





### **CORPORATE PROFILE**



**Shipping (Bulk)** 

**Offshore** 

(Through wholly-owned subsidiary Greatship (India) Limited)

**Tankers** 

- Crude
- Products/LPG

**Dry Bulk** 

**Logistics** 

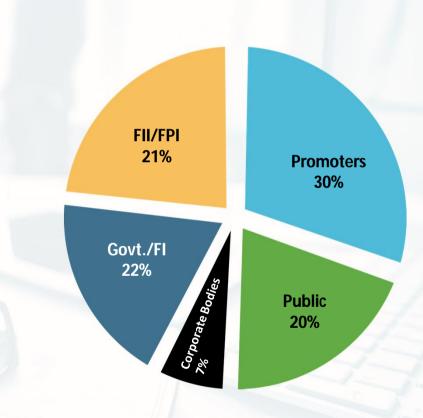
**Drilling** 

India's largest private sector shipping company over 70 years of experience



### **Shareholding Pattern as on 30 June 2018**

### SHAREHOLDING PATTERN





### **FLEET PROFILE**

	SHIPPING							
Fleet DWT Number of Ships Average Age (Yrs.								
Crude Carriers	1,608,683	12	12.89					
Product Carriers	987,207	17	10.80					
Gas Carriers	218,976	5	19.90					
Dry Bulk Carriers	1,106,942	14	5.89					
Total	3,921,808	48	10.78					

OFFSHORE							
Fleet	Number of Units	Average Age (Yrs.)					
Jack Up Rigs	4	6.84					
Platform Supply Vessels	4	9.01					
Anchor handling Tug Cum Supply Vessels	8	8.86					
Multipurpose Platform Supply & Support Vessels	2	8.32					
ROV Support Vessels	5	7.03					



### VESSELS ON ORDER



### **FLEET DEVELOPMENT**





The company contracted to sell its Supramax Dry Bulk Carrier named 'Jag Ratan' built in 2001

The Company contracted to buy and took delivery of a secondhand Very Large Gas Carrier 'Jag Viraat' built in 2007

The Company took delivery of previously contracted secondhand Medium Gas Carrier 'Jag Vaayu' built in 1996

### Sale & Purchase activities subsequent to Q1 FY19

The Company delivered to buyers previously contracted its Supramax Dry Bulk Carrier named 'Jag Ratan' built in 2001

The Company contracted to buy a secondhand Very Large Gas Carrier built in 2006 and is expected to join in Q2FY19



### FINANCIAL RESULTS

Q1 FY 2018-19



### **FINANCIAL HIGHLIGHTS**

GE Shipping Q1FY19 consolidated Net Loss at Rs. 245.08 Crore

### Standalone Key Figures Consolidated

Q1 FY19	Q1 FY18	(Amount in Rs. Crs)	Q1 FY19	Q1 FY18
		Income Statement	व आनंद	
677.27	506.88	Revenue (including other income)	876.44	777.16
(14.13)	274.01	EBITDA (including other income)	84.56	428.76
(232.87)	72.35	Net Profit	(245.08)	103.56
. 1	A STATE OF THE STA	Balance Sheet		
10748.98	10664.09	Total Assets	14923.45	15160.55
4990.52	5235.51	Equity	6740.37	7316.38
4515.74	4455.17	Total Debt (Gross)	6557.12	6731.88
1726.36	1436.78	Long Term Debt (Net of Cash)	2661.76	2481.76
		Cash Flow*		
188.16	142.86	From operating activities	212.22	228.51
(307.71)	(133.97)	From investing activities	(332.28)	(164.38)
183.18	(47.60)	From financing activities	108.95	(175.55)
63.63	(38.71)	Net cash inflow/(outflow)	(11.11)	(111.42)

<sup>•</sup> Placement of Bank deposits and sale and purchase of Mutual Funds are not considered in Cash flow as they are considered as cash and cash equivalent.

<sup>\*</sup> Non-GAAP measures



### **FINANCIAL HIGHLIGHTS**

Standalone	Key Figures	Consolidated
------------	-------------	--------------

Q1 FY19	Q1 FY18		Q1 FY19	Q1 FY18
		Key financial figures	जग आनंद	
-2.09%	54.06%	EBITDA Margin	9.65%	55.17%
-18.24%	5.57%	Return on Equity (ROE)*	Return on Equity (ROE)* -14.34%	
-5.94%	6.27%	Return on Capital Employed (ROCE)*	Return on Capital Employed (ROCE)* -3.53%	
0.90	0.85	Gross Debt/Equity Ratio	0.97	0.92
0.35	0.27	Net Debt/Equity Ratio	0.39	0.34
66.43	64.49	Average Exchange rate USD/INR	66.43	64.49
68.47	64.57	End of Period Exchange rate USD/INR	68.47	64.57
		Share related figures(in Rs.)		
(15.44)	4.80	Earnings per share, EPS	(16.25)	6.87
(15.44)	4.79	Diluted earnings per share (16.25)		6.86
8.43	8.72	Cash Profit per share 15.38		14.12
		Dividend per share		

<sup>\*</sup> Annualised based on Q1 figures



### **PERFORMANCE REVIEW**

### **Break up of Revenue days (Shipping)**

Revenue Days	Q1 FY19	Q1 FY18
Owned Tonnage	4,190	3,998
Inchartered Tonnage	56	77
<b>Total Revenue Days</b>	4,246	4.074
Total Owned Tonnage (mn.dwt)	3.97	3.80

### Break up of Revenue days (Offshore)

Revenue Days	Q1 FY19	Q1 FY18
Offshore Logistics	1,481	1,449
Drilling Services	364	273
Total	1,845	1,721

### Average TCYs earned over last few quarters in various (Shipping) categories

Average (TCY \$ per day)	Q1 FY19	Q4 FY18	Q3 FY18	Q2 FY18	Q1 FY18
Crude Carriers	11,011	12,846	16,811	15,975	15,584
Product Carriers (Incl. Gas)	14,697	14,598	15,259	13,833	15,432
Dry Bulk	13,597	11,852	12,231	8,940	9,166



### **REVENUE VISIBILITY & COVERAGE**

Category-wise coverage of operating days (Shipping) --- 9M' FY19

Category	Extent of coverage of fleet's operating days	Revenue Visibility
Crude Carriers	13%	
Product Carriers (Inc. Gas Carrier)	23%	Rs. 229 Cr
Dry Bulk	24%	

Category-wise coverage of operating days (Offshore) ---9M' FY19

Category	Extent of coverage of fleet's operating days	Revenue Visibility
PSV	100%	
ROVSV	75%	
AHTSV	88%	Rs 615 Cr
MPSVV	41%	
Jackup Rigs	98%	

Q1'FY19 Earnings Call scheduled @ 16:30 hrs (IST) on 13th August 2018.

To participate, kindly dial (+91) – 22 – 6280 1321/ 7115 8222

Visit us @ www.greatship.com

### THANK YOU



OCEAN HOUSE, 134/A, Dr. Annie Besant Road, Worli, Mumbai - 400 018, INDIA. Tel.: +91(22) 6661 3000 / 2492 2100 Fax: +91(22) 2492 5900

Our Ref.: \$/123/2018/JMT

August 10, 2018

**BSE Limited** 

1<sup>st</sup> Floor, Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI – 400 001 National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051

This is to inform you that the Board of Directors at their meeting held today, i.e. August 10, 2018, have considered and taken on record the Unaudited Financial Results (Provisional) for the quarter ended June 30, 2018.

Copy of the results together with the Limited Review Report is attached. The same will be published in the newspapers as required.

The meeting of the Board of Directors commenced at 11:00 a.m. and concluded at 2.30 p.m.

You are requested to take note of the above.

Thanking You,

Yours faithfully,

For The Great Eastern Shipping Co. Ltd.

Jayesh M. Trivedi

President (Secl. & Legal) & Company Secretary

Email ID: jayesh\_trivedi@greatship.com

(LLP Identification No. AAB-8737)

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

### INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL **RESULTS**

### TO THE BOARD OF DIRECTORS OF THE GREAT EASTERN SHIPPING COMPANY LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of THE GREAT EASTERN SHIPPING COMPANY LIMITED ("the Company"), for the quarter ended June 30, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of Índia. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. The comparative financial information of the Company for the quarter ended June 30, 2017 prepared in accordance with Ind AS included in this Statement has been reviewed by the predecessor auditor. The report of the predecessor auditor on the comparative financial information dated, August 10, 2017 expressed an unmodified opinion.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W+100018)

(Membership No. 101708)

MUMBAI, August 10, 2018 Regd. Office: Indiabuils Finance Centre, Tower 3, 27" - 32" Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India.

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th 32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

### INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF THE GREAT EASTERN SHIPPING COMPANY LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **THE GREAT EASTERN SHIPPING COMPANY LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries referred to as "the Group"), for the quarter ended June 30, 2018 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the entities listed in Annexure "A" to this report.
- 4. Based on our review conducted as stated above and based on the consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We did not review the interim financial information of 7 subsidiaries included in the Statement, whose interim financial information reflect total revenue of Rs. 39.78 crores, total loss after tax of Rs. 24.61 crores and total comprehensive loss of Rs. 24.19 crore for the quarter ended June 30, 2018, as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and discisoures included in respect of these subsidiaries, is based on solely on the reports of the other auditors.

report on the Statement is not modified in respect of this matter.

Read Office Londoulls Finance Centre, Tower 3, 27<sup>th</sup> - 32<sup>th</sup> Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

6. The comparative financial information of the Group for the quarter ended June 30, 2017 prepared in accordance with Ind AS included in this Statement has been reviewed by the predecessor auditor. The report of the predecessor auditor on the comparative financial information dated, August 10, 2017 expressed an unmodified opinion.

### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Samir R. Shah

Partner (Membership No. 101708)

MUMBAI, August 10, 2018

### Annexure "A" List of entities included in the Statement

### Subsidiaries:

Greatship (India) Limited

ii.

iii.

Greatship Global Energy Services Pte. Ltd.
Greatship Global Holdings Ltd.
Greatship Global Offshore Services Pte. Ltd. iv.

٧.

Greatship (UK) Limited Greatship Oilfield Services Ltd. ۷Î.

vii.

The Great Ship (Singapore) Pte. Ltd.
The Great Eastern Chartering LLC (FZC) viii.

The Great Eastern Chartering (Singapore) Pte. Ltd. ix.

Great Eastern CSR Foundation х.



## THE GREAT EASTERN SHIPPING COMPANY LIMITED

Regd, Office, Ocean House, 134-A, Dr. Annie Besant Road, Mumbai-400 018.
Website www.greatship.com, Email corp\_comm@greatship.com, CIN L35110MH1948PLC006472

### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

	CONSO	CONSOLIDATED				STANI	STANDALONE	
	Quarter Ended		Year Ended	Particulars		Quarter Ended		Year Ended
30.06.2018 UNAUDITED)	31,03,2018 (AUDITED)	30.06.2017 (UNAUDITED)	31.03.2018 (AUDITED)		30 06 2018 (UNAUDITED)	31,03,2018 (AUDITED)	30.05.2017 (UNAUDITED)	31 03 2018 (AUDITED)
				T. Income from operations				
789.42	752.72	729.82	2995 47	(a) Freight and charter hire	569 98	551,78	458 57	2025,23
31.86	16.18	7.74	42.91	(b) Other operating income	11,81	12.75	6.25	35.80
821.28	768 90	737 56	3038 38		581.79	564,53	464 82	2061,03
C C	000	c c	2000	2. Other income (a) Profit on cala of chine and other assets (net)	5	12 63	2005	12.92
) (C	7 00 00	9 (9	7.75		73.02	27 52	(5.84)	9 0
22.49	31 71	(8.03)	\$10.78	(c) Other income	22,45	33.26	47.83	16.66
55.16	67.81	39 60	131 49		85.48	73,41	42.06	132.26
876.44	836.51	777.16	3169 87	3, Total income [1+2]	677.27	637,94	506 88	2193,29
				4. Expenses				
129 49	107.29	72.48	347 09	(a) Fuel oil and water	127.98	98,55	67.82	321,43
63.60	55.87	39 - 3	17572	(Q)	63 23	56.23	38,86	175,07
54.65	67.92	45.43	211.37	(0)	37.52	39 10	28 89	143,36
166.27	189.17	1,59.97	674,44	(d) Employee benefits expense	108.05	126.30	101 56	435,42
268.07	2127	(80.27)	(206 63)		268 62	22,18	(80,27)	(205,98)
128,52	123.06	102.41	455 08		92.13	82,61	78.78	328,20
191,07	86 41	184.70	768 67	(B)	126,61	119.96	115.88	491 49
¥	206 39		206 39	(j.		000	0 00	
109,80	135.20		459 42		200 98	102.45	(0.07)	33/.17
1111,47	1095.58	635,51	3091,55	Total expenses	910 14	647,38	427.53	2026,10
(235.03)	(259.07)	14, 65	78 32	5. Profit/ (Loss) before tax [ 3 - 4 ]	(232 87)	(9 44)	79.35	51 194
				6. Tax expense.	0	C	1	Ç
26.60	(3.93)	24 19	109 89	- Current tax	00 5		nn /	00000
(8) (0)	(4 00)	* 0	(32 00)	MAT credit	(00.6)	(4 00)	67-1	32.00
(50.0)	10/04	00.00	287 89	ייים (יופן) ייים (יופן)	0 0	4.00	7.00	Z.00
	)		)				(c	7
(245.08)	(418.18)	103 56	(209 57)	7. Net Profit/ (Loss) for the period [5 - 6]	(232 87)	(13,44)	72.35	160,19
	6	1	(			Ś	0	C
2.98	080	227	0 6		<del>1</del>	(47.0)	õ	2 42
(0.35)	(0.2.0)		(0.84)		100	2 20	, c	00 61
47.75	3, 04	(1.26)	(8.56)	(c) Tieffis that with be replacement to Front or Loss (d) Income tax relating to items that will be reclassified to Profit or Loss	2	0.87	(0.45)	(0.56)
56.3	34.85	(10.79)	28.05		(2 03)	2.83	080	15,85
	33.7				000		C	000
(188.77)	(383 33)	92.77	(181 52)	9. Net comprehensive incoma/(loss) for the period [7+8]	(234 90)	(1001)	0.5	20.07:



# STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

(Rs. in crores)

	Year Ended	31.03.2018			150,78 150,78	5074,64	4.79 10.62		
STANDALONE	pepi	30.06.2017			150.78		(0.89)		
S	Quarter Ended	31 03 2018	(AUDITEI						
		30 06 201B	CUNAUDITE		150.78		(15.44)		
	Stelleritted				10. Paid-up equity share capital (Face Value Rs,10/- per share.)	11. Other equity	(a) Basic     (b) Diluted     See accompanying notes to the financial results		
	Zoball rook	ם מו בווממת	31.03.2018	(AUDI ED)	150.78	6778.44	(13.90)		
IDATED	CONSOLIDATED				30.06.2017	(UNAUDITED)	150.78		6.87
CONSOL		Quarier Ended	31.03.2018	(AUDITED)	150,78		(27,73)		
			30.06.2018	(UNAUDITED)	150.78		(16.25)		

### THE GREAT EASTERN SHIPPING COMPANY LIMITED

Regd. Office: Ocean House, 134-A, Dr. Annie Besant Road, Mumbai 400018. Website: www.greatship.com, Email: corp\_comm@greatship.com, CIN: L35110MH1948PLC006472

### REPORTING OF CONSOLIDATED SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES

The Company is mainly engaged in shipping business and there are no separate reportable segments as per Ind AS 108 for standalone results. Hence segment information is given below for consolidated results only.

(Rs. in crores)

	(Rs. in crores			
	CONSOLIDATED			
	Quarter Ended			Year Ended
	30.06.2018	31.03.2018	30.06.2017	31.03.2018
	(UNAUDITED)	(AUDITED)	(UNAUDITED)	(AUDITED)
a) Segment Revenue :				
Shipping	677.92	641.54	508.14	2200.09
Offshore	204.28	205.85	275.91	1000.89
Sub-total	882.20	847.39	784.05	3200.98
Less : Inter Segment Revenue	5.76	10.88	6.89	31.11
Total	876.44	836.51	777.16	3169.87
b) Segment Results :	=			
Shipping	(239.64)	(21.04)	65.04	134.55
Offshore	(5.44)	(397.14)	38.52	(344.12
Total	(245.08)	(418.18)	103.56	(209.57
c) Segment Assets :				
Shipping	10917.25	10685.01	10822.95	10685.0
Offshore	5669.84	5646.15	6092.95	5646.15
Sub-total	16587.09	16331.16	16915.90	16331.16
Less : Inter Segment Assets	1663.64	1681.70	1661.86	1681.70
Total Assets	14923.45	14649.46	15254.04	14649.46
d) Segment Liabilities :				
Shipping	5764.13	5303.43	5441.19	5303.4
Offshore	2777.44	2793.36	2853.18	2793.30
Sub-total	8541.57	8096.79	8294.37	8096.7
Less : Inter Segment Liabilities	358.49	376.55	356.71	376.5
Total Liabilities	8183.08	7720.24	7937.66	7720.2



### THE GREAT EASTERN SHIPPING CO. LTD.

Regd. Office: Ocean House,134-A, Dr. Annie Besant Road, Mumbai-400 018. Website: www.greatship.com, Email: corp\_comm@greatship.com, CIN: L35110MH1948PLC006472

### NOTES TO CONSOLIDATED FINANCIAL RESULTS:

- 1. The consolidated results of the Company for the quarter ended June 30, 2018 include non-cash loss of Rs. 299.10 crores mainly on fair valuation of currency swap contracts related to borrowings (included in item 4(e)) and net exchange gain of Rs. 13.13 crores on other foreign currency monetary items (included in item 2(b)).
- 2. During the quarter under review, the Company undertook the following transactions
  - took delivery of a secondhand Very Large Gas Carrier built in 2007 renamed as "Jag Viraat".
  - took delivery of a secondhand Medium Gas Carrier built in 1996 renamed as "Jag Vayu".
  - contracted to sell its Supramax Dry Bulk Carrier named 'Jag Ratan' built in 2001 and delivered in subsequent quarter.

Subsequent to the end of the quarter under review, the Company contracted to buy a secondhand Very Large Gas Carrier built in 2006 for delivery in second quarter of Financial Year 2018-19.

3. Asset cover available, in case of non-convertible debt securities:

As per the terms of issue of 2,400 Secured Redeemable Non-convertible Debentures of Rs. 10 lakhs each, the Company has created and maintained exclusive charge on ships (with 1.25 times cover on book value of ships) and additional security by way of mortgage on immovable property.

As per the terms of issue of 4,500 Secured Redeemable Non-convertible Debentures of Rs. 10 lakhs each, the Company has created and maintained exclusive charge on ships (with 1.20 times cover on market value of ships) and additional security by way of mortgage on immovable property.

- 4. The figures of the last quarter of the previous financial year are the balancing figures between the audited figures in respect of the full financial year and the year to date figures upto the third quarter of the previous financial year.
- 5. Effective April 1, 2018 the Company has adopted IND AS 115 'Revenue from contracts with customer'. Based on the assessment done by the management, there is no material impact on the revenue recognition during the period.
- 6. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on August 10, 2018. The Statutory Auditors of the Company have carried out a Limited Review of the results for the quarter ended June 30, 2018.
- 7. The results for the quarter ended June 30, 2018, are available on the Bombay Stock Exchange website (URL:www.bseindia.com/corporates), the National Stock Exchange website (URL:www.nseindia.com/corporates) and on the Company website (URL: www.greatship.com/financial result.html).

For The Great Eastern Shipping Co. Ltd.

( K. M. Sheth ) Chairman

Place: Mumbai Date: 10.08.2018

