion of each training module to be assessed on the computer and result recorded automatically in the system to demonstrate result achieved. The programme is being used with encouraging response from shipboard staff.

# GREAT EASTERN INSTITUTE OF MARITIME STUDIES (GEIMS)

Spread over 74,000 square meters, Great Eastern Institute of Maritime Studies (GEIMS) at Lonavala has been providing residential Graduate Marine Engineer (GME) and Trainee Navigating Officer Cadet (TNOC) courses since January, 2006.

During the year Quality Management System was established at GEIMS and certified to ISO 9001 – 2000 standard.

# CONSOLIDATED FINANCIAL STATEMENTS

The Consolidated Financial Statements have been prepared by your Company in accordance with the requirements of the accounting standards issued by The Institute of Chartered Accountants of India. The audited Consolidated Financial Statements together with Auditor's Report thereon form part of the Annual Report.

The group recorded a consolidated net profit after prior period adjustment of Rs. 91243 lakhs for the year under review as compared to Rs. 88331 lakhs for the Company. The networth of the group as on March 31, 2007 was Rs. 312599 lakhs as compared to Rs. 306779 lakhs for the Company.

#### **DEBT FUND RAISING**

Keeping in view the expansion plans of the Company, funds raised through debt issuance was higher during the year as compared to Financial Year 2005-2006. During the year fresh debt of Rs.68118.22 Lakhs was raised. In addition loan of USD 36.649 million was refinanced to bring down the interest cost. Further an amount of Rs.8957.38 lakhs was prepaid during the year. The gross debt : equity ratio as on March 31, 2007 was 0.71 and the net (of cash) debt : equity was 0.37.

# INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

Your Company has in place adequate internal control systems commensurate with the nature of its business and the size of its operations. The audit process is conducted under the direction, guidance and supervision of the Audit Committee, which comprises of four Independent Directors. The Internal Audit is carried out by a firm of external Chartered Accountants and covers all the departments and key business processes of the Company. All audit reports with significant observations and follow up actions thereon are reported to the Audit Committee. The Audit Committee met 5 times during the year.

#### **IT INITIATIVES**

Your Company has successfully implemented the Ship and Shore based ship management system thus ensuring compliance with TMSA (Tanker Management & Self Assessment) requirements. Your Maritime Institute at Lonavla is now Wi-Fi enabled which provides high accessibility. Your Company has taken initiatives towards consolidation of its I.T. infrastructure. The Network revamp is in progress after which plans are being drawn up to implement state of the art information security solutions. In its outlook towards social concerns, your Company has achieved considerable savings in power consumption by replacing the CRT monitors with TFT ones.



#### **HUMAN RESOURCES**

The organization continued to enjoy high level of commitment from its employees during the year. Based on a compensation benchmarking study, a salary correction was carried out in July, 2006. Employee Attrition level stood at 8.9% for the period under review. With the opening up of the global Industry and pace of growth of Indian economy, demand for competent professionals is on a high surge curve. Appropriate measures are being planned by the Company to ensure talent retention and employee engagement.

We witnessed enthusiastic participation from employees for the Mumbai Marathon held on 21st January, 2007 truly displaying our competitive spirit and openness to take on challenges. The organization continued to support learning and development initiatives to enhance soft skills as well as functional competencies of employees.

Manning of ships continued to pose daunting challenges on account of demand-supply gap. Effective representation by the Industry with the concerned agencies resulted in a re look of manning regulations which has helped to partly ease the situation. The organization has put in place a series of measures to maintain adequate manning levels and ensure loyalty of floating staff. As a long-term solution to overcome the manning shortage, we have started building up the talent base through our Institute - GEIMS, Lonavala. In order to attract the right talent, we have implemented a set of initiatives including an objective selection process.

Your Company had a total employee strength of 162 on shore and 782 floating as on March 31, 2007.

#### DIRECTORS

Mr. Vineet Nayyar, Mr. Bharat K. Sheth and Mr. R. N. Sethna retire by rotation and being eligible offer themselves for re-appointment.

Your Directors commend the resolutions that Mr. Bharat K. Sheth and Mr. Ravi K. Sheth shall be not liable to retire by rotation so long as they continue to be on the Board of the Company.

#### CORPORATE GOVERNANCE

**A.** Your Company was Corporate Governance compliant much before SEBI stipulated deadline in the year 2005. Your Company has complied with the mandatory provisions of Clause 49 of the Listing Agreement, relating to Corporate Governance. A separate section on Corporate Governance forms part of the Directors' Report and the certificate from the Company's auditors confirming the compliance of conditions on Corporate Governance is included in the Annual Report.

#### **B. RISK MANAGEMENT PROCESS**

In accordance with requirements of Clause 49 of the Listing Agreement your Company has established a Risk Management programme for its business risks, with assistance from external experts. The programme is built upon the foundation of the existing risk management process and practices of the Company and has evolved a structured approach for risk management to manage significant risks faced by your Company.

The Risk Management framework and reporting regime enables the Company to proactively assess and demonstrate whether its significant risks are properly identified and controlled, and to potentially eliminate unnecessary control related overheads.

The Risk Management framework involves Risk Identification, Assessment, Treatment/ Action Plan, Review and Reporting as a continuous process.

Your Directors therefore believe that the Company has a sound risk assessment and minimisation procedure in place.

#### DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to the requirement of Section 217 (2AA) of the Companies Act, 1956 the Board of Directors hereby state that:

i. in preparation of the annual accounts, the applicable accounting standards had been

followed (alongwith proper explanation relating to material departures) and that there are no material departures;

- ii. they have, selected the accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- iii. the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. they have prepared the annual accounts on a going concern basis.

#### COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

Pursuant to Notification No. GSR 1029 dated 31.12.1988 your Company is not required to furnish prescribed information regarding conservation of energy and technology absorption, as Shipping Industry is not covered by the schedule to the said rules. The details of Foreign Exchange Earnings and Outgo are:

Rs. In Lakhs

- (a) Foreign Exchange earned and saved (on account of freight, charter hire earnings, etc. and includes foreign exchange savings of Rs.73774 lakhs)
- (b) Foreign Exchange used including operating expenses, capital repayment, down payments for acquisition of ships (net of loan), interest payment, etc.

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#### PARTICULARS OF EMPLOYEES

Statement pursuant to Section 217(2A) of the Companies Act, 1956 (Act), read with the Companies (Particulars of Employees) Rules, 1975, is annexed to this Report. As contemplated by Section 219 of the Act, members are provided with abridged accounts. Members desirous of receiving the Statement pursuant of Section 217(2A) will be provided the same on receipt of written request from them.

#### AUDITORS

Messrs. Kalyaniwalla & Mistry, the Auditors of your Company, who hold office until the conclusion of the forthcoming Annual General Meeting being eligible, offer themselves for reappointment.

#### APPRECIATION

Your Directors express their sincere thanks to all customers, charterers, vendors, investors, shareholders, shipping agents, bankers, insurance companies, protection and indemnity clubs, consultants and advisors for their continued support throughout the year. Your Directors also sincerely acknowledge the significant contributions made by all the employees for their dedicated services to the Company.

Your Directors are grateful to the Government of India, Ministry of Shipping, Transchart, Ministry of Petroleum & Natural Gas, Ministry of Finance, Directorate General of Shipping, Port Authorities, ONGC Ltd., Mercantile Marine Department and various other authorities for their co-operation. Your Directors look forward to their continued support.

> For and on behalf of the Board of Directors

> > K.M. Sheth Executive Chairman

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## **CORPORATE GOVERNANCE REPORT**

#### I. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company believes that sound Corporate practices based on openness, credibility and accountability is essential to its long term success. These practices will ensure the Company, having regard to competitive exigencies, conduct its affairs in such a way that would build the confidence of its various stakeholders in it, and it's Boards' integrity.

#### 2. BOARD OF DIRECTORS

The Board of Directors of the Company has an optimum combination of Executive and Non Executive Directors and comprises of 9 Directors as on March 31, 2007 of which 6 are Non Executive Directors. As the Company has an Executive Chairman, as per the requirements of clause 49 of the Listing Agreement, 50% of the Board should comprise of Independent Directors. Accordingly the Company has 5 Independent Directors as on March 31, 2007.

During the year ended March 31, 2007, 10 Board Meetings were held on April 28, 2006, June 02, 2006, July 31, 2006, August 02, 2006, August 09, 2006, October 27, 2006, December 18, 2006, January 25, 2007, February 16-18, 2007 and March 23, 2007.

The composition of the Board, attendance at Board and Annual General Meeting, Number of Directorships, Memberships/Chairmanships in public companies and the shareholding of the Non Executive Directors in the Company are as follows:

Name of Director	Category	FY 2006-07 As on March 31, 2007 Attendance at		Shareholding of the			
		Board Meetings	Annual General	No. of other	Committee		Non Executive Directors in the
			Meeting	Director- Ships ##	Member	Chairman	Company as on March 31, 2007
Mr. K. M. Sheth	Promoter, Executive Chairman	10	Yes	I	-	-	_
Mr. Bharat K. Sheth	Promoter, Dy. Chairman & Managing Director	10	Yes	I	-	-	_
Mr. Ravi K. Sheth	Promoter, Executive Director	10	Yes	4	_	_	-
Ms. Asha V. Sheth	Promoter, Non Executive Director	8	Yes	-	_	_	2354776
Mr. R. N. Sethna	Non Executive Independent Director	10	Yes	5	I	2	40000
Mr. Cyrus Guzder	Non Executive Independent Director	8	Yes	4	-	I	1178
Mr. Keki Mistry	Non Executive Independent Director	9	Yes	10	5	2	640
Mr. Vineet Nayyar	Non Executive Independent Director	7	No	7	-	-	23005
Mr. Berjis Desai *	Non Executive Independent Director	3	Yes	10	3	3	800
Mr. Vijay K. Sheth **	Promoter, Managing Director	5	No	-	_	-	-
Mr. Manu Shroff ***	Non Executive Independent Director	_	No	_	_	_	-
Mr. T. N. Pandey #	Non Executive Independent Director	6	Yes	-	-	-	_

Mr. Berjis Desai was appointed as an Additional Director of the Company on October 27, 2006. The services of Mr. Vijay K. Sheth have been transferred to Great Offshore Limited with effect from October 16, 2006 in terms of the Scheme of Arrangement and hence since that date he ceases to be a Director of the Company.

\*\*\* Mr. Manu Shroff expired on January 29, 2007.

# Mr. T. N. Pandey ceased to be a Director of the Company w.e.f. December 18, 2006.

## Excludes Directorships in private limited companies, foreign companies and Section 25 companies.

Includes memberships of Audit and Shareholders' Grievance Committees. Membership does not include Chairmanship of Committees.

Mr. Vineet Nayyar, Mr. Bharat K. Sheth and Mr. R. N. Sethna are liable to retire by rotation and are eligible for re-election.

Attention of the members is invited to the relevant item of the Notice of the Annual General Meeting seeking their approval for the aforesaid appointments. The information as required under Clause 49 (IV)(G) of the Listing Agreement is annexed to the Notice of the Annual General Meeting.

#### Code of Conduct

All Personnel to whom the Code of Conduct is applicable have affirmed compliance with the Code of Conduct for the financial year ended March 31, 2007. A declaration to this effect, duly signed by the Deputy Chairman and Managing Director, is annexed hereto.

#### **Board Meetings**

The Board Meetings of the Company are governed by a structured agenda. The Board members, in consultation with the Chairman, may bring up any matter for the consideration of the Board. All items on the Agenda are backed by comprehensive background information to enable the Board to take informed decision. Agenda papers are generally circulated seven working days prior to the meeting of the Board.

#### 3. COMMITTEES

To focus effectively on the issues and ensure expedient resolution of the diverse matters, the Board has constituted a set of Committees with specific terms of reference/scope. The Committees operate as empowered agents of the Board as per their Charter/terms of reference. The inputs and details required for their decisions is provided by the executives/management. Targets set by them as agreed with the management are reviewed periodically and mid-course corrections are also carried out. The minutes of the meetings of all Committees of the Board are placed before the Board for discussions/noting.

#### A) AUDIT COMMITTEE

The management is primarily responsible for internal controls and financial reporting process. The Board of Directors have entrusted the Audit Committee to supervise these processes and thus ensure accurate and timely disclosures that maintain transparency, integrity and quality of financial controls and reporting.

#### **Terms of reference**

- Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
- Reviewing with management the annual financial statements before submission to the Board, focusing primarily on:
  - Any Change in accounting policies and practices.
  - Major accounting entries based on exercise of judgment by management.
  - Qualifications in draft audit report.



- Significant adjustments arising out of audit.
- The going concern assumption.
- Compliance with accounting standards.
- Compliance with stock exchange and legal requirements concerning financial statements.
- Any related party transactions i.e. transactions by the Company of material nature, with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large.
- Reviewing with the management, external and internal auditors, the adequacy of internal control systems.
- Reviewing the adequacy of internal audit function.
- Discussion with internal auditors on any significant findings and follow up thereon.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- Discussion with external auditors before the audit commences, nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- Reviewing the Company's financial and risk management policies.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.

#### **Composition of Audit Committee**

As on date the Committee comprises of 4 Independent Directors, namely, Mr. Keki Mistry, Mr. R. N. Sethna, Mr. Cyrus Guzder and Mr. Berjis Desai. The Committee met 5 times on April 19, 2006, April 28, 2006, July 31, 2006, October 27, 2006 and January 25, 2007. Details of attendance of the members at the Committee meetings are as follows:

	Mr. Keki Mistry	Mr. R. N.	Mr. Cyrus	Mr. Berjis	Mr. Manu
	(Chairman) <sup>\$</sup>	Sethna	Guzder *	Desai **	R. Shroff <sup>#</sup>
Number of meetings attended	5	5	4	_	_

<sup>\*</sup> Mr. Cyrus Guzder has been appointed as a member of the Audit Committee w.e.f. April 20, 2006.

\*\* Mr. Berjis Desai has been appointed as a member of the Audit Committee w.e.f. January 25, 2007 and thereafter no futher mettings of the Committee have been held upto March 31, 2007.

- # Mr. Manu Shroff ceased to be the member of the Audit Committee with effect from January 25, 2007.
- \$ Mr. Keki Mistry has been designated as Chairman of the Audit committee w.e.f. April 05, 2007.

The Audit Committee Meetings are attended by the President - Corporate, Chief Financial Officer, representatives of Internal Audit Firm and Statutory Auditors. Whenever required, the Deputy Chairman and Managing Director and other senior officials of the Company are requested to attend the meetings. Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.

#### **B) REMUNERATION COMMITTEE**

#### Terms of reference

The Remuneration Committee is empowered to determine the Company's Policy on specific remuneration packages for Wholetime Directors including pension rights and any other compensation related matters and issues within the framework of the provisions and enactments governing the same.

#### **Composition of Remuneration Committee**

As on date the Committee comprises of 3 Independent Directors, namely, Mr. Cyrus Guzder, Mr. R. N. Sethna and Mr. Berjis Desai. The Committee met twice on April 28, 2006 and October 20, 2006. Details of attendance of members at the Committee meetings are as follows:

	Mr. Cyrus Guzder (Chairman)	Mr. R. N. Sethna	Mr. Berjis Desai *	Mr. T. N. Pandey **	Mr. Manu R. Shroff <sup>#</sup>
Number of meetings attended	2	2	_	2	_

\* Mr. Berjis Desai has been appointed as a member of the Remuneration Committee w.e.f January 25, 2007 and thereafter no futher mettings of the Committee have been held up to March 31, 2007

\*\* Mr. T. N. Pandey ceased to be the member of the Remuneration Committee w.e.f December 18, 2006.

# Mr. Manu R. Shroff ceased to be a member of the Remuneration Committee w.e.f. January 25, 2007.

Mr. Jayesh M. Trivedi, Company Secretary is the Secretary of the Committee.

#### The Remuneration Policy

The Remuneration Committee of the Board is constituted in compliance with SEBI guidelines. The Committee is fully empowered to frame the compensation structure for the Wholetime Directors and review the same from time to time based on certain performance parameters, growth in business as well as profitability and also align the remuneration with the best practices prevailing in the industry.

Name of Director	Salary* (Rs.)	Benefits (Rs.)	Sitting Fees (Rs.)	Commission (Rs.)
Mr. K. M. Sheth	1,32,49,998	2,47,087	-	3,07,50,000
Mr. Bharat K. Sheth	1,11,99,996	2,31,438	_	3,36,00,000
Mr. Ravi K. Sheth	79,00,004	4,03,591	_	I,58,00,000
Mr. Cyrus Guzder	_	_	85,000 #	12,50,000
Mr. Keki Mistry	_	_	70,000	12,50,000
Mr. Vineet Nayyar	_	_	40,000 #	12,50,000
Mr. T. N. Pandey	_	_	40,000	9,00,000
Mr. R. N. Sethna	_	_	90,000 #	12,50,000
Ms. Asha V. Sheth	_	_	45,000	12,50,000
Mr. Berjis Desai	_	_	20,000	5,25,000
Mr. Manu R. Shroff	_	_	_	_
Total	3,23,49,998	8,82,116	3,90,000	8,78,25,000

Details of Remuneration paid / to be paid to all Directors for FY 2006-07

\* Salary includes contribution to provident fund and superannuation fund.

# Includes sitting fees for meetings of the Special Committees of Directors.



- Commission to the Executive Directors is paid as determined by the Remuneration Committee based on certain performance parameters and profitability of the Company and is within the overall limit fixed by the members.
- Commission to the Non Executive Directors is determined after taking into account the valuable guidance of the Directors for the various business initiatives and decisions at the Board level and also the profitability of the Company.
- Presently, the Company does not have a scheme for grant of stock options.
- The Company has no pecuniary relationship or transactions with its Non-Executive Directors other than payment of sitting fees to them for attending Board and Committee meetings and payment of commission to them.
- The Remuneration Committee has formulated a Retirement Benefit Scheme for the Wholetime Directors. The Board approved Scheme has been made effective from January I, 2005. The Scheme provides for provision of pension, medical reimbursements and other benefits to the retiring Wholetime Directors. Accordingly on the basis of an actuarial valuation an amount of Rs. 241.07 lakhs (previous year Rs. 242.75 lakhs) has been provided during the year for pension payable to the Wholetime Directors on their retirement.

#### C) SHAREHOLDER / INVESTORS' GRIEVANCE COMMITTEE

The Shareholder/Investors' Grievance Committee oversees redressal of shareholders' and investors' grievances.

#### **Terms of reference**

- Ensure redressal of shareholders' and investors' complaints relating to transfer of shares, non-receipt of balance sheet, etc.
- Redressal of investors' complaints in respect of non-receipt of dividends/interests/payments on redemption of preference shares, debentures, bonds or such other instruments, which are redeemable.

#### **Composition of the Committee**

As on date the Committee comprises of 3 Non Executive Directors namely Mr. Cyrus Guzder, Mr. Berjis Desai and Ms. Asha Sheth. The Committee met once on March 22, 2007. The details of attendance of the members at the Committee meetings are as follows:

	Mr. Cyrus Guzder	Mr. Berjis	Ms. Asha	Mr. T. N.
	(Chairman) <sup>\$</sup>	Desai *	Sheth	Pandey <sup>#</sup>
Number of meetings attended	I	I	I	_

\* Mr. Berjis Desai was appointed as a member of the Committee w.e.f. January 25, 2007.

# Mr. T. N. Pandey ceased to be a member of the Committee w.e.f December 18, 2006.

- \$ Mr. Cyrus Guzder has been designated as Chairman of the Committee w.e.f. January 25, 2007.
- Mr. Jayesh M. Trivedi, Company Secretary is the Compliance Officer of the Company.

- During the year under review, 70 complaints were received from investors which were replied / resolved to the satisfaction of the investors.
- 07 requests for transfer involving 1,144 shares and 100 requests for dematerialisation involving 24,926 shares were pending for approval as on March 31, 2007. These pending requests were duly approved and dealt with by the Company.

#### 4. RISK MANAGEMENT

The Company has laid down procedures to inform Board members about the risk assessment and minimization procedures. These procedures are periodically reviewed to ensure that executive management controls risk through means of a properly defined framework.

Detailed note on Risk Management is given in the Directors' Report.

#### 5. GENERAL MEETINGS

#### Location and time of previous three Annual General Meetings

Date & Year	Time	Location
December 18, 2006	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.
June 24, 2005	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.
June 25, 2004	3.00 p.m.	Rama Watumal Auditorium, K. C. College, Churchgate, Mumbai 400 020.

All resolutions moved at the last Annual General Meeting were passed by a show of hands by a requisite majority of members attending the meeting. The following are the special resolutions passed at the previous three Annual General Meetings and Extraordinary General Meetings held in the past 3 years.

AGM/EGM held on	Whether Special Resolution Passed	Summary
June 25, 2004	Yes	<ul> <li>Payment of one time commission to Whole Time Directors.</li> </ul>
		• Revision in the remuneration payable to Mr. K. M. Sheth, Executive Chairman.
June 24, 2005	Yes	<ul> <li>Revision in the terms of appointment of Mr. Ravi K. Sheth.</li> </ul>
November 16, 2005 (EGM)	Yes*	<ul> <li>Court convened meeting for approving the Scheme of Arrangement being demerger of the Offshore Services Division of the Company into Great Offshore Limited.</li> </ul>
	Yes	<ul> <li>Reduction of issued, subscribed and paid up share capital of the Company upon the demerger.</li> </ul>
December 18, 2006	Yes	• Payment of commission to Non Wholetime Directors.
		<ul> <li>Appointment of Mr. K. M. Sheth as Wholetime Director designated as Executive Chairman.</li> </ul>
		<ul> <li>According consent to Ms. Ketaki Sheth to hold and continue to hold an office or place of profit in the Company as an officer of the Company.</li> </ul>

\* This was passed by a dual majority comprising of more than three-fourth in value and majority in number of shareholders. None of the items to be transacted at the ensuing meeting are required to be passed by postal ballot.



#### 6. DISCLOSURES

- a) There were no transactions of material nature with its Promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large. However, the Company has annexed to the accounts a list of related parties as per Accounting Standard 18 and the transactions entered into with them.
- b) There were no instances of non-compliances nor have any penalties, strictures been imposed by Stock Exchanges or SEBI or any statutory authority during the last 3 years on any matter related to capital markets.
- c) The senior management has made disclosures to the Board relating to all material financial and commercial transactions stating that they did not have personal interest that could result in a conflict with the interest of the Company, at large.
- d) The Deputy Chairman and Managing Director and the Chief Financial Officer have issued a certificate to the Board in compliance with Clause 49 (V) of the Listing Agreement for the Financial Year ended March 31, 2007.

### 7. MEANS OF COMMUNICATION TO SHAREHOLDERS

Half-yearly report sent to each household of shareholders	No, as the Results of the Company are published in the Newspapers and Press Releases are also issued.
Quarterly, half yearly and annual results	Published in The Economic Times, Business Standard, Hindu Business Line, Free Press Journal, Maharashtra Times, Navshakti and DNA.
Whether Company displays official news releases and presentations made to institutional investors or to the analysts on its website	Yes
Whether MD&A is a part of annual report	Yes

#### Website of the Company: www.greatship.com

Your Company's official press releases are available and archived on the corporate website www.greatship.com. Presentations made to analysts, institutional investors and the media have been posted on the website. The Company held conference calls on declaration of its quarterly results, the transcripts of which have also been posted on the website. The shareholders and general public visiting the website have greatly appreciated the contents and user friendliness of the corporate website.

#### 8. SHAREHOLDERS INFORMATION

#### Annual General Meeting

Date	July 26, 2007
Time	3.00 p.m.
Venue	Chavan Centre, Gen. Jagannath Bhosale Marg, Near Sachivalaya Gymkhana, Mumbai 400 021
Dividend Payment Date	July 31, 2007
Date of Book closure	July 12, 2007 to July 19, 2007 (both days inclusive)

### Financial Calendar

Ist Quarterly Result	Fourth week of July, 2007
2nd Quarterly Result	Third week of October, 2007
3rd Quarterly Result	Fourth week of January, 2008
4th Quarterly Result	Last week of April, 2008/first week of May, 2008

# Listing on Stock Exchanges

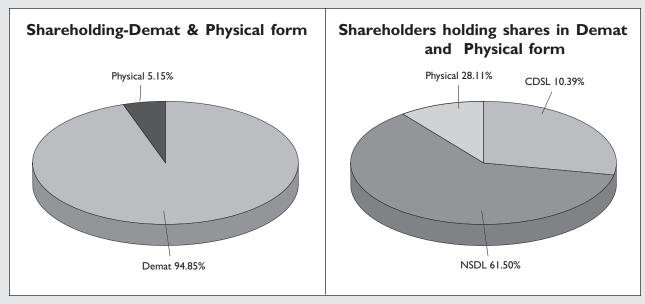
Stock Exchange	Stock Code	ISIN No.
Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001	500620	
National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai 400 051	GESHIP	INE 017A01032

Global Depository Receipts	Non Convertible Debentures		
Luxembourg Stock Exchange Kredietbank S.A. Luxembourgeoise Societe Anonyme 43, Boulevard Royal L-2955 Luxembourg, R. C. Luxembourg B 6395	Wholesale Debt Market - National Stock Exchange of India Ltd. Exchange Plaza Bandra Kurla Complex, Bandra (E) Mumbai 400 051		

Share Transfer Agents	Share Transfer System
Sharepro Services (India) Pvt. Ltd. Satam Estate, 3rd Floor Above Bank of Baroda	Share Transfer requests received in physical form are registered within an average period of 15 days.
Cardinal Gracious Road	A Share Transfer Committee comprising of members
Chakala, Andheri (East)	of the Board meets once in a week to consider the
Mumbai-400 099	transfer of shares.
Tel: 022 - 28215168, 28329828	Request for dematerialisation (demat) received from
Fax: 022 - 28375646	the shareholders are effected within an average
Email: shareproservices@shareproservices.com	period of 15 days.



#### **Dematerialisation of shares**



#### **Outstanding GDRs**

49,853 GDRs are outstanding as on March 31, 2007.

#### Plant Location

The Company has no plants.

#### Address for correspondence

Company	Transfer Agent
Share Department	Sharepro Services (India) Pvt. Ltd.
Ocean House	Satam Estate, 3rd Floor
134-A, Dr. Annie Besant Road	Above Bank of Baroda
Worli, Mumbai - 400 018	Cardinal Gracious Road, Chakala
Tel: 022-66613000/2492 2200	Andheri (East), Mumbai - 400 099
Fax: 022-24925900	Tel: 022- 28215168, 28329828
Email: shares@greatship.com	Email: shareproservices@shareproservices.com

#### ADDITIONAL SHAREHOLDERS INFORMATION

#### **Unclaimed Dividends**

Under the Companies Act, 1956, dividends that are unclaimed for a period of seven years are required to be transferred to the Investor Education and Protection Fund administered by the Central Government. Table I gives the dates of dividend declaration or payment since 2001 and the corresponding dates when unclaimed dividend are due to be transferred to the Investor Education and Protection Fund. Table 2 gives the unclaimed dividend amount since 2000.

An amount of Rs. 20,38,273/- being unclaimed 45th (final) dividend was transferred during the year and Rs. 17,54,447/- being unclaimed 46th (Interim) dividend was transferred on May 04, 2007 to the Investor Education and Protection Fund established by the Central Government under Section 205C of the Companies Act, 1956.

#### **Electronic Clearing Services (ECS) for payment of dividend**

To avoid the risk of loss/interception of dividend warrants in postal transit and/or fraudulent encashment, shareholders are requested to avail of ECS facility - where dividends are directly credited in electronic form to their respective bank accounts. This also ensures faster credit of dividend. The ECS application form can be obtained either from the Company's Share Transfer Agents Office or the Registered Office of the Company.

Shareholders located in places where ECS facility is not available, may submit their bank details. This will enable the Company to incorporate this information on the dividend warrants and thus prevent fraudulent encashment.

#### Shares held in dematerialised form

Shareholders holding shares in dematerialised form may note that:

- Instructions regarding bank details which they wish to have incorporated on their dividend warrants must be submitted to their depository participants. As per the regulations of NSDL and CDSL, the Company is obliged to print the bank details on the dividend warrants, as furnished by these depositories to the Company.
- Instructions already given by them for shares held in physical form will not automatically be applicable to the dividend paid on shares held in electronic form.
- Instructions regarding change of address, nomination and power of attorney should be given directly to the depository participants. The Company cannot entertain any such requests directly from the shareholders.
- The Company provides ECS facility for shares held in electronic form and for reasons mentioned earlier, shareholders may wish to avail of this facility.

	DUE DATES OF TRANSFERING UNCLAIMED DIVIDEND TO THE INVESTOR EDUCATION AND PROTECTION FUND (IEPF)						
Year	Dividend No.	Туре	Date of Declaration	Due Date of Transfer to IEPF			
2001	47	Final	26.07.2001	25.08.2008			
2002	48	Final	25.07.2002	24.08.2009			
2003	49	Final	24.07.2003	23.08.2010			
2004	50 (I)	Interim	30.01.2004	01.03.2011			
2004	50	Final	25.06.2004	25.07.2011			
2005	51 (1)	lst Interim	29.10.2004	28.11.2011			
2005	5I (I)	2nd Interim	27.01.2005	26.02.2012			
2005	51	Final	24.06.2005	23.07.2012			
2006	52 (I)	lst Interim	27.10.2005	25.11.2012			
2006	52 (I)	2nd Interim	30.01.2006	28.02.2013			
2006	52 (1)	3rd Interim	28.04.2006	27.05.2013			
2007	53 (I)	lst Interim	27.10.2006	26.11.2013			
2007	53 (1)	2nd Interim	25.01.2007	24.02.2014			

#### Table I

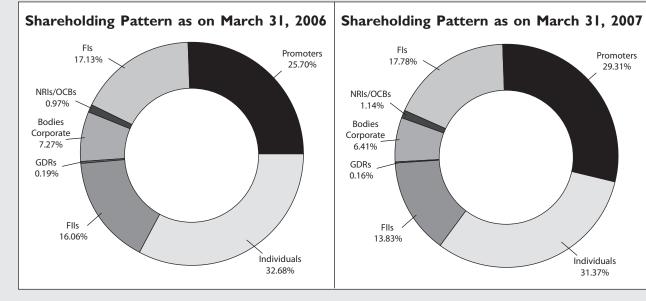


	UNCLAIMED DIVIDEND AS OF MARCH 31, 2007							
Year	Div. No.	Туре	No. of Warrants Issued	No. of Warrants Unclaimed	% Unclaimed	Amount of Dividend (Rs. lakhs)	Dividend Unclaimed (Rs. lakhs)	% Unclaimed
2000	46 (I)	Interim	188606	7155	3.79	3883	18.55	0.48
2001	47	Final	I 60040	7926	4.95	5937	29.12	0.49
2002	48	Final	159175	7733	4.86	6981	37.19	0.53
2003	49	Final	145716	8595	5.90	7613	46.26	0.61
2004	50 (I)	Interim	128230	9896	7.72	4758	31.49	0.66
2004	50	Final	134202	8956	6.67	7613	44.59	0.59
2005	51 (I)	Interim	121451	10427	8.59	6662	47.05	0.71
2005	51 (I)	2nd Interim	121169	10600	8.75	4758	35.83	0.75
2005	51	Final	121845	10185	8.36	5710	40.91	0.72
2006	52 (I)	Interim	123110	10576	8.59	7613	55.13	0.72
2006	52 (I)	2nd Interim	118343	11458	9.68	4758	39.46	0.83
2006	52 (I)	3rd Interim	114247	11018	9.64	6662	52.81	0.79
2007	53 (I)	Interim	115379	10562	9.15	6091	53.99	0.87
2007	53 (l)	2nd Interim	117090	17511	14.96	4568	55.92	1.22

Table 2

**DISTRIBUTION OF HOLDINGS AS ON MARCH 31, 2007** 

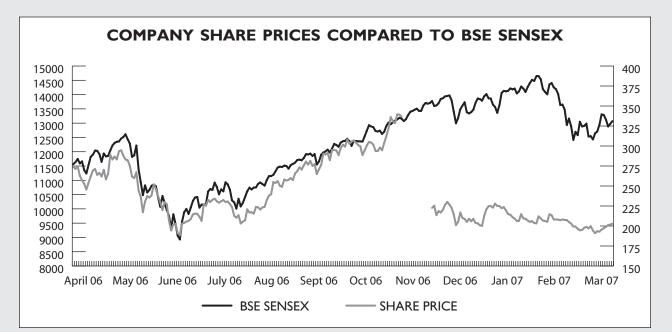
NO. OF SH	ARES HELD	SHARE H	HOLDERS	NO. OF SHARES		
		NUMBER	% TO TOTAL	SHARES	% TO TOTAL	
0	500	98152	86.125	11763610	7.725	
501	1000	7455	6.542	5355634	3.517	
1001	2000	4140	3.633	5869605	3.855	
2001	3000	I 387	1.217	3406335	2.237	
3001	4000	809	0.710	2865943	1.882	
4001	5000	361	0.317	1620589	1.064	
5001	10000	832	0.730	5897312	3.873	
10001 AND ABOVE		828	0.727	115494896	75.847	
	TOTAL	113964	100.00	152273924	100.00	



The Great Eastern 29 Shipping Company Ltd.

Month	Market F	Market Price (Rs.)		
	Highest	Lowest	Shares	
APRIL 2006	291.25	239.15	7556258	
MAY 2006	300.55	200.00	7263255	
JUNE 2006	246.00	171.00	6022047	
JULY 2006	240.00	196.15	4202835	
AUGUST 2006	276.40	207.00	16483191	
SEPTEMBER 2006	309.55	258.55	10126225	
OCTOBER 2006	338.95	285.30	14173414	
NOVEMBER 2006	353.00	212.10	17014303	
DECEMBER 2006	233.50	192.00	6838027	
JANUARY 2007	228.85	202.00	5095664	
FEBRUARY 2007	219.00	199.00	2955406	
MARCH 2007	210.00	185.00	2986118	





**Note :** Dealing in the shares of the Company on BSE was suspended w.e.f. November 08, 2006 to November 26, 2006 on account of the Scheme of Arrangement and Demerger.



#### STATUS OF COMPLIANCE WITH NON MANDATORY REQUIREMENTS

Your Company continuously strives towards improving its Corporate Governance practices. Whilst your Company is fully compliant with the mandatory requirements of the Clause 49 of the Listing Agreement, the adoption of non mandatory requirements under Clause 49 of the Listing Agreement are reviewed by the Board from time to time. The status of the non mandatory requirements is as follows:

#### Office space for Non-Executive Chairman

The Company has an Executive Chairman and therefore the issue of providing office to non Executive Chairman does not arise.

The Company has no specific tenure specified for Independent Directors. The tenure of certain Independent Directors exceeds the period of 9 years.

#### **Remuneration Committee**

The Company has a Remuneration Committee, the details of which are mentioned elsewhere in this Annual Report.

#### Shareholders' rights to receive financial results

The financial results of the Company for every quarter are extensively published in the newspapers and are also put on the Company's website besides being available on the SEBI website www.sebiedifar.nic.in.

#### Audit qualifications

During the year under review there was no audit qualification in the Company's financial statements. The Company continues to adopt best practices to ensure the regime of unqualified financial statements.

#### Training of Board Members

During the Audit and Board Meetings, the management and the working Directors give extensive briefings to the Board members on the business of the Company.

#### Mechanism for evaluating performance of non-executive Board Members

The performance evaluation of the non executive Board members is done by the Board annually based on the criteria of attendance at the Board/Committee meetings as also the contributions made at the said meetings.

#### Whistle Blower Policy

Over the past few years, the Company has instilled transparency and follows an open work culture.

It also provides a two way open communication system, which aims to provide ample scope for employees to exchange their views and raise concerns protecting their integrity. This has reflected in maintaining a safe and congenial working environment.

The Company is confident and takes pride in its proactiveness, which has resulted in building an enterprise comparable to global companies. As the spirit and purpose of the Whistle Blower Policy are met and respected, the Company has currently neither formulated nor adopted any such policy.

#### DECLARATION BY THE DEPUTY CHAIRMAN & MANAGING DIRECTOR UNDER CLAUSE 49 OF THE LISTING AGREEMENT REGARDING ADHERENCE TO THE COMPANY'S CODE OF CONDUCT

In accordance with Clause 49 sub clause I (D) of the Listing Agreement with the Stock Exchanges, I hereby confirm that, all Directors and Senior Management personnel of the Company have affirmed compliance with the Code of Conduct laid down by the Company, as applicable to them for the Financial Year ended March 31, 2007.

For The Great Eastern Shipping Co. Ltd.

Mumbai, May 04, 2007

Bharat K. Sheth Deputy Chairman & Managing Director

To the Members of The Great Eastern Shipping Co. Ltd. Mumbai.

## Auditors' Report on Corporate Governance

We have examined the compliance of conditions of Corporate Governance by The Great Eastern Shipping Co. Ltd. (the Company) for the year ended on March 31, 2007, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance with the conditions of Corporate Governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For and on behalf of KALYANIWALLA&MISTRY Chartered Accountants

**Viraf R. Mehta** Partner M. No. 32083 Mumbai, May 15, 2007



# Asset Profile



# Fleet as on March 31, 2007

Category			Vessel Name	DWT (MT)	Yr Built	Av. Age (yrs)
CRUDE OIL CARR	IERS					
Tatal Tanara (dut)			Audachin II. Dhiun		1002	
Total Tonnage (dwt) No. of Ships	1,861,953 14	I	Ardesnir H. Bniwa	andiwalla 265,955	1992	
Average Age (yrs)	10.61	1		265,955		15.0
% of Total Tonnage	57%			· · · <b>,</b> · · ·		
Ū		Suezmax				
			Jag Lalit	158,344	2005	
		2		158,280	2005	
		3	, , ,	147,834	1996	
		4		145,242	1992	
		5	Jag Lakshya	152,485	1989	
		5		762,185		9.4
		Aframax		,		
			Jag Lyall	110,531	2006	
		2		105,010	2004	
		3		105,716	2003	
		4		105,148	1999	
		5		105,051	1999	
		6		96,551	1988	
		7	, 0	98,214	1987	
		8	Jag Leher	107,592	1986	
		8		833,813		10.3
PRODUCT CARRIE	ERS					
		Panamax				
Total Tonnage (dwt)	742,765	1	Jag Anjali	66,203	1986	
No. of Ships Average Age (yrs)	18 15.10	2	Jag Arpan	66,183	1986	
% of Total Tonnage	23%	2		132,386		21.0
0		Medium Range				
			Jag Panna	37,145	2007	
		2		37,159	2007	
		3	, 0	47,848	2007	
		4		46,319	2004	
		5		46,273	2003	
		6	, , , ,	45,684	1996	
		7	, , ,	45,693	1995	
		8		50,600	1985	
		9	Jag Pranam	50,600	1984	
		9 General Purpose		407,321		8.9
		Concrair r arpose	Jag Parwar	29,998	1988	
		2		27,400	1985	
		3		27,402	1985	
		4		29,990	1982	
		5	,,,,	29,990	1982	
		6		29,139	1982	
		7		29,139	1981	
		_		202050		22.4
		7		203058		23.4



Fleet	as	on	March	31,	2007
-------	----	----	-------	-----	------

Category			Vessel Name	DWT (MT)	Yr Built	Av. Age (yrs)
GAS CARRIERS						
		( LPG Carriers )				
Total Tonnage (dwt)	45,977		I Jag Viraj	17,577	1991	
No. of Ships	2		2 Jag Vayu	28,400	1978	
Average Age (yrs)	24.00					
% of Total Tonnage	1.4%	:	2	45,977		24.03
DRY BULK CARRIE	RS					
		Capesize				
Total Tonnage (dwt) No. of Ships	616,966 		I Jag Arjun	164,796	1996	
Average Age (yrs)	14.4		I	164,796		11.00
% of Total Tonnage	19%					
		Panamax				
			I Jag Arnav	71,122	1995	
		:	2 Jag Akshay	73,350	1994	
		:	2	144,472		12.50
		(Handymax)				
			I Jag Rahul	52,364	2003	
			2 Jag Reena	45,659	2000	
		:	3 Jag Ravi	45,342	1997	
			4 Jag Rani	41,545	1984	
			5 Jag Rishi	41,093	1984	
		!	5	226,003		12.80
		( Handysize )				
			I Jag Vikram	27,463	1980	
			2 Jag Vidya	27,451	1977	
		:	3 Jag Vikas	26,781	1977	
		:	3	81,695		29.00

#### FLEET TOTAL

Total Tonnage (dwt)3,267,661Total Number of Ships45Average Age (yrs)12.5

ACQUISITIONS					
Category	Туре	Vessel Name	DWT	Year	Month of
			(MT)	Built	Addition
New Built Deliverie	es				
Product Tanker					
	Medium Range (MR)	Jag Prakash	47,848	2007	Mar-07
	Medium Range (MR)	Jag Payal	37,159	2007	Mar-07
	Medium Range (MR)	Jag Panna	37,145	2007	Jan-07
Second Hand Addit	<b>-</b> ( )	, .			
Crude Oil Carriers					
	Suezmax	Jag Layak	147,834	1996	Nov-06
Product Tanker		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
	General Purpose	Jag Parwar	29,998	1988	Feb-07
Dry Bulk Carriers		, 0	,		
,	Capesize	Jag Arjun	164,796	1996	Mar-07
	Panamax	Jag Akshay	73,350	1994	Mar-07
SALES					
Category	Туре	Vessel Name	DWT	Year	Month of
			(MT)	Built	Sale
Crude Oil Carriers					
	Aframax	Jag Leena	95,007	1985	Aug-06
Product Tanker					9
	Medium Range (MR)	Jag Padma	47,803	1982	Feb-07
	Medium Range (MR)	Jag Prachi	44,124	1996	May-06

# Acquisitions and Sales during FY 2006-07

# Vessels on Order as on May 04, 2007

Category	Туре	Shipyard	DWT (MT)	Month of Contracting	Expected Delivery
New Building Order Boo Product Carrier	k position				
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	End 2008
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	End 2008
	Long Range One	STX Shipbuilding Co. Ltd.	74,500	Mar-06	Mid 2009
	Long Range One Medium Range	STX Shipbuilding Co. Ltd. STX Shipbuilding Co. Ltd.	74,500 47,400	Mar-06 Apr-04	Mid 2009 Sep-2007

# Transactions between April 01, 2007 to May 04, 2007

ACQUISITIONS				
Category	Туре	Vessel Name	DWT (MT)	Year Built
Product Tanker	Medium Range	Jag Pushpa	47,848	2007
SECOND HAND ACQUIS	ITIONS			
Dry Bulk	Handymax	Jag Riddhi	47,240	1997
ALES				
Category	Туре	Vessel Name	DWT (MT)	Year Built
Crude Tanker	Suezmax	Jag Laadki	145,242	1992



# Subsidiary Fleet as on May 04, 2007

Greatship (India) Limited

Category			Vessel Name	DWT (MT)	Year Built Av. Age (yrs)
OFFSHORE SUPPORT VE	SSELS				
		Plat	form Supply		
		Ves	sel		
Number	2				
Average Age (yrs)	6.0				
		1	m.v. Greatship Disha	3,115	1999
		2	m.v. Greatship Diya	3,350	2003
		2		6,465	6.0
FLEET TOTAL					
Number	2				
Total Tonnage(dwt)	6,465				
Average Age (yrs)	6.0				

Category	Туре	Shipyard	Month of Contracting	Expected Delivery
New Building Or	der Book Position			
Offshore Support				
	I. Platform Supply Vesse	el Aker Yard ASA, Norway	Apr-06	Q2 FY09
	2. Platform Supply Vesse	el Aker Yard ASA, Norway	Apr-06	Q3 FY09
	<ol> <li>Anchor Handling Tug cum Supply Vessel</li> </ol>	Colombo Dockyard Ltd., Srilanka	Aug-06	Q3 FY08
	<ol> <li>Anchor Handling Tug cum Supply Vessel</li> </ol>	Colombo Dockyard Ltd., Srilanka	Aug-06	Q4 FY08
	5. Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	Q4 FY09
	6. Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	Q4 FY09
	<ol> <li>Anchor Handling Tug cum Supply Vessel</li> </ol>	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	QI FYI0
	8. Anchor Handling Tug cum Supply Vessel	Labroy Shipbuilding & Engineering Pte. Ltd., Singapore	Sep-06	Q2 FY10
Exploration Rig in	Greatship Global Energy Servi	ces Pte. Ltd., Singapore		
	Jack Up Rig	Keppel Fels Ltd., Singapore	Jun-06	Q3 FY10
cond Hand Acquisitio	n			
Category	Туре	Shipyard	Month of Contracting	Expected Delivery
Offshore Support	Vessels			
	Platform Supply Vessel	Brevik, Norway	Sep-06	Q2 FY08

# Subsidiary Order Book as on May 04, 2007



# Financials



# The Year at a Glance

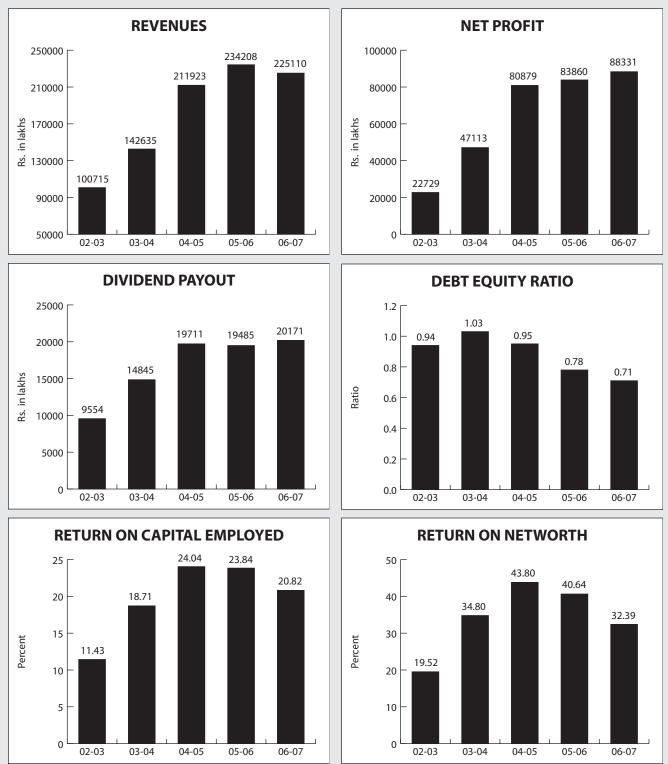
	Mar	March 3	March 31, 2006		
	Rs	US\$	Rs	US\$	
	• • • •	(in millions)	(in lakhs)	(in millions)	
	(except	for Earnings &	Cash earnings p	er share)	
For the year					
Total Revenue	225110	497	234208	529	
Operating Profit (PBIDT)	128233	283	134307	304	
Net Profit	8833 I	195	83860	190	
PBIDT as a percentage of total revenue	<b>56.96</b> %	<b>56.96</b> %	57.35%	57.35%	
Earnings per share (Rs./US\$)	58.01	1.28	55.07	1.24	
Cash earnings per share (Rs./US\$)	75.43	1.67	79.39	1.79	
Dividend amount (Including tax on dividend)	20171	45	19485	44	
Capital Investment	130385	288	94601	214	
At the end of the year					
Total assets	559727	1290	460110	1031	
Fixed assets	381241	878	286505	642	
Total debt	218978	505	186915	419	
Net worth	306779	707	238619	535	
Equity Capital	15227	35	15227	34	

Figures in US\$ are arrived at by converting Rupee figures at the average conversion rate for all for the year items and at closing rate for all year end items, as given below, to facilitate comparision

	Rs./US\$			
Exchange Rate	2006-07	2005-06		
- Average	45.26	44.24		
- Closing	43.40	44.62		







Note : Figures relating to the year 2005-06 and 2006-07 pertain to the remaining business of the Company i.e. Shipping business post de-merger of Offshore services business w.e.f. April I, 2005. In view of this earlier years figures are not comparable.

The Great Eastern 4 Shipping Company Ltd.

# 10 Years at a Glance

(Rs. in lakhs)

									•	III Iakiis
	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07
PROFIT & LOSS A/C										
Revenues										
Income from operations	88102	92896	91464	108068	117243	95547	135194	204920	193477	19975
Profit on sale of ships	1693	54	4795	3598	58	1598	860	2475	33136	1363
Other income	6615	5090	3187	3836	2234	3570	6581	4528	7595	1172
	96410	98040	99446	115502	119535	100715	142635	211923	234208	22511
Expenditure	54352	59845	62603	68105	69057	55442	68635	96018	99901	9687
Operating profit (PBIDT)		38195	36843	47397	50478	45273	74000	115905		12823
Interest & finance charges	6504	5782	6081	7174	5027	3900	4695	8287	9694	1071
PBDT	35554	32413	30762	40223	45451	41373	69305		124613	11751
Depreciation	15581	16470	18117	20082	20173	16798	20121	28500	28281	2652
Impairment loss on certain assets									8755	
Provisions	850	500	_	_	_	_	_	_		
PBT	19123	15443	12645	20141	25278	24575	49184	79118	87577	9098
Tax :	2700	2000	1400	2 4 9 9	2400	050	2700	2200	2/00	210
– Current – Deferred	2700	2800	1600	2400	2600	850	2700	2200	2600	310
– Deferred – Fringe benefit	-	_	_	-	1928	2074	(263)	(4738)	406 221	10
-	-			-				-		
PAT	16423	12643	11045	17741	20750	21651	46747	81656	84350	8778
Add/(less) : Prior period	o / 7	105		(00)	(1021)	1070	244	()	(100)	- 4
adjustments	267	125	95	(88)	(1031)	1078	366	(777)	(490)	542
Net Profit	16690	12768	11140	17653	19719	22729	47113	80879	83860	8833
BALANCE SHEET										
What the Company owne										
Net Block	134190	165911	168043							
	10442	E1/2		152352	168076	167258	232852	287418	275531	
Ships under construction Investments &	10643	5163	-	152352 9192	168076 12950	167258 15002	232852 22343	287418 32715	275531 10974	
	10643 55213	5163 41572						32715		36324 1800 14451
Investments &			-	9192	12950	15002	22343	32715	10974	1800
Investments & net current assets	55213		-	9192	12950	15002	22343	32715	10974	1800
Investments & net current assets Deferred Taxation (Net)	55213 _ 200046	41572	- 43193 -	9192 37644 –	12950 46065 –	15002 56430 –	22343 59938 –	32715 106148 406	10974 139029 –	800  445
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured loans	55213 _ 200046	41572	- 43193 -	9192 37644 –	12950 46065 –	15002 56430 –	22343 59938 –	32715 106148 406	10974 139029 –	1800 14451 52575
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed	55213  200046	41572 _ 212646	- 43193 - 211236	9192 37644 - 199188	12950 46065  227091 79485 13908	15002 56430 - 238690	22343 59938 - 315133	32715 106148 406 426687	10974 139029 - 425534	1800 14451 52575
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured loans	55213  200046 62161	41572 	- 43193 - 211236 80488	9192 37644 - 199188 69347	12950 46065 - 227091 79485	15002 56430 - 238690 88553	22343 59938 	32715 106148 406 426687 207975	10974 139029 - 425534	1800 14451 52575 21897
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured Ioans Unsecured Ioans	55213 	41572 	- 43193 - 211236 80488 20047	9192 37644 - 199188 69347	12950 46065  227091 79485 13908 10072	15002 56430 	22343 59938  315133 145900 	32715 106148 406 426687 207975 – –	10974 139029 - 425534	800  445
Investments & net current assets Deferred Taxation (Net) TOTAL <b>What the Company owed</b> Secured Ioans Unsecured Ioans Deferred Taxation (Net)	55213 	41572  212646 73405 20067 	- 43193 - 211236 80488 20047 -	9192 37644  199188 69347 13292 	12950 46065  227091 79485 13908 10072	15002 56430 - 238690 88553 13533 12739	22343 59938 - 315133 145900 - 12476	32715 106148 406 426687 207975 – –	10974 139029 - 425534 186915 - - -	1800 14451 52575 21897
Investments & net current assets Deferred Taxation (Net) TOTAL <b>What the Company owed</b> Secured loans Unsecured loans Deferred Taxation (Net) TOTAL	55213 	41572  212646 73405 20067 	- 43193 - 211236 80488 20047 -	9192 37644  199188 69347 13292 	12950 46065  227091 79485 13908 10072	15002 56430 - 238690 88553 13533 12739	22343 59938 - 315133 145900 - 12476	32715 106148 406 426687 207975 – –	10974 139029 - 425534 186915 - - -	1800 14451 52575 21897
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company ower Secured loans Unsecured loans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital	55213 	41572 	- 43193  211236 80488 20047  100535	9192 37644  199188 69347 13292  82639 21778 9500	12950 46065  227091 79485 13908 10072 103465 20256 17000	15002 56430 - 238690 88553 13533 12739 114825 19033 7500	22343 59938  315133 145900  12476 158376 19033 7500	32715 106148 406 426687 207975 - - 207975	10974 139029  425534 186915  - 186915	1800 14451 52575 21897 21897
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company ower Secured loans Unsecured loans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus	55213 	41572 	- 43193  211236 80488 20047  100535 25884	9192 37644  199188 69347 13292  82639 21778	12950 46065  227091 79485 13908 10072 103465 20256	15002 56430  238690 88553 13533 12739 114825 19033	22343 59938  315133 145900  12476 158376 19033	32715 106148 406 426687 207975 - - 207975	10974 139029  425534 186915  - 186915	1800 14451 52575 21897 21897 1522
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company ower Secured loans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus Misc. Expd. (to the	55213 - 200046 62161 21014 - 83175 28756 - 91141	41572 	- 43193 - 211236 80488 20047 - 100535 25884 - 86927	9192 37644  199188 69347 13292  82639 21778 9500 87320	12950 46065  227091 79485 13908 10072 103465 20256 17000 88031	15002 56430 - 238690 88553 13533 12739 114825 19033 7500 98425	22343 59938 - 315133 145900 - 12476 158376 19033 7500 130693	32715 106148 406 426687 207975 - 207975 19034 - 199870	10974 139029  425534 186915  - 186915 186915	1800 14451 52575 21897 21897 1522
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured Ioans Unsecured Ioans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus Misc. Expd. (to the extent not w/off)	55213 	41572 	- 43193 - 211236 80488 20047 - 100535 25884 - 86927 (2110)	9192 37644  199188 69347 13292  82639 21778 9500 87320 (2049)	12950 46065 - 227091 79485 13908 10072 103465 20256 17000 88031 (1661)	15002 56430 - 238690 88553 13533 12739 114825 19033 7500 98425 (1093)	22343 59938 - 315133 145900 - 12476 158376 19033 7500 130693 (469)	32715 106148 406 426687 207975 - - 207975 19034 -	10974 139029  425534 186915  - 186915 186915	1800 14451 52575 21897 21897 1522
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company ower Secured loans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus Misc. Expd. (to the	55213 - 200046 62161 21014 - 83175 28756 - 91141	41572 	- 43193 - 211236 80488 20047 - 100535 25884 - 86927	9192 37644  199188 69347 13292  82639 21778 9500 87320	12950 46065  227091 79485 13908 10072 103465 20256 17000 88031	15002 56430 - 238690 88553 13533 12739 114825 19033 7500 98425	22343 59938 - 315133 145900 - 12476 158376 19033 7500 130693	32715 106148 406 426687 207975 - 207975 19034 - 199870	10974 139029  425534 186915  - 186915 186915	1800 14451 52575 21897 21897 1522 29155
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured Ioans Unsecured Ioans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus Misc. Expd. (to the extent not w/off)	55213 	41572 	- 43193 - 211236 80488 20047 - 100535 25884 - 86927 (2110)	9192 37644  199188 69347 13292  82639 21778 9500 87320 (2049)	12950 46065 - 227091 79485 13908 10072 103465 20256 17000 88031 (1661)	15002 56430 - 238690 88553 13533 12739 114825 19033 7500 98425 (1093)	22343 59938 - 315133 145900 - 12476 158376 19033 7500 130693 (469)	32715 106148 406 426687 207975 - 207975 19034 - 199870 (192)	10974 139029  425534 186915  186915 15227 - 223392 	1800 14451 52575 21897 21897 1522 29155 30677
Investments & net current assets Deferred Taxation (Net) TOTAL What the Company owed Secured loans Unsecured loans Deferred Taxation (Net) TOTAL Shareholders' Funds Equity Share Capital Preference Share Capital Reserves & surplus Misc. Expd. (to the extent not w/off) TOTAL	55213 	41572  212646 73405 20067  93472 28760  92334 (1920) 119174	- 43193 - 211236 80488 20047 - 100535 25884 - 86927 (2110) 110701	9192 37644  199188 69347 13292  82639 21778 9500 87320 (2049) 116549	12950 46065 - 227091 79485 13908 10072 103465 20256 17000 88031 (1661) 123626	15002 56430  238690 88553 13533 12739 114825 19033 7500 98425 (1093) 123865	22343 59938 - 315133 145900 - 12476 158376 19033 7500 130693 (469) 156757	32715 106148 406 426687 207975 - 207975 19034 - 199870 (192) 218712	10974 139029 - 425534 186915 - - - 186915 15227 - 223392 - 223392 - 238619	1800 14451 52575 21897 21897

Note : Figures relating to the year 2005-06 and 2006-07 pertain to the remaining business of the Company i.e. Shipping business post de-merger of Offshore services business w.e.f. April 1, 2005. In view of this earlier years figures are not comparable.

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## Report of the Auditors to the Members of The Great Eastern Shipping Company Limited

- We have audited the attached Balance Sheet of The Great Eastern Shipping Company Limited, as at March 31, 2007 and also the Profit and Loss Account and Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2) We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of section 227 (4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4) Further to our comments in the Annexure referred to in paragraph (3) above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
  - e) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2007;
    - ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5) On the basis of written representations received from the Directors of the Company as on March 31, 2007, and taken on record by the Board of Directors, we report that none of the Directors of the Company is disqualified as on March 31, 2007, from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For and on behalf of

Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta Partner

Membership No: 32083 Place : Mumbai Date: May 04, 2007

> The Great Eastern 43 Shipping Company Ltd.

### Annexure to the Auditor's Report

Referred to in Paragraph 3 of our report of even date on the accounts of The Great Eastern Shipping Company Limited for the year ended March 31, 2007:

- 1. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The fixed assets are physically verified by the management as per a phased programme of verification. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. To the best of our knowledge no material discrepancies were reported on such verification.
  - (c) In our opinion, a substantial part of the fixed assets has not been disposed off by the Company during the year.
- 2. (a) The management has conducted physical verification of inventory at reasonable intervals.
  - (b) In our opinion, the procedures followed by the management for such physical verification are reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) In our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventories as compared to the book records were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
- (a) The Company has granted an unsecured loan of Rs.242 lakhs to a company covered in the register maintained under section 301 of the Companies Act, 1956.
  - (b) In our opinion, the rate of interest and other terms and conditions of the loan given by the Company are prima facie not prejudicial to the interest of the Company.
  - (c) The receipt of interest thereon has been regular and no principal amount has fallen due as of the balance sheet date.
  - (d) No amount is overdue against the said loan.
  - (e) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets, and for the sale of goods and services. During the course of our audit no major weakness has been observed in the internal controls.
- 5. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of sections 58A, 58AA or any other relevant provisions of the Act.
- 7. In our opinion, the Company has an internal audit system, which is commensurate with the size and nature of its business.
- 8. As informed to us, the maintenance of cost records has not been prescribed by the Central Government under section 209(1)(d) of the Companies Act, 1956, in respect of the activities carried on by the Company.
- 9. (a) According to the information and explanations given to us and according to the books and records as produced and examined by us, in our opinion, except for the provident fund dues of floating staff, the company is generally regular in depositing undisputed statutory dues including Shore Staff Provident fund, Investor Education and Protection Fund, Employees State Insurance, Income tax, Sales tax, Wealth tax, Service tax, Excise duty, Customs duty, Cess, and other



statutory dues with the appropriate authorities. We are informed that in respect of floating staff it is not possible to accurately ascertain the provident fund dues in view of the nature of the Company's activities. The Company regularly makes ad hoc payments to the appropriate authorities and on final determination the balance, if any, is paid.

(b) According to the books of account and records as produced and examined by us, there are no dues of Sales tax, Income tax, Custom duty, Wealth tax, Service tax, Excise duty or cess which have not been deposited on account of any dispute, other than those stated below :

No.	Name of the statute	Nature of Dues	Amount (Rs. In Lakhs)	Period to which the amount relates	Forum where dispute is pending
Ι	The Customs Act 1962	Import duty	31	2000-01	High Court, Mumbai
2	The Tamilnadu General Sales Tax Act 1959	Lease Tax	1740	1995-96 to 1997-98	The Sales Tax Appellate Tribunal.
3	The Central Sales Tax Act , 1956 & Bombay Sales Tax Act, 1959	Sales Tax	650	1995-96 to 1998-99	The Sales Tax Appellate Tribunal
	The Central Sales Tax Act , 1956 & Bombay Sales Tax Act, 1959	Sales Tax	662	1999-00 & 2001-02	The Sales Tax Officer
4	Maharashtra Land Revenue Code, 1966	Transfer charges for office permises under the scheme of demerger	124	2002-03	The High Court at Bombay
		Transfer Charges for office Premises	310	2003-04	Estate Department Joint Municipal Commissioner
5	Major Ports Trust Act, 1963	Pilotage and Berth Charges on gross tonnage	137	2001-02 to 2002-03	Karnataka High Court at Bangalore

10. The Company has no accumulated losses at the end of the financial year and it has not incurred any cash losses in the current year and in the immediately preceding financial year.

11. According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.

- 12. According to the information and explanations given to us and the records examined by us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures or other securities.
- 13. In our opinion and according to the information and explanations given to us, the nature of the activities of the Company does not attract any special statute applicable to the chit fund and nidhi/ mutual benefit fund/ societies.
- 14. In our opinion, the Company has maintained proper records of the transactions and contracts of the investments dealt in by the Company and timely entries have been made therein. The investments made by the Company are held in its own name except to the extent of the exemption under section 49 of the Act.
- 15. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantees for loans taken by others from banks or financial institutions, the terms and conditions whereof are prima facie prejudicial to the interest of the company.
- 16. As informed to us, the term loans were applied by the Company for the purpose for which they were obtained.
- 17. On the basis of an overall examination of the balance sheet and cash flows of the Company and the information and explanation given to us, we report that the company has not utilised any funds raised on short term basis for long term investments.
- 18. The Company has not made any preferential allotment of shares to parties or companies covered under section 301 of the Act.
- 19. According to the explanation given to us, securities have been created in respect of the debentures issued by the Company.
- 20. The Company has not raised any money through a public issue during the year.
- 21. Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the year.

For and on behalf of

### Kalyaniwalla & Mistry

Chartered Accountants

#### Viraf R. Mehta Partner

Membership No: 32083 Place: Mumbai Date: May 04, 2007

# Balance Sheet as at March 31, 2007.

				(Rs. in lakhs)
			Current	Previous
	Schedule		Year	Year
SOURCES OF FUNDS :				
Shareholders' Funds :		15007		15007
Capital Reserves and Surplus	 2	15227 291552		۱5227 223392
Reserves and Surplus	4			
			306779	238619
Loan Funds : Secured Loans	3		218978	186915
	5			
TOTAL			525757	425534
APPLICATION OF FUNDS :				
Fixed Assets :	4			
Gross Block	7	535938		434323
Less : Depreciation (including impairment)		172697		158792
Net Block		363241		275531
Ships under Construction/Capital work-in-progress		18000		10974
Investments	5		381241 40361	286505 18579
Current Assets, Loans and Advances :	5		40301	105/9
	,	2515		2245
Inventories	6	3515		3345
Sundry Debtors	7	15482		6846
Cash and Bank balances	8	106537		135156
Other Current assets	9	3203		1517
Loans and Advances	10	9388		8162
		138125		155026
Less : Current Liabilities and Provisions :				
Current Liabilities	11	23442		31939
Provisions	12	9503		2156
Incomplete Voyages (net)		1025		481
		33970		34576
			104155	
Net Current Assets			104155	120450
Miscellaneous Expenditure (to the extent not written off or adjusted)	13		_	_
- /	15			
TOTAL			525757	425534
Significant Accounting Policies	20			
Significant Accounting Policies	20			
Notes on Accounts	21			

The Schedules referred to above form an integral part of the Balance Sheet.

As per our Report attached hereto

9<sup>Annual Report</sup> 2006-07

For and on behalf of **KALYANIWALLA & MISTRY** Chartered Accountants

**Viraf R. Mehta** Partner Mumbai, May 04, 2007.

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Jayesh M. Trivedi Company Secretary For and on behalf of the Board

K. M. Sheth Bharat K. Sheth R. N. Sethna Executive Chairman Deputy Chairman & Managing Director Director

Mumbai, May 04, 2007.

## Profit and Loss Account for the year ended March 31, 2007.

	hedule		Current Year	<b>(Rs. in lakhs)</b> Previous Year
INCOME : Income from Operations	14		213382	226613
Other Income	15		11728	7595
			225110	234208
EXPENDITURE : Operating Expenses	16	88745		92047
Administration & Other Expenses	17	8132		7854
Interest & Finance charges	18	10718		9694
Depreciation Impairment loss on certain assets		26526		28281 8755
			134121	146631
Profit before tax			90989	87577
Less : Provision for taxation			70707	0/3//
- Current tax		3100		2600
– Deferred tax – Fringe Benefit tax		100		406 22 I
0			3200	3227
Profit for the year after tax			87789	84350
Add/(Less) : Prior period adjustments	19		542	(490)
			88331	83860
Less : Transfer to Tonnage Tax Reserve Account under section			15000	14500
115VT of the Income-tax Act, 1961				
(Less)/Add : Transfer (to)/from Debenture Redemption Reserve			73331 (1500)	69360 1900
()			71831	71260
Add : Surplus brought forward from previous year		59331		34456
Less : Transferred to Great Offshore Ltd on de-merger		-		6900
-			59331	27556
Amount available for appropriation Appropriations :			131162	98816
– Transfer to General Reserve		20000		20000
<ul> <li>Interim Dividend on Equity Shares</li> </ul>		10659		17088
<ul> <li>Proposed Dividend on Equity Shares</li> </ul>		6852		-
<ul> <li>Tax on Dividends</li> </ul>		2660		2397
			40171	39485
Balance Carried Forward			90991	59331
Basic and diluted earnings per share (in Rs.)			58.01	55.07
Significant Accounting Policies	20			
Notes on Accounts	21			

The Schedules referred to above form an integral part of the Profit & Loss Account.

As per our Report attached hereto

For and on behalf of **KALYANIWALLA & MISTRY** Chartered Accountants

**Viraf R. Mehta** Partner Mumbai, May 04, 2007. Jayesh M. Trivedi Company Secretary For and on behalf of the Board

K. M. Sheth Bharat K. Sheth R. N. Sethna Executive Chairman Deputy Chairman & Managing Director Director

Mumbai, May 04, 2007.

The Great Eastern 47 Shipping Company Ltd.

# Cash Flow Statement for the year ended March 31, 2007.

	ash flow statement for the year chuck flaren sr, 200		(Rs. in lakhs)
		Current	Previous
۸	CASH FLOW FROM OPERATING ACTIVITIES :	Year	Year
~.	NET PROFIT BEFORE TAX :	90989	87577
	ADJUSTMENTS FOR :	/0/0/	
	Prior year adjustments	542	184
		26526	37036
	Depreciation including impairment		
	Interest earned	(9459)	(6259)
	Interest paid	10718	9694
	Dividend received	(1051)	(858)
	(Profit)/loss on sale of investments (Net)	(280)	(39)
	(Profit)/loss on sale of sundry assets	(8)	(122)
	De-merger expenses written off	-	715
	Doubtful debts written off/provided	476	674
	Deferred Revenue Expenditure written off	-	147
	Foreign exchange	(932)	147
	OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES :	117521	128896
	ADJUSTMENTS FOR :		
	Trade & Other Receivables	(10252)	5754
	Inventories	(170)	(633)
	Incomplete Voyages (Net)	544	(1347)
	Trade Payables	(1320)	5413
	CASH GENERATED FROM OPERATIONS :	106323	I 38083
	Tax Paid	(3428)	(3571)
	NET CASH FLOW FROM OPERATING ACTIVITIES :	102895	134512
В.	CASH FLOW FROM INVESTING ACTIVITIES :		
	Purchase of fixed assets	(134821)	(91227)
	*Sale proceeds of fixed assets	9131	31404
	Purchase of Investments	(202559)	(150859)
	Acquisition of subsidiaries/joint venture/associates	(28264)	(4867)
	Sale proceeds of Investments	208987	142811
	Disposal of subsidiary	334	-
	Interest received	7773	5428
	Dividend received ( includes Rs. 17 Lakhs received from a Subsidiary Company - Previous Year Rs. 16 Lakhs)	1051	858
	NET CASH FROM/(USED IN) INVESTING ACTIVITIES :	(138368)	(66452)

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		(Rs. in lakhs)
	Current	Previous
	Year	Year
C. CASH FLOW FROM FINANCING ACTIVITIES :		
Proceeds from long term borrowings	84521	58063
Repayments of long term borrowings	(47010)	(59150)
Dividend paid	(17284)	(16706)
Tax on Dividend paid	(2429)	(2359)
Interest paid	(11055)	(10003)
Demerger expenses	-	(715)
Net cash outflow on demerger of offshore division	-	(5265)
NET CASH FROM/(USED IN) FINANCING ACTIVITIES :	6743	(36135)
Net increase/(decrease) in cash and cash equivalents :	(28730)	31925
Cash and cash equivalents as at April I, 2006 (See note below)	136745	104820
Cash and cash equivalents as at March 31, 2007 (See note below)	108015	136745

\* Profit on sale of ships, is considered as operating income, consequently the sale proceeds are not included under sale of fixed assets.

#### Note :

Cash and cash equivalent as on	March 31, 2007	March 31, 2006
Cash and Bank Balances	106537	135156
Effect of exchange rate changes [Loss/(gain)]	1478	1589
Cash and cash equivalents as restated	108015	136745

As per our Report attached hereto		For and on behalf of the Board		
For and on behalf of				
KALYANIWALLA & MISTRY		K. M. Sheth	Executive Chairman	
Chartered Accountants		Bharat K. Sheth	Deputy Chairman & Managing Director	
Viraf R. Mehta	Jayesh M. Trivedi	R. N. Sethna	Director	
Partner	Company Secretary			
Mumbai, May 04, 2007.		Mumbai, May 04, 2007.		

		Current Year	<b>(Rs. in lakhs)</b> Previous Year
SCHEDULE "I" : SHARE CAPITAL AUTHORISED :			
30,00,00,000	Equity Shares of Rs.10 each	30000	30000
20,00,00,000	Preference Shares of Rs.10 each	20000	20000
		50000	50000
ISSUED :			
15,26,98,445	(Previous Year 15,26,98,445) Equity Shares of Rs.10 each	15270	15270
		15270	15270
SUBSCRIBED :			
15,22,76,442	(Previous Year 15,22,76,442) Equity Shares of Rs.10 each	15227	15227
		15227	15227
PAID-UP :			
15,22,73,924	(Previous Year 15,22,73,924) Equity Shares of Rs.10 each fully paid up	15227 15227	15227 15227

## Schedules Annexed to and forming part of the Balance Sheet as at March 31, 2007

#### Notes :

1. Out of above, 74,39,858 (Previous Year 74,39,858) shares are allotted as fully paid up persuant to a contract without payment being received in cash.

2. The Paid-up Equity Share Capital includes Rs. 0.30 lakhs (Previous year Rs. 0.30 lakhs), on account of forfeited shares and is net of Calls in Arrears Rs. 0.31 lakhs (Previous year Rs. 0.33 lakhs).



				(Rs. in lakhs)
			Current	Previous
SCHEDULE '	sov .		Year	Year
	ND SURPLUS :			
	REDEMPTION RESERVE :			
As pe	r last Balance Sheet		23854	23854
	UNDER SECTION 33AC OF THE TAX ACT,1961 :			
As pe	r last Balance Sheet		24000	24000
	e tax reserve account under section • The income-tax act,1961 :			
As pe	r last Balance Sheet	29500		15000
Add :	Transfer from Profit and Loss Account	15000		14500
			44500	29500
(d) DEBENTU	IRE REDEMPTION RESERVE :			
As pe	r last Balance Sheet	4250		6150
Less :	Transfer to Profit & Loss Account			1900
		4250		4250
Add :	Transfer from Profit and Loss Account	1500		
			5750	4250
(e) EXCHAN	GE FLUCTUATION RESERVE :			
As pe	r last Balance Sheet		2500	2500
(f) SHARE PF	REMIUM ACCOUNT :			
As pe	r last Balance Sheet	12601		15801
Less :	Transferred to Great Offshore Limited on de-merger			3200
			12601	12601
(g) GENERAL	RESERVE :			
As pe	r last Balance Sheet	67356		78109
Less :	Transferred to Great Offshore Limited on de-merger			
		67356		47356
Add :	Transfer from Profit and Loss Account	20000		20000
			87356	67356
(h) PROFIT A	ND LOSS ACCOUNT		90991	59331
			291552	223392

		(Rs. in lakhs)
	Current Year	Previous Year
SCHEDULE "3" :		
SECURED LOANS :		
(a) TERM LOANS -		
– From Banks	200618	167255
Secured by mortgage of specific ships, assignment of bank deposit and a financial covenent to maintain unencumbered assets (refer note 3).		
(b) NON-CONVERTIBLE DEBENTURES* -		
(i) Secured Redeemable Non-Convertible Debentures of Rs. 1,00,00,000 each -		
<ul> <li>8.95 % redeemable on July 07, 2007.**</li> </ul>	7127	7127
<ul> <li>6.05 % redeemable on September 19, 2010.**</li> </ul>	8733	8733
(ii) Secured Redeemable Non-Convertible Debentures of Rs. 50,00,000 each -		
<ul> <li>I 0.25 % (series 6 - 7) redeemable in two annual instalments on May 25, 2007 to May 25, 2008.</li> </ul>	2500	3800
* Secured by mortgage of specified immovable properties and ships.		
** Liability for Debentures is net of amount recoverable from Great Offshore Limited in respect of amount transferred on de-merger.		
	218978	186915



(Rs. in lakhs)

SCHEDULE "4" : FIXED ASSETS :

NET BLOCK	As at March 31, 2007	<b>353745</b> 266458 -	<b>836</b> 880	<b>4934</b> 4934	14	<b>3141</b> 2693	<b>379</b> 359	<b>206</b> 203	<b>363241</b> 275531	<b>18000</b> 10974	<b>381241</b> 286505
	For the Upto year March 31, 2007	<b>8755</b> 8755 -		1	1	<b>135</b> 135	1	1	<b>8890</b> 8890		
IMPAIRMENT	For the year	8755		1	II	1	1	1	8755		
2	As at April 1, 2006	8755 - -		1	II	<b>135</b> 135	1	1	<b>8890</b> 135		
	or the Upto year March 31, 2007	<b>159562</b> 146111	<b>463</b> 347	1		<b>1035</b> 870	<b>2298</b> 2148	<b>449</b> 425	<b>163807</b> 149902		
Z	For the year	<b>25916</b> 27724 -	116	1	I	<b>165</b> 141	<b>208</b> 193	<b>121</b> 	<b>26526</b> 28281		
DEPRECIATION	Adjust- ments in res- pect of assets sold/ discarded	<b>12465</b> 11193	43	1	- 1	36 36	<b>58</b> 72	<b>97</b> 98	<b>12621</b> 11442		
DEI	Depre- ciation trans- ferred on De- merger	23447 23447 4417	• •	1	1	-	511	- 162	29308		
	Upto March 31, 2006	<b>146111</b> 153027 4417	<b>347</b> 278	1		<b>870</b> 1536	<b>2148</b> 2538	<b>425</b> 574	<b>149902</b> 162371		
	As at March 31, 2007	<b>522062</b> 421324 -	<b>1299</b> 1227	<b>4934</b> 4934	1 50	<b>43    </b> 3698	<b>2677</b> 2507	<b>655</b> 628	<b>535938</b> 434323		
	Deduc- tions for the year [Note 4(b)]	<b>21565</b> 41939	501	II	υ.	<b>2</b> 92	<b>66</b> 74	<b>106</b> 118	<b>21744</b> 42724		
COST	Addi- tions for the year	122303 96817 -	<b>72</b> 850	- 11	1	<b>615</b> 1010	<b>236</b> 344	<b>133</b> 128	<b>123359</b> 99268	ogress	
	Assets trans- ferred on De- merger	65210 4418	• •	1	1 1	-	615	_ 233	72145	work-in-pr	
	As At April I, 2006	<b>421324</b> 431656 4418	1227 878	<b>4934</b> 4815	υ, γ	<b>3698</b> 4449	2507 2852	<b>628</b> 851	<b>434323</b> 449924	tion/Capital	
	Particulars	Fleet Plant & Machinery : – Rigs and Barges	- Others	Land (Freehold & Perpetual Lease)	Land (Leasehold)	Ownership Flats and Buildings *	Furniture, Fixtures and Office Equipment	Vehicles	SUB-TOTAL	Ships under construction/Capital work-in-progress	

Note : \* The Ownership Flats & Buildings include Rs. 14,260 (Previous Year Rs. 14,260), being value of shares held in various co-operative societies. (Previous year figures are in italics)

The Great Eastern Shipping Company Ltd.

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#### SCHEDULE "5" : INVESTMENTS :

		Face	Curre No. of	nt Year Rs. in	Previo No. of	ous Year Rs. in
	v	/alue	Units	lakhs	Units	lakhs
$(\mathbf{a})$	LONG TERM INVESTMENTS :	Rs.				
(a)	(At cost - fully paid unless stated otherwise)					
	Equity Shares : Unquoted					
	Subsidiaries :					
	The Great Eastern Shipping Co. London Ltd. of		14.000			
	Stg. Pound 10 each		16,000 5,00,000	26   5	16,000 5,00,000	26   5
	The Greatship (Singapore) Pte. Ltd. of S\$ I each The Great Eastern Chartering L.L.C FZC of AED 100 each		1,500	115	I,500	113
	Greatship (India) Ltd.	10	2,65,00,000	25600	50,000	5
	Routes Travel Limited (sold during the year)	10	-	-	22,27,350	4
	Joint Venture :					
	CGU Logistic Limited	10	5,087,500	509	-	-
	Associates : Business Standard Ltd.	10	I,67,85,787	2402	I,67,85,787	2402
	United Shippers Ltd.	10	1,07,03,707	2402	4,50,000	2402
	United Shippers Ltd Rs. 5 paid up	10	_	_	9,72,973	2160
			-	28671		7575
	Less : Provision for dimunition in value of long term investme	ents		800		800
	, i i i i i i i i i i i i i i i i i i i		-	27871		6775
<i>(</i> <b>L</b> )	CURRENT INVESTMENTS .		-			
(D)	CURRENT INVESTMENTS : (At lower of cost and fair value - fully paid)					
	Equity Shares : Unquoted					
	Associates :					
	United Shippers Ltd.	10	14,22,973	7027	-	-
	Mutual Funds : Unquoted	10				2005
	Reliance Fixed Tenor Fund - Plan A - Growth Plan	10	29,992,990	2999	29,992,990	2995
	Redeemed during the year : Birla FTP - Quarterly - Series 2 - Dividend - Payout	10	_	_	15,000,000	1500
	Deutsche Fixed Term Fund - Series 8 - Dividend Option	10	_	_	10,000,000	1000
	HSBC Fixed Term Series - 7 - Dividend	10	-	-	15,088,530	1509
	ING Vysya Liquid Fund Institutional - Daily Dividend Option	10	-	-	17,863,999	1788
	JM Equity & Derivative Fund - Dividend Option	10	-	-	9,694,807	1000
	Kotak FMP Series XVI - Dividend	10	-	-	10,092,581	1009
	Kotak FMP Series 20 - Dividend Subscribed during the year:	10	_	-	10,031,691	1003
	Templeton India TMA Super Institutional Plan	1000	45,074	45 I	_	_
	ABN AMRO FTP Series 2 Quarterly Plan E-Dividend	10	20,133,834	2013	_	-
			-	12490		11804
			-	40361		18579
			=			

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		(	Rs. in lakhs)
	(	Curent	Previous
SCHEDULE "6":		Year	Year
INVENTORIES :			
– Fuel oils		3515	3345
		3515	3345
SCHEDULE "7":			
SUNDRY DEBTORS :			
(Unsecured)			
(a) Debts outstanding over six months :			
- Considered good	630		412
– Considered doubtful	1108		726
		1738	1138
(b) Other Debts :			
<ul> <li>Considered good</li> </ul>		14852	6434
Lang , Dury it in fau day haf d daha		16590	7572
Less : Provision for doubtful debts		1108	726
		15482	6846
SCHEDULE "8":			
CASH AND BANK BALANCES :			
		3	2
<ul><li>(a) Cash and cheques on hand</li><li>(b) Balances with scheduled banks :</li></ul>		3	L
– On current account	945		1115
<ul> <li>On deposit account</li> </ul>	93326		127350
		04271	
(c) Balances with other banks :		94271	128465
– On call deposits with ABN AMRO Bank, London	10503		4779
(Maximum Balance Rs.25108 lakhs,			
Previous Year Rs.29829 lakhs)			
- On term deposit account with ABN AMRO Bank, London	-		775
(Maximum Balance Rs.1142 lakhs, Previous Year Rs.6248 lakhs)			
	7		7
<ul> <li>On call deposits with Citi Bank, London (Maximum Balance Rs.7 lakhs,</li> </ul>	1		/
Previous Year Rs.11192 lakhs )			
- On term deposits with Citi Bank, London	1150		1128
(Maximum Balance Rs.1150 lakhs,			
Previous Year Rs.1128 lakhs )			
- On current account with Royal Bank of Scotland, London	603		-
(Maximum Balance Rs.24360 lakhs, Provious Year Rs "Nil")			
Previous Year Rs."Nil")		100/0	
		12263	6689
		106537	135156

		(	Rs. in lakhs)
		Curent	Previous
		Year	Year
SCHEDULE "9" :			
OTHER CURRENT ASSETS :		3203	1517
Interest accrued on investments and deposits			
		3203	1517
SCHEDULE "10" :			·
LOANS AND ADVANCES :			
(Unsecured - considered good, unless otherwise stated)			
(a) Advances recoverable in cash or in kind		4948	5217
or for value to be received			
(Net of provision for doubtful advances Rs. 95 lakhs,			
Previous Year Rs. 52 lakhs)			
(b) Advance & loans to -			
– subsidiaries (refer note 6)	1736		1805
– others	242		
		1978	1805
(c) Agents' current accounts		2183	1094
(d) Balances with Customs, Port Trust etc.		9	4
(e) Advance payment of Income-tax & tax deducted			10
at source (Net of Provision for taxation)		270	42
		9388	8162
SCHEDULE "11":			
CURRENT LIABILITIES :			
(a) Sundry Creditors – Dues to small scale industrial undertakings			
<ul> <li>Dues to small scale industrial undertakings</li> <li>Dues to other creditors</li> </ul>		13346	16590
(b) Due to a Subsidiary Company		55	43
(c) Advance Charter Hire		4286	3127
(d) Liabilities towards Investor Education and Protection Fund, not due			0127
– Unpaid dividend		588	552
<ul> <li>Unpaid matured fixed deposits</li> </ul>		1	4
(e) Other Liabilities		1207	1280
(f) Interest accrued but not due		308 I	3180
(g) Managerial Remuneration payable		878	501
(h) Interim dividend payable		-	6662
		23442	31939
SCHEDULE "12" :			
PROVISIONS :			
(a) Proposed Dividend		6852	-
(b) Provision for tax on dividends		1165	934
(c) Provision for Retirement benefits		486	1222
		9503	2156
SCHEDULE "13" :			
MISCELLANEOUS EXPENDITURE :			
(to the extent not written off or adjusted)			
Deferred Revenue Expenditure :			
As per last Balance Sheet		_	192
Less : Transferred to Great Offshore Ltd on de-merger		-	45
			147
Less : Amortised during the year			47
		)	



# Schedules Annexed to and forming part of the Profit and Loss Account for the year ended March 31, 2007.

		(F	Rs. in lakhs)
		Curent	Previous
		Year	Year
SCHEDULE "14" :			
INCOME FROM OPERATIONS :			
Freight and Demurrage		110039	99788
Charter Hire		88942	90055
Profit on sale of Ships		13631	33136
Turnover - Property Development		79 691	2972 662
Miscellaneous Operating Income			
		213382	226613
SCHEDULE "15" :			
OTHER INCOME :			
Dividend :			
<ul> <li>from a subsidiary company</li> </ul>	17		16
<ul> <li>from current investments</li> </ul>	1034		842
		1051	858
Interest earned (Gross) :			
– on term deposits	8652		5337
– on call deposit	789		825
– others	17		97
(Income-tax deducted at source Rs.1695 lakhs,		9458	6259
Previous Year Rs. 1155 lakhs)		7150	0207
Profit on sale of Investments :			
<ul> <li>long term investment</li> </ul>	192		_
<ul> <li>current investments (net)</li> </ul>	88		39
		280	39
Gain on foreign currency transactions (net)		212	189
Profit on sale of sundry assets (net)		8	122
Miscellaneous Income		719	122
		11728	7595

. . .

			Rs. in lakhs)
		Curent	Previous
SCHEDULE "16":		Year	Year
OPERATING EXPENSES :			
Fuel Oil and Water		23721	17070
Port, Light and Canal Dues		9007	7483
Stevedoring, Despatch & Cargo Expenses		354  6087	209  8009
Hire of chartered ships Brokerage & Commission		2701	2565
Agency Fees		668	610
Wages, Bonus and Other Expenses - Floating Staff		12718	11560
Contribution to Provident & Other Funds - Floating Staff		208	195
Stores		5212	4677
Repairs & Maintenance - Fleet (Including Deferred Revenue Expenditure written off Rs."Nil",		13359	21337
Previous Year Rs.91 lakhs)			
Insurance & Protection Club Fees		3160	3915
Vessel Management Expenses		644	587
Sundry Operating Expenses		840	769
Cost of sales - Property development		66	3061
		88745	92047
SCHEDULE "17":			
ADMINISTRATION & OTHER EXPENSES :			
Staff Expenses- – Salaries, Allowances & Bonus	4327		3453
<ul> <li>Staff Welfare Expenses</li> </ul>	68		71
<ul> <li>Contribution to Provident &amp; Other Funds</li> </ul>	215		237
		4/10	
Rent		4610	3761
Insurance		63	57
Repairs and Maintenance -		03	57
– Buildings	102		27
– Others	230		246
		332	273
Property Taxes		14	2/3
Auditors' Remuneration		56	48
Miscellaneous Expenses		2574	2305
De-merger expenses written off		_	715
Doubtful debts and advances written off		51	108
Provision for doubtful debts & advances (Net)		425	566
		8132	7854
SCHEDULE "18":			
INTEREST & FINANCE CHARGES :			
Interest on Fixed Loans		10498	9272
Other Interest		-	1
Finance charges		457	693
		10955	9966
Less : Pre-delivery interest capitalised		237	272
		10718	9694
SCHEDULE "19": PRIOR REPLOD ADJUSTMENTS .			
PRIOR PERIOD ADJUSTMENTS : Income/(Expenses) of prior years (net)		542	(37)
Excess provisions written back		-	221
Income tax for prior years		-	(674)
		542	(490)
		)	

• • • • • •



#### SCHEDULE "20" :

#### SIGNIFICANT ACCOUNTING POLICIES :

#### (a) Accounting Convention :

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956.

#### (b) Use of Estimates :

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported balances of assets and liabilities as of the date of the financial statements and reported amounts of income and expenses during the period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from the estimates.

#### (c) Fixed Assets :

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

#### (d) Investments :

- (i) Investments are classified into long term and current investments.
- Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

#### (e) Inventories :

Inventories of fuel oil are carried at cost on first-in-first out basis.

#### (f) Incomplete voyages :

Incomplete voyages represent freight received and direct operating expenses on voyages which were not complete as at the Balance Sheet date.

#### (g) Borrowing Costs :

Borrowing costs that are directly attributable to the acquisition/construction of the qualifying assets are capitalized as a part of the respective asset, upto the date of acquisition/completion of construction.

#### (h) Revenue recognition :

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

#### (i) Operating expenses :

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

#### (j) Retirement benefits :

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to whole time directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The liability in respect of defined benefit schemes like gratuity, leave encashment and pensions is provided in the accounts on the basis of actuarial valuations as at the year end.

#### (k) Depreciation :

(i) Depreciation is provided so as to write off 95% of the original cost of the asset over the estimated useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher on the following basis :

		Estimated Useful life/depreciation rate
Fleet		
-Single Hull Tankers	Straight line over balance	20 to 23 years*
-Double Hull Tankers	useful life or 5%, whichever	20 to 25 years
-Dry Bulk Carriers	is higher	23 to 30 years
-Gas Carriers		27 to 30 years
Leasehold land	Straight line	Lease period
Ownership flats and buildings	Written down value	5%
Furniture & Fixtures, Office Equipment, etc	Straight line	5 years
Computers	Straight line	3 years
Vehicles	Straight line	4 years
Plant & Machinery	Straight line	10 years

\* Subject to the life of single side single bottom vessels being restricted to March 31, 2010.

- (ii) Depreciation on fleet is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.
- (iii) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.

#### (I) Asset Impairment :

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each balance sheet date. Impairment loss, if any, is recognised in the year in which impairment takes place.

#### (m) Foreign Exchange Transactions :

- (i) Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the period end are translated at closing rates. Forward exchange contracts, remaining unsettled at the period end, backed by underlying assets or liabilities are also translated at period end exchange rates. The difference in translation of monetary assets and liabilities and relalised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) Premium or discount on forward exchange contracts is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.
- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit and Loss Account of the period in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.
- (v) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances/Other liabilities.

#### (n) Provision for Taxation :

Tax expense comprises both current and deferred tax.

- (i) Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

#### (o) Provisions and Contingent Liabilities :

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated. Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.



### SCHEDULE "21": NOTES ON ACCOUNTS

Ι.

		(	(Rs. In lakhs)
. Conti Sr. No.	ngent Liabilities : Particulars	Current Year	Previous Year
(i)	Guarantees given by banks counter guaranteed by the Company.	104	293
(ii)	Guarantees by bank given on behalf of a subsidiary company.	877	54
(iii)	Counter guarantees given to bank on behalf of subsidiaries.	25519	-
(iv)	Corporate guarantees including comfort letter given on behalf of subsidiary companies.	-	450
(v)	Sales Tax demands under BST Act for the years 1995-96, 1996-97, 1997-98, 1998-99, 1999-00 & 2001-02 against which the Company has preferred appeals.	1303	691
(vi)	Lease Tax liability in respect of a matter in which Deputy Commissioner, Chennai has filed an appeal before the Sales Tax Appellate Tribunal against order passed in favour of the Company.	1740	1740
(vii)	Possible obligation in respect of matters under arbitration/appeal.	59	74
(viii)	Demand from the Office of the Collector & District Magistrate, Mumbai City and from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises, not acknowledged by the Company.	434	434
(iv)	Uncalled amount on partly paid shares held in United Shippers Ltd.	434	2160
(ix)	oncaned amount on party paid shares held in Onited Shippers Etd.	-	2100

#### 2. Share Capital :

Under orders from the Special Court (Trial of Offences relating to Transactions in Securities) Act, 1992, - the allotment of 2,91,682 [Previous Year 2,91,682] right equity shares of the Company have been kept in abeyance in accordance with section 206A of the Companies Act, 1956, till such time as the title of the bonafide owner is certified by the concerned Stock Exchanges. An additional 40,608 [Previous Year 40,608] shares have also been kept in abeyance for disputed cases in consultation with the Bombay Stock Exchange. During the year "Nil" (Previous Year 1,944) equity shares have been allotted out of the shares kept in abeyance.

#### 3. Secured Loans :

Term loans from banks includes a syndicated loan of USD 53 million from a consortium of banks against security by way of assignment of bank deposit of USD 2.5 million and a financial covenant inter-alia, to maintain unencumbered assets of value not less than 1.25 times the said borrowing.

#### 4. Fixed Assets :

- (a) Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for Rs.116448 lakhs [Previous Year Rs.111369 lakhs].
- (b) The amount of exchange gain on account of fluctuation of the rupee against foreign currencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 4666 lakhs [Previous Year Rs. 3093 lakhs].
- (c) The deed of assignment in respect of the Company's Leasehold property at Worli is yet to be transferred in the name of the Company.

#### 5. Investments :

The Board of Directors of the Company has during the year, decided to disinvest its entire holding in United Shippers Ltd. an associate company. Consequently, the said investment has been reclassified as Current Investment. A part of the investment has been realised after the Balance Sheet date and the Company is confident of realising the full value of the investment.

#### 6. Current Assets, Loan and Advances :

Loans and advances to subsidiary companies :

Loans and advances to subsidiary companies.		(rs. III lakiis)
	Current Year	Previous Year
The Greatship (Singapore) Pte Ltd. (maximum balance during the year Rs.202 lakhs,		
Previous Year Rs.96 lakhs)	-	8
Greatship (India) Ltd. (maximum balance during the year Rs.9868 lakhs,		
Previous Year Rs.0.38 lakhs)	-	-
The Great Eastern Chartering L.L.C. (FZC)(maximum balance during the year		
Rs.9663 lakhs, Previous Year Rs.1802 lakhs)	1736	1797
TOTAL	1736	1805

 $(\mathbf{P}_{\mathbf{r}} \mid \mathbf{n} \mid$ 

(Rs. in lakhs)

7. The balances of debtors and creditors are subject to confirmation.

#### 8. Current Liabilities :

The Company does not owe any sum to Small Scale Industrial Undertakings exceeding Rs. I lakh, which is outstanding for more than 30 days.

#### 9. Deferred tax :

Pursuant to the introduction of Sec.II5VA under the Income Tax Act, 1961, the Company has opted for computation of it's income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships is assessed on the basis of the deemed Tonnage Income of the Company and no deferred tax is applicable to the Company as there are no timing differences.

#### **IO.** Provisions :

The company has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which is expected to result in an outflow embodying economic benefits.

				(Rs. in lakhs)
Description	Balance as on April I, 2006	Additions during the year	Reversed/Paid during the year	Balance as on March 31, 2007
Manning dues and related contributions to welfare funds Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.	177	_	177	_
Vessel Performance/ Offhire Claims Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispu	te. 811	608	157	1262

11. The Company has provided a performance guarantee in favour of a party which has awarded a contract to the Company's wholly owned subsidiary which would require it to assume the benefits and costs of this contract in the event the subsidiary is not able to fulfill the same, in which event, the company does not expect any net liability or outflow of resources.

#### 12. Profit and Loss Account :

- (a) The Company has changed the Life of Dry Bulk Carriers from 23-25 years to 23-30 years. This change has no impact on the profits for the year as the change will be applicable only to Dry Bulk Carriers acquired after April 1, 2007.
- (b) i) Managerial Remuneration paid/payable to Directors for the year is as follows:

			()
		CurrentYear	PreviousYear
(a)	Salaries	255	155
(b)	Contribution to Provident fund and Superannuation fund	69	42
(c)	Perquisites	9	27
(d)	Commission to whole-time directors	801	414
(e)	Commission to non-whole-time directors	77	87
(f)	Sitting fees	4	5
	TOTAL	1215	730
The abov	ve does not include:		

Note: The above does not include:

 Contribution to Gratuity Fund and provision for retirement leave encashment benefit as separate figures are not available in respect of the whole time directors.

Provision for retirement pension benefits of Rs. 241 lakhs (Previous Year Rs. 243 lakhs) (on the basis of an actuarial valuation) to the whole-time directors as per the scheme approved by the Board of Directors during the previous year.



ii) Computation of Net Profit in accordance with Section 198 of the Companies Act, 1956 :

#### (Rs. in lakhs) **Current Year** Previous Year 90989 Profit for the year before tax Add/(Less) : Managerial Remuneration 1456 973 425 566 Provision for doubtful debts and advances Prior period adjustments (excluding Income Tax adjustments) 542 184 Depreciation as per books 26526 28281 28949 30004 117581 119938 Less : Profit on sale of investments 280 39 Depreciation u/s 350 of the Companies Act, 1956 26526 28281 Capital profit on sale of fixed assets 6022 25742 32828 54062 87110 63519 Net Profit for Section 198 of the Companies Act, 1956 9582 6987 11% of Net Profit as computed above Total Managerial Remuneration (including commission and provision for retirement pension benefits) 1452 968

13. Auditors' Remuneration (including service tax) :

		(Rs. in lakhs)
	CurrentYear	PreviousYear
Audit Fees	25	21
In other capacities :		
– Tax Audit	2	2
– Taxation	10	9
- Certification & other services	19	16
Total	56	48

#### 14. Particulars of investments Purchased and Sold during the year :

			Purchase Amount
	No.of Units	Rs.	(Rs. in lakhs)
Mutual Funds:			
ABN Amro Floating Rate Fund - Institutional Plus Daily Dividend	10.00	19,163,654	1916
ABN Amro Cash Fund - Institutional Plus Daily Dividend	10.00	39,421,571	3942
Birla Cash Plus- Institutional Premium Plan - Dividend Reinvestment	10.00	191,328,864	19170
Deutsche Insta Cash Plus Fund - Institutional Daily Dividend Plan	10.00	19,827,044	1987
DSP Merrill Lynch Liquid Institutional - Daily Dividend Reinvestment	00.00, ا	244,988	2450
DSP Merrill Lynch Liquid Plus Institutional - Daily Dividend Reinvestment	00.00, ا	643,712	6438
DSP Merrill Lynch Liquidity Fund - Weekly Dividend Reinvestment	٥٥.00 ا	494,627	4949
HDFC Cash Management Savings Plan - Dividend	10.00	27,739,902	2951
HDFC Cash Management Savings Plus Plan - Dividend	10.00	71,817,510	7196
HDFC Floating Rate Income Fund Short Term Plan - Daily Dividend	10.00	15,979,948	1611

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	No.of Units	Face Value Rs.	Purchase Amount (Rs. in lakhs)
HDFC Liquid Premium Plus Plan - Dividend	10.00	151,409,213	18743
HSBC Cash Fund - Institutional Plus Daily Dividend	10.00	22,559,046	2257
HSBC Liquid Plus Fund - Institutional Plus Daily Dividend	10.00	22,846,664	2285
ING Vysya Liquid Fund Institutional - Daily Dividend Option	10.00	15,177,346	1519
JM Floater Fund - Dividend Reinvestment	10.00	14,956,587	1509
JM High Liquidity Fund - Super Institutional Plan - Weekly Dividend	10.00	25,255,556	2540
JM Money Manager Super Plus - Daily Dividend Reinvestment	10.00	46,966,306	4697
Kotak Liquid Institutional Premium Plan - Daily Dividend Option	10.00	51,715,307	6324
Lotus India Liquid Institutional Plan - Daily Dividend Option	10.00	2,000,254	200
Lotus India Liquid Plus Institutional Plan - Daily Dividend Option	10.00	2,006,699	201
Principal Cash Management Fund - Liquid Option - Institutional Plan -			
Daily Dividend Option	10.00	38,926,073	3893
Prudential ICICI Liquid Institutional Super Institutional Fund -			
Daily Dividend Option	10.00	316,665,506	33667
Standard Chartered Liquidity Manager Daily Dividend Option	10.00	14,001,957	1400
Standard Chartered Liquidity Manager Plus Daily Dividend Option	1,000.00	1,152,689	11528
Tata Liquid Super High Investment Fund - Weekly Dividend	1,000.00	160,054	1829
Templeton India Treasury Management Super Institutional Plan			
(Daily Dividend Plan)	I,000.00	4,455,673	44568
UTI Liquid Cash Institutional Plan - Daily Dividend Option	1,000.00	182,448	1860
UTI Money Market - Daily Income Option	10.00	10,871,030	1905
ABN AMRO FTP Series 2 Quarterly Plan E - Dividend	10.00	19,437,612	1944
HSBC Fixed Tenor Series VII Dividend	10.00	I 37,086	14
JM FMP Series III - Dividend Reinvestment	10.00	10,053,251	1005
Kotak FMP Series 20 - Dividend	10.00	١5,643	2
Kotak FMP Series XVI Dividend	10.00	45,715	5
JM Arbitrage Advantage Fund - Dividend Reinvestment	10.00	25,463,856	2547
JM Equity and Arbitrage Fund – Dividend Reinvestment	10.00	10,047,770	1038

#### 15. Hedging Contracts :

- i) Derivative instruments outstanding :
  - (a) Commodity futures contracts for import of Bunker :

	Current	Year	Previous Yea	
Details	Purchase	Sale	Purchase	Sale
Total No. of contracts outstanding	3	-	I	-
No. of units in MT under above contracts	12000	-	6000	-

#### (b) Forward exchange contracts :

	Current	Year	Previous Year	
Details	Purchase Sale		Purchase	Sale
Total No. of contracts	3	43	-	53
Foreign Currency Value US Dollar (million)	3.000	86.000	-	99.500

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#### (c) Interest rate swap contracts :

	CurrentYear	PreviousYear
Total No. of contracts	25	30
Loan Value US Dollar (million)	160.609	235.617

#### (d) Currency Swap Contract :

	CurrentYear	PreviousYear
Total No. of contracts	12	8
Loan Value Rs. crores	150.05	163.05
Loan Value JPY (million)	13883.906	5830.388

ii) The Company uses forward exchange contracts and currency/interest rate swaps to hedge its exposure to foreign exchange and interest rate changes and the commodity futures contracts for hedging the exposure to bunker imports.

#### iii) Un-hedged foreign currency exposures as on March 31, 2007 :

Amount in equivalent US Dollar

	Current Year in millions	Previous Year in millions
Loans liabilities and payables	504.870	405.575
Current Assets	17.623	17.927

#### 16. Segment Reporting :

The Company is only engaged in shipping business and there are no separate reportable segments as per Accounting Standard (AS)17 'Segment Reporting'.

#### 17. Related Party Disclosures :

- (I) List of Related Parties
  - a) Parties where control exists :

Subsidiary Companies :

The Great Eastern Shipping Co. (London) Ltd.

The Greatship (Singapore) Pte. Ltd.

Greatship (India) Ltd.

Routes Travel Ltd. (Up to March 20, 2007)

The Great Eastern Chartering LLC - FZC

Greatship Holding B.V. (wholly owned subsidiary of Greatship (India) Ltd.)

Greatship Global Energy Services Pte Ltd. (wholly owned subsidiary of - Greatship (India) Ltd.)

- b) Other related parties with whom transactions have taken place during the year
  - (i) Associates : United Shippers Ltd. (upto December 18, 2006) United Shippers FZC (upto December 18, 2006)
  - (ii) Joint Venture : CGU Logistic Ltd. (from July 04, 2006)
  - (iii) Key Management Personnel :
    - Mr. K. M. Sheth Executive Chairman
      - Mr. Bharat K. Sheth Deputy Chairman and Managing Director
      - Mr. Ravi K. Sheth Executive Director
  - (iv) Relatives of Key Management Personnel :

Mr. Sevantilal M. Sheth - brother of Executive Chairman

 (v) Enterprises over which Key Management Personnel Exercise Significant Influence : Great Offshore Ltd.

> The Great Eastern 65 Shipping Company Ltd.

#### (II) Transactions with related parties :

(Rs. in lakhs)

													(RS. 1	n lakhs)
Nature of transaction		diary panies	Joint V	enture		ciate panies	which Manag Personne	ises over n Key gement l exercise : influence		agement onnel	Manag	s of Key ement onnel	То	tal
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Sale of goods - The Great Eastern Chartering LLC -	-	160	-	-	-	-	-	-	-	-	-	3	-	163
Services rendered - United Shippers Ltd. Rs. 447 lakhs - United Shippers FZC, Dubai Rs. 828 lakhs	-	-	-	-	1275	653	-	-	-	-	-	-	1275	653
Services received - The Greatship (Singapore) Pte Ltd. Rs. 434 lakhs - The Great Eastern Chartering LLC. Rs. 614 lakhs - Routes Travel Ltd. Rs. 689 lakhs	1737	1258	-	-	-	_	-	-	-	2	-	-	1737	1260
Reimbursement of expenses - Greatship (India) Ltd. Rs. 2 lakhs - The Great Eastern Chartering LLC. Rs. 32 lakhs	34	-	-	-	-	-	-	-	-	-	-	-	34	-
Dividend income - The Greatship (Singapore) Pte. Ltd. Rs. 17 lakhs - United Shippers Ltd. Rs. 18 lakhs	17	16	-	-	18	-	-	-	-	-	-	-	35	16
Interest income - The Great Eastern Chartering LLC Rs. 367 lakhs - Greatship (India) Ltd. Rs. 174 lakhs - Great Offshore Ltd. Rs. 3 lakhs	541	57	-	-	-	-	3	-	-	-	-	-	544	57
Finance received (including loans, repayment of loans and equity contributions) - Greatship (India) Ltd Rs. 9863 lakhs - The Great Eastern Chartering LLC. Rs. 7605 lakhs - Routes Travel Ltd. Rs. 6 lakhs	17474	24	-	_	-	_	-	_	-	12	-	-	17474	36
Finance provided (including loans and equity contributions) - Greatship (India) Ltd. Rs. 35458 lakhs - United Shippers Ltd. Rs. 2160 lakhs - The Great Eastern Chartering LLC Rs. 7878 lakhs - CGU Logistics Ltd. Rs. 509 lakhs - Great Offshore Ltd. Rs. 242 lakhs	43336	1785	509	-	2160	4867	242	_	-	_	-	_	46247	6652
Remuneration - Shri K. M. Sheth Rs. 497 lakhs - Shri B. K. Sheth Rs. 531 lakhs - Shri R. K. Sheth Rs. 347 lakhs	-	-	-	-	-	-	-	-	1375	880	-	249	1375	1129



(II) Transactions with related parties : (Continued)

Nature of transaction	Subsidiary Companies		Joint V	'enture	Associate Companies		Enterprises over which Key Management Personnel exercise significant influence		Key Management Personnel		Relatives of Key Management Personnel		То	tal
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Guarantees/Comfort letter given - Greatship (India) Ltd. Rs. 15546 lakhs - Greatship Global Energy Services Pte Ltd. Rs. 10850 lakhs	26396	504	-	-	-	-	-	-	-	-	-	-	26396	504
Outstanding balance as on 31-03-2007: Receivables - The Great Eastern Chartering LLC Rs. 1736 lakhs - Great Offshore Ltd. Rs. 243 lakhs	1736	1805	-	-	-	-	243	-	-	-	-	-	1979	1805
Sundry Debtors - United Shippers Ltd. Rs. 30 lakhs - United Shippers FZC, Dubai Rs. 51 lakhs	-	-	-	-	81	97	-	-	-	-	-	-	81	97
Payables - The Greatship (Singapore) Pte. Ltd. Rs. 55 lakhs - The Great Eastern Chartering LLC Rs. 6 lakhs	61	43	-	-	-	-	-	-	-	-	-	-	61	43

Note : The significant related party transactions are disclosed separately under each transaction.

18. The Company has a joint venture interest in CGU Logistic Ltd. (a Company incorporated in India) as on March 31, 2007 and its proportionate share in the assets, liabilities, income and expenses of the Joint Venture Company, is as under : Percentage of holding - 22.56% as on March 31, 2007

(	Rs	in	lakhs)	
	113.		iakiisj	

			· · · ·						
As on March 3	I, 2007	For the Year ended March 31, 2007							
Assets	482	Income	-						
Liability	I	Expenditure	28						

#### 19. Basic and diluted earnings per share:

9. Ba	sic and diluted earnings per share:		(Rs. in lakhs)
		CurrentYear	PreviousYear
(a)	Profit for the year after tax Add/(Less) : Prior period adjustments	87789 542	84350 (490)
	Net Profit after tax for Equity Shareholders	8833 I	83860
(b)	Number of Equity shares as on April 1, 2006 Less : Shares transferred to Great Offshore Ltd. on account of De-merger	15,22,73,924	l 9,03,39,975 3,80,67,995
	Add : Shares allotted out of abeyance quota	15,22,73,924	15,22,71,980 ا,944
	Number of Equity shares as on March 31, 2007	15,22,73,924	15,22,73,924
(c) (d)	Weighted average number of Equity shares Outstanding during the year Face value of Equity Share Basic and diluted earnings per share	15,22,73,924 Rs. 10 Rs. 58.01	15,22,73,700 Rs. 10 Rs. 55.07

20. Information pursuant to para 4D of Part II of Schedule VI to the Companies Act, 1956 has not been given in view of exemption granted by the Department of Company Affairs, vide order no. 46/5/2007-CL-III dated February 2, 2007.

21. Previous Year's figures have been regrouped wherever necessary to conform to current years classification.

The Great Eastern 67 Shipping Company Ltd.

# Additional Information as Required Under Part IV of Schedule VI to the Companies Act, 1956.

### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE :

I. Registration Details :

••											
	Registration No.	6	4	7	2	0	f	Ι	9	4	8
	State Code									Ι	Ι
	Balance Sheet Date	3	Ι	-	0	3	-	2	0	0	7
II.	Capital Raised during the year :										
	Public Issue								Ν	Ι	L
	Rights Issue								Ν	Ι	L
	Bonus Issue								Ν	Ι	L
	Private Placement								Ν	Ι	L
III.	Position of Mobilisation and Deployment of Funds :				A	mo	unt	(Rs	s. in	lak	hs)
	Total Liabilities					5	5	9	7	2	7
	Total Assets					5	5	9	7	2	7
	Sources of Funds :										
	Paid-up Capital						Ι	5	2	2	7
	Reserves & Surplus					2	9	Ι	5	5	2
	Secured Loans					2	Ι	8	9	7	8
	Unsecured Loans								Ν	Ι	L
	Application of Funds :										
	Net Fixed Assets					3	8	Ι	2	4	Ι
	Investments						4	0	3	6	Ι
	Net Current Assets					Ι	0	4	Ι	5	5
	Miscellaneous Expenditure								Ν	Ι	L
	Accumulated Losses								Ν	Ι	L
IV.	Performance of Company :				A	mo	unt	(Rs	s. in	lak	hs)
	Turnover					2	2	5	Ι	Ι	0
	Total Expenditure					Ι	3	4	Ι	2	Ι
	Profit/(Loss) Before Tax						9	0	9	8	
	Profit/(Loss) After Tax						8	7	7	8	9
	Earning Per Share (in Rs.)						5	8		0	Ι
	*Dividend Rate (%)					Ι	Ι	5		0	0
۷.	Generic Names of Three Principal Products/										
	Services of Company (as per monetary terms) :										
	Description					lte	em	Co	de	No	•
	i) Shipping									N.	A.



# **Consolidated Accounts**

The Great Eastern 69 Shipping Company Ltd. (Consolidated)



## Report of the Auditors to the Board of Directors of The Great Eastern Shipping Company Limited on Consolidated Financial Statements

- 1. We have audited the attached Consolidated Balance Sheet of The Great Eastern Shipping Company Limited and its subsidiaries (the Group) as at March 31, 2007, and also the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement for the year then ended, annexed thereto. These consolidated financial statements are the responsibility of The Great Eastern Shipping Company Limited's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. (a) We did not audit the financial statements of certain subsidiaries, whose financial statements reflect total assets of Rs.9,739 lakhs as at March 31, 2007, total revenues of Rs.15,993 lakhs and net cash inflows amounting to Rs. 1,183 lakhs for the year ended on that date. These financial statements have been audited by other auditors whose report has been furnished to us and our opinion, insofar as it relates to the amounts included in respect of the subsidiaries and the joint venture is based solely on the report of the other auditors.
  - (b) As stated in Note 5 of Schedule 21, the financial statements of the Company's Joint Venture, whose financial statements reflect the Group's share of total assets of Rs.481 lakhs as at March 31, 2007 and the Group's share of losses of Rs.28 lakhs and net cash inflows amounting to Rs.79 lakhs for the year ended on that date are not audited as of the date of this report and have been included in the consolidated financial statements on the basis of unaudited management accounts.
  - (c) As stated in Note 3 of Schedule 21, the financial statements of a foreign subsidiary which was incorporated during the year and has not completed its first financial year as at March 31, 2007, whose financial statements reflect total assets of Rs.7839 lakhs as at March 31, 2007, total loss of Rs. I lakh and net cash inflows amounting to Rs. 253 lakhs for the period ended on that date have been included in the consolidated financial statements on the basis of unaudited management accounts.
  - (d) As stated in Note 6 of Schedule 21, the financial statements of the Company's Associate whose financial statements reflect the Group's share associate's loss upto March 31, 2007 of Rs.2402 lakhs and the share of loss for the year of Rs.25 lakhs has been included in the consolidated financial statements on the basis of unaudited management accounts.
- 4. We report that the consolidated financial statements have been prepared by the management of The Great Eastern Shipping Company Limited in accordance with the requirements of Accounting Standard (AS) 21 Consolidated Financial Statements, Accounting Standard (AS) 23 Accounting for Investments in Associates in Consolidated Financial Statements and Accounting Standard (AS) 27 Financial Reporting of Interests in Joint Ventures issued by the Institute of Chartered Accountants of India



- 5. Subject to the matters referred to in paragraph 3 above, and based on our audit and on consideration of the reports of other auditors on separate financial statements and other financial information of the components, in our opinion, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a) In case of the Consolidated Balance Sheet, of the consolidated state of affairs of The Great Eastern Shipping Company Limited Group as March 31, 2007;
  - b) In case of the Consolidated Profit and Loss Account, of the consolidated results of operations for the year ended on that date; and
  - c) In case of the Consolidated Cash Flow Statement, of the consolidated cash flows for the year ended on that date.

For and on behalf of Kalyaniwalla & Mistry Chartered Accountants

Viraf R. Mehta Partner

Membership No: 32083 Mumbai, May 04, 2007

> The Great Eastern Shipping Company Ltd. (Consolidated)

/ |

## Consolidated Balance Sheet as at March 31, 2007.

	Schedule		Current Year	<b>(Rs. in lakhs)</b> Previous Year
SOURCES OF FUNDS :				
Shareholders' Funds :		15227		15227
Capital Reserves and Surplus	2	297372		226811
	-		212500	
Minority Interest			312599	242038   34
Loan Funds :			_	134
Secured Loans	3		225386	187669
TOTAL			537985	429841
APPLICATION OF FUNDS : Fixed Assets :	4			
Gross Block	7	545054		434535
Less : Depreciation (including impairment)		172994		158947
Net Block		372060		275588
Ships under Construction/Capital work-in-progress		31810		10974
			403870	286562
Investments	5		15947	16743
Deferred tax assets	5		-	15
Current Assets, Loans and Advances :				
Inventories	6	3701		3678
Sundry Debtors	7	17661		8833
Cash and Bank balances	8	117362		141791
Other Current assets	9	3266		1517
Loans and Advances	10	11267		6635
		153257		162454
Less : Current Liabilities and Provisions :				
Current Liabilities	11	24572		33494
Provisions	12	9505		2166
Incomplete Voyages (net)		1012		273
		35089		35933
Net Current Assets			118168	126521
Miscellaneous Expenditure (to the extent				
not written off or adjusted)	13		-	-
TOTAL			537985	429841
Significant Accounting Policies	20			
Notes on Accounts	21			

The Schedules referred to above form an integral part of the Consolidated Balance Sheet.

As per our Report attached hereto For and on behalf of **KALYANIWALLA & MISTRY** Chartered Accountants

> 9<sup>Annual Report</sup> 2006-07

**Viraf R. Mehta** Partner Mumbai, May 04, 2007

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Jayesh M. Trivedi Company Secretary For and on behalf of the Board

K. M. Sheth Bharat K. Sheth R. N. Sethna Executive Chairman Deputy Chairman & Managing Director Director

Mumbai, May 04, 2007

### Consolidated Profit and Loss Account for the year ended March 31, 2007.

ScheduleCurrent YearPrevious YearIncome from Operations14230226238264Other Income15115477677EXPENDITURE :0perating Expenses16100336101260Operating Expenses1795118786Interest & Finance charges18111009758Depreciation268362830528305Impairment loss on certain assets-147783156864Profit before tax-147783156864-0-414282041411022731442820414110414110414110414-Fringe Benefit Tax-31444141104141104144144144144144144143254 <tr< th=""></tr<>
Income from Operations       14       230226       238264         Other Income       15       11547       7677         EXPENDITURE :       241773       245941         Operating Expenses       16       100336       101260         Administration & Other Expenses       17       9511       8786         Interest & Finance charges       18       11100       9758         Depreciation       26836       28305       -         Impairment loss on certain assets       -       8755       8755         Profit before tax       -       147783       156864         Less : Provision for taxation       -       1414       2820         -       -       414       227         -       -       3144       2820         -       -       414       227         -       -       3254       3461         Profit for the year after tax       90736       85616         Add/(Less) : Prior period adjustments       19       542       (490)
Other Income         15         11547         7677           EXPENDITURE :         Operating Expenses         16         100336         101260           Operating Expenses         16         100336         101260           Administration & Other Expenses         17         9511         8786           Interest & Finance charges         18         11100         9758           Depreciation         26836         28305         8755           Impairment loss on certain assets         -         8755         8755           Less : Provision for taxation         -         147783         156864           Profit before tax         3144         2820         414           -         Deferred tax         -         414           -         Fringe Benefit Tax         110         227           3254         3461         2207         4161           Profit for the year after tax         -         -         4161           Add/(Less) : Prior period adjustments         19         542         (490)
EXPENDITURE :       241773       245941         Operating Expenses       16       100336       101260         Administration & Other Expenses       17       9511       8786         Interest & Finance charges       18       11100       9758         Depreciation       26836       28305       28305         Impairment loss on certain assets       -       8755       8755         Profit before tax       93990       89077       89077         Less : Provision for taxation       -       147783       156864         P. Ourrent tax       3144       2820       414         -       -       414       2277         The profit for the year after tax       3254       3461         Add/(Less) : Prior period adjustments       19       542       (490)
EXPENDITURE :       16       100336       101260         Administration & Other Expenses       17       9511       8786         Interest & Finance charges       18       11100       9758         Depreciation       26836       28305       28305         Impairment loss on certain assets       -       8755       8755         Profit before tax       93990       89077         Less : Provision for taxation       -       147783       156864         Profit before tax       93990       89077       8200
Administration & Other Expenses       17       9511       8786         Interest & Finance charges       18       11100       9758         Depreciation       26836       28305       28305         Impairment loss on certain assets       -       8755       8755         Profit before tax       -       8755       89077         Less : Provision for taxation       -       414       2820         -       -       414       227         -       -       414       227         -       -       414       227         -       -       3254       3461         Profit for the year after tax       90736       85616         Add/(Less) : Prior period adjustments       19       542       (490)
Interest & Finance charges       18       11100       9758         Depreciation       26836       28305         Impairment loss on certain assets       -       8755         Profit before tax       147783       156864         Profit before tax       93990       89077         Less : Provision for taxation       -       414         - Deferred tax       -       414         - Fringe Benefit Tax       110       227         3254       3461       220         Add/(Less) : Prior period adjustments       19       542
Depreciation Impairment loss on certain assets         26836         28305           Profit before tax         -         147783         156864           Profit before tax         93990         89077           Less : Provision for taxation         -         414           -         0eferred tax         -           -         Fringe Benefit Tax         -           -         110         2277           31254         3461           Profit for the year after tax         -         -           Add/(Less) : Prior period adjustments         19         542         (490)
Impairment loss on certain assets-8755Profit before tax147783156864Profit before tax9399089077Less : Provision for taxation31442820-0eferred tax-414-Fringe Benefit Tax110227Profit for the year after tax1932543461Add/(Less) : Prior period adjustments19542(490)
Profit before tax       147783       156864         Profit before tax       93990       89077         Less : Provision for taxation       3144       2820         - Deferred tax       -       414         - Fringe Benefit Tax       110       227         3254       3461       3461         Profit for the year after tax       90736       85616         Add/(Less) : Prior period adjustments       19       542       (490)
Less : Provision for taxation31442820- Current tax- Deferred tax414- Fringe Benefit Tax- 11022732543461Profit for the year after tax9073685616Add/(Less) : Prior period adjustments19542(490)
- Current tax     - Deferred tax     -     -     414       - Fringe Benefit Tax     -     -     414       - Fringe Benefit Tax     -     -     227       3254     3461       Profit for the year after tax     90736     85616       Add/(Less) : Prior period adjustments     19     542     (490)
- Deferred tax         414           - Fringe Benefit Tax         110 <b>Profit for the year after tax</b> 3254           Add/(Less) : Prior period adjustments         19           19         542
- Fringe Benefit Tax         II0         227           Profit for the year after tax         3254         3461           Add/(Less) : Prior period adjustments         I9         542         (490)
Profit for the year after tax90736Add/(Less) : Prior period adjustments19400542400
Add/(Less) : Prior period adjustments19542(490)
Add/(Less) : Prior period adjustmentsI9542(490)
01270 05126
Add/(Less) : Share in Profit/(loss) of Associates(25)72Add/(Less) : Minority Interest14
Less : Transfer to Tonnage Tax Reserve Account under section 91243 85212
II5VT of the Income-tax Act, 1961         I5035         14500
(Leas)/Add - Transfer (to)/from 70712
(Less)/Add : Transfer (to)/from – Dividend Equalisations Reserve – 18
– Debenture Redemption Reserve (1500) 1900
(1500) 1918
74708 72630
Add : Surplus brought forward from previous year 63963 35539
Less : Transferred on de-merger 4721
<b>63963</b> 30818
Amount available for appropriation 138671 103448
Appropriations : – Transfer to General Reserve 20000 20000
- Interim Dividend on Equity Shares 10659 17088
- Proposed Dividend on Equity Shares 6852 -
- Tax on Dividends 2397
<u>40171</u> <u>39485</u>
Balance Carried Forward 98500 63963
Basic and diluted earnings per share (in Rs.)59.9255.96
Significant Accounting Policies   20     Notes on Accounts   21

The Schedules referred to above form an integral part of the Consolidated Profit & Loss Account.

As per our Report attached hereto For and on behalf of the Board For and on behalf of **KALYANIWALLA & MISTRY** K. M. Sheth Executive Chairman Chartered Accountants Bharat K. Sheth Deputy Chairman & Managing Director Jayesh M. Trivedi R. N. Sethna Viraf R. Mehta Director Partner Company Secretary Mumbai, May 04, 2007 Mumbai, May 04, 2007

> The Great Eastern 73 Shipping Company Ltd. (Consolidated)

## Consolidated Cash Flow Statement for the year ended March 31, 2007.

			(Rs. in lakhs)
		Current	Previous
Α.	CASH FLOW FROM OPERATING ACTIVITIES :	Year	Year
	NET PROFIT/(LOSS) BEFORE TAX :	93990	89077
	ADJUSTMENTS FOR :		
	Prior year adjustments	542	184
	Depreciation including impairment	26836	37061
	Interest earned	(9352)	(6343)
	Interest paid	11100	9758
	Dividend received	(1188)	(842)
	(Profit)/loss on investments (Net)	(140)	(39)
	(Profit)/loss on sale of sundry assets	(2)	(130)
	De-merger expenses written off	-	715
	Doubtful debts & advances written off/provided	476	719
	Bad debts written off	-	23
	Deferred Revenue Expenditure written off	-	147
	Foreign exchange	(1158)	240
	OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES :	121104	130570
	ADJUSTMENTS FOR :		
	Trade & Other Receivables	(15055)	6633
	Inventories	(32)	(963)
	Incomplete Voyages (Net)	544	(1347)
	Trade Payables	(753)	6130
	CASH GENERATED FROM OPERATIONS :	105808	141023
	Tax Paid	(3757)	(3842)
	NET CASH FLOW FROM OPERATING ACTIVITIES :	102051	37 8
В.	CASH FLOW FROM INVESTING ACTIVITIES :		
	Purchase of fixed assets	(157847)	(91252)
	* Sale proceeds of fixed assets	16363	31718
	Purchase of Investments	(199509)	(155726)
	Acquisition of subsidiaries/joint venture/associates	(28264)	-
	Sale proceeds of Investments	220383	428
	Disposal of subsidiary	334	-
	Interest received	7666	5512
	Dividend received	1188	842
	NET CASH FROM/(USED IN) INVESTING ACTIVITIES :	(139686)	(66095)



		(Rs. in lakhs)
	Current	Previous
	Year	Year
C. CASH FLOW FROM FINANCING ACTIVITIES :		
Proceeds from long term borrowings	91768	58333
Repayments of long term borrowings	(47500)	(59150)
Dividend paid	(17284)	(16706)
Tax on Dividend paid	(2429)	(2359)
Interest paid	(11438)	(10066)
Demerger expenses	-	(715)
Net cash outflow on demerger of offshore division	-	(5611)
NET CASH FROM/(USED IN) IN FINANCING ACTIVITIES :	13117	(36274)
Net increase/(decrease) in cash and cash equivalents :	(24518)	34812
Cash and cash equivalents as at April I, 2006 (See note below)	143380	108568
Cash and cash equivalents as at March 31, 2007 (See note below)	118862	143380
* Profit on sale of ships, is considered as operating income, consequently		

\* Profit on sale of ships, is considered as operating income, consequently the sale proceeds are not included under sale of fixed assets.

#### Note :

Cash and cash equivalents as on	March 31, 2007	March 31, 2006
Cash and bank balances	117362	4 79
Effect of exchange rate changes [Loss/(gain)]	1500	1589
Cash and cash equivalents as restated	118862	143380
	(	)

As per our Report attached hereto For and on behalf of <b>KALYANIWALLA &amp; MISTRY</b> Chartered Accountants		For and on behalf of the Board <b>K. M. Sheth</b> <b>Bharat K. Sheth</b>	Executive Chairman Deputy Chairman & Managing Director
<b>Viraf R. Mehta</b> Partner	Jayesh M. Trivedi Company Secretary	R. N. Sethna	Director
Mumbai, May 04, 2007		Mumbai, May 04, 2007	

## Schedules Annexed to and forming part of the Consolidated Balance Sheet as at March 31, 2007.

		(Rs. in lakhs)
	Current	Previous
	Year	Year
SCHEDULE "I":		
SHARE CAPITAL :		
AUTHORISED :		
30,00,000 Equity Shares of Rs.10 each	30000	30000
20,00,000 Preference Shares of Rs.10 each	20000	20000
	50000	50000
ISSUED :		
15,26,98,445 (Previous Year 15,26,98,445) Equity Shares of Rs.10 each	15270	15270
	15270	15270
SUBSCRIBED :		
15,22,76,442 (Previous Year 15,22,76,442) Equity Shares of Rs.10 each	15227	15227
	15227	15227
PAID-UP :		
15,22,73,924 (Previous Year 15,22,73,924) Equity Shares of Rs.10 each		
fully paid up	15227	15227
	15227	15227
		15227

Notes :

1. Out of above, 74,39,858 (Previous Year 74,39,858) shares are allotted as fully paid up persuant to a contract without payment being received in cash.

2. The Paid-up Equity Share Capital includes Rs. 0.30 lakhs (Previous year Rs. 0.30 lakhs), on account of forfeited shares and is net of Calls in Arrears Rs. 0.30 lakhs (Previous year Rs. 0.33 lakhs).

#### SCHEDULE "2" :

RESERVES AND SURPLUS :			
(a) CAPITAL RESERVE ON CONSOLIDATION :			
As per last Balance Sheet	96		91
Add : Transfer to Great Offshore Limited on de-merger	-		5
	96		96
Less : Adjusted on sale of subsidiary	96		_
		_	96
(b) CAPITAL REDEMPTION RESERVE :		_	70
As per last Balance Sheet		23854	23854
(c) RESERVE UNDER SECTION 33AC OF THE			
INCOME-TAX ACT, 1961 :			
As per last Balance Sheet		24000	24000
(d) TONNAGE TAX RESERVE ACCOUNT UNDER SECTION			
115VT OF THE INCOME-TAX ACT, 1961 :			
As per last Balance Sheet	29500		15000
Add : Transfer from Profit and Loss Account	15035		14500
		44535	29500
(e) DEBENTURE REDEMPTION RESERVE :			
As per last Balance Sheet	4250		6150
Less : Transfer to Profit & Loss Account	-		1900
	4250		4250
Add : Transfer from Profit and Loss Account	1500		-
		5750	4250
	c/f	98139	81700



				(Rs. in lakhs)
			Current Year	Previous Year
		b/f	98139	81700
(f)	DIVIDEND EQUALISATION RESERVE :			
	As per last Balance Sheet Less : Transfer to Profit & Loss Account	-		18 18
	Less : Transfer to Front & Loss Account			
(g)	EXCHANGE FLUCTUATION RESERVE :		-	-
(0)	As per last Balance Sheet		2500	2500
(h)	SHARE PREMIUM ACCOUNT :			
	As per last Balance Sheet	12601		15801
	Less : Transferred to Great Offshore Ltd. on de-merger			3200
(i)	FOREIGN CURRENCY TRANSLATION RESERVE :		12601	12601
(.)	As per last Balance Sheet	102		9
	Add : Gain on translation for the year	(415)		93
			(313)	102
(j)	GENERAL RESERVE : As per last Balance Sheet	65945		76698
	Less : Transferred to Great Offshore Limited on de-merger	-		30753
		65945		45945
	Add : Transfer from Profit and Loss Account	20000		20000
			85945	65945
(k)	PROFIT AND LOSS ACCOUNT		98500	63963
			297372	226811
50	HEDULE "3":			
	CURED LOANS :			
(a)	TERM LOANS -			
	<ul> <li>From Banks Secured by mortgage of specific ships, assignment of bank deposit</li> </ul>		207026	167255
	and a financial covenent to maintain unencumbered assets .			
(b)	BANK OVERDRAFTS -		-	754
(0)	Secured by hypothecation of book debts and pledge of deposit			
	receipts with the bank.			
(c)	NON-CONVERTIBLE DEBENTURES* -			
	<ul> <li>Secured Redeemable Non-Convertible Debentures of Rs. 1,00,00,000 each -</li> </ul>			
	- 8.95 % redeemable on July 07, 2007.**		7127	7127
	<ul> <li>6.05 % redeemable on September 19, 2010.**</li> </ul>		8733	8733
	(ii) Secured Redeemable Non-Convertible Debentures			
	of Rs. 50,00,000 each -			
	<ul> <li>10.25 % (series 6 - 7) redeemable in two annual instalments</li> </ul>		2500	3800
	on May 25, 2007 to May 25, 2008.			
*	Secured by mortgage of specified immovable properties and ships			
**	Liability for Debentures is net of amount recoverable from Great Offshore			
	Limited in respect of amount transferred on de-merger.			
			225386	187669

The Great Eastern Shipping Company Ltd. (Consolidated) (Rs. in lakhs)

Schedule "4" : Fixed Assets :

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			COST	ST			DEPRECIATION	ATION			4	<b>IMPAIRMENT</b>	_	NET BLOCK
	As at	Assets	-ibbA	Deduc-	As at	Upto	Depre-	Adjust-	For	Upto	As at	For	Upto	As on
	April I,	trans-	tions	tions	March	March	ciation	ments	the	the March 31,	April I,	the	the March 31,	March
	2006	ferred	for the	for the	31, 2007	31, 2006	trans-	in res-	year	2007	2006	year	2007	31, 2007
Particulars		on de-	year	year			ferred	pect of						
		merger		[Note			on de-	assets						
				8(b)]			merger	/plos						
								discarded						
Fleet	421324	I	131351	21565	531110	146111	I	12465	26207	159853	8755	I	8755	362502
	432865	65210	96817	43148	421324	153945	23447	12111	27724	146111	I	8755	8755	266458
Plant & Machinery :														
- Rigs and Barges	1	I	1	I	I	I	I	I	I	ı	1	I	1	•
	5217	5217	I	I	I	4827	4827	Ι	I	I	I	I	I	I
- Others	1224	ľ	72	I	1296	347	1	'	116	463	ı	I	I	833
	875	I	850	501	1224	278	I	43	112	347	I	I	I	877
Land	4934	I	'	1	4934	1	1	I	I	'	'	I	I	4934
(Freehold & Perpetual Lease)	4815	I	119	I	4934	I	I	I	I	I	I	I	I	4934
Land (Leasehold)	S	I	1	S	1	-	'	-	I	'	ı	I	I	'
	6	4	I	I	5	_	I	Ι	I	_	I	I	I	4
Ownership Flats and														
Office Premises *	3698	I	615	2	43 I I	870	I	I	I 65	1035	135	I	135	3141
	4449	1669	1010	92	3698	1536	171	36	141	870	135	I	135	2693
Furniture, Fixtures														
and Office Equipment	2678	I	256	237	2697	2285	1	205	219	2299	ı	I	1	398
	3024	620	348	74	2678	2661	513	11	208	2285	I	I	I	393
Vehicles	672	I	184	150	706	443	I	118	129	454	ı	I	I	252
	942	234	151	187	672	641	162	156	120	443	I	Ι	I	229
SUB-TOTAL	434535	I	132478	21959	545054	150057	1	12789	26836	164104	8890	I	8890	372060
	452196	72954	99295	44002	434535	163889	29720	12417	28305	150057	135	8755	8890	275588
Ships under construction/Capital work-in-progress	/Capital w	ork-in-pro	gress											<b>31810</b> 10974
														403870

\* The Ownership Flats & Office Premises include Rs. 14,260, (Previous Year Rs. 14,260), being value of shares held in various co-operative societies. (Previous year figures are in italics)

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#### SCHEDULE "5": INVESTMENTS:

INVESTMENTS :			Y		V
		Current		Previous	
	Face	No. of	Rs. in	No. of	Rs. in
	Value	Units	lakhs	Units	lakhs
(a) LONG TERM INVESTMENTS : (At cost - fully paid unless stated otherwise) Equity Shares : Unquoted Associates :					
Business Standard Ltd. United Shippers Ltd Rs. 5 paid up United Shippers Ltd.	10 10 10	1,67,85,787		1,67,85,787 4,50,000 9,72,973	25 2754 2160
(b) CURRENT INVESTMENTS : (At lower of cost and fair value - fully paid) Equity Shares : Unquoted			-		4939
United Shippers Ltd.	10	14,22,973	7027	-	-
Mutual Funds - Unquoted Liquid/Short Term Schemes			8920		11804
			15947		16743
				(Rs	s. in lakhs)
			Current Year		Previous Year
SCHEDULE "6":			Tear		Tear
INVENTORIES :					
– Fuel oils			3701		3678
			3701		3678
SCHEDULE "7" : SUNDRY DEBTORS : (Unsecured)					
<ul> <li>(a) Debts outstanding over six months :</li> <li>– Considered good</li> </ul>		630			462
– Considered doubtful		1108			799
			1738		26
(b) Other Debts : – Considered good			17031		8371
ũ			18769		9632
Less : Provision for doubtful debts			1108		799
			17661		8833
SCHEDULE "8" :					
CASH AND BANK BALANCES : (a) Cash and cheques on hand (b) Balances with scheduled banks :			3		11
– On current account			5119		5576
– On deposit account			95361		127583
			100480		133159
(c) Balances with other banks on call/deposit accounts			16879		8621
			117362		4 79
SCHEDULE "9" :					
OTHER CURRENT ASSETS : Interest accrued on investments and deposits			3266		1517
interest accrued on investments and deposits					
			3266		1517

		(Rs. in lakhs)
	Current	Previous
	Year	Year
SCHEDULE "10" :		
LOANS AND ADVANCES :		
(Unsecured - considered good, unless otherwise stated)		
(a) Advances recoverable in cash or in kind		
or for value to be received.	8815	5404
(Net of provision for doubtful advances Rs. 95 lakhs,		
– Previous year Rs. 5 lakhs)		
(b) Agents' current accounts	2183	1094
(c) Balances with Customs, Port Trust etc.	9	4
(d) Advance payment of Income-tax & tax deducted		
at source (Net of Provision for taxation)	260	133
	11267	6635
SCHEDULE "II":		
CURRENT LIABILITIES :		
(a) Sundry Creditors	14530	18164
(b) Advance Charter Hire	4286	3127
(c) Liabilities towards Investor Education and Protection Fund, not due	4200	5127
- Unpaid dividend	588	552
<ul> <li>Unpaid matured fixed deposits</li> </ul>	1	4
(d) Other Liabilities	1208	1304
(e) Interest accrued but not due	3081	3180
(f) Managerial Remuneration payable	878	501
(g) Interim dividend payable	-	6662
(g) internit dividenti payable		
	24572	33494
SCHEDULE "12" :		
PROVISIONS :	(050	
(a) Proposed Dividend	6852	-
(b) Provision for tax on dividends	1165	934
(c) Provision for Retirement benefits	<u> </u>	1232
	9505	2166
SCHEDULE "13" :		
MISCELLANEOUS EXPENDITURE :		
(to the extent not written off or adjusted)		
Deferred Revenue Expenditure :		
As per last Balance Sheet	-	192
Less : Transferred to Great Offshore Ltd on de-merger	-	45
		47
Less : Amortised during the year		47
	-	



## Schedules Annexed to and forming part of the Consolidated Profit and Loss Account for the year ended March 31, 2007.

	(	)	(Rs.	in lakhs)
		Current		Previous
SCHEDULE "14":		Year		Year
INCOME FROM OPERATIONS :				
Freight and Demurrage		120506		107003
Charter Hire		93712		92453
Profit on sale of Ships		363		34658
Turnover - Property Development		79		2972
Miscellaneous Operating Income		2298		78
		230226		238264
SCHEDULE "15":				
OTHER INCOME :				
Dividend on current investment		1188		842
Interest earned (Gross) : – on term deposits	8522			5405
– on call deposit	796			825
– others	32			113
(Income-tax deducted at source Rs.1705 lakhs,		9350		6343
Previous Year Rs. 1155 lakhs)		/550		0545
Profit on sale of Investments :				
<ul> <li>long term investment</li> </ul>	52			-
<ul> <li>current investments (net)</li> </ul>	88			39
		140		39
Gain on foreign currency transactions (net)		137		177
Profit on sale of sundry assets (net)		1		130
Miscellaneous Income		731		46
		11547		7677
SCHEDULE "16": OPERATING EXPENSES :				
Fuel Oil and Water		26222		18357
Port, Light and Canal Dues		10190		8415
Stevedoring, Despatch & Cargo Expenses		334		209
Hire of chartered ships		23809		23979
Brokerage & Commission		273 I		2577
Agency Fees		603		556
Wages, Bonus and Other Expenses - Floating Staff		12830		11778
Contribution to Provident & Other Funds - Floating Staff		208		195
Stores		5265		4734
Repairs & Maintenance - Fleet		13385		21967
Insurance & Protection Club Fees		3166		4069
Vessel Management Expenses		644		602
Sundry Operating Expenses		883		761
Cost of sales - Property development		66		3061
		100336		101260

The Great Eastern Shipping Company Ltd. (Consolidated)

			(Rs. in lakhs)
		Current	Previous
		Year	Year
SCHEDULE "17" :			
ADMINISTRATION & OTHER EXPENSES :			
Staff Expenses			
<ul> <li>Salaries, Allowances &amp; Bonus</li> </ul>	5078		3757
<ul> <li>Staff Welfare Expenses</li> </ul>	85		79
<ul> <li>Contribution to Provident &amp; Other Funds</li> </ul>	232		250
		5395	4086
Rent		43	60
Insurance		73	67
Repairs and Maintenance -			
– Buildings	102		27
- Others	240		266
		342	293
Property Taxes		14	9
Miscellaneous Expenses		3166	2814
De-merger expenses written off		-	715
Doubtful debts written off		51	131
Provision for doubtful debts & advances (Net)		427	611
		9511	8786
SCHEDULE "18":			
INTEREST & FINANCE CHARGES :			
Interest on Fixed Loans		10914	9335
Other Interest		6	1
Finance charges		644	694
		11564	10030
Less : Pre-delivery interest capitalised		464	272
, , ,		11100	9758
			9738
SCHEDULE "19":			
PRIOR PERIOD ADJUSTMENTS :		542	(27)
Income/(Expenses) of prior years (net) Excess provisions written back		542	(37) 221
Income tax for prior years		_	(674)
income aux for prior years			
		542	(490)



#### SCHEDULE "20" : SIGNIFICANT ACCOUNTING POLICIES :

#### (a) Accounting Convention :

The financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India, the Accounting Standards issued by the Institute of Chartered Accountants of India.

#### (b) Use of Estimates :

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported balances of assets and liabilities as of the date of the financial statements and reported amounts of income and expenses during the period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from the estimates.

#### (c) Fixed Assets :

Fixed assets are stated at cost less accumulated depreciation. Cost includes expenses related to acquisition and financing costs on borrowings during construction period. Exchange differences on repayment and year end translation of foreign currency liabilities relating to acquisition of assets from a country outside India are adjusted to the carrying cost of the respective assets.

#### (d) Investments :

- (i) Investments are classified into long term and current investments.
- (ii) Long-term investments are carried at cost. Provision for diminution, if any, in the value of each long-term investment is made to recognise a decline, other than of a temporary nature.
- (iii) Current investments are stated at lower of cost and fair value and the resultant decline, if any, is charged to revenue.

#### (e) Inventories :

Inventories of fuel oil are carried at cost on first-in-first out basis.

#### (f) Incomplete voyages :

Incomplete voyages represent freight received and direct operating expenses on voyages which were not complete as at the Balance Sheet date.

#### (g) Borrowing Costs :

Borrowing costs that are directly attributable to the acquisition/construction of the qualifying assets are capitalised as a part of the respective asset, upto the date of acquisition/completion of construction.

#### (h) Revenue recognition :

Freight and demurrage earnings are recognised on completed voyage basis. Time Charter earnings are recognised on accrual basis except where the charter party agreements have not been renewed/finalised, in which case it is recognised on provisional basis.

#### (i) Operating expenses :

- (i) Fleet direct operating expenses are charged to revenue on completed voyage basis.
- (ii) Stores and spares delivered on board the ships are charged to revenue.
- (iii) Expenses on account of general average claims/damages to ships are written off in the year in which they are incurred. Claims against the underwriters are accounted for on submission of average adjustment by the adjustors.

#### (j) Retirement benefits :

Liability is provided for retirement benefits of provident fund, superannuation, gratuity and leave encashment in respect of all eligible employees and for pension benefit to whole time directors of the Company. Contributions under the defined contribution schemes are charged to revenue. The liability in respect of defined benefit schemes like gratuity, leave encashment and pensions is provided in the accounts on the basis of actuarial valuations as at the year end.

The Great Eastern 00 Shipping Company Ltd. (Consolidated)

#### (k) Depreciation :

(i) Depreciation is provided so as to write off 95% of the original cost of the asset over the estimated useful life or at rates prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher on the following basis :

		Estimated Useful life/ depreciation rate
Fleet		
– Single Hull Tankers	Straight line over balance	20 to 23 years*
– Double Hull Tankers	useful life or 5%, whichever is	20 to 25 years
– Dry Bulk Carriers	higher	23 to 30 years
– Gas Carriers		27 to 30 years
Leasehold land	Straight line	Lease period
Ownership flats and buildings	Written down value	5%
Furniture & Fixtures, office Equipment, Vehicles,etc	Straight line	5 years
Computers	Straight line	3 years
Vehicles	Straight line	4 years
Plant & Machinery	Straight line	10 years

\* Subject to the life of single side single bottom vessels being restricted to March 31, 2010.

- (ii) Depreciation on fleet is provided on prorata basis and on Other Assets depreciation is provided for the full year on additions and no depreciation is provided in the year of disposal.
- (iii) In case of assets depreciated under the straight line method, 95% of the original cost is written off over the estimated useful life. However, if an asset continues in operation beyond the useful life, as estimated by the management, the balance cost is depreciated in the subsequent year.
- (iv) The depreciation policy of the subsidiary companies are not in uniformity with the depreciation policy of the holding company, however the amount of depreciation in the financial statement of the subsidiaries not being material, no adjustment have been carried out in the consolidated financial statement.

#### (I) Asset Impairment :

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each balance sheet date. Impairment loss, if any, is recognised in the year in which impairment takes place.

#### (m) Foreign Exchange Transactions :

- (i) Transactions in foreign currency are recorded at standard exchange rates determined monthly. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the period end are translated at closing rates. Forward exchange contracts, remaining unsettled at the period end, backed by underlying assets or liabilities are also translated at period end exchange rates. The difference in translation of monetary assets and liabilities and relalised gains and losses on foreign currency transactions other than those relating to fixed assets acquired from a country outside India are recognised in the Profit and Loss Account.
- (ii) Premium or discount on forward exchange contracts is charged to the Profit and Loss Account over the period of the contract or adjusted to the cost of the fixed asset in case of liabilities incurred for acquiring such assets.
- (iii) Exchange differences in respect of forward exchange contracts entered into by the Company to hedge foreign currency risk of firm commitments or highly probable forecast transactions are accounted for on settlement.
- (iv) Realised gain or losses on cancellation of forward exchange contracts are recognised in the Profit and Loss Account of the period in which they are cancelled except in case of forward exchange contracts relating to liabilities incurred for acquiring foreign fixed assets, in which case the gain or loss is adjusted to the carrying cost of such assets.



(v) Currency swaps outstanding at the end of the year are translated at contract rates, when covered by forward exchange contracts and at year end rates in other cases. The gain or loss on repayment and translation thereof is dealt with in the profit and loss account except where the underlying loans relate to acquisition of fixed assets from a country outside India, the same is adjusted to the carrying cost of such fixed assets. The unrealised gains or losses arising on revaluation are included under Loans and Advances/Other liabilities.

#### (n) Provision for Taxation :

Tax expense comprises both current and deferred tax.

- (i) Provision for current income-tax is made on the basis of the assessable income under the Income-tax Act, 1961. Income from shipping activities is assessed on the basis of deemed tonnage income of the Company.
- (ii) Deferred income-tax is recognised on timing differences, between taxable income and accounting income which originate in one period and are capable of reversal in one or more subsequent periods only in respect of the non-shipping activities of the Company. The tax effect is calculated on the accumulated timing differences at the year end based on tax rates and laws, enacted or substantially enacted as of the balance sheet date.

#### (o) Provisions and Contingent Liabilities :

Provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

#### SCHEDULE "21": NOTES ON CONSOLIDATED ACCOUNTS :

I. Basis of Consolidation :

The consolidated financial statements relate to The Great Eastern Shipping Company Ltd., the holding Company and its majority owned subsidiaries (collectively referred to as Group). The consolidation of the financial statements of the Company with its subsidiaries has been prepared in accordance with the requirements of Accounting Standard (AS) 21 "Consolidated Financial Statements". The financial statements of the parent and its subsidiaries are combined on a line by line basis and intra group balances, intra group transactions and unrealised profits or losses are fully eliminated.

Minority interest in the net assets of consolidated subsidiaries consists of the amount of equity attributable to the minority shareholders at the respective dates on which investments are made by the Company in the subsidiary companies and further movements in their share in the equity, subsequent to the dates of investment as stated above.

In case of foreign subsidiaries, revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at the rates prevailing at the end of the year. Exchange gains/(losses) arising on conversion are recognised under Foreign Currency Translation Reserve.

Investment in Associates are dealt with in accordance with Accounting Standard (AS) 23 "Accounting for Investments in Associates in Consolidated Financial Statements". Effect has been given to the carrying amount of investments in Associates using the "Equity method". The Company's share of the post acquisition profits or losses is included in the carrying cost of Investments.

Investment in Joint Venture is dealt with in accordance with Accounting Standard (AS) 27 "Financial Reporting of Interests in Joint Ventures". The Group's interest in the Joint Venture is accounted for using the proportionate consolidation method.

2. The financial statements of the subsidiaries and joint venture used in the consolidation are drawn upto the same reporting date as that of the Company i.e. year ended March 31, 2007. The financial statement of Greatship Holding B.V. and Greatship Global Energy Services Pte. Ltd., both incorporated during the year, are for the period from the respective dates of incorporation upto March 31, 2007. The financial statement of the Associate are not available as of the reporting date and have thus been consolidated on the basis of unaudited accounts drawn upto January 31, 2007.

Sr. No.	Name of the Company	Country of	% of H	olding
		Incorporation	Current Year	Previous Year
Ι.	The Great Eastern Shipping Co. London Ltd.	U.K.	100%	100%
2.	The Greatship (Singapore) Pte. Ltd.	Singapore	100%	100%
3.	The Great Eastern Chartering LLC (FZC)	U.A.E.	100%	100%
4.	Greatship (India) Ltd.	India	100%	100%
5.	Routes Travels India Ltd. (Upto March 20, 2007)	India	63.64%	63.64%
6.	Greatship Holdings B.V. (wholly owned subsidiary of Greatship (India) Ltd.)	Netherland	100%	_
7.	Greatship Global Energy Services Pte. Ltd. (wholly owned subsidiary of Greatship (India) Ltd.)	Singapore	100%	-

3. The subsidiary companies considered in the consolidated financial statements are :

Greatship Global Energy Services Pte. Ltd. was incorporated as a wholly owned subsidiary of Greatship (India) Ltd. on October 23, 2006 and its first Financial period will be from the date of incorporation upto March 31, 2008. The subsidiary has been included in the consolidated financial statements on the basis of unaudited management account for the period upto March 31, 2007.

4. The associates considered in the financial statements are :

Sr. No.	Name of the Company	Country of % of Holding		olding
		Incorporation	Current Year	Previous Year
Ι.	Business Standard Ltd.	India	27.76%	27.76%
2.	United Shippers Ltd.*	India	_	18.78%

\* Investment in United Shippers Ltd. (USL) has not been accounted under the equity method in view of the decision of the Company to disinvest its entire holding in USL as of the Balance Sheet date. USL has thus ceased to be an enterprise over which the Company has significant influence and the same has been carried as a Current Investment in accordance with Accounting Standard (AS) 13 as on the Balance Sheet date.



5. The Group's interest in jointly controlled entity (incorporated Joint Venture) is :

ſ	Sr. No.	Name of the Company	Country of	% of H	olding
			Incorporation	Current Year	Previous Year
	Ι.	CGU Logistic Ltd.	India	22.56%	-

The proportionate share of Assets, Liabilities, Income and Expenditure of the above jointly controlled entity, included in the Consolidated financial statements is as under :

	Rs. in lakhs
ASSETS	
Net Block	403
Cash and Bank Balances	79
Profit and Loss Account	28
	510
LIABILITIES	
Equity Share Capital	509
Current Liabilities	1
	510
INCOME	
Income from Operations	_
Other Income	-
	-
EXPENDITURE	
Operating Expenses	-
Administration and other expenses	28
	28

The audited financial statements of CGU Logistic Ltd. (jointly controlled entity) are not available as on the date of the consolidated financial statements and consequently the above mentioned shares of Assets, Liabilities, Income and Expenditure have been included in the consolidated financial statements on the basis of unaudited management account.

6. Investments :

Investments in Associates has been accounted for in the consolidated financial statements, under the equity method. The particulars of investments in associates are as under:

				(Rs. In lakhs)
	Currer	nt Year	Previous Year	
	United Shippers Ltd.	Business Standard	United Shippers Ltd.	Business Standard
Book Value of Investments on Acquisition	-	218	1442	218
Goodwill	-	2184	3425	2184
Cost of Investment	-	2402	4867	2402
Share of Profit/(Loss) in Associates post acquisition	-	(2377)	-	(2402)
Share of Profit/(Loss) in Associates for the year	-	(25)	47	25
Carrying Cost	-	-	4914	25

The audited financial statements of Business Standard Ltd. are not available as on the date of the consolidated financial statements and the group share of loss, for the year ended March 31, 2007 has been accounted on the basis of unaudited management account.

The Great Eastern 07 Shipping Company Ltd. (Consolidated)

#### 7. Contingent Liabilities :

			Rs. In lakhs
Sr. N	lo. Particulars	Current	Previous
		Year	Year
(i)	Guarantees given by banks including performance and bid bonds, counter guaranteed		
	by the Group.	15760	400
(ii)	Corporate guarantees including comfort letter given on behalf of subsidiary companies.	-	450
(iii)	Counter guarantees given to bank on behalf of Subsidiaries	25519	-
(iv)	Sales Tax demands under BST Act for the years 1995-96, 1996-97, 1997-98, 1998-99,		
. ,	1999-00 & 2001-02 against which the Group has preferred appeals.	1303	691
(v)	Lease Tax liability in respect of a matter in which Deputy Commissioner Chennai		
	has filed an appeal before the Sales Tax Appellate Tribunal against order passed		
	in favour of Group .	1740	1740
(vi)	Possible obligation in respect of matters under arbitration/appeal.	59	74
(vii)	Demand from the Office of the Collector & District Magistrate, Mumbai City and		
	from Brihanmumbai Mahanagarpalika towards transfer charges for transfer of premises		
	not acknowledged by the Group.	434	434
(viii)	Uncalled amount on partly paid shares held in United Shippers Ltd.		2160

- 8. Fixed Assets :
  - (a) Estimated amount of contracts, net of advances paid thereon, remaining to be executed on capital account and not provided for Rs. 259249 lakhs [Previous Year Rs. 111369 lakhs].
  - (b) The amount of exchange gain on account of fluctuation of the rupee against foreign currencies, gain or loss on hedging contracts and cancellation of forward covers relating to loan liabilities deducted from the carrying amount of fixed assets during the year is Rs. 5568 lakhs [Previous Year Rs. 3093 lakhs].
  - (c) The deed of assignment in respect of a Leasehold property at Worli is yet to be transferred in the name of the Company.
- 9. Deferred tax :

Pursuant to the introduction of Sec 115VA under the Income Tax Act, 1961 the holding company has opted for computation of it's income from shipping activities under the Tonnage Tax Scheme. Thus income from the business of operating ships is assessed on the basis of the deemed Tonnage Income and no deferred tax is applicable to this income as there are no timing differences.

**10.** Provisions :

The Group has recognised the following provisions in its accounts in respect of obligations arising from past events, the settlement of which is expected to result in an outflow embodying economic benefits.

				(Rs. in lakhs)
Description	Balance as on April I, 2006	Additions during the year	Reversed/ Paid during the year	Balance as on March 31, 2007
Manning dues and related contributions to welfare funds				
Provisions have been recognised for payment of arrears of wages and other dues to seamen in terms of INSA and other Tribunal awards and in anticipation of wage agreements.	177	-	177	-
Vessel Performance/Offhire Claims				
Provisions have been recognised for the estimated liability for under performance of certain vessels and offhire claims under dispute.	811	608	157	1262

11. The Holding Company has provided a performance guarantee in favour of a party which has awarded a contract to the Company's wholly owned subsidiary which would require it to assume the benefits and costs of this contract in the event the subsidiary is not able to fulfill the same, in which event, the company does not expect any net liability or outflow of resources.



#### 12. Hedging Contracts :

- i) Derivative instruments outstanding :
  - (a) Commodity futures contracts for import of Bunker :

	Current Year		Previou	ıs Year
Details	Purchase	Sale	Purchase	Sale
Total No. of contracts outstanding	3	-	I	-
No. of units in MT under above contracts	12000	-	6000	_

(b) Forward exchange contracts :

	Current Year		Previous Year	
Details	Purchase	Sale	Purchase	Sale
Total No. of contracts	16	43	-	53
Foreign Currency Value				
US Dollar (million)	3.000	86.000	-	99.500
Sterling Pounds (million)	11.400	-	-	-
Norwegian Kroners (million)	139.733	-	-	-

#### (c) Interest rate swap contracts :

	Current Year	Previous Year
Total No. of contracts	25	30
Loan Value US Dollar (million)	160.609	235.617

#### (d) Currency Swap Contract :

	Current Year	Previous Year
Total No. of contracts	12	8
Loan Value Rs. Crores	150.05	163.05
Loan Value JPY (million)	13883.906	5830.388

- ii) The Company uses forward exchange contracts and currency/interest rate swaps to hedge its exposure to foreign exchange and interest rate changes and the commodity futures contracts for hedging the exposure to bunker imports.
- iii) Un-hedged foreign currency exposures as on March 31, 2007 :

Amount in equivalent US Dollar

	Current Year in millions	Previous Year in millions
Loans liabilities and payables	519.692	405.575
Current Assets	21.374	17.927

**13.** Segment Reporting :

The Group is mainly engaged only in shipping business and there are no separate reportable segments as per Accounting Standard (AS)17 "Segment Reporting".

#### 14. Related Party Disclosures :

- (i) List of Related Parties
  - Related parties with whom transactions have taken place during the year
  - (a) Associates :

United Shippers Ltd. (upto December 18, 2006)

United Shippers FZC (upto December 18, 2006)

- (b) Key Management Personnel :
  - Mr. K. M. Sheth Executive Chairman
  - Mr. Bharat K. Sheth Dy.Chairman and Managing Director
  - Mr. Ravi K. Sheth Executive Director
- (c) Relatives of Key Management Personnel :
- Mr. Sevantilal M. Sheth brother of Executive Chairman.
- (d) Enterprises over which Key Management Personnel exercise significant influence : Great Offshore Ltd.
- (ii) Transactions with related parties :

(RS. In Lakins										
Nature of Transaction	Asso Comp		Manag	ey ement onnel	which		Relati Ke Manag Perso	ement	То	tal
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Services rendered : - United Shippers Ltd. Rs. 447 lakhs - United Shippers FZC, Dubai Rs. 828 lakhs	1275	653	-	-	-	-	-	3	1275	656
Services received :	-	-	-	2	-	-	-	-	-	2
Dividend income - United Shippers Ltd Rs. 18 lakhs	18	-	-	-	-	-	-	-	18	-
Interest income - Great Offshore Ltd Rs. 3 lakhs	-	-	-	-	3	-	-	-	3	-
Finance received (including loans, repayment of loans and equity contributions)	-	-	-	-	-	-	-	12	-	12
Finance provided (including loans and equity contributions) - United Shippers Ltd Rs. 2160 lakhs - Great Offshore Ltd Rs. 242 lakhs	2160	4867	-	-	242	-	-	-	2402	4867
Remuneration - Shri K .M. Sheth Rs. 497 lakhs - Shri B. K. Sheth Rs. 531 lakhs - Shri R. K. Sheth Rs. 347 lakhs	-	-	1375	880	-	_	-	249	1375	1129





Nature of Transaction	Asso Comp				Enterprises over which Key Management Personnel exercise significant influence				Total	
	Current	Previous		Previous	Current	Previous		Previous	Current	Previous
	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year
Outstanding balance as on 31-03-2007 : Receivables - Great Offshore Ltd Rs. 243 lakhs	-	-	-	-	243	-	-	-	243	-
<ul> <li>Sundry Debtors</li> <li>United Shippers Ltd. Rs. 30 lakhs</li> <li>United Shippers FZC, Dubai Rs. 51 lakhs</li> </ul>	81	97	-	-	-	-	-	-	81	97

Note : The significant related party transactions are disclosed separately under each transaction.

- 15. The group has changed the life of Dry Bulk Carriers from 23-25 years to 23-30 years. This change has no impact on the profits for the year as the change will be applicable only to Dry Bulk Carriers acquired after April 01, 2007.
- 16. Basic and diluted earnings per share :

#### (Rs. in lakhs)

		Current Year	Previous Year
(a)	Profit for the year after tax	90736	85616
	(Less)/Add: Prior period adjustments	542	(490)
	Share in profit/(loss) of associates	(25)	72
	Minority Interest	(10)	14
		91243	85212
	Net Profit after tax for Equity Shareholders	91243	85212
(b)	Number of Equity shares as on April I, 2006 Less: Shares transferred on De-merger	15,22,73,924	19,03,39,975 3,80,67,995
	Add: Shares allotted out of abeyance quota	15,22,73,924	15,22,71,980 1,944
	Number of Equity Shares as on March 31, 2007	15,22,73,924	15,22,73,924
	Weighted average number of Equity Shares Outstanding during the year	15,22,73,924	15,22,73,700
(c)	Face value of Equity Share	Rs. 10	Rs. 10
(d)	Basic and diluted earnings per share	Rs. 59.92	Rs. 55.96

17. Previous Year's figures have been regrouped wherever necessary to conform to current years classification.

### Statement Pursuant to Section 212 of the Companies Act, 1956

Ι	Name of Subsidiary	The Great Eastern Shipping Co. London Ltd.	The Greatship (Singapore) Pte. Ltd.	The Great Eastern Chartering LLC - (FZC)	Greatship (India) Ltd.	Greatship Holdings B.V.®	Greatship Global Energy Services Pte. Ltd. <sup>@</sup>
2	Financial Year ended	March 31, 2007	March 31, 2007	March 31, 2007	March 31, 2007	March 31, 2007	March 31, 2007*
3	Date from which it became a Subsidiary	July 3, 1985	March 28, 1994	November 1, 2004	June 26, 2002	November 22, 2006	October 23, 2006
4	Extent of interest of the Holding Company in the Capital of the						
5	Subsidiary Net aggregate amount of the Subsidiary's profits less losses not dealt with in the Holding Company's Accounts	100%	100%	100%	100%	100%	100%
	(i) Current Year	Rs. (94,00,919)#	Rs. 70,81,468	Rs. 30,29,40,318	Rs. 1,93,77,913	Rs. (5,80,937)	Rs. (1,35,063)
	(ii) Previous Year since it became Subsidiary	Rs. 38,49,67,496	Rs. 2,16,70,604	Rs. 6,66,71,026	Rs. (53,601)	_	_
6	Net aggregate amount of the Subsidiary's profits less losses dealt with in the Holding Company's Accounts	5					
	(i) Current Year	_	_	_	_	_	_
	(ii) Previous Year since it became Subsidiary	-	-	-	-	_	_

@ Greatship Holdings B.V. & Greatship Global Energy Services Pte. Ltd. are the wholly owned subsidiaries of Greatship (India) Ltd., which in turn, is a wholly owned subsidiary of the Company.

\* The first financial year of Greatship Global Energy Services Pte. Ltd. will close on March 31, 2008.

# The Great Eastern Shipping Co. London Ltd. has reported a profit of USD 33,928. However, due to loss on exchange difference on conversion of the USD figures to INR, the company has reported a loss of Rs. 94,00,919/-.

For and on behalf of the Board

Jayesh M. Trivedi Company Secretary K. M. Sheth Executive Chairman Bharat K. Sheth Dy. Chairman & Managing Director R. N. Sethna Director

Mumbai, May 04, 2007



## Statement pursuant to exemption received under Section 212(8) of the Companies Act, 1956 relating to subsidiary companies.

The Central Government, in exercise of the powers conferred by sub section (8) of Section 212 of the Companies Act, 1956 has directed that the provisions contained in sub section (1) of Section 212 of the Companies Act, 1956 shall not apply in respect of the subsidiaries of the Company for the financial year ended March 31, 2007. Accordingly, the annual accounts of the subsidiary companies have not been attached to the Balance Sheet of the Company as at March 31, 2007.

The annual accounts of the subsidiary companies and the related detailed information will be made available to the investors of the Company and subsidiary companies seeking such information at any point of time. The annual accounts of the subsidiary companies are also available for inspection, during business hours, at the Registered Office of the Company and at the head offices of the respective subsidiary companies.

As per the terms of the exemption letter, a statement containing brief financial details of the Company's subsidiaries for the year ended March 31, 2007 is as follows:

				I		(Rs. in lakhs)
	The Great Eastern Shipping Co. London Ltd.	The Greatship (Singapore) Pte. Ltd.	The Great Eastern Chartering LLC (FZC)	Greatship (India) Ltd.	Greatship Holdings B.V.	Global
Capital	132	131	18	2650	10	7840
Reserves	3756	283	3678	23143	(6)	(1)
Total Assets	3929	450	6270	32419	12	7900
Total Liabilities	3929	450	6270	32419	12	7900
Current Investments	_	_	_	3457	_	_
Turnover	101	453	15336	2166	_	_
Profit before taxation	(91)	80	3029	234	(6)	(1)
Provision for taxation	3	9	_	40		_
Profit after taxation	(94)#	71	3029	194	(6)	(1)
Proposed dividend		17				_

\* The first financial year of Greatship Global Energy Services Pte. Ltd. will close on March 31, 2008.

# The Great Eastern Shipping Co. London Ltd. has reported a profit of USD 33,928. However, due to loss on exchange difference on conversion of the USD figures to INR, the company has reported a loss of Rs. 94,00,919/-.

Notes
94 59 <sup>th</sup> Annual Report 2006-07

## THE GREAT EASTERN SHIPPING CO. LTD.

Registered Office: Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018.

#### PLEASE FILL THE ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL JOINT SHAREHOLDERS MAY OBTAIN ADDITIONAL SLIP ON REQUEST

DP. ID*			Registered Folio No.			
Client ID*						
NAME AND	ADDRESS OF THE S	HAREHOLDER				
No. of Share	(s) held :					
I hereby record my presence at the 59th Annual General Meeting of the Company held on Thursday, July 26, 2007 at 3.00 p.m. at Chavan Centre, Gen. Jagannath Bhosale Marg, Near Sachivalaya Gymkhana, Mumbai 400 021.						
Signature of	the shareholder or pro	ху				

\*Applicable for investors holding shares in electronic form.

**PROXY FORM** 

### THE GREAT EASTERN SHIPPING CO. LTD.

Registered Office: Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018.

DP. ID*	Registered Folio No.
Client ID*	
I/We	
of being a me	ember/members of The Great Eastern Shipping Co. Ltd.
hereby appoint	of
	or failing him
	of
as my/our proxy to vote for me/us and on my/our behalf at the July 26, 2007 at 3.00 p.m. or at any adjournments thereof.	e 59th Annual General Meeting to be held on Thursday,
Signed this 2007 Place :	Affix Revenue Stamp
* Applicable for investors holding shares in electronic form.	

**Note :** This form, in order to be effective, should be duly completed, stamped and signed and must be deposited at the Registered Office of the Company not less than 48 hours before the meeting. The proxy need not be a member of the Company.



# The Great Eastern Shipping Co. Ltd.

Regd. Office: Ocean House, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018, INDIA Tel.: +91-22-6661 3000 Fax: +91-22-2492 5900

www.greatship.com